


|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ (F) | $\mathbf{2 0 1 0}$ (F) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| GDP* (US\$ MM) | 79,397 | 92,439 | $\mathbf{1 0 7 , 5 0 4}$ | $\mathbf{1 2 7 , 7 9 6}$ | $\mathbf{1 2 9 , 1 5 4}$ | $\mathbf{1 4 1 , 3 6 9}$ |
| Growth (real var. \%) | 6.7 | 7.6 | 8.9 | 9.8 | 0.9 | 4.6 |
| GDP per capita | 2,901 | 3,326 | 3,809 | 4,462 | 4,442 | $\mathbf{4 , 7 9 1}$ |
| Rate of inflation (annual) | 1.5 | 1.1 | 3.9 | 6.7 | 0.3 | 1.8 |
| Exchange rate, eop (S/ ./US\$) | 3.43 | 3.20 | 3.00 | 3.14 | 2.88 | 2.83 |
| Var. In exchange rate (annual) (\%) | 4.6 | -6.7 | -6.3 | 4.7 | -8.3 | -1.7 |
| Fiscal Result (\% of GDP) | -0.3 | 2.1 | 3.1 | 2.1 | -1.2 | -0.9 |
| Tax Revenue (\% of GDP) | 13.6 | 14.9 | 15.6 | 15.6 | 13.3 | 14.2 |
| Current Account (\% of GDP) | 1.4 | 3.0 | $\mathbf{1 . 4}$ | $\mathbf{- 3 . 3}$ | $\mathbf{- 0 . 8}$ | $\mathbf{- 0 . 8}$ |
| $\quad$ Exports (US\$ MM) | 17,368 | 23,800 | 27,956 | 31,529 | 26,553 | 31,426 |
| $\quad$ Imports (US\$ MM) | 12,082 | 14,866 | 19,599 | 28,439 | 21,635 | $\mathbf{2 5 , 3 8 6}$ |
| Financial Account (\% of GDP) | $\mathbf{0 . 2}$ | $\mathbf{0 . 8}$ | $\mathbf{8 . 7}$ | $\mathbf{5 . 8}$ | $\mathbf{3 . 1}$ | $\mathbf{4 . 2}$ |
| Net Intemational Reserves (US\$ MM) | 14,097 | 17,275 | 27,152 | 31,196 | 33,750 | 38,575 |
| Country Risk (eop, basis points) | 206 | 118 | 202 | 500 | 200 | $\mathbf{1 8 0}$ |

(F): Forecast
*Services and current transfers

The Peruvian SOL shows the most stable performance thanks to a good monetary policy and strong fundamentals...

Real exchange rate: US\$ vs Latam currencies


Potential for growth of the Peruvian financial system is high...

```
>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>
```


.. strongest growth potential lies within the retail banking segment : only $50 \%$ of EAP Employed is banked...


The Peruvian Banking System is and remains solid and healthy despite the financial and economic crisis...

## Total Assets \& Total Loans (US\$ MM)

CAGR: 25.0\%


Funding Mix (Sep 09)


Financial ratios for the Banking Sector

*BIS Ratio calculated under Basel II methodology.
** Liquid Assets / Short-term Liabilities.
Source: SBS, September 09.

Financial ratios for the Banking Sector

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | Sep-09 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Institutions | 12 | 12 | 13 | 16 | 15 |
| Branches | 877 | 937 | 1,116 | 1,409 | 1,577 |
| ATM's | 1,678 | 2,036 | 2,578 | 3,327 | 3,516 |
| Employees | 23,668 | 26,968 | 32,179 | 42,594 | 40,438 |

The insurance sector in Latin America is underpenetrated...with Peru is the lowest end...

Life insurance Premium per capita (US\$) \$220


Non- Life insurance Premium per capita (US\$)


Life insurance Premium / GDP (\%)


Non-Life insurance Premium / GDP (\%)


Source: National supervisors Sigma Re, 2008


Asset growth and earnings reveal a strong performance \& continuing growth with ROAE at targeted levels...

