

## CREDICORP Ltd. Reports First Quarter 2006 Earnings

Lima, Peru, May 11, 2006 - Credicorp (NYSE:BAP) announced today its unaudited results for the first quarter of 2006. These results are reported on a consolidated basis in accordance with IFRS in nominal U.S. Dollars.

## HIGHLIGHTS

- Credicorp reported 1 Q06 net income of US\$ 51.2 million, continuing its earnings growth, despite the political uncertainties affecting the economic and business environment in which it operates, reaching $15.4 \%$ growth QoQ and 17.4\% YoY.
- BCP continues being the main driver of net income growth, with its earnings contribution to Credicorp up $25.2 \%$ QoQ as a result of solid business growth and an important currency exchange rate effect following the volatility in the soles versus the dollar.
- BCP reports solid loan growth, which reached $4.3 \%$ QoQ or $24 \%$ YoY in the retail segment, its most dynamic area, a global QoQ net loans growth of 3\%, and $10 \%$ growth in interest earning assets.
- Interest income at BCP grew QoQ 2.5\% to US\$ 104 million. Transactional fee income though more dynamic, reflected some seasonal effects and a strategic move geared towards increasing bank penetration through a significant reduction in account maintenance fees, which led to a drop of fee income of $1.3 \%$ QoQ. Thus, core revenues, which at BCP include gains from FX-transactions, grew 2\% QoQ and 17\% YoY.
- The still largely unattended retail market has allowed for further growth without surrendering NIM for the banking products. However, the significantly stronger growth in low yielding investments compared to growth of the loan portfolio led to a drop of 7\% in NIM which reached $5.1 \%$ in 1 Q06.
- ASHC, Credicorp's offshore banking operation also reported an improved contribution of US\$ 4.9 million, reflecting growth of $40 \%$ QoQ as a result principally of an important growth in time deposits which ultimately result in an increased interest earning assets position and higher interest income.
- After last year's poor performance resulting from extraordinarily high claims, Credicorp's insurance business at PPS reported improved earnings in 1Q06 in the troubled business segments reaching a total of US\$ 3.8 million, of which US\$ 2.7 represent PPS's contribution to Credicorp's total results. This reflects, after the poor results of the previous quarters, a $200 \%$ recovery in earnings contribution QoQ and 22.7\% higher YoY.
- AFP Prima, the Pension Fund business is also successfully continuing its sales efforts, having grown around 108\% in 1Q06 its managed Pension Fund portfolio and its number of affiliated clients by 42\%. Results were therefore, better that expected, with losses for the quarter of US\$ 2.7 million compared to losses of US\$ 7.6 million for the 4Q05.
- These higher earnings results, coupled with continuing cost controls, contributed to the improvement of Credicorp's efficiency ratio, down to $42.5 \%$ in 1 Q06 from $44.5 \%$ as of year end 2005.
- Furthermore, ROAE continues its recovery reaching $17.4 \%$ in 1 Q06.


## I. Credicorp Ltd. <br> Overview

Credicorp reported net income in 1Q06 attributable to the holding company [excluding minorities] of US\$ 51.2 million or US $\$ 0.64$ per common share, continuing the growth trend of 2005 and confirming the corporation's recovered income generation capacity. This result is $15.4 \%$ higher QoQ [compared to the immediately preceding quarter] and $17.4 \%$ higher YoY [compared to the same quarter a year ago].

It should be noted that this significantly higher net income is reported even after the unusually high deduction of taxes on dividends paid by BCP to Credicorp which accounted for a charge of US\$ 7.3 million corresponding to dividends paid for the year 2005, as well as an approximate US\$ 2 million provision for 2006 taxes on future dividends.
[Note: the extraordinarily higher charge this quarter responds to a change in accounting principles for dividends paid to the holding corporation which from now on will require provisioning of taxes for expected dividends throughout the year]

| Credicorp Ltd. | Quarter |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ million | 1 Q06 | 4Q05 | 1005 | 1Q06/1Q05 | 1Q06/4Q05 |
| Net Financial income | 114,788 | 117,374 | 103,915 | 10.5\% | -2.2\% |
| Total provisions, net of recoveries | $(3,547)$ | $(3,730)$ | 4,413 | -180.4\% | -4.9\% |
| Other Income | 78,814 | 70,009 | 60,137 | 31.1\% | 12.6\% |
| Insurance premiums and claims | 10,797 | 8,716 | 12,757 | -15.4\% | 23.9\% |
| Other Expenses | $(124,249)$ | $(113,662)$ | $(109,794)$ | 13.2\% | 9.3\% |
| Tranlation results | 5,221 | $(5,931)$ | 774 | 574.9\% | -188.0\% |
| Worker's profit sharing and income taxes | $(27,228)$ | $(23,315)$ | $(25,688)$ | 6.0\% | 16.8\% |
| Net income | 54,596 | 49,461 | 46,514 | 17.4\% | 10.4\% |
| Minority interest | $(3,411)$ | $(5,124)$ | $(2,910)$ | 17.2\% | -33.4\% |
| Net income attributed to Credicorp | 51,185 | 44,337 | 43,604 | 17.4\% | 15.4\% |
| Net income/share (US\$) | 0.64 | 0.56 | 0.55 | 17.4\% | 15.4\% |
| Total loans | 5,146,709 | 5,014,254 | 4,559,045 | 12.9\% | 2.6\% |
| Deposits and Obligations | 7,317,432 | 7,093,428 | 6,526,367 | 12.1\% | 3.2\% |
| Shareholders equity, attributable to Credicorp's equity holders | 1,161,250 | 1,190,440 | 1,048,497 | 10.8\% | -2.5\% |
| Net financial margin | 4.8\% | 5.4\% | 5.5\% |  |  |
| Efficiency ratio | 42.5\% | 44.5\% | 43.5\% |  |  |
| Return on average equity | 17.4\% | 15.0\% | 16.5\% |  |  |
| PDL/Total loans | 1.94\% | 1.94\% | 3.33\% |  |  |
| Coverage ratio of PDLs | 199.3\% | 202.8\% | 161.6\% |  |  |
| BIS ratio | 17.0\% | 15.7\% | 12.8\% |  |  |
| Employees | 11,837 | 10,721 | 10,992 |  |  |

These results reflect the growth of its banking business, primarily $B C P$, where the continuing expansion of the retail sector, retail services related fee income, a dynamic expansion of BCP's interest earning assets in general as a result of the market's high liquidity and continuing cost controls have led to growth in net earnings, despite a more regular provisioning level. In addition, the increase in volatility since year-end originated by the political uncertainties of the electoral process generated a currency translation effect which depressed earnings in 4Q05 and increased results in 1Q06. Thus, BCP reported US\$ 59.9 million net earnings in 1 Q06 and contributed US\$ 57.6 million to Credicorp, raising its contribution by $25.2 \%$ QoQ and $31.8 \%$ YoY.

Though BCP makes up for the bulk of increased income and loan growth, Credicorp's offshore private banking business at ASHC also contributed improved results this quarter. These improved results were driven by the important growth in deposits following the political instability in the country, which in turn led to growth of its interest earning assets. Thus, its 1Q06 contribution to Credicorp was US\$ 4.9 million (excluding dividends on its Credicorp shareholdings), reflecting a 40\% growth QoQ and 44\% growth YoY.

Credicorp's main subsidiaries' contribution:

| (US\$Million) | 1Q06 | 4Q05 | $\mathbf{1 Q 0 5}$ |
| :--- | ---: | ---: | ---: |
| Banco de Crédito BCP(1) | 57.6 | 46 | 43.7 |
| BCB | 3.1 | 3.8 | 0.9 |
| Atlantic | 4.9 | 3.5 | 3.4 |
| PPS | 2.7 | 0.9 | 2.2 |
| Credicorp and Grupo Credito (2) | -14 | -6 | -5.7 |
| Prima | -2.7 | -3.7 |  |
| Net income attributable to Credicorp | $\mathbf{5 1 . 2}$ | $\mathbf{4 4 . 3}$ | $\mathbf{4 3 . 6}$ |

(1) Includes Banco de Crédito de Bolivia
(2) Includes Grupo Crédito, Credicorp, Sec. and Others

In the insurance business, PPS is in the process of stabilizing its income by improving its risk management and insurance underwriting capabilities. This process will require some time. Nevertheless, PPS is showing stronger results reporting net income of US\$ 3.8 million, reflecting a $13.8 \%$ growth YoY. PPS's contribution to Credicorp after minority interests reaches US\$ 2.7 million for 1Q06.

AFP Prima, the corporation's pension fund business is on track, showing significant portfolio growth having captured more than $5 \%$ market share. Thus, its negative contribution to Credicorp is lower than expected for this first quarter at US\$ -2.7 million. This negative contribution is however partially offset at Grupo Crédito by other income generated by investments booked at this entity, which reduced the negative contribution to US\$ 0.5 million.

The above mentioned US\$ 9.3 million in taxes on dividends paid for 2005 and provisioned for 2006 are booked at Credicorp Holding in 1Q06, accounting for most of the US\$ -13.5 million charge appearing on that line. The remainder is accounted for by the loss in a FX hedging position taken to protect Credicorp's local currency dividends from BCP and PPS received early May 2006 from potentially high FX volatility because of the political instability.

This improved income generation throughout the Credicorp group of companies and the continuing control in costs at all levels of the corporation, have allowed Credicorp to report better efficiency ratios. Thus, operating expense as a percentage of total income dropped to $42.5 \%$ in 1Q06 from $44.5 \%$ in 4Q05.

Profitability also reflects this performance with ROAE improving to $17.4 \%$ from $15.0 \%$ the previous quarter.
However, profitability measured by NIM is slightly distorted, since the drop to $4.85 \%$ in 1 Q06 from $5.44 \%$ in 4Q05 is largely explained not by a reduction in the banking products' margins, but rather a re-composition of interest earning assets at BCP with proportionately higher low yielding investments which has a negative effect on NIM. Furthermore, a loss generated by the FX hedging position mentioned above which is included in Credicorp's consolidated net interest income affected this result.

Notably, Credicorp achieves these results without concessions in the quality of loan portfolio. Thus, past due loans remain at $1.94 \%$, the same ratio as of 4 Q 05 , and its coverage ratio remains above the $200 \%$ level.

