# CREDICORP 

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# CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2002 

(Lima, Peru, November 14, 2002) - Credicorp Ltd. ("Credicorp") (NYSE:BAP; LSE:BAPC1) today announced its financial results for the quarter ended September 30, 2002.

For the nine month period ended September 30, 2002, Credicorp reported a consolidated net income of US\$28.9 million, slightly over US\$28.0 million obtained in the same period of year 2001, resulting in US $\$ 0.36$ and US $\$ 0.35$ per share, respectively. In the third quarter 2002, Credicorp had net income of US $\$ 3.1$ million, or US $\$ 0.04$ per share, compared to US $\$ 11.1$ million in the same period of year 2001, or US $\$ 0.14$ per share. Results in the first nine months of 2002 were slightly over the same period in 2001, being noteworthy the reduced net interest income and higher income taxes in the current year period, which were offset by higher non-financial income, lower loan loss provisions and decreased operating expenses. The third quarter 2002 net income declined compared to results in the same quarter of 2001 mainly because of lower net interest income, partly offset by higher non-financial income and lower operating expenses.

## I. CREDICORP LTD. AND SUBSIDIARIES

## CREDICORP LTD. AND SUBSIDIARIES SUMMARY OF RESULTS

(ln U.S. $\$$ millions_excent net income per share)

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.01 | 30.06 .02 | 30.09.02 | 30.09.01 | 30.09.02 |
| Net interest income | 94.4 | 90.4 | 77.5 | 281.7 | 256.1 |
| Provisions for possible loan losses, net | 30.0 | 30.3 | 32.2 | 94.0 | 87.9 |
| Other income | 81.2 | 89.5 | 89.6 | 241.1 | 266.7 |
| Claims on insurance activities | 24.4 | 26.9 | 25.5 | 75.0 | 73.4 |
| Other expenses | 102.6 | 100.5 | 94.9 | 305.0 | 295.9 |
| Translation result | (0.6) | (0.1) | (0.9) | (3.4) | (2.9) |
| Income before income tax and |  |  |  |  |  |
| minority interest | 17.9 | 22.2 | 13.7 | 45.5 | 62.7 |
| Income Tax | (3.6) | (9.1) | (8.8) | (11.1) | (26.6) |
| Minority Interest | (3.2) | (2.1) | (1.8) | (6.4) | (7.2) |
| Net Income | 11.1 | 11.0 | 3.1 | 28.0 | 28.9 |
| Net Income eer share (1) | 0.14 | 0.14 | 0.04 | 0.35 | 0.36 |

(1) Based on 79.8 million net outstanding shares at $2 Q 02$ and 3Q02, 80.2 million in other periods.

The total number of shares is 94.4 million, however, as 14.6 million are held by affiliates as treasury shares, the net consolidated outstanding shares are 79.8 million.

## I.1 PERUVIAN ECONOMIC SITUATION

GDP growth, that was $3.8 \%$ in both July and August 2002, exceeded expectations. After a $7.5 \%$ increase in April. With growth of $3.0 \%$ achieved in the first quarter 2002, and $5.3 \%$ in the second quarter, cumulative growth through August 2002 reached $4.1 \%$, compared to a $1.2 \%$ decline in the same period of 2001. GDP figures confirm a recovery, with continuous increases since August 2001, but which is perceived as weak and uneven. Growth of last July and August is partly due to increased tax collections, that benefitted from non-recurrent administrative changes. Nevertheless, the recovery of the construction sector, of non-primary manufacturing (which include cement production) and of consumption is noteworthy. In the following months GDP will slowdown after passing the Antamina effect and because internal demand continues depressed, affected by the low level of investment.

Cumulative GDP growth through August 2002 was $4.1 \%$, with increases in all sectors except Fishing (-3.2\%), with the highest growth rates seen in the Mining (16.5\%), Construction (9.3\%), Electricity and Water (5.4\%) and Agriculture (5.0\%). Manufacturing grows $2.6 \%$ and, since the second quarter 2002, due to growth in non-primary production, where increased textiles, food production and non-metallic minerals (cement) should be noted. Compared to the preceding year, through August 2001 GDP declined $-1.2 \%$, decreasing mostly Construction ( $-10.5 \%$ ), Fishing ( $-5.8 \%$ ), Manufacturing ( $-2.0 \%$ ) and Agriculture (-1.6\%).

Continuing a positive trend that began in the last quarter of last year, aggregate demand data, available only through August of 2002, show that Internal Demand increased $3.2 \%$ in that period, after increasing $1.2 \%$ and $4.0 \%$ in the first and second quarters of 2002, repectively. Growth in the second quarter 2002, is mostly due to increased private and public consumption, $4.2 \%$ and $4.6 \%$, respectively. Nevertheless, total investment declined $-1.9 \%$ in the second quarter, consecutively dropping since the third quarter of 2000.

In the third quarter of 2002, the consumer price index in Peru increased $0.6 \%$, similar to inflation in the preceding quarter which changed deflations in the four preceding quarters. Consumer price inflation in the current period is mainly due to higher fuel prices, public services and housing. Cumulative inflation through September 2002 was 1.2\%, and remains below the $2.5 \%$ target established for total 2002 by the Central Bank.

The average bank market Nuevos Soles exchange rate in Peru was S/.3.644 at September 30, 2002, devaluing $3.8 \%$ in the quarter, which continued increases since last May, for a total of $5.8 \%$ devaluation since year-end 2001.

International reserves of the Central Bank continued their positive trend during the third quarter of 2002, growing from US\$9,126 million at June 30, 2002 to US\$9,857 million at September 30.

During the third quarter 2002 both deposit and loan volumes had a slight positive trend. Deposits in the fifteen commercial banks in the system reached S/.49.4 billion (US\$13.6 billion), according to the Asociación de Bancos del Peru (ASBANC) as of September 30, 2002, a $6.2 \%$ increase in nominal terms compared to June 30, 2002, partly due to the devaluation in the period.

During the quarter ended September 30, 2002, total loans in the banking system increased $1.9 \%$, in nominal terms, to S $/ 37.7$ billion (US $\$ 10.4$ billion), and grow $4.7 \%$ with respect to the year-ago loan balances. During the quarter, local currency loans (18.9\% of total loans) grew $1.6 \%$, while foreign currency loans decreased 1.7\% (in U.S. Dollar terms).

As of September 30, 2002, the Peruvian bank's average past due ratio was $8.2 \%$, similar to the rate in June 2002, but is lower than the $10.1 \%$ past due ratio at September 2001. It should be noted that these ratios are below actual ones due to the benefits of government sponsored programs that
exchanged Treasury Bonds for past due loans. BCP decided not to take advantage of these programs.

Commercial banks' past due loans increased 2.7\% during the current quarter to $\mathrm{S} / .3 .1$ billion (US\$851 million), but are lower by $14.6 \%$ compared to bad loans at September 2001 (in nominal terms). At September 30, 2002, loan loss provisions were S/.3.9 billion (US\$1.1 billion), 2.0\% higher during this quarter. The system-wide past due loan coverage ratio remained at approximately $124.2 \%$ since last June.

During the third quarter 2002 commercial banks' local currency interest rates increased, changing their negative trend due to the exchange rate volatility and the Central Bank's policy change in favor of monetary contraction. Local currency average loan rates (TAMN) were $20.4 \%$ in third quarter 2002, increasing from $19.9 \%$ in the preceding second quarter of 2002, while deposits rates (TIPMN) grew to $3.4 \%$ from $3.0 \%$, respectively. The average local currency interbank rates increased from $2.6 \%$ in second quarter of 2002 to $5.6 \%$ in the current quarter. Foreign currency loan rates (TAMEX) were $10.0 \%$ in third quarter 2002, lower than $10.1 \%$ in the preceding period, while deposit rates (TIPMEX) decreased to $1.5 \%$ from $1.6 \%$ in the second quarter of 2002.

## I. 2 INTEREST INCOME AND OTHER INCOME

Net interest income in the third quarter of 2002 was US $\$ 77.5$ million, $17.9 \%$ less than that earned in the same period of 2001, mostly due to lower loan volumes and decreased interest rates on loans and on fixed income securities. Loans declined mostly due to the sale of Banco Capirtal and to lower volume in the Bolivian subsidiary. The net interest margin (net interest income over average interest earning assets), on an annualized basis, was $5.37 \%$ during the third quarter of 2002 , lower than $5.97 \%$ in the year-ago quarter, and compared to $6.30 \%$ in the second quarter 2002. Net interest margin decreased with respect to the preceding quarter principally due to lower lending rates in local and foreign currency, noting an overall excess of liquid funds, and lower returns on fixed income securities specially in Banco Tequendama. The volume in interest earning assets, as an average between quarterly ending balances, reached US\$5,772 million in the period, decreasing 8.7\% compared to US\$6,325 million in the third quarter of 2001.