Total Assets \&Total Loans (US\$MM)


Net Income (US\$ MM) \& ROAE


[^0]Credicorp reported a recovery in income generation of its non-banking subsidiaries...

## Summary of Results (US\$MM)

|  | 3Q08 | 2Q09 | 3Q09 | QoQ | YoY | YTD |  | $\begin{gathered} \hline \text { Sep-09 / } \\ \text { Sep-08 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Sep-09 | Sep-08 |  |
| Net Interest Income | 200.4 | 233.5 | 214.5 | -8.1\% | 7.0\% | 654.0 | 608.7 | 7.4\% |
| Total provisions, net of recoveries | (16.7) | (54.7) | (38.2) | -30.1\% | 128.7\% | (119.3) | (42.1) | 183.2\% |
| Non financial income | 130.9 | 170.5 | 162.6 | -4.6\% | 24.2\% | 506.7 | 423.7 | 19.6\% |
| Insurance premiums and claims | 16.5 | 28.7 | 36.0 | 25.6\% | 118.5\% | 93.2 | 31.7 | 193.9\% |
| Operating expenses | (213.8) | (205.8) | (211.6) | 2.8\% | -1.1\% | (638.6) | (590.3) | 8.2\% |
| Income before non-recurring items, translation results, employees' profit sharing and income taxes | 117.2 | 172.2 | 163.4 | -5.1\% | 39.4\% | 496.0 | 431.7 | 14.9\% |
| Translation result | 7.0 | 4.0 | 12.0 | 204.4\% | 72.6\% | 11.3 | 14.2 | -20.2\% |
| Employees' profit sharing | (3.3) | (6.4) | (5.7) | -9.5\% | 74.1\% | (16.7) | (10.6) | 57.6\% |
| Income taxes | (24.2) | (46.0) | (39.5) | -14.0\% | 63.1\% | (119.1) | (80.0) | 48.9\% |
| Net income | 96.7 | 123.8 | 130.1 | 5.1\% | 34.6\% | 371.5 | 355.2 | 4.6\% |
| Minority interest | 4.1 | 8.6 | 8.4 | -2.3\% | -106.9\% | 24.0 | 11.0 | 118.4\% |
| NET INCOME ATTRIBUTED TO CREDICORP | 92.6 | 115.2 | 121.7 | 5.6\% | 31.4\% | 347.5 | 344.3 | 0.9\% |
| EPS (US\$) | 1.16 | 1.44 | 1.53 | 6.0\% | 31.5\% | 4.36 | 4.32 | 0.9\% |
| ROAE (\%) | 20.7\% | 25.6\% | 24.0\% | - | - | 24.8\% | 25.7\% |  |

Furthermore, Credicorp shows a solid and extremely healthy position comparatively with its regional peers...

Loans/Deposits


Non-Performing Loans and Coverage Ratios




$$
\begin{aligned}
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \text { Banking Business } \\
& \text { Insurance Business } \\
& \text { Asset Management Business } \\
& \text { Business Units } \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \gg \\
& \gg \\
& \gg \\
& \gg \\
& \gg \\
& \gg \\
& \gg \\
& \gg \\
& \gg \\
& \gg \\
& \rangle \ggg \ggg \ggg \ggg \ggg \ggg \ggg \ggg \ggg
\end{aligned}
$$

