# Earnings Conference Call

November 2023

# C R E D I C 💠 R P





#### CREDIC

#### **Earnings Conference Call**

#### Safe Harbor

This material includes "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. All statements other than statements of historical fact are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties. Forward-looking statements are not assurances of future performance. Instead, they are based only on our management's current views, beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions.

Many forward-looking statements can be identified by words such as: "anticipate", "intend", "goal", "ambition", "seek", "believe", "project", "estimate", "strategy", "future", "likely", "would", "may", "should", "will", "see" and similar references to future periods. Examples of forward-looking statements include, among others, statements or estimates we make regarding guidance relating to losses in our credit portfolio, efficiency ratio, provisions and non-performing loans, current or future market risk and future market conditions, expected macroeconomic events and conditions, our belief that we have sufficient capital and liquidity to fund our business operations, expectations of the effect on our financial condition of claims, legal actions, environmental costs, contingent liabilities and governmental and regulatory investigations and proceedings, strategy for customer retention, growth, governmental programs and regulatory initiatives, credit administration, product development, market position, financial results and reserves and strategy for risk management.

We caution readers that forward-looking statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those that we expect or that are expressed or implied in the forward-looking statements, depending on the outcome of certain factors, including, without limitation, adverse changes in:

The economies of Peru, Colombia, Chile and other countries in which we conduct business, with respect to rates of inflation, economic growth, currency devaluation, and other factors, including in the light of the COVID-19 outbreak and government laws, regulations and policies adopted to combat the pandemic;• The political or social situation in Peru, Colombia and Chile, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals;

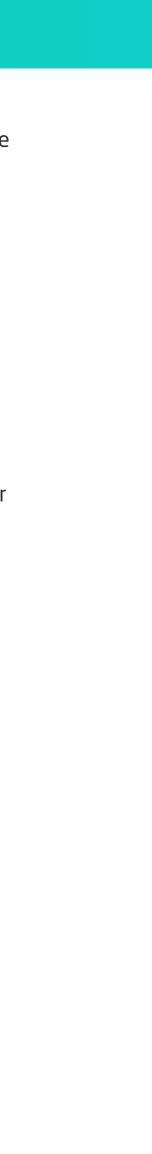
- The occurrence of natural disasters;
- The adequacy of the dividends that our subsidiaries are able to pay to us, which may affect our ability to pay dividends to shareholders and corporate expenses;
- Performance of, and volatility in, financial markets, including Latin-American and other markets;
- The frequency, severity and types of insured loss events;
- Fluctuations in interest rate levels;
- Foreign currency exchange rates, including the Sol/US Dollar exchange rate;
- Deterioration in the quality of our loan portfolio;
- Increasing levels of competition in Peru and other markets in which we operate;
- Developments and changes in laws and regulations affecting the financial sector and adoption of new international guidelines;
- Changes in the policies of central banks and/or foreign governments;
- Effectiveness of our risk management policies and of our operational and security systems;
- Losses associated with counterparty exposures;
- The scope of the coronavirus ("COVID-19") outbreak, actions taken to contain the COVID-19 and related economic effects from such actions and our ability to maintain adequate staffing; and
- Changes in Bermuda laws and regulations applicable to so-called non-resident entities.

See "Item 3. Key Information—3.D Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission for additional information and other such factors.

You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof and are based only on information currently available to us. Therefore, you should not rely on any of these forward-looking statements. We undertake no obligation to publicly update or revise these or any other forward-looking statements that may be made to reflect events or circumstances after the date hereof, whether as a result of changes in

our business strategy or new information, to reflect the occurrence of unanticipated events or otherwise.

• The political or social situation in Peru, Colombia and Chile, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals;



#### Resilient 3Q23 Performance Amid a Very Challenging Environment Driven by a Diversified and Prudently Managed Loan Portfolio, our Funding Advantage and Sustained Progress with our Decoupling Strategy

1	Financial Performance Complemented by Diverse Non-Interest Income Streams	ROE 16.2%
2	Resilient Margins, even After Provisions, Supported by Funding Leadership	Risk Adj. NIM <b>4.45%</b>
3	Well Capitalized to Navigate Loan Quality Headwinds	BCP - CET1 <b>13.0%</b>
4	Investing on Disruption to Strengthen Our Competitive Moats and Future Sustainability	Efficiency Ratio 46.3%

(1) Includes BCP Stand-alone and Mibanco. Data as of August 2023. (2) Stock of financially included clients through BCP since 2020 : (i) New clients with savings accounts or affiliated to Yape. (ii) New clients without debt in the financial system or BCP products in the last twelve months. (iii) Clients with 3 monthly average transactions in the last three months. Redefined and restated indicator







Earnings Conference Call



#### **Complementing our Core Businesses with...**

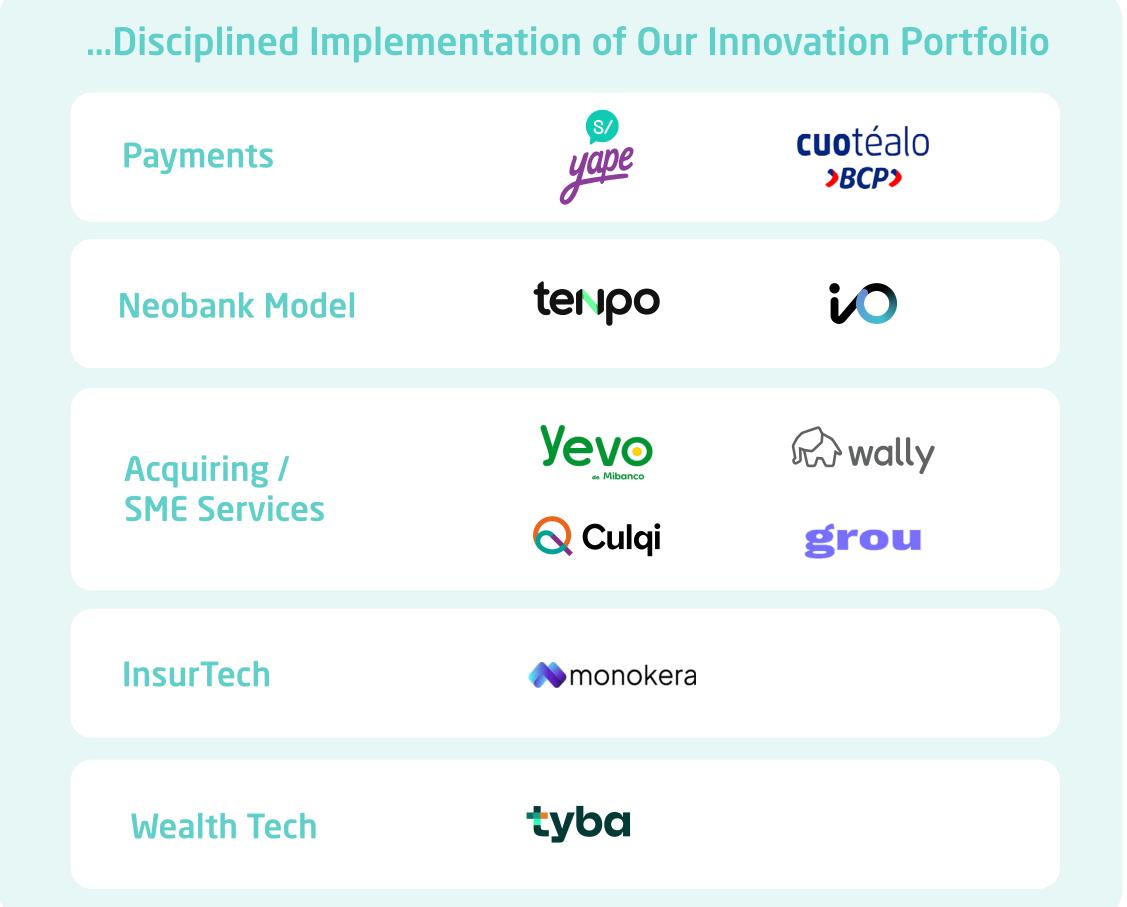








Regularly Reviewing and Optimizing Our Business Portfolio With a Self Disruptive Mindset, and Taking into Account Both Current and Future Market Needs



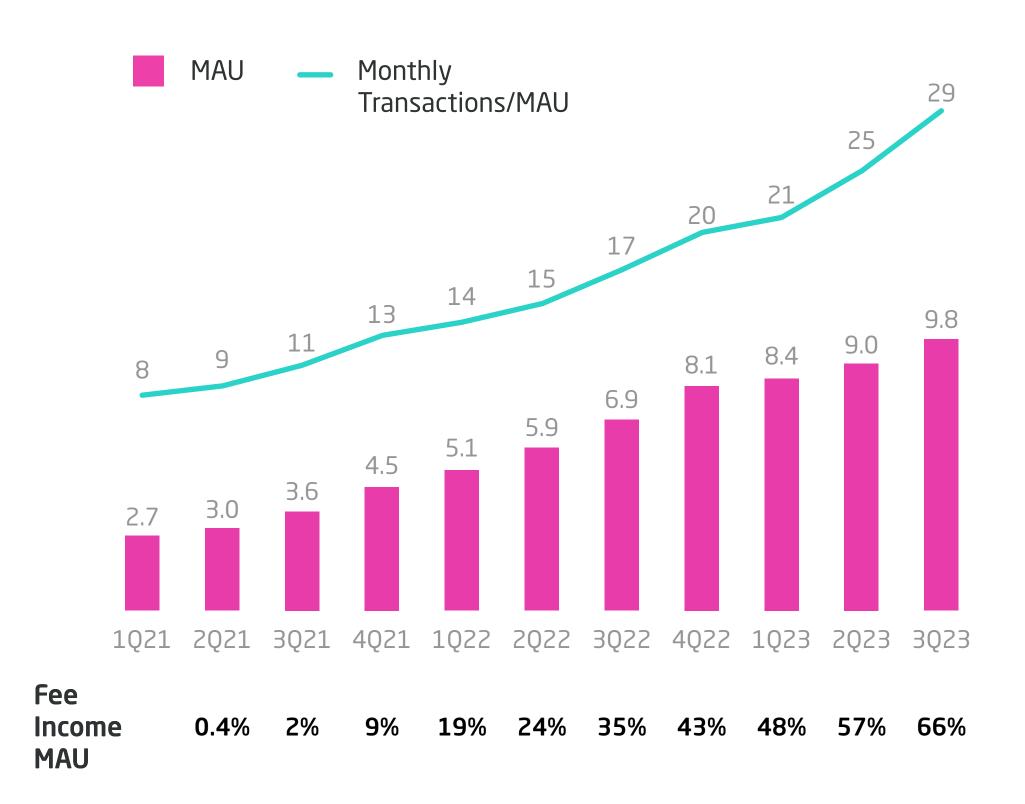




Yape Has the Strongest Ecosystem of Highly Engaged Users in Peru

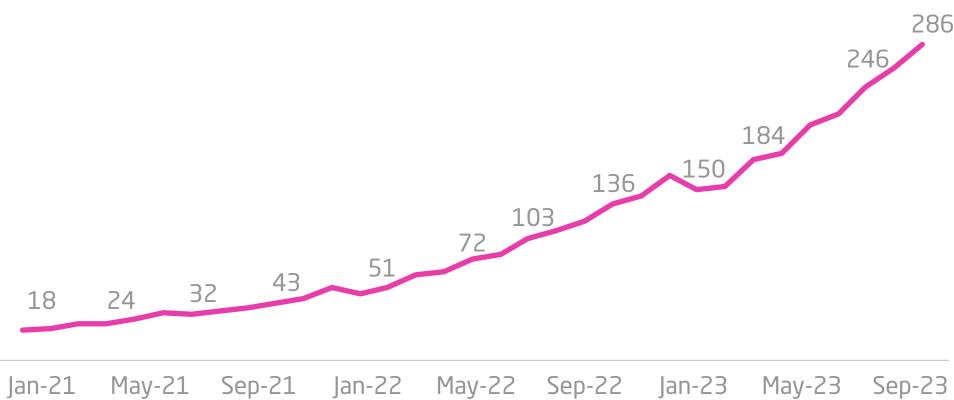
#### More than 9MM of MAU Conduct an Average of 29 Transactions per Month

(User in Millions)



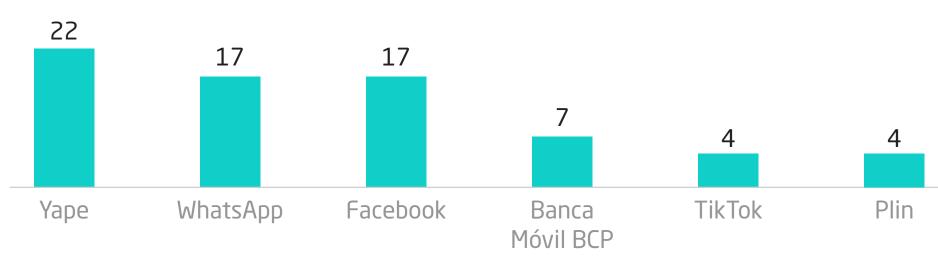
#### Yape Has Positioned Itself as the Main Payment Network in Peru