Non-interest income was US\$89.6 million in the third quarter of 2002, increasing $10.5 \%$ compared to US\$81.2 million in the same period of 2001, principally due to increased fee income and from insurance premiums. Income from banking fees in the third quarter of 2002 increased 11.8\% compared to revenue in the year-ago period, reaching US\$43.8 million. Losses on sale of securities grew to US $\$ 5.7$ million in the current quarter mostly from lower value of the fixed income portfolio in ASHC and Banco Tequendama, due to Colombian Peso devaluation. Non-interest income components were as follows:

| (In US $\$ M n$ ) | 3Q01 | 2Q02 | 3Q02 | 3Q02 vs. <br> 2Q02 | 3Q02 vs. <br> 3Q01 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commissions for banking services(1) | 39.2 | 41.2 | 43.8 | $6.5 \%$ | $11.8 \%$ |
| Net premiums | 28.0 | 31.4 | 31.3 | $-0.3 \%$ | $11.7 \%$ |
| Gains from sale of securities | -2.9 | -2.3 | -5.7 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| Gains from foreign exchange | 6.2 | 5.8 | 5.5 | $-3.8 \%$ | $-10.9 \%$ |
| Other non-interest income | 10.6 | 13.5 | 14.6 | $8.4 \%$ | $38.2 \%$ |
| Total Non-Interest Income | $\mathbf{8 1 . 1}$ | $\mathbf{8 9 . 5}$ | $\mathbf{8 9 . 6}$ | $\mathbf{0 . 2 \%}$ | $\mathbf{1 0 . 5 \%}$ |

(1) Credicorp's results show reclassifications by BCP, made on prior periods for comparison purposes, in the income from banking fees and general expenses concepts, of expenses incurred to provide certain services and recovered from clients through fees. Starting in 2Q02,
financial statements show fee income net of these expenses, which were previously reported as part of general expenses.

## I. 3 OTHER NON-INTEREST EXPENSES

Other non-interest expenses, which include provisions for assets received in lieu of loan repayment and employee profit sharing expense, amounted to US\$94.9 million in third quarter 2002, 7.6\% lower than in the same period of the previous year. Credicorp's other expense components had the following variations:

| (\% change and US\$Mn) | 3Q01 | 2Q02 | 3Q02 | 3Q02 vs. | 3Q02 vs. |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 2Q02 | 3Q01 |  |  |  |  |
| Salaries and employee benefits | 44.1 | 44.8 | 43.6 | $-2.6 \%$ | $-1.2 \%$ |
| General, administrative, and | 33.2 | 33.7 | 33.0 | $-2.1 \%$ | $-0.6 \%$ |
| taxes(1) |  |  |  |  |  |
| Depreciation and amortization | 11.4 | 10.9 | 10.7 | $-1.9 \%$ | $-6.1 \%$ |
| Other | 13.9 | 11.1 | 7.6 | $-31.9 \%$ | $-45.6 \%$ |
| Total Other Expenses | $\mathbf{1 0 2 . 6}$ | $\mathbf{1 0 0 . 5}$ | $\mathbf{9 4 . 9}$ | $\mathbf{- 5 . 6 \%}$ | $\mathbf{- 7 . 6 \%}$ |

(1) See note in the preceding table.

The efficiency ratio (adjusted operating expenses, determined by netting provisions for assets received in lieu of loan repayment, employee profit sharing expenses and non-recurrent expenses) as a percentage of total income, without extraordinary concepts, improved to $49.1 \%$ in the third quarter of 2002 having been $53.9 \%$ in the same period last year. As explained in Section II.4, BCP registered US\$5.2 million of non-recurrent expenses in this quarter. Adjusted operating expenses as a percentage of average total assets was $4.5 \%$ the current period, lower than $4.7 \%$ in the year-ago quarter.

## I. 4 ASSETS AND LIABILITIES

Credicorp's totals assets were US\$7.4 billion at September 30, 2002, $1.5 \%$ over the balance at the start of the quarter, but declines $7.9 \%$ compared to the balance at September 2001. The loan portfolio as of September 30, 2002 totaled US $\$ 3.9$ billion, decreasing $4.4 \%$ during the present quarter, and are $10.3 \%$ lower than the balance of September 2001. Deposits and other obligations reached US\$5.6 billion at September 30, 2002, a $2.2 \%$ increase with respect to June 2002, but decrease $6.6 \%$ in the year since September 2001. Due to banks and correspondents, which closed at US $\$ 305.4$ million, remained almost unchanged during the present quarter, but are $36.4 \%$ lower than the US $\$ 479.7$ million balance at September 2001.

Loan quality indicators are shown in the following table:

| (In US\$Mn) | 3Q01 | 2Q02 | 3Q02 |
| :--- | ---: | ---: | ---: |
| Total loans | $4,313.5$ | $4,045.4$ | $3,869.6$ |
| Past due loans | 384.3 | 316.3 | 310.4 |
| Loan loss reserves | 355.8 | 314.1 | 310.8 |
|  |  |  |  |
| Past due / Total loans | $8.9 \%$ | $7.8 \%$ | $8.0 \%$ |
| Reserves / Past due | $92.6 \%$ | $99.3 \%$ | $100.1 \%$ |

The balance of past due loans decreased from US\$316.3 million in the preceding quarter to US\$310.4 million at the end of the current quarter, after charge-offs amounting to US\$27.1 million.

## I. 5 SUBSIDIARIES

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

| (US\$Mn) | 3Q01 | 2Q02 | 3Q02 | 9m01 | 9m02 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Banco de Credito | US\$15.6 | US\$13.3 | US\$10.0 | US\$34.0 | US\$37.3 |
| Atlantic | -1.4 | 0.1 | 0.1 | 4.1 | 1.5 |
| PPS | 0.5 | 1.4 | 2.7 | -0.8 | 6.3 |
| Banco Tequendama | -0.1 | -0.5 | -3.1 | -1.7 | -3.5 |
| Credicorp and others* | -3.5 | -3.3 | -6.6 | -7.6 | -12.7 |

## Consolidated Net Income US\$11.1 US\$11.0 US\$ 3.1 US\$28.0 US\$28.8

* Includes Inversiones Crédito and Grupo Capital (for contributions through Nov. 2001).

In the preceding table, the Credicorp and others concept contribute a loss of US\$6.6 million in the current quarter, which is mostly due to exchange losses of US\$2.8 million caused by the devaluation of the Colombian Peso and the Venezuelan Bolivar, and of US $\$ 3.8$ million of provisions on impaired assets transferred from Banco Tequendama. Compared to the third quarter of 2001, Credicorp made US $\$ 0.2$ million in provisions related to similar substandard loans and foreclosed assets transferred from Banco Tequendama, totalling US\$2.4 million through September 2001.

In the present quarter, BCP contributed US $\$ 10.0$ million to Credicorp's net income, while its results according to Peruvian accounting principles reported in Section II, amounted to US $\$ 16.8$ million, with the difference mainly due to lower translation gains registered on Credicorp's records (US\$1.9 million) compared to inflation adjustment gains (US\$7.5 million), which includes exchange gains on foreign currency asset positions in BCP's accounting based on domestic currency.

In the case of PPS's contribution (US\$2.7 million) to Credicorp's net income in this quarter, the difference with local books figures (US\$3.4 million) is mostly explained by the deduction of minority interests (US\$0.8 million) in PPS.

Banco Tequendama contributed with a net loss of US\$3.1 million to the consolidated net income in the third quarter of 2002, mostly due to value impairment of investments (US\$3.0 million) and translation losses from devaluation of the Colombian Peso (US\$1.5 million), which are in addition to translation losses registered by Credicorp as mentioned above.

Below are brief comments on some of the subsidiaries not discussed in the following sections of this report:

## Banco de Crédito de Bolivia ("BCB"), Bolivia

Credicorp holds a $99.7 \%$ interest in BCB, directly and through various subsidiaries, and it is consolidated within BCP's financial statements. The Bolivian economy, after an stagnant year 2001, is expected to grow $2 \%$ in 2002, lower than previously expected due to the government's fiscal difficulties and lower foreign investments. President Sánchez de Lozada, that took office in August, faces problems in financing the budget deficit that amounts to $8 \%$ of GDP, which is requiring a set of tax measures that will be presented in November. The general price level grew only $1.1 \%$ through September ( $0.02 \%$ as of June 2002), reflecting the weakness in demand, and continues to be below devaluation which was $7.6 \%$ in the same period.

Loan volume in the banking system continued to decline, after falling by $10.8 \%$ in 2000 and $16.4 \%$ in 2001, a drop of $10.3 \%$ is noted in the first nine months of 2002 , to finish at US $\$ 2,734$ million. Loan quality continued to deteriorate, from a past due ratio of $16.1 \%$ in December 2001, to $21.6 \%$ in September 2002. Total deposits in the system amounted to US\$2,578 million at September 2002, lower by $18.4 \%$ compared to December 2001.

BCB's market share in deposits decreased from 13.5\% at June 2002 to $12.5 \%$ at the end of September 2002, remaining as the fifth bank of twelve banks in the system. In terms of loans, BCB ranked as the fourth in the system with $11.9 \%$ market share, decreasing from $12.4 \%$ it had last June. The decrease in market share is explained by the priority given to assuring profitability of the products, in an environment of excess liquidity and increased credit risk.

