## CREDICORP

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## Operating Environment

## CREDICORP

Continuing impressive macroeconomic improvement...

|  | $\mathbf{2 0 0 2}$ | 2003 | $\mathbf{2 0 0 4}$ | 2005 | 2006 | 2007 (F) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| GDP (US\$ MM) | 57,002 | 61,476 | 69,726 | 79,395 | 93,330 | 103.317 |
| Growth (real, var. \%) | 5.2 | 3.9 | 5.2 | 6.4 | 8.0 | 6.6 |
| Per-capita GDP (US\$) | 2,151 | 2,287 | 2,592 | 2,916 | 3,330 | 3,690 |
| Rate of Inflation (annual) | 1.5 | 2.5 | 3.5 | 1.5 | 1.1 | 1.5 |
| Exchange rate, eop (S/./ US\$) | 3.52 | 3.46 | 3.28 | 3.43 | 3.20 | 3.20 |
| Var. in Exchange Rate (annual) | 2.0 | -1.7 | -5.2 | 4.6 | -6.9 | 0.0 |
| Exchange rate, average (S/./ US\$) | 3.52 | 3.48 | 3.41 | 3.30 | 3.27 | 3.19 |
| Fiscal Deficit (\% of GDP)* | 2.2 | 1.7 | 1.0 | 0.3 | -2.1 | -0.5 |
| $\quad$ Tax Revenue (\% of GDP)** | 12.0 | 12.8 | 13.1 | 13.6 | 14.9 | 15.1 |
| $\quad$ Current Expenditures (\% of GDP)** | 12.6 | 12.8 | 12.6 | 12.8 | 14.2 | 15.0 |
| $\quad$ Capital Expenditures (\% of GDP)** | 2.0 | 1.9 | 1.8 | 1.9 | 2.1 | 2.1 |
| Trade Balance (US\$ MM) | 292 | 853 | 3,004 | 5,260 | 8,853 | 8,100 |
| Exports (US\$ MM) | 7,714 | 9,091 | 12,809 | 17,336 | 23,750 | 25,300 |
| Imports (US\$ MM) | 7,422 | 8,238 | 9,805 | 12,076 | 14,897 | 17,200 |
| Current Account Balance (US\$ MM) | $-1,117$ | -958 | 19 | 1,105 | 2,456 | 1,800 |
| Current Account (\% of GDP) | -2.0 | -1.6 | 0.0 | 1.4 | 2.6 | 1.7 |
| Net International Reserves (US\$ MM) | 9,598 | 10,194 | 12,631 | 14,097 | 17,275 | 19,800 |

E/ Estimated; *Negative means fiscal surplus; ${ }^{* *}$ Central Government revenues and expenditures
Source: INEI, BCR, BCP

## Operating Environment

.maintaining important opportunities in the economic scenario..

Macroeconomic scenario

Opportunities

- Investment Grade
- Mining Projects
- Gas Project - LNG (Camisea)
- Inter-Oceanic Road Brazil - Peru
- Large irrigation projects - "Sierra Exportadora"
- Domestic demand / Construction sector

Challenges

- Commodity Prices
- Approval of FTA with USA


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## Latest Financial Data

## CREDICORP

Credicorp's 2006 results show improved net earnings and business growth in all fronts...

| Summary of Results (US\$MM) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Change |  |  |  |  |  | Change

## CREDICORP

Credicorp can report an impressive recovery of its profitability...
..with important asset growth..

## Total Assets \& Total Loans (US\$ MM)


.and income generation recovery...


## Latest Financial Data

## CREDICORP

.being BCP main driver of this recovery...