## BCP's 3Q results are strong but YTD results reveal the burden of the higher provisions and taxable income

Key Income Figures for BCP (US\$MM)

|  | 3Q08 | 2Q09 | 3Q09 | QoQ | YoY | Sep-08 | Sep-09 | $\begin{gathered} \hline \text { Sep-09 / } \\ \text { Sep-08 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | 178.3 | 209.5 | 197.3 | -5.8\% | 10.6\% | 539.3 | 592.9 | 9.9\% |
| Interest and dividend income | 322.9 | 314.8 | 292.3 | -7.2\% | -9.5\% | 939.0 | 909.5 | -3.1\% |
| Interest expense | (144.6) | (105.4) | (95.0) | -9.8\% | -34.3\% | (399.7) | (316.6) | -20.8\% |
| Provisions, net | (17.6) | (54.1) | (38.9) | -28.0\% | 120.9\% | (44.8) | (120.2) | 168.0\% |
| Non interest income | 113.3 | 150.6 | 129.7 | -13.9\% | 14.5\% | 360.2 | 428.5 | 19.0\% |
| Banking services commissions | 87.0 | 87.6 | 93.3 | 6.5\% | 7.2\% | 252.0 | 258.5 | 2.6\% |
| Net gain on FX | 24.5 | 19.7 | 25.6 | 29.7\% | 4.3\% | 75.9 | 65.6 | -13.5\% |
| Other | 1.8 | 43.3 | 10.8 | -75.1\% | 509.5\% | 32.3 | 104.4 | 223.2\% |
| Operating expenses | (163.0) | (161.6) | (161.1) | -0.3\% | -1.2\% | (446.2) | (495.8) | 11.1\% |
| Net income before worker's profit sharing and income taxes | 111.0 | 144.4 | 126.9 | -12.1\% | 14.4\% | 408.4 | 405.5 | -0.7\% |
| Employees' profit sharing | (2.9) | (5.8) | (4.8) | -16.0\% | 64.3\% | (10.5) | (14.4) | 37.4\% |
| Income taxes | (23.2) | (38.9) | (30.6) | -21.5\% | 31.9\% | (75.8) | (95.3) | 25.6\% |
| Minority Interest | (0.4) | (0.3) | (0.3) | 4.0\% | -35.3\% | (1.3) | (0.9) | -33.8\% |
| Translation results | 8.7 | (10.9) | 10.2 | 193.6\% | 17.3\% | 16.1 | (5.0) | -130.8\% |
| Net Income | 93.1 | 88.5 | 101.5 | 14.6\% | 9.0\% | 336.9 | 290.0 | -13.9\% |

Summary numbers reveal BCP's robust business...

Total Assets \& Total Loans (US\$MM)


Loan Quality


Net Income (US\$ MM) \& ROAE


Efficiency ratio

.accompanied by high capitalization and liquidity levels.

Capitalization ratio


Liquidity ratio*


[^1]Interest Earnings Assets (Sep 09)


Loans by economic sector (Sep 09)

(1) Consumer includes typical consumer loans, mortgage and credit card.
(2) Includes Banks, Insurance companies and Pension fund managers.
(3) Includes education, public management, international organizations, social senvice, others.

## BCP has a solid funding structure thru a strong deposit base with little dependence on international funding

Funding mix (September 09)
Bonds breakdown* (September 09)


*11.1\% of Local bonds were issued in local currency $58.3 \%$ of Foreign bonds were issued in local currency ** Issued in USA (144 A/ Reg S)
78\% funded by deposits

## Banking Business

Growth

Margins
Competition

Continued dynamism in domestic currency retail lending supported our loan book..

Total loans (US\$ MM)


Foreign currency loans (US\$ MM)


Domestic currency loans (S/. MM)


Loan portfolio growth is particularly strong in our domestic retail business...