(Monthly transactions in millions)



#### Yape is the Most Remembered Brand by Peruvians

(Top of Mind of digital brands - 2023)



Unaided Awareness: The ability of consumers to recall a specific brand first without outside stimulus. Base: 500 people

286

(% of MAU)

3Q22

4Q22

#### New Features are Driving Increased Engagement, Revenue Growth and Yape's Flywheel Effect

#### Yape's Payments Ecosystem Continues Growing as Users **Engage with New Features**

- POS - Bill Payments - CheckOut - P2P Payments — Top-Ups **98.2% 98.1% 97.5%** 97.5% 97.3% **39.1%** 36.6% 34.2% 31.6% **26.9% 26.7%** 22.9% **20.9%** 17.4% **16.0%** 15.5% 10.5% 3.8% 3.8% 0.0% 0.0% 2.5% 2.0% 0.9% 0.0%

1Q23

2Q23

3Q23

#### Monthly Revenue Grows as New Features are Added to Yape

(Average Monthly Growth of last 3 months)

Payments	15
Top-Ups	6
Bill Payments	27
POS	8
Check Out	23
Marketplace/Yape Promos	26
Financial Services	28
Microloans	30
Insurance	27



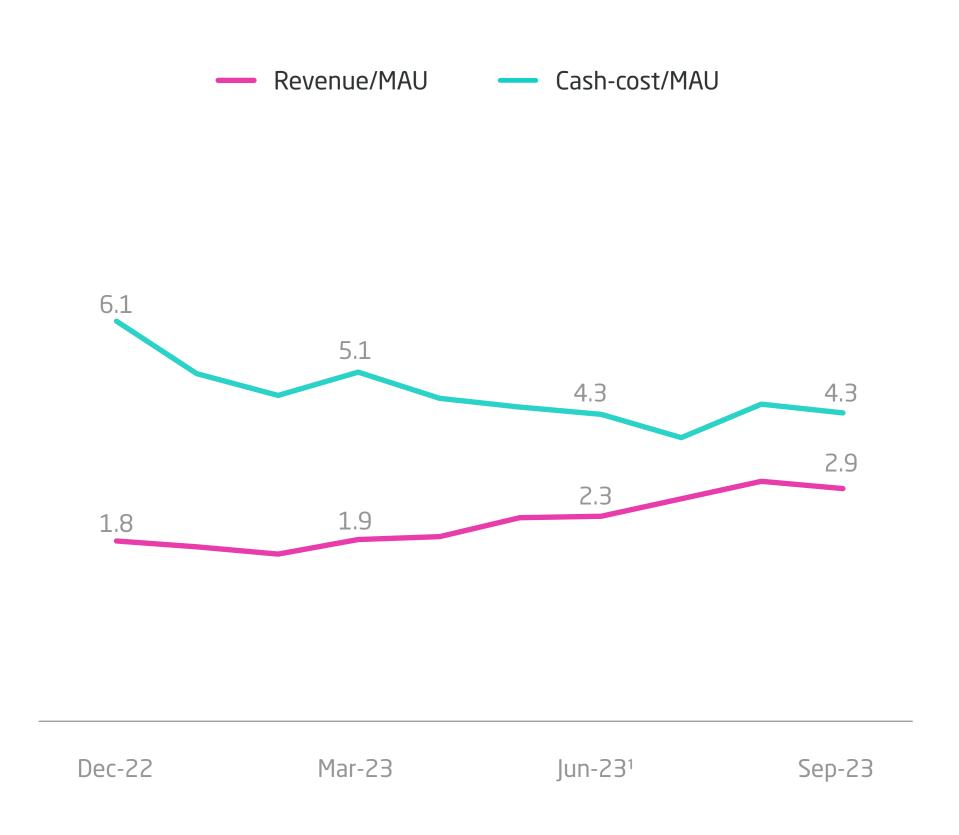
#### 5%





#### Yape is Getting Closer to Break Even

#### **Revenue/MAU Getting Closer to Cash Cost/MAU**



(1) June figures have changed due to a restatement of revenues

## Q4 Will Be Key in Yape's Evolution Towards a SuperApp, with Multiple Product Launches

#### Payments

- ◇ FX transactions and Remittances
- Collection services for CPG companies

#### Marketplace

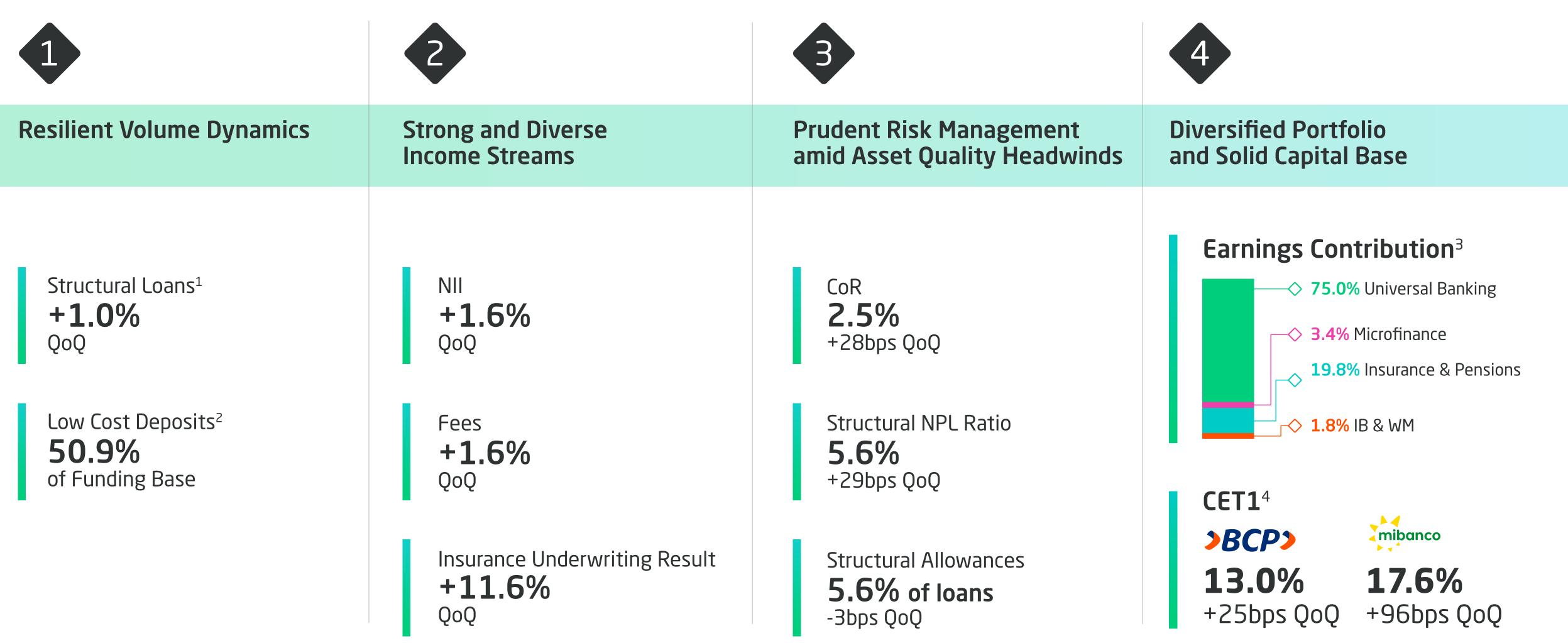
- ♦ Electronics
- ♦ Ticketing
- ♦ Gaming

#### Financial

- ♦ Multi-installment loans
- ♦ In-app insurance



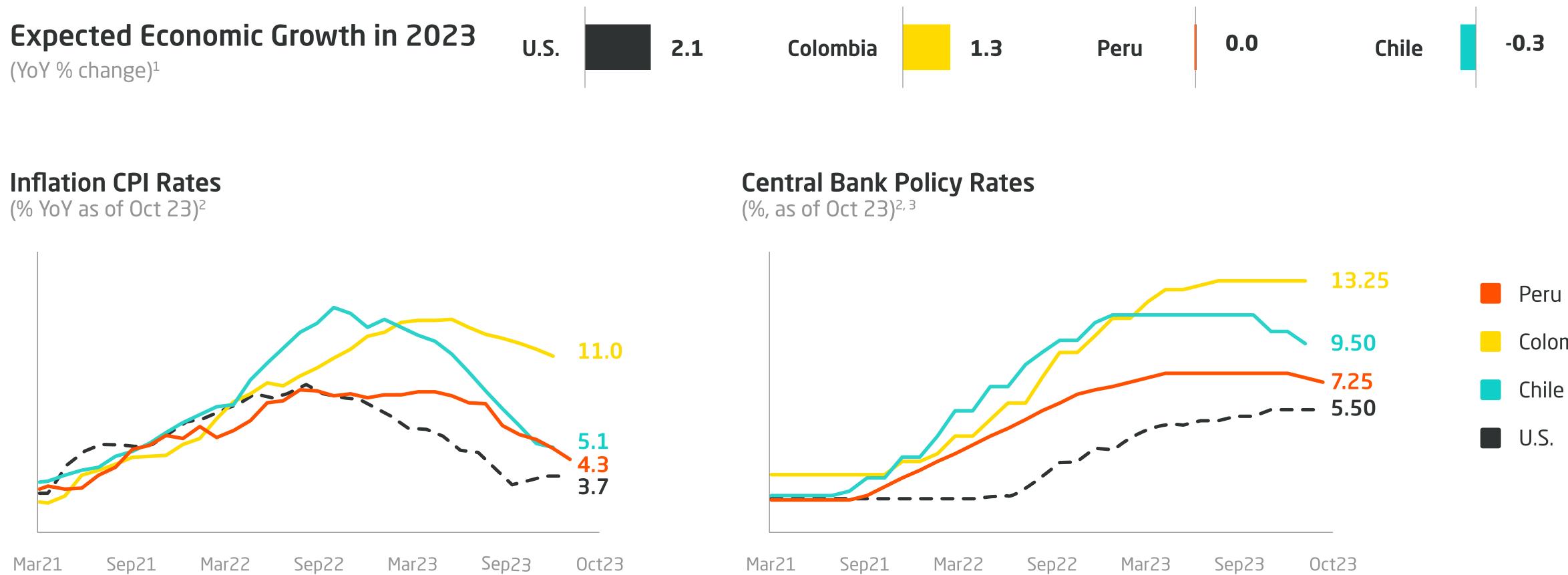
#### **3Q23 Key Financial Highlights**



(1) Figures in Average Daily Balances. (2) Includes demand deposits and saving deposits. (3) % Earnings Contribution based on the total of our 8 main subsidiaries: BCP, BCP Bolivia, Mibanco, Mibanco Colombia, Pacifico Seguros, Prima AFP, Credicorp Capital and ASB Bank Corp. (4) CET1 Ratio calculated under IFRS accounting.



Latam Central Banks Poised to Continue Lowering Rates amid Receding Inflation and Weak Economic Growth

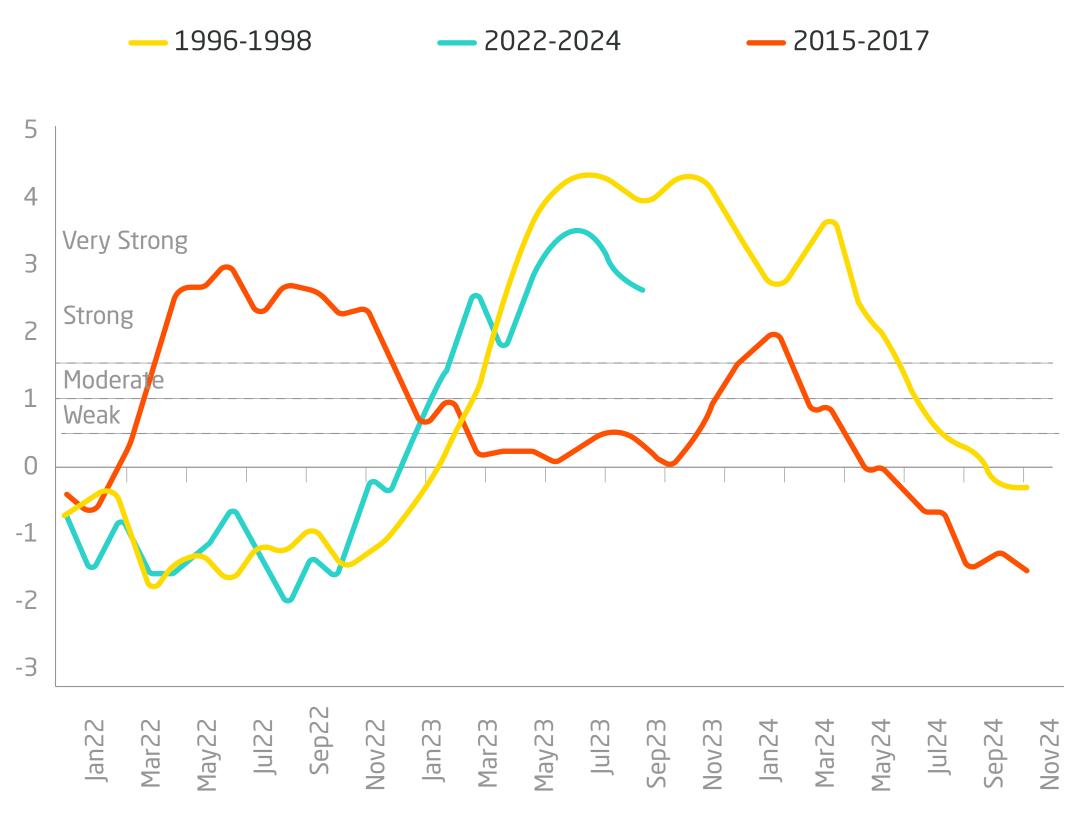


(1) Source: BCP and Credicorp Capital for PE, CO, CL; and IMF for U.S. (2) Source: Bloomberg. (3) Source: Reference Rates for PE, CO and CL; Fed Funds Upper Bound Rate for the U.S.

