CORPORACION BCP
FOR IMMEDIATE RELEASE:
For additional information please contact:
Jose Hung
Investor Relations
Banco de Credito
Phone: (511) 349-0590
E-mail: jhung@bcp.com.pe
Web site: http://www.credicorpnet.com

Alfredo Montero<br>General Manager<br>Banco de Credito New York Branch<br>Phone: (212) 644-6644<br>Fax: (212) 826-9852<br>E-mail: amontero@bcpny.com

## CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2000

(Lima, Perú, February 13, 2001) - Credicorp Ltd. ("Credicorp") (NYSE:BAP;LSE:BAPC1) today announced its financial results for the quarter ended December 31, 2000.

Credicorp announced consolidated net income, for the twelve month period ended December 31, 2000, of US $\$ 17.7$ million, or US $\$ 0.219$ per share, higher than US $\$ 9.9$ million in 1999, or US $\$ 0.122$ per share, without considering the one-time income effect of US $\$ 33.6$ million from the sale of AFP Unión equity shares in November 1999. Net income for the fourth quarter 2000 was US $\$ 6.9$ million, higher than US $\$ 5.5$ million in the 1999 quarter, also without considering the AFP Unión sale proceeds, or US $\$ 0.086$ and US $\$ 0.068$ per share, respectively. Fourth quarter 2000 results compared to the prior year quarter, show higher net premiums, higher net interest income and lower operating expense, partly offset by negative securities transactions results. Including the AFP Unión sale, net income for total year and fourth quarter 1999 was US $\$ 43.5$ million and US $\$ 39.1$ million, or US\$0.537 and US\$0.483 per share, respectively.

## I. CREDICORP LTD. AND SUBSIDIARIES

## CREDICORP LTD. AND SUBSIDIARIES

 SUMMARY OF RESULTS|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.99 | 30.09.00 | 31.12.00 | 31.12 .99 | 31.12.00 |
| Net interest income | 93.3 | 91.9 | 96.9 | 368.8 | 373.8 |
| Provisions for possible loan losses, net | 45.3 | 45.9 | 42.4 | 172.6 | 177.9 |
| Other income | 92.2 (1) | 87.9 | 75.8 | 338.4 (1) | 330.0 |
| Claims on insurance activities | 25.2 | 25.1 | 23.0 | 89.4 | 92.3 |
| Other expenses | 104.7 | 101.9 | 93.2 | 425.7 | 392.2 |
| Translation result | 1.5 | (1.8) | 0.1 | 7.1 | (8.5) |
| Income before income tax and - minority interest | 11.8 | 5.0 | 14.2 | 26.6 | 33.0 |
| Income Tax | (5.0) | 0.2 | (4.2) | (8.8) | (9.7) |
| Minority Interest | (1.3) | (0.2) | (3.1) | (7.9) | (5.6) |
| Net Income | 5.5 (1) | 5.0 | 6.9 | 9.9 (1) | 17.7 |
| Net Income per share (2) | 0.068 (1) | 0.062 | 0.086 | 0.122 (1) | 0.219 |

(1) Does not include US\$33.6 million from the sale of AFP Unión in 4Q99 and Y99.
(2) Based on 80.18 million in 4Q00 and 81.00 million in other periods, of net outstanding shares.

The total number of shares is 94.38 million, however, as treasury shares are held by affiliates,
net consolidated outstanding shares are used for per share numbers.

## I. 1 PERUVIAN ECONOMIC SITUATION

The economic slowdown worsened during the fourth quarter of 2000 , mostly due to difficulties financing an increasing budget deficit, which led to reduced public spending, and to continued political instability that reduced investment. GDP grew $3.6 \%$ in 2000, compared to $1.4 \%$ in 1999, and declining from cumulative growth of $4.9 \%$ through September 2000. In the fourth quarter of 2000 GDP declined $0.3 \%$, after almost no monthly growth in October ( $0.5 \%$ ), and November ( $0.3 \%$ ) and a sharp $-1.8 \%$ decline in December, which continued a declining growth trend of $3.3 \%$ in the third quarter of $2000,5.1 \%$ in the second and $6.3 \%$ in the first.

The GDP drop in December 2000 was due to decreased activity in Fishing ( $-22.8 \%$ ), Construction (-19.2\%) and Manufacturing ( $-5.1 \%$ ). Nevertheless, except for Construction ( $-4.5 \%$ ), all sectors show cumulative positive growth in 2000. The best performance is noted in Fishing (8.1\%), Manufacturing ( $6.5 \%$ ), Agriculture ( $6.4 \%$ ), and Commerce ( $5.3 \%$ ). Growth in 1999 was uneven: the Fishing sector grew 28.9\%, Agriculture 12.0\% and Mining 11.8\%, while Construction and Commerce declined $-10.8 \%$ and $-1.6 \%$, respectively.

Domestic demand growth was $2.1 \%$ in the third quarter of 2000, lower than $4.4 \%$ and $5.9 \%$ in the second and first quarters of 2000, respectively. Lower demand in the third quarter was due mostly to lower investment, public investment fell $31.7 \%$ while private investment declined 4.1\%.

In the twelve months of 2000, the consumer price index in Perú rose $3.73 \%$, similar to the 1999 increase. Inflation was $0.5 \%$ in the fourth quarter of 2000 , lower than $1.6 \%$ in the preceding third quarter, which showed increased fuel and food prices. The wholesale price index grew $3.8 \%$ during year 2000, and $0.9 \%$ during the current quarter, both lower than the $5.5 \%$ increase in total 1999 and $1.3 \%$ in the preceding third quarter of 2000.

The average free market Nuevos Soles exchange rate in Perú was $\mathrm{S} / .3 .53$ at December 31, 2000, increasing $0.5 \%$ from $\mathrm{S} / .3 .51$ at the preceding quarter-end, which was the same as the year-end 1999 exchange rate. In the fourth quarter of 1999 the exchange rate devalued $1.3 \%$ ending the year at S/.3.51.

International reserves of the Central Bank decreased to US\$8.2 billion at December 31, 2000, from US $\$ 8.7$ billion at September 2000, and also from the balance of US\$8.4 billion at year-end 1999. The Trade Balance for the eleven months through November 2000 amounted to a deficit of US\$351 million, compared to a deficit of US\$556 million in the same period in 1999. After a trade surplus of US $\$ 65$ million in the preceding third quarter, a deficit is expected in the fourth due to a seasonal decrease in fishing exports and higher raw materials imports. Cumulative exports through November 2000 were US $\$ 6.4$ billion, $15.5 \%$ higher than exports in the prior year period, while imports amounted to US $\$ 6.7$ billion, growing 10.7\%.

Major banks continued to show excess liquidity during this quarter, in spite of difficulties that led to the intervention by the SBS of two medium sized banks. Banking and Insurance Superintendency ("SBS") statistics as of December 31, 2000, show figures for these two banks as of last November. Official statistics have deposits in the banking system at $\mathrm{S} / .44 .6$ billion (US $\$ 12.7$ billion), growing $0.8 \%$ in nominal terms since September 2000, and $1.0 \%$ since the end of 1999. Local currency deposits ( $26.6 \%$ of total deposits) grew $0.6 \%$ in this quarter, while foreign currency deposits grew $0.8 \%$ (in U.S. Dollar terms).

As of December 31, 2000, total loans in the banking system were $\mathrm{S} / .41 .3$ billion (US $\$ 11.7$ billion), $3.2 \%$ over the third quarter 2000 balance, after a drop of $2.3 \%$ in the third quarter. Local currency loans ( $17.4 \%$ of total loans) increased $5.1 \%$ since last September, while foreign currency loans increased $2.9 \%$, in nominal terms. Compared to December 1999 figures, total loans decreased
$1.1 \%$, with local currency loans remaining at the same level and foreign currency loans decreasing by $-1.3 \%$.

As of December 31, of 2000, the Peruvian bank's average past due ratio for Peruvian banking sector was $9.8 \%$, decreasing from $10.3 \%$ at September 2000, but higher than $8.4 \%$ as of last December, even after the effect of government sponsored programs that exchanged Treasury Bonds for past due loans. BCP decided not to take advantage of these programs.

Past due loans decreased 1.9\% during the current quarter to S/.4.1 billion (US $\$ 1.2$ billion), but grew $16.5 \%$ since December 1999 (in nominal terms). At December 31, 2000, loan loss provisions were S/.4.1 billion (US $\$ 1.2$ billion), resulting in a past due loan coverage ratio of $100.2 \%$, higher than $88.3 \%$ as of last September and also compared to $97.3 \%$ at December 1999.

In the fourth quarter 2000, commercial banking rates and net interest spreads continued a declining trend, even though short term interbank rates were volatile due to the difficulties that intervened banks suffered. Local currency average loan rates (TAMN) were $27.1 \%$ and deposits rates (TIPMN) $9.3 \%$ in the current quarter, lower than $29.5 \%$ and $9.5 \%$ in third quarter 2000, and also compared to $31.2 \%$ and $9.9 \%$ in second quarter 2000, respectively. Foreign currency loan rates (TAMEX) were $12.6 \%$ in the current quarter, lower than $13.5 \%$ in the preceding one, while deposit rates (TIPMEX) remained stable at approximately $4.6 \%$.