As of September 30, 2002, BCB had total loans of US\$322.4 million which compares to the US\$355.4 million at June 2002, and US\$441.2 million at September of last year. At the end of the third quarter 2002, BCB's past due loans reached US\$81.4 million, or $25.3 \%$ of total loans, higher than $23.8 \%$ at June 2002 and $14.2 \%$ at December 2001. Coverage of past due loans with loan loss provisions decreases from 57.6\% as of December 2001 to 47.9\% in September 2002.

In the first nine months of 2002, loan provisions charged against results amounted to US\$12.4 million, remaining similar to the amount charged in the same period in 2001. Through September 2002, an additional US $\$ 15.0$ million in loan provisions have been incurred at the BCP level to cover BCB's impaired assets. Net income for the nine months was only US\$140 thousand, compared to US\$1.3 million in the first nine months of last year, decreasing principally due to lower net interest income, partially offset by higher gains on sale of securities.

## Banco Tequendama, Colombia

The official GDP growth estimate for Colombia in 2002 was raised from $1.2 \%$ to $1.6 \%$, given the relatively high growth of $2.2 \%$ in the second quarter. Economic activity continues depressed after the slow-down in 2001, when GDP grew $1.6 \%$, compared to $2.8 \%$ in 2000. Growth in the second quarter was partly due to the expansion of the construction ( $8.8 \%$ ) and agriculture ( $5.3 \%$ ) sectors.

Following the $6.1 \%$ devaluation in the second quarter 2002, the exchange rate fell an additional 18.8\% in the third, ending at Co\$2,851 per US\$1. Inflation decreases from $2.0 \%$ in the second quarter 2002 to $0.5 \%$ in the current period, and is below $0.7 \%$ in the year-ago quarter. Inflation is expected at $6 \%$ for total 2002.

During the quarter, interest rates continued a slow decline, with the DTF rate decreasing from 8.21\% last June to $7.63 \%$ at the end of September 2002, following successive lower Central Bank intervention rates with the objective of helping the recovery of economic activity. Nevertheless, due to devaluation, interest rates on domestic government debt (TES) increased, reversing their downward trend, and lowered their market value.

Banking system statistics show that loans decrease from US\$15.7 billion at December 2001, to US $\$ 13.8$ billion at the close of August 2002 (in CO\$ nominal terms), with the past-due ratio increasing to $13.9 \%$, from $10.3 \%$ at year-end 2001. Total deposits in the banking entities were US $\$ 17.9$ billion at the end of August 2002, decreasing 14.0\% since December 2001.

As of September 30, 2002, Banco Tequendama's loans were US\$210.4 million, decreasing 12.0\% compared to US $\$ 239.0$ million last June 2002, and also from US $\$ 242.9$ millon as of September 2001. At the end of the quarter, deposits totaled US\$159.2 million, decreasing compared to US\$193.1 million in June 2002 and also from US\$191.0 million at the year-ago period. The past due loan ratio was $4.7 \%$
in September 2002, decreasing from $5.5 \%$ at the end of last June, while coverage with provisions was $73.8 \%$, compared to $76.8 \%$, respectively. Banco Tequendama's loan market share, as of August 2002, was $1.50 \%$, lower than $1.49 \%$ obtained in December 2001. At the same dates, deposit market share increased to $0.85 \%$ from $0.78 \%$.

## II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

## II. 1 NET INCOME

Consolidated net income for the nine month period ended September 30, 2002 was S/. 186.0 million (US $\$ 51.0$ million), increasing $36.5 \%$ compared to net income of $\mathrm{S} / .136 .2$ million (US $\$ 37.4$ million) in the same period of 2001. Net income for the quarter ended September 30, 2002 was S/.61.3 million (US $\$ 16.8$ million), increasing $3.5 \%$ from S/.59.3 million (US $\$ 16.3$ million) in the same period of 2001. Net income in both the nine month period and the third quarter of 2002 increased compared to the year-ago periods principally due to higher non-interest income and exchange gains, registered as part of inflation adjustment gains, that offset decreased net interest income and higher operating expenses.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> SUMMARY OF RESULTS (1)

|  | Three months ended |  |  |  | Nine months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30,09,01 | 30,06.02 | 30,09.02 | 30,09,02 | 30,09.01 | 30,09.02 | 30,09,02 |
|  |  |  |  | US\$ |  |  | US\$ |
| Net interest income | 296.4 | 277.6 | 262.5 | \$72.0 | 876.7 | 818.0 | \$224.5 |
| Provisions for loan losses, net | 98.4 | 103.5 | 110.3 | \$30.3 | 315.3 | 301.3 | \$82.7 |
| Other income | 172.1 | 188.9 | 195.5 | \$53.6 | 487.0 | 567.1 | \$155.6 |
| Other expenses | 281.6 | 294.1 | 291.8 | \$80.1 | 851.6 | 876.6 | \$240.6 |
| Result from exposure to inflation | (8.3) | 23.8 | 27.3 | \$7.5 | (14.5) | 51.5 | \$14.1 |
| Income before income tax | 80.1 | 92.7 | 83.2 | \$22.8 | 182.3 | 258.8 | \$71.0 |
| Income Tax | 20.9 | 26.8 | 21.9 | \$6.0 | 46.1 | 72.8 | \$20.0 |
| Net Income | 59.3 | 65.8 | 61.3 | \$16.8 | 136.2 | 186.0 | \$51.0 |
| Net Income per share (2) | 0.055 | 0.061 | 0.057 | \$0.016 | 0.127 | 0.173 | \$0.047 |

(1) Financial statements prepared according to Peruvian GAAP. The financial information is in constant soles as of September 30, 2002. Figures in US\$ have been translated at the exchange rate of $S / .3 .644$ to the dollar.
(2) Based on 1,076 million outstanding shares in all periods.

## II. 2 NET INTEREST INCOME

Interest income, net of interest payments, in the third quarter of 2002 reached S/.262.5 million (US\$72.0 million), decreasing 11.4\% compared to the same period of last year, and 5.4\% compared to the preceding second quarter of 2002. The decline versus the prior year quarter is due to lower interest margins and also to decreased loan volume, within a continuing excess liquidity environment in both local and foreign currencies.

During the third quarter of 2002, the net interest margin was $5.57 \%$, decreasing from $6.03 \%$ in the second quarter of 2002, and also compared to $6.20 \%$ during the same period in 2001. During the current quarter the margin decreased mostly due to declining loan rates, both in local and foreign currency, which were not fully offset by also lower deposit interest rates and lower cost of funds.

## II. 3 NON-INTEREST INCOME

Non-interest income, including fee revenue and other non-interest items, in the third quarter of 2002 amounted to $\mathrm{S} / 195.5$ million (US $\$ 53.7$ million), $13.6 \%$ higher than income earned during the same period of 2001, mainly due to increased fees from banking services.

In the third quarter of 2002, fees from banking services amounted to $\mathrm{S} / .152 .1$ million (US\$41.7 million), $17.6 \%$ higher than in the same period of 2001, mostly due to increased revenue from account maintenance, corporate finance and foreign trade fees. (See note in table of Section I.2.) In the quarter, fees on the most important banking services had the following growth rates:

| (In constant S/. Mn.) | 3Q01 | 3Q02 | Growth |
| :--- | ---: | ---: | ---: |
| Contingent credits | 5.6 | 6.9 | $23.0 \%$ |
| Foreign Trade | 7.7 | 10.9 | $41.3 \%$ |
| Account Maintenance | 30.8 | 39.5 | $28.4 \%$ |
| Insurance | 6.3 | 6.5 | $2.8 \%$ |
| Collections fees | 14.4 | 15.0 | $4.0 \%$ |
| Fund transfer services | 24.3 | 25.8 | $6.0 \%$ |
| Credit card fees | 14.1 | 16.8 | $18.9 \%$ |
| Brokerage | 6.0 | 7.9 | $31.4 \%$ |
| Corporate Finance | 1.8 | 6.1 | $238.2 \%$ |
| Loan administration | 2.3 | 1.3 | $-43.6 \%$ |
| Shipping and handling | 7.1 | 7.4 | $4.0 \%$ |
| Other | 8.6 | 7.9 | $-8.3 \%$ |
| $\quad$ Total | $\mathbf{1 2 9 . 2}$ | $\mathbf{1 5 2 . 1}$ | $\mathbf{1 7 . 6 \%}$ |

In the third quarter of 2002, securities transactions resulted in a gain of $\mathrm{S} / .1 .1$ million (US $\$ 0.3$ million), lower than gains of $\mathrm{S} / .4 .5$ million (US $\$ 1.2$ million) in the same period last year, and declines from $\mathrm{S} / .8 .9$ million (US $\$ 2.4$ million) earned in the second quarter 2002 when gains on the sale of fixed income securities, in addition to realized gains on sale of equity securities, were obtained. After a $12.7 \%$ decline in the second quarter 2002, the general index of the Lima Stock Exchange increased $1.3 \%$ in the third quarter of 2002 , compared to the decline of $9.6 \%$ in the same period last year.