Colombia

#### The Magnitude of the "El Niño Costero" has intensified throughout the year

Sea Surface temperature anomaly in the north-coast of Peru (change. °C, as of Oct 23)<sup>1</sup>



(1) Source: NOAA (2) Estimates – Economic Research – BCP and BCRP.

#### **Economic Indicators<sup>2</sup>**

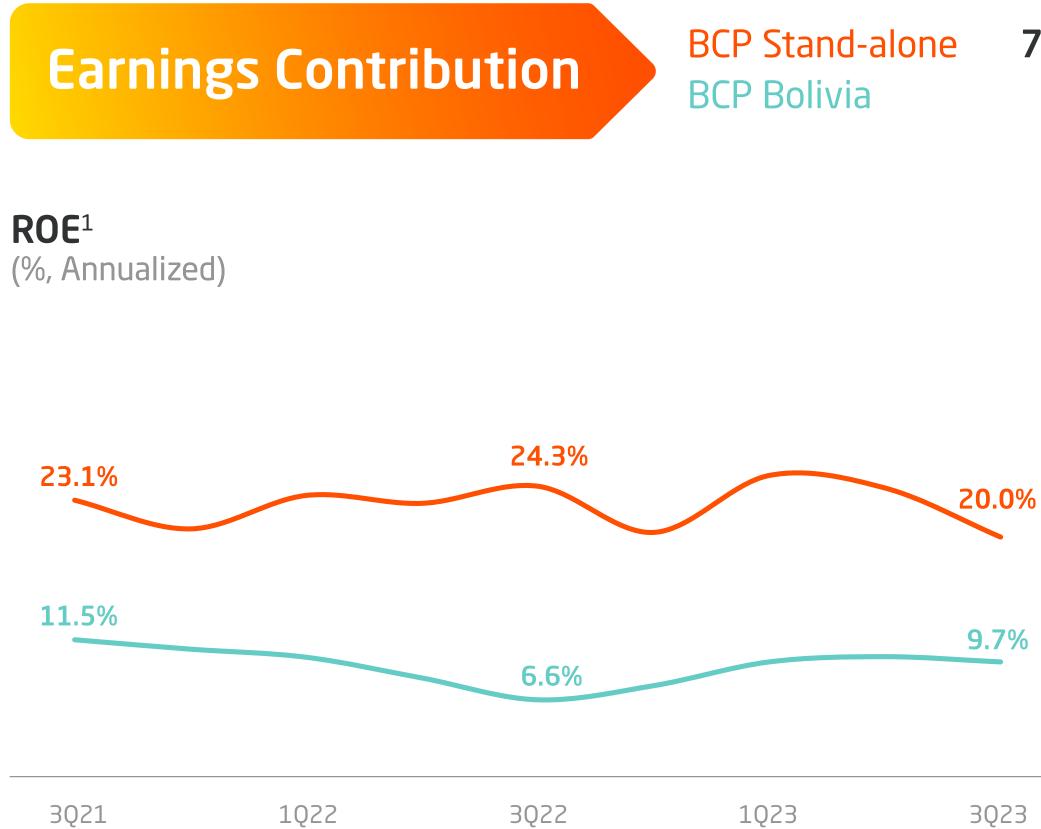
Period	Sector	Worst (# of years)
Jan-Oct	Anchovy Capture	25
Jan-Aug	Agriculture Production Agricultural exports Textile Production	31 22* 24*

(\*) Excluding Pandemic and Global Financial Crisis





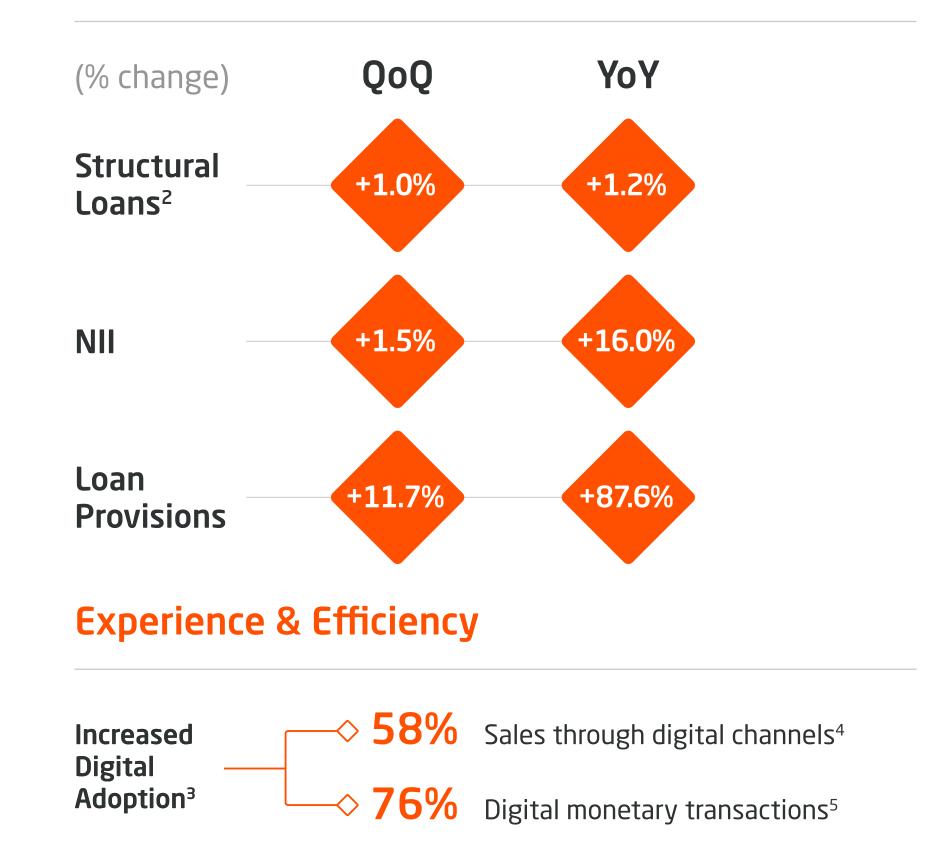
Universal Banking: Navigating a Challenging Landscape with Higher Provisions Impacting Earnings



monetary transactions.

73.5% 1.5%

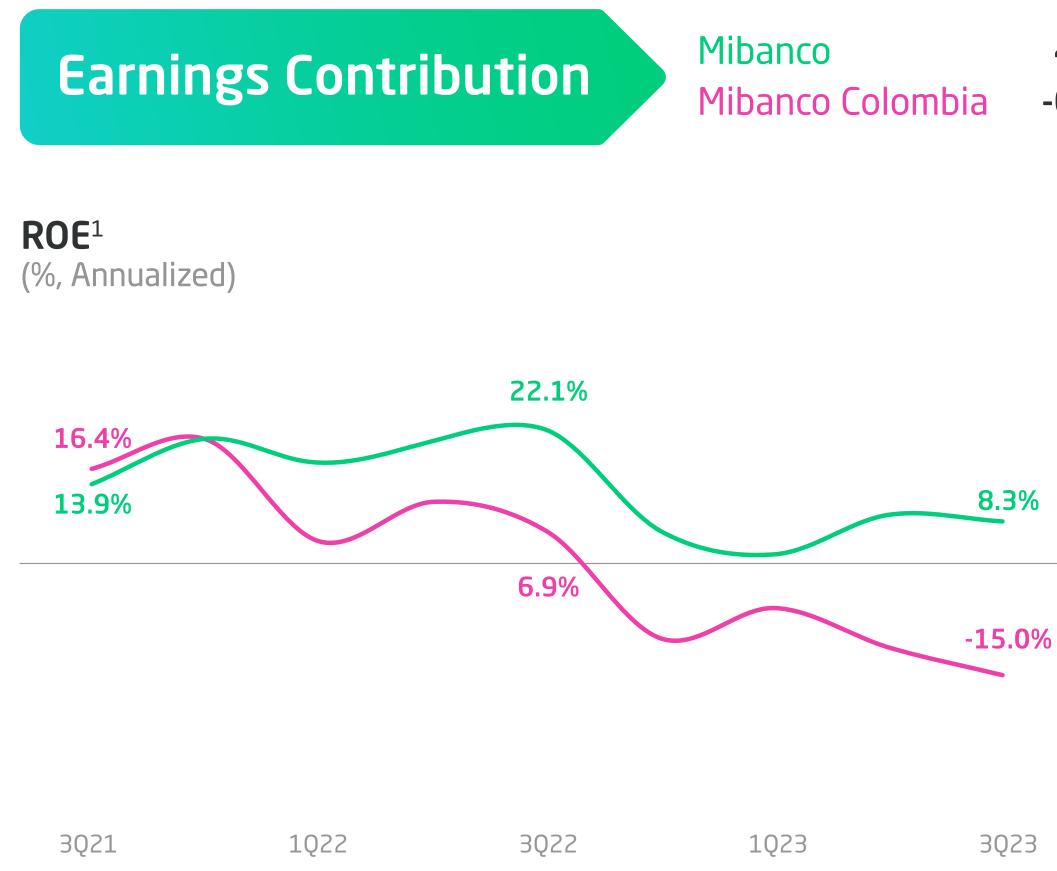
## **BCP's drivers**







Microfinance: Results Impacted by the Difficult Macro Environment and Credit Risk



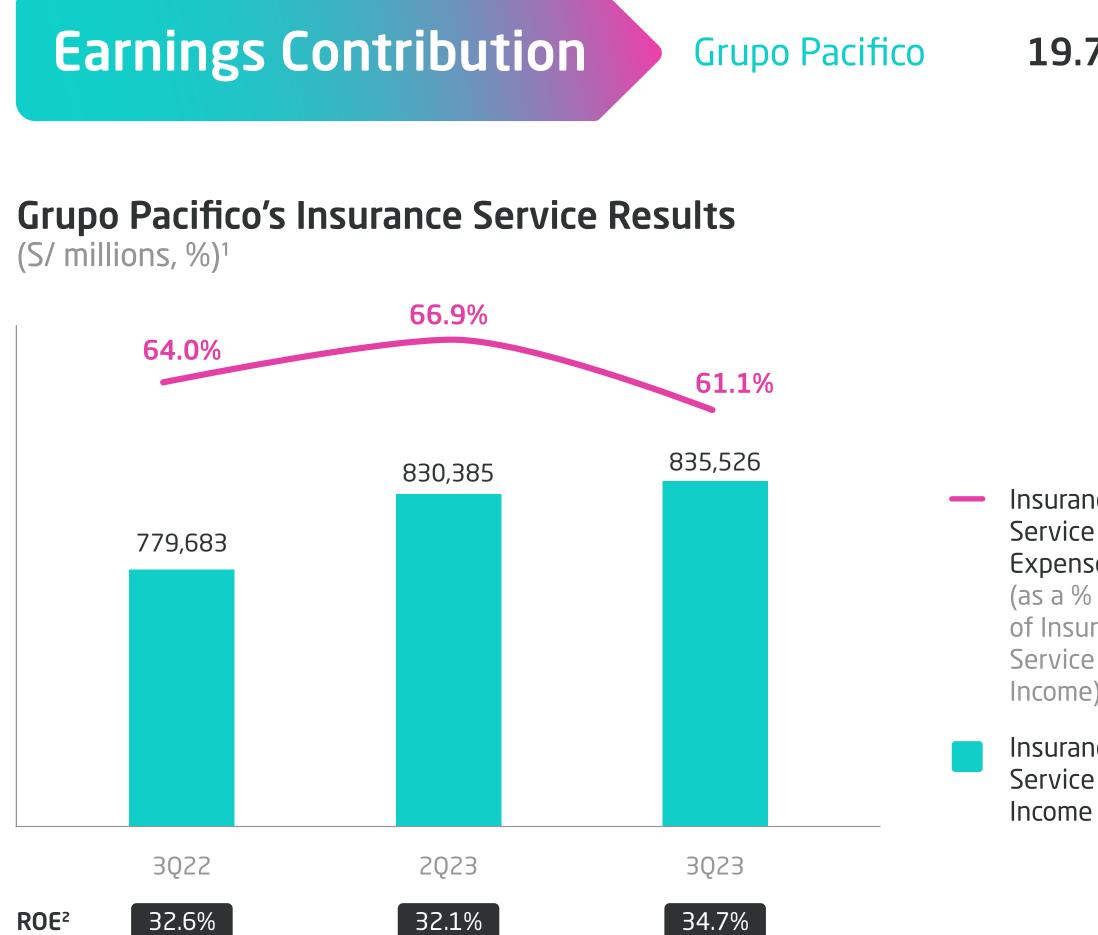
(1) Earnings contribution / Equity contribution. (2) Measured in average daily balances. (3) Figures as of September 2023. (4) Amount disbursed with centralized assessment / total disbursement amount. (5) # of disbursements through alternative channels / total # of disbursements.