## I. 2 INTEREST INCOME AND OTHER INCOME

In the fourth quarter of 2000 net interest income was US $\$ 96.9$ million, $3.9 \%$ above US $\$ 93.3$ million in the previous year quarter, mostly due to higher interest margins since volumes of interest earning assets remained similar. Net interest margin (net interest income over average interest earning assets), on an annualized basis, was $6.32 \%$ during the fourth quarter of 2000, above $6.10 \%$ in the same quarter of the previous year, and $5.99 \%$ in the third quarter of 2000. Margins increased compared to the preceding third quarter of 2000 mainly due to higher lending in Nuevos Soles and increased revenue from recovery of suspense accounts interest receivables. Interest earning assets, as averages of beginning and ending balances, were US\$6.1 billion in the fourth quarter of 2000, remaining similar to previous periods.

Non-interest income in the fourth quarter of 2000 was US\$75.8 million, $17.8 \%$ lower than US\$92.2 million in the fourth quarter of 1999, while total year revenue decreased to US\$330.0 million, $2.5 \%$ below 1999 without including US\$33.6 million of net proceeds from the sale of AFP Unión shares, which were registered under the caption of gains on securities transations. Income from banking services fees was US $\$ 37.6$ million, $17.3 \%$ higher in fourth quarter 2000 compared to the prior year period, with total year 2000 fees of US $\$ 144.0$ million, exceeding 1999 by $7.9 \%$. Securities transactions reported losses both in the fourth quarter and total year 2000.

The non-interest income components were as follows:

| (In US\$Mn) | 4Q99 | 3Q00 | 4Q00 | Total <br> $\mathbf{1 9 9 9}$ | Total <br> $\mathbf{2 0 0 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commissions for banking services | 32.1 | 35.8 | 37.6 | 133.4 | 144.0 |
| Net premiums | 28.8 | 28.2 | 28.2 | 113.1 | 113.4 |
| Gains from sale of securities(1) | 2.8 | 3.5 | -10.2 | 10.3 | -5.2 |
| Gains from foreign exchange | 7.5 | 4.9 | 6.3 | 28.0 | 23.6 |
| Other non-interest income | 20.9 | 15.4 | 13.8 | 53.6 | 54.2 |
| Total Non-Interest Income(1) | $\mathbf{9 2 . 2}$ | $\mathbf{8 7 . 9}$ | $\mathbf{7 5 . 8}$ | $\mathbf{3 3 8 . 4}$ | $\mathbf{3 3 0 . 0}$ |

(1) 4Q99 and total 1999 does not include US\$33.6 million from the sale of AFP Unión shares.

The Other non-interest income concept declined from US\$20.9 million in the fourth quarter of 1999 to US $\$ 13.8$ million in the current one, mainly because it included the reversal of certain contingency provisions that exceeded requirements and higher recovery of amounts charged-off in prior periods.

## I. 3 OTHER NON-INTEREST EXPENSES

Other non-interest expenses, which include provisions for assets received in lieu of loan repayment and employee profit sharing expense, amounted to US\$93.2 million in the fourth quarter of 2000, $11.0 \%$ below expenses in the same period of the previous year. Total year 2000 non-interest expenses were US $\$ 392.2$ million, $7.9 \%$ lower than in 1999, mostly due to lower personnel expense and lower provisions for foreclosed assets, net of recoveries. Credicorp's other expense components had the following variations:

| (\% change and US\$ Mn) | 4Q99 | 3Q00 | 4Q00 | 4Q00 vs <br> 3Q00 | 4Q00 vs <br> 4Q99 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 44.1 | 44.7 | 38.9 | $-12.8 \%$ | $-11.7 \%$ |
| General, administrative, and taxes | 37.1 | 37.9 | 35.4 | $-6.4 \%$ | $-4.6 \%$ |
| Depreciation and amortization | 9.4 | 11.5 | 11.8 | $2.8 \%$ | $25.3 \%$ |
| Other | 14.1 | 7.9 | 7.0 | $-11.8 \%$ | $-50.1 \%$ |
| Total Other Expenses | $\mathbf{1 0 4 . 7}$ | $\mathbf{1 0 1 . 9}$ | $\mathbf{9 3 . 2}$ | $\mathbf{- 8 . 6 \%}$ | $\mathbf{- 1 1 . 0 \%}$ |

The efficiency ratio (adjusted operating expense, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, as a percentage of total income) improved to $49.4 \%$ in the fourth quarter of 2000 , from $52.9 \%$ in the fourth quarter of last year. Adjusted operating expenses as a percentage of average total assets was $4.5 \%$ in the current quarter, improving from $5.0 \%$ the fourth quarter of the previous year.

## I. 4 ASSETS AND LIABILITIES

Credicorp's total assets were US\$7.6 billion at December 31, 2000, a balance similar to year-end 1999, but increasing $1.5 \%$ since the end of the third quarter 2000. The loan portfolio as of December 31, 2000 totaled US\$4.5 billion, $0.5 \%$ over the balance at the end of September 2000, but $-6.0 \%$ below the 1999 ending balance.

Deposits and other obligations reached US\$5.7 billion at the end of December 2000, 2.1\% above the year-ago balance, and also $2.2 \%$ higher than the preceding quarter-end. Due to banks and correspondents decreased $9.0 \%$ in the quarter, from US $\$ 504.6$ million at September 2000 to

US $\$ 459.4$ million at the end of December 2000, remaining below US $\$ 600.6$ million at December 1999.

Loan quality indicators are shown in the following table:

| In US\$Mn) | 4Q99 | 3Q00 | 4Q00 |
| :--- | ---: | ---: | ---: |
| Total loans | $4,737.7$ | $4,431.0$ | $4,454.1$ |
| Past due loans | 359.8 | 413.1 | 376.1 |
| Loan loss reserves | 316.8 | 368.6 | 351.0 |
|  |  |  |  |
| Past due / Total loans | $7.6 \%$ | $9.3 \%$ | $8.4 \%$ |
| Reserves / Past due | $88.1 \%$ | $89.2 \%$ | $93.3 \%$ |

The balance of past due loans decreased from US $\$ 413.1$ million last quarter, to US $\$ 376.1$ million at the end of the fourth quarter 2000, mainly related to medium and small business segment clients, and after charge-offs amounting to US $\$ 56.6$ million at BCP.

## I. 5 SUBSIDIARIES

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

| (US\$Mn) | 4Q99 |  | 3Q00 | 4Q00 | 12m99 |
| :--- | :--- | :--- | :--- | ---: | ---: |
| 12m00 |  |  |  |  |  |
| Banco de Credito | US\$ 5.0 | US\$ 6.3 | US\$ 7.9 | US\$ 9.7 | US\$ 24.1 |
| Atlantic | 3.2 | 2.1 | 0.6 | 12.9 | 10.3 |
| PPS | -2.0 | -0.3 | 2.7 | 2.7 | 1.6 |
| Banco Tequendama | 0.9 | -1.1 | -0.2 | -4.0 | -4.2 |
| Credicorp and others* | -1.6 | -2.0 | -4.1 | -11.4 | -14.1 |

Consolidated Net Income US\$ 5.5 US\$ 5.0 US\$ 6.9 US\$ 9.9 US\$ 17.7

* Includes Inversiones Crédito and Grupo Capital. In 4Q99 and 12m99 does not include US\$33.6 millon gain from the sale of AFP Unión.

In the fourth quarter of 2000 BCP contributed US $\$ 7.9$ million to Credicorp's net income, while its results according to Peruvian accounting principles reported in Section II, amounted to a net profit of US\$9.1 million, with the difference mainly due to translation losses (US\$-1.0 million) being lower than inflation adjustment losses (US\$-1.7 million) recorded in Peruvian books, and to minority interest.

PPS's US\$2.7 million contribution in the current quarter also differs from its negative results according to Peruvian accounting principles (US\$-0.9 million, see Section IV), mainly due to the reversal of provisions for life annuities and for un-earned premiums of approximately US $\$ 3.2$ million as allowed by Credicorp's records prepared in accordance with International Accounting Standards (IAS) which differ from local regulation requirements.

In the current quarter, Banco Tequendama contributed a net loss of US\$-0.2 million to consolidated net income, and, additionally, Credicorp had to increase provisions charged against income by US $\$ 1.5$ million (US $\$ 1.8$ million in the third quarter of 2000 and US $\$ 1.6$ million in the fourth quarter of 1999), to cover for losses related to substandard loans and foreclosed assets transferred from Banco Tequendama. Credicorp's provisions for these assets amounted to US $\$ 9.6$ million in year 2000 and US $\$ 5.9$ million during 1999. The Bank's net income contribution to Credicorp is negative,
compared to net profits in local books, due to translation losses and higher losses in the depreciation and sale of assets that show in Credicorp's accounting records based in U.S. Dollars.

