## FOR IMMEDIATE RELEASE:

For additional information please contact:
Jose Hung
Investor Relations
Banco de Credito
Phone: (511) 349-0590
E-mail: jhung@bcp.com.pe
Web site: http://www.credicorpnet.com

Alfredo Montero<br>General Manager<br>Banco de Credito New York Branch<br>Phone: (212) 644-6644<br>Fax: (212) 826-9852<br>E-mail: amontero@bcpny.com

## CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 1999

(Lima, Perú, February 1st, 2000) - Credicorp Ltd. ("Credicorp") (NYSE:BAP;LSE:BAPC1) today announced its financial results for the quarter ended December 31, 1999.

Credicorp announced for the twelve month period ended December 31, 1999 a consolidated net income of US\$43.5 million, 3.3\% over US\$42.1 million in 1998, or US\$0.537 and US\$0.520 per share, respectively. Consolidated net income for the quarter ended December 31, 1999 was US $\$ 39.1$ million, higher than US\$1.3 million in the fourth quarter of 1998, resulting in net income per share of US\$0.483 and US\$0.016, respectively. In the fourth quarter of 1999 net income includes proceeds from the sale of Credicorp's equity shares in AFP Unión which, net of other provisions, amounted to US $\$ 33.6$ million, as explained in Section I.5, below. Not considering these items, fourth quarter 1999 shows securities transactions gains compared to losses sustained in the prior year quarter, and lower loan loss provisions, partially offset by higher insurance claims.

## I. CREDICORP LTD. AND SUBSIDIARIES

## CREDICORP LTD. AND SUBSIDIARIES

SUMMARY OF RESULTS
(In U.S.\$ millions, except net income per share)

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.98 | 30.09.99 | 31.12.99 | 31.12.98 | 31.12.99 |
| Net interest income | 98.4 | 89.7 | 93.3 | 396.5 | 368.8 |
| Provisions for possible loan losses, net | 54.8 | 38.9 | 45.3 | 170.6 | 172.6 |
| Other income | 88.1 | 76.5 | 125.8 | 344.0 | 372.0 |
| Claims on insurance activities | 20.7 | 21.6 | 25.2 | 88.1 | 89.4 |
| Other expenses | 113.5 | 105.4 | 104.7 | 430.9 | 425.7 |
| Translation result | 5.7 | 3.2 | 1.5 | 25.2 | 7.1 |
| Income before income tax and - minority interest | 3.2 | 3.6 | 45.4 | 76.2 | 60.2 |
| Income Tax | (1.0) | (1.4) | (5.0) | (25.6) | (8.8) |
| Minority Interest | (1.0) | (2.0) | (1.3) | (8.5) | (7.9) |
| Net Income | 1.3 | 0.2 | 39.1 | 42.1 | 43.5 |
| Net Income per share (1) | 0.016 | 0.003 | 0.483 | 0.520 | 0.537 |

(1) Based on 81.00 million net outstanding shares in all periods. The total number of shares is 94.38 million, however, as 13.38 million are held by affiliates as treasury shares, the net consolidated outstanding shares are 81.00 million.

## I. 1 ECONOMIC SITUATION

After a $2.1 \%$ GDP growth in Peru through September 1999, growth rates increased to 6.7\% and $8.7 \%$ in October and November, respectively, which resulted in a higher $3.1 \%$ growth as of November 1999. Growth is expected at $8.5 \%$ for the fourth quarter of 1999, compared to a decline of $0.6 \%$ in the last quarter of 1998. For total 1999, growth is expected at approximately $3.8 \%$, higher than $0.4 \%$ in 1998.

In the preceding third quarter of 1999, GDP slightly grew $0.1 \%$ due to decreased activity in Fishing, Construction and Manufacturing. In the current quarter, these sectors improve including a trend change in Construction, after declining quartely since the fourth quarter of 1998. Growth through December 1999 is expected to be driven by Fishing (60\%), Agriculture (12\%), Mining (10\%), and Manufacturing ( $7 \%$ ), which is helped by increased fishmeal processing. Sectors related to domestic demand perform poorly, specially Construction ( $-16 \%$ ) and Commerce ( $-1 \%$ ).

The consumer price index in Perú rose $3.7 \%$ in 1999 versus $6.0 \%$ in 1998, continuing its downward trend. In the fourth quarter of 1999 inflation was $0.6 \%$, higher than $0.3 \%$ in the prior year period. The wholesale price index grew $5.5 \%$ in 1999 versus $6.5 \%$ in 1998, and increasing $1.4 \%$ and $0.2 \%$ in the fourth quarters of 1999 and 1998, respectively.