Gains from foreign exchange operations were $\mathrm{S} / .19 .1$ million (US $\$ 5.2$ million) in the third quarter of 2002, $5.1 \%$ over revenue in the preceding quarter, but remains similar to gains in the same period in 2001, mainly due to increased traded volumes, although margins decrease, prompted by instability in the foreign exchange market where the Nuevo Sol devalued for the second consecutive quarter.

The Other Income caption, where reversals of prior year expenses and provisions and recoveries of certain operating costs from clients are booked, increased from S/.19.4 million (US\$5.3 million) in the third quarter of 2001 to $\mathrm{S} / .23 .3$ million (US $\$ 6.4$ million) in the current period, principally due to increased recoveries of accounts charged-off in previous periods.

## II. 4 OTHER NON-INTEREST EXPENSES

Non-interest expenses during the third quarter of 2002 were $\mathrm{S} / .291 .8$ million (US $\$ 80.1$ million), $3.6 \%$ above those of the same period in 2001, mainly due to increased personnel and general expenses. Adjusted operating expenses, determined by excluding provisions for assets received in lieu of loan repayment and employee profit sharing expenses, reached S/.263.3 million (US $\$ 72.3$ million) in the third quarter of 2002 , increasing $3.7 \%$ compared to the year-ago period.

Approximately $44 \%$ of non-interest expenses were attributable to employee salaries and other expenses related to personnel. This concept increased $7.4 \%$ to $\mathrm{S} / .128 .8$ million (US $\$ 35.4$ million) when compared to the third quarter of 2001, due principally to increased provisions for bonuses, severance payments and profit sharing expense. At the end of the third quarter 2002 the number of employees stood at 7,977, increasing from 7,821 employees as of June 2002, mainly due to increased sales and teller positions at Banco de Crédito del Perú, Solución Financiera and Banco de Crédito de Bolivia.

General and Administrative expenses, which represented 35\% of non-interest expenses, reached S/.103.3 million (US\$28.3 million) in the third quarter of 2002, increasing $19.6 \%$ when compared to expenses in the same period a year ago mainly from non-recurring increases in expenses related to systems, third party fees and marketing. Non-recurring expenses are related to BCP's new identity campaign and system's restructuring projects, and in the nine months through September 2002 amounted to S/.24.0 million (US\$6.6 million), while S/.19.0 million (US $\$ 5.2$ million) were incurred in third quarter 2002. (See note in table of Section I.2.) In the quarter, the most significant general and administrative expenses were:

| (In constant S/. Mn.) | 3Q01 | 3Q02 | Chnge. |
| :--- | ---: | ---: | ---: |
| Office supplies and operating costs | 11.0 | 12.4 | $13.1 \%$ |
| Communications | 9.3 | 9.0 | $-3.0 \%$ |
| Third party fees | 14.9 | 19.9 | $33.4 \%$ |
| Insurance and security | 7.2 | 8.0 | $10.9 \%$ |
| Transport of currency and securities | 11.1 | 11.6 | $4.3 \%$ |
| Systems and maintenance | 15.2 | 21.6 | $42.1 \%$ |
| Advertising and marketing | 14.9 | 17.3 | $16.4 \%$ |
| Other G\&A | 2.9 | 3.5 | $21.9 \%$ |
| $\quad$ Total G\&A | $\mathbf{8 6 . 4}$ | $\mathbf{1 0 3 . 3}$ | $\mathbf{1 9 . 6 \%}$ |

The Other caption within Other Non-Interest Expenses, decreased from S/.34.8 million (US $\$ 9.6$ million) in the third quarter of 2001 to $\mathrm{S} / .21 .8$ million (US $\$ 6.0$ million) in the current quarter, mainly due to gains on sale of foreclosed assets registered within this caption.

The ratio of adjusted operating expenses (determined by excluding provisions for assets received in lieu of loan repayment, employee profit sharing expense and non-recurring expenses) as a percentage of average total assets, slightly improves from 4.64\% in the third quarter of 2001 to $4.56 \%$ in the current period.

Adjusted operating expenses, as a percentage o total income, also improved from 54.2\% to 53.3\% when comparing the third quarters of 2001 and 2002, respectively.

## II. 5 ASSETS AND LIABILITIES

Total assets of BCP reached S/.21,795 million (US\$5,981 million) at the end of the third quarter of 2002, increasing $3.7 \%$ with respect to the balance at June 2002, but remains similar to total assets at September 2001.

Total loans were S/.12,778 million (US\$3,506 million) at the end of September 2002, decreasing 1.7\% compared to June 2002, and by $1.3 \%$ with respect to September 2001. At September 30, 2002, the loan portfolio, net of provisions, represented $53.5 \%$ of total assets, similar to the year-ago percentage. At the end of the third quarter of 2002, the Nuevos Soles portion of the loan portfolio was $14.9 \%$, slightly over 14.2\% in June 2002, and over 15.3\% as of September 2001.

As of September 30, 2002 total deposits were S/.18,408 million (US\$5,051 million), increasing 4.5\% during the current quarter, but remains similar to deposits at the end of the prior year quarter. During the present quarter, time deposits increased $7.2 \%$, demand deposits grew $3.2 \%$ and savings deposits by $0.9 \%$. Deposits denominated in Nuevos Soles were $21.9 \%$ of total deposits, slightly over $20.4 \%$ at June 2002, and also over $18.1 \%$ at the end of September 2001.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

|  | Loans, net |  |  | Total Deposits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In \% and constant S/.Mn.) | 3Q01 | 2Q02 | 3Q02 | 3Q01 | 2Q02 | 3Q02 |
| Banco de Crédito del Peru | 76.0\% | 78.0\% | 81.4\% | 82.3\% | 84.6\% | 88.6\% |
| Banco de Crédito de Bolivia | 11.9\% | 9.8\% | 9.2\% | 9.5\% | 8.4\% | 7.0\% |
| Banco de Crédito Overseas | 4.9\% | 4.5\% | 1.3\% | 4.3\% | 3.0\% | 0.5\% |
| Crédito Leasing | 5.5\% | 5.8\% | 6.1\% | 3.1\% | 2.9\% | 3.0\% |
| Solución Financiera de Crédito | 1.7\% | 1.9\% | 2.0\% | 0.8\% | 1.1\% | 0.9\% |
| TOTAL\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| BCP consolidated Total | S/.11,723 | S/.11,896 | S/.11,655 | S/.18,422 | S/.17,621 | S/18,408 |

According to statistics from the Peruvian Banking Association (ASBANC) for Peruvian commercial banks as of September 30, 2002, Banco de Crédito del Perú had a total loan market share of $27.8 \%$ (27.4\% at September 30, 2001 and $27.2 \%$ at June 30, 2002), and $32.9 \%$ of deposits (32.3\% at September 30, 2001, and 31.4\% at June 30, 2002).

Loan portfolio composition by business segment developed as follows:

| (In \% of total and constant S/. Mn) | 30.09.01 | 30.06.02 | 30.09.02 |
| :---: | :---: | :---: | :---: |
| Corporate | 45.1\% | 45.5\% | 46.7\% |
| Middle market | 27.1\% | 27.2\% | 26.3\% |
| Retail: | 27.8\% | 27.3\% | 27.0\% |
| - small business | 9.7\% | 11.3\% | 10.2\% |
| - home mortgage | 9.9\% | 8.1\% | 8.8\% |
| - consumer | 5.0\% | 4.6\% | 4.7\% |
| - credit cards | 3.3\% | 3.2\% | 3.3\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.12,950 | S/.12,999 | S/.12,778 |

In the current quarter, Ioan balances declined $1.7 \%$, with corporate loans higher by $0.8 \%$, to $\mathrm{S} / .5,963$ million (US $\$ 1,636$ million), while middle market loans decreased by $4.9 \%$ to S/.3,364 million (US\$923 million), and retail loans lower by $2.5 \%$ to $\mathrm{S} / .3,455$ million (US $\$ 948$ million). Retail loans by product performed as follows:

|  | 3Q01 | 2Q02 | 3Q02 | 3Q02 vs <br> 2Q02 | 3Q02 vs |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (\% change and constant S/. Mn) |  |  |  | $5.0 \%$ |  |
| Small business loans | 1,243 | 1,471 | 1,307 | $-11.3 \%$ | 5.0726 |
| Mortgage loans | 1,282 | 1,059 | 1,126 | $6.4 \%$ | $-12.1 \%$ |
| Consumer loans | 647 | 596 | 601 | $0.9 \%$ | $-7.1 \%$ |
| Credit card loans | 427 | 416 | 421 | $1.4 \%$ | $-1.4 \%$ |
| Total Retail | $\mathbf{3 , 6 0 0}$ | $\mathbf{3 , 5 4 2}$ | $\mathbf{3 , 4 5 5}$ | $\mathbf{- 2 . 5 \%}$ | $\mathbf{- 4 . 0 \%}$ |

The decline in mortgage loans compared to the prior year quarter is mostly due to the reclassification of approximately $\mathrm{S} / .250$ million (US $\$ 70$ million) of credits guaranteed with mortgages that are reported as commercial loans in 2002.