Total Assets \& Total Loans (US\$ MM)


Past Due Loans / Total Loans


Net Income (US\$ MM) \& ROE



## Latest Financial Data

## CREDICORP

BCP shows continuing business expansion, leading to record net earnings

| Key Figures of Results (US\$MM) | 4Q05 | 3006 | 4Q06 | $\begin{aligned} & \text { \% Growth } \\ & \text { QoQ } \end{aligned}$ | $\begin{aligned} & \text { \% Growth } \\ & \text { Yoy } \end{aligned}$ | 2005 | 2006 | $\begin{aligned} & \text { \% Growth } \\ & 2006 / 2005 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | 102.3 | 107.1 | 117.7 | 10.0\% | 15.1\% | 385.5 | 443.7 | 15.1\% |
| Provisions, net | (5.3) | 7.4 | (3.2) | -143.1\% | -40.0\% | (0.1) | (1.9) | 1433.9\% |
| Non interest income | 68.4 | 74.2 | 82.1 | 10.6\% | 20.0\% | 265.4 | 307.6 | 15.9\% |
| Operating expenses | (87.7) | (116.7) | (110.2) | -5.5\% | 25.8\% | (386.7) | (445.5) | 15.2\% |
| Transl. Results \& Income Tax | (29.9) | (19.1) | (18.7) | -2.1\% | -37.6\% | (79.9) | (56.1) | -29.8\% |
| NET INCOME | 47.8 | 52.8 | 67.7 | 28.1\% | 41.6\% | 184.2 | 247.8 | 34.5\% |


| Balance Sheet (US\$MM) | Dec. 05 Sept. 06 Dec. 06 |  |  | $\begin{aligned} & \text { \% Growth } \\ & \text { QoQ } \end{aligned}$ | $\begin{aligned} & \text { Growth } \\ & \text { Yoy } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 9,283.7 | 9,717.5 | 10,671.8 | 9.8\% | 15.0\% |
| -Cash \& Banks | 2,440.3 | 2,452.4 | 2,527.5 | 3.1\% | 3.6\% |
| -Total Loans, net | 4,674.8 | 5,328.6 | 5,677.6 | 6.5\% | 21.5\% |
| -Investment Portfolio | 1,725.9 | 1,357.6 | 1,932.6 | 42.4\% | 12.0\% |
| Total Deposits | 6,676.2 | 7,455.1 | 8,355.5 | 12.1\% | 25.2\% |
| Net equity | 877.4 | 890.4 | 965.1 | 8.4\% | 10.0\% |

## CREDICORP

Main growth driver for Credicorp is BCP's Retail Banking sector...

Why BCP?

- BCP accounts for over 90 \% of Credicorp's revenues
-General banking penetration in the economy reaches only $24 \%$

Why Retail?

- Retail and SME have been the most neglected segments in terms of banking services in the past
- Banking penetration in these segments is the lowest
- The retail and SME segments are today the most dynamic, offering good growth potential
- BCP has market shares in these segments with room for growth
- Market share below BCP's standards
- Enough room to grow...



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## BCP - Business Performance

## CREDICORP

Behind these results is a successful corporate strategy with two main fronts...


## BCP - Business Performance

## CREDICORP

Retail \& SME continue being the growth drivers of BCP's loan book..


## BCP - Business Performance

## CREDICORP

Retail \& SME also continue being the main contributors to Net Income .
...stronger Retail \& SME growth should contribute to preserve margins...


## BCP - Business Performance

## CREDICORP

Potential for growth in the retail segment is clear...

BCP's market share in these segments allows for growth...


* Estimated by BCP

Source: BCP

## BCP - Business Performance

## CREDICORP

though also needs a very focused strategy.
...according to the competitive environment of each business segment:

| Product | Loan Volume US\$ MM | \% Growth Dic 06 / Dic 05 | Market share | Competitors / Mkt. share |
| :---: | :---: | :---: | :---: | :---: |
| Consumer | 484 | 43.9\% | 14.6\% |  |
| Personal Loans | 248 | 44.1\% | 12.9\% | BBVA / 16.8\% |
|  |  |  |  | Interbank / 14.2\% |
|  |  |  |  | Scotiabank / 13.9\% |
| Credit Cards(Visa + Amex) * | 236 | 43.6\% | 16.9\% | CMR / 17.0\% |
|  |  |  |  | Interbank / 16.3\% |
|  |  |  |  | Scotiabank / 13.1\% |
| Mortgages | 859 | 17.1\% | 37.5\% | BBVA / 28.2\% |
|  |  |  |  | Scotiabank / 12.5\% |
|  |  |  |  | Interbank / 7.5\% |
| Small Loans ** | 296 | 36.3\% | 18.6\% | Mi Banco / 13.7\% |
|  |  |  |  | Scotiabank / 8.2\% |
|  |  |  |  | Del Trabajo / 7.8\% |
| Mutual Funds | 1,233 | 21.6\% | 47.8\% | BBVA / 22.0\% |
|  |  |  |  | Interfondos / 16.1\% |
|  |  |  |  | Scotiabank / 12.2\% |

## BCP - Business Performance

## CREDICORP〉

Despite the aggressive competition, BCP maintains its leadership in deposits and loans..

