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## CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS <br> FOR THE QUARTER ENDED MARCH 31, 2001

(Lima, Perú, May 8, 2001) - Credicorp Ltd. ("Credicorp") (NYSE:BAP;LSE:BAPC1) today announced its financial results for the quarter ended March 31, 2001.

Credicorp announced consolidated net income, for the three month period ended March 31, 2001, of US\$5.1 million, or US\$0.063 per share, $16.2 \%$ higher than US\$4.4 million in the first quarter of 2000, or US\$0.054 per share. First quarter 2001 results compared to the prior year quarter, show lower loan loss provisions which were partly offset by increased insurance claims.
I. CREDICORP LTD. AND SUBSIDIARIES

CREDICORP LTD. AND SUBSIDIARIES SUMMARY OF RESULTS
(In U.S. \$ millions, except net income per share)

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31.03.00 | 31.12 .00 | 31.03.01 |
| Net interest income | 89.5 | 96.9 | 91.7 |
| Provisions for possible loan losses, net | 38.0 | 39.3 | 32.1 |
| Other income | 85.7 | 74.0 | 82.9 |
| Claims on insurance activities | 20.3 | 23.0 | 27.0 |
| Other expenses | 102.2 | 94.6 | 105.3 |
| Translation result | (4.8) | 0.1 | (1.4) |
| Income before income tax and - minority interest | 9.8 | 14.2 | 8.8 |
| Income Tax | (4.3) | (4.2) | (2.9) |
| Minority Interest | (1.1) | (3.1) | (0.8) |
| Net Income | 4.4 | 6.9 | 5.1 |
| Net Income per share (1) | 0.054 | 0.086 | 0.063 |

(1) Based on 80.18 million in 4Q00 and 1T01, and 81.00 million in 1T00, of net outstanding shares. The total number of shares is 94.38 million, however, as treasury shares are held by affiliates, net consolidated outstanding shares are used for per share numbers.

## I.1 PERUVIAN ECONOMIC SITUATION

General economic activity continued with the negative trend noticed since the last months of last year, with GDP declining 2.6\% in first quarter 2001 compared to the same period of 2000, and after declining $0.4 \%$ in the fourth quarter of last year, mostly due to weak internal demand and to continued political instability that reduce investment. GDP grew 6.3\% in first quarter 2000.

Most GDP sectors declined through March 2001, with the most important decreases noticed in Construction (-16.4\%), Fishing (-12.6\%), Mining ( $-3.5 \%$ ), Manufacturing ( $-1.8 \%$ ) and Commerce $(-1.7 \%)$. Growth in last year's three month period was positive in all sectors, with Fishing increasing $32.7 \%$ and Commerce 12.9\%.

Aggregate demand data, available only through the fourth quarter of 2000, show that Internal Demand slowed-down from a $6.4 \%$ growth in the first quarter of 2000, to a $1.5 \%$ decline in the last quarter of the year, explained by negative investment growth of $-29.9 \%$ in the Public Sector and of $-9.5 \%$ in the Private Sector.

In the first quarter of 2001, the consumer price index in Perú rose $0.9 \%$, lower than $1.1 \%$ in the yearago quarter, but was higher compared to $0.4 \%$ in the preceding period due to seasonal factors. The wholesale price index grew $0.4 \%$ during the current period, lower than $0.8 \%$ in the year-ago quarter and also lower than $0.9 \%$ in the preceding fourth quarter of 2000 .

The average free market Nuevos Soles exchange rate in Perú was S/.3.524 at March 31, 2001, remaining similar to the year-end 2000 exchange rate. In the first quarter of 2000 the exchange rate revalued $0.6 \%$, ending this period at S/.3.49.

International reserves of the Central Bank decreased from US $\$ 8,180$ million at December 31, 2000, to US\$8,089 million at March 31, 2001. The Trade Balance deficit through February 2001 increased due to adverse weather conditions and lower commodity prices, growing to US\$133 million, compared to a deficit of US\$74 million in the same two month period in 2000, and after a US\$114 million deficit in the fourth quarter of last year. Cumulative exports through February 2001 were US\$1,099 million, 1\% higher than exports in the prior year period, while imports amounted to US\$1,232 million, growing 6\% over the year-ago period.

The economic slowdown negatively affected loans and deposits growth, while major banks continued to show excess liquidity during the quarter. Statistics for the 16 commercial banks in the system, according to the Asociación de Bancos del Perú (ASBANC), as of March 15, 2001, show deposits at S/.42,850 million (US $\$ 12,160$ million), declining $1.3 \%$ in nominal terms, compared to the December 15, 2000 balance, and also lower by $3.4 \%$ versus March 15, 2000 deposits.

Total loans in the banking system remained almost unchanged, in nominal terms, during the quarter ended March 15, 2001, at S/.37,258 million (US $\$ 10,573$ million), but decrease $5.7 \%$ compared to the year-ago loan balances. During the quarter, local currency loans (18.4\% of total loans) increased $1.1 \%$, while foreign currency loans slightly decreased $0.2 \%$.

As of March 15, 2001, the Peruvian bank's average past due ratio was $11.2 \%$, increasing from $10.7 \%$ at December 15, 2000, and higher than the $10.9 \%$ in March 2000, partly due to changes in the recording of past due loans introduced last January, and even considering the effect of government sponsored programs that exchanged Treasury Bonds for past due loans. BCP decided not to take advantage of these programs.

Past due loans increased $4.3 \%$ during the current quarter to S/.4.2 billion (US\$1.2 billion), but are $3.2 \%$ lower than bad loans at March 2000 (in nominal terms). At March 15, 2001, loan loss provisions were

S/.3.9 billion (US $\$ 1.1$ billion), resulting in a past due loan coverage ratio of $93.9 \%$, higher than $87.8 \%$ as of last December and also compared to 83.0\% at March 2000.

In the first quarter 2001, commercial banking rates and net interest spreads continued a declining trend, including short term interbank rates in local currency. Local currency average loan rates (TAMN) were $25.3 \%$ and deposits rates (TIPMN) $8.7 \%$ in the current quarter, lower than $27.1 \%$ and $9.3 \%$ in fourth quarter 2000, and also compared to $32.3 \%$ and $10.5 \%$ in first quarter 2000, respectively. Foreign currency loan rates (TAMEX) were $12.9 \%$ in the first quarter 2001, lower than $14.5 \%$ in the year-ago quarter, while deposit rates (TIPMEX) also decreased to $4.3 \%$ from $4.8 \%$ in last year's period.

## I. 2 INTEREST INCOME AND OTHER INCOME

In the first quarter of 2001, Credicorp's net interest income was US\$91.7 million, $2.6 \%$ over US\$89.5 million in the previous year quarter, mostly due to higher volumes of interest earning assets. Net interest margin (net interest income over average interest earning assets), on an annualized basis, was $6.02 \%$ during the first quarter of 2001 , slightly below $6.09 \%$ in the same quarter of the previous year, and also under $6.59 \%$ in the fourth quarter of 2000. Margins decreased compared to the preceding fourth quarter of 2000 mainly due to lower international interest rates that reduce returns on required reserves deposited with the Central Bank of Perú and lower lending rates, which were not completely offset by lower cost of funds. Interest earning assets, as averages of beginning and ending balances, were US $\$ 6.1$ billion in the first quarter of 2001, compared to the US\$5.9 billion average in the year-ago period.