## II. Banco de Crédito Consolidated

Net earnings at BCP for 1 Q06 reached US\$ 59.9 million, reflecting growth of $25.3 \%$ QoQ and $31.9 \%$ YoY. This represents significantly higher earnings per share of US $\$ 0.047$ compared to US $\$ 0.037$ and US $\$ 0.035$ reached in the 4Q05 and 1Q05 periods, respectively. With this performance, ROAE for BCP reached 29.2\%, a record number which compares to $25.1 \%$ achieved in 1 Q05.

| Banco de Crédito and Subsidiaries | Quarter |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ million | 1Q 2006 | 4Q 2005 | 1Q 2005 | 1Q06/1Q05 | 1Q06/4Q05 |
| Net Financial income | 104,801 | 102,267 | 91,073 | 15.1\% | 2.5\% |
| Total provisions, net of recoveries | $(4,839)$ | $(5,316)$ | 3,125 | -254.8\% | -9.0\% |
| Other Income | 68,459 | 68,421 | 59,613 | 14.8\% | 0.1\% |
| Other Expenses | $(93,138)$ | $(87,658)$ | $(88,831)$ | 4.8\% | 6.3\% |
| Tranlation results | 4,732 | $(5,345)$ | 343 | 1281.4\% | -188.5\% |
| Worker's profit sharing and income taxes | $(20,134)$ | $(24,576)$ | $(19,926)$ | 1.0\% | -18.1\% |
| Net income | 59,880 | 47,793 | 45,396 | 31.9\% | 25.3\% |
| Net income/share (US\$) | 0.047 | 0.037 | 0.035 | 34.3\% | 27.0\% |
| Total loans | 5,005,176 | 4,869,428 | 4,398,746 | 13.8\% | 2.8\% |
| Deposits and Obligations | 6,914,341 | 6,676,245 | 6,050,938 | 14.3\% | 3.6\% |
| Shareholders equity | 764,954 | 877,418 | 731,206 | 4.6\% | -12.8\% |
| Net financial margin | 5.1\% | 5.4\% | 5.6\% |  |  |
| Efficiency ratio | 48.5\% | 51.7\% | 56.8\% |  |  |
| Return on average equity | 29.2\% | 22.3\% | 25.1\% |  |  |
| PDL/Total loans | 1.91\% | 1.92\% | 3.37\% |  |  |
| Coverage ratio of PDLs | 203.8\% | 207.7\% | 163.6\% |  |  |
| BIS ratio | 13.9\% | 14.0\% | 15.6\% |  |  |
| Branches | 221 | 214 | 211 |  |  |
| ATMs | 578 | 551 | 531 |  |  |
| Employees | 9,367 | 9,146 | 9,477 |  |  |

Though BCP's results and business evolution continues its growth trend, this particularly high earnings result when compared to the previous quarter includes the significant effect generated by the soles/dollar exchange rate volatility that is resulting from the electoral process in the country and led to currency translation adjustments in the previous two quarters. Thus, a sudden politically related devaluation of the Peruvian Sol in 4 Q 05 led to a negative (loss) adjustment, and as the exchange rate corrected shortly thereafter during 1 Q 06 , a positive currency translation (gain) was reported. This simple accounting adjustment marks a close to US\$ 10 million difference between the net earnings results for the two consecutive quarters.

Excluding this effect, stable growth and earnings recovery continues to be evident when comparing the purely business indicators such as core earnings growth. Core earnings at BCP, which include interest income, fee income and FX-transactions grew $16.6 \%$ YoY.

| Core Revenues | Quarter |  |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ 000 | $\mathbf{1 Q 2 0 0 6}$ | 4Q 2005 | $\mathbf{1 Q 2 0 0 5}$ | 1Q06/1Q05 | 1Q06/4Q05 |
| Net interest and dividend income | 104,801 | 102,267 | 91,073 | $15.1 \%$ | $2.5 \%$ |
| Fee income, net | 55,308 | 56,023 | 48,959 | $13.0 \%$ | $-1.3 \%$ |
| Net gain on foreign exchange transactions | 10,467 | 9,165 | 6230 | $68.0 \%$ | $14.2 \%$ |
| Core Revenues | 170,576 | 167,455 | $\mathbf{1 4 6 , 2 6 2}$ | $\mathbf{1 6 . 6 \%}$ | $\mathbf{1 . 9 \%}$ |

Net interest income, which results directly from loan portfolio growth, grew $2.5 \%$ QoQ and $15.2 \%$ YoY. Even though no lending margins were surrendered to competitive pressure, the proportionately stronger growth of low yielding interest earning assets (such as bank deposits) led to a drop in NIM to $5.06 \%$ in 1 Q06 from $5.45 \%$ in 4Q05 and $5.62 \%$ in 1 Q05.

In fact, total loans grew 2.8\% QoQ and 13.8\% YoY whereas total interest earning assets grew $5.1 \%$ QoQ and 26.3 \% YoY, reflecting a shift in the composition of this portfolio and resulting in the drop in NIM mentioned above.

The excellent earnings reported by BCP in 1Q06 led also to improved ratios, with its efficiency ratio dropping to $48.5 \%$, and its ROAE improving significantly to $29.2 \%$. Both levels surpassed the Bank's expectations.

Furthermore, these improved overall results have been achieved maintaining the already excellent levels of past due loans ( $1.9 \%$ flat vs. 4Q05) and coverage (over the $200 \%$ mark).

## II. 1 Interest Earning Assets

The high liquidity in the Peruvian Financial System has led to a noteworthy growth of interest earning assets.

| Interest Earning Assets | Quarter ended |  |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ (000) | $\mathbf{3 1 - M a r - 0 6}$ | 31-Dec-05 | 31-Mar-05 | Mar.06/Mar.05 | Mar.06/Dec.05 |
| BCRP and Other Banks | $2,533,394$ | $2,093,441$ | $1,310,443$ | $93.30 \%$ | $21.00 \%$ |
| Interbank funds | 58,151 | 146 | 2,481 | $2244.20 \%$ | $39791.90 \%$ |
| Trading Securities | 44,982 | 21,149 | 32,307 | $39.20 \%$ | $112.70 \%$ |
| Available For Sale Securities | 939,399 | $1,179,376$ | $1,120,050$ | $-16.10 \%$ | $-20.30 \%$ |
| Current Loans | $4,909,363$ | $4,775,721$ | $4,250,641$ | $15.50 \%$ | $2.80 \%$ |
| Total interest-earning assets | $\mathbf{8 , 4 8 5 , 2 8 9}$ | $\mathbf{8 , 0 6 9 , 8 3 4}$ | $\mathbf{6 , 7 1 5 , 9 2 2}$ | $\mathbf{2 6 . 3 0 \%}$ | $\mathbf{5 . 1 0 \%}$ |

Interest earning assets grew 5.1\% QoQ and 26.3\% YoY. Nevertheless, the also liquid financial condition of the corporations and the solid but gradual growth of the high potential Retail \& SME market, led to a proportionately higher growth in low yielding investments (such as deposits with the Central Bank) which grew $21 \%$ QoQ and $93.3 \%$ YoY, whereas higher yielding loans grew by only $2.8 \%$ QoQ and $15.5 \%$ YoY.

Interest Earning Assets March 2005


Interest Earning Assets
March 2006


Thus, the proportion of low yielding assets grew significantly throughout the year. Though this has a positive effect on absolute interest income, NIM is negatively affected and thus reflects a corresponding drop throughout the year.

Following average loan portfolio balances, the loan portfolio showed greater dynamism in the Retail \& SME sector, which grew $4.3 \%$ QoQ and $23.9 \%$ YoY. This growth was driven by consumer loans and mortgages, in line with the positive macroeconomic environment. SME loans grew $3.7 \% \mathrm{QoQ}$ and $29.6 \% \mathrm{YoY}$, responding as well to this economic growth and from increased demand for working capital and investments in this sector which has scarce funding sources.


In the Middle Market, expansion in export activity and investments in fixed assets (production capacity expansion responding to export activity and general economic growth) through leasing operations led to loan portfolio growth of $2.6 \%$ QoQ and $12.8 \%$ YoY. In the corporate sector, however, a slight drop of $0.1 \%$ in loan portfolio was recorded vis-à-vis the previous quarter, confirming the expectations for this highly liquid, well capitalized and de-intermediated market.





## Market Share

Despite this positive business evolution, BCP's market share in the different business segments was slightly erratic, and denotes the strong position of retail chains in the commercial financing business, which is particularly evident during the holiday season with high commercial credit and credit card usage at department stores. Thus, market share for Credit Cards was $16.1 \%$, down 20 bps QoQ and 30 bps YoY; for consumer loans it was 14\%, down 10 bps QoQ though up 60 bps YoY.

In the Mortgage business BCP maintains its strong position YoY as its market share grows 270 bps in the Mivivienda segment up to $25 \%$ and drops only 100 bps in the traditional mortgage market to $43 \%$.
In the commercial loans, BCP reflects the shift in its orientation growing its profitable SME business by 240 bps to $20.2 \%$ market share, but giving up 198 bps in market share of corporate loans, at $31.9 \%$

Some progress in the de-dollarization process has also been observed. At the end of 1Q06, loan portfolio was split $25 \%$ in Soles and $75 \%$ in Dollars, which compares to $23 \%$ and $77 \%$ in 4Q05.

## II. 2 Deposits and Mutual Funds

## Solid growth of deposits and mutual funds

| Deposits and Obligations | Quarter ended |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ (000) | $\begin{gathered} \hline \text { 31-Mar } \\ 2006 \end{gathered}$ | $\begin{gathered} \hline \text { 31-Dec } \\ 2005 \end{gathered}$ | $\begin{gathered} \hline \text { 31-Mar } \\ 2005 \end{gathered}$ | Mar.2006/ <br> Mar. 2005 | $\begin{gathered} \hline \text { Mar.2006/ } \\ \text { Dec. } 2005 \end{gathered}$ |
| Non-interest bearing deposits | 1,672,164 | 1,673,941 | 1,416,063 | 18.1\% | -0.1\% |
| Demand deposits | 470,315 | 512,333 | 574,765 | -18.2\% | -8.2\% |
| Saving deposits | 1,763,128 | 1,656,470 | 1,542,382 | 14.3\% | 6.4\% |
| Time deposits | 2,350,413 | 2,155,015 | 1,978,154 | 18.8\% | 9.1\% |
| Severance indemnity deposits (CTS) | 631,796 | 654,791 | 517,544 | 22.1\% | -3.5\% |
| Interest payable | 26,525 | 23,695 | 22,031 | 20.4\% | 11.9\% |
| Total customer deposits | 6,914,341 | 6,676,245 | 6,050,938 | 14.3\% | 3.6\% |
| Mutual funds in Perú | 1,057,356 | 1,014,570 | 901,535 | 17.3\% | 4.2\% |
| Mutual funds in Bolivia | 61,149 | 55,270 | 43,956 | 39.1\% | 10.6\% |
| Total customer funds | 8,032,846 | 7,746,085 | 6,996,430 | 14.8\% | 3.7\% |

BCP's position as a solid, reputable financial institution inspires confidence in its clients and thus, its capacity to attract funding is confirmed by the evolution of its deposits portfolio.
Furthermore, a re-composition of such deposits is also evident as clients become more aware of profitability generated by their savings. Thus, in 1Q06 some migration can be noted from non-interest earning accounts to savings plans with better returns, as shown by the following graph:

Deposits and Obligations


Market share of deposits in the financial market based on average balances was $47 \%$ in current accounts, $24.9 \%$ in time deposits and $40.3 \%$ in saving deposits. In deposits related to the workers' severance indemnity program (CTS), BCP holds a $56.1 \%$ market share. Except for time deposits, where BCP ranks second in the
market, it is the leader in all other products. With regards to the Soles/Dollar composition of BCP's deposit base, it remained stable at $28 \%$ in Soles and $72 \%$ in Dollars during 1 Q06.

BCP's market share in Mutual Funds continues being the largest in 1Q06 at 51.1\% held through its subsidiary Credifondo. Mutual Funds, both in Peru and Bolivia have continued growing, with BCP maintaining its over $50 \%$ market share throughout. Thus, administered funds through Credifondo reached US $\$ 1,054$ million.

## II. 3 Net Interest Income

Net interest income continued growing mainly due to the rise in average interest earning assets.

| Net interest income | Quarter |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ 000 | 1 Q06 | 4Q05 | 1 Q05 | 1Q06/1Q05 | 1Q06/ 4Q05 |
| Interest income | 157,884 | 146,335 | 124,468 | 26.8\% | 7.9\% |
| Interest expense | $(53,083)$ | $(44,069)$ | $(33,395)$ | 59.0\% | 20.5\% |
| Net interest income | 104,801 | 102,267 | 91,073 | 15.1\% | 2.5\% |
| Interest earning assets | 8,277,562 | 7,508,995 | 6,477,421 | 27.8\% | 10.2\% |
| Net interest margin* | 5.06\% | 5.45\% | 5.62\% |  |  |

*Annualized

Net interest income grew 2.5\% QoQ and $15.1 \%$ YoY, following the expansion of BCP's average interest earning assets by $10.2 \%$ QoQ and $27.8 \%$ YoY. This proportionately lower NII growth vis-à-vis asset growth is explained by the change in asset mix generated by the stronger growth of the market's liquidity and thus BCP's deposit base compared to growth in demand for loans. Therefore, lower interest earning assets (such as deposits at the Central Bank) captured such excess liquidity and grew faster than higher yielding assets (loans), as explained in detail previously.