Subsidiaries not commented in the next sections of this report can be briefly highlighted as follows:

## Banco de Crédito de Bolivia ("BCB"), Bolivia

Credicorp holds a $99.7 \%$ interest in BCB, directly and through various subsidiaries, and it is consolidated within BCP's financial statements. Principally driven by the export sector, the Bolivian economy recovered slightly during 2000, with a $2.2 \%$ expected GDP growth, higher than the $0.6 \%$ growth of 1999. The continued weak economy led to higher past due loans in the banking system while total loans decreased to US $\$ 3.6$ billion at December 2000, a $-4.1 \%$ drop since September 2000 and $-10.8 \%$ since December 1999. Total bank's deposits amounted to US\$3.4 billion at December 2000, decreasing -2.8\% since December 1999. During 2000, devaluation was $6.7 \%$, with the exchange rate ending at Bo.6.38, while inflation was only $3.4 \%$ due to the low domestic demand that caused a $-2.6 \%$ deflation in November, after the resumption of produce supply that was affected by protests in September.

BCB's deposit market share increased from 13.17\% at September 2000 to 13.88\% as of December 2000, ranking as the number two bank among Bolivian banks. In terms of loans, BCB is ranked number three, with a 13.53\% market share, increasing from 12.74\% at September 2000. At December 31, 2000 BCB had total loans of US $\$ 488.2$ million, compared to US $\$ 485.7$ million at September 2000, and US $\$ 491.9$ million at December 1999. At December 2000, BCB's past due loans were $6.5 \%$ of total loans, lower than $14.2 \%$ in the banking system (November 2000), compared to $6.5 \%$ at BCB and $6.6 \%$ for the banking system at year-end 1999. BCB's net income for total year 2000 was US $\$ 5.6$ million and US $\$ 1.5$ million in fourth quarter 2000, compared to US\$5.4 million and US $\$ 1.3$ million in total year and fourth quarter 1999, respectively.

## Banco Tequendama, Colombia

After the recession that Colombia suffered in 1999, which led to a GDP decline of $-4.5 \%$ in the year, a return to moderate $3.0 \%$ GDP growth is expected for 2000 . The recovery is led by export sectors and industrial production, which through October grew over 10\%. Exports were favored by a devaluation of the Peso relatively higher than inflation. Inflation was $8.8 \%$ in 2000, lower than $9.2 \%$ in 1999. The exchange rate continued its volatility since the second quarter ending December 2000 at Co\$2,229, devaluing $2.8 \%$ only in the month of December 2000 and $19.0 \%$ since December 1999. As of December 2000 interest rates continued their increasing trend, with the DTF rate ending at $13.35 \%$, higher than $12.95 \%$ at September 2000, but still remaining below $15.75 \%$ at year-end 1999. Banking system loan demand remained weak with total loans at approximately US\$14.5 billion as of November 2000, decreasing -1.9\% since December 1999 (in Co\$ nominal terms), while total deposits grew $3.2 \%$ to approximately US $\$ 16.6$ billion.

At December 31, 2000, Banco Tequendama had total loans of US\$211.1 million, slightly lower than US $\$ 213.3$ million at September 2000, but grew compared to US $\$ 185.3$ million in December 1999. Total deposits amounted to US\$163.2 million at the end of the fourth quarter of 2000, increasing from US $\$ 152.1$ million as of September 2000 and from US $\$ 108.7$ million at December 1999. At December 2000, past due loans were $4.3 \%$ of total loans, compared to $11.6 \%$ in the banking system. As of November 2000, Banco Tequendama ranked $17^{\text {th }}$ out of 28 banks in terms of total loans, with a $1.49 \%$ market share, increasing from $1.16 \%$ as of December 1999. At the same dates, its deposit market share was $0.82 \%$ and $0.72 \%$, respectively. According to the Bank's local records, net income for total year 2000 was Co\$0.4 billion, compared to Co\$1.7 billion in 1999.

## Banco Capital, EI Salvador

Inflation in El Salvador increased during the fourth quarter of 2000 to $0.7 \%$, reaching $4.3 \%$ for year 2000, compared to a $-1.0 \%$ deflation in total 1999. The exchange rate remained unchanged at C/8.75 waiting for the enactment of the Dolarization Law. Total banking system loans were US\$5.2 billion at December 2000, increasing slightly $1.5 \%$ in the year, reflecting a decline in loan demand brought by the slowdown in economic activity. Total deposits grew 6.8\% since December 1999 to US\$6.1 billion.

At December 31, 2000, Banco Capital had total loans amounting to US\$155.9 million, increasing from US $\$ 142.7$ million at September 2000, and from US $\$ 128.7$ million at December 1999. In the current quarter total deposits reached US $\$ 103.9$ million, increasing from US $\$ 92.1$ million at the end of September 2000 and from US $\$ 65.8$ million at December 1999. Loan market share increased to $3.05 \%$ at December 2000, from $2.53 \%$ at the end of 1999, and deposit market share also increased to $1.73 \%$ from $1.15 \%$ at the same dates. Net income for total year 2000 was US $\$ 1.0$ million, above US\$457 thousand in 1999.

## II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

## II. 1 NET INCOME

Consolidated net income for the twelve month period ended December 31, 2000 was S/. 70.2 million (US\$19.9 million), decreasing from S/.110.4 million (US\$31.4 million) in the same period of 1999. Net income for the fourth quarter 2000 was $\mathrm{S} / .32 .0$ million (US $\$ 9.1$ million), increasing from $\mathrm{S} / .29 .6$ million (US $\$ 8.4$ million) in the 1999 quarter. Year 2000 net income decreased compared to the previous year, principally due to loses in the result from exposure to inflation caption compared to gains in 1999, which was partly offset by higher fee revenue and lower non-interest expenses. Net income in the fourth quarter of 2000 increased compared to the year-ago quarter principally due to lower operating expenses, partly offset by decreased non-interest income.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES
SUMMARY OF RESULTS (1)
(In constant S/. and U.S.\$ millions, except net income per share)

|  | Three months ended |  |  |  | Twelve months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.99 | 30.09.00 | 31.12.00 | 31.12 .00 | 31.12.99 | 31.12.00 | 31.12.00 |
|  |  |  |  | US\$ |  |  | US\$ |
| Net interest income | 309.9 | 289.8 | 299.9 | \$85.2 | 1,189.4 | 1,182.1 | \$335.8 |
| Provisions for loan losses, net | 136.7 | 151.3 | 134.1 | \$38.1 | 569.5 | 577.1 | \$163.9 |
| Other income | 176.1 | 181.5 | 160.5 | \$45.6 | 642.7 | 662.1 | \$188.1 |
| Other expenses | 306.3 | 290.3 | 281.2 | \$79.9 | 1,221.3 | 1,141.2 | \$324.2 |
| Result from exposure to inflation | 1.4 | (8.4) | (5.8) | (\$1.7) | 94.1 | (40.3) | (\$11.5) |
| Income before income tax | 44.5 | 21.4 | 39.4 | \$11.2 | 135.4 | 85.7 | \$24.3 |
| Income Tax | 14.9 | 2.7 | 7.3 | \$2.1 | 25.1 | 15.5 | \$4.4 |
| Net Income | 29.6 | 18.7 | 32.0 | \$9.1 | 110.4 | 70.2 | \$19.9 |
| Net Income per share (2) | 0.030 | 0.019 | 0.032 | \$0.009 | 0.112 | 0.071 | \$0.020 |

(1) Financial statements prepared according to Peruvian GAAP. The financial information is in constant soles as of December 31, 2000. Figures in US\$ have been translated at the exchange rate of $S / .3 .52$ to the dollar.
(2) Based on 988.7 million outstanding shares in all periods.

## II. 2 NET INTEREST INCOME

Interest income, net of interest payments, reached S/.299.9 million (US $\$ 85.2$ million) during the fourth quarter of 2000, decreasing $-3.2 \%$ compared to the prior year quarter, but increased $3.5 \%$ compared to the preceding third quarter of 2000 . This increase was due to higher net interest margins which more than offset a slight $-1.0 \%$ decline in average interest earning assets during the current quarter.

In the fourth quarter of 2000 , the net interest margin was $6.63 \%$, above $6.51 \%$ in the same quarter of the prior year and $6.34 \%$ in the third quarter of 2000 . Compared to the preceding third quarter of 2000, the increase in net interest margin resulted from increased lending in local currency, which carries higher margins, and higher recoveries of suspense accounts interest receivables.

## II. 3 NON-INTEREST INCOME

Non-interest income, including fee revenue and other non-interest items, amounted to S/.160.5 million (US $\$ 45.6$ million) in the fourth quarter of 2000, decreasing $-8.8 \%$ with respect to the same period in the prior year, principally due to trading losses and provisions for market value of securities. Total year 2000 non-interest income was S/.662.1 million (US $\$ 188.1$ million), $3.0 \%$ higher than in 1999, mostly due to increased fee income, which offset lower income on securities and foreign exchange trading.