4.2% -0.9%

#### Mibanco Peru Drivers







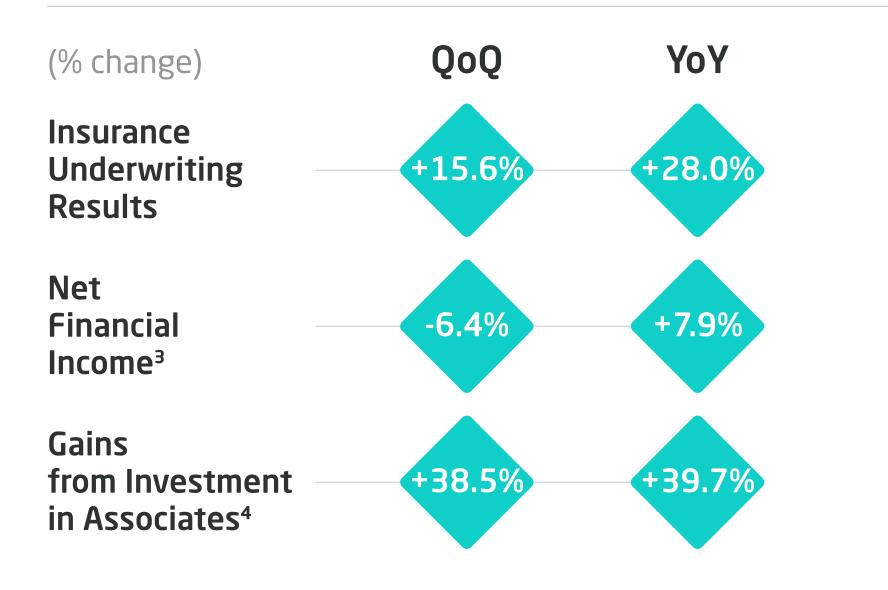
(1) 2023 Reporting reflects IFRS17; 2022 figures have been restated. (2) Earnings contribution. (3) Includes: Financial Income, Price Fluctuations, Gain from Values Sales, Impairments Loss on Investments, Lease revenues, Gain on Sale of Property, Plant and Equipment. (4) Incudes Corporate Health Insurance and Medical Services.

19.7%

Insurance Service Expenses of Insurance Service Income)

Insurance Service

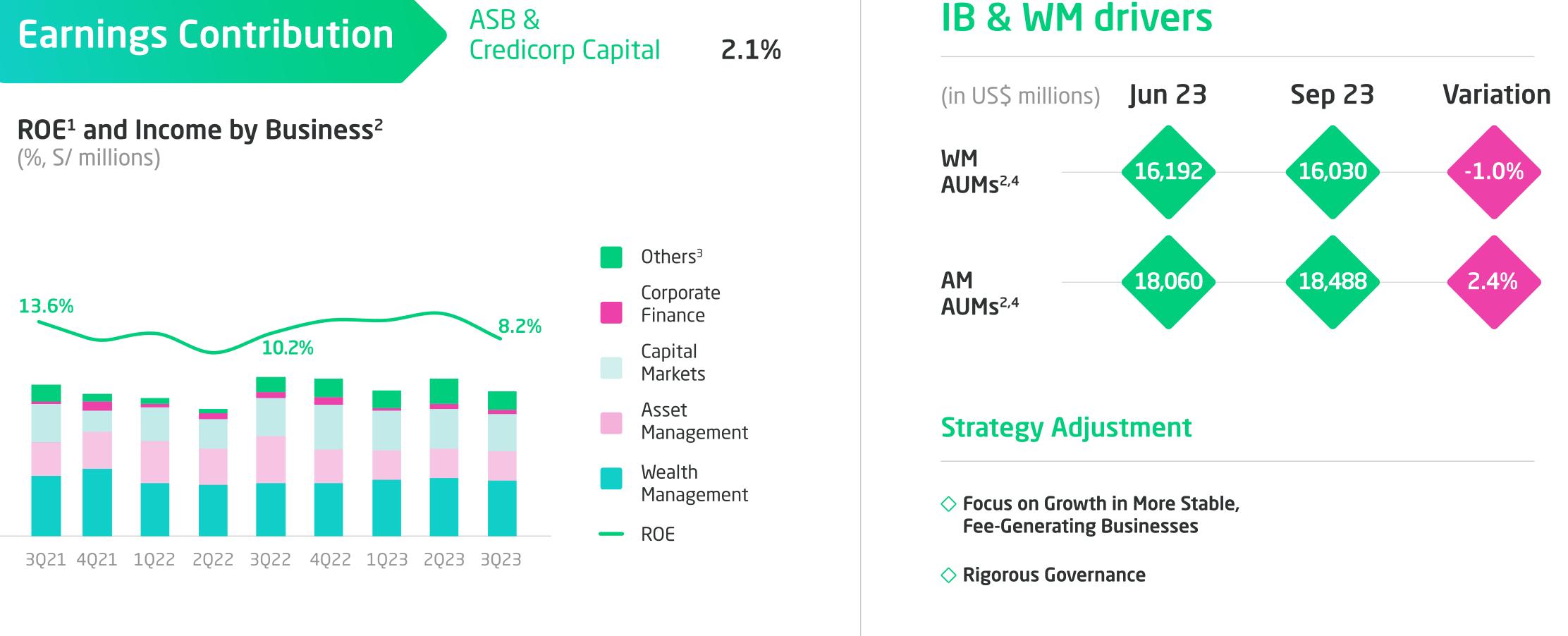
#### **Grupo Pacifico's drivers**





IB & WM: Market Volatility Impacted our Capital Markets and Asset Management Businesses





(1) (Net income from Credicorp Capital, ASB Bank Corp, and BCP's Private Banking) / (Net equity from Credicorp Capital, ASB Bank Corp., and Economic Capital assigned to BCP's Private Banking). (2) Internal Management figures. (3) Others include Trust and Security Services and Treasury. (4) Figures measured in US Dollars.



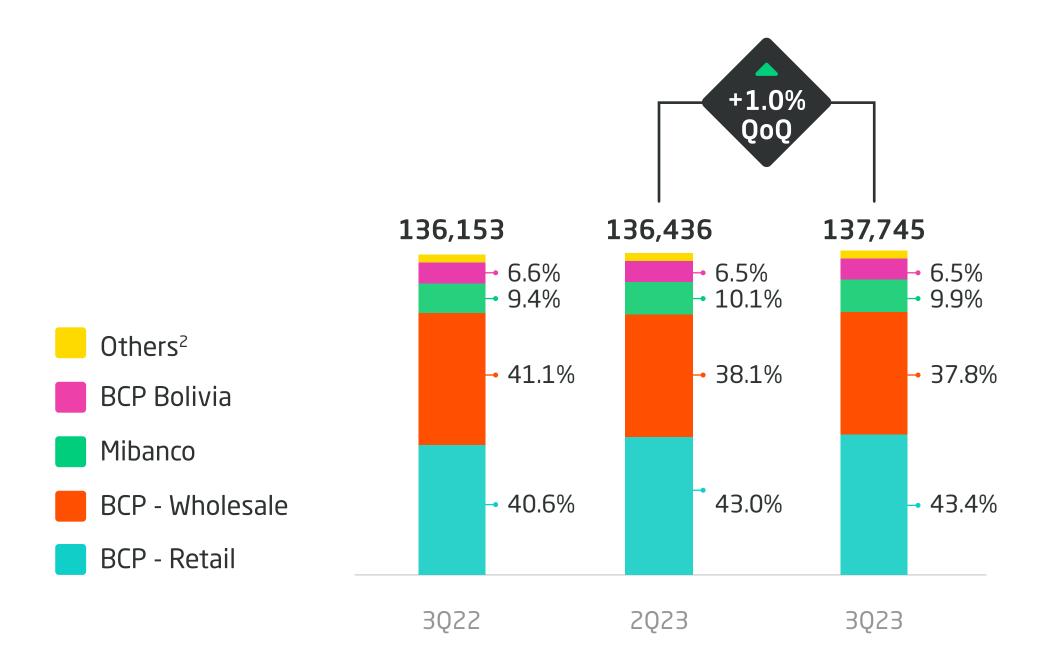


Positive Loan Portfolio Mix Dynamics and Deceleration in the Pace of Growth for Time Deposits

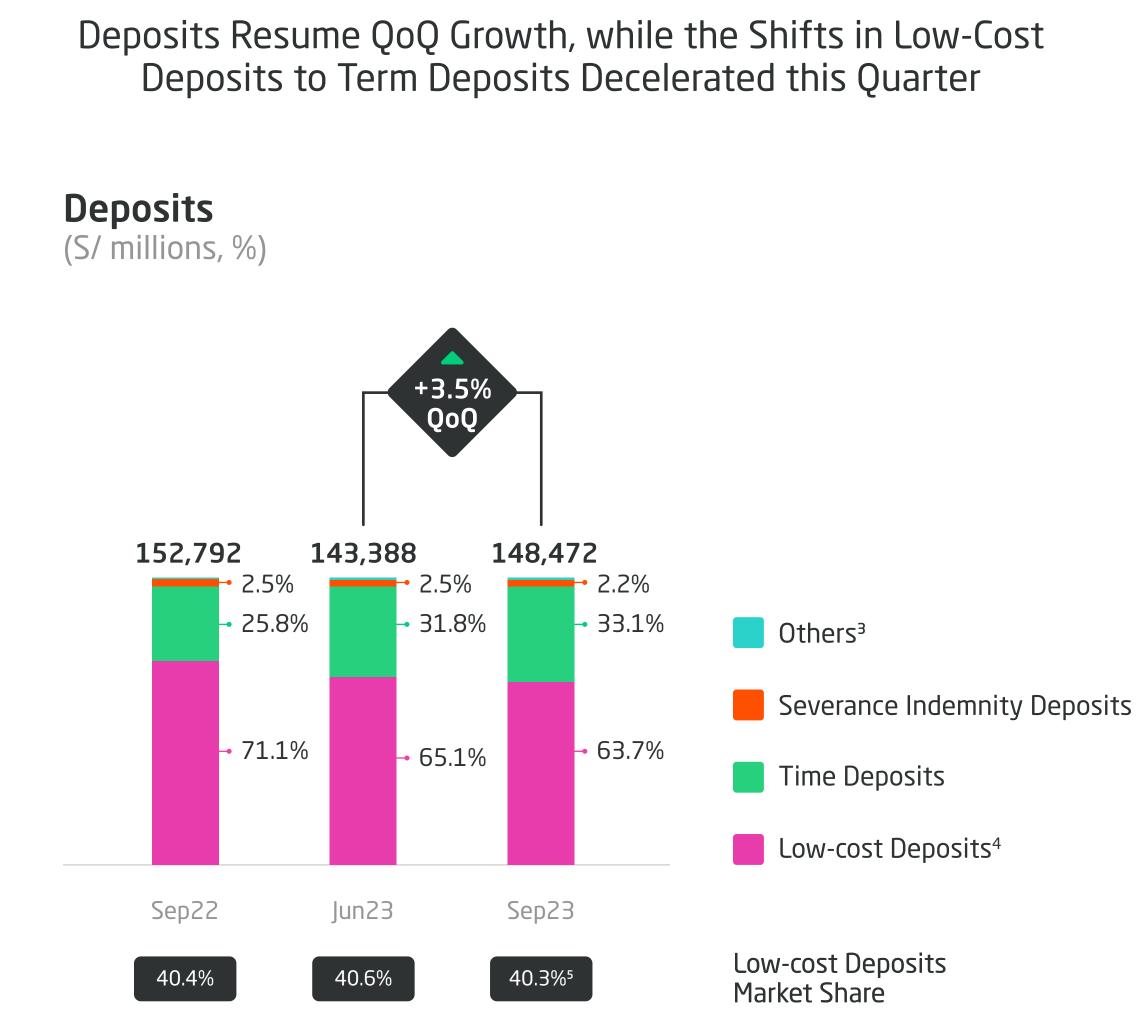
QoQ Structural Loan Growth Driven Primarily by Retail Banking at BCP, Partially Offset by a Drop in Wholesale Banking