Deposits*


|  | Dec. 04 | Dec. 05 | Jun. 06 | Sep. 06 | Dec. 06 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| BCP | $34.3 \%$ | $35.8 \%$ | $36.9 \%$ | $36.1 \%$ | $36.5 \%$ |
| BBVA | $23.6 \%$ | $23.4 \%$ | $20.7 \%$ | $21.7 \%$ | $21.7 \%$ |
| SCOTIABANK | $17.2 \%$ | $16.8 \%$ | $17.0 \%$ | $16.1 \%$ | $15.2 \%$ |
| INTERBANK | $8.3 \%$ | $7.7 \%$ | $8.0 \%$ | $8.7 \%$ | $8.6 \%$ |
| OTHERS | $16.6 \%$ | $16.2 \%$ | $17.3 \%$ | $17.4 \%$ | $18.0 \%$ |



|  | Dec. 04 | Dec. 05 | Jun. 06 | Sep. 06 | Dec. 06 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| BCP | $31.2 \%$ | $31.7 \%$ | $31.4 \%$ | $31.6 \%$ | $30.9 \%$ |
| BBVA | $18.0 \%$ | $19.2 \%$ | $21.5 \%$ | $22.1 \%$ | $22.5 \%$ |
| SCOTIABANK | $16.4 \%$ | $16.5 \%$ | $14.9 \%$ | $14.2 \%$ | $14.0 \%$ |
| INTERBANK | $8.7 \%$ | $8.1 \%$ | $7.9 \%$ | $7.6 \%$ | $7.4 \%$ |
| OTHERS | $25.8 \%$ | $24.5 \%$ | $24.3 \%$ | $24.5 \%$ | $25.1 \%$ |

* Daily average balance. Includes Credileasing and foreign branches. It doesn't include BCB.


## BCP - Business Performance

## CREDICORP

The development of alternative distribution channels is the key to increase banking penetration...

| ( $\mathrm{N}^{\circ}$ of transactions in thousands) | Monthly Average 2003 | Monthly Average 2004 | Monthly Average 2005 | Monthly Average 2006 | $\begin{gathered} \text { CAGR (\%) } \\ \text { Dec.06/Dec03 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Teller | 6,730 | 6,790 | 7,311 | 8,003 | 5.9 |
| A.T.M | 2,955 | 2,942 | 3,055 | 3,826 | 9.0 |
| Internet Banking | 2,140 | 2,675 | 3,578 | 5,014 | 32.8 |
| Telecrédito | 1,314 | 1,704 | 2,007 | 2,460 | 23.2 |
| P.O.S. | 1,265 | 1,308 | 1,542 | 1,827 | 13.0 |
| Telephone Banking | 603 | 680 | 720 | 859 | 12.5 |
| Saldos Via BCP | 1,837 | 1,919 | 1,985 | 2,135 | 5.1 |
| Direct Debit | 211 | 227 | 216 | 249 | 5.7 |
| ATM - Other banks' networks | 117 | 118 | 143 | 143 | 7.0 |
| Agente BCP | - | - | - | 162 |  |
| TOTAL | 17,172 | 18,364 | 20,555 | 24,677 | 12.8 |
| Electronic Channels |  | ATM Market Share |  |  |  |
|  | 360 | $45 \%$ $35 \%$ $25 \%$ $15 \%$ $5 \%$ |  |  |  |
| $1993 \quad 2001 \begin{array}{cccc} & 2002 & 2003 & 2004 \\ & & \text { ■ Electronic Channels } ■ \text { Teller }\end{array}$ | 20052006 |  |  |  |  |

## BCP - Business Performance

## CREDICORP

Though BCP can capitalize on some important strengths to differentiate itself...