Non-interest income in the first quarter of 2001 was US\$82.9 million, 3.3\% lower than US\$85.7 million in the first quarter of 2000. Income from banking services fees was US $\$ 35.5$ million in first quarter 2001 remaining similar to the prior year period. The non-interest income components were as follows:

| (In US\$Mn) | 1Q00 | 4Q00 | 1Q01 | 1Q01 vs <br> 4Q00 | 1Q01 vs <br> 1Q00 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commissions for banking services | 35.5 | 37.6 | 35.5 | $-5.6 \%$ | $0.2 \%$ |
| Net premiums | 28.1 | 28.2 | 27.7 | $-1.6 \%$ | $-1.2 \%$ |
| Gains from sale of securities | 1.1 | -10.2 | 2.8 | $\mathrm{~N} / \mathrm{A}$ | $154.8 \%$ |
| Gains from foreign exchange | 6.5 | 6.3 | 3.2 | $-47.2 \%$ | $-48.5 \%$ |
| Other non-interest income | 14.6 | 12.1 | 13.5 | $11.7 \%$ | $-7.4 \%$ |
| Total Non-Interest Income | $\mathbf{8 5 . 7}$ | $\mathbf{7 4 . 0}$ | $\mathbf{8 2 . 9}$ | $\mathbf{1 1 . 9 \%}$ | $\mathbf{- 3 . 3 \%}$ |

## I. 3 OTHER NON-INTEREST EXPENSES

Other non-interest expenses, which include provisions for assets received in lieu of loan repayment and employee profit sharing expense, amounted to US\$105.3 million in the first quarter of 2001, 3.0\% above expenses in the same period of the previous year.

Credicorp's other expense components had the following variations:

| (\% change and US\$ Mn) | 1Q00 | 4Q00 | 1Q01 | 1Q01 vs <br> 4Q00 | 1Q01 vs <br> $\mathbf{1 Q 0 0}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 43.8 | 38.9 | 42.9 | $10.4 \%$ | $-1.8 \%$ |
| General, administrative, and taxes | 35.7 | 35.4 | 35.2 | $-0.6 \%$ | $-1.2 \%$ |
| Depreciation and amortization | 12.1 | 11.8 | 12.6 | $7.2 \%$ | $4.2 \%$ |
| Other | 10.7 | 8.4 | 14.4 | $72.0 \%$ | $35.5 \%$ |
| Total Other Expenses | $\mathbf{1 0 2 . 2}$ | $\mathbf{9 4 . 6}$ | $\mathbf{1 0 5 . 3}$ | $\mathbf{1 1 . 3 \%}$ | $\mathbf{3 . 0 \%}$ |

The efficiency ratio (adjusted operating expense, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, as a percentage of total income) improved to $56.0 \%$ in the first quarter of 2001, from $57.7 \%$ in the first quarter of last year. Adjusted operating expenses as a percentage of average total assets was $4.99 \%$ in the current quarter, improving from $5.32 \%$ the first quarter of the previous year.

## I. 4 ASSETS AND LIABILITIES

Credicorp's total assets were US\$8.1 billion at March 31, 2001, increasing 5.6\% since year-end 2000, and also in the year since the end of the first quarter 2000. The loan portfolio as of March 31, 2001 totaled US $\$ 4.6$ billion, $2.2 \%$ over the balance at the end of December 2000, but remain almost unchanged compared to the ending balance of the first quarter 2000.

Deposits and other obligations reached US\$6.0 billion at the end of March 2001, 6.3\% above the yearend 2000 balance, and also $8.1 \%$ higher than the first quarter 2000. Due to banks and correspondents increased $25.0 \%$ in the quarter, from US $\$ 459.4$ million at December 2000 to US $\$ 574.1$ million at the end of March 2001, but remains similar to US $\$ 578.5$ million at March 2000.

Loan quality indicators are shown in the following table:

| (In US\$Mn) | 1Q00 | 4Q00 | 1Q01 |
| :--- | ---: | ---: | ---: |
| Total loans | $4,557.6$ | $4,454.1$ | $4,552.1$ |
| Past due loans | 424.7 | 376.1 | 389.0 |
| Loan loss reserves | 349.2 | 341.5 | 343.7 |
|  |  |  |  |
| Past due / Total loans | $9.3 \%$ | $8.4 \%$ | $8.6 \%$ |
| Reserves / Past due | $82.2 \%$ | $90.8 \%$ | $88.4 \%$ |

The balance of past due loans increased from US\$376.1 million last December, to US\$389.7 million at the end of the first quarter 2001, mainly related to medium and small business segment clients, of which approximately US $\$ 10$ million were due to changes in accounting principles for overdafts at BCP, and after charge-offs amounting to US $\$ 24.2$ million.

## I. 5 SUBSIDIARIES

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

| (US\$Mn) | 1Q00 | 4Q00 | 1Q01 |
| :--- | ---: | ---: | ---: |
| Banco de Credito | US\$ 4.1 | US\$ 7.9 | US\$ 6.7 |
| Atlantic | 4.6 | 0.6 | 3.3 |
| PPS | 0.3 | 2.7 | -1.8 |
| Banco Tequendama | -0.7 | -0.2 | -0.6 |
| Credicorp and others* | -3.9 | -4.1 | -2.5 |

## Consolidated Net Income <br> US\$ $4.4 \quad$ US\$ 6.9 <br> US\$ 5.1

* Includes Inversiones Crédito and Grupo Capital.

In the first quarter of 2001 BCP contributed US\$6.7 million to Credicorp's net income, while its results according to Peruvian accounting principles reported in Section II, amounted to a net profit of US\$8.4 million, with the difference mainly due to minority interest (US\$-1.5 million).

In the current quarter, Banco Tequendama contributed a net loss of US\$0.6 million to consolidated net income, and, additionally, Credicorp had to increase provisions charged against income by US\$1.1 million (US $\$ 1.6$ million in the first quarter of 2000 and US $\$ 1.8$ million in the fourth quarter of 2000), to cover for losses related to substandard loans and foreclosed assets transferred from Banco Tequendama.

Subsidiaries not commented in the next sections of this report can be briefly highlighted as follows:

## Banco de Crédito de Bolivia ("BCB"), Bolivia

Credicorp holds a $99.7 \%$ interest in BCB, directly and through various subsidiaries, and it is consolidated within BCP's financial statements. Principally driven by the export sector, the Bolivian economy recovered slightly during 2000, with a slight $2.2 \%$ GDP growth, but domestic demand remained depressed. Additionally, difficulties during the first quarter 2001 affecting agriculture due to adverse weather conditions, increased social conflicts and demands from several sectors. The continued weak economy led to decreased loans, that declined $5.6 \%$ to US\$3.4 billion during the current period, after a 10.8\% contraction in year 2000. Total bank's deposits amounted to US\$3.4 billion at March 2001, decreasing $0.9 \%$ since December 2000. Cumulative through March 2001, inflation was negligible due to the weakness of domestic demand, while the currency devalued $1.6 \%$.

BCB's deposit market share increased from 13.88\% at December 2000 to 15.05\% as of March 2001, ranking as the number two bank among Bolivian banks. In terms of loans, BCB is ranked number three, with a $14.03 \%$ market share, increasing from 13.82\% at December 2000. At March 31, 2001 BCB had total loans of US\$481.2 million, compared to US $\$ 488.2$ million at December 2000, and US $\$ 496.5$ million at March 2000. At the end of the first quarter 2001, BCB's past due loans were $7.6 \%$ of total loans, higher than $6.5 \%$ at year-end 2000, but lower than $15.4 \%$ in the banking system. BCB's net income in first quarter 2001 was US\$1.2 million, compared to US\$1.1 million in first quarter 2000.

## Banco Tequendama, Colombia

The Colombian economy suffered a slowdown in the last quarter of 2000, which continued into the current period, with decreased growth of industrial production and exports, partly due to lower international demand. GDP grew only $2.8 \%$ in 2000, below expectations of over $3 \%$, which leads to expected growth below $2 \%$ for first quarter 2001. Inflation was $4.5 \%$ in this quarter, lower than $5.4 \%$ in the year-ago period, and decreases to a low $7.8 \%$ for the preceding twelve months. The exchange rate devalued $3.7 \%$ in the quarter, but declined a high $2.3 \%$ during the month of March, to end the period at Co $\$ 2,311$. During the quarter interest rates had no specific trend, with the DTF rate ending at $12.96 \%$, lower than $13.35 \%$ at December 2000. Banking system loan demand remained weak with total loans at approximately US\$14.3 billion as of February 2001, decreasing $1.0 \%$ since December 2000 (in Co\$ nominal terms), while total deposits declined slightly $0.6 \%$ to approximately US\$17.1 billion.