At September 30, 2002 contingent credits were S/.4,511 million (US $\$ 1,237.8$ million), increasing $4.0 \%$ during the current quarter, and by $45.7 \%$ over the September 2001 figure, as can be seen in the following chart:

| (\% change and constant S/. Mn) | 3Q01 | 2Q02 | 3Q02 | 3Q02 vs <br> 2Q02 | 3Q02 vs <br> 3Q01 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| - Guarantees and Stand-by LCs | 1,596 | 2,069 | 1,878 | $-9.2 \%$ | $17.6 \%$ |
| - Letters of Credit | 324 | 423 | 392 | $-7.5 \%$ | $21.0 \%$ |
| - Acceptances | 135 | 102 | 107 | $5.1 \%$ | $-20.5 \%$ |
| - Foreign currency forwards | 648 | 1,073 | 1,492 | $39.1 \%$ | $130.4 \%$ |
| - Other contingent accounts | 394 | 670 | 642 | $-4.1 \%$ | $62.9 \%$ |
| Total Contingent Credits | $\mathbf{3 , 0 9 6}$ | $\mathbf{4 , 3 3 6}$ | $\mathbf{4 , 5 1 1}$ | $\mathbf{4 . 0 \%}$ | $\mathbf{4 5 . 7 \%}$ |

## II. 6 LOAN QUALITY

Loan quality improved even though past due loans slightly grew to S/.1,042 million (US\$286.1 million) at September 30, 2002, 1.1\% over the balance of S/.1,031 million (US\$282.9 million) as of the end of the second quarter of 2002, but are $18.1 \%$ below S/.1,273 million (US $\$ 349.2$ million) as of September 30, 2001. The ratio of past due loans as a percentage of total loans improved from $9.83 \%$ in September 2001 to 8.16\% at September 30, 2002, but increased compared to 7.93\% at June 30, 2002.

At the end of the third quarter 2002, outstanding balances of loan loss provisions totaled $\mathrm{S} / .1,122$ million (US $\$ 308.0$ million), increasing $1.7 \%$ compared to the preceding quarter. The ratio of loan provisions to past due loans was $107.7 \%$ at the end of the current period, slightly higher than the $107.1 \%$ at June 2002 and better than the $96.4 \%$ past due coverage at September 2001.

Of total provisions outstanding at the end of the current quarter, S/.156.7 million (US\$43.0 million) correspond to generic provisions assigned to loans in the Normal (A) risk category, increasing from generic provisions of S/.139.1 million (US\$38.2 million) at June 30, 2002.

Loans believed to be unrecoverable, fully provisioned in prior periods, and written-off during the third quarter 2002 amounted to $\mathrm{S} / .98 .9$ million (US $\$ 27.1$ million), of which approximately $12 \%$ were related to consumer loans and $13 \%$ to agricultural loans under the Agricultural Financial Relief ("RFA") program. This compares to charge-offs in the second quarter of 2002 of S/.167.6 million (US\$47.0 million), and S/.74.9 million (US\$21.5 million) in the year-ago third quarter.

At the end of the quarter, refinanced loans amounted to $\mathrm{S} / .860 .0$ million (US $\$ 245.0$ million), lower than the balance at June 2002 that was $\mathrm{S} / .897 .7$ million (US\$255.7 million).

Loans classified as Substandard (i.e., Deficient, Doubtful and Loss) were 19.0\% of the loan portfolio in September 2002, decreasing from the ratios of 20.2\% and 19.5\% that resulted in September 2001 and June 2002, respectively. The loan classification is as follows:

| (\% of Total loans and S/.Mn const.) | 30.09.01 | 30.06.02 | 30.09.02 |
| :---: | :---: | :---: | :---: |
| A: Normal | 70.4\% | 68.7\% | 70.8\% |
| B: Potential Problem | 9.3\% | 11.8\% | 10.2\% |
| C: Deficient | 8.6\% | 9.2\% | 9.2\% |
| D: Doubtful | 5.0\% | 5.4\% | 5.0\% |
| E : Loss | 6.6\% | 4.9\% | 4.8\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.12,950 | S/.12,999 | S/.12,778 |

In the third quarter of 2002, loan loss provisions, net of recoveries, for the amount of S/.110.3 million (US $\$ 30.3$ million) were charged against income, increasing over S/.103.5 (US $\$ 28.4$ million) provisioned in the second quarter 2002, and also compared to provision expense in the third quarter of 2001 which was S/.98.4 million (US $\$ 27.0$ million). Quarterly provision expense charged to each business segment is as follows:

| (\% of Provision expense and S/.Mn const.) | 3Q01 | 2Q02 | 3Q02 |
| :---: | :---: | :---: | :---: |
| Corporate Banking | 6.1\% | 24.9\% | 25.7\% |
| Middle Market | 68.8\% | 30.3\% | 37.8\% |
| Retail | 25.1\% | 44.8\% | 36.5\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Provision Expense, net | S/.98.4 | S/. 103.5 | S/.110.3 |

## II. 7 CAPITAL ADEQUACY

At the end of the third quarter of 2002, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 9.6 to 1.0 (10.4\%), while the corresponding consolidated ratio was 7.9 to 1.0 (12.7\%). Risk-weighted assets include S/.928.4 million (US\$254.8 million) of market-risk exposure whose coverage required S/.84.4 million (US\$23.2 million) of regulatory capital at September 30, 2002. Peruvian regulations limit risk-weighted assets to a ratio of 11.0 to 1.0 (9.1\%).

As of September 30, 2002, BCP's consolidated "regulatory capital" was S/.2,006 million (US\$550.5 million), remaining similar to the preceding quarter capital. Regulatory capital included S/.90.0 million ( $\$ 34.5$ million) in subordinated debt in the current period, decreasing from S/.127.8 million (US\$35.1 million) at June 2002.

|  | BCP |  | BCP consolidated |  |
| :--- | ---: | ---: | ---: | ---: |
|  | unconsolidated |  |  |  |
| (In constant S/. Mn.) | $\mathbf{3 0 . 0 9 . 0 1}$ | $\mathbf{3 0 . 0 9 . 0 2}$ | $\mathbf{3 0 . 0 9 . 0 1}$ | $\mathbf{3 0 . 0 9 . 0 2}$ |
| Regulatory capital | 1,562 | 1,377 | 2,076 | 2,006 |
| Risk weighted assets | 12,638 | 13,261 | 16,143 | 15,758 |
|  |  |  |  |  |
| Weighted assets / Capital | 8.1 | 9.6 | 7.8 | 7.9 |
| Capital / Weighted Assets | $12.4 \%$ | $10.4 \%$ | $12.9 \%$ | $12.7 \%$ |

## III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

Consolidated net income for the nine-month period ended September 30, 2002 was US $\$ 5.6$ million, $10.2 \%$ over US $\$ 5.1$ million in the same period of 2001. Third quarter 2002 net income was US\$0.1 million, compared to a net loss of US\$1.4 million in the year-ago quarter. The net income in the current quarter compared to the loss in the prior year period is due to decreased market value provisions, partly offset by losses on securities transactions registered in the third quarter of 2002.

Net interest income before risk provisions, which includes dividend income, was US\$4.3 million in the third quarter of 2002, remaining similar to the net interest income in the same quarter of 2001. Dividends received in both periods were not significant.

Net interest margin, without considering dividends and investments in equity shares, was $3.0 \%$ during third quarter 2002, above the $2.5 \%$ margin in the year-ago period, mainly due to lower cost of funds. The margin decreases compared to $3.4 \%$ in the preceding second quarter, mainly due to interest collected from bonds which were accounted on a cash-basis in that period.

In the third quarter of 2002 charges against income for market risk provisions amounted to US\$1.0 million, increasing from US $\$ 0.8$ million charged in the preceding quarter, but lower than US\$7.3 million provisioned in the year-ago period. In the current quarter US\$0.3 million were also provisioned for credit risks.

Other Income, which includes fee income and realized gains on securities transactions before risk provisions, decreased from a loss of US\$1.3 million in the second quarter of 2002 to a loss of US\$0.4 million in the current quarter, mainly due to lower realized losses on securities transactions of US\$1.7 million in the current period compared to losses of US\$2.9 million in the second quarter of 2002.

The loan portfolio, net of provisions, was US\$153.8 million as of September 30, 2002, decreasing compared to US\$206.9 million at September 2001, mainly due to decreased lending to Peruvian companies and lower risk-participated loans, and, additionally, to the reclassification of purchased loans that are registered as investments since the close of December 2001.

The investment portfolio was US\$298.9 million at September 2002, over US\$263.9 million last September 2001, but below US $\$ 312.3$ million in the preceding quarter. The increase compared to the year-ago period is partly due to the reclassification mentioned in the previous paragraph, while the decrease with respect to the second quarter 2002 is principally because of lower valuations in the capital markets.

Deposits amounted to US $\$ 537.3$ million at September 30, 2002, decreasing from US $\$ 543.3$ million at the end of the third quarter of 2001. The decline is mostly due to lower bank deposit interest rates, resulting in transfers into other investments.