In the fourth quarter of 2000, fees from banking services amounted to $\mathrm{S} / .124 .3$ million (US $\$ 35.3$ million), $10.1 \%$ over such income in the same period in 1999, principally from increased fees for fund transfer services, credit cards and insurance. Fee income for total year 2000 increased $11.0 \%$, to S/. 476.6 million (US $\$ 135.4$ million), compared to total 1999. In the quarter, fees on the most important banking services had the following growth rates:

| (In constant S/. Mn.) | 4Q99 | 4Q00 | Growth |
| :--- | ---: | ---: | ---: |
| Contingent credits | 8.8 | 8.2 | $-7.3 \%$ |
| Foreign Trade | 7.6 | 7.4 | $-2.0 \%$ |
| Account Maintenance | 32.0 | 34.0 | $6.3 \%$ |
| Insurance | 8.7 | 10.5 | $20.7 \%$ |
| Collections fees | 15.6 | 15.6 | $-0.2 \%$ |
| Fund transfer services | 21.8 | 26.0 | $19.2 \%$ |
| Credit card fees | 11.9 | 16.1 | $35.6 \%$ |
| Brokerage | 5.6 | 3.7 | $-34.4 \%$ |
| Other | 0.9 | 2.8 | $206.2 \%$ |
| $\quad$ Total | $\mathbf{1 1 2 . 9}$ | $\mathbf{1 2 4 . 3}$ | $10.1 \%$ |

In the fourth quarter of 2000, securities transactions resulted in a loss of S/.-15.4 million (US\$-4.4 million), higher than losses of S/.-1.5 million (US\$-0.4 million) in the year-ago quarter mainly due to adverse market conditions. The general index of the Lima Stock Exchange decreased 10.9\% in the fourth quarter of 2000, compared to $-1.0 \%$ in the prior year quarter, while the index declined $34.2 \%$ in total year 2000, compared to a 37.4\% increase during 1999.

Gains from foreign exchange transactions were S/.19.1 million (US\$5.4 million) in the fourth quarter of 2000, decreasing $19.5 \%$ versus the prior year quarter because of lower margins which were not offset by higher transaction volumes.

Comparing the fourth quarter of 2000 to the same period in 1999, the Other Income caption, which includes reversal of prior year expenses and, provisions and recoveries of certain operating costs from clients, decreased to $\mathrm{S} / .32 .6$ million (US $\$ 9.3$ million) from $\mathrm{S} / .38 .8$ million (US $\$ 11.0$ million) mainly due to reversal of contingency provisions made in the year-ago period.

## II. 4 OTHER NON-INTEREST EXPENSES

Non-interest expenses were S/.281.2 million (US\$79.9 million) in the fourth quarter of 2000, -8.2\% below the prior year period, while adjusted operating expenses, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, reached S/.253.6 million (US $\$ 72.0$ million) during the fourth quarter of 2000, decreasing $-7.7 \%$ compared to $\mathrm{S} / .274 .8$ million (US $\$ 78.1$ million) in the same period in 1999. Fourth quarter 2000 expenses declined mainly due to lower personnel expense. Non-interest expenses in total year 2000 were S/.1,141.2 million
(US $\$ 324.2$ million), $-6.6 \%$ below 1999 expenses mostly due to decreases in personnel expense and provisions for forclosed assets, net of recoveries.

Approximately $38 \%$ of total other non-interest expenses were attributable to employee salaries and other expenses related to personnel. Fourth quarter personnel expenses decreased $-16.1 \%$ to S/.105.9 million (US $\$ 30.1$ million) compared to the same period of the previous year, principally due to the reversal of excess provisions for bonuses. Personnel expense for total year 2000 amounted to S/. 480.6 million (US $\$ 136.5$ million), $-5.2 \%$ lower than in the previous year. In the current quarter the number of employees were 7,417 , decreasing from 7,574 at September 2000, mostly due to headcount reductions in distribution channel units.

General and administrative expenses, which represented $34 \%$ of overall other expenses, were S/.95.9 million (US $\$ 27.3$ million) in the fourth quarter of 2000, increasing $3.7 \%$ compared to expenses in the same quarter of last year. General and administrative expenses for total year 2000 were S/.371.0 million (US $\$ 105.4$ million), $-1.8 \%$ below prior year expenses. In the fourth quarter of 2000, the most significant general and administrative expenditures were:

| (In constant S/. Mn.) | 4Q99 | 4Q00 | Growth |
| :--- | ---: | ---: | ---: |
| Office supplies and operating costs | 15.5 | 13.8 | $-10.9 \%$ |
| Communications | 10.9 | 9.5 | $-13.1 \%$ |
| Third party fees | 13.6 | 15.9 | $16.5 \%$ |
| Insurance and security | 11.9 | 11.6 | $-2.4 \%$ |
| Transport of currency and securities | 13.5 | 11.6 | $-13.9 \%$ |
| Systems and maintenance | 15.5 | 12.8 | $-17.1 \%$ |
| Advertising and marketing | 11.3 | 19.8 | $75.1 \%$ |
| Other G\&A | 0.3 | 0.9 | $202.6 \%$ |
| $\quad$ Total G\&A | $\mathbf{9 2 . 5}$ | $\mathbf{9 5 . 9}$ | $\mathbf{3 . 7 \%}$ |

The Other caption within Other Non-Interest Expenses, decreased from S/.48.3 million (US\$13.7 million) in the fourth quarter of 1999 to S/.40.1 million (US\$11.4 million) in the fourth quarter of 2000, mostly because of lower provisions for assets received in lieu of loan payments, net of recoveries, partly offset by higher provisions for contingencies. Provisions for seized assets decreased from S/31.1 million (US $\$ 8.8$ million) to S $/ 27.1$ million (US $\$ 7.7$ million), respectively. These provisions amounted to S/.91.6 million (US\$26.0 million) and S/.77.4 million (US\$22.0 million) in total 1999 and 2000, respectively. Provisions for seized assets decreased partly due to regulatory changes applied since June 2000, that require lower provisions in the case of real estate.

The ratio of adjusted operating expenses (determined by excluding provisions for assets received in lieu of loan repayment and employee profit sharing expense) as a percentage of average total assets was $4.85 \%$ during the fourth quarter of 1999 compared to $4.80 \%$ in this period.

Adjusted operating expenses, as a percentage of total income, improved from $56.5 \%$ to $55.1 \%$ for the fourth quarters of 1999 and 2000, respectively.

## II. 5 ASSETS AND LIABILITIES

Total assets of BCP grew 1.1\% during the current quarter reaching S/.21.2 billion (US\$6.0 billion) at the end of December 2000, but remained $-3.9 \%$ below the year-ago balance.

Total loans were S/.13.8 billion (US\$3.9 billion) at December 2000, increasing $1.1 \%$ over the preceding quarter balance, but declined $-9.1 \%$ compared to the prior year balance. At December 31, 2000, the loan portfolio, net of provisions, represented 59.2\% of total assets, compared to $60.7 \%$ at the end of the prior year. At December 31, 2000 the Nuevos Soles portion of the loan portfolio was $14.4 \%$, increasing from $13.0 \%$ at the end of the preceding quarter and also compared to $12.6 \%$ at the end of 1999.

As of December 31, 2000, total deposits were S/.17.5 billion (US\$5.0 billion), growing 1.6\% since the end of September 2000, but still remaining $3.8 \%$ below the 1999 year-end deposits. During the fourth quarter of 2000, demand deposits grew $2.4 \%$, time deposits by $1.7 \%$, and savings deposits $0.8 \%$. At the end of the fourth quarter of 2000, Nuevos Soles deposits comprised $17.3 \%$ of total deposits, above $16.7 \%$ at the year-ago period, and also above $16.8 \%$ as of September 30, 2000.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

|  | Loans, net |  |  | Total Deposits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In \% and constant S/.Mn.) | 4Q99 | 3Q00 | 4Q00 | 4Q99 | 3Q00 | 4Q00 |
| Banco de Crédito del Perú | 70.5\% | 69.7\% | 71.1\% | 78.8\% | 79.3\% | 79.8\% |
| Banco de Crédito de Bolivia | 12.3\% | 13.2\% | 13.1\% | 9.4\% | 9.5\% | 9.8\% |
| Banco de Crédito Overseas | 11.5\% | 11.0\% | 9.5\% | 9.6\% | 8.2\% | 7.3\% |
| Crédito Leasing | 4.6\% | 4.8\% | 4.9\% | 1.9\% | 2.7\% | 2.7\% |
| Solución Financiera de Crédito | 1.1\% | 1.3\% | 1.4\% | 0.3\% | 0.3\% | 0.4\% |
| TOTAL\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| BCP consolidated Total | S/14,075 | S/.12,379 | S/.12,590 | S/.18,247 | S/.17,279 | S/17,550 |

BCP had a market share in the Peruvian market, considering operations of Banco de Crédito, Credileasing and Solución, of $24.3 \%$ of total loans (24.6\% at December 31, 1999) and 30.4\% of total deposits (30.6\% at December 31, 1999). (According to SBS statistics at December 31, 2000.)