The exchange rate in Perú reached $\mathrm{S} / .3 .51$ at December 31, 1999, resulting in a devaluation of $11.4 \%$ in the year, lower than $15.6 \%$ in 1998. Devaluation in the current quarter was $1.3 \%$, lower than $3.8 \%$ in both, the third quarter of 1999 and in the fourth quarter of 1998. Devaluation exceeded inflation in 1999, which also occurred in 1998.

International reserves of the financial system reached US\$8.6 billion at November 1999, decreasing US $\$ 700$ million since December 1998. The Current Account Balance is expected to be a deficit of $3.5 \%$ of GDP, amounting to US\$2.0 billion, lower than the $6.0 \%$ deficit in 1998. The Trade Balance deficit also decreases from US\$2.5 billion in 1998 to approximately US\$600 million in 1999.

Total liquidity in the financial system as of December 31, 1999, amounted to US\$15.3 billion, 16.3\% higher than the December 1998 balance and $2.9 \%$ higher than the September 1999 balance, in nominal terms. In 1999 Nuevo Sol liquidity grew $20.8 \%$ and foreign currency liquidity by 1.9\% (in US\$ terms), compared to $6.4 \%$ and $-0.1 \%$ in 1998, respectively.

SBS statistics as of December 15, 1999, show deposits in the financial system at US $\$ 13.0$ billion, growing $9.8 \%$ during 1999, with local currency deposits increasing $4.9 \%$, and foreign currency deposits by $0.5 \%$ (in US\$ terms), compared to $7.1 \%$ and $-1.4 \%$ in 1998. In the fourth quarter of 1999, local currency deposits decreased $1.2 \%$ but grew $1.8 \%$ in foreign currency.

Total loans decreased $7.3 \%$ to US\$13.1 billion since December 1998, decreasing 15.2\% and 15.1\% in local and foreign currency, respectively. Loans declined $1.7 \%$ in the current quarter, with local currency loans decreasing $3.1 \%$, and foreign currency loans $3.4 \%$, due in part to the transfer to nonfinancial entities or exchange for government bonds of approximately US $\$ 200$ million. Transferred or exchanged loans during 1999 amounted to approximately US $\$ 1.4$ billion. BCP decided not to take advantage of these transfer or exchange programs.

During the fourth quarter of 1999, Peruvian bank's loan quality continued to deteriorate with the past due ratio increasing from $8.7 \%$ at September 1999 to $9.7 \%$ as of December 15, 1999, even after the effect of the exchange programs. Past due loans increase $8.8 \%$ during the current quarter and $30.4 \%$ in 1999, after a $70.4 \%$ increase in 1998.

## I. 2 INTEREST INCOME AND OTHER INCOME

In the fourth quarter of 1999 net interest income reached US $\$ 93.3$ million, below US $\$ 98.4$ million in the previous year quarter, principally due to the effect of a lower volume of interest earning assets. Net interest margin (net interest income over average interest earning assets), on an annualized basis, was $6.10 \%$ during the fourth quarter of 1999, slightly below $6.13 \%$ in the same quarter of the previous year, but increased over $5.69 \%$ in the third quarter of 1999, due to lower funding costs and recovery of suspense accounts interest receivables. Interest earning assets, as averages of beginning and ending balances, were US\$6.1 billion in the fourth quarter of 1999, decreasing 3.1\% since the preceding quarter and $4.9 \%$ since year-end 1998.

Deposits and other obligations reached US $\$ 5.5$ billion at the end of December 1999, remaining similar to the year-ago balance, but decreasing $1.6 \%$ during the current quarter. Due to banks and correspondents also decreased in this quarter from US\$724.3 million at September 30, 1999 to US $\$ 600.6$ million at the end of 1999.

Non-interest income was US\$125.8 million in the fourth quarter of 1999, increasing $42.8 \%$ from noninterest income of US $\$ 88.1$ million in the same period of 1998 , mostly due to the proceeds from the sale of AFP Unión shares as mentioned in Section I.5. The non-interest income components had the following growth rates with respect to the prior year quarter and to the preceding third quarter of 1999:

| (\% change and US\$Mn) | 4Q98 | 3Q99 | 4Q99 | 4Q99 vs | 4Q99 vs |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ( |  |  |  | 3Q99 | 4Q98 |
| Commissions for banking services | 35.9 | 33.9 | 32.1 | $-5.3 \%$ | $-10.7 \%$ |
| Net premiums | 29.5 | 26.2 | 28.8 | $10.2 \%$ | $-2.4 \%$ |
| Gains from sale of securities | -1.7 | 2.7 | 36.4 | $1,255.9 \%$ | N/A |
| Gains from foreign exchange | 9.5 | 5.7 | 7.5 | $31.4 \%$ | $-21.2 \%$ |
| Other non-interest income | 14.8 | 8.1 | 20.9 | $158.6 \%$ | $41.5 \%$ |
| Total Non-Interest Income | $\mathbf{8 8 . 1}$ | $\mathbf{7 6 . 5}$ | $\mathbf{1 2 5 . 8}$ | $\mathbf{6 4 . 4 \%}$ | $\mathbf{4 2 . 8 \%}$ |