Funds under management increased $29.5 \%$ to US\$481.8 million at September 30, 2002, from US $\$ 372.2$ million at the end of the third quarter of 2001, and $1.6 \%$ compared to US $\$ 474.3$ million at the second quarter 2002. The increase is principally due to the introduction of new structured products and funds under management with higher yields than interest paid on bank deposits, while the growth slowdown in the current quarter was due to withdrawals caused by high market volatility.

Net equity reached US $\$ 102.4$ million at the end of September 2002, lower than US $\$ 104.7$ million at June 2002 mainly due to higher special equity reserves for unrealized losses on investments which increased from US $\$ 12.8$ million at the end of June 2002, to US $\$ 15.1$ million at the end of the current quarter. The loan portfolio had no past dues.

The ratio of operating expenses over average assets was $1.5 \%$, annualized, in the third quarter of 2002 remaining similar to the ratio during the year-ago period. This ratio declines to $0.9 \%$ in the third quarter of 2002, when funds under management are included within total assets, improving over $1.0 \%$ in the prior year quarter.

## IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES ("PPS")

PPS obtained in the nine-month period ended September 30, 2002 a consolidated net income of S/.34.6 million (US $\$ 9.5$ million), compared to S $/ .2 .9$ million (US $\$ 0.8$ million) in the same period of 2001. Net income in the third quarter 2002 was $\mathrm{S} / .12 .3$ million (US $\$ 3.4$ million), higher than $\mathrm{S} / .7 .6$ million (US\$2.1 million) in the year-ago quarter. Increased net income in the first nine months of 2002 and in the current quarter is mainly due to higher premiums and to lower claims.

Total premiums in the third quarter of 2002, increased $20.2 \%$ to $\mathrm{S} / .232 .4$ million (US $\$ 63.8$ million), compared to $\mathrm{S} / .196 .3$ million (US\$53.1 million) in the year-ago quarter, and by $21.6 \%$ compared to S/.191.1 million (US $\$ 52.4$ million) in the preceding second quarter. Net premiums earned, net of reinsured premiums and reserves, were S/.128.8 million (US\$35.4 million) in third quarter 2002, 17.4\% above the prior year quarter, mainly due to higher ceded premiums. Also, premiums grew because of increased prices due to higher international reinsurance costs.

Additions to technical reserves for premiums grew by $\mathrm{S} / .26 .5$ million (US $\$ 7.3$ million) in the third quarter of 2002, most of which were established by Pacífico Vida for its life annuities and life insurance lines, and remained similar to reserves in the year-ago quarter.

Comparing results of the nine-month periods through September 2002 and 2001, consolidated premiums consisted of: general insurance lines that amounted to $63.1 \%$ of total premiums and increased $29.9 \%$, while PacíficoSalud's premiums were $9.6 \%$, increasing $6.9 \%$, and premiums by Pacífico Vida amounted to $27.3 \%$ and grew $7.7 \%$.

Through September 30, 2002, growth of the health and medical assistance insurance line ( $21.2 \%$ of total premiums) was $6.5 \%$; fire insurance lines ( $23.9 \%$ of total premiums) increased $77.4 \%$; while the automobile insurance line ( $6.7 \%$ of total premiums) decreased 14.3\%. In the first nine months of 2002, pension fund benefits insurance ( $8.3 \%$ of total premiums) grew $11.9 \%$, while group life insurance and individual life insurance policies ( $10.4 \%$ of total premiums) grew $13.1 \%$, and life annuities ( $7.5 \%$ of total premiums) decreased 3.4\% compared to the same period in 2001.

Net underwriting results was S/.21.7 million (US\$5.9 million) in the third quarter of 2002, compared to S/.15.3 million (US $\$ 4.2$ million) in the prior year quarter. The ratio of net underwriting results (net premiums less reserves and claims as a percentage of total premiums) was $9.3 \%$ in the third quarter of 2002, improving compared to $7.8 \%$ in the prior year period, and to $5.2 \%$ in the second quarter 2002 which had higher claims.

Net claims incurred in the third quarter of 2002 were S/.91.8 million (US\$25.2 million), $3.2 \%$ over claims in the same 2001 quarter, but $4.4 \%$ lower than in the preceding quarter. The net loss ratio (net claims to net premiums) decreases to $59.1 \%$ in the current quarter from $65.3 \%$ in third quarter 2001, and from $68.4 \%$ in the preceding second quarter. The net loss ratio in the first nine months of 2002 was $58.4 \%$, lower than $66.7 \%$ in the year-ago period, but continues high in pension fund insurance (113\%), health (82\%) and in Pacifico Salud (80\%).

The combined ratio (the sum of net claims, general expenses and commissions, as a percentage of net premiums) decreased from $87.6 \%$ in the third quarter of 2001 to $81.1 \%$ in the current quarter, due to lower claims, principally in fire insurance.

Operating expenses over net premiums declined from $17.5 \%$ to $16.1 \%$ comparing the third quarters of 2001 and 2002, respectively.

Investments in real estate and financial assets were S/.987.5 million (US\$271.0 million) at the end of September 2002, increasing $21.8 \%$ from the year-ago balance.

As of September 30, 2002, total assets were S/.1,463.1 million (US\$401.5 million) increasing $26.5 \%$ compared to the year-ago balance. At the end of the current period net equity amounted to $\mathrm{S} / .353 .4$ million (US\$97.0 million) increasing 19.4\% over net equity at September 2001.

The Peruvian insurance market through August 31, 2002, increased total premiums $20.3 \%$ with respect to the prior year period, in nominal terms, reaching US\$453.1 million, mainly due to higher reinsurance costs. For the first eight months of 2002, PPS's market share in total premiums was $36.8 \%$ ( $33.5 \%$ in the year-ago period), with the share in general risks lines being $35.1 \%$, and in life insurance and pension fund benefits lines of 31.2\% and 27.9\% (36.0\%, 29.9\% and $25.9 \%$ as of August 2001, respectively).

*** 8 Tables To Follow ***

## CREDICORP LTD. AND SUBSIDIARIES

Table 1
CONSOLIDATED BALANCE SHEETS
(In thousands of U.S. Dollars)

| ASSETS | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 30, 2001 | Dec. 31, 2001 | Jun. 30, 2002 | Sep. 30, 2002 |
| CASH AND DUE FROM BANKS |  |  |  |  |
| Cash and non interest bearing deposits in banks | 244,009 | 277,841 | 239,724 | 251,670 |
| Interest bearing deposits in banks | 1,924,882 | 1,675,562 | 1,469,750 | 1,768,854 |
|  | 2,168,891 | 1,953,403 | 1,709,474 | 2,020,524 |
| MARKETABLE SECURITIES, net | 511,821 | 516,376 | 498,453 | 518,108 |
| LOANS | 4,313,517 | 4,064,479 | 4,045,408 | 3,869,572 |
| Current | 3,929,175 | 3,713,644 | 3,729,116 | 3,559,161 |
| Past Due | 384,342 | 350,835 | 316,292 | 310,411 |
| Less - Reserve for possible loan losses | $(355,793)$ | $(344,433)$ | $(314,076)$ | $(310,787)$ |
| LOANS NET | 3,957,724 | 3,720,046 | 3,731,332 | 3,558,785 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 615,003 | 584,293 | 620,141 | 618,286 |
| REINSURANCE ASSETS | 44,617 | 45,663 | 35,012 | 39,279 |
| PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES | 47,156 | 54,587 | 65,141 | 63,020 |
| PROPERTY, PLANT and EQUIPMENT, net | 251,864 | 258,870 | 248,184 | 244,050 |
| DUE FROM CUSTOMERS ON ACCEPTANCES | 40,605 | 38,606 | 29,617 | 30,453 |
| OTHER ASSETS | 393,936 | 417,072 | 354,004 | 306,543 |
| total assets | 8,031,617 | 7,588,916 | 7,291,358 | 7,399,048 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: |  |  |  |  |
| Non-interest bearing | 632,154 | 766,607 | 686,970 | 685,739 |
| Interest bearing | 5,398,318 | 4,960,884 | 4,827,277 | 4,948,560 |
|  | 6,030,472 | 5,727,491 | 5,514,247 | 5,634,299 |
| due to banks and correspondents | 479,749 | 341,452 | 302,846 | 305,384 |
| ACCEPTANCES OUTSTANDING | 40,605 | 38,606 | 29,617 | 30,453 |
| RESERVE FOR PROPERTY AND CASUALTY CLAIMS | 185,649 | 193,452 | 208,188 | 212,514 |
| RESERVE FOR UNEARNED PREMIUMS | 39,185 | 44,707 | 47,808 | 51,189 |
| REINSURANCE PAYABLE | 22,793 | 23,801 | 25,585 | 30,564 |
| OTHER LIABILITIES | 327,376 | 310,383 | 298,658 | 271,845 |
| minority interest | 103,073 | 112,255 | 63,031 | 64,311 |
| total liabilities | 7,228,902 | 6,792,147 | 6,489,980 | 6,600,559 |
| NET SHAREHOLDERS' EQUITY | 802,715 | 796,769 | 801,378 | 798,489 |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 8,031,617 | 7,588,916 | 7,291,358 | 7,399,048 |
| CONTINGENT CREDITS | 917,791 | 1,079,749 | 1,282,967 | 1,310,519 |