Loan portfolio composition by business segment developed as follows:

| (In \% of total and constant S/. Mn) | 31.12 .99 | 30.09.00 | 31.12 .00 |
| :---: | :---: | :---: | :---: |
| Corporate | 42.8\% | 44.2\% | 45.2\% |
| Middle market | 30.7\% | 28.5\% | 27.4\% |
| Retail: | 26.5\% | 27.3\% | 27.4\% |
| - small business | 11.4\% | 11.2\% | 10.5\% |
| - home mortgage | 8.4\% | 8.9\% | 9.4\% |
| - consumer | 3.6\% | 4.1\% | 4.6\% |
| - credit cards | 3.1\% | 3.1\% | 2.9\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.15,152 | S/.13,629 | S/.13,773 |

During the fourth quarter of 2000, loan balances increased $1.1 \%$, with corporate market loans growing $3.1 \%$ to S/.6.2 billion (US\$1.8 billion), retail market loans by $1.6 \%$ to S/.3.8 billion (US\$1.1 billion), while middle market loans were lower by $-2.6 \%$, to $\mathrm{S} / .3 .8$ billion (US $\$ 1.1$ billion).

Retail loans by product performed as follows:

| (\% change and constant S/. Mn) | 4Q99 | 3Q00 | 4Q00 | 4Q00 vs | 4Q00 vs |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SQ00 | 4Q99 |  |  |  |  |
| Small business loans | 1,732 | 1,523 | 1,449 | $-4.9 \%$ | $-16.4 \%$ |
| Mortgage loans | 1,269 | 1,213 | 1,296 | $6.8 \%$ | $2.1 \%$ |
| Consumer loans | 544 | 561 | 629 | $12.1 \%$ | $15.5 \%$ |
| Credit card loans | 467 | 419 | 403 | $-3.8 \%$ | $-13.7 \%$ |
| Total Retail | $\mathbf{4 , 0 1 3}$ | $\mathbf{3 , 7 1 7}$ | $\mathbf{3 , 7 7 7}$ | $\mathbf{1 . 6 \%}$ | $\mathbf{- 5 . 9 \%}$ |

At the close of December 31, 2000, contingent credits were S/.2.9 billion (US\$813.7 million), - $0.7 \%$ below the balance at September 2000, and $-10.7 \%$ compared to the year-ago balance. Guarantees and stand-by letters of credit, which comprised $57.1 \%$ of such contingent credits, increased $4.2 \%$ since September 2000, to S/.1.6 billion (US $\$ 464.5$ million). Letters of credit which totaled S $/ .330 .0$ million (US $\$ 93.7$ million) at December 31, 2000, decreased $21.7 \%$ from the balance of $\mathrm{S} / .421 .2$ million (US $\$ 119.7$ million) at September 30, 2000. Foreign exchange futures operations amounted to S/.415.9 million (US $\$ 118.1$ million) as of December 31, 2000, remaining similar to the balance at the end of the third quarter of 2000.

## II. 6 LOAN QUALITY

Loan quality indicators improved during the fourth quarter of 2000. At the end of year 2000, past due loans were S $/ .1,252.9$ million (US $\$ 355.9$ million), decreasing $-9.4 \%$ from $\mathrm{S} / .1,382.4$ million (US $\$ 392.7$ million) at September 2000. Past due loans decreased principally in the medium and small business market segments, and partly due to charge-offs amounting to US $\$ 56.6$ million made in the current quarter as explained below. The decrease in past due loans lowered their ratio as a percentage of total loans from 10.14\% at September 2000 to $9.10 \%$ at December 2000.

Refinanced loans amounted to S/.551.1 million (US\$156.6 million) as of December 2000, decreasing from S/.562.1 million (US\$159.7 million) at the preceding quarter, mainly due to lower fishing sector loans.

Loans believed to be unrecoverable, which were fully provisioned in prior periods, were written off during the fourth quarter of 2000 for a total of S/.199.1 million (US $\$ 56.6$ million), of which approximately $11 \%$ were related to consumer loans. This compared to charge-offs of S/.146.2 million (US $\$ 41.5$ million) in the third quarter of 2000 , and $\mathrm{S} / .193 .0$ million (US $\$ 54.8$ million) in the fourth quarter of 1999. For total year 2000, charge-offs amounted to S/.450.2 million (US\$127.9 million), compared to S/.463.7 million (US\$131.7 million) in 1999.

Loans classified as Substandard, (i.e., Deficient, Doubtful and Loss) decreased slightly from 21.7\% at the end of September 2000, to $21.5 \%$ of the total loan portfolio at the end of the fourth quarter of 2000, having been $17.8 \%$ at December 31, 1999.

The loan classification is as follows:

| (\% of Total loans and S/.Mn const.) | 31.12 .99 | 30.09 .00 | 31.12.00 |
| :---: | :---: | :---: | :---: |
| A: Normal | 68.9\% | 67.2\% | 67.7\% |
| B: Potential Problem | 13.3\% | 11.1\% | 10.8\% |
| C: Deficient | 8.5\% | 11.0\% | 11.1\% |
| D: Doubtful | 6.4\% | 5.5\% | 5.6\% |
| E: Loss | 2.9\% | 5.2\% | 4.8\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.15,152 | S/.13,629 | S/.13,773 |

As of December 31, 2000, outstanding balances of loan loss provisions totaled S/.1,183.5 million (US $\$ 336.2$ million) decreasing $-5.3 \%$ compared to the preceding quarter balance. At the end of the fourth quarter of 2000, the ratio of loan provisions to past due loans reached $94.5 \%$, increasing from $90.4 \%$ at the end of the preceding quarter, and from $86.0 \%$ at December 31, 1999.

Of total provisions outstanding at the end of the fourth quarter of 2000, S/.99.0 million (US\$28.1 million) corresponded to generic provisions assigned to loans in the Normal(A) risk category, decreasing from generic provisions of S/.102.5 million (US\$29.1 million) at September 30, 2000.

During the fourth quarter of 2000, S/.134.1 million (US\$38.1 million) of loan loss provisions, net of recoveries, were charged against income, similar to the amount of S/.136.7 million (US $\$ 38.8$ million) made during the fourth quarter of last year. During the preceding third quarter of 2000, such provision expense reached S/.151.3 million (US\$43.0 million). Loan loss provision expense made during total year 2000 was S/.577.1 million (US $\$ 163.9$ million), increasing $1.3 \%$ over 1999 expense.

Provision expense charged by business segment was:

| (\% of Provision expense and S/.Mn const.) | 4Q99 | 3Q00 | 4Q00 |
| :--- | ---: | ---: | ---: |
| Corporate Banking | $11.0 \%$ | $-21.9 \%$ | $10.7 \%$ |
| Middle Market | $55.9 \%$ | $70.7 \%$ | $58.5 \%$ |
| Retail | $33.1 \%$ | $51.2 \%$ | $30.8 \%$ |
| Total Provision Expense, net |  | $\underline{100.0 \%}$ | $\underline{100.0 \%}$ |
| $\mathbf{~ T o t a l ~}$ |  | $\underline{100.0 \%}$ |  |

## II. 7 CAPITAL ADEQUACY

At the end of the fourth quarter of 2000, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 8.2 to 1.0 (12.2\%), while the corresponding consolidated ratio was 8.4 to 1.0 (11.9\%). Risk-weighted assets include $\mathrm{S} / .842 .0$ million (US $\$ 239.2$ million) of market risk exposure whose coverage requires $\mathrm{S} / .76 .5$ million (US $\$ 21.7$ million) of regulatory capital. Peruvian regulations limits risk-weighted assets to a ratio of 11.0 to 1.0 (9.1\%).

As of December 31, 2000, BCP's consolidated "regulatory capital" was S/.1,983.3 million (US\$563.4 million), remaining similar to the balance at the third quarter of 2000. Regulatory capital included S/.242.0 million (US $\$ 68.8$ million) of subordinated debt at December 2000, similar to the preceding quarter balance.

|  | BCP |  |
| :--- | ---: | ---: | ---: | ---: |
| unconsolidated |  |  | BCP consolidated

## III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

Consolidated net income for the twelve month period ended December 31, 2000 was US\$11.3 million, compared to US $\$ 14.9$ million in the same period of 1999. Fourth quarter 2000 net income was US\$0.6 million, lower than US\$3.2 million in the year-ago quarter principally due to higher provisions for lower market value of investments.

Net interest income before risk provisions, which includes dividend income, was US\$4.4 million in the fourth quarter of 2000, remaining similar to the same quarter of 1999. Without including dividends, net interest income was US $\$ 4.0$ million in the fourth quarter of 2000 , compared to US $\$ 4.1$ million in the prior year quarter. Net interest margin, without considering dividends and investments in equity shares, was $2.4 \%$ during this quarter, higher than the $2.2 \%$ margin in the year-ago period, and higher than the $2.3 \%$ in the preceding third quarter 2000.