During the quarter, Banco Tequendama continued growing its loans and deposits. At March 31, 2001, total loans amounted to US\$223.7 million, higher than US\$211.1 million at December 2000, and also compared to US $\$ 194.1$ million in March 2000. Total deposits amounted to US $\$ 185.5$ million at the end of the first quarter of 2001, increasing from US\$163.2 million as of December 2000 and from US\$133.6 million at March 2000. At March 2001, past due loans were $4.7 \%$ of total loans, compared to $11.6 \%$ in the banking system (at February 2001). As of February 2001, Banco Tequendama ranked $18^{\text {th }}$ out of 27 banks in terms of total loans, with a $1.41 \%$ market share, similar to December 2000. At the same dates, its deposit market share was $0.83 \%$ and $0.79 \%$, respectively. According to the Bank's local records, net income in the first quarter 2001 was Co $\$ 302$ million, compared to Co $\$ 273$ million in the year-ago quarter.

## Banco Capital, El Salvador

Economic activity will be adversly affected by earthquakes suffered at the beginning of 2001, with GDP growth expected at $2.5 \%$ for the year, lower than initial growth targets of $3.5 \%$. Inflation increased during the first quarter of 2001 to $1.8 \%$, compared to $1.3 \%$ in the prior year period, mainly from increases in food prices. Total banking system loans were US\$5.3 billion at March 2001, increasing $2.9 \%$ since last December. Total deposits grew $5.6 \%$ since December 2000 to US $\$ 6.4$ billion.

At March 31, 2001, Banco Capital had total loans amounting to US\$169.2 million, increasing from US $\$ 155.9$ million at December 2000, and from US $\$ 131.9$ million at March 2000. In the current quarter total deposits reached US\$128.6 million, increasing from US\$103.9 million at the end of year 2000 and from US\$74.8 million at March 2000. Loan market share increased to 3.2\% at March 2001, from 3.1\% at the end of 2000, ranking as the number six bank between twelve banks. The deposit market share also increased to $2.2 \%$ from $1.7 \%$ at the same dates. Net income for the first quarter 2001 was US\$322 thousand, above US\$196 thousand in the 2000 period.

## II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

## II. 1 NET INCOME

Consolidated net income for the three month period ended March 31, 2001 was S/.29.4 million (US\$8.4 million), increasing from S/.4.8 million (US\$1.4 million) in the same period of 2000. Net income in the first quarter of 2001 increased compared to the year-ago quarter principally due to lower loan loss provisions and decreased loses in the result from exposure to inflation caption.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES SUMMARY OF RESULTS (1)

|  | Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.00 | 31.12 .00 | 31.03.01 | 31.03.01 |
|  |  |  |  | US\$ |
| Net interest income | 289.4 | 301.2 | 286.7 | \$81.4 |
| Provisions for loan losses, net | 134.4 | 134.6 | 112.0 | \$31.8 |
| Other income | 164.4 | 161.2 | 167.1 | \$47.4 |
| Other expenses | 294.3 | 282.4 | 298.9 | \$84.8 |
| Result from exposure to inflation | (17.8) | (5.9) | (5.5) | (\$1.5) |
| Income before income tax | 7.4 | 39.5 | 37.5 | \$10.6 |
| Income Tax | 2.7 | 7.4 | 8.0 | \$2.3 |
| Net Income | 4.8 | 32.2 | 29.4 | \$8.4 |
| Net Income per share (2) | 0.005 | 0.033 | 0.030 | \$0.008 |

(1) Financial statements prepared accordina to Peruvian GAAP. The financial information is in constant soles as of March 31, 2001. Figures in US\$ have been translated at the exchange rate of $S / .3 .524$ to the dollar.
(2) Based on 988.7 million outstanding shares in all periods.

## II. 2 NET INTEREST INCOME

Interest income, net of interest payments, reached S/.286.7 million (US\$81.4 million) during the first quarter of 2001, slightly decreasing $0.9 \%$ compared to the prior year quarter, but lower by $4.8 \%$ compared to the preceding fourth quarter of 2000 due to lower net interest margins since average interest earning assets remained almost unchanged during the current quarter.

In the first quarter of 2001, the net interest margin was $6.10 \%$, below $6.21 \%$ in the same quarter of the prior year, but lower than $6.64 \%$ in the fourth quarter of 2000 . Compared to the preceding fourth quarter of 2000, the decrease in net interest margin resulted mainly from lower returns on required reserves deposited with the Peruvian Central Bank due to declining international interest rates, and lower lending rates, which were not offset by lower cost of funds.

## II. 3 NON-INTEREST INCOME

Non-interest income, including fee revenue and other non-interest items, amounted to S/.167.1 million (US\$47.4 million) in the first quarter of 2001, increasing $1.7 \%$ with respect to the same period in the
prior year, principally due to higher extraordinary income which offset lower gains on foreign exchange transactions.

In the first quarter of 2001, fees from banking services amounted to $\mathrm{S} / .117 .0$ million (US\$33.2 million), $1.8 \%$ under such income in the same period in 2000, principally from decreased fees for guarantees and stand-by L/Cs. In the quarter, fees on the most important banking services had the following growth rates:

| (In constant S/. Mn.) | 1Q00 | 1Q01 | Growth |
| :--- | ---: | ---: | ---: |
| Contingent credits | 10.7 | 7.3 | $-31.9 \%$ |
| Foreign Trade | 6.3 | 7.0 | $11.3 \%$ |
| Account Maintenance | 31.8 | 30.2 | $-5.2 \%$ |
| Insurance | 9.1 | 9.2 | $1.3 \%$ |
| Collections fees | 16.8 | 15.0 | $-10.9 \%$ |
| Fund transfer services | 23.1 | 24.1 | $4.3 \%$ |
| Credit card fees | 11.6 | 14.3 | $22.7 \%$ |
| Brokerage | 6.7 | 4.6 | $-31.5 \%$ |
| Other | 3.1 | 5.4 | $76.0 \%$ |
| $\quad$ Total | $\mathbf{1 1 9 . 2}$ | $\mathbf{1 1 7 . 0}$ | $\mathbf{- 1 . 8 \%}$ |

In the first quarter of 2001, securities transactions resulted in a gain of S/.5.6 million (US\$1.6 million), higher than S/.2.0 million (US\$0.6 million) in the year-ago quarter mainly due to improved capital markets valuations. The general index of the Lima Stock Exchange increased $5.3 \%$ in the first quarter of 2001 , compared to $9.4 \%$ decline in the prior year quarter.

Gains from foreign exchange transactions were S/.13.4 million (US $\$ 3.8$ million) in the first quarter of 2001, decreasing $34.4 \%$ versus the prior year quarter principally due to lower transaction volumes.

Comparing the first quarter of 2001 to the same period in 2000, the Other Income caption, which includes reversal of prior year expenses and, provisions and recoveries of certain operating costs from clients, increased from S/.22.7 million (US $\$ 6.5$ million) in the year-ago period, to S/.31.1 million (US $\$ 8.8$ million) in the current one mainly due to higher recoveries of charged-off accounts.

## II. 4 OTHER NON-INTEREST EXPENSES

Non-interest expenses were S/.298.9 million (US\$84.8 million) in the first quarter of 2001, 1.6\% higher than in the prior year period. Adjusted operating expenses, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, reached S/.272.6 million (US\$77.4 million) during the first quarter of 2001, remaining similar to expenses in the prior year period.

Approximately $41 \%$ of total other non-interest expenses were attributable to employee salaries and other expenses related to personnel. First quarter personnel expenses decreased 2.9\% to S/.121.2 million (US $\$ 34.4$ million) compared to the same period of the previous year, principally due to lower compensation payments. In the current quarter the number of employees were 7,481 , increasing from 7,417 at December 2000, mostly due to Solución Financiera which grew 178 persons in its sales units, while various units at Banco de Crédito del Perú lowered headcount.