Such as its existing and projected expansion of its distribution channels...

| BCP |  | Target 2007 | Target 2008 |
| :--- | ---: | ---: | ---: |
| ATMs | 655 | 730 | 809 |
| Branches | 237 | 263 | 278 |
| Agente BCP | 551 | 720 | 840 |

...and the development of market tailored distribution channels...

BCP



- Low capital cost (US\$500).
- Low operating cost.
- Still limited functionality.


## BCP - Business Performance

## CREDICORP

.and its strong funds generation capability.
...where liabilities composition reflects strong funding growth capacity.. and solid franchise in deposits reflect customer confidence in BCP/Credicorp


## BCP - Business Performance

## CREDICORP

## ...leading to a low cost of funding. .

Cost of Funding in Soles *


Cost of Funding in US\$ *

*As of December 2006

## BCP - Business Performance

## CREDICORP

Further improvement of loan quality led to continuing provision reversals \& recoveries ...


## BCP - Business Performance

## CREDICORP

Based on yearly performance, higher earnings led to improvement of all performance ratios ...

Cost Structure



Cost/Income




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## ASHC - Financial Highlights

## CREDICORP

Atlantic remains a stable off-shore banking operation - a stable contributor to Credicorp.



| Net Income (US\$ MFllions) |  |  |  |
| :--- | ---: | ---: | ---: |
|  | 2005 | 2006 | $2006 / 2005$ |
|  |  |  |  |
|  | 12.9 | 14.2 | $10.2 \%$ |
| Net Interest Income | -1.9 | -1.9 | $0.0 \%$ |
| Provisions | 4.9 | 6.1 | $24.5 \%$ |
| Fee Income | 3.9 | 5.2 | $33.3 \%$ |
| Net gains from sale of sec. | 0.4 | -0.7 | $-275.0 \%$ |
| Net gains on FX transact. | 0.8 | 0.8 | $0.0 \%$ |
| Other Income | -7.5 | -8.3 | $10.7 \%$ |
| Oper. Expenses |  |  |  |
|  | 13.5 | 15.4 | $14.2 \%$ |
| NET INCOME \& CONTRIB. TO BAP |  |  |  |


| Financial Ratios |  |  |
| :--- | ---: | ---: |
|  | 2005 | 2006 |
| Net Equity (US\$ M M) | 164.8 | 179.6 |
| ROE | $12.9 \%$ | $12.6 \%$ |
| BIS Ratio | $16.1 \%$ | $15.1 \%$ |
|  |  |  |

## CREDICORP

A long term strategy to improve the performance of a promising business..


## PPS - Financial Highlights

## CREDICORP

changes in the insurance business are leading to recovered profitability.

| Breakdown of Total Premiums by Segment |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (US\$ Millions) | 2005 |  | 2006/2005 |  |  |  |  |  |  |
| P\&C | 172.9 | 178.4 | 3\% |  |  |  |  |  |  |
| Life Insurance | 110.5 | 117.1 | 6\% |  |  |  |  |  |  |
| Health Insurance | 75.7 | 77.1 | 2\% |  |  |  |  |  |  |
| Total Premiums | 359.0 | 372.6 | 4\% | Ratios |  | 3 Q 06 | 4 Q 06 | 2005 | 2006 |
|  |  |  |  | Combined Ratio Claims / Net prem. earned |  | - 99.5\% | 101.8\% | 106.3\% | 104.4\% |
|  |  |  |  |  |  | ed Net 66.0\% | 75.5\% | 76.1\% | 69.6\% |
| Net Premiums Earned | 222.5 | 259.1 | 16\% | Operating Exp.+Comm./Ne prem. earned |  | Net 33.5\% | 26.3\% | 30.2\% | 34.8\% |
| Underwriting Results | 19.6 | 34.8 | 78\% | Net loss ratio |  | 68.5\% | 72.4\% | 78.9\% | 72.0\% |
| Operating Expenses | 84.5 | 107.7 | 27\% |  |  |  |  |  |  |
| Net Income | 13.1 | 59.1 | 350\% |  |  |  |  |  |  |
| (-) Minority Interest |  |  |  |  |  |  |  |  |  |
| in P. Vida | 6.1 | 5.7 | -6\% |  |  |  |  |  |  |
| Net income after M.I. | 7.0 | 53.3 | 660\% |  |  |  |  |  |  |
| Contribution to BAP | 5.6 | 14.5 | 159\% |  |  |  |  |  |  |
| Net Earnings per Company (US\$ thousands) |  |  |  |  |  |  |  |  |  |
|  | PPS | Life after Minority Interest | Health | Net Income | Adjustments for consolidation | Total Contribution to BAP |  |  |  |
| 4Q05 | (3,741) | 5,732 | (1,283) | 708 | 197 | 905 |  |  |  |
| 1 Q06 | 49 | 1,459 | 1,433 | 2,941 | (252) | 2,689 |  |  |  |
| 2 Q 06 | 2,303 | 2,231 | - $\begin{array}{r}204 \\ 1,278\end{array}$ | 4,7385,519 | $(2,008)$ | 2,730 |  |  | 27 |
| 3 O 06 | 2,500 | 1,740 |  |  | (933) | 4,586 |  |  |  |
| 4Q06 | 35,165 |  |  | 40,144 | $(35,610)$ | 4,534 |  |  |  |