## Average daily balances

|  | Total Loans (US\$ million) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q08 | 2Q09 | 3Q09 | YoY | Q0Q | \% Portf |
| Wholesale Banking | 5,545 | 5,889 | 5,816 | 4.9\% | -1.2\% | 55.4\% |
| Corporate | 3,371 | 4,006 | 3,940 | 16.9\% | -1.7\% | 37.5\% |
| Middle Market | 2,174 | 1,883 | 1,877 | -13.7\% | -0.3\% | 17.9\% |
| Retail Banking | 3,513 | 3,892 | 4,058 | 15.5\% | 4.3\% | 38.6\% |
| SME + Business* | 1,163 | 1,284 | 1,323 | 13.7\% | 3.1\% | 12.6\% |
| Mortgages | 1,292 | 1,406 | 1,470 | 13.8\% | 4.6\% | 14.0\% |
| Consumer | 664 | 764 | 801 | 20.6\% | 4.8\% | 7.6\% |
| Credit Cards | 394 | 438 | 465 | 18.0\% | 6.1\% | 4.4\% |
| Others** | 569 | 583 | 613 | 7.8\% | 5.1\% | 5.8\% |
| Consolidated total loans | 9,649 | 10,393 | 10,502 | 8.8\% | 1.0\% | 100.0\% |

* "Banca de Negocios"
** Includes work out unit, other banking and BCP Bolivia

|  | Foreign Currency Loans (US\$ million) |  |  |  |  |  | Domestic Currency Loans (Nuevos Soles million) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q08 | 2Q09 | 3Q09 | YoY | QoQ | \% Portf | 3Q08 | 2Q09 | 3Q09 | YoY | QoQ | \% Portf |
| Wholesale Banking | 4,257 | 4,303 | 4,243 | -0.3\% | -1.4\% | 64.1\% | 3,753 | 4,757 | 4,624 | 23.2\% | -2.8\% | 40.5\% |
| Corporate | 2,487 | 2,796 | 2,743 | 10.3\% | -1.9\% | 41.5\% | 2,575 | 3,630 | 3,517 | 36.5\% | -3.1\% | 30.8\% |
| Middle Market | 1,770 | 1,507 | 1,500 | -15.3\% | -0.5\% | 22.7\% | 1,178 | 1,127 | 1,108 | -6.0\% | -1.8\% | 9.7\% |
| Retail Banking | 1,791 | 1,785 | 1,783 | -0.5\% | -0.2\% | 26.9\% | 5,020 | 6,318 | 6,686 | 33.2\% | 5.8\% | 58.6\% |
| SME + Business* | 579 | 552 | 551 | -4.9\% | -0.2\% | 8.3\% | 1,704 | 2,196 | 2,269 | 33.2\% | 3.3\% | 19.9\% |
| Mortgages | 887 | 907 | 906 | 2.1\% | -0.1\% | 13.7\% | 1,181 | 1,497 | 1,657 | 40.3\% | 10.7\% | 14.5\% |
| Consumer | 262 | 264 | 261 | -0.6\% | -1.2\% | 3.9\% | 1,172 | 1,501 | 1,587 | 35.4\% | 5.7\% | 13.9\% |
| Credit Cards | 63 | 64 | 65 | 3.7\% | 3.0\% | 1.0\% | 964 | 1,123 | 1,173 | 21.7\% | 4.4\% | 10.3\% |
| Others** | 579 | 586 | 590 | 1.8\% | 0.5\% | 8.9\% | 31 | 80 | 109 | 246.6\% | 36.4\% | 1.0\% |
| Consolidated total loans | 6,627 | 6,675 | 6,615 | -0.2\% | -0.9\% | 100.0\% | 8,804 | 11,155 | 11,419 | 29.7\% | 2.4\% | 100.0\% |

[^2]**Includes work out unit and other banking. For Foreign Currency portfolio, it also includes BCP Bolivia

## Loan quality deterioration is leveling out, allowing for lower provisions for 3Q.

## PDL and reserves

|  | 3Q08 | 2Q09 | 3Q09 |
| :--- | :---: | :---: | :---: |
| Past due loans as a percentage <br> of total loans | $0.78 \%$ | $1.39 \%$ | $1.56 \%$ |
| Reserves for loan losses as a <br> percentage of total past due | $299.2 \%$ | $193.0 \%$ | $191.8 \%$ |

PDL ratio by segment


## PDL composition



Total provisions (MM USD)


Network expansion through Agentes continues and focus shifts to improve operating efficiency...