Other Income, which includes realized gains on securities transactions, increased slightly from US $\$ 1.7$ million in the fourth quarter of 1999 to US $\$ 1.8$ million in the current quarter, before provisions for market risks which amounted to US\$0.1 million in the year-ago period and US\$3.3 million in the last quarter of 2000.

The loan portfolio, net of provisions, was US\$224.6 million as of December 31, 2000, declining compared to US $\$ 254.4$ million at September 2000, and also from US $\$ 260.5$ million at the end of 1999, mainly due to lower exposure to Peruvian companies.

Deposits grew to US $\$ 569.2$ million at December 31, 2000 from US $\$ 550.1$ million at the end of the preceding quarter, and also compared to US\$555.1 million at the fourth quarter of 1999.

The investment portfolio was US\$266.9 million at December 2000, increasing 36\% from US\$196.3 million at the end of the fourth quarter 1999.

Funds under management were US $\$ 278.1$ million at December 31, 2000, remaining similar to the balance at the end of the preceding third quarter, but grew compared to US\$224.6 million at yearend 1999.

Net equity reached US $\$ 131.0$ million at the end of December 2000, remaining similar to US\$129.6 million at year-end 1999, but decreased from US $\$ 136.3$ million at the preceding quarter mainly due to a US $\$ 6.0$ million provision for unrealized losses on long term investments, classified as available for sale. As of January 31, 2001, unrealized losses decreased US $\$ 5.9$ million due to improved market conditions.

The balance of total risk provisions, which includes reserves for possible loan losses and reserves for possible market value impairment, grew to US $\$ 6.5$ million at the end of the fourth quarter of 2000, having been US $\$ 2.5$ million in the preceding quarter. The loan portfolio had no past dues.

The ratio of operating expenses over average assets was $1.2 \%$, annualized, in the fourth quarter of 2000 slightly lower than $1.4 \%$ during the year-ago period. The ratio of operating expenses to average assets including funds under management was $0.9 \%$ in the fourth quarter of 2000, also slightly lower than $1.0 \%$ in the prior year quarter.

## IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES ("PPS")

PPS for the year ended December 31, 2000 generated a consolidated net loss of S/.-1.6 million (US\$-0.4 million), lower than net income of S/.30.6 million (US\$8.7 million) in 1999. In the fourth quarter 2000 a net loss of S/.-3.0 million (US\$-0.9 million) was obtained, compared to net loss of S/.-1.9 million (US\$-0.5 million) in the prior year quarter. The total year and last quarter of 2000 results were affected principally by losses in the health insurance line, with PacíficoSalud generating a net loss of S/.16.6 million, and by higher reserves related to life annuities.

In the fourth quarter of 2000, total premiums were S/.163.2 million (US\$46.4 million), while net premiums earned, net of reinsured premiums and reserves, were $\mathrm{S} / .118 .2$ million (US $\$ 33.6$ million), increasing from S/.152.3 million (US $\$ 43.3$ million) and S/.108.5 million (US $\$ 30.8$ million) in the prior year quarter, respectively.

Additions to technical reserves grew to S/.11.9 million (US\$3.4 million) in the fourth quarter of 2000 from S/.4.9 million (US $\$ 1.4$ million) in the preceding year quarter, but are lower than S/.25.5 million (US\$7.3 million) in the third quarter of 2000. Higher reserves are related to life annuities and pension benefits whose premiums have had a high growth rate, requiring additional reserves that negatively affect results in their initial years.

Comparing results of total year 2000 and 1999, in U.S. Dollars terms, consolidated premiums grew approximately $6.9 \%$ to US $\$ 176.8$ million. General insurance lines at PPS, including Pacífico Salud, amounted to US $\$ 123.4$ million, increasing $1.2 \%$ compared to 1999 , while premiums by Pacífico Vida grew $22.7 \%$ to US $\$ 53.4$ million.

During 2000, growth of the health and medical assistance insurance line ( $25 \%$ of total premiums) was $15 \%$; the automobile insurance line ( $11 \%$ of total premiums) decreased $-20 \%$; while property lines ( $32 \%$ of total premiums) increased $2 \%$. In the current year, pension fund benefits insurance ( $8 \%$ of total premiums) grew $12 \%$, while group life insurance and individual life insurance policies ( $13 \%$ of total premiums) grew 10\%. Sales of Life Annuities in year 2000 amounted to US\$13.9 million, increasing 97\% compared to 1999.

Net underwriting results were S/.11.7 million (US\$3.3 million) in the fourth quarter of 2000, increasing from S/. 10.0 million (US $\$ 2.8$ million) in the prior year quarter. The ratio of net underwriting results (net premiums less reserves and claims as a percentage of total premiums) was $7.2 \%$ in the fourth quarter of 2000 , increasing from $6.6 \%$ in the prior year period. Net claims incurred in the fourth quarter of 2000 were S $/ .92 .7$ million (US $\$ 26.3$ million), $5.6 \%$ higher than S $/ .87 .7$ million (US $\$ 24.9$ million) in the 1999 period. The net loss ratio (net claims to net premiums) was $71.2 \%$ in the current quarter lower than $77.3 \%$ in the 1999 quarter.

The net loss ratio for total year 2000 was $69 \%$, lower than $70 \%$ in 1999, with lower claims in the marine hull, theft and transportation lines. The net loss ratio increased in the health insurance line, from $82 \%$ to $92 \%$, at PacíficoSalud, from $57 \%$ to $110 \%$, and pension fund, from $112 \%$ to $120 \%$.

The combined ratio (the sum of net claims, general expenses and commissions, as a percentage of net premiums) declined to $97.0 \%$ in the fourth quarter of 2000 , from $110.6 \%$ in the prior year period. Operating expenses over net premiums improved from $24.8 \%$ to $18.6 \%$ comparing the fourth quarters of 1999 and 2000, respectively, mainly due to lower personnel expense.

Investments in real estate and financial assets were S/.626.5 million (US\$178.0 million) at the end of December 2000, increasing 12.4\% from the balance at year-end 1999. As of December 31, 2000,
total assets were $\mathrm{S} / .989 .2$ million (US $\$ 281.0$ million) increasing $10.3 \%$ compared to the prior year balance.

The Peruvian insurance market continued with a total premium declining trend through November 30, 2000, decreasing $-1.6 \%$ with respect to the 1999 period. Premiums for general risks lines decreased $-10.9 \%$, while life insurance lines grew $22.0 \%$ and pension fund lines $12.6 \%$. For the first eleven months of 2000, PPS's market share in total premiums was $30.1 \%$, with the share in general risks lines being 32.5\%, and 29.9\% in life insurance.
*** 8 Tables To Follow ***

CREDICORP LTD. AND SUBSIDIARIES
Table 1
CONSOLIDATED BALANCE SHEETS
(In thousands of U.S. Dollars)

| ASSETS | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 30, 1999 | Dec. 31, 1999 | Sep. 30, 2000 | Dic. 31, 2000 |
| CASH AND DUE FROM BANKS |  |  |  |  |
| Cash and non interest bearing deposits in banks | 324,852 | 341,584 | 219,190 | 288,424 |
| Interest bearing deposits in banks | 1,375,929 | 1,249,441 | 1,417,961 | 1,464,153 |
|  | 1,700,781 | 1,591,025 | 1,637,151 | 1,752,577 |
| MARKETABLE SECURITIES, net | 518,758 | 450,500 | 687,220 | 600,531 |
| LOANS | 4,662,006 | 4,737,689 | 4,431,039 | 4,454,085 |
| Current | 4,265,729 | 4,377,895 | 4,017,913 | 4,077,984 |
| Past Due | 396,277 | 359,794 | 413,126 | 376,101 |
| Less - Reserve for possible loan losses | $(302,969)$ | $(316,826)$ | $(368,586)$ | $(350,970)$ |
| LOANS NET | 4,359,037 | 4,420,863 | 4,062,453 | 4,103,115 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 341,919 | 307,465 | 348,026 | 334,732 |
| REINSURANCE ASSETS | 46,525 | 50,768 | 48,254 | 43,579 |
| PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES | 44,832 | 42,927 | 46,276 | 46,068 |
| PROPERTY, PLANT and EQUIPMENT, net | 278,545 | 279,790 | 261,895 | 263,561 |
| due from Customers on Acceptances | 86,282 | 81,073 | 49,149 | 52,245 |
| OTHER ASSETS | 444,823 | 365,176 | 351,139 | 406,617 |
| TOTAL ASSETS | 7,821,502 | 7,589,587 | 7,491,563 | 7,603,025 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: |  |  |  |  |
| Non-interest bearing | 486,595 | 517,384 | 595,090 | 642,223 |
| Interest bearing | 5,152,568 | 5,030,239 | 4,945,919 | 5,022,987 |
|  | 5,639,163 | 5,547,623 | 5,541,009 | 5,665,210 |
| due to banks and correspondents | 724,281 | 600,593 | 504,602 | 459,391 |
| ACCEPTANCES OUTSTANDING | 86,282 | 81,073 | 49,149 | 52,245 |
| RESERVE FOR PROPERTY AND CASUALTY CLAIMS | 110,265 | 119,321 | 146,607 | 153,855 |
| RESERVE FOR UNEARNED PREMIUMS | 54,731 | 53,968 | 48,709 | 40,128 |
| REINSURANCE PAYABLE | 12,001 | 13,725 | 21,002 | 15,433 |
| OTHER LIABILITIES | 356,796 | 321,859 | 333,046 | 362,581 |
| MINORITY INTEREST | 97,417 | 95,684 | 93,737 | 95,475 |
| total liabilities | 7,080,936 | 6,833,846 | 6,737,861 | 6,844,318 |
| NET SHAREHOLDERS' EQUITY | 740,566 | 755,741 | 753,702 | 758,707 |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 7,821,502 | 7,589,587 | 7,491,563 | 7,603,025 |
| CONTINGENT CREDITS | 842,872 | 849,123 | 819,407 | 832,644 |