## Prima AFP - Financial Highlights

## CREDICORP

A strategy to position the Credicorp group in the Pension Fund business...


Prima AFP completed its merger process with stronger losses than expected...

## PRIMA AFP Financial Highlights

| (US\$ thousands) | $\mathbf{3 Q 0 6}$ | $\mathbf{4 Q 0 6}$ | $\mathbf{4 Q 0 6 / \mathbf { 3 Q 0 6 }}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Income | 8,749 | 8,923 | $2.0 \%$ | 459 | 23,425 |
| Operating Losses | $(13,684)$ | $(19,803)$ | $44.7 \%$ | $(11,086)$ | $(44,149)$ |
| Net Losses | $(4,935)$ | $(10,879)$ | $120.4 \%$ | $(7,597)$ | $(20,723)$ |
| Total Assets | 183,809 | 233,928 | $27.3 \%$ | 18,315 | 230,560 |
| Total Liabilities | 58,484 | 115,447 | $97.4 \%$ | 2,845 | 112,079 |
| Net Worth | 125,325 | 118,481 | $-5.5 \%$ | 15,470 | 118,481 |


|  | $4 \mathrm{Q05}$ | 3 Q06 | $4 \mathrm{Q06}$ |
| :---: | :---: | :---: | :---: |
| Funds under management US\$ mm | 255 | 929 | 4,206 |
| Affiliates (1) | 51,838 | 125,840 | 997,963 |
| Contributors (2) | 19,401 | 93,352 | 379,308 |
| Adjusted contributor-to-affiliate ratio (3) | 84\% | 89\% | 38\% |
| (1) Source: SBS. <br> (2) Estimations of the company. |  |  |  |
|  |  |  |  |
| (3) Takes into account the transfer process. |  |  |  |



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Overview

## Overview

## CREDICORP

Credicorp is the sum of parts..

| Earnings Contributions (US\$MM) | 2004 | 2005 | 2006 | $\begin{aligned} & \text { Change } \\ & \text { 2005/2004 } \end{aligned}$ | $\begin{aligned} & \text { Change } \\ & \text { 2006/2005 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Banco de Crédito BCP(1) | 123.1 | 176.5 | 238.9 | 43\% | 35\% |
| BCB | 3.7 | 10.2 | 14.1 | 178\% | 38\% |
| Atlantic | 13.3 | 13.5 | 15.4 | 1\% | 14\% |
| PPS | 9.4 | 5.6 | 14.5 | -40\% | 159\% |
| Grupo Crédito (2) | 1.9 | (5.5) | (12.4) | -388\% | 125\% |
| Prima | - | (7.6) | (20.7) | 0\% | 173\% |
| Others | 2.0 | 2.1 | 8.3 | 6\% | 296\% |
| Credicorp and Others (3) | (17.0) | (8.2) | (26.4) | -52\% | 223\% |
| Credicorp Ltd. | (18.9) | (7.9) | (27.0) | -58\% | 240\% |
| Net income attributable to Credicorp <br> (1) Includes Banco de Crédito de Bolivia. | 130.7 | 181.9 | 230.0 | 39\% | 26\% |
| (2) Includes Prima AFP and Servicorp. |  |  |  |  |  |
| (3) 2006 includes US\$-16.4 MM expenses for taxes on dividends and US\$-6.0 MM loss mainly in a FX hedging position over dividends. |  |  |  |  |  |
| 2004 includes US $\$ 19 \mathrm{MM}$ of Tequendama's net income and US $\$ 0.71 \mathrm{MM}$ of other provisions for contingencies and expenses ofTequendama's |  |  |  |  |  |

## Overview

2006 year end results confirm our long term strategy...