Source: ASBANC

Transactions (US\$ MM)


## ATM's



Source: ASBANC


# Banking Business 

Growth<br>Margins<br>Competition

## Lower interest rates \& yields depressed NIM

Income Structure

in Net interest and dividend income

- Banking services commissions
- Nel gains on foreign exchange transactions
=Net gains on sales of securities
- Others
*January to September


# Banking Business 

Growth<br>Margins<br>Competition

Despite the aggressive competition, BCP maintains its leadership in deposits and loans..



However, further potential for growth in the retail segment is clear...

BCP's market share in these segments allow for growth...

Loan Market Share by Segment (Sep 09)


## BCP's priority is to boost banking penetration while increasing market share in all retail product segments.

Market Share (\%)
Loans

Wholesale
System Vol. (USD MM) 15,423

Business
System Vol. (USD MM) 3,454

| BCP | BBVA Peru | Scotia Peru | Interbank | Fallabella | Mi <br> Banco |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :--- |

SME / 1,2
System Vol. (USD MM) 3,831



Mortgage
System Vol. (USD MM) 4,380


Consumer / 2
System Vol. (USD MM) 4,054


Credit Card
System Vol. (USD MM) 2,441


## BCP has delineated a detailed strategy by product and segment for the retail banking business...



$$
\begin{aligned}
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \text { Banking Business } \\
& \text { Insurance Business } \\
& \text { Asset Management Business } \\
& \text { Business Units } \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \gg
\end{aligned}
$$

## PPS's technical results reveal further improvements leading to a return to profitability...

Breakdown of Total Net Premiums earned by Segment (US\$ MM)

|  | 2008* | 2009* | YoY |
| :--- | :---: | :---: | :---: |
| P\&C | 127.5 | 140.5 | $10.2 \%$ |
| Lfe Insurance | 84.6 | 89.2 | $5.4 \%$ |
| Health Insurance | 86.6 | 91.6 | $5.8 \%$ |
| Total Premiums | 297.9 | 320.4 | $7.6 \%$ |
| Technical Results | $(11.6)$ | 50.9 | $539.7 \%$ |

## Ratios

|  | 2008* | 2009* |
| :--- | ---: | ---: |
| Combined Ratio | $120.6 \%$ | $97.8 \%$ |
| Net Claims / Net prem. Earned (NEL) | $90.6 \%$ | $69.6 \%$ |
| General Exp./ Net prem. earned | $30.0 \%$ | $28.2 \%$ |

## Market share by net premiums earned (Sep-09)



Technical Results (US\$ MM)


Restructuring in PPS focused on lower risk retention in lines of high risk, while growing the retail segment...

Retention in the Natural Disasters lines within the P\&C business (US\$ million)

|  | 2007 |  |  |  | 2008 |  |  |  | Sep-09 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Level of Risk | High |  |  |  | Medium | Low | Total | High | Medium | Low | Total | High |
| Total SI Medium | Low | Total |  |  |  |  |  |  |  |  |  |  |
| Retained SI | 4,706 | 6,450 | 3,569 | 14,725 | 5,795 | 5,611 | 3,949 | 15,355 | 4,049 | 5,328 | 4,511 | 13,888 |
| IR | 2,446 | 5,164 | 3,166 | 10,776 | 2,032 | 4,464 | 3,538 | 10,034 | 1,822 | 4,226 | 3,845 | 9,894 |
|  | $52 \%$ | $80 \%$ | $89 \%$ | $73 \%$ | $35 \%$ | $80 \%$ | $90 \%$ | $65 \%$ | $45 \%$ | $79 \%$ | $85 \%$ | $71 \%$ |

SI: Sum insured
IR: retention ratio
Business lines growth (US\$ million of premiums)