Nevertheless, the $2.5 \%$ QoQ growth in NII is noticeable given the clear seasonality that exists in lending activity which makes the last quarter of the year the strongest due to the Holiday season, and the first quarter the weakest as it includes the shorter month of February. Furthermore, core earnings at BCP, which include interest income, fee income and FX-transactions grew $16.6 \%$ YoY.

However, despite the positive evolution of interest income in absolute terms, NIM drops to 5.06\% this 1 Q06 vs. $5.62 \%$ for the 1Q05. This can be again explained by:

- Change in asset mix. As explained above, lower yielding assets grew strongly by $21 \%$ QoQ and $93.3 \%$ YoY, whereas higher yielding assets such as loan portfolio grew only $2.8 \%$ QoQ and $15.5 \%$ YoY.
- FX-Forward Losses. An additional burden for BCP's net interest income was a US\$ 1.2 million loss recorded within interest income in January over FX-forward contracts. This loss is the result of the mark to market of the forward contracts responding to interest rate variations for soles and dollars (a component of the valuation of the forward contracts).


It should, however, be noted that this drop in NIM does not reflect a drop in business margins for the different lending products, since low market penetration is still allowing for good growth ratios without surrendering margins despite competitive pressure.

## II. 4 Provision for loan losses, net of recoveries

Past Due loans ratio reached $1.91 \%$ and coverage 203.8\%.

| Provision for loan losses | Quarter ended |  |  | \% Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ (000) | 31-Mar-06 | 31-Dec-05 | 31-Mar-05 | Mar.06/Mar.05 | Mar.06/Dec.05 |
| Provisions | $-16,240$ | $-14,447$ | $-4,576$ | $254.90 \%$ | $12.40 \%$ |
| Loan loss recoveries | 11,401 | 9,130 | 7,702 | $48.00 \%$ | $24.90 \%$ |
| Total provisions, net of recoveries | $-4,839$ | $-5,316$ | $\mathbf{3 , 1 2 5}$ | $\mathbf{- 2 5 4 . 8 0 \%}$ | $\mathbf{- 9 . 0 0 \%}$ |
| Total loans | $\mathbf{5 , 0 0 5 , 1 7 6}$ | $\mathbf{4 , 8 6 9 , 4 2 8}$ | $\mathbf{4 , 3 9 8 , 7 4 6}$ | $13.80 \%$ | $2.80 \%$ |
| Reserve for loan losses (RLL) | 195,271 | 194,585 | 242,263 | $-19.40 \%$ | $0.40 \%$ |
| BCP's Charge-Off amount | $-8,049$ | $-14,186$ | $-10,922$ | $-26.30 \%$ | $-43.30 \%$ |
| Past due loans (PDL) | 95,812 | 93,707 | 148,105 | $-35.30 \%$ | $2.20 \%$ |
| PDL/Total loans | $1.91 \%$ | $1.92 \%$ | $3.37 \%$ |  |  |
| Coverage | $203.81 \%$ | $207.65 \%$ | $163.58 \%$ |  |  |

After the recovery in loan quality and a more stable behavior of the financial market, provisioning is reaching more traditional levels, which have historically been around $15 \%$ of NII. Thus, provisions in 1 Q06 increased to $15.5 \%$ of NII, compared to $14.3 \%$ for 4 Q05 and $5 \%$ for 1Q05. This growing provisioning appears in 4Q05 for (i) some seasonality in loan volume with the largest volumes placed towards the end of the year, (ii) as a reflection of the stronger growth BCP's loan portfolio is having in the somewhat riskier retail \& SME segments and (iii) a country risk provision of close to US\$ 4 million for loans to corporations in Ecuador.

Loan loss provisions, net (US\$ Millions)


Nevertheless, loan loss recoveries are still significant and benefit overall results. Thus, net provisioning levels are still very low reaching only US\$ 4.8 million for 1Q06, even lower than 4 Q 05 net provision of US\$ 5.3 million despite having higher gross provisions.

Despite this evolution in provisions, loan quality remains high. Thus, past due loans grow in line with loan volume growth at $2.2 \%$ QoQ. This leads to stable ratios as PDL/Total Loans maintains its $1.9 \%$, and the coverage of PDL remains over $200 \%$.

## II. 5 Non financial income

| Non financial income | Quarter |  |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ (000) | $\mathbf{1 Q ~ 2 0 0 6}$ | $\mathbf{4 Q} \mathbf{2 0 0 6}$ | $\mathbf{1 Q ~ 2 0 0 5}$ | $\mathbf{1 Q ~ 2 0 0 6 / 1 Q ~ 2 0 0 5}$ | $\mathbf{1 Q} \mathbf{2 0 0 6 / 4 Q} \mathbf{2 0 0 5}$ |
| Fee Income | 55,308 | 56,023 | 48,959 | $13.00 \%$ | $-1.30 \%$ |
| Net gain on foreign exchange transactions | 10,467 | 9,165 | 6,230 | $68.00 \%$ | $14.20 \%$ |
| Net gain on sales of securities | -654 | 109 | 1,125 | $-158.10 \%$ | $-702.60 \%$ |
| Other income | 3,337 | 3,124 | 3,300 | $1.10 \%$ | $6.80 \%$ |
| Total non financial income | $\mathbf{6 8 , 4 5 9}$ | $\mathbf{6 8 , 4 2 1}$ | $\mathbf{5 9 , 6 1 3}$ | $\mathbf{1 4 . 8 0 \%}$ | $\mathbf{0 . 1 0 \%}$ |


| Fee Income | Quarter |  |  | Change \% |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ 000 | $\mathbf{1 Q 2 0 0 6}$ | $\mathbf{4 Q} \mathbf{2 0 0 5}$ | $\mathbf{1 Q 2 0 0 5}$ | $\mathbf{1 Q 0 6 / 1 Q 0 5}$ | $\mathbf{1 Q 0 6 / 4 Q 0 5}$ |
| Saving Accounts | 6,390 | 6,319 | 5,865 | $9.0 \%$ | $1.1 \%$ |
| Demand Deposits | 6,646 | 6,629 | 6,270 | $6.0 \%$ | $0.3 \%$ |
| Credit cards | 6,602 | 6,524 | 6,266 | $5.4 \%$ | $1.2 \%$ |
| Fund transfer services | 5,664 | 5,188 | 4,645 | $22.0 \%$ | $9.2 \%$ |
| Collection fees | 3,980 | 3,961 | 3,636 | $9.5 \%$ | $0.5 \%$ |
| Billings \& payments | 4,301 | 4,397 | 3,838 | $12.1 \%$ | $-2.2 \%$ |
| Contingent and foreign trade | 5,270 | 4,809 | 4,660 | $13.1 \%$ | $9.6 \%$ |
| Debit Cards | 2,485 | 2,818 | 2,005 | $23.9 \%$ | $-11.8 \%$ |
| Brokerage and fees | 2,300 | 2,025 | 1,568 | $46.6 \%$ | $13.6 \%$ |
| Commercial loans | 2,135 | 1,939 | 1,906 | $12.0 \%$ | $10.1 \%$ |
| Insurance | 1,462 | 1,559 | 1,320 | $10.8 \%$ | $-6.2 \%$ |
| Distribution channels and Others | 2,772 | 3,542 | 2,905 | $-4.6 \%$ | $-21.7 \%$ |
| Personal loans, Mortgages and SME loans | 1,628 | 1,974 | 1,470 | $10.7 \%$ | $-17.5 \%$ |
| Credibolsa | 1,246 | 1,954 | 484 | $157.4 \%$ | $-36.3 \%$ |
| Credifondo | 2,429 | 2,386 | 2,123 | $14.4 \%$ | $1.8 \%$ |
|  | $\mathbf{5 5 , 3 0 9}$ | $\mathbf{5 6 , 0 2 5}$ | $\mathbf{4 8 , 9 6 0}$ | $\mathbf{1 3 . 0 \%}$ | $\mathbf{- 1 . 3 \%}$ |

Though fee income dropped $1.3 \%$ QoQ, this does not reflect any downward trend, since the general trend is rather favorable for the year as reflected by the $13 \%$ fee income growth YoY. Thus, the strategy to focus on the retail segment and transactional business remains the focus. The quarterly drop can be explained as follows:

- Seasonality in business / commercial activity. The last months of the year are typically of much stronger retail activity with intense use of debit and credit cards due to the Holiday season, whereas the first quarter has typically the lowest results due to the short month of February, thus affecting income related to commercial activity for both comparative quarters.
- One-time income per annum. Commissions for insurance cross-selling at BCP related to personal loans and mortgages are credited to BCP once a year in the last quarter, generating an unusual income also in 4Q05.
- Strategy related fee reductions. In line with BCP's well publicized strategy, two new savings accounts were designed and introduced cutting maintenance and other fees drastically in order to achieve a stronger penetration in the unbanked population.

In addition, fee income generated at Credibolsa through BCP's capital markets activity, has taken a new dimension following the excellent economic activity in the Peruvian market and new investments in the last year. Thus, capital market fees grow $157.4 \%$ YoY. Nevertheless, it is also characteristic of a market with limited depth such as this one, to have certain volatility in the number and size of transactions and thus, the income these generate. For this reason a drop of $36.3 \%$ vis-à-vis 4 Q 05 can be observed. It is however worth noting the size, importance and dimension of the transactions completed in this market by BCP, such as the sale of Enersur shares which generated US\$ 348 thousand in fees in 4Q05, and the public tender of stock for Backus \& Johnston, as well as the placement of a local long term bond program for a large hydro-electric and irrigations project called Olmos which generated US\$ 380 thousand in fees in 1Q06.

## II. 6 Operating Expenses and Efficiency

Efficiency ratio reaches a record level of 48.53\%

| Operating Expenses | Quarter |  |  | Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ 000 | $\mathbf{1 Q 2 0 0 6}$ | 4Q 2005 | 1Q 2005 | 1Q 2006/1Q 2005 | 1Q 2006/4Q 2005 |
| Salaries and employees benefits | $-41,088$ | $-44,766$ | $-38,833$ | $5.80 \%$ | $-8.20 \%$ |
| Administrative expenses | $-32,631$ | $-33,517$ | $-31,757$ | $2.80 \%$ | $-2.60 \%$ |
| Depreciation and amortization | $-9,066$ | $-8,367$ | $-9,452$ | $-4.10 \%$ | $8.40 \%$ |
| Other | $-10,353$ | $-1,008$ | $-8,789$ | $17.80 \%$ | $927.10 \%$ |
| Total Operating expenses | $\mathbf{- 9 3 , 1 3 8}$ | $\mathbf{- 8 7 , 6 5 8}$ | $\mathbf{- 8 8 , 8 3 1}$ | $\mathbf{4 . 8 0 \%}$ | $\mathbf{6 . 3 0 \%}$ |
| Efficiency Ratio | $48.53 \%$ | $51.74 \%$ | $54.73 \%$ |  |  |

The good results obtained by the cost control program in place since last year allowed us to grow with limited expansion of our costs. Thus, both personnel and administrative costs have been kept low and even reduced QoQ, led to a significant improvement of our efficiency ratio, which drops to $48.53 \%$ for 1 Q06 compared to ratios well above $50 \%$ in the past.
Other expenses, which include provisions related to the senior management incentive program linked to Credicorp's stock performance, provisions for re-possessed assets, sale of fixed and re-possessed assets, and other eventualities, jumped $927 \%$ compared to the 4 Q 05 . This is basically a reflection of the reversal and subsequent new creation of a provision related to such incentive programs as the Credicorp stock fell to US\$ 22.79 at the end of 2005 and recovered to US\$ 29.22 at the close of 1Q06.