- BCP continues its growth path focusing in Retail \& SME and transactional business..
- Net earnings for 2006 reached record levels at Credicorp with US $\$ 230$ million and BCP with US\$ 248 million...
- BCP's distribution network grows over 70\% through low cost outlets... (Agente BCP)
- Successful placement of US\$ 120 million subordinated debt in the international markets
(1st of its kind for a Peruvian entity)...
- Obtained investment grade rating from Fitch for senior foreign currency debt...
- Received "Best Bank" awards from Euromoney, Latin Finance and The Bankers, and other re-known awards such as

Iberoamericano de Calidad and Creatividad Empresarial

- Elements that generate income volatility are being eliminated...
- ASHC remains a stable business and steady earnings contributor...
-PPS shows a continuation of improved profitability in all fronts...
- Successful acquisition and merger of Unión Vida AFP into Prima and positioning Prima as an important market player...
- Credicorp ratios for the year 2006 reflect a solid $26 \%$ net earnings growth reaching 18.4\% ROAE and 45.4\%


## Overview

## CREDICORP

Increased net income led to improved profitability ratios,

## ROAE



ROAA


## Cost/Income

but higher operating costs had a negative impact on efficiency for 2006..


## Overview

## CREDICORP

Stock performance reflects market recognition ...


## Overview

## CREDICORP

Presence in the whole financial system through several leading financial institutions..


## Overview

## CREDICORP

A diversified shareholder structure.


## Safe Harbor for Forward-Looking Statements

This material includes "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statement other than statements of historical information provided herein are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties.

The Company cautions readers that actual results could differ materially from those expected by the Company, depending on the outcome of certain factors, including, without limitation: (1) adverse changes in the Peruvian economy with respect to the rates of inflation, economic growth, currency devaluation, and other factors, (2) adverse changes in the Peruvian political situation, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals, and (3) adverse changes in the markets in which the Company operates, including increased competition, decreased demand for financial services, and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

The Company undertakes no obligation to release publicly the result of any revisions to these forwardlooking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in the Company's business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

## CREDICORP

## CREDICORP

Low banking penetration, potential growth..


## CREDICORP

Growth potential in the whole financial system due to low banking penetration...

Why Micro-business?

- During the last 5 years, the number of clients has increased gradually

| Loans (US\$) | $\mathrm{N}^{\circ}$ of borrowers |  | Growth 2000-2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 2005 | ${ }^{\circ}$ Borrowers | \% |
| $<=300$ | 604 | 1473 | 869 | 52.6\% |
| 300-1000 | 429 | 674 | 245 | 14.8\% |
| 1000-2000 | 166 | 346 | 180 | 10.9\% |
| 2000-5000 | 95 | 318 | 223 | 13.5\% |
| 5000-10000 | 35 | 97 | 62 | 3.8\% |
| > 10000 | 54 | 127 | 73 | 4.4\% |
| Total | $1383{ }^{\prime}$ | 3035 | 1652 | 100.0\% |

Of which, over 400 thousand new borrowers are entrepreneurs

- Micro-business segment has achieved the most dynamic growth during the last years.



## Latest Financial Data

## CREDICORP

Improvements in socioeconomic levels and employment respond to growth...


## Latest Financial Data

## CREDICORP

Financial System has accelerated its growth in recent years.

Increasing banking penetration in Retail Segment...

Loans - Financial System * (\% GDP)

*Financial System: Banks, Banco de la Nación, Financial enterprises, Saving and loans institutions (Cajas Rurales y Municipales) and Edpymes.
Source: SBS, BCRP
...Microfinance institutions and institutional investors have the greater growth.