[^3]\[

$$
\begin{aligned}
& \rangle \ggg \ggg \ggg> \\
& \ggg \ggg \ggg \gg \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \rangle \ggg \ggg \ggg> \\
& \text { Business Units } \\
& \text { Banking Business } \\
& \text { Insurance Business } \\
& \text { Asset Management Business } \\
& \text { >> } \\
& \gg \\
& \gg \\
& \rangle \ggg \ggg \ggg \ggg \ggg \ggg \ggg \ggg \ggg
\end{aligned}
$$
\]

Prima AFP maintains good commercial results and improved operating profits after its increased fee structure...

PRIMA AFP Financial Highlights

| (US\$ thousands) | $\mathbf{3 Q 0 8}$ | $\mathbf{2 Q 0 9}$ | $\mathbf{3 Q 0 9}$ | QoQ | YoY |
| :--- | :---: | :---: | :---: | ---: | ---: |
| Income | 19,591 | 18,728 | 18,972 | $1.3 \%$ | $-3.2 \%$ |
| General Expenses | $(16,342)$ | $(13,759)$ | $(12,846)$ | $-6.6 \%$ | $-21.4 \%$ |
| Net Income before translation result | 3,249 | 4,969 | 6,126 | $23.3 \%$ | $88.5 \%$ |
| Translation results and deferred liabilities | $(1,545)$ | $(305)$ | $(462)$ | $51.5 \%$ | $-70.1 \%$ |
| Net Income | $\mathbf{1 , 7 0 4}$ | $\mathbf{4 , 6 6 4}$ | $\mathbf{5 , 6 6 4}$ | $\mathbf{2 1 . 4 \%}$ | $\mathbf{- 2 3 2 . 4 \%}$ |
| Total Assets | 237,950 | 229,305 | $\mathbf{2 4 1 , 1 6 1}$ | $5.2 \%$ | $\mathbf{1 . 3 \%}$ |
| Total Liabilities | 106,382 | 86,481 | 86,011 | $-0.5 \%$ | $-19.1 \%$ |
| Equity | 131,568 | $\mathbf{1 4 2 , 8 2 4}$ | $\mathbf{1 5 5 , 1 5 0}$ | $\mathbf{8 . 6 \%}$ | $\mathbf{1 7 . 9 \%}$ |


|  | 3Q08 | 2Q09 | 3Q09 | QoQ | YoY |
| :--- | ---: | ---: | ---: | ---: | ---: |
| FuM (US\$ Million) (1) | 5,588 | 5,980 | 7,062 | $18.1 \%$ | $26.4 \%$ |
| Collections (US\$Million) (2) | 146 | 120 | 123 | $2.3 \%$ | $-15.9 \%$ |
| Affiliates (Thousand) (1) | 1,041 | 1,058 | 1,069 | $1.0 \%$ | $2.7 \%$ |

## (1 )Source: SBS.

(2) Accumulated to the quarter. Include voluntary contributions


Funds under management*


Collections*


[^4]ASHC shows significant improvement in earnings from a strongly recovered asset management business...

Key Figures for ASHC (US\$ MM)