Increases in current period's Other non-interest income is due mostly to the reversal of certain contingency provisions that exceeded requirements and higher recovery of amounts charged-off in prior periods.

## I. 3 OTHER NON-INTEREST EXPENSES

Other non-interest expenses, which include provisions for assets received in lieu of loan repayment and employee profit sharing expense, amounted to US\$104.7 million in the fourth quarter of 1999, $7.7 \%$ below expenses in the same period of the previous year. Credicorp's other expense components had the following variations:

| 4Q98 | 3Q99 | 4Q99 | 4Q99 vs | 4Q99 vs |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (\% change and US\$ Mn) |  |  |  | 3Q99 | 4Q98 |
| Salaries and employee benefits | 42.4 | 44.7 | 44.1 | $-1.3 \%$ | $4.1 \%$ |
| General, administrative, and taxes | 44.2 | 36.0 | 37.1 | $3.1 \%$ | $-16.0 \%$ |
| Depreciation and amortization | 8.8 | 12.7 | 9.4 | $-26.1 \%$ | $6.9 \%$ |
| Other | 18.1 | 11.9 | 14.0 | $18.0 \%$ | $-22.3 \%$ |
| Total Other Expenses | $\mathbf{1 1 3 . 5}$ | $\mathbf{1 0 5 . 4}$ | $\mathbf{1 0 4 . 7}$ | $\mathbf{- 0 . 6 \%}$ | $\mathbf{- 7 . 7 \%}$ |

The efficiency ratio (adjusted operating expense, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, as a percentage of total income) improved to $52.9 \%$ in the fourth quarter of 1999, from $59.4 \%$ in the fourth quarter of last year, without considering revenue from extraordinary items. Adjusted operating expenses as a percentage of average total assets declined to $5.0 \%$ in the current quarter compared to $5.6 \%$ in the same quarter of the previous year.

## I. 4 LOAN QUALITY

Credicorp's total assets were US\$7.6 billion at December 31, 1999, decreasing 4.6\% compared to the balance at the end of 1998, and $3.0 \%$ since the preceding quarter. The loan portfolio as of December 31, 1999 totaled US\$4.7 billion, $1.6 \%$ over the balance at the end of September 1999, but $7.2 \%$ below the year-ago balance. Loan quality indicators are shown in the following table:

| (In US\$Mn) | 4Q98 | 3Q99 | 4Q99 |
| :--- | ---: | ---: | ---: |
| Total loans | $5,104.5$ | $4,662.0$ | $4,737.7$ |
| Past due loans | 306.2 | 396.3 | 360.2 |
| Loan loss reserves | 270.1 | 303.0 | 316.8 |
|  |  |  |  |
| Past due / Total loans | $6.0 \%$ | $8.5 \%$ | $7.6 \%$ |
| Reserves / Past due | $88.2 \%$ | $76.5 \%$ | $88.0 \%$ |

Past due loans decrease to US $\$ 360.2$ million at the end of December 1999, from US $\$ 396.3$ million at September 30, 1999, mainly from loans to middle market segment clients, and after charge-offs amounting to US\$53.4 million made by BCP in the last quarter of 1999, compared to US\$22.2 million in the preceding quarter.

## I. 5 EXTRAORDINARY ITEMS

In November 1999 Credicorp sold its equity shares of AFP Unión, in which it had a 40\% interest. The sale, net of amortized cost, resulted in a US\$46.6 million gain, against which provisions were established amounting to US\$13.0 million (US\$10.0 million for possible value impairment of the investment portfolio and US $\$ 3.0$ million for possible loan losses).

From September 1999 to December 1999, the coverage of loan loss provisions over past due loans increased from $76.5 \%$ to $88.0 \%$, respectively, partly from a US\$24.0 million charge against retained earnings, made by BCP, which was applied to increase generic loan provisions, assigned to loans with Normal (A) risk classification.