CREDICORP LTD. AND SUBSIDIARIES
Table 2
CONSOLIDATED INCOME STATEMENTS

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.01 | 30.06.02 | 30.09.02 | 30.09.01 | 30.09.02 |
| INTEREST INCOME |  |  |  |  |  |
| Interest on loans | 134,915 | 108,242 | 98,991 | 420,469 | 319,027 |
| Interest and dividends on investments: | 352 | 798 | 304 | 2,007 | 1,803 |
| Interest on deposits with banks | 17,849 | 8,155 | 10,420 | 54,989 | 26,286 |
| Interest on trading securities | 20,026 | 17,416 | 9,915 | 62,246 | 43,444 |
| Total Interest Income | 173,142 | 134,611 | 119,630 | 539,711 | 390,560 |
| INTEREST EXPENSE |  |  |  |  |  |
| Interest on deposits | 55,709 | 30,051 | 28,090 | 178,861 | 89,392 |
| Interest on borrowed funds | 13,222 | 6,545 | 5,464 | 48,790 | 20,149 |
| Other interest expense | 9,844 | 7,571 | 8,585 | 30,330 | 24,942 |
| Total Interest Expense | 78,775 | 44,167 | 42,139 | 257,981 | 134,483 |
| Net Interest Income | 94,367 | 90,444 | 77,491 | 281,730 | 256,077 |
| Provision for possible loan losses, net | 29,956 | 30,337 | 32,236 | 93,963 | 87,911 |
| Net interest income after provision for <br> possible loan losses 64,411 60,107 45,255 187,767 168,166 |  |  |  |  |  |
| OTHER INCOME |  |  |  |  |  |
| Fees and commissions from banking services | 39,202 | 41,154 | 43,834 | 113,104 | 124,858 |
| Net gains from sales of securities | $(2,863)$ | $(2,326)$ | $(5,658)$ | $(1,191)$ | $(6,544)$ |
| Net gains on foreign exchange transactions | 6,219 | 5,758 | 5,539 | 13,528 | 15,617 |
| Net premiums earned | 28,040 | 31,410 | 31,326 | 84,959 | 94,364 |
| Other income | 10,571 | 13,477 | 14,608 | 30,711 | 38,361 |
|  | 81,169 | 89,473 | 89,649 | 241,111 | 266,656 |
| CLAIMS ON INSURANCE ACtivities |  |  |  |  |  |
| Net claims incurred | 4,252 | 8,189 | 4,834 | 21,755 | 18,671 |
| Increase in future policy benefits for life and health | 20,192 | 18,679 | 20,629 | 53,261 | 54,724 |
|  | 24,444 | 26,868 | 25,463 | 75,016 | 73,395 |
| OTHER EXPENSES |  |  |  |  |  |
| Salaries and employee benefits | 44,140 | 44,747 | 43,608 | 130,075 | 133,927 |
| General, administrative, and other taxes | 33,153 | 33,664 | 32,970 | 98,406 | 98,625 |
| Depreciation and amortization | 11,421 | 10,934 | 10,722 | 34,335 | 32,828 |
| Other | 13,922 | 11,135 | 7,581 | 42,160 | 30,497 |
|  | 102,636 | 100,480 | 94,881 | 304,976 | 295,877 |
| Translation result | (551) | (59) | (900) | $(3,410)$ | $(2,866)$ |
| Income before income tax, and minority interest | 17,949 | 22,173 | 13,660 | 45,476 | 62,684 |
| Income Tax | $(3,623)$ | $(9,075)$ | $(8,809)$ | $(11,061)$ | $(26,641)$ |
| Minority Interest | $(3,199)$ | $(2,075)$ | $(1,771)$ | $(6,412)$ | $(7,177)$ |
| NET INCOME | 11,127 | 11,023 | 3,080 | 28,003 | 28,866 |

## CREDICORP LTD. AND SUBSIDIARIES

Table 3
SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.01 | 30.06.02 | 30.09.02 | 30.09.01 | 30.09.02 |
| Profitability |  |  |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.139 | 0.138 | 0.039 | 0.349 | 0.362 |
| Net interest margin on interest earning assets (2) | 5.97\% | 6.30\% | 5.37\% | 6.05\% | 5.88\% |
| Return on average total assets (2)(3) | 0.56\% | 0.60\% | 0.17\% | 0.48\% | 0.51\% |
| Return on average shareholders' equity (2)(3) | 5.58\% | 5.50\% | 1.54\% | 4.71\% | 4.83\% |
| No. of outstanding shares (millions)(4) | 80.18 | 79.75 | 79.75 | 80.18 | 79.75 |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 8.91\% | 7.82\% | 8.02\% | 8.91\% | 8.02\% |
| Reserves for loan losses as a percentage of total past due loans | 92.57\% | 99.30\% | 100.12\% | 92.57\% | 100.12\% |
| Reserves for loan losses as a percentage of total loans | 8.25\% | 7.76\% | 8.03\% | 8.25\% | 8.03\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 45.40\% | 42.88\% | 45.38\% | 45.40\% | 45.38\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 3.56\% | 0.28\% | -0.05\% | 3.56\% | -0.05\% |
| Operating efficiency |  |  |  |  |  |
| Oper. expense as a percent. of total income (5) | 53.94\% | 50.51\% | 49.14\% | 54.12\% | 50.98\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(5) | 4.73\% | 4.94\% | 4.47\% | 4.82\% | 4.74\% |
| Capital adequacy |  |  |  |  |  |
| Total Regulatory Capital (US\$Mn) | 756.2 | 718.7 | 716.9 | 756.2 | 716.9 |
| Tier I Capital (US\$Mn) | 615.2 | 608.8 | 608.8 | 615.2 | 608.8 |
| Regulatory capital / risk-weighted assets (6) | 12.55\% | 12.03\% | 12.22\% | 12.55\% | 12.22\% |
| Average balances (US\$Mn) (3) |  |  |  |  |  |
| Interest earning assets | 6,324.5 | 5,741.3 | 5,771.7 | 6,208.7 | 5,808.6 |
| Total Assets | 8,006.3 | 7,362.4 | 7,345.2 | 7,829.3 | 7,494.0 |
| Net equity | 797.2 | 801.4 | 799.9 | 792.7 | 797.6 |

(1)The number of shares outstanding of 79.8 million in 2Q02 and 3Q02, and 80.2 million in 3Q01.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Net of treasury shares. The total number of shares was of 94.38 million.
(5)Total income includes net interest income and other income.

Operating expense is net of provisions for other assets received in lieu of loan repayment and mandatory employee profit sharing expense.
(6)Risk-weighted assets include market risk assets.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES
Table 4
CONSOLIDATED BALANCE SHEETS
(Constant Nuevos Soles, as of September 30, 2002, and U.S. Dollars in thousands)

| ASSETS | 30.09.01 | 31.12.01 | 30.06.02 | 30.09.02 | 30.09.02 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | US\$000(1) |
| CASH AND DUE FROM BANKS | 6,802.717 | 6,068.103 | 5,802.466 | 6,751.464 | \$1,852.762 |
| Cash and Checks | 783.444 | 863.668 | 825.269 | 873.400 | \$239.682 |
| Deposits in Central Bank of Peru | 4,348.014 | 3,845.914 | 3,865.556 | 4,861.173 | \$1,334.021 |
| Deposits with local and foreign banks | 1,671.259 | 1,358.521 | 1,111.641 | 1,016.891 | \$279.059 |
| MARKETABLE SECURITIES, net | 1,526.661 | 1,534.507 | 1,469.810 | 1,656.219 | \$454.506 |
| LOANS | 12,949.898 | 12,908.608 | 12,999.449 | 12,777.599 | \$3,506.476 |
| Current | 11,677.380 | 11,774.543 | 11,968.692 | 11,735.168 | \$3,220.408 |
| Past Due | 1,272.518 | 1,134.065 | 1,030.757 | 1,042.431 | \$286.068 |
| Less - Reserve for possible loan losses | $(1,226.884)$ | $(1,192.392)$ | $(1,103.645)$ | $(1,122.271)$ | (\$307.978) |
| LOANS NET | 11,723.014 | 11,716.216 | 11,895.804 | 11,655.328 | \$3,198.498 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 329.129 | 307.458 | 373.204 | 418.333 | \$114.800 |
| PROPERTY, PLANT and EQUIPMENT, net | 640.846 | 656.819 | 625.742 | 615.541 | \$168.919 |
| OTHER ASSETS | 965.162 | 942.044 | 854.264 | 698.304 | \$191.631 |
| TOTAL ASSETS | 21,987.529 | 21,225.147 | 21,021.290 | 21,795.189 | \$5,981.117 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: | 18,421.804 | 17,898.193 | 17,620.804 | 18,407.651 | \$5,051.496 |
| Demand deposits | 3,454.221 | 3,771.740 | 3,765.364 | 3,885.345 | \$1,066.231 |
| Saving accounts | 5,042.700 | 5,343.149 | 5,166.269 | 5,210.494 | \$1,429.883 |
| Time deposits | 9,924.883 | 8,783.304 | 8,689.171 | 9,311.812 | \$2,555.382 |
| DUE TO BANKS AND CORRESPONDENTS | 602.694 | 481.792 | 387.860 | 463.847 | \$127.291 |
| OTHER LIABILITIES | 1,129.580 | 980.346 | 1,117.905 | 967.494 | \$265.503 |
| SHAREHOLDERS EQUUTY: | 1,833.451 | 1,864.815 | 1,894.720 | 1,956.197 | \$536.827 |
| Capital stock | 1,032.485 | 1,022.810 | 1,096.865 | 1,096.956 | \$301.031 |
| Legal reserve | 664.208 | 658.154 | 648.833 | 648.886 | \$178.070 |
| Retained earnings | 136.758 | 183.851 | 149.022 | 210.355 | \$57.726 |
| TOTAL LIABILITIES AND EQUITY | 21,987.529 | 21,225.146 | 21,021.289 | 21,795.189 | \$5,981.117 |
| Contingent Credits | 3,096.335 | 3,593.270 | 4,335.720 | 4,510.605 | \$1,237.817 |