## II. 7 Shareholders' Equity and Regulatory Capital

| Shareholders' equity | Quarter |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ (000) | 31-Mar 2006 | 31-Dec 2005 | $\begin{gathered} \text { 31-Mar } \\ 2005 \end{gathered}$ | Mar.06/Mar. 05 | Mar.06/Dec. 05 |
| Capital stock | 364,706 | 364,706 | 364,706 | 0.0\% | 0.0\% |
| Reserves | 242,889 | 210,928 | 210,928 | 15.2\% | 15.2\% |
| Unrealized Gains and Losses | 41,144 | 37,204 | 29,751 | 38.3\% | 10.6\% |
| Retained Earnings | 56,334 | 80,424 | 80,423 | -30.0\% | -30.0\% |
| Income for the year | 59,880 | 184,156 | 45,397 | 31.9\% | -67.5\% |
| Total shareholders' equity | 764,954 | 877,418 | 731,206 | 4.6\% | -12.8\% |
| Return on average equity (ROAE) | 29.17\% | 22.26\% | 25.14\% |  |  |

BCP's shareholders' equity reached US $\$ 765$ million as of March 2006. Despite this increase in shareholders' equity, ROAE improved substantially for 1Q06 following the excellent net earnings reported reaching 29.17\% compared to $22.26 \%$ for 4 Q 05 and $25.14 \%$ in 1 Q 05 .
The ratio of regulatory capital to risk weighted assets for BCP consolidated as of March 31, 2006 reached $13.9 \%$, with a Tier I ratio of $12.2 \%$. Regulatory capital includes a reduced US $\$ 29$ million subordinated debt.

It is noticeable that capital adequacy ratios at $B C P$, denotes capital in excess of minimum requirements by Basel I and Peruvian authority regulations. Local regulations establish a minimum of $9.1 \%$ capital, while Basel I suggests a minimum of $8 \%$.

## CREDICORP

| Capital Adequacy | Quarter ended |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ (000) | $\begin{gathered} \hline \text { 31-Mar } \\ 2006 \end{gathered}$ | $\begin{gathered} \hline \text { 31-Dec. } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { 31-Mar } \\ 2005 \end{gathered}$ | Mar. 06 /Mar. 05 | Mar. 06 / Dec. 05 |
| Tier I | 658,870 | 650,998 | 650,998 | 1.2\% | 1.2\% |
| Tier II | 119,244 | 116,237 | 116,229 | 2.6\% | 2.6\% |
| Deductions | $(27,703)$ | $(31,857)$ | $(11,043)$ | 150.9\% | -13.0\% |
| Regulatory capital | 750,411 | 735,378 | 756,184 | -0.8\% | 2.0\% |
| Risk weighted assets | 5,386,798 | 5,238,719 | 4,858,458 | 10.9\% | 2.8\% |
| Tier I | 12.2\% | 12.4\% | 13.4\% |  |  |
| BIS ratio | 13.9\% | 14.0\% | 15.6\% |  |  |

## III. Banco de Crédito de Bolivia

## III. 1 Bolivian Financial System

Bank deposits remained flat in 1 Q06, reaching US\$ 2,831 million by the end of the quarter, a volume similar to the closing volume of US\$ 2,887 million for 4Q05, though some growth was achieved vis-à-vis the US\$ 2,576 million deposit volume for 1 Q 05 .

Loan volume in the banking system declined slightly during 1Q06 to US\$2,571 million, from US\$2,590 million reached in December 2005. Furthermore, some loan portfolio deterioration can be observed for the system with the past due loan ratio at $12.2 \%$ in March 2006, 90 basis points greater than the level reached as of December 2005 and the coverage of past-due loans with provisions was $76.9 \%$, a drop from the $81.1 \%$ of the previous quarter.

## III. 2 Political Situation and Credit Risk

The political line adopted by the government of President Evo Morales has generated some slow down in business activity, with a consequent negative effect on the credit standing of the business community and thus the loan quality of the financial system, as reflected in the loan quality ratios mentioned before. Furthermore, the measures adopted by the government of Bolivia, regarding the nationalization of hydrocarbons, represent increased risks for all related activities. BCB has identified its exposure to this sector, which as of May 2nd 2006, was close to US\$ 13.5 million loans to entities directly and indirectly related. Of these, US\$ 7.8 million represent loans to companies directly involved in the HC activity, and create concerns as to the uncertainty towards their future business developments rather than an imminent loan recovery risk.
Below, we detail the composition of the total credit exposure:

| Total Risk Composition | US\$ (millions) |
| :--- | ---: |
| Mid term | $5,472.20$ |
| Short term | $1,535.40$ |
| Contingencies | $3,861.60$ |
| Bonds | $2,600.00$ |
| Total US\$ millon | $13,469.20$ |
| Hydrocarbons sector risk/Total loans | $3.16 \%$ |

## III. 3 Net Income

Net income of BCB reached US\$ 3.1 million, $22.6 \%$ lower than the net income of US\$ 3.8 million registered in 4Q05, but $246.9 \%$ higher than 1Q05 net income (US\$ 881 thousand). This way, BCB has grown the last three quarters and reached the expectation for recovery. BCB has accomplished more than triple the net income obtained in the first months of 2005, maintaining better loan quality levels than the Bolivian banking system.

## IV. 4 Assets and Liabilities

Total loans as of March 31, 2006, were US\$ 349.3 million, $0.8 \%$ more than the US\$ 346.6 million balance as of December 2005 and $9.4 \%$ higher than the US\$ 319.3 million balance for 1Q05. This reflects annual loan growth of $9.4 \%$, in spite of the political uncertainty in Bolivia in the past year.

While there was a deterioration of loan quality for the system, this improved for BCB, with past due loans reaching US\$ 19.5 million, or $5.6 \%$ of total loans. This represents an improvement from the $5.8 \%$ ratio obtained in 4Q05 (US\$ 20.1 million due) and an even more significant improvement compared to the $10.4 \%$
past due ratio as of 1Q05 (US\$ 33.3 million due portfolio). The coverage ratio (coverage of past due loans with loan loss provisions) was of $133 \%$, improving compared to $129.9 \%$ of December and $102.1 \%$ as of March 2005. Both ratios show loan quality levels significantly better than the system.

The next chart presents some figures and indicators of BCB :

| Banco de Crédito de Bolivia | Quarter |  |  | Change \% |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ million | $\mathbf{1 Q 0 6}$ | $\mathbf{4 Q 0 5}$ | $\mathbf{1 Q 0 5}$ | $\mathbf{1 Q 0 6 / 1 Q 0 5}$ | $\mathbf{1 Q 0 6 / 4 Q 0 5}$ |
| Total Loans | 349.3 | 346.6 | 319.3 | $9.4 \%$ | $0.8 \%$ |
| Past due loans | 19.5 | 20.1 | 33.3 | $-41.5 \%$ | $-3.2 \%$ |
| Loan loss reserves | 25.9 | 26.1 | 33.9 | $-23.8 \%$ | $-0.9 \%$ |
| Total Assets | 520.6 | 570.7 | 451.7 | $15.3 \%$ | $-8.8 \%$ |
| Deposits | 405.1 | 430.9 | 338.4 | $19.7 \%$ | $-6.0 \%$ |
| Shareholders net equity | 59.5 | 65.7 | 60.7 | $-1.9 \%$ | $-9.4 \%$ |
| Net income | 3.1 | 3.8 | 0.9 | $246.9 \%$ | $-19.6 \%$ |
| PDL/Total loans | $5.6 \%$ | $5.8 \%$ | $10.4 \%$ |  |  |
| Coverage ratio of PDLs | $133.0 \%$ | $129.9 \%$ | $102.1 \%$ |  |  |
| ROAE | $20.3 \%$ | $16.7 \%$ | $5.9 \%$ |  |  |
| Branches | 50 | 47 | 41 |  |  |
| ATMs | 134 | 124 | 83 |  |  |
| Employees | 952 | 916 | 873 |  |  |

## IV. Atlantic Security Holding Corporation

Net income for Atlantic Security Holding Corporation (ASHC) of US\$ 21.0 million reflects growth of 39\% YoY. However, it is probably more accurate to compare net income excluding income from dividends received for its Credicorp shareholding, which is then US\$ 4.9 million for 1Q06, reflecting $40 \%$ growth QoQ and $44 \%$ YoY.

This income growth is explained mainly by important gains from the sale of securities, since core revenues excluding dividend income was slightly down as a shift to lower risk investments kept NII practically flat and a small but relevant FX loss related to positions in Peruvian Government instruments was recorded.

| ASHC | Quarter |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (US\$ Million) | 102006 | 4Q 2005 | 1Q 2005 | 1Q06 / 1Q05 | 1Q06/4Q05 |
| Net interest income | 3.3 | 3.2 | 3.2 | 3.1 | 3.1 |
| Dividend income | 16.1 | 0 | 11.7 | 37.6 | 100.0 |
| Fees and commissions from services | 1.5 | 1.3 | 1.4 | 7.1 | 15.4 |
| Net gains on foreign exchange transactions | -0.4 | 0.3 | 0.0 | 100.0 | 233.3 |
| Core Revenues | 20.5 | 4.8 | 16.3 | 25.8 | 327.1 |
| Total provisions, net of recoveries | -2.0 | -0.6 | -0.8 | 150.0 | 233.3 |
| Net gains from sale of securities | 4.6 | 0.8 | 1.5 | 206.7 | 475.0 |
| Other income | 0.0 | 0.1 | 0.0 | - | 100.0 |
| Operating expenses | -2.1 | -1.6 | -1.9 | 10.5 | 31.3 |
| Net income | 21.0 | 3.5 | 15.1 | 39.1 | 500.0 |
| Net income/share | 0.35 | 0.06 | 0.25 | 39.1 | 500.0 |
| Total loans | 140 | 158 | 153 | 8.5 | 11.4 |
| Total investments available for sale | 563 | 520 | 452 | 24.6 | 8.3 |
| Total asset | 1,222 | 1,114 | 911 | 34.1 | 9.7 |
| Total deposits | 1,025 | 932 | 720 | 42.4 | 10.0 |
| Shareholder's equity | 163 | 165 | 154 | 5.8 | 1.2 |
| Net interest margin | 1.25 | 1.64 | 1.64 |  |  |
| Efficiency ratio | 9.04 | 32.16 | 11.42 |  |  |
| Return on average equity | 51.21 | 15.95 | 39.66 |  |  |
| PDL / Total loans | 0.00 | 0.00 | 0.00 |  |  |
| Cover ratio | 2.02 | 1.79 | 1.78 |  |  |
| BIS ratio | 15.32 | 17.21 | 18.76 |  |  |

NII grew 3\% QoQ and YoY following a 34\% expansion in assets throughout the year. This small growth vis-àvis the important expansion in assets is explained by

- A shift in the composition of its interest earning assets towards low yielding - less risky assets, as we will detail below, which coupled with a very flat yield curve, leaves less room for margins.
- Asset expansion is concentrated towards the end of the compared period, thus related additional interest income is marginal for the quarter.