(S/ millions)

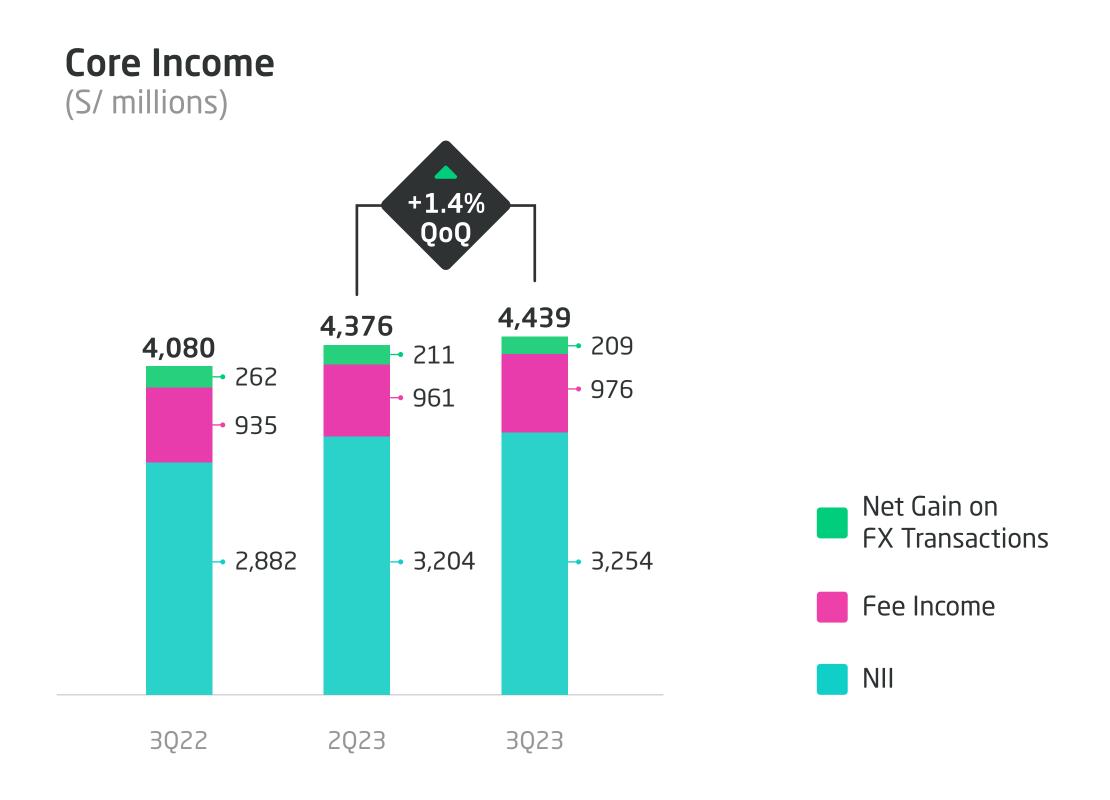


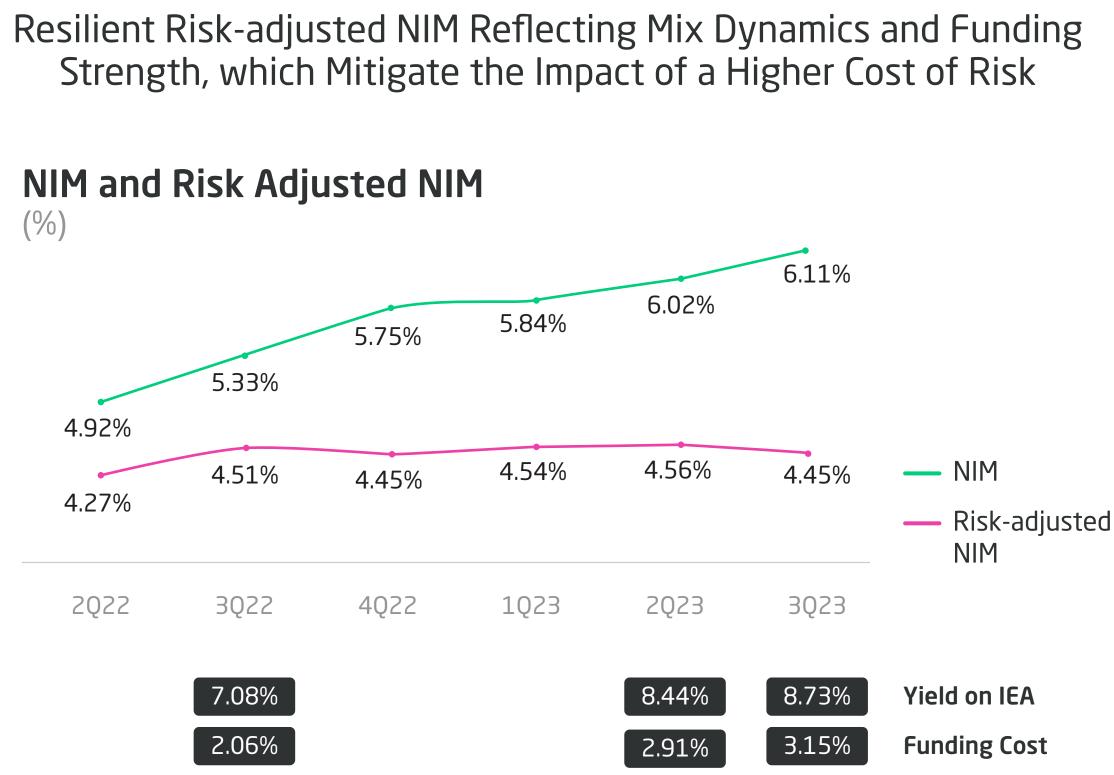
(1) Measured in Average Daily Balances. (2) Includes Mibanco Colombia and ASB Bank Corp. (3) Includes Interest Payable. (4) Includes non-interest-bearing demand deposits, interest-bearing demand deposits and saving deposits. (5) As of Aug 23 (last available data).



Core Income Grows and Risk-Adjusted NIM Remains Resilient

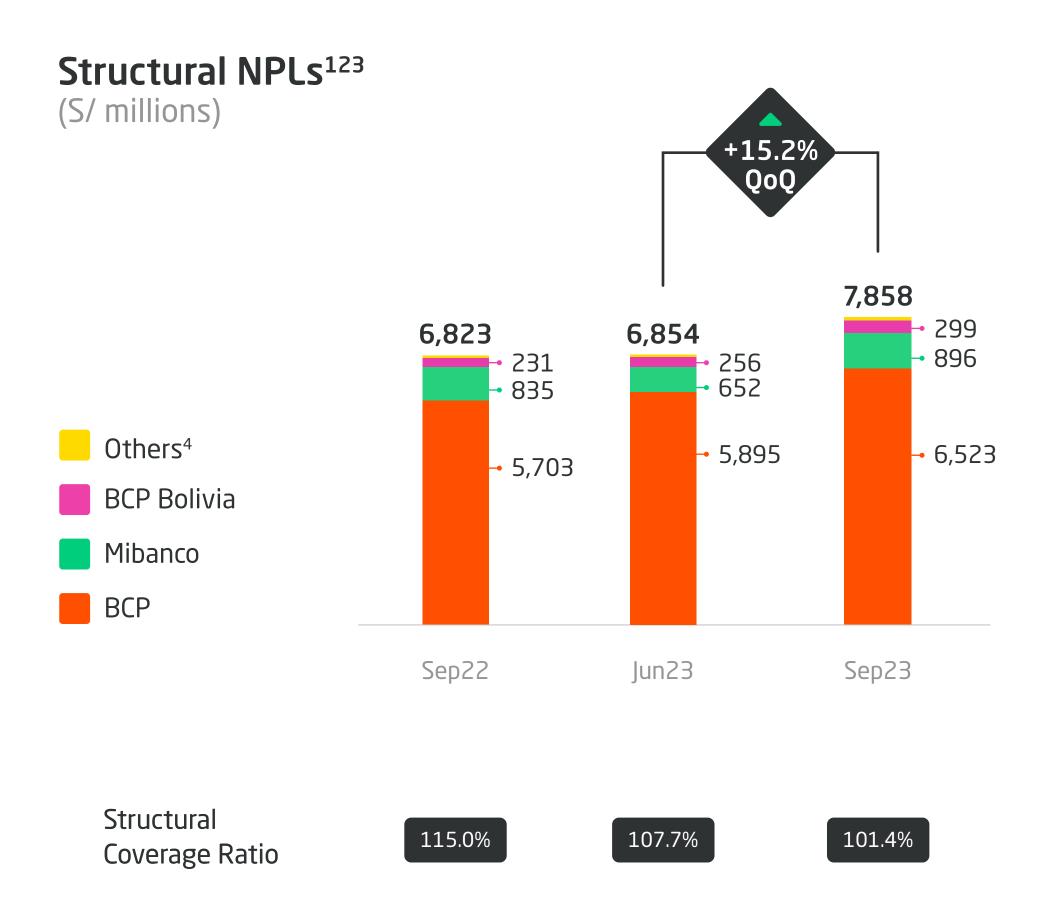
Core Income QoQ Growth Driven by NII and Fee Income







NPL Volumes Increased Across Business Segments



(1) Structural Portfolio figures exclude Government Programs (GP) effects. (2) Figures in quarter-end balances. (3) For more information about colaterized portfolio please refer to the annex 1 (4) Includes Mibanco Colombia, ASB Bank Corp., and Others.

Key Drivers of QoQ NPL Volumes Dynamics



Wholesale: Downturn in payment behavior of specific clients in the Hospitality and Commercial Real Estate sectors

**Consumer and Credit Cards:** Higher delinquency concentrated in vulnerable subsegments (over-indebtedness and unstable jobs)

**Mortgages:** Increased refinanced portfolio

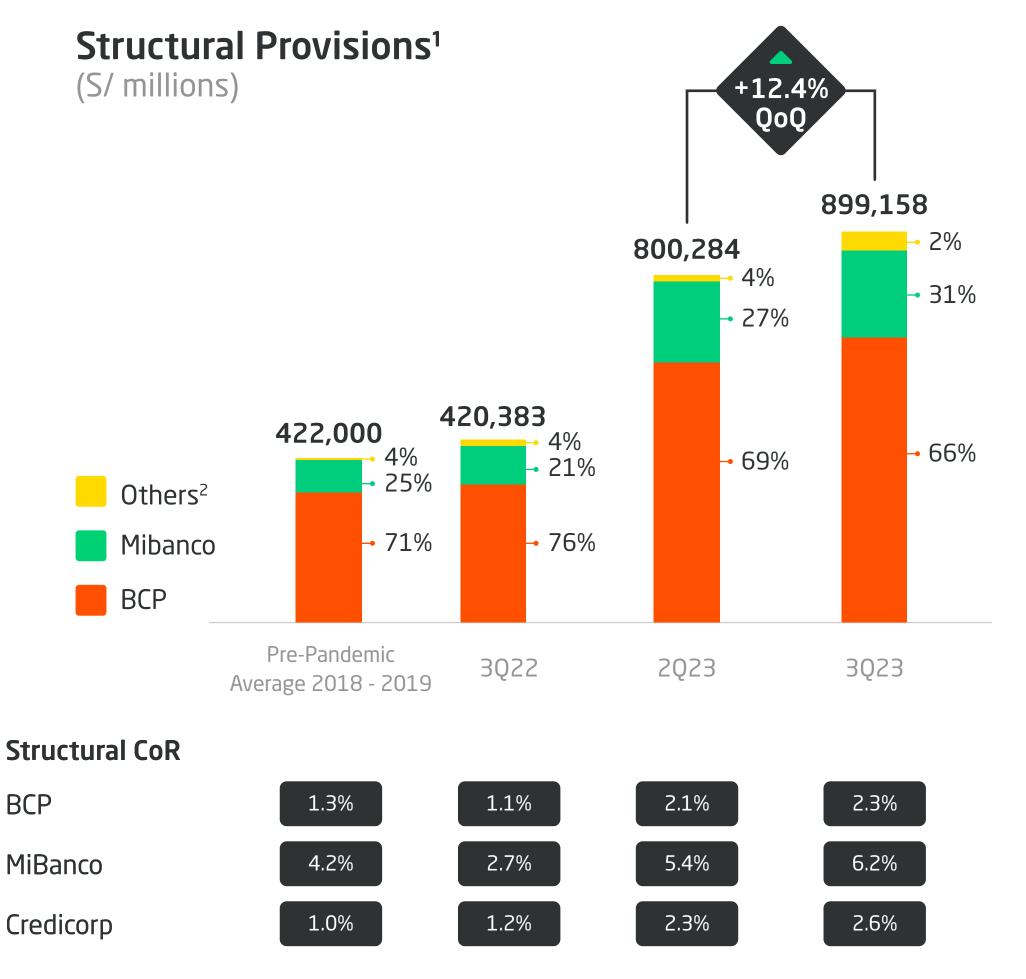
**Pyme:** Higher delinquency concentrated in low-ticket riskier subsegments