|  | $\mathbf{3 Q 0 8}$ | $\mathbf{2 Q 0 9}$ | $\mathbf{3 Q 0 9}$ | QoQ | YoY |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | 6.3 | 6.5 | 7.5 | $15.5 \%$ | $19.2 \%$ |
| Dividend income | 0.0 | 22.0 | 0.1 | $-99.4 \%$ | $688.4 \%$ |
| Fees and commission from services | 2.2 | 1.1 | 1.5 | $37.5 \%$ | $-29.7 \%$ |
| Net gains on foreign exchange transactions | $(0.4)$ | 0.2 | 0.1 | $-23.8 \%$ | $137.0 \%$ |
| Core Revenues (ex Dividends) | $\mathbf{8 . 1}$ | $\mathbf{7 . 8}$ | $\mathbf{9 . 2}$ | $\mathbf{1 7 . 8 \%}$ | $\mathbf{1 3 . 4 \%}$ |
| Total Revenues | 8.1 | 29.8 | 9.3 | $-68.8 \%$ | $14.8 \%$ |
| Extraordinary provisions | $15.7)$ | $(3.0)$ | $(0.9)$ | $-68.8 \%$ | $-83.5 \%$ |
| Other income | 4.0 | 0.4 | 2.1 | $429.6 \%$ | $-46.8 \%$ |
| Operating expenses | $(2.1)$ | $(1.8)$ | $(2.0)$ | $9.6 \%$ | $-5.8 \%$ |
| Net income | $\mathbf{4 . 2}$ | $\mathbf{2 5 . 3}$ | $\mathbf{8 . 4}$ | $\mathbf{- 6 6 . 7} \%$ | $\mathbf{1 0 0 . 8} \%$ |
| Contribution to Credicorp (after | $\mathbf{4 . 2}$ | $\mathbf{3 . 4}$ | $\mathbf{8 . 4}$ | $\mathbf{1 4 8 . 4 \%}$ | $\mathbf{1 . 0}$ |
| consolidation adjustments) |  |  |  |  |  |
| Total Assets (US\$ MM) | 1,325 | 1,559 | 1,508 | $-3.2 \%$ | $13.8 \%$ |
| Net Equity (US\$ MM) | 180 | 178 | 219 | $\mathbf{2 2 . 5 \%}$ | $21.5 \%$ |
| ROE | $16.0 \%$ | $19.5 \%$ | $16.3 \%$ |  |  |
| BIS Ratio | $16.8 \%$ | $17.9 \%$ | $18.2 \%$ |  |  |



ASHC follows a conservative investment policy with its proprietary investment portfolio...

Investment Available for Sale ASHC
(September 09)

By type of investment



| FIXED INCOME |  |  |
| :--- | ---: | ---: |
| INVESTM ENT GRADE |  |  |
| $\quad$ Corporate | $\$ 598,344,173$ | $74.9 \%$ |
| Sovereign | $\$ 50,950,090$ | $6.4 \%$ |
|  | $\$ 49,294,263$ | $81.3 \%$ |
| NON INVESTM ENT GRADE |  |  |
| $\quad$ Corporate | $\$ 103,466,506$ | $12.9 \%$ |
| Sovereign | $\$ 46,308,752$ | $5.8 \%$ |
|  | $\$ 149,775,258$ | $18.7 \%$ |
|  | $\$ 799,069,521$ |  |

Expansion of the Asset Management Business offers important income potential...

Asset management activities in several vehicles...
$\xrightarrow[2 l l l]{2-2}+2$


$\mathrm{ASHC} \longrightarrow$| Portfolios |
| :--- |
| Mutual Funds <br> Pools |
| Homogeneous risk control and investment policies |

PRIMA $\longrightarrow$ Pension Funds



This earnings contributions chart reflects the profitable operating results of all subsidiaries...

Earnings Contributions (US\$MM)