As a result, NIM does show some deterioration reaching only $1.25 \%$ vs. 1.64 a year ago.
A focus on the Asset Management business is part of ASHC's strategy, and has led to growth of its Fees and Commissions by $7.1 \%$ and $15.4 \%$ YoY and QoQ. Specifically, Asset Management related fees grew 13.3\% on a QoQ and YoY comparison.

As mentioned before, the small improvements in income were offset by an also small but very relevant FX-loss from the sale of securities. Thus, core revenues (excluding BAP dividends) reached US\$ 4.4 million this 1Q06, down 8\% QoQ and 4.3\% YoY.

The jump in provisions, which in 1 Q06 are 150\% higher than those for 4Q05 was explained by the deterioration as to the market value of a few marketable securities. However, ASHC could also report gains from the sale of securities, which were $207 \%$ higher in 1Q06 than the previous quarter, and more that offset the increase in provisions and the previously mentioned small FX-loss.

Operating expenses increased as a result of some generic provisions that were reversed in 4Q05, but in less proportion than income growth, leading to an improvement in the efficiency ratio.

## Interest Earning Assets

Growth of interest earning assets which contribute directly to NII, reached 39.7\% YoY and 9.8\% QoQ to US\$ 1,074 million by the end of 1 Q06. This overall growth was accompanied by a rebalancing of the portfolio, away from more risky securities and also leaning towards highly liquid instruments.
This can be easily seen in the following chart:

(*) Excludes investments in securities and mutual funds.
IV. 1 Asset Management Business

Assets under management and Deposits


Third party managed funds include customers deposits, mutual funds and securities custody. The total of these funds has grown $7.2 \%$ and $39.0 \%$ QoQ and YoY reaching US\$ 2.1 billion as of the closing of 1Q06. This growth was fueled by the political uncertainty around the Peruvian electoral process and was especially strong in time deposits which in turn grew $10 \%$ and $42.3 \%$ QoQ and YoY, respectively. We have also observed some migration from mutual \& investment funds to time deposits which offered similar returns with lower risk. This business is an important contributor to ASHC's income which grew 13\% both on a QoQ and YoY basis, accounting for 38.5\% of ASHC's core revenues (excluding BAP dividend income).

## V. Prima AFP

Despite fierce competition in the Pension Fund business, spurred by Prima's appearance in the market with very aggressive pricing (low commissions), Prima was able to maintain a very solid growth rate in 1Q06 in terms of managed portfolio and number of affiliated clients.

PRIMA AFP: Managed Funds (US\$ mm) and Income (US\$ thousands)



Managed funds grew $108.7 \%$ QoQ, reaching US\$ 508.6 million which represent a growth in market share from $2.5 \%$ to over $5 \%$. Income generated this 1 Q06 is above expectations having reached US $\$ 2.3$ million which puts Prima's market share of income above the $4 \%$ mark. This, coupled with cost controls which led to a slight personnel reduction stabilizing a sales force after an aggressive initial period, have allowed for lower losses than expected, reaching US\$ 2.7 million.

PRIMA AFP: Highlights

|  | 1Q06 | 4Q05 | 1Q06/4Q05 |
| :--- | ---: | ---: | ---: |
| Managed Fund (US\$ MM) | 532.7 | 255.2 | $108.7 \%$ |
| $N^{\circ}$ of contributors (1) | 49,506 | 19,401 | $155.2 \%$ |
| $N^{\circ}$ of affiliates (2) | 73,794 | 51,838 | $42.4 \%$ |
| $\%$ contributors / affiliates (3) | $90 \%$ | $84 \%$ | - |

(1) Estimated by the business, considering only payments carried out in the month.
(2) SBS.
(3) Includes adjustments in contributions paid in other AFPs and the delay between transfers and their contributions.

PRIMA AFP: Financial Highlights

|  | 1Q06 | 4Q05 | 1Q06/4Q05 |
| :--- | ---: | ---: | ---: |
| Income | 2,298 | 428 | $436.9 \%$ |
| Operating Loss | $-4,314$ | $-11,086$ | $-61.1 \%$ |
| Net Loss | $-2,668$ | $-7,646$ | $-65.1 \%$ |
| Cash and banks | 5,324 | 6,995 | $-23.9 \%$ |
| Total Assets | 21,807 | 18,229 | $19.6 \%$ |
| Total Liabilities | 3,244 | 2,810 | $15.4 \%$ |
| Equity | 18,563 | 15,419 | $20.4 \%$ |

Altogether, it is also noteworthy that this market continues growing at very good rates reaching 8.4\% growth QoQ with a total of US\$ 10.2 billion of managed funds at the end of 1 Q06. Thus, this denotes the large potential offered by a still young business in a growing economy.

## VI. El Pacífico Peruano Suiza and Subsidiaries (PPS)

First quarter 2006 results for PPS reflect some recovery after a challenging year with important casualties for the company, as well as significant problems that led to major changes in management.

## V. 1 Net Income

Net consolidated earnings for 1 Q06 reached US\$ 3.84 million, reflecting a QoQ drop of $9 \%$, though an improvement of $14 \%$ YoY. Consolidated earnings, however include also the minority interest of AIG at PV, which had in 4Q05 an extraordinarily high earnings result that helped offset the losses generated at PPS and EPS on a total consolidated basis and allowed a net earnings result of US\$ 4.2 million. However, when excluding AIG's minority interest, earnings at PV hardly offset the losses in the other consolidated companies, and led to a net income after minority interests of only US\$ 0.7 million (as seen in the chart further down). Thus, PPS's contribution to Credicorp in 1Q05 of US $\$ 2.94$ million, resulted three times the contribution in 4Q05 and $21.9 \%$ higher than the one obtained in 1 Q05.
This recovery is mainly a result of the turn-around situation of the health care segment (EPS) which has started to operate profitably, and the reduction in losses in the property \& casualty business (PPS), as well as the continued good results in the life insurance business (PV).

## VI. 2 Revenue and Operating Expenses

During 1Q06, a significant improvement in total premiums can be noted together with financial income. These have been, however, greatly absorbed as a result of an increase in the loss ratio, mainly due to higher loss reserves in the life insurance business, as well as an increase in general and operating expenses.

In 1Q06 Net Premiums Earned reached a level of US\$ 60.8 million, 12\% over 1Q05. This followed an 11\% increase in Total Premiums, which comes mainly from growth of 22\% at Pacifico Vida (PV) and 12.5\% growth of the automotive, personal liability and technical branches of Pacifico Peruano Suiza Seguros Generales (PPS), which in turn offset a slight drop in the marine hull and personal accidents segments of PPS.
However, growth of Retained Premiums is about 4 points lower than growth in Total Premiums, reaching only $7 \%$. This was a consequence of a consolidated index of surrendered premiums growing from $13.7 \%$ in 1 Q05 to $16.7 \%$ in the 1Q06, as PPS reduces risks assumed by contracting more re-insurance.

Net Earned Loss Ratio (NEL) for 1Q06 was 78.8\%, 4 points over the reported for 1Q05, but significantly better than 83\% in 4Q05.
Change in Reserves reached US\$ 47.9mm, 18\% above 1Q05. Most of this increase in reserves is explained by business growth at Pacífico Vida and a modification of the regulatory rates at which these reserves are calculated. Furthermore, there is also a lower effect caused by NEL levels for the Fire and Transportation segments of PPS which reached $84 \%$ and $109 \%$, respectively. The combined ratio also improves QoQ to $102.8 \%$ while in 4Q05 this reached $114.8 \%$.

| US\$ mm | 1Q06 | 1Q05 | Change |
| :--- | ---: | ---: | ---: |
| Total Premiums | 93.2 | 84.0 | $11 \%$ |
| Retained Premiums | 77.6 | 72.4 | $7 \%$ |
| Reserve Adjustments | 16.8 | 18.2 | $-7 \%$ |
| Net Premiums Earned | 60.8 | 54.2 | $12 \%$ |

Other Income reported for 1 Q06 of US\$ 4.4 million, was $84 \%$ above 4Q05. This unusual increase is explained principally at PPS by $i$ ) an extraordinary income of US\$ 1 million as reimbursement on the price of Novasalud paid by its previous owner, Corporación Backus, and ii) capital gains on the sale of shares on the Lima Stock Exchange.

Other Operating Expenses increased by 35\% YoY. This is mainly accounted for by increases in commissions and technical expenses. The increase in commissions, both at PPS and at PV is explained by increased sales, plus some commissions owed to agents from the previous year (US $\$ 0.5 \mathrm{~mm}$ ) which were not reported in their corresponding period and some provisions for future commissions (US $\$ 0.6 \mathrm{~mm}$ ) which in the past were reported when paid. Increased Technical expenses are also related to increased sales, since these are sales related costs and bonus payments for sales people and agents. Finally, in 1Q06, an extraordinary expense was generated at PPS to provision the reduction of goodwill generated by the acquisition of Novasalud.

## VI. 3 Business Lines

Net Earnings after minority interest per company
(In US\$, thousands)

|  | PPS | PV | Net income <br> after minority <br> interest | Adjustments for <br> consolidation | Total <br> Contribution to <br> BAP |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 Q05 | 1,024 | 1,561 | $(172)$ | 2,413 | $(237)$ | 2,176 |
| 2 Q05 | $(230)$ | 1,101 | $(146)$ | 725 | $(587)$ | 138 |
| 3 Q05 | 1,502 | 1,554 | $(353)$ | 2,703 | $(304)$ | 2,399 |
| 4 Q05 | $(3,741)$ | 5,732 | $(1,283)$ | 708 | 197 | 905 |
| 1 Q06 | 49 | 1,459 | 1,433 | 2,941 | $(252)$ | 2,689 |

Property \& Casualty (PPS)
Premiums growth for this segment reached $12.5 \%$, driven mainly by: (i) the automotive sector which grew $28 \%$ in individual policies as a result of a revamped sales force in the second half of 2005, and growth in its participation in corporate policies through agents, (ii) the Responsabilidad Civil (Liabilities) segment which grew $67 \%$ as it increased its participation in the mining sector, and (iii) the Ramos Técnicos segment where growth reached 37\% explained mainly by insurance policies related to the Inter-Oceanic-Road project between Perú and Brasil.

Bottom line results of PPS were also significantly better in 1Q06, having turned around its results from 4Q05 of US\$ -3.74 million to US\$ 0.05 million in 1Q06.

## Health (EPS)

Total premiums collected dropped $5.4 \% \mathrm{YoY}$, since a major government entity failed to renew its insurance policy in March 2005. On the other hand, Seguro Complementario por Trabajo de Riesgo (SCTR) grew 21\% YoY, but with no significant effect on total premiums since it only accounts for 7\% of these. On a QoQ comparison, total premiums dropped $4 \%$, but the cost of services rendered dropped further reaching an $8.4 \%$ reduction. This is the result of a significant improvement in the net earned loss ratio over the year, dropping from $85 \%$ in 1Q05 to $74.5 \%$ in 1Q06, following major cost controls imposed on service providers. This led to a significant improvement in bottom line results for this segment for 1Q06, which turned positive after constant losses throughout 2005, reaching net earnings of US\$ 1.43 million.

Life (PV)
During the first quarter of the current year, total premiums grew $22 \%$ YoY. Growth was mainly concentrated in Rentas Vitalicias, which represented $42 \%$ of total income for PV, followed by Vida Individual and AFP.
However, higher earnings resulting from this growth were partially offset by the need of higher reserves for losses. Thus, net earnings were similar to earnings reported for 1 Q05 reaching US\$ 2.35 million, and lower than the extraordinarily high US\$ 9.2 million reported in 4Q05, which benefited from significant financial income realized that quarter and even more significant accounting corrections related to the booking of commissions paid for new insurance contracts that were charged in an accelerated manner in the past and were reversed.