CREDICORP LTD. AND SUBSIDIARIES
Table 2

## CONSOLIDATED INCOME STATEMENTS

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.99 | 30.09.00 | 31.12.00 | 31.12.99 | 31.12.00 |
| INTEREST INCOME |  |  |  |  |  |
| Interest on loans | 162,925 | 145,061 | 151,341 | 687,752 | 598,842 |
| Interest and dividends on investments: | 3,456 | 1,659 | (237) | 9,979 | 6,724 |
| Interest on deposits with banks | 22,143 | 23,031 | 19,332 | 69,842 | 84,325 |
| Interest on trading securities | 14,282 | 19,236 | 22,333 | 63,973 | 73,644 |
| Total Interest Income | 202,806 | 188,987 | 192,769 | 831,546 | 763,535 |
| INTEREST EXPENSE |  |  |  |  |  |
| Interest on deposits | 82,528 | 75,422 | 75,223 | 355,518 | 303,967 |
| Interest on borrowed funds | 20,666 | 15,240 | 16,083 | 80,459 | 62,843 |
| Other interest expense | 6,282 | 6,470 | 4,520 | 26,762 | 22,938 |
| Total Interest Expense | 109,476 | 97,132 | 95,826 | 462,739 | 389,748 |
| Net Interest Income | 93,330 | 91,855 | 96,943 | 368,807 | 373,787 |
| Provision for possible loan losses, net | 45,348 | 45,902 | 42,354 | 172,646 | 177,927 |
| Net interest income after provision for possible loan losses | 47,982 | 45,953 | 54,589 | 196,161 | 195,860 |
| OTHER INCOME |  |  |  |  |  |
| Fees and commissions from banking services | 32,098 | 35,825 | 37,637 | 133,439 | 143,983 |
| Net gains from sales of securities | 36,433 | 3,506 | $(10,177)$ | 43,852 | $(5,218)$ |
| Net gains on foreign exchange transactions | 7,507 | 4,969 | 6,294 | 27,956 | 23,625 |
| Net premiums earned | 28,829 | 28,193 | 28,189 | 113,108 | 113,395 |
| Other income | 20,925 | 15,419 | 13,809 | 53,629 | 54,239 |
|  | 125,792 | 87,912 | 75,752 | 371,984 | 330,024 |
| CLAIMS ON INSURANCE ACTIVITIES |  |  |  |  |  |
| Net claims incurred | 11,385 | 6,367 | 8,248 | 36,311 | 35,609 |
| Increase in future policy benefits for life and health | 13,768 | 18,771 | 14,772 | 53,055 | 56,652 |
|  | 25,153 | 25,138 | 23,020 | 89,366 | 92,261 |
| OTHER EXPENSES |  |  |  |  |  |
| Salaries and employee benefits | 44,111 | 44,659 | 38,944 | 178,833 | 171,403 |
| General, administrative, and other taxes | 37,132 | 37,866 | 35,435 | 148,315 | 144,979 |
| Depreciation and amortization | 9,410 | 11,466 | 11,788 | 47,808 | 47,520 |
| Other | 14,047 | 7,943 | 7,008 | 50,770 | 28,270 |
|  | 104,700 | 101,934 | 93,175 | 425,726 | 392,172 |
| Translation result | 1,466 | $(1,799)$ | 69 | 7,129 | $(8,500)$ |
| Income before income tax, and minority interest | 45,387 | 4,994 | 14,215 | 60,182 | 32,951 |
| Income Tax | $(4,997)$ | 235 | $(4,193)$ | $(8,751)$ | $(9,702)$ |
| Minority Interest | $(1,255)$ | (230) | $(3,086)$ | $(7,929)$ | $(5,553)$ |
| NET InCOME | 39,135 | 4,999 | 6,936 | 43,502 | 17,696 |

## CREDICORP LTD. AND SUBSIDIARIES <br> Table 3 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.99 | 30.09.00 | 31.12.00 | 31.12.99 | 31.12.00 |
| Profitability |  |  |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.483 | 0.062 | 0.086 | 0.537 | 0.219 |
| Net interest margin on interest earning assets (2) | 6.10\% | 5.99\% | 6.32\% | 5.86\% | 6.12\% |
| Return on average total assets (2)(3) | 2.03\% | 0.27\% | 0.37\% | 0.56\% | 0.23\% |
| Return on average shareholders' equity (2)(3) | 20.92\% | 2.66\% | 3.67\% | 5.77\% | 2.34\% |
| No. of outstanding shares (millions)(4) | 81.00 | 81.00 | 80.18 | 81.00 | 80.18 |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 7.59\% | 9.32\% | 8.44\% | 7.59\% | 8.44\% |
| Reserves for loan losses as a percentage of total past due loans | 88.06\% | 89.22\% | 93.32\% | 88.06\% | 93.32\% |
| Reserves for loan losses as a percentage of total loans | 6.69\% | 8.32\% | 7.88\% | 6.69\% | 7.88\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 40.85\% | 41.94\% | 40.62\% | 40.85\% | 40.62\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 5.69\% | 5.91\% | 3.31\% | 5.69\% | 3.31\% |
| Operating efficiency |  |  |  |  |  |
| Oper. expense as a percent. of total income (5) | 52.90\% | 53.77\% | 49.41\% | 56.50\% | 53.25\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(5) | 5.01\% | 5.15\% | 4.52\% | 5.12\% | 4.93\% |
| Capital adequacy |  |  |  |  |  |
| Total Regulatory Capital (US\$Mn) | 724.2 | 721.8 | 713.2 | 724.2 | 713.2 |
| Tier I Capital (US\$Mn) | 621.8 | 621.8 | 613.3 | 621.8 | 613.3 |
| Regulatory capital / risk-weighted assets (6) | 11.53\% | 12.33\% | 11.88\% | 11.53\% | 11.88\% |
| Average balances (US\$Mn) (3) |  |  |  |  |  |
| Interest earning assets | 6,119.1 | 6,135.8 | 6,132.9 | 6,293.9 | 6,110.3 |
| Total Assets | 7,705.5 | 7,513.7 | 7,547.3 | 7,771.0 | 7,596.3 |
| Net equity | 748.2 | 751.2 | 756.2 | 754.1 | 757.2 |

(1) Number of shares outstanding, net of trasury shares, of 80.18 million in 4Q00, and 81.00 million for the other periods.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Net of treasury shares. The total number of shares was of 94.38 million.
(5)Total income includes net interest income and other income.

Operating expense is net of provisions for other assets received in lieu of loan repayment and mandatory employee profit sharing expense
(6)Risk-weighted assets include US\$239.2Mn of market risk assets at 4Q00.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES
Table 4
CONSOLIDATED BALANCE SHEETS
(Constant Nuevos Soles, as of December 31, 2000, and U.S. Dollars in thousands)