General and administrative expenses, which represented $32 \%$ of overall other expenses, were $\mathrm{S} / .95 .1$ million (US $\$ 27.0$ million) in the first quarter of 2001, increasing $5.9 \%$ compared to expenses in the same quarter of last year. In the first quarter of 2001, the most significant general and administrative expenditures were:

| (In constant S/. Mn.) | 1Q00 | 1Q01 | Growth |
| :--- | ---: | ---: | ---: |
| Office supplies and operating costs | 14.5 | 13.1 | $-9.5 \%$ |
| Communications | 11.0 | 10.6 | $-3.2 \%$ |
| Third party fees | 11.7 | 14.1 | $20.5 \%$ |
| Insurance and security | 10.8 | 11.5 | $6.5 \%$ |
| Transport of currency and securities | 12.7 | 11.3 | $-11.3 \%$ |
| Systems and maintenance | 15.9 | 18.6 | $16.5 \%$ |
| Advertising and marketing | 11.2 | 12.5 | $12.1 \%$ |
| Other G\&A | 2.1 | 3.5 | $70.3 \%$ |
| $\quad$ Total G\&A | $\mathbf{8 9 . 8}$ | $\mathbf{9 5 . 1}$ | $\mathbf{5 . 9 \%}$ |

The Other caption within Other Non-Interest Expenses, increased from S/.36.6 million (US\$10.4 million) in the first quarter of 2000 to S/.42.7 million (US\$12.1 million) in the first quarter of 2001, mostly because of higher extraordinary expense, increased contingencies provisions, and provisions for assets received in lieu of loan payments, which increased from S/.21.3 million (US\$6.0 million) to S/.25.3 million (US\$7.2 million), respectively.

The ratio of adjusted operating expenses (determined by excluding provisions for assets received in lieu of loan repayment and employee profit sharing expense) as a percentage of average total assets was $4.95 \%$ during the first quarter of 2000 remaining similar to $4.98 \%$ in this period.

Adjusted operating expenses, as a percentage of total income, remained at approximately $60.1 \%$ in both first quarters of 2000 and 2001.

## II. 5 ASSETS AND LIABILITIES

Total assets of BCP grew $5.2 \%$ since December 2000, reaching S/.22.4 billion (US $\$ 6.4$ billion) at the end of March 2001, and also grew 2.7\% compared to the year-ago balance.

Total loans were S/.14.0 billion (US\$4.0 billion) at March 2001, increasing 1.6\% over the December 2000 balance, but remained 2.1\% below the year-ago balance. At March 31, 2001, the loan portfolio, net of provisions, represented $57.2 \%$ of total assets, compared to $60.1 \%$ at the end of the prior year first quarter. At March 31, 2001 the Nuevos Soles portion of the loan portfolio was $13.6 \%$, decreasing from $14.4 \%$ at the end of the preceding quarter, but is similar to $13.1 \%$ at the end of the first quarter 2000.

As of March 31, 2001, total deposits were S/.18.7 billion (US\$5.3 billion), growing $6.1 \%$ since the end of December 2000, and $4.2 \%$ over deposits at the first quarter 2000, mainly due to higher short-term deposits from corporate customers. During the first quarter of 2001, demand deposits grew 51.5\%, while time deposits decreased $2.4 \%$, and savings deposits $6.6 \%$. At the end of the first quarter of 2001, Nuevos Soles deposits comprised 17.0\% of total deposits, above $16.8 \%$ at the year-ago period, but below $17.3 \%$ as of December 31, 2000.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

|  | Loans, net |  |  | Total Deposits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In \% and constant S/.Mn.) | 1Q00 | 4Q00 | 1Q01 | 1Q00 | 4Q00 | 1Q01 |
| Banco de Crédito del Perú | 69.8\% | 71.1\% | 73.9\% | 79.2\% | 79.8\% | 80.5\% |
| Banco de Crédito de Bolivia | 13.0\% | 13.1\% | 12.1\% | 9.3\% | 9.8\% | 10.0\% |
| Banco de Crédito Overseas | 11.3\% | 9.5\% | 7.7\% | 9.0\% | 7.3\% | 6.1\% |
| Crédito Leasing | 4.8\% | 4.9\% | 4.9\% | 2.2\% | 2.7\% | 2.9\% |
| Solución Financiera de Crédito | 1.1\% | 1.4\% | 1.4\% | 0.3\% | 0.4\% | 0.5\% |
| TOTAL\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| BCP consolidated Total | S/.13,135 | S/12,640 | S/.12,833 | S/17,940 | S/10,620 | S/.18,701 |

According to statistics from the Peruvian Banking Association (ASBANC), as of March 15, 2001, Banco de Crédito had a market share, between Peruvian commercial banks, of $26.5 \%$ of total loans ( $24.6 \%$ at March 15,2000 ) and $29.7 \%$ of total deposits ( $30.3 \%$ at March 15, 2000).

Loan portfolio composition by business segment developed as follows:

| (In \% of total and constant S/. Mn) | 31.03.00 | 31.12 .00 | 31.03.01 |
| :---: | :---: | :---: | :---: |
| Corporate | 43.0\% | 45.2\% | 45.4\% |
| Middle market | 29.9\% | 27.4\% | 27.0\% |
| Retail: | 27.1\% | 27.4\% | 27.6\% |
| - small business | 11.5\% | 10.3\% | 10.5\% |
| - home mortgage | 8.8\% | 9.4\% | 9.0\% |
| - consumer | 3.7\% | 4.6\% | 4.9\% |
| - credit cards | 3.1\% | 3.1\% | 3.1\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.14,338 | S/13,828 | S/.14,043 |

During the first quarter of 2001, loan balances increased 1.6\%, with corporate market segment loans growing 2.2\% to S/.6.4 billion (US\$1.8 billion), retail market loans grew 2.0\% to S/.3.9 billion (US\$1.1 billion), while middle market loans continued at approximately S/.3.8 billion (US\$1.1 billion). Retail loans by product performed as follows:

| (\% change and constant S/. Mn) | 1Q00 | 4Q00 | 1Q01 | 1Q01 vs <br> 4Q00 | 1Q01 vs <br> 1Q00 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Small business loans | 1,642 | 1,434 | 1,510 | $5.6 \%$ | $-8.0 \%$ |
| Mortgage loans | 1,256 | 1,301 | 1,244 | $-4.4 \%$ | $-0.9 \%$ |
| Consumer loans | 536 | 631 | 683 | $8.2 \%$ | $27.5 \%$ |
| Credit card loans | 448 | 429 | 431 | $0.4 \%$ | $-3.7 \%$ |
| Total Retail | $\mathbf{3 , 8 8 1}$ | $\mathbf{3 , 7 9 2}$ | $\mathbf{3 , 8 6 8}$ | $\mathbf{2 . 0} \%$ | $\mathbf{- 0 . 3 \%}$ |

At the close of March 31, 2001, contingent credits were S/.2.7 billion (US\$779.4 million), 4.5\% below the balance at December 2000, and $-7.2 \%$ compared to the year-ago balance. Guarantees and stand-by letters of credit, which comprised $55.3 \%$ of such contingent credits, decreased $7.5 \%$ since December 2000 , to $\mathrm{S} / .1 .5$ billion (US $\$ 430.8$ million). Letters of credit which totaled $\mathrm{S} / .342 .3$ million (US $\$ 97.1$ million) at March 31, 2001, increased $3.4 \%$ from the balance of $\mathrm{S} / .331 .2$ million (US $\$ 94.0$ million) at December 31, 2000. Foreign exchange futures operations amounted to $\mathrm{S} / .457 .9$ million (US $\$ 129.9$ million) as of March 31, 2001, compared to S/.417.5 million (US $\$ 118.5$ million) at the end of the fourth quarter of 2000.