## VI. 4 Claims

Although the volume of claims has been smaller this quarter with respect to 4Q05, it has increased $18 \%$ as opposed to 1Q05. The greater volume is explained by increased reserves for claims in PV, due to: (i) a greater portfolio that requires additional reserves and (ii) a reduction in the regulatory discount rate used for the calculation of such reserves.

On the other hand, severe claims (technical, transports and fires) were registered in PPS, which did not allow the company to reach better results from this branch in 1Q06.

The EPS showed better net earned loss ratio in the quarter, reaching $74.5 \%$ with $15 \%$ less claims with respect to last year.

## VI. 5 Investment Portfolio

Financial income reached US\$11.8 million, which reflects a $35 \%$ increase QoQ, as a result of an expanded investment portfolio -which in turn grew 24\%-, principally at PV, and the increase in Libor rates for short term investments at PPS. In addition, recent foreign exchange volatility generated a gain in the portfolio valuation. Asset management portfolio reached US\$677 million as of March 31, 2006, which compares to US\$ 547 million at the end of March 2005.

## VI. 6 Market Share

The poor 2005 results for PPS also include a deterioration in market share. During that year PPS lost some percentage points of market share, a situation which has not yet been turned around, though some improvements in business management are already evident.

The total market for Property \& Casualty and Life insurance reached an accumulated premium volume of US $\$ 300.5$ million for 1 Q06, which is $23.1 \%$ higher than premiums for 1 Q05. However, market shares for PPS and PV averaged $24.7 \%$ compared to $26.2 \%$ a year ago, with both sectors losing around $1.5 \%$ in market share with property \& casualty at PPS reaching 26.3\% and life at PV 22.8\%.

The health insurance business at Empresas Prestadoras de Salud (EPS) reached total premiums 1Q06 of US $\$ 33.5$ million, reflecting a $4.9 \%$ growth YoY. Market share for Pacífico EPS was 56.3\%.

## ECONOMIC OUTLOOK

## Economic activity

Growing at a slightly slower pace, in January and February Peru's economy grew below 5.0\%. However, because the loss of pace is more gradual than in previous economic cycles, annual growth will certainly exceed $4.0 \%$. Growth in recent months was mainly driven by the construction industry that gathered momentum not just by government-sponsored housing projects such as Techo Propio and Mivivienda, or independent house starts, but also by ongoing infrastructure works such as the Grau Expressway and the Atocongo-Conchan Ecological Beltway. Domestic demand continues to strengthen and investment continues to drive growth along with exports fueled by unforeseen record mineral prices.


Source: INEI

## External sector

As of February, the annually-adjusted trade surplus had reached US\$ 5,210 million, compared to US\$ 5,163 million at year-end 2005. Meanwhile, export patterns deserve careful scrutiny. At an annually adjusted 33.4\% growth rate, they show no sign of slowing down fueled by high international mineral prices. Non-traditional exports slowed significantly, in particular fisheries and machine-tooling goods. Stronger domestic demand on the other hand has driven import growth at a strong annual $22.4 \%$ with capital goods' imports so far this year as the most dynamic import component, especially for the construction industry. Imports of farm equipment slowed down. Foreign currency reserves continue to grow, to almost US\$ 14.5 billion in March (US\$ 14.1 billion at year-end 2005).


Source: BCR

## Prices and exchange rate

Cumulative inflation for the first three months of 2006 reached $1.51 \%$, slightly more than $1.49 \%$ recorded throughout 2005. However, in annual terms, at $2.5 \%$, inflation remains within the range estimated by the Central Bank. Greater inflation results from tight supply of farm produce, although a certain rise in typically less volatile manufactured food products -such as bread and sugar- is also apparent. The exchange rate has shown a slightly erratic behavior. After the devaluation at the end of 2005 and in January and February, a
certain correction was noted. Another increase took place at the end of March, as the Presidential Election Day on April $9^{\text {th }}$ drew nearer. At the end of 1 Q06 the exchange rate was $\mathrm{S} / .3 .35$ to the US dollar.

Consumer Price Indexes and Exchange Rate
(Annually adjusted percentile change)


Source: INEI, BCR

Government
Central Government Deficit
(in Millions of New Soles)


Source: BCR
The current administration has steadily reduced the central government's deficit. At the end of February, the 12-month cumulative deficit reached $\mathrm{S} / .812$ million, or $0.3 \%$ of GDP ( $0.7 \%$ at the end of 2005). This has been principally due to greater tax revenues that reached $14.0 \%$ of GDP in 1Q06, fueled by good international prices, more severe taxpayer audits and steady economic growth. Furthermore, during the last three months, public expenditure increased, especially in capital investments needed to fuel the economy in regions in Peru not sufficiently attractive to private industry.

## Banking System

As of February, direct loans by commercial banks reached US $\$ 13$ billion or a $17.6 \%$ increase year over year, mainly accounted for by greater consumer credits ( $+28.3 \%$ ) and home mortgage loans ( $+21.9 \%$ ), even though commercial and small business loans for certain sectors, such as financial intermediation (+61.9\%), real estate ( $+30.5 \%$ ) and electricity, gas and water ( $+30.3 \%$ ) grew faster than average direct loans.
During the same period, loans in dollars increased $7.1 \%$, while those in soles rose $50.4 \%$, reflecting a significant de-dollarization of credit due to a highly volatile exchange rate and greater momentum of loans in Peruvian soles, as the case for the Mivivienda housing projects. (Loans in dollars dropped from 75.8\% of the total in February 2005, to $69.1 \%$ in February 2006). Although in recent months the exchange rate for the national currency seemed to rise slightly, the banks' lending rate in Peruvian soles in 1Q06 stood at 24.3\% ( $26.2 \%$ in 1Q05), while the lending rate in dollars reached $10.6 \%$ ( $9.6 \%$ for 1Q05).

As of February, deposits had reached US\$ 16,369 MM, or an annual growth rate of $16.3 \%$ since a year ago. During this period, dollar-denominated deposits rose from $53.9 \%$ to $55.6 \%$ while fears of devaluation spurred
demand for dollars. In this period, the rates paid by banks in local currency increased from $2.5 \%$ to $3.0 \%$, while the corresponding rate in dollars went from $1.4 \%$ to $2.0 \%$.

## Principal Economic Indicators

|  | $\begin{aligned} & 2004 \\ & \text { Year } \end{aligned}$ | 2005 |  |  |  |  | $\begin{gathered} 2006 \\ \text { IQ } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | IQ | IIQ | IIIQ | IVQ | Year |  |
| GDP (US\$ MM) | 68,670 | 18,246 | 20,757 | 19,380 | 20,050 | 78,433 | 19,146 |
| Real GDP (annual change, \%) | 4.8 | 6.4 | 6.2 | 6.3 | 7.7 | 6.7 | 5.0 |
| GDP Per-capita (US\$) | 2,504 | 2,587 | 2,685 | 2,762 | 2,813 | 2,813 | 2,834 |
| Domestic demand (annual change, \%) | 3.9 | 5.0 | 5.0 | 6.1 | 6.7 | 5.7 | 6.6 |
| Consumption (annual change, \%) | 3.4 | 4.0 | 4.4 | 4.5 | 4.7 | 4.4 | 4.0 |
| Private Investment (annual change, \%) | 9.0 | 6.5 | 13.4 | 16.3 | 19.0 | 13.9 | 14.4 |
| CPI (annual change, \%) | 3.5 | 1.9 | 1.5 | 1.1 | 1.5 | 1.5 | 2.5 |
| Exchange rate, eop (S/. / US\$) | 3.28 | 3.26 | 3.25 | 3.34 | 3.43 | 3.43 | 3.35 |
| Devaluation (annual change, \%) | -5.2 | -5.8 | -6.3 | 0.1 | 4.5 | 4.5 | 2.7 |
| Exchange rate, average (S/. / US\$) | 3.41 | 3.26 | 3.26 | 3.29 | 3.41 | 3.30 | 3.34 |
| Fiscal balance (\% of GDP) | -1.1 | 2.2 | 2.7 | -0.6 | -5.4 | -0.4 | 2.4 |
| Revenues (\% of GDP) | 15.1 | 15.7 | 16.6 | 15.5 | 15.6 | 15.9 | 16.0 |
| Tax Income (\% of GDP) | 13.3 | 13.8 | 14.6 | 13.2 | 13.3 | 13.7 | 14.0 |
| Non-tax income (\% of GDP) | 1.8 | 1.9 | 2.0 | 2.3 | 2.3 | 2.1 | 2.0 |
| Current Expenditure (\% of GDP) | 14.6 | 13.9 | 12.9 | 15.4 | 17.0 | 14.8 | 14.0 |
| Capital Expenditure (\% of GDP) | 3.0 | 2.0 | 2.2 | 3.0 | 4.7 | 3.0 | 2.0 |
| Trade Balance (US\$ MM) | 2,793 | 1,090 | 1,030 | 1,367 | 1,676 | 5,163 | 1,110 |
| Exports (US\$ MM) | 12,617 | 3,749 | 4,052 | 4,523 | 4,924 | 17,247 | 4,273 |
| Imports (US\$ MM) | 9,824 | 2,658 | 3,022 | 3,156 | 3,248 | 12,084 | 3,163 |
| Current Account (US\$ MM) | -10 | 141 | 143 | 383 | 363 | 1,030 | 185 |
| Current Account (\% of GDP) | 0.0 | 0.8 | 0.7 | 2.0 | 1.8 | 1.3 | 1.0 |
| International Net Reserves (US\$ MM) | 12,631 | 13,555 | 13,818 | 13,695 | 14,097 | 14,097 | 14,472 |

Source: BCR, INEI, BCP est.

## Mutual Funds and Private Pension System

The amount of funds in the private pension system reached $S / .34,175$ million, greater than the $S / .32,574$ registered for the December 2005 year end. The Type 2 Fund earned nominal returns of $20.67 \%$ and actual returns of $17.50 \%$ in the twelve months to February 2006. Total private pension system members as of March 31, 2006 hit 3.7 million.

During the first quarter of 2006 the total equity of the mutual funds increased to $\mathrm{S} /$. 2,062.9 million, 3.28\% more than the $S / .1,997.3$ million registered last December. Total members increased by 125,815 , more than the 115,447 participants as of December 2005.

## Company Description:

Credicorp Ltd. (NYSE: BAP) is the leading financial services holding company in Peru. It primarily operates via its four principal Subsidiaries: Banco de Credito del Peru (BCP), Atlantic Security Holding Corporation (ASHC), El Pacífico-Peruano Suiza Compañía de Seguros y Reaseguros (PPS) and Grupo Credito. Credicorp is engaged principally in commercial banking (including trade finance, corporate finance and leasing services), insurance (including commercial property, transportation and marine hull, automobile, life, health and pension fund underwriting insurance) and investment banking (including brokerage services, asset management, trust, custody and securitization services, trading and investment). BCP is the Company's primary subsidiary; as of the period ended December 31, 2005, it contributed $97.0 \%$ of Credicorp's total revenues.

## Safe Harbor for forward-looking statements

This material includes "forward-looking statements" within the meaning of Section 21 E of the Securities Exchange Act of 1934. All statement other than statements of historical information provided herein are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties.