(1)Translated at S/.3.644 per US\$1.00.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES
Table 5
CONSOLIDATED INCOME STATEMENTS
(Constant Nuevos Soles, as of September 30, 2002 and U.S. Dollars in thousands)

|  | Three months ended |  |  |  | Nine months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.01 | 30.06.02 | 30.09.02 | 30.09.02 | 30.09.01 | 30.09.02 | 30.09.02 |
| Interest income and expense |  |  |  | US\$000(1) |  |  | US\$000(1) |
| Interest income | 511.143 | 401.733 | 383.898 | \$105.351 | 1,589.461 | 1,193.583 | \$327.547 |
| Less - Interest expense | 214.773 | 124.145 | 121.406 | \$33.317 | 712.738 | 375.567 | \$103.064 |
| Net interestincome | 296.370 | 277.588 | 262.492 | \$72.034 | 876.723 | 818.016 | \$224.483 |
| Provisions for possible loan losses, net | 98.429 | 103.518 | 110.310 | \$30.272 | 315.334 | 301.303 | \$82.685 |
| Net interest income after provisions | 197.941 | 174.070 | 152.182 | \$41.762 | 561.389 | 516.713 | \$141.798 |
| Other Income |  |  |  |  |  |  |  |
| Fees and commissions from services | 129.248 | 137.996 | 152.053 | \$41.727 | 371.377 | 421.860 | \$115.768 |
| Net gains from sales of securities | 4.453 | 8.892 | 1.077 | \$0.296 | 14.624 | 25.767 | \$7.071 |
| Net gains on foreing exchg. transacts. | 19.027 | 18.181 | 19.110 | \$5.244 | 45.961 | 53.124 | \$14.578 |
| Other income | 19.404 | 23.817 | 23.260 | \$6.383 | 55.072 | 66.355 | \$18.209 |
|  | 172.132 | 188.886 | 195.500 | \$53.650 | 487.034 | 567.106 | \$155.627 |
| Other Expenses |  |  |  |  |  |  |  |
| Salaries and employee benefits | 119.942 | 129.133 | 128.844 | \$35.358 | 361.556 | 387.478 | \$106.333 |
| General and administrative | 86.380 | 90.738 | 103.300 | \$28.348 | 255.222 | 279.089 | \$76.589 |
| Depreciation and amortization | 30.375 | 29.554 | 29.197 | \$8.012 | 89.562 | 88.341 | \$24.243 |
| Taxes other than income tax | 10.150 | 8.268 | 8.664 | \$2.378 | 31.029 | 25.356 | \$6.958 |
| Other | 34.802 | 36.402 | 21.789 | \$5.979 | 114.216 | 96.304 | \$26.428 |
|  | 281.649 | 294.095 | 291.794 | \$80.075 | 851.585 | 876.568 | \$240.551 |
| Result from exposure to inflation | (8.293) | 23.809 | 27.337 | \$7.502 | (14.495) | 51.513 | \$14.136 |
| Income before income tax | 80.131 | 92.670 | 83.225 | \$22.839 | 182.343 | 258.764 | \$71.011 |
| Income Tax | 20.868 | 26.846 | 21.896 | \$6.009 | 46.149 | 72.810 | \$19.981 |
| NET INCOME | 59.263 | 65.824 | 61.329 | \$16.830 | 136.194 | 185.954 | \$51.030 |

(1)Translated at S/.3.644 per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES Table 6 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended: |  |  | Nine months ended |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 30.09 .01 |  | 30.06 .02 | 30.09 .02 | 30.09 .01 |

(1)Shares outstanding of 1,076 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Total income includes net interest income and other income.
(5)Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment.

## ATLANTIC SECURITY HOLDING CORPORATION <br> Table 7 <br> SELECTED FINANCIAL DATA

(Thousands of U.S. Dollars, except net income per share, and percentages)

(1) Includes realized gains in securities.
(2) Averages are determined as the average of period-beginning and period-ending balances.
(3) Averages determined from monthly balances.
(4) Annualized.
(5) Without considering dividend income and dividend earning assets.
(6) Without considering provisions for investments.

## EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES <br> Table 8 <br> SELECTED FINANCIAL DATA

(Constant Nuevos Soles as of September 30, 2002, and
U.S. Dollars in thousands, except net income per share)

|  | As of and for the three month period ended |  |  |  | As of and for the nine month period ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.01 | 30.06.02 | 30.09.02 | 30.09.02 | 30.09.01 | 30.09 .02 | 30.09.02 |
| Results | US\$000(1) |  |  |  | US\$000(1) |  |  |
| Total gross Premiums | 196,323 | 191,126 | 232,368 | \$63,767 | 545,604 | 663,094 | \$181,969 |
| Change in Reserves | 26,587 | 24,175 | 26,528 | \$7,280 | 89,566 | 89,675 | \$24,609 |
| Net Underwriting Results | 15,301 | 9,850 | 21,659 | \$5,944 | 17,785 | 58,612 | \$16,085 |
| Net Financial Income | 17,276 | 28,756 | 19,808 | \$5,436 | 51,568 | 65,080 | \$17,859 |
| General Expenses | 23,914 | 27,258 | 25,029 | \$6,868 | 70,199 | 78,916 | \$21,656 |
| Net Income | 7,628 | 9,890 | 12,315 | \$3,379 | 2,890 | 34,605 | \$9,496 |
| Net Income per share (S/.)(2) | 0.330 | 0.424 | 0.528 | \$0.145 | 0.125 | 1.484 | \$0.407 |
| Balance Sheets (end of period) |  |  |  |  |  |  |  |
| Total Assets | 1,156,377 | 1,355,932 | 1,463,060 | \$401,498 | 1,156,377 | 1,463,060 | \$401,498 |
| Investments in Secur. and Real estate | 735,824 | 943,006 | 987,451 | \$270,980 | 735,824 | 987,451 | \$270,980 |
| Technical Reserves | 663,679 | 821,219 | 862,912 | \$236,803 | 663,679 | 862,912 | \$236,803 |
| Net Equity | 295,845 | 339,195 | 353,350 | \$96,968 | 295,845 | 353,350 | \$96,968 |
| Ratios |  |  |  |  |  |  |  |
| Net underwriting results | 7.8\% | 5.2\% | 9.3\% | 9.3\% | 3.3\% | 8.8\% | 8.8\% |
| Loss ratio | 67.3\% | 51.4\% | 44.5\% | 44.5\% | 64.8\% | 43.8\% | 43.8\% |
| Return on avge. equity (3)(4) | 10.9\% | 12.4\% | 15.0\% | 15.0\% | 1.3\% | 11.2\% | 11.2\% |
| Return on total premiums | 3.9\% | 5.2\% | 5.3\% | 5.3\% | 0.5\% | 5.2\% | 5.2\% |
| Shareholders' Equity / Total Assets | 25.6\% | 25.0\% | 24.2\% | 24.2\% | 25.6\% | 24.2\% | 24.2\% |
| Increase in Risk Reserves | 19.5\% | 17.2\% | 17.1\% | 17.1\% | 21.8\% | 19.8\% | 19.8\% |
| Combined Ratio | 87.6\% | 91.8\% | 81.1\% | 81.1\% | 89.9\% | 81.0\% | 81.0\% |
| - Net Claims / Net Premiums | 65.3\% | 68.4\% | 59.1\% | 59.1\% | 66.7\% | 58.4\% | 58.4\% |
| - Op. Exp.+Comiss./Net Premiums | 22.3\% | 23.4\% | 22.0\% | 22.0\% | 23.2\% | 22.5\% | 22.5\% |
| Operating expense/Net Premiums | 17.5\% | 19.4\% | 16.1\% | 16.1\% | 17.1\% | 17.4\% | 17.4\% |
| Oper. expense / Avge. assets (3)(4) | 8.8\% | 8.4\% | 7.3\% | 7.3\% | 8.8\% | 7.5\% | 7.5\% |

(1)Translated at S/.3.644 per US\$1.00.
(2)Based on 23.3 million shares in all periods.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Annualized.