## II. 6 LOAN QUALITY

Loan quality indicators were uneven during the first quarter of 2001. At the close of March 2001, past due loans were S/.1,307 million (US\$370.8 million), increasing $3.9 \%$ from S/.1,258 million (US\$357.0 million) at December 2000. Past due loans increased principally in the small and medium sized business market segments and approximately US\$10 million were due to stricter requirementes to register overdrafts as past due loans applied since last January. The ratio of past due loans as a percentage of total loans grew from 9.10\% at December 2000 to $9.30 \%$ at March 2001, but remains under 10.05\% as of March 2000.

Refinanced loans amounted to S/.726.5 million (US\$206.2 million) as of March 2001, increasing from S/.553.4 million (US $\$ 157.0$ million) at the preceding quarter, mainly due to the accounting reclassification of approximately S/.116.0 million (US\$33.0 million) of loans previously registered within the current loan category.

Loans believed to be unrecoverable, which were fully provisioned in prior periods, were written off during the first quarter of 2001 for a total of S/.85.2 million (US\$24.2 million), of which approximately $14 \%$ were related to consumer loans. This compared to charge-offs of S/.199.9 million (US\$56.7 million) in the fourth quarter of 2000 , and S/.5.4 million (US\$1.5 million) in the first quarter of 2000.

Loans classified as Substandard, (i.e., Deficient, Doubtful and Loss) decreased from $21.5 \%$ at the end of December 2000, to $20.7 \%$ of the total loan portfolio at the end of the first quarter of 2001 , having been $20.6 \%$ at March 31, 2000. The loan classification is as follows:

| (\% of Total loans and S/.Mn const.) | 31.03.00 | 31.12 .00 | 31.03.01 |
| :---: | :---: | :---: | :---: |
| A: Normal | 66.8\% | 67.7\% | 69.1\% |
| B: Potential Problem | 12.6\% | 10.8\% | 10.2\% |
| C: Deficient | 9.7\% | 11.1\% | 9.7\% |
| D: Doubtful | 7.3\% | 5.6\% | 5.5\% |
| E: Loss | 3.6\% | 4.8\% | 5.5\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.14,338 | S/.13,828 | S/.14,043 |

As of March 31, 2001, outstanding balances of loan loss provisions totaled S/.1,210 million (US\$343.2 million) increasing $1.8 \%$ compared to the preceding quarter balance. At the end of the first quarter of 2001, the ratio of loan provisions to past due loans reached $92.6 \%$, lower than $94.5 \%$ at the end of the preceding quarter, but remains above 83.5\% at March 31, 2000.

Of total provisions outstanding at the end of the first quarter of 2001, S/.100.1 million (US\$28.4 million) corresponded to generic provisions assigned to loans in the Normal(A) risk category, increasing slightly from generic provisions of S/.99.4 million (US\$28.1 million) at December 31, 2000.

During the first quarter of 2001, S $/ 112.0$ million (US $\$ 31.8$ million) of loan loss provisions, net of recoveries, were charged against income, lower than S/.134.4 million (US $\$ 38.1$ million) made during the first quarter of last year. During the preceding fourth quarter of 2000, such provision expense reached S/.134.6 million (US\$38.2 million). Provision expense charged by business segment was:

| (\% of Provision expense and S/.Mn const.) | 1Q00 | 4Q00 | 1Q01 |
| :---: | :---: | :---: | :---: |
| Corporate Banking | 10.3\% | 10.7\% | -4.8\% |
| Middle Market | 41.4\% | 58.5\% | 63.1\% |
| Retail | 48.3\% | 30.8\% | 41.7\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Provision Expense, net | S/.134.4 | S/134.6 | S/.112.0 |

## II. 7 CAPITAL ADEQUACY

At the end of the first quarter of 2001, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 8.7 to 1.0 ( $11.5 \%$ ), while the corresponding consolidated ratio was 8.8 to 1.0 (11.4\%). Risk-weighted assets include $\mathrm{S} / .829 .0$ million (US $\$ 235.3$ million) of market risk exposure whose coverage requires $\mathrm{S} / .75 .4$ million (US\$21.4 million) of regulatory capital. Peruvian regulations limit riskweighted assets to a ratio of 11.0 to 1.0 ( $9.1 \%$ ).

As of March 31, 2001, BCP's consolidated "regulatory capital" was $\mathrm{S} / .2,038$ million (US $\$ 578.2$ million), $2.3 \%$ above the preceding quarter balance. Regulatory capital included S/.243.4 million (US\$69.1 million) of subordinated debt at March 2001, similar to the preceding quarter balance.

|  | BCP |  | BCP consolidated |  |
| :--- | ---: | ---: | ---: | ---: |
|  | unconsolidated |  |  |  |
| (In constant S/. Mn.) | $\mathbf{3 1 . 0 3 . 0 0}$ | $\mathbf{3 1 . 0 3 . 0 1}$ | $\mathbf{3 1 . 0 3 . 0 0}$ | $\mathbf{3 1 . 0 3 . 0 1}$ |
| Regulatory capital | 1,601 | 1,582 | 2,001 | 2,038 |
| Risk weighted assets | 12,909 | 13,769 | 17,373 | 17,866 |
|  |  |  |  |  |
| Weighted assets / Capital | 8.1 | 8.7 | 8.7 | 8.8 |
| Capital / Weighted Assets | $12.4 \%$ | $11.5 \%$ | $11.5 \%$ | $11.4 \%$ |

## III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

Consolidated net income for the three month period ended March 31, 2001 was US $\$ 3.3$ million, compared to US $\$ 4.6$ million in the same period of 2000. First quarter 2001 net income was lower than the year-ago quarter principally due to lower net interest income and increased operating expenses.

Net interest income before risk provisions, which includes dividend income, was US\$4.6 million in the first quarter of 2001, lower than US\$5.7 million in the same quarter of 2000 partly due to US $\$ 0.8$ million lower dividend revenue. Without including dividends, net interest income was US\$4.3 million in the first quarter of 2001, compared to US\$4.0 million in the prior year quarter. Net interest margin, without considering dividends and investments in equity shares, was $2.7 \%$ during this quarter, higher than the $2.3 \%$ margin in the year-ago period, and higher than $2.4 \%$ in the preceding fourth quarter 2000, due to lower cost of funds.

Other Income, which includes fee income and realized gains on securities transactions, decreased from US\$2.4 million in the first quarter of 2000 to US $\$ 2.0$ million in the current quarter, mainly due to lower gains on securities, before provisions for market risks which amounted to US\$933 thousand in the year-ago period and US\$20 thousand in the current one.

The loan portfolio, net of provisions, was US\$201.3 million as of March 31, 2001, declining compared to US\$224.6 million at December 2000, and also from US\$260.7 million at the end of the year-ago quarter, mainly due to lower exposure to Peruvian companies and lower participated risk loans.

Deposits declined slightly to US\$560.6 million at March 31, 2001 from US\$569.2 million at the end of year 2000, but remained above US\$538.3 million as of the first quarter of 2000.

The investment portfolio reached US\$310.0 million at March 2001, increasing from US\$266.9 million last December 2000, and 44\% from US\$215.5 million at the end of the first quarter 2000.

Funds under management increased to US\$336.4 million at March 31, 2001, from US\$278.1 million at the end of year 2000, and also compared to US\$244.5 million at the year-ago quarter, due in part to increased funds from BCP.

Net equity reached US\$134.9 million at the end of March 2001, remaining similar to US\$134.2 million at the year-ago quarter, but grew from US\$130.9 million at the preceding quarter.

The balance of total risk provisions, which includes reserves for possible loan losses and reserves for possible market value impairment, was US\$5.8 million at the end of the first quarter of 2001, having been US $\$ 6.5$ million in the preceding quarter. The loan portfolio had no past dues.

The ratio of operating expenses over average assets was $1.7 \%$, annualized, in the first quarter of 2001 increasing over $1.3 \%$ during the year-ago period, due to increased legal provisions. The ratio of operating expenses to average assets including funds under management was $1.2 \%$ in the first quarter of 2001, slightly above $1.0 \%$ in the prior year quarter.

## IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES ("PPS")

PPS obtained in first quarter 2001 a consolidated net loss of $\mathrm{S} / .-10.5$ million (US $\$-3.0$ million), compared to net income of S/.10.2 million (US\$2.9 million) in the year-ago quarter. The first quarter results were negative, in spite of increased premiums, principally due to losses in the health insurance line, with PacíficoSalud generating a net loss of S/.-11.7 million, and by higher reserves related to life annuities and general risks lines.

In the first quarter of 2001, total premiums increased $18.4 \%$ to $\mathrm{S} / .178 .9$ million (US $\$ 50.8$ million), compared to $\mathrm{S} / .151 .1$ million (US\$42.9 million) in the prior year quarter. Net premiums earned, net of reinsured premiums and reserves, were S/.104.2 million (US\$29.6 million), decreasing from S/.106.7 million (US\$30.3 million) in the prior year quarter, due to higher reserves.

Additions to technical reserves grew to S/.37.0 million (US $\$ 10.5$ million) in the first quarter of 2001 from S/.15.6 million (US $\$ 4.4$ million) in the preceding year quarter, and also compared to S $/ .12 .0$ million (US $\$ 3.4$ million) in the fourth quarter of 2000. Higher reserves are required by life annuities and pension benefits, and by adjustments made to general risks reserves. Life insurance premiums and annuities have had a high growth rate, requiring additional reserves of $\mathrm{S} / .22 .6$ million (US\$6.4 million) in the quarter. In the current period a non-recurrent adjustment was made increasing general risks reserves by approximately S/.6.0 million (US\$1.7 million), according to SBS requirements.

Comparing results of first quarter 2001 and 2000, in U.S. Dollars terms, consolidated premiums grew approximately $20.8 \%$ to US $\$ 50.7$ million. General insurance lines at PPS, including PacíficoSalud, amounted to US $\$ 35.7$ million, increasing $17.2 \%$ compared to the year-ago period, while premiums by Pacífico Vida grew $22.2 \%$ to US $\$ 15.0$ million.

Through March 31, 2001, growth of the health and medical assistance insurance line ( $24.2 \%$ of total premiums) was $20.7 \%$; property lines ( $31 \%$ of total premiums) increased $19.5 \%$; while the automobile insurance line ( $12 \%$ of total premiums) decreased $0.9 \%$. In the current quarter, pension fund benefits insurance ( $9.1 \%$ of total premiums) grew $83.1 \%$, while group life insurance and individual life insurance policies (11.2\% of total premiums) grew 2.1\%. Sales of Life Annuities in the first quarter of 2001 grew $40.8 \%$ compared to the same period in 2000.

Net underwriting results were S/.-4.2 million (US\$-1.2 million) in the first quarter of 2001, compared to S/.20.7 million (US $\$ 5.9$ million) in the prior year quarter. The ratio of net underwriting results (net premiums less reserves and claims as a percentage of total premiums) was $-2.4 \%$ in the first quarter of 2001, compared to $13.7 \%$ in the prior year period. Net claims incurred in the first quarter of 2001 were S/.97.4 million (US\$27.6 million), 33.0\% higher than S/.73.2 million (US\$20.8 million) in the 2000 period. The net loss ratio (net claims to net premiums) was $68.9 \%$ in the current quarter higher than $59.8 \%$ in the 2000 quarter, due principally to increases in PacíficoSalud, from $100 \%$ to $127 \%$, and in pension fund benefits, from $87 \%$ to $109 \%$.

The combined ratio (the sum of net claims, general expenses and commissions, as a percentage of net premiums) increased to $91.7 \%$ in the first quarter of 2001 , from $88.4 \%$ in the prior year period. Operating expenses over net premiums improved from $19.9 \%$ to $16.2 \%$ comparing the first quarters of 2000 and 2001, respectively, mainly due to lower personnel expense.

Investments in real estate and financial assets were S/.680.3 million (US $\$ 193.0$ million) at the end of March 2001, increasing 21.4\% from the year-ago balance. As of March 31, 2001, total assets were S/.1,053 million (US\$298.8 million) increasing 15.7\% compared to the prior year balance.

*** 8 Tables To Follow ***

## CREDICORP LTD. AND SUBSIDIARIES

Table 1
CONSOLIDATED BALANCE SHEETS
(In thousands of U.S. Dollars)

| ASSETS | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Dec. 31, 1999 | Mar. 31, 2000 | Dec. 31, 2000 | Mar. 31, 2001 |
| CASH AND DUE FROM BANKS |  |  |  |  |
| Cash and non interest bearing deposits in banks | 341,584 | 320,165 | 288,424 | 282,775 |
| Interest bearing deposits in banks | 1,249,441 | 1,371,972 | 1,464,153 | 1,605,790 |
|  | 1,591,025 | 1,692,137 | 1,752,577 | 1,888,565 |
| MARKETABLE SECURITIES, net | 271,265 | 338,565 | 347,922 | 527,007 |
| LOANS | 4,737,689 | 4,557,566 | 4,454,085 | 4,552,094 |
| Current | 4,377,895 | 4,132,898 | 4,077,984 | 4,163,116 |
| Past Due | 359,794 | 424,668 | 376,101 | 388,978 |
| Less - Reserve for possible loan losses | $(316,826)$ | $(349,202)$ | $(341,487)$ | $(343,674)$ |
| LOANS NET | 4,420,863 | 4,208,364 | 4,112,598 | 4,208,420 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 486,700 | 570,609 | 601,881 | 630,296 |
| REINSURANCE ASSETS | 50,768 | 49,894 | 43,579 | 40,421 |
| PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES | 42,927 | 39,780 | 46,068 | 48,267 |
| PROPERTY, PLANT and EQUIPMENT, net | 279,790 | 272,957 | 263,561 | 260,719 |
| DUE FROM CUSTOMERS ON ACCEPTANCES | 81,073 | 71,347 | 52,245 | 49,359 |
| OTHER ASSETS | 365,176 | 378,667 | 406,617 | 397,574 |
|  | 7,589,587 | 7,622,320 | 7,627,048 | 8,050,628 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: |  |  |  |  |
| Non-interest bearing | 517,384 | 620,742 | 642,223 | 691,151 |
| Interest bearing | 5,030,239 | 4,951,822 | 5,022,987 | 5,331,281 |
|  | 5,547,623 | 5,572,564 | 5,665,210 | 6,022,432 |
| DUE TO BANKS AND CORRESPONDENTS | 600,593 | 578,534 | 459,391 | 574,138 |
| ACCEPTANCES OUTSTANDING | 81,073 | 71,347 | 52,245 | 49,359 |
| RESERVE FOR PROPERTY AND CASUALTY CLAIMS | 119,321 | 124,680 | 153,855 | 162,171 |
| RESERVE FOR UNEARNED PREMIUMS | 53,968 | 52,354 | 40,128 | 38,709 |
| REINSURANCE PAYABLE | 13,725 | 15,540 | 15,433 | 17,334 |
| OTHER LIABILITIES | 321,859 | 344,464 | 362,581 | 310,151 |
| MINORITY INTEREST | 95,684 | 93,324 | 95,475 | 96,549 |
| TOTAL LIABILITIES | 6,833,846 | 6,852,807 | 6,844,318 | 7,270,843 |
| NET SHAREHOLDERS' EQUITY | 755,741 | 769,513 | 782,730 | 779,785 |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 7,589,587 | 7,622,320 | 7,627,048 | 8,050,628 |
| CONTINGENT CREDITS | 873,693 | 796,336 | 879,721 | 796,372 |