The Company cautions readers that actual results could differ materially from those expected by the Company, depending on the outcome of certain factors, including, without limitation: (1) adverse changes in the Peruvian economy with respect to the rates of inflation, economic growth, currency devaluation, and other factors, (2) adverse changes in the Peruvian political situation, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals, and (3) adverse changes in the markets in which the Company operates, including increased competition, decreased demand for financial services, and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

The Company undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in the Company's business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

|  | CREDICORP LTD. AN CONSOLIDATED B (In US Dollars | UBSIDIARIES NCE SHEETS ousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-Mar | 31-Dic | 31-Mar | \% change | \% change |
|  | 2006 | 2005 | 2005 | Mar.2006/2005 | Mar.2006/Dec. 2005 |
|  | US\$000 | US\$000 | US\$000 |  |  |
| Assets |  |  |  |  |  |
| Cash and due from banks |  |  |  |  |  |
| Non-interest bearing | 334,670 | 363,213 | 338,349 | -1.1\% | -7.9\% |
| Interest bearing | 2,818,758 | 2,297,602 | 1,423,978 | 97.9\% | 22.7\% |
| Total cash and due from banks | 3,153,427 | 2,660,815 | 1,762,326 | 78.9\% | 18.5\% |
| Marketable securities, net | 57,009 | 60,927 | 32,307 | 76.5\% | -6.4\% |
| Loans | 5,146,709 | 5,014,254 | 4,559,045 | 12.9\% | 2.6\% |
| Current | 5,047,115 | 4,916,863 | 4,407,324 | 14.5\% | 2.6\% |
| Past Due | 99,594 | 97,392 | 151,721 | -34.4\% | 2.3\% |
| Less - Reserve for possible loan losses | $(198,530)$ | $(197,494)$ | $(245,209)$ | -19.0\% | 0.5\% |
| Loans, net | 4,948,179 | 4,816,761 | 4,313,836 | 14.7\% | 2.7\% |
|  |  |  |  |  |  |
| Investments securities available for sale | 2,556,547 | 2,807,577 | 2,593,652 | -1.4\% | -8.9\% |
| Reinsurance assets | 44,061 | 35,288 | 31,123 | 41.6\% | 24.9\% |
| Premiums and other policyholder receivables | 53,043 | 57,301 | 51,948 | 2.1\% | -7.4\% |
| Property, plant and equipment, net | 244,976 | 248,718 | 237,681 | 3.1\% | -1.5\% |
| Due from customers on acceptances | 49,613 | 45,423 | 47,158 | 5.2\% | 9.2\% |
| Other assets | 516,715 | 317,041 | 290,899 | 77.6\% | 63.0\% |
| Total Assets | 11,623,571 | 11,049,850 | 9,360,931 | 24.2\% | 5.2\% |
| Liabilities and shareholders' equity |  |  |  |  |  |
| Deposits and Obligations |  |  |  |  |  |
| Non-interest bearing | 1,709,042 | 1,671,621 | 1,432,730 | 19.3\% | 2.2\% |
| Interest bearing | 5,608,391 | 5,421,807 | 5,093,637 | 10.1\% | 3.4\% |
| Total deposits and Obligations | 7,317,432 | 7,093,428 | 6,526,367 | 12.1\% | 3.2\% |
| Due to banks and correspondents | 1,387,985 | 1,303,371 | 415,966 | 233.7\% | 6.5\% |
| Acceptances outstanding | 49,613 | 45,423 | 47,158 | 5.2\% | 9.2\% |
| Reserves for property and casualty claims | 501,296 | 464,578 | 417,036 | 20.2\% | 7.9\% |
| Reserve for unearned premiums | 83,993 | 81,516 | 70,133 | 19.8\% | 3.0\% |
| Reinsurance payable | 15,616 | 36,580 | 9,547 | 63.6\% | -57.3\% |
| Bonds and subordinated debt | 435,934 | 429,365 | 421,831 | 3.3\% | 1.5\% |
| Other liabilities | 575,801 | 303,637 | 327,438 | 75.9\% | 89.6\% |
| Minority interest | 94,650 | 101,512 | 76,958 | 23.0\% | -6.8\% |
| Total liabilities | 10,462,321 | 9,859,410 | 8,312,434 | 25.9\% | 6.1\% |
| Net Shareholder's equity | 1,161,250 | 1,190,440 | 1,048,497 | 10.8\% | -2.5\% |
| Total liabilities and net shareholder's equity | 11,623,571 | 11,049,850 | 9,360,931 | 24.2\% | 5.2\% |
| Contingent Credits | 3,290,702 | 2,962,498 | 1,896,442 | 73.5\% | 11.1\% |

CREDICORP LTD. AND SUBSIDIARIES
QUARTERLY INCOME STATEMENT (In US\$ thousands, IFRS)

| 31-Mar | 31-Dec | 31-Mar |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1Q 2006 | 4Q 2005 | 1Q 2005 | \% change | \% change |
| 2006 | 2005 | 2005 | 1Q06/1Q05 | 1Q06/4Q05 |
| US $\$ 000$ | US $\$ 000$ | US $\$ 000$ |  |  |


| Interest income and expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income | 174,658 | 165,836 | 141,139 | 23.7\% | 5.3\% |
| Interest expense | $(59,870)$ | $(48,462)$ | $(37,224)$ | 60.8\% | 23.5\% |
| Net interest and dividend income | 114,788 | 117,374 | 103,915 | 10.5\% | -2.2\% |
| Provision for loan losses | $(3,547)$ | $(3,730)$ | 4,413 | -180.4\% | -4.9\% |
| Non financial income |  |  |  |  |  |
| Banking services commissions | 55,549 | 54,599 | 47,685 | 16.5\% | 1.7\% |
| Net gain on foreign exchange transactions | 10,375 | 8,233 | 6,264 | 65.6\% | 26.0\% |
| Net gain on sales of securities | 5,577 | 264 | 433 | 1188.2\% | 2011.0\% |
| Other | 7,313 | 6,912 | 5,755 | 27.1\% | 5.8\% |
| Total fees and income from services, net | 78,814 | 70,009 | 60,137 | 31.1\% | 12.6\% |
| Insurance premiums and claims |  |  |  |  |  |
| Net premiums earned | 58,732 | 55,252 | 53,358 | 10.1\% | 6.3\% |
| Net claims incurred | $(13,661)$ | $(11,368)$ | $(10,776)$ | 26.8\% | 20.2\% |
| Increase in cost for life and health policies | $(34,273)$ | $(35,168)$ | $(29,825)$ | 14.9\% | -2.5\% |
| Total other operating income, net | 10,797 | 8,716 | 12,757 | -15.4\% | 23.9\% |
| Operating expenses |  |  |  |  |  |
| Salaries and employees benefits | $(53,833)$ | $(59,774)$ | $(47,904)$ | 12.4\% | -9.9\% |
| Administrative expenses | $(36,719)$ | $(35,602)$ | $(33,715)$ | 8.9\% | 3.1\% |
| Depreciation and amortization | $(11,318)$ | $(9,461)$ | $(10,314)$ | 9.7\% | 19.6\% |
| Other | $(22,380)$ | $(8,825)$ | $(17,861)$ | 25.3\% | 153.6\% |
| Total operating expenses | $(124,249)$ | $(113,662)$ | $(109,794)$ | 13.2\% | 9.3\% |
| Income before translation results,workers' profit |  |  |  |  |  |
| Translation result | 5,221 | $(5,931)$ | 774 | 574.9\% | -188.0\% |
| Workers' profit sharing | $(2,689)$ | $(2,954)$ | $(2,895)$ | -7.1\% | -9.0\% |
| Income taxes | $(24,539)$ | $(20,361)$ | $(22,793)$ | 7.7\% | 20.5\% |
| Net income | 54,596 | 49,461 | 46,514 | 17.4\% | 10.4\% |
| Minority interest | $(3,411)$ | $(5,124)$ | $(2,910)$ | 17.2\% | -33.4\% |
| Net income attributed to Credicorp | 51,185 | 44,337 | 43,604 | 17.4\% | 15.4\% |

## CREDICORP LTD. AND SUBSISIARIES

## SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31-Mar06 | 31-Dec05 | 31-Mar05 |
|  | 1 Q06 | 4Q05 | 1 Q05 |
| Profitability |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.642 | 0.556 | 0.547 |
| Net interest margin on interest earning assets (2) | 4.85\% | 5.44\% | 5.45\% |
| Return on average total assets (2)(3) | 1.81\% | 1.70\% | 1.89\% |
| Return on average shareholders' equity (2)(3) | 17.41\% | 15.02\% | 16.50\% |
| No. of outstanding shares (millions)(4) | 79.76 | 79.76 | 79.76 |
| Quality of loan portfolio |  |  |  |
| Past due loans as a percentage of total loans | 1.94\% | 1.94\% | 3.33\% |
| Reserves for loan losses as a percentage of total past due loans | 199.34\% | 202.78\% | 161.62\% |
| Reserves for loan losses as a percentage of total loans | 3.86\% | 3.94\% | 5.38\% |
| Operating efficiency |  |  |  |
| Oper. expense as a percent. of total income (5) | 42.54\% | 44.52\% | 43.52\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(5) | 3.59\% | 4.02\% | 3.98\% |
| Average balances (millions of US\$) (3) |  |  |  |
| Interest earning assets | 9,476.6 | 8,624.9 | 7,623.8 |
| Total Assets | 11,336.7 | 10,425.5 | 9,240.8 |
| Net equity | 1,175.8 | 1,180.5 | 1,056.8 |
| (1) Based on Net Income attributed to BAP. Number of shares outstanding of 79.8 million in all periods. |  |  |  |
| (2) Ratios are annualized. |  |  |  |
| (3) Averages are determined as the average of period-beginning and period-ending balances. |  |  |  |
| (4) Net of treasury shares. The total number of shares was of 94.38 million. |  |  |  |
| (5) Total income includes net interest income, fee income, net gain on foreign exchange transactions and net premiums earned. Operating expense does not inclu |  |  |  |