**Mibanco:** Delinquency concentrated in over-indebted clients and in clients impacted by social conflicts or climatic anomalies



#### Provisions Remain High as Macroeconomic Downturn Continues to Take a Toll on Payment Behavior

Higher Provisions in 3Q23 Across Retail Banking and Mibanco



(1) Structural Portfolio figures exclude Government Programs (GP) effects. (2) Mibanco Colombia, ASB Bank Corp., and Others

3Q23 High Levels of Provision Expenses Explained By:

**Consumer & Credit Cards:** Vulnerable subsegments (over-indebtedness and unstable jobs)

**Mortgages:** Increased expected losses among clients that have registered an uptick in delinquency in consumer porducts or in other entities

**SME-Pyme:** Low-ticket higher risk subsegments

**Mibanco:** Clients impacted by social conflicts, weather anomalies, or weak macroeconomic conditions

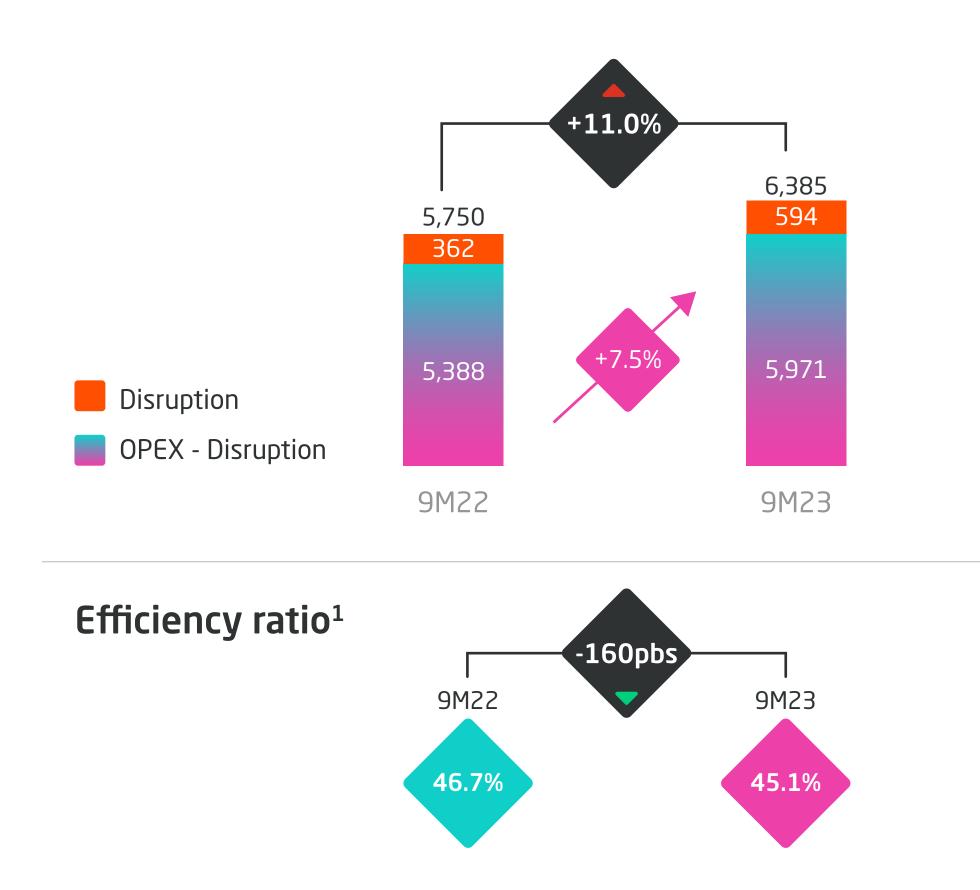


Wholesale: Reversals related to improvement of credit ratings and payments of specific corporate clients

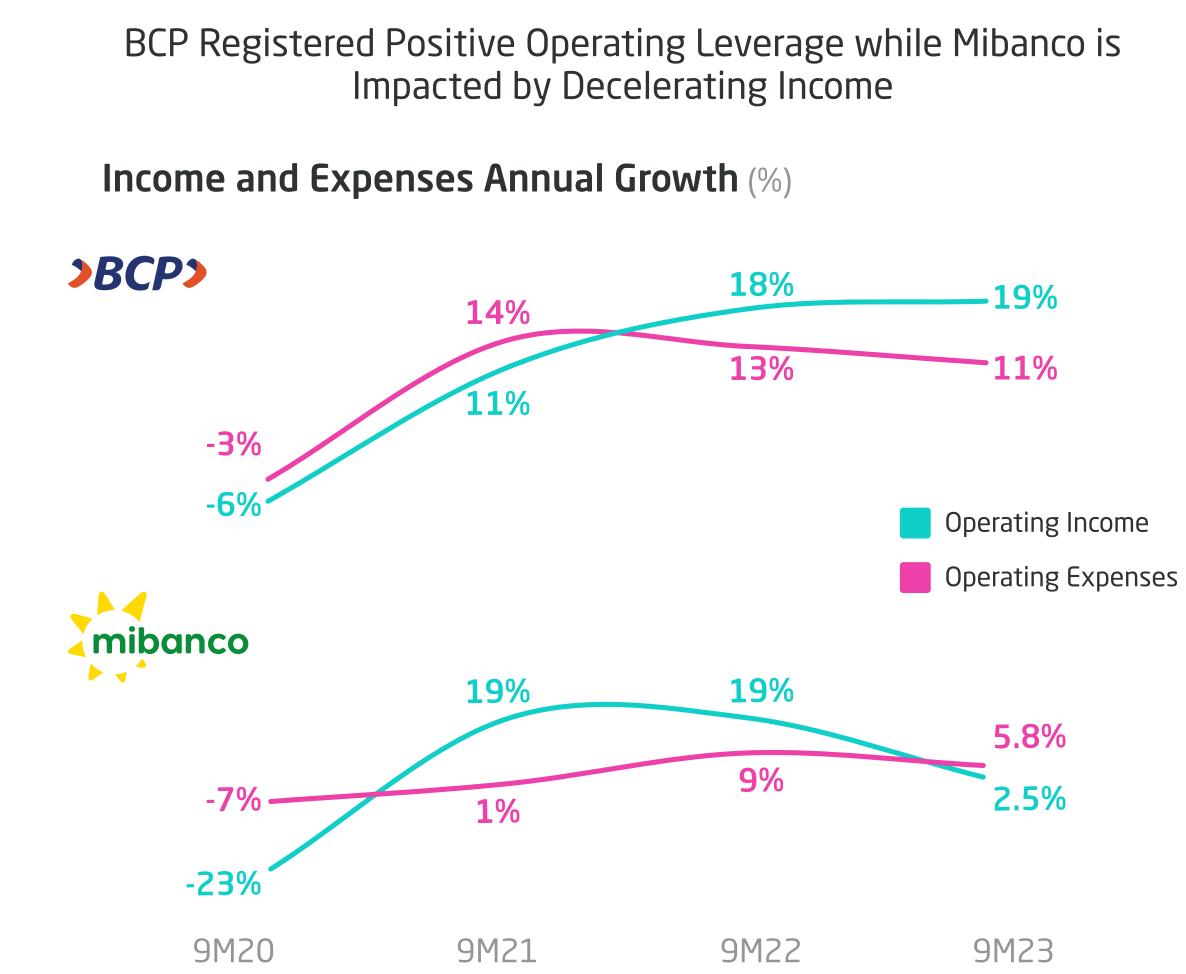


Efficiency Improvement Driven by Positive Operating Leverage

Accumulated Opex Increased Mainly Driven by Expenses at BCP and Disruptive Initiatives



(1) Credicorp's 2023 Efficiency Ratio has been impacted by IFRS 17.

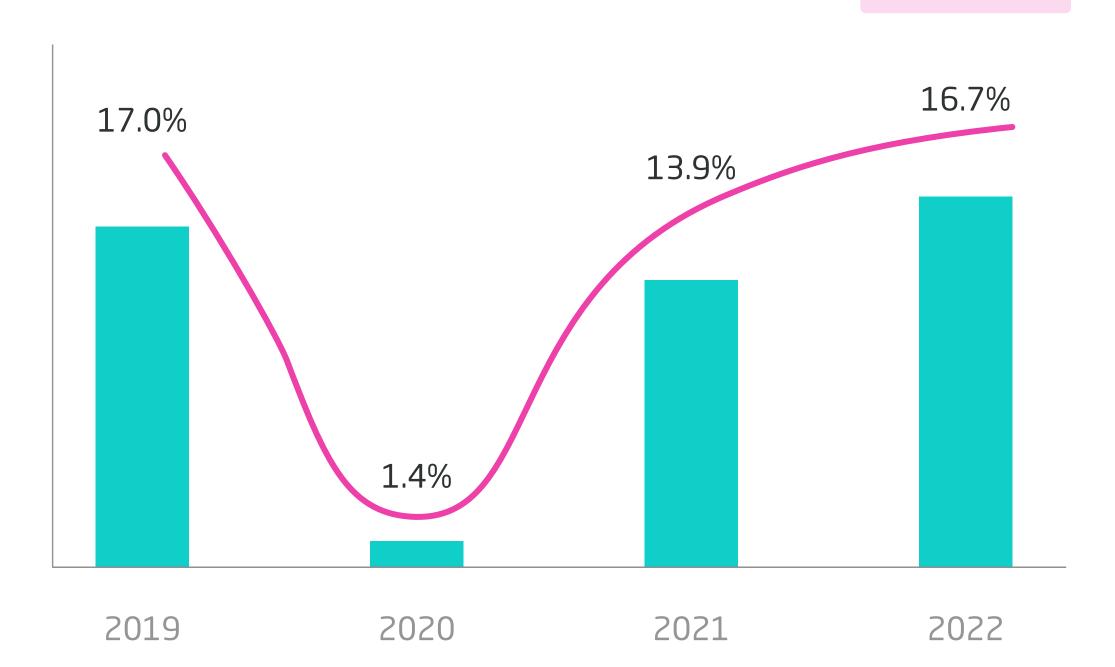




Resilient Profitability, Mainly Supported by BCP and Pacifico

#### Net income and ROE (S/ millions, %)

Full Year Results (figures in IFRS4)

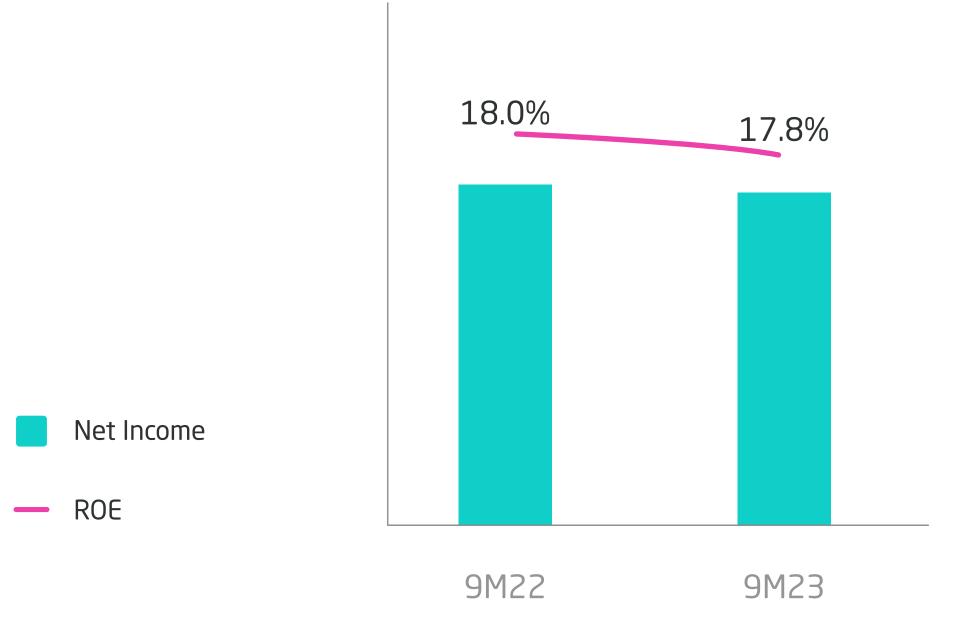


IFRS17

ROE 2022:

16.8%

#### Accumulated Results (Figures in IFRS 17)



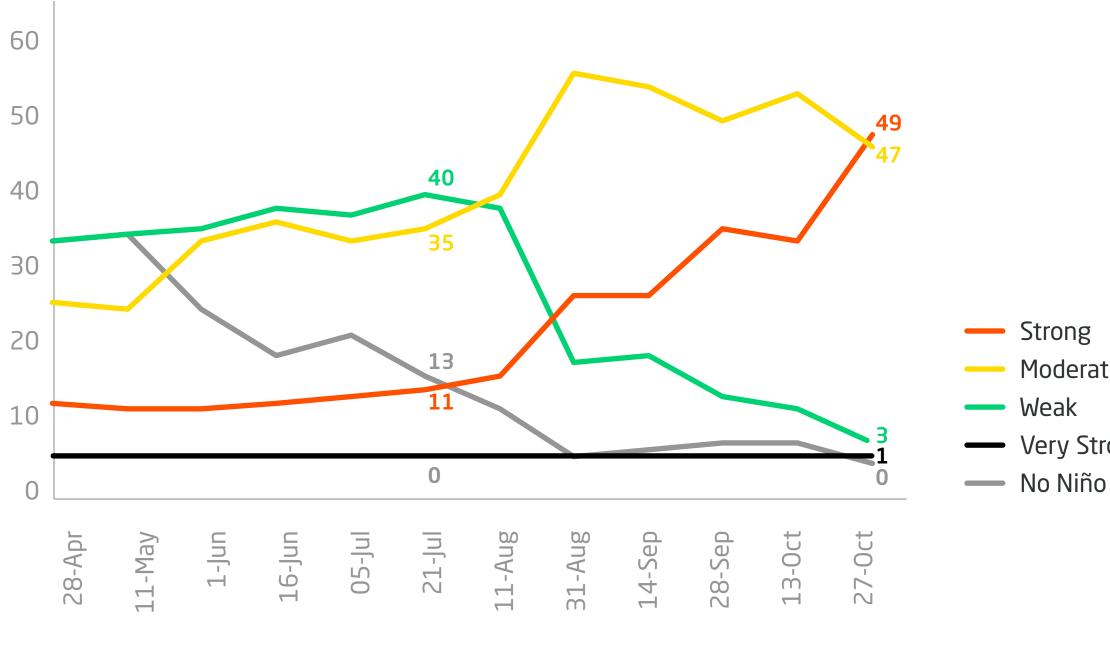




Outlook for El Niño in the Summer 2024 and Credicorp Exposure

Probabilities of El Niño for the Summer 2024 Have Materially **Changed Since Last Conference Call** 

Probabilities of Magnitudes for El Niño, Summer of 2024  $(\%)^1$ 



(1) Source: ENFEN

#### Credicorp Exposure to El Niño Concentrated in Retail Banking at BCP and Mibanco

#### Exposure of each Loan Portfolio at Credicorp (%)

	Retail Banking BCP	Mibanco	Credic
Share of Loan Portfolio located in impacted areas	10%	18%	6%

#### Measures Taken to Mitigate Adverse Effects of El Niño

- Educating clients and the population about specific  $\Diamond$ preemptive measures to minimize potential damage to homes or businesses
- Working with clients to survey potential financial needs and help them to be better prepared
- Adjusting underwriting policies for the most exposed clients

- Strong Moderate — Very Strong







#### 2023 Guidance Update

#### 0M22 Deculte

	9M23 Results	Previous 2023 Guidance	Updated 2023 Guidance
Real GDP Growth <sup>1</sup>	-0.5%	around 1.0%	around 0%
Structural Loan Portfolio Growth <sup>2</sup>	5.5%	1.0% - 4.0%	1.0% - 4.0%
Net Interest Margin	6.0%	5.8% - 6.2%	5.8% - 6.2%
Cost of Risk	2.2%	2.1% - 2.5%	2.6% - 2.9%
Efficiency Ratio	45.1%	45.0% - 47.0%	45.0% - 47.0%
ROE	17.8%	around 17.5%	around 15.5%

(1) BCP estimate. (2) Measured in average daily balances. Structural loan portfolio excludes Government Programs loans.





#### CREDIC $\bigcirc$ RP

Continued demonstrating distinctive resilience in the face of weak economic performance and inflationary environment in Peru

# **BODE STATES STA**

The strength of our balance sheet and leading franchises providesa solid footing to weather this challenging context while delivering results

3

Closely monitoring the evolution of El Niño while proactively taking steps to protect our business and help Peruvians be better prepared

Ongoing focus on executing our value creation strategy and pursuing our mid-term goal of decoupling from the macro to secure a healthy long-term ROE





# Earnings Conference Call

November 2023

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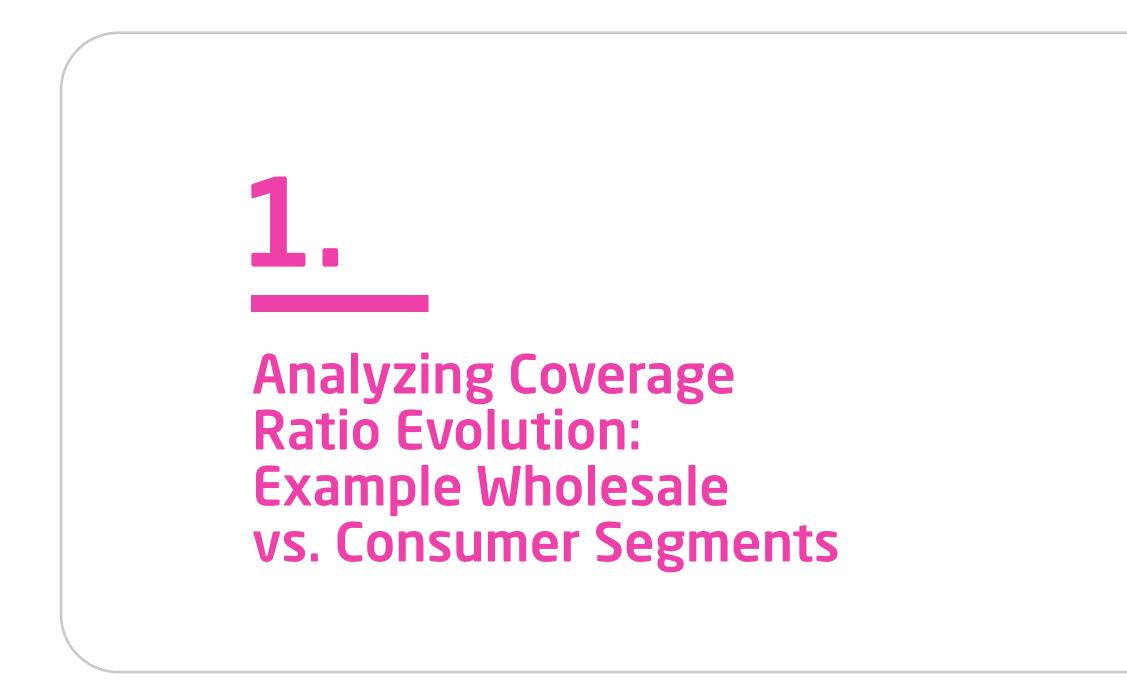






Earnings Conference Call

#### Appendix



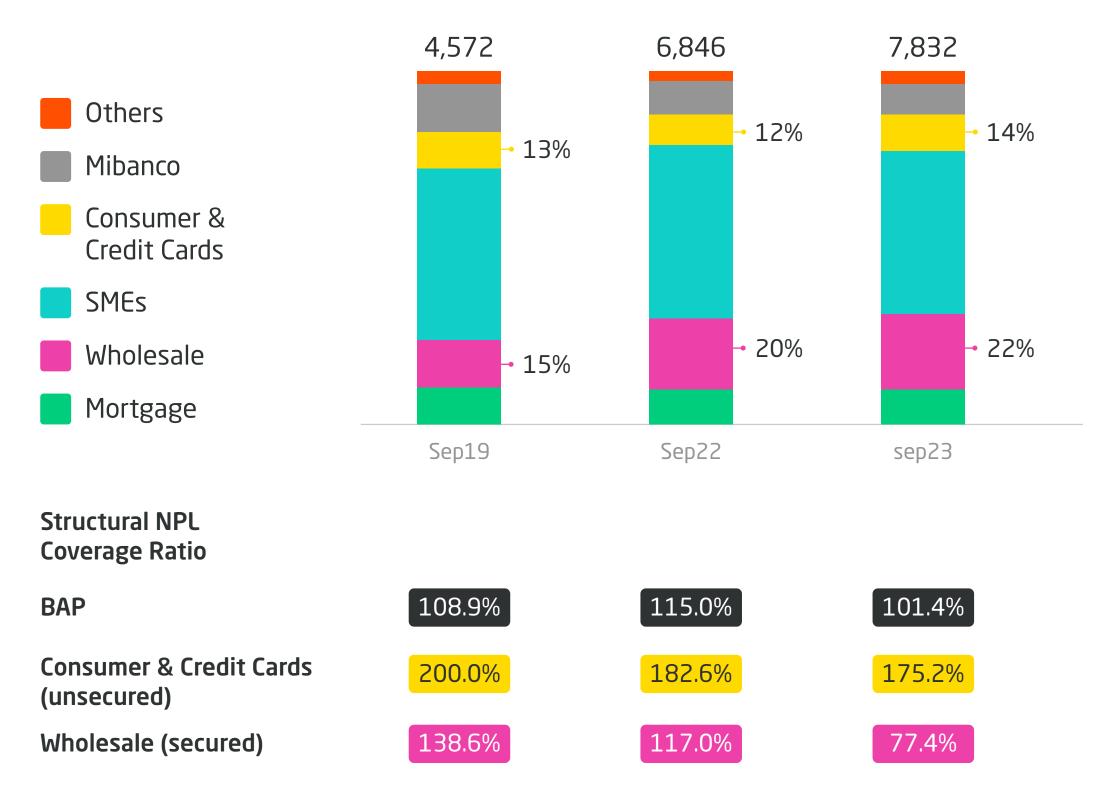
## Z. Implementation of IFRS17 - Restatement of Figures and Ratios for FY2022.



#### 1. Analyzing Coverage Ratio Evolution: Example Wholesale vs. Consumer Segments

Wholesale NPL Portfolio is 86% <sup>1</sup> Collateralized and Explains the Evolution of the Structural NPL Coverage Ratio

#### **Structural NPL Composition by Product:**



High level of Wholesale NPL volumes driven by Refinanced Loans, which represent 22% of Credicorp NPL volumes as of 3Q23

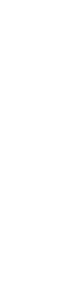
 ◇ On average, collateral for these refinanced loans covers 150% of each loan amount

#### Allowances for Loan Losses Cover the Structural Portfolio

<b>Portfolio Examples</b> (Figures as of Sep-23)	<b>Loans</b> (S/ millions)	Loan Portfolio Coverage by Stage			
		Stage 1	Stage 2	Stage 3	Tota
Consumer & Credit Cards Wholesale	18,764 53,016	1.8% 0.6%	13.9% 4.1%	87.0% 37.8%	10.1% 2.5%









## 2.1. Introduction to the new standards IFRS17

IFRS 17 was published in May 2017 as a replacement to IFRS4 "Insurance Contracts." The aim of this change is to ensure that consistent measurement criteria are applied to improve transparency and the comparability of Financial Statements. The new standard became effective in January 2023.

#### The primary objectives of this standard include:

- Improving comparability between insurers at the global level. IFRS4 allowed entities to use a wide variety of accounting  $\Diamond$ practices with regard to insurance contracts.
- $\Diamond$ to adequately reflect real underlying financial situations or the financial yields on insurance contracts.
- Providing more useful information to users of financial statements.  $\diamond$

#### 2.2. Conceptual Framework

Insurance contracts combine attributes of risk coverage, provision of services and instruments of investments and by nature, generate cash flows (outflows such as claims payments, redemptios, expirations, pensions, attributable expenses, income such as premiums) during their term.

The difference between expected outflows and inflows (fulfillment cashflows), combined with recognition of cash value over time, constitute the best estimate of the company's obligations. Due to potential underwriting deviations relative to expected flows, an additional reserve, known as **Risk** Adjustment (RA) must be set aside and the underwriting income that the company expects to obtain from its current product portfolio constitutes the **Contractual Service Margin (CSM).** These 3 concepts, combined with the claims reserves (including reserves for pending claims, IBNR reserves and liquidation expenses) constitute the company's liabilities.

Adequately reflecting the economic value of insurance contracts. Some previous accounting practices allowed under IFRS4 failed





## 2.3. Recognition of Profit and Loss

The P & L under IFRS17 shows the difference between a company's expected cash flows (valued in liabilities) and real flows that occur. Anticipated flows must be based on realistic parameters that reflect the company's actual experience and current market interest rates.

The standard also requires that results be separated into 3 blocks: (i) Insurance service (or direct insurance), (ii) Reinsurance and (iii) Financial Results. This structure allows users to visualize the company's sources of income.

Unlike IFRS4, which recognized profit and losses on products during their term, IFRS17 stipulates that expected losses must be recognized at a single moment, meaning upon issuance of policies, while recognition of underwriting income (CSM) must be made gradually over the effective period of products.

The company chose the Other Comprehensive Income (OCI) option, which recognizes movements of reserves generated by underwriting issues within the Profit and Loss Statement (changes in mortality, expenses, redemptions, etc.) while within Equity, only variations in liabilities generated by changes in interest rates are recognized. This variation produces an offset to that generated by investments that back reserves and lends stability to the Balance Sheet and the Profit and Loss Statement.