## CREDICORP LTD. AND SUBSIDIARIES

Table 2
CONSOLIDATED INCOME STATEMENTS

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31.03.00 | 31.12.00 | 31.03.01 |
| INTEREST INCOME |  |  |  |
| Interest on loans | 151,504 | 151,341 | 142,331 |
| Interest and dividends on investments: | 2,070 | (237) | 267 |
| Interest on deposits with banks | 20,636 | 19,332 | 19,459 |
| Interest on trading securities | 14,991 | 22,333 | 21,135 |
| Total Interest Income | 189,201 | 192,769 | 183,192 |
| INTEREST EXPENSE |  |  |  |
| Interest on deposits | 78,236 | 75,223 | 62,495 |
| Interest on borrowed funds | 15,797 | 16,083 | 17,608 |
| Other interest expense | 5,717 | 4,520 | 11,354 |
| Total Interest Expense | 99,750 | 95,826 | 91,457 |
| Net Interest Income | 89,451 | 96,943 | 91,735 |
| Provision for possible loan losses, net | 38,021 | 39,254 | 32,097 |
| Net interest income after provision for possible loan losses | 51,430 | 57,689 | 59,638 |
| OTHER INCOME |  |  |  |
| Fees and commissions from banking services | 35,459 | 37,637 | 35,517 |
| Net gains from sales of securities | 1,092 | $(10,177)$ | 2,782 |
| Net gains on foreign exchange transactions | 6,450 | 6,294 | 3,323 |
| Net premiums earned | 28,076 | 28,189 | 27,733 |
| Other income | 14,587 | 12,096 | 13,509 |
|  | 85,664 | 74,039 | 82,864 |
| CLAIMS ON INSURANCE ACTIVITIES |  |  |  |
| Net claims incurred | 8,753 | 8,248 | 8,767 |
| Increase in future policy benefits for life and health | 11,566 | 14,772 | 18,247 |
|  | 20,319 | 23,020 | 27,014 |
| OTHER EXPENSES |  |  |  |
| Salaries and employee benefits | 43,756 | 38,944 | 42,981 |
| General, administrative, and other taxes | 35,667 | 35,435 | 35,237 |
| Depreciation and amortization | 12,124 | 11,788 | 12,633 |
| Other | 10,655 | 8,395 | 14,438 |
|  | 102,202 | 94,562 | 105,289 |
| Translation result | $(4,760)$ | 69 | $(1,362)$ |
| Income before income tax, and minority interest | 9,813 | 14,215 | 8,837 |
| Income Tax | $(4,320)$ | $(4,193)$ | $(2,924)$ |
| Minority Interest | $(1,128)$ | $(3,086)$ | (843) |
| NET INCOME | 4,365 | 6,936 | 5,070 |

## CREDICORP LTD. AND SUBSIDIARIES

Table 3
SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31.03 .00 | 31.12 .00 | 31.03.01 |
| Profitability |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.054 | 0.086 | 0.063 |
| Net interest margin on interest earning assets (2) | 6.09\% | 6.59\% | 6.02\% |
| Return on average total assets (2)(3) | 0.23\% | 0.37\% | 0.26\% |
| Return on average shareholders' equity (2)(3) | 2.29\% | 3.56\% | 2.60\% |
| No. of outstanding shares (millions)(4) | 81.00 | 80.18 | 80.18 |
| Quality of loan portfolio |  |  |  |
| Past due loans as a percentage of total loans | 9.32\% | 8.44\% | 8.55\% |
| Reserves for loan losses as a percentage of total past due loans | 82.23\% | 90.80\% | 88.35\% |
| Reserves for loan losses as a percentage of total loans | 7.66\% | 7.67\% | 7.55\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 40.50\% | 39.53\% | 41.47\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 9.81\% | 4.42\% | 5.81\% |
| Operating efficiency |  |  |  |
| Oper. expense as a percent. of total income (5) | 57.73\% | 50.71\% | 56.04\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(5) | 5.32\% | 4.58\% | 4.99\% |
| Capital_adequacy |  |  |  |
| Total Regulatory Capital (US\$Mn) | 727.1 | 713.2 | 738.6 |
| Tier I Capital (US\$Mn) | 621.8 | 613.3 | 615.2 |
| Regulatory capital / risk-weighted assets (6) | 12.09\% | 11.88\% | 11.56\% |
| Average balances (US\$Mn) (3) |  |  |  |
| Interest earning assets | 5,871.0 | 5,880.3 | 6,093.0 |
| Total Assets | 7,606.0 | 7,570.4 | 7,838.8 |
| Net equity | 762.6 | 779.3 | 781.3 |

(1) Number of shares outstanding, net of trasury shares, of 80.18 million in 4Q00 and 1Q01, and 81.00 million for 1Q00.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Net of treasury shares. The total number of shares was of 94.38 million.
(5)Total income includes net interest income and other income. Operating expense is net of provisions for other assets received in lieu of loan repayment and mandatory employee profit sharing expense.
(6)Risk-weighted assets include US\$235.3Mn of market risk assets at 1Q01.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES
Table 4
CONSOLIDATED BALANCE SHEETS
(Constant Nuevos Soles, as of March 31, 2001, and U.S. Dollars in thousands)

| ASSETS | 31.12 .99 | 31.03 .00 | 31.12.00 | 31.03.01 | 31.03.01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | US\$000(1) |
| CASH AND DUE FROM BANKS | 5,202.519 | 5,434.063 | 5,572.492 | 6,036.945 | \$1,713.094 |
| Cash and Checks | 1,188.751 | 1,094.703 | 933.382 | 947.184 | \$268.781 |
| Deposits in Central Bank of Peru | 3,093.260 | 3,780.634 | 3,748.302 | 2,884.925 | \$818.651 |
| Deposits with local and foreign banks | 920.508 | 558.726 | 890.808 | 2,204.836 | \$625.663 |
| MARKETABLE SECURITIES, net | 814.917 | 1,248.703 | 975.120 | 1,593.787 | \$452.266 |
| LOANS | 15,224.893 | 14,337.704 | 13,828.208 | 14,042.864 | \$3,984.922 |
| Current | 13,966.649 | 12,897.046 | 12,570.279 | 12,736.240 | \$3,614.143 |
| Past Due | 1,258.244 | 1,440.658 | 1,257.930 | 1,306.624 | \$370.779 |
| Less - Reserve for possible loan losses | $(1,081.900)$ | $(1,202.501)$ | $(1,188.214)$ | $(1,209.517)$ | (\$343.223) |
| LOANS NET | 14,142.993 | 13,135.203 | 12,639.994 | 12,833.347 | \$3,641.699 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 399.515 | 389.535 | 429.184 | 334.264 | \$94.854 |
| PROPERTY, PLANT and EQUIPMENT, net | 691.091 | 674.027 | 664.559 | 659.294 | \$187.087 |
| OTHER ASSETS | 972.919 | 972.409 | 1,053.003 | 979.191 | \$277.864 |
| TOTAL ASSETS | 22,223.954 | 21,853.940 | 21,334.352 | 22,436.828 | \$6,366.864 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: | 18,335.013 | 17,939.530 | 17,620.023 | 18,700.903 | \$5,306.726 |
| Demand deposits | 3,176.389 | 3,186.997 | 3,192.784 | 4,835.833 | \$1,372.257 |
| Saving accounts | 5,375.638 | 5,420.410 | 5,219.757 | 4,877.431 | \$1,384.061 |
| Time deposits | 9,782.986 | 9,332.123 | 9,207.482 | 8,987.639 | \$2,550.408 |
| DUE TO BANKS AND CORRESPONDENTS | 1,061.757 | 1,128.351 | 785.387 | 895.371 | \$254.078 |
| OTHER LIABILITIES | 1,113.642 | 1,106.145 | 1,183.749 | 1,095.691 | \$310.923 |
| SHAREHOLDERS EQUITY: | 1,713.542 | 1,679.914 | 1,745.193 | 1,744.863 | \$495.137 |
| Capital stock | 1,031.262 | 1,030.542 | 1,030.423 | 1,030.424 | \$292.402 |
| Legal reserve | 569.082 | 643.565 | 643.262 | 684.445 | \$194.224 |
| Retained earnings | 113.198 | 5.807 | 71.508 | 29.994 | \$8.511 |
| TOTAL LIABILITIES AND EQUITY | 22,223.954 | 21,853.940 | 21,334.352 | 22,436.828 | \$6,366.864 |
| Contingent Credits | 3,224.468 | 2,958.995 | 2,875.659 | 2,746.485 | \$779.366 |