| BANCO DE CREDITO DEL PERU AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (In US\$ thousands, IFRS) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-Mar | 31-Dec | 31-Mar | \% change | \% change |
|  | 2006 | 2005 | 2005 | Mar.06/Mar. 05 | Mar.06/Dec. 05 |
|  | US\$000 | US\$000 | US\$000 |  |  |
| ASSETS |  |  |  |  |  |
| Cash and due from banks | 2,924,752 | 2,453,264 | 1,646,088 | 77.7\% | 19.2\% |
| Cash and BCRP | 2,372,801 | 1,958,830 | 1,276,073 | 85.9\% | 21.1\% |
| Deposits in other Banks | 491,012 | 491,793 | 365,437 | 34.4\% | -0.2\% |
| Interbanks | 58,151 | 146 | 2,481 | 2244.2\% | 39791.9\% |
| Accrued interest on cash and due from banks | 2,788 | 2,495 | 2,097 | 33.0\% | 11.8\% |
| Marketable securities, net | 44,982 | 21,149 | 32,307 | 39.2\% | 112.7\% |
| Loans | 5,005,176 | 4,869,428 | 4,398,746 | 13.8\% | 2.8\% |
| Current | 4,909,363 | 4,775,721 | 4,250,641 | 15.5\% | 2.8\% |
| Past Due | 95,812 | 93,707 | 148,105 | -35.3\% | 2.2\% |
| Less - Reserve for possible loan losses | $(195,271)$ | $(194,585)$ | $(242,263)$ | -19.4\% | 0.4\% |
| Loans, net | 4,809,904 | 4,674,843 | 4,156,483 | 15.7\% | 2.9\% |
| Investment securities available for sale | 1,341,998 | 1,684,823 | 1,600,072 | -16.1\% | -20.3\% |
| Property, plant and equipment, net | 197,866 | 201,541 | 204,326 | -3.2\% | -1.8\% |
| Due from customers acceptances | 49,613 | 45,423 | 47,158 | 5.2\% | 9.2\% |
| Other assets | 290,520 | 235,782 | 239,040 | 21.5\% | 23.2\% |
| Total Assets | 9,659,637 | 9,316,825 | 7,925,474 | 21.9\% | 3.7\% |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| Deposits and obligations | 6,914,341 | 6,676,245 | 6,050,938 | 14.3\% | 3.6\% |
| Demand deposits | 2,142,478 | 2,186,273 | 1,990,828 | 7.6\% | -2.0\% |
| Saving deposits | 1,763,128 | 1,656,470 | 1,542,382 | 14.3\% | 6.4\% |
| Time deposits | 2,350,413 | 2,155,015 | 1,978,154 | 18.8\% | 9.1\% |
| Severance indemnity deposits (CTS) | 631,796 | 654,791 | 517,544 | 22.1\% | -3.5\% |
| Interest payable | 26,525 | 23,695 | 22,031 | 20.4\% | 11.9\% |
| Due to banks and correspondents | 998,198 | 995,105 | 315,809 | 216.1\% | 0.3\% |
| Bonds and subordinated debt | 450,809 | 449,372 | 441,944 | 2.0\% | 0.3\% |
| Acceptances outstanding | 49,613 | 45,423 | 47,158 | 5.2\% | 9.2\% |
| Other liabilities | 481,722 | 273,261 | 338,418 | 42.3\% | 76.3\% |
| Total liabilities | 8,894,683 | 8,439,407 | 7,194,268 | 23.6\% | 5.4\% |
| NET SHAREHOLDERS' EQUITY | 764,954 | 877,418 | 731,206 | 4.6\% | -12.8\% |
| Capital stock | 364,706 | 364,706 | 364,706 | 0.0\% | 0.0\% |
| Reserves | 242,889 | 210,928 | 210,928 | 15.2\% | 15.2\% |
| Unrealized Gains and Losses | 41,144 | 37,204 | 29,751 | 38.3\% | 10.6\% |
| Retained Earnings | 56,334 | 80,424 | 80,423 | -30.0\% | -30.0\% |
| Income for the year | 59,880 | 184,156 | 45,397 | 31.9\% | -67.5\% |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 9,659,637 | 9,316,825 | 7,925,474 | 21.9\% | 3.7\% |
| CONTINGENT CREDITS | 3,050,450 | 2,707,158 | 1,845,528 | 65.3\% | 12.7\% |

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES

QUARTERLY INCOME STATEMENT
(In US\$ thousands, IFRS)

| 31-Mar | 31-Dec | 31-Mar | \% change | \% change |
| :---: | :---: | :---: | :---: | :---: |
| 1Q 2006 | 4Q 2005 | 1Q 2005 | 1Q 2006/1Q2005 | 1Q 2006/4Q 2005 |
| US $\$ 000$ | US $\$ 000$ | US $\$ 000$ |  |  |

Interest income and expense
Interest and dividend income
Interest expense
Net interest and dividend income

## Provision for loan losses

Non financial income
Banking services commissions
Net gain on foreign exchange transactions
Net gain on sales of securities Other

Total other income
Operating expenses
Salaries and employees benefits
Administrative expenses
Depreciation and amortization
Other
Total operating expenses
Income before translation results,workers' profit sharing and income taxes

Translation result
Workers' profit sharing
Income taxes

## Net income

| 157,884 | 146,335 | 124,468 | $26.8 \%$ | $7.9 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $(53,083)$ | $(44,069)$ | $(33,395)$ | $59.0 \%$ | $20.5 \%$ |
| 104,801 | 102,267 | 91,073 | $15.1 \%$ | $2.5 \%$ |
| $(4,839)$ | $(5,316)$ | 3,125 | $-254.8 \%$ | $-9.0 \%$ |
|  |  |  |  |  |
| 55,308 | 56,023 | 48,959 | $13.0 \%$ | $-1.3 \%$ |
| 10,467 | 9,165 | 6,230 | $68.0 \%$ | $14.2 \%$ |
| $(654)$ | 109 | 1,125 | $-158.1 \%$ | $-702.6 \%$ |
| 3,337 | 3,124 | 3,300 | $1.1 \%$ | $6.8 \%$ |
| 68,459 | 68,421 | 59,613 | $14.8 \%$ | $0.1 \%$ |


| $(41,088)$ | $(44,766)$ | $(38,833)$ | $5.8 \%$ | $-8.2 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $(32,631)$ | $(33,517)$ | $(31,757)$ | $2.8 \%$ | $-2.6 \%$ |
| $(9,066)$ | $(8,367)$ | $(9,452)$ | $-4.1 \%$ | $8.4 \%$ |
| $(10,353)$ | $(1,008)$ | $(8,789)$ | $17.8 \%$ | $926.9 \%$ |
| $(93,138)$ | $(87,658)$ | $(88,831)$ | $4.8 \%$ | $6.3 \%$ |
|  |  |  |  |  |
| 75,283 | 77,713 | 64,980 | $15.9 \%$ | $-3.1 \%$ |
| 4,732 | $(5,345)$ | 343 | $1281.4 \%$ | $-188.5 \%$ |
| $(2,869)$ | $(3,053)$ | $(2,861)$ | $0.3 \%$ | $-6.0 \%$ |
| $(17,265)$ | $(21,523)$ | $(17,065)$ | $1.2 \%$ | $-19.8 \%$ |
| $\mathbf{5 9 , 8 8 0}$ | $\mathbf{4 7 , 7 9 3}$ | $\mathbf{4 5 , 3 9 6}$ | $\mathbf{3 1 . 9 \%}$ | $\mathbf{2 5 . 3} \mathbf{0}$ |

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES

## SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31-Mar06 | 31-Dec05 | 31-Mar05 |
|  | 1 Q06 | 4Q05 | 1 Q05 |
| Profitability |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.047 | 0.037 | 0.035 |
| Net interest margin on interest earning assets (2) | 5.06\% | 5.45\% | 5.62\% |
| Return on average total assets (2)(3) | 2.52\% | 2.18\% | 2.40\% |
| Return on average shareholders' equity (2)(3) | 29.17\% | 22.26\% | 25.14\% |
| No. of outstanding shares (millions) | 1286.53 | 1286.53 | 1286.53 |
| Quality of loan portfolio |  |  |  |
| Past due loans as a percentage of total loans | 1.91\% | 1.92\% | 3.37\% |
| Reserves for loan losses as a percentage of total past due loans | 203.81\% | 207.65\% | 163.58\% |
| Reserves for loan losses as a percentage of total loans | 3.90\% | 4.00\% | 5.51\% |
| Operating efficiency |  |  |  |
| Oper. expense as a percent. of total income (4) | 48.53\% | 51.74\% | 54.73\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(4) | 3.49\% | 3.96\% | 4.24\% |
| Capital adequacy |  |  |  |
| Total Regulatory Capital (US\$Mn) | 750.4 | 735.4 | 756.2 |
| Tier I Capital (US\$Mn) | 658.9 | 651.0 | 651.0 |
| Regulatory capital / risk-weighted assets (5) | 13.9\% | 14.0\% | 15.6\% |
| Average balances (millions of US\$) (3) |  |  |  |
| Interest earning assets | 8,277.6 | 7,509.0 | 6,477.4 |
| Total Assets | 9,488.2 | 8,750.4 | 7,558.2 |
| Net equity | 821.2 | 858.7 | 722.4 |
| (1) Shares outstanding of 1,287 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment. |  |  |  |
| (2) Ratios are annualized. |  |  |  |
| (3) Averages are determined as the average of period-beginning and period-ending balances. |  |  |  |
| (4) Total income includes net interest income, fee income and Operating expense includes personnel expenses, administrative (5) Risk-weighted assets include market risk assets | ransactions. amortization |  |  |

## EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES <br> SELECTED FINANCIAL INDICATORS (in us\$ thousands, IFRS)

| Three months ended |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: |
| 31- Mar06 | 31-Dec05 | 31-Mar05 |  |  |
| 1Q06 | 4Q05 | 1Q05 | 1Q06/1Q05 | 1Q06/4Q05 |

## Results

| Total Gross Premiums | 93,231 | 97,404 | 83,956 | 11.0\% | -4.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Premiums Earned | 60,792 | 56,041 | 54,237 | 12.1\% | 8.5\% |
| Net Claims | 47,934 | 46,536 | 40,601 | 18.1\% | 3.0\% |
| Underwriting Results | 4,009 | 3,943 | 7,279 | -44.9\% | 1.7\% |
| Financial Income | 11,808 | 9,285 | 8,723 | 35.4\% | 27.2\% |
| Other Income | 4,388 | 6,291 | 2,379 | 84.4\% | -30.3\% |
| Salaries and Employees Benefits | 7,197 | 9,231 | 6,795 | 5.9\% | -22.0\% |
| General Expenses | 5,358 | 2,061 | 4,180 | 28.2\% | 160.0\% |
| Other Operating Expenses | 13,137 | 9,118 | 9,726 | 35.1\% | 44.1\% |
| TranslationResult | 343 | -328 | 363 | -5.5\% | -204.6\% |
| Tax | -130 | 121 | 1,032 | -112.6\% | -207.8\% |
| Net Income before Minority interest | 3,835 | 4,222 | 3,369 | 13.8\% | -9.2\% |
| Net Income after Minority interest | 2,941 | 708 | 2,413 | 21.9\% | 315.4\% |
| Contribution to BAP | 2,689 | 905 | 2,176 | 23.6\% | 197.1\% |
| Balance (end of the period) |  |  |  |  |  |
| Total Assets | 844,096 | 833,572 | 707,197 | 19.4\% | 1.3\% |
| Investments on Securities and Real State | 677,188 | 638,851 | 546,448 | 23.9\% | 6.0\% |
| Technical Reserves | 585,289 | 546,093 | 487,169 | 20.1\% | 7.2\% |
| Equity | 177,791 | 182,848 | 169,839 | 4.7\% | -2.8\% |


| Ratios |  |  |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Net underwritting Results | $4.3 \%$ | $4.0 \%$ | $8.7 \%$ |
| Net earned loss ratio | $78.8 \%$ | $83.0 \%$ | $74.9 \%$ |
| Return on avge. equity (1)(2) | $6.7 \%$ | $1.5 \%$ | $6.8 \%$ |
| Return on total premiums | $3.2 \%$ | $0.7 \%$ | $3.4 \%$ |
| Shareholder's equity/Total Assets | $21.1 \%$ | $21.9 \%$ | $24.0 \%$ |
| Increase in Risk Reserves | $21.7 \%$ | $21.8 \%$ | $25.1 \%$ |
| Expenses / Net Earned Premiums | $24.6 \%$ | $23.0 \%$ | $22.8 \%$ |
| Expenses / Average assets (1)(2) | $7.3 \%$ | $6.4 \%$ | $7.1 \%$ |
|  |  |  |  |
| Combined Ratio PPS + PS | $\mathbf{1 0 2 . 8} \%$ | $\mathbf{1 1 4 . 8 \%}$ | $\mathbf{1 0 0 . 0} \%$ |
| - Claims / Net premiums earned | $71.9 \%$ | $82.2 \%$ | $73.5 \%$ |
| -Expenses and comissions / Net Prems. Eart | $30.9 \%$ | $32.6 \%$ | $26.4 \%$ |

(1) Averages are determined as the average of period-beginning and period-ending balances.