## 2.4. Valuation Methods

IFRS17 introduces different approaches to valuate underwriting provisions based on the product's characteristics (contract duration, cash flow).

- General Method (GM) or Building Block Approach (BBA): general default model valuation of insurance contracts.
- $\diamond$
- Premium Allocation Approach (PAA): simplification of the general model.  $\diamond$

## 2.5. Impact on Equity Under IFRS17

The impact of the implementation of the IFRS17 standard on the net equity balance of Pacífico Seguros is not material, registering at the end of December 2022 a net equity under IFRS17 which is S/10 million greater than the net equity calculated under IFRS4.

It should be mentioned that as of the end of December 2021 (date of the "first application" of the standard), the net equity of Pacífico Seguros under IFRS17 was S/211 million less than the net equity registered under IFRS4. This initial gap narrowed during 2022 as a result of a contraction in the value of liabilities under IFRS17, associated with the interest rates increases.

Variable Fee Approach (VFA): model for contract valuation in which cash flows depend on the value of the underlying assets that back said contracts





## 2.6. Reformulation of Profit and Loss Statement at Grupo Pacifico for the year 2022

Restatement of the Profit and Loss Statement (IFRS4 to IFRS17) Pacifico Grupo Asegurador (Figures for 2022)

P & L Statement - IFRS4	S/. MM
Interest Income	757
Interest Expense	(29)
Net Interest Income	727
Fees and Gains on FX Operations	-13
Other Non-Core Income	
Gains from FX Differences	-4
Gains from Associates	73
Non-Operating Income	43
Other Income	99
Net earned Premiums	2,881
Net Claims	(1,930)
Acquisition Cost	(741)
Underwriting Insurance Result	211
Operating Expenses	(553)
Other Expenses	(20)
Total Expenses	(573)
Income Tax	(12)
Net Profit	452

The aggregate impact of implementing IFRS17 in the Net Profit of Grupo Pacifico is not material and stands at S/15 million for the year 2022. Please refer to the Appendix 12.1 of our Earnings Release for additional information on key variations.

P & L Statement - IFRS17S/. MMVar.Interest Income757Interest Expense(456)Net Interest Income301Fees and Gains on FX Operations(10)Other Non-Core Income12Gains from FX Differences12
Net Interest Income 301   Fees and Gains on FX Operations (10)   Other Non-Core Income (10)
Fees and Gains on FX Operations (10)   Other Non-Core Income (10)
Other Non-Core Income
Other Non-Core Income
Gains from FX Differences 12 17 II
Gains from Associates73
Non-Operating Income (21) -64 III
Other Income 54
Insurance Service Result 852
Reinsurance Result(461)
Underwriting Insurance Result391180IV
Operating Expenses (263)
Other Expenses (5)
Total Expenses   (268)   305   V
Income Tax (12)
Net Profit   466   15   VI



## 2.7. Reformulation of Profit and Loss Statement at Credicorp for the year 2022

Restatement of the Profit and Loss Statement (IFRS4 to IFRS17) Credicorp Ltd. (Figures for the 2022)

	-
P & L Statement - IFRS4	S/. MM
Interest Income	15,012
Interest Expense	(3,493)
Net Interest Income	11,518
Provision for credit losses on loan portfolio, net of recoveries	(1,812)
Fees and Gains on FX operations	4,724
Other Non-Core Income	
Non-Core Operating Income (includes gains from FX difference)	153
Non-Operating Income	234
Other Income	5,112
Net earned Premiums	2,873
Net Claims	(1,930)
Acquisition Cost	(282)
Underwriting Insurance Result	662
Operating Expenses	(8,289)
Other Expenses	(335)
Total Expenses	(8,625)
Income Tax	(2,111)
Net Profit	4,745
Minority Interest	(112)
Net profit attributable to BAP	4,633

The impact of implementing IFRS17 at Grupo Pacifico translates to Credicorp account by account in identical or highly similar amounts. The aggregate impact of implementing IFRS17 on the Net Earnings of Credicorp is not material and amounts to S/15 million.

P & L Statement - IFRS17	S/. MM	Var.
Interest Income	15,012	
Interest Expense	(3,920)	-426
Net Interest Income	11,092	
Provision for credit losses on loan portfolio, net of recoveries	(1,812)	
Fees and Gains on FX operations	4,724	
Other Non-Core Income		
Non-Core Operating Income (includes gains from FX difference)	173	19
Non-Operating Income	169	-65
Other Income	5,066	
Insurance Service Result	1,302	
Reinsurance Result	(461)	
Underwriting Insurance Result	841	180
Operating Expenses	(7,994)	
Other Expenses	(323)	
Total Expenses	(8,317)	308
Income Tax	(2,111)	
Net Profit	4,761	
Minority Interest	(112)	
Net profit attributable to BAP	4,648	15









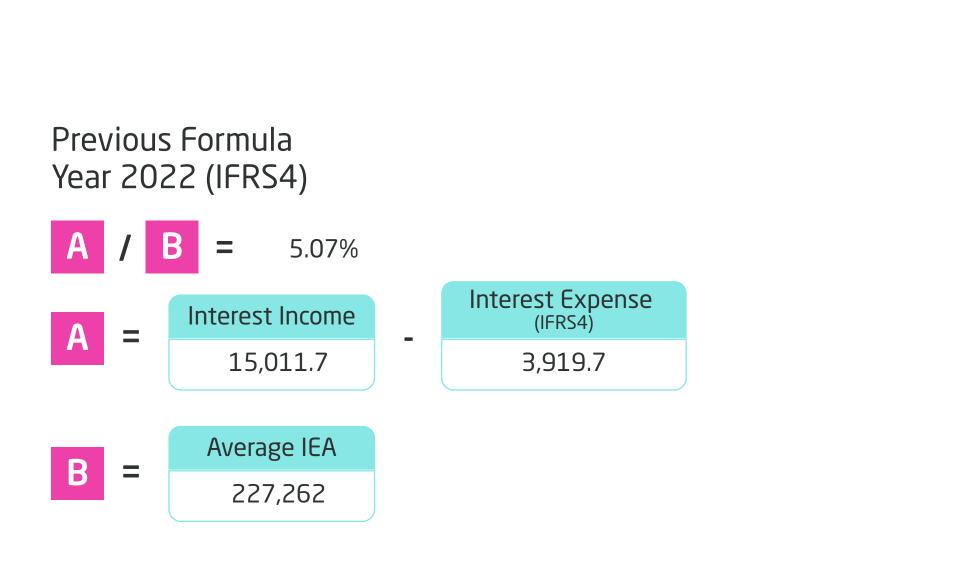




#### 2.8. Changes in the Methodology to Calculate Financial Indicators and their Reformulation for the year 2022 - Net Interest Margin

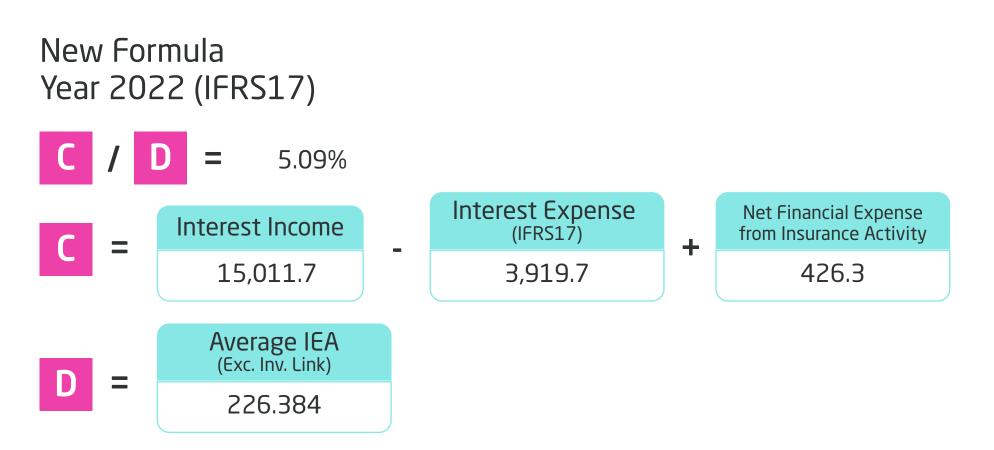
Under IFRS17, we need to adjust the formula because Interest Expenses now include the concept "Financial Expense associated" with the insurance and reinsurance activity, net." We seek to exclude the impact of this concept on the Net Interest Margin given that this particular kind of interest expense is not associated with a source of funding.

For additional details, please refer to the Appendix 12.1 of our Earnings Release.



(\*)Figures in millions of soles

#### Net Interest Margin



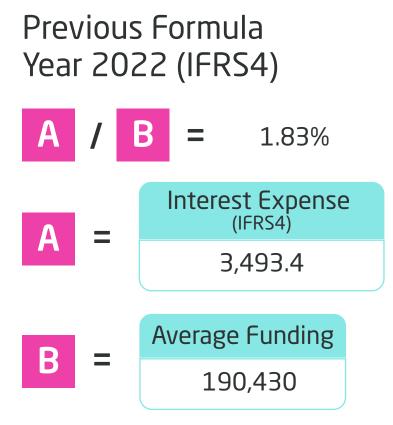




#### 2.8. Changes in the Methodology to Calculate Financial Indicators and their Reformulation for the year 2022 - Cost of Funding

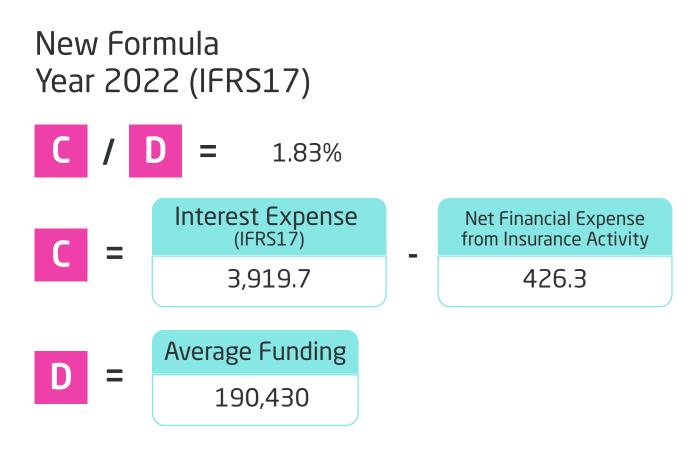
We are adjusting the formula given that, under IFRS17, Interest Expenses now include the concept of "Financial expense associated with insurance and reinsurance activity, net." We seek to exclude the impact of this new concept on the Funding Cost given that this particular type of expense is not associated with a source of funding.

For additional details, please refer to the Appendix 12.1 of our Earnings Release.



(\*)Figures in millions of soles

#### **Cost of Funding**



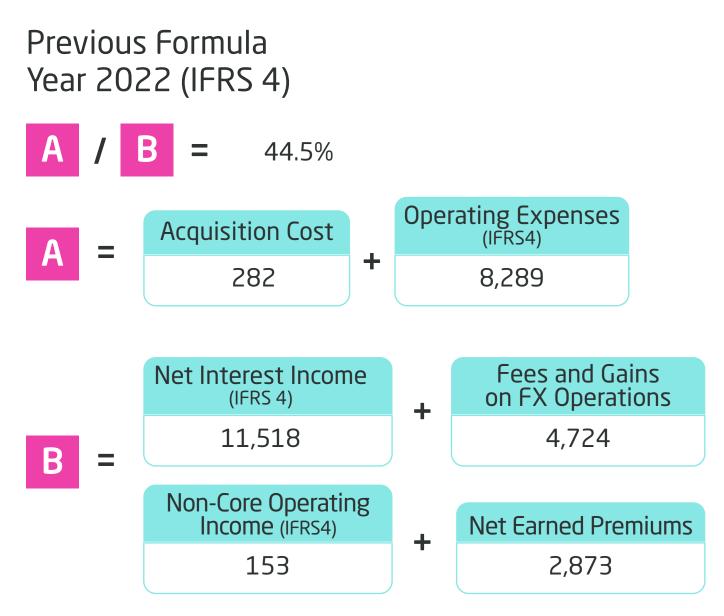


#### 2.8. Changes in the Methodology to Calculate Financial Indicators and their Reformulation for the year 2022 - Efficiency Ratio

We are adjusting the formula for the efficiency ratio given that two components of the former calculation (namely, Acquisition Costs and Net Earned) Premiums) are not part of the P & L presentation under IFRS17.

Among other minor changes, we replace the "Net Earned Premiums" line item by the "Insurance Underwriting Result" line item, which impacts the final figure by 300 bps.

For additional details, please refer to the Appendix 12.1 of our Earnings Release.



(\*)Figures in millions of soles

#### **Efficiency Ratio**

New Formula Year 2022 (IFRS 17) 47.5% Operating Expenses (IFRS17) C 7,994 Fees and Gains Net Interest Income on FX Operations (IFRS 17) 11,092 4,724 D = Non-Core Operating Insurance **Underwriting Result Income** (IFRS17) + 841 173