| ASSETS | 30.09.99 | 31.12.99 | 30.09.00 | 31.12 .00 | 31.12 .00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | US\$000(1) |
| CASH AND DUE FROM BANKS | 5,643.680 | 5,177.578 | 5,172.016 | 5,550.291 | \$1,576.787 |
| Cash and Checks | 1,116.818 | 1,183.052 | 722.339 | 929.663 | \$264.109 |
| Deposits in Central Bank of Peru | 3,548.452 | 3,078.431 | 3,891.628 | 3,733.369 | \$1,060.616 |
| Deposits with local and foreign banks | 978.410 | 916.095 | 558.049 | 887.259 | \$252.062 |
| MARKETABLE SECURITIES, net | 1,098.877 | 811.010 | 1,359.106 | 971.235 | \$275.919 |
| LOANS | 15,133.293 | 15,151.907 | 13,629.424 | 13,773.116 | \$3,912.817 |
| Current | 13,744.833 | 13,899.695 | 12,247.010 | 12,520.198 | \$3,556.874 |
| Past Due | 1,388.459 | 1,252.212 | 1,382.414 | 1,252.918 | \$355.943 |
| Less - Reserve for possible loan losses | $(1,052.358)$ | $(1,076.713)$ | (1,250.212) | $(1,183.480)$ | (\$336.216) |
| LOANS NEI | 14,080.935 | 14,075.194 | 12,379.212 | 12,589.636 | \$3,576.601 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 417.576 | 397.600 | 525.014 | 427.474 | \$121.441 |
| PROPERTY, PLANT and EQUIPMENT, net | 682.259 | 687.778 | 643.030 | 661.911 | \$188.043 |
| OTHER ASSETS | 1,282.035 | 968.255 | 933.993 | 1,048.808 | \$297.957 |
| TOTAL ASSETS | 23,205.362 | 22,117.415 | 21,012.371 | 21,249.355 | \$6,036.749 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: | 18,799.450 | 18,247.118 | 17,279.433 | 17,549.824 | \$4,985.745 |
| Demand deposits | 3,151.285 | 3,161.162 | 3,107.009 | 3,180.064 | \$903.427 |
| Saving accounts | 5,591.533 | 5,349.868 | 5,158.676 | 5,198.961 | \$1,476.978 |
| Time deposits | 10,056.632 | 9,736.088 | 9,013.748 | 9,170.799 | \$2,605.341 |
| DUE TO BANKS AND CORRESPONDENTS | 1,401.552 | 1,056.667 | 888.068 | 782.258 | \$222.232 |
| OTHER LIABILITIES | 1,201.859 | 1,099.613 | 1,123.553 | 1,170.789 | \$332.611 |
| PROVISION FOR SEVERANCE INDEMNITIES | 16.113 | 8.690 | 14.014 | 8.244 | \$2.342 |
| SHAREHOLDERS EQUITY. | 1,786.388 | 1,705.327 | 1,707.303 | 1,738.240 | \$493.818 |
| Capital stock | 1,026.346 | 1,026.318 | 1,026.826 | 1,026.318 | \$291.568 |
| Legal reserve | 676.941 | 566.354 | 641.283 | 640.699 | \$182.017 |
| Retained earnings | 83.101 | 112.655 | 39.194 | 71.223 | \$20.234 |
| TOTAL LIABILITIES AND EQUITY | 23,205.362 | 22,117.415 | 21,012.371 | 21,249.355 | \$6,036.749 |
| Contingent Credits | 3,128.189 | 3,209.010 | 2,883.184 | 2,689.380 | \$764.028 |

(1)Translated at S/.3.52 per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES

Table 5
CONSOLIDATED INCOME STATEMENTS
(Constant Nuevos Soles, as of December 31, 2000, and U.S. Dollars in thousands)

|  | Three months ended |  |  |  | Twelve months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.99 | 30.09.00 | 31.12.00 | 31.12 .00 | 31.12.99 | 31.12 .00 | 31.12 .00 |
| Interest income and expense |  |  |  | US\$000(1) |  |  | US\$000(1) |
| Interest income | 631.020 | 564.149 | 571.309 | \$162.304 | 2,544.663 | 2,307.052 | \$655.413 |
| Less - Interest expense | 321.086 | 274.324 | 271.363 | \$77.092 | 1,355.305 | 1,124.929 | \$319.582 |
| Net interest income | 309.934 | 289.825 | 299.946 | \$85.212 | 1,189.358 | 1,182.123 | \$335.830 |
| Provisions for possible loan losses, net | 136.669 | 151.282 | 134.056 | \$38.084 | 569.464 | 577.052 | \$163.935 |
| Net interest income after provisions | 173.265 | 138.543 | 165.890 | \$47.128 | 619.894 | 605.071 | \$171.895 |
| Other Income |  |  |  |  |  |  |  |
| Fees and commissions from services | 112.899 | 121.672 | 124.261 | \$35.301 | 429.473 | 476.554 | \$135.385 |
| Net gains from sales of securities | (1.545) | 12.851 | (15.433) | (\$4.384) | 21.479 | 0.267 | \$0.076 |
| Net gains on foreing exchg. transacts. | 25.877 | 15.157 | 19.112 | \$5.430 | 91.529 | 73.708 | \$20.940 |
| Other income | 38.847 | 31.834 | 32.589 | \$9.258 | 100.268 | 111.591 | \$31.702 |
|  | 176.078 | 181.514 | 160.529 | \$45.605 | 642.749 | 662.120 | \$188.102 |
| Other Expenses |  |  |  |  |  |  |  |
| Salaries and employee benefits | 126.200 | 125.835 | 105.899 | \$30.085 | 507.095 | 480.606 | \$136.536 |
| General and administrative | 92.513 | 96.200 | 95.929 | \$27.253 | 377.745 | 370.970 | \$105.389 |
| Depreciation and amortization | 27.376 | 29.848 | 29.214 | \$8.299 | 127.723 | 121.562 | \$34.535 |
| Taxes other than income tax | 11.915 | 12.036 | 10.069 | \$2.861 | 48.460 | 44.759 | \$12.716 |
| Other | 48.256 | 26.376 | 40.098 | \$11.391 | 160.292 | 123.266 | \$35.019 |
|  | 306.260 | 290.295 | 281.209 | \$79.889 | 1,221.315 | 1,141.163 | \$324.194 |
| Result from exposure to inflation | 1.390 | (8.352) | (5.842) | (\$1.660) | 94.080 | (40.321) | (\$11.455) |
| Income before income tax | 44.473 | 21.410 | 39.368 | \$11.184 | 135.408 | 85.707 | \$24.349 |
| Income Tax | 14.890 | 2.712 | 7.332 | \$2.083 | 25.050 | 15.521 | \$4.409 |
| NET INCOME | 29.583 | 18.698 | 32.036 | \$9.101 | 110.358 | 70.186 | \$19.939 |

(1)Translated at $S / 3.52$ per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 6 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended: |  | Twelve months ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 31.12 .99 |  | 30.09 .00 | 31.12 .00 | 31.12 .99 |

(1)Shares outstanding of 988.7 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Total income includes net interest income and other income.
(5)Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment.

## ATLANTIC SECURITY HOLDING CORPORATION <br> Table 7 <br> SELECTED FINANCIAL DATA

(Thousands of U.S. Dollars, except net income per share, and percentages)

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.99 | 30.09 .00 | 31.12.00 | 31.12.99 | 31.12.00 |
| Results |  |  |  |  |  |
| Net Interest Income | 4,445 | 4,252 | 4,394 | 21,594 | 19,713 |
| Provisions for market risks | 76 | 2,042 | 3,319 | 2,906 | 8,195 |
| Other Income(1) | 1,704 | 2,583 | 1,765 | 7,394 | 9,895 |
| Operating Expense | 2,869 | 2,655 | 2,222 | 11,153 | 10,115 |
| Net Income | 3,204 | 2,138 | 618 | 14,930 | 11,298 |
| Net Income per share (US\$) | 0.08 | 0.05 | 0.02 | 0.37 | 0.28 |
| Balance Sheets (end of period) |  |  |  |  |  |
| Total Assets | 815,497 | 766,699 | 747,329 | 815,497 | 747,329 |
| Loan portfolio, net | 260,540 | 254,367 | 224,590 | 260,541 | 224,590 |
| Marketable securities and investments | 196,299 | 261,277 | 266,927 | 196,299 | 266,927 |
| Total Deposits | 555,087 | 550,089 | 569,210 | 555,087 | 569,210 |
| Shareholders' equity | 129,615 | 136,296 | 130,964 | 129,615 | 130,964 |
| Funds under administration | 224,641 | 277,137 | 278,116 | 224,641 | 278,116 |
| Ratios (2) |  |  |  |  |  |
| Net interest margin / interest earning assets (3)(4)(5) | 2.2\% | 2.3\% | 2.4\% | 2.2\% | 2.4\% |
| Return on average stockholders' equity(4) | 10.0\% | 6.3\% | 1.8\% | 12.0\% | 8.7\% |
| Return on average total assets(4) | 1.5\% | 1.1\% | 0.3\% | 1.8\% | 1.4\% |
| Past due loans as a percentage of total loans | 0.0\% | 0.1\% | 0.1\% | 0.0\% | 0.1\% |
| Reserves for loan losses as a percentage of total loans | 0.3\% | 0.4\% | 0.2\% | 0.4\% | 0.2\% |
| Operating expense / total income | 47.2\% | 55.4\% | 78.3\% | 42.8\% | 47.2\% |
| Operating expense / average total assets(4) | 1.4\% | 1.4\% | 1.2\% | 1.3\% | 1.3\% |
| Operating expense / average total assets + funds under management(4) | 1.1\% | 1.0\% | 0.9\% | 1.0\% | 1.0\% |

(1) Includes realized gains in securities.
(2) Averages are determined as the average of period-beginning and period-ending balances.
(3) Averages determined from monthly balances.
(4) Annualized.
(5) Without considering dividend income and dividend earning assets.

## EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES <br> Table 8 <br> SELECTED FINANCIAL DATA

(Constant Nuevos Soles as of December 31, 2000, and
U.S. Dollars in thousands, except net income per share)

(1)Translated at S/.3.52 per US\$1.00.
(2)Based on 23.5 million shares in all periods.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Annualized.