|  | 3Q08 | 2Q09 | 3Q09 | QoQ | YoY | YTD |  | $\begin{array}{r} \hline \text { Sep-09/ } \\ \text { Sep-08 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Sep-08 | Sep-09 |  |
| Banco de Crédito BCP(1) | 90.7 | 86.2 | 98.8 | 14.6\% | 9.0\% | 328.0 | 284.0 | -13.4\% |
| BCB | 11.0 | 6.8 | 7.1 | 3.7\% | -35.3\% | 31.5 | 22.4 | -28.8\% |
| Atlantic | 4.2 | 3.4 | 8.4 | 148.4\% | 100.8\% | 15.1 | 14.9 | -1.4\% |
| PPS | (3.6) | 9.7 | 10.1 | 4.2\% | 381.1\% | (8.5) | 25.0 | -395.5\% |
| Grupo Crédito (2) | 2.3 | 7.3 | 6.9 | -5.3\% | 197.9\% | 13.0 | 21.0 | 61.6\% |
| Prima | 1.7 | 4.7 | 5.7 | 21.3\% | -232.0\% | 9.8 | 16.6 | 69.7\% |
| Others | 0.6 | 2.6 | 1.2 | -53.1\% | 101.5\% | 3.2 | 4.4 | 37.2\% |
| Credicorp and Others (3) | (1.0) | 8.6 | (2.5) | 129.4\% | -157.3\% | (3.3) | 2.6 | -178.9\% |
| Credicorp Ltd. | (1.6) | 8.1 | (3.0) | 136.8\% | -86.3\% | (5.1) | 1.2 | -123.8\% |
| Net Income attributable to Credicorp | 92.6 | 115.2 | 121.7 | 5.6\% | 31.4\% | 344.3 | 347.5 | 0.9\% |

(2) Includes Grupo Crédito, Servicorp
(3) Includes taxes on BCP's and PPS's dividends, and other expenses at the holding company level

Stock performance is affected by the market moods and shows the recent recovery and renewed optimism...

## Stock performance price (US\$)



Cash Dividend (US\$) \& Dividend payout (\%)


Earnings per Share (US\$)

Market Capitalization (US\$ Million)

*January to September 2009

## Safe Harbor for Forward-Looking Statements

This material includes "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statement other than statements of historical information provided herein are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties.

The Company cautions readers that actual results could differ materially from those expected by the Company, depending on the outcome of certain factors, including, without limitation: (1) adverse changes in the Peruvian economy with respect to the rates of inflation, economic growth, currency devaluation, and other factors, (2) adverse changes in the Peruvian political situation, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals, and (3) adverse changes in the markets in which the Company operates, including increased competition, decreased demand for financial services, and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

The Company undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in the Company's business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.


120 years as the leading bank in the Peruvian financial system...


Founded as Banco Italiano



BCP acquires Banco Popular de Bolivia


Prima AFP is created

## To EDVFicar

NEW CHALLENGES

## PACIFICO

 selling of shares to employeesRelease of the new corporate identity
BancodeCredito \$BCP )

Creation of Pacifico Vida

Latin-American pioneers in providing services through a interconnected and decentralized network


Credicorp is created and listed in NYSE (BAP)

Credicorp is the leading financial institution with presence in the whole financial system through several subsidiaries...

*** Prima AFP is Grupo Crédito's main subsidiary
Source: CONASEV
Data as of September 2009

A diversified shareholder structure...



## BCP's Senior Management Structure




Lending spreads improved supporting NII for the YTD

Net Interest Income (US\$MM)


YTD Net Interest Income (US\$MM)


Balance Figures (US\$ MM)

|  | 3Q08 | 2Q09 | 3Q09 | QoQ | YoY |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Assets | 956.0 | $1,059.8$ | $1,120.1$ | $5.7 \%$ | $17.2 \%$ |
| Total loans | 499.8 | 469.9 | 470.8 | $0.2 \%$ | $-5.8 \%$ |
| Deposits | 782.7 | 912.8 | 968.6 | $6.1 \%$ | $23.7 \%$ |
| Shareholder equity | 97.9 | 91.5 | 101.1 | $10.5 \%$ | $3.3 \%$ |

Market Share (September 09)


Deposits


Loans

Net Income \& ROE


PDL / Total Loans




[^0]:    * January to September 2009

    CAGR calculated for the period between 2004 and 2008

[^1]:    *Liquid Assets / Short Term Liabilities.
    Source: SBS, September 2009

[^2]:    *"Banca de Negocios"

[^3]:    Retail: Car and Car Mandatory Insurance, Personal Accidents, Medical Assistance and Home Insurance

[^4]:    * Source: SBS. As of September 2009