(1)Translated at S/.3.524 per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 5 <br> CONSOLIDATED INCOME STATEMENTS

(Constant Nuevos Soles, as of March 31, 2001, and U.S. Dollars in thousands)

|  | Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03 .00 | 31.12.00 | 31.03.01 | 31.03.01 |
| Interest income and expense |  |  |  | US\$000(1) |
| Interest income | 587.021 | 573.655 | 541.023 | \$153.525 |
| Less - Interest expense | 297.607 | 272.480 | 254.321 | \$72.168 |
| Net interestincome | 289.414 | 301.175 | 286.702 | \$81.357 |
| Provisions for possible loan losses, net | 134.368 | 134.607 | 112.026 | \$31.789 |
| Net interest income after provisions | 155.046 | 166.568 | 174.676 | \$49.568 |
| Other Income |  |  |  |  |
| Fees and commissions from services | 119.194 | 124.770 | 117.002 | \$33.201 |
| Net gains from sales of securities | 1.988 | (15.494) | 5.577 | \$1.583 |
| Net gains on foreing exchg. transacts. | 20.475 | 19.191 | 13.427 | \$3.810 |
| Other income | 22.734 | 32.722 | 31.134 | \$8.835 |
|  | 164.391 | 161.189 | 167.140 | \$47.429 |
| Other Expenses |  |  |  |  |
| Salaries and employee benefits | 124.714 | 106.335 | 121.151 | \$34.379 |
| General and administrative | 89.792 | 96.322 | 95.113 | \$26.990 |
| Depreciation and amortization | 31.669 | 29.334 | 29.587 | \$8.396 |
| Taxes other than income tax | 11.494 | 10.110 | 10.376 | \$2.944 |
| Other | 36.584 | 40.261 | 42.653 | \$12.104 |
|  | 294.253 | 282.362 | 298.880 | \$84.813 |
| Result from exposure to inflation | (17.760) | (5.867) | (5.459) | (\$1.549) |
| Income before income tax | 7.424 | 39.528 | 37.477 | \$10.635 |
| Income Tax | 2.666 | 7.361 | 8.048 | \$2.284 |
| NET INCOME | 4.758 | 32.167 | 29.429 | \$8.351 |

(1)Translated at S/.3.524 per US\$1.00

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 6 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended: |  |  |
| :---: | :---: | :---: | :---: |
|  | 31.03 .00 | 31.12.00 | 31.03.01 |
| Profitability |  |  |  |
| Net income per common share (S/. per share)(1) | 0.005 | 0.033 | 0.030 |
| Net interest margin on interest earning assets (2) | 6.21\% | 6.64\% | 6.10\% |
| Return on average total assets (2)(3) | 0.09\% | 0.61\% | 0.54\% |
| Return on average shareholders' equity (2)(3) | 1.12\% | 7.44\% | 6.75\% |
| Quality of loan portfolio |  |  |  |
| Past due loans as a percentage of total loans | 10.05\% | 9.10\% | 9.30\% |
| Reserves for loan losses as a percentage of total past due loans | 83.47\% | 94.46\% | 92.57\% |
| Reserves for loan losses as a percentage of total loans | 8.39\% | 8.59\% | 8.61\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 40.73\% | 40.82\% | 43.26\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 14.18\% | 3.99\% | 5.57\% |
| Operating efficiency (5) |  |  |  |
| Oper. expense as a percent. of total income (4) | 60.14\% | 55.07\% | 60.07\% |
| Oper. expense as a percent. of av. tot. assets(2)(3) | 4.95\% | 4.80\% | 4.98\% |
| Capital adequacy |  |  |  |
| Total Regulatory capital (constant millions S/.) | 2,001.3 | 1,991.3 | 2,037.7 |
| Tier I Capital (constant millions S/.) | 1,683.3 | 1,673.7 | 1,714.9 |
| Net equity as a percentage of period end total assets | 7.69\% | 8.18\% | 7.78\% |
| Regulatory capital / risk-weighted assets | 11.52\% | 11.82\% | 11.41\% |
| Average balances (constant millions S/.) (3) |  |  |  |
| Interest earning assets | 18,640.2 | 18,155.9 | 18,802.1 |
| Total Assets | 22,038.9 | 21,215.0 | 21,885.6 |
| Net equity | 1,696.7 | 1,729.6 | 1,745.0 |
| Additional data |  |  |  |
| No. of outstanding shares (millions) | 937.2 | 988.7 | 988.7 |
| No. of employees | 7,266 | 7,417 | 7,481 |
| Inflation rate ( Wholesale price index) | 0.83\% | 0.86\% | 0.41\% |
| Exchange rate (S/. per 1 U.S. Dollar) | 3.440 | 3.520 | 3.524 |

(1)Shares outstanding of 988.7 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Total income includes net interest income and other income.
(5)Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment.

## ATLANTIC SECURITY HOLDING CORPORATION <br> Table 7 <br> SELECTED FINANCIAL DATA

(Thousands of U.S. Dollars, except net income per share, and percentages)

(1) Includes realized gains in securities.
(2) Averages are determined as the average of period-beginning and period-ending balances.
(3) Averages determined from monthly balances.
(4) Annualized.
(5) Without considering dividend income and dividend earning assets.

## EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES <br> Table 8 <br> SELECTED FINANCIAL DATA

(Constant Nuevos Soles as of March 31, 2001, and
U.S. Dollars in thousands. excent net income per share)

|  | As of and for the three month$\qquad$ period ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.00 | 31.12.00 | 31.03.01 | 31.03 .01 |
| Results |  |  |  | US\$000(1) |
| Total gross Premiums | 151,109 | 163,898 | 178,899 | \$50,766 |
| Change in Reserves | 15,638 | 11,987 | 37,044 | \$10,512 |
| Net Underwriting Results | 20,738 | 11,775 | $(4,209)$ | \$-1,194 |
| Net Financial Income | 19,611 | 15,298 | 15,907 | \$4,514 |
| General Expenses | 24,307 | 24,297 | 22,807 | \$6,472 |
| Net Income(5) | 10,227 | $(2,841)$ | $(10,462)$ | \$-2,969 |
| Net Income per share (S/.)(2) | 0.528 | (0.147) | -0.540 | \$-0.153 |
| Balance Sheets (end of period) |  |  |  |  |
| Total Assets | 910,432 | 993,272 | 1,052,936 | \$298,790 |
| Investments in Secur. and Real estate | 560,504 | 629,040 | 680,269 | \$193,039 |
| Technical Reserves | 447,071 | 547,588 | 601,122 | \$170,579 |
| Net Equity(5) | 300,556 | 280,169 | 283,910 | \$80,565 |
| Ratios |  |  |  |  |
| Net underwriting results | 13.7\% | 7.2\% | -2.4\% | -2.4\% |
| Loss ratio | 59.7\% | 70.8\% | 60.8\% | 60.8\% |
| Return on avge. equity (3)(4) | 14.3\% | -3.9\% | -14.0\% | -14.0\% |
| Return on total premiums | 6.8\% | -1.7\% | -5.8\% | -5.8\% |
| Shareholders' Equity / Total Assets | 33.0\% | 28.2\% | 27.0\% | 27.0\% |
| Increase in Risk Reserves | 12.8\% | 9.2\% | 26.2\% | 26.2\% |
| Combined Ratio | 88.4\% | 97.0\% | 91.7\% | 91.7\% |
| - Net Claims / Net Premiums | 59.8\% | 71.2\% | 68.9\% | 68.9\% |
| - Op. Exp.+Comiss./Net Premiums | 28.6\% | 25.8\% | 22.7\% | 22.7\% |
| Operating expense/Net Premiums | 19.9\% | 18.6\% | 16.2\% | 16.2\% |
| Oper. expense / Avge. assets (3)(4) | 11.2\% | 10.2\% | 9.2\% | 9.2\% |

(1)Translated at S/.3.524 per US\$1.00.
(2)Based on 19.4 million shares in all periods.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Annualized.
(5)Net of minority interest.