## I. 6 SUBSIDIARIES

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

| (US\$Mn) | 4Q98 | 3Q99 |  | 4Q99 | 12m98 |
| :--- | :--- | :--- | :--- | :--- | ---: | 12m99

Consolidated Net Income US\$ 1.3 US\$ 0.2 US\$ 39.1 US\$ 42.1 US\$ 43.5

* Includes Inversiones Crédito and Grupo Capital, and Banco de La Paz in 4Q98.

During 1999 BCP contributed US\$9.7 million to Credicorp's net income, while its results according to Peruvian accounting principles reported in Section II, amounted to a net profit of US $\$ 30.6$ million, with the difference mainly due to translation results (US\$9.4 million) being lower than inflation adjustment gains (US\$26.0 million) recorded in Peruvian books, and to minority interest deductions.

In the current quarter, Banco Tequendama contributed US\$0.9 million to consolidated net income, although Credicorp had to increase provisions charged against income by US\$1.6 million (US\$4.3 million in the third quarter of 1999), to cover for additional losses related to substandard loans and foreclosed assets transferred from Banco Tequendama in the preceding quarter.

Subsidiaries not commented in the next sections of this report can be briefly highlighted as follows:

## Banco de Crédito de Bolivia ("BCB"), Bolivia

Credicorp holds a $99.7 \%$ interest in BCB, directly and through various subsidiaries, and is consolidated within the BCP financial statements. In 1999 the Bolivian economy slowed down with GDP growing approximately $1 \%$, down from $4.7 \%$ in 1998 , with lower inflation, $2.5 \%$ versus $4.3 \%$, respectively, although devaluation was similar at $5.5 \%$. During 1999, BCB increased its market share, due in part to the acquisition of loans and deposits from Banco Boliviano Americano, in May 1999. Deposit market share increased to $13.6 \%$ at December 1999, from $11.1 \%$ a year-ago, ranking as the number two bank. In terms of loans, BCB is bank number three, with a $12.0 \%$ market share, increasing from $10.7 \%$ in the previous year. BCB had net income of US $\$ 5.4$ million in 1999, compared to US $\$ 5.1$ million in the prior year period. In the fourth quarter of 1999 BCB had net income of US\$1.3 million, below net income of US\$1.7 million in the same quarter of 1998. At December 31, 1999 BCB had total loans of US $\$ 491.9$ million, increasing from US $\$ 462.1$ million at December 1998, and from US\$485.9 million at September 1999.

## Banco Tequendama, Colombia

In 1999 Colombia suffered a recession with GDP expected to decline 5\%. Inflation decreased to $9.2 \%$, from $16.7 \%$ in 1998, while the foreign exchange market was unstable resulting in a peak $38 \%$ devaluation of the Peso, which strengthened in the last quarter, to finally end 1999 with a $22 \%$ devaluation. This allowed for lower interest rates, with the DTF decreasing to $16 \%$ in December 1999, lower than 34\% at the prior year-end. At December 31, 1999, Banco Tequendama had total loans of US\$204.0 million, below US\$259.0 million in December 1998, but higher than US\$185.7 million at September 1999. Total deposits amounted to US\$144.2 million at the end of 1999, decreasing from US $\$ 200.7$ million as of December 1998. At November 1999, Banco Tequendama was ranked $17^{\text {th }}$ out of 26 banks, with a $1.2 \%$ market share, similar to the December 1998 share. In the same dates, its deposits market share was $0.8 \%$ and $0.9 \%$, respectively. As mentioned above, in the third quarter of 1999 Credicorp purchased non-performing loans and foreclosed assets which allows Banco Tequendama to contribute positively to Credicorp's consolidated net income.

## Banco Capital, El Salvador

GDP in El Salvador also had a slowdown. Growth in 1999 was $2.5 \%$, versus $3.2 \%$ in 1998, while inflation was not significant and the exchange rate remained stable. At December 31, 1999, Banco Capital had total loans amounting to US $\$ 128.7$ million, increasing from US $\$ 117.5$ in the preceding quarter, and from US $\$ 98.1$ million at the end of 1998 . Total deposits reached US $\$ 65.8$ million and US $\$ 38.1$ million at the end of 1999 and 1998, respectively. Loan market share increased to $2.4 \%$ from $2.0 \%$, and for deposits to $1.2 \%$ from $0.7 \%$, at September 1999 and December 1998, respectively. Net income for the twelve month period through December 1999 was US $\$ 0.5$ million, similar to the prior year figure.

## II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

## II. 1 NET INCOME

Consolidated net income for the twelve month period ended December 31, 1999 was S/.106.3 million (US\$30.6 million), compared to S/.196.9 million (US\$56.6 million) in 1998. Net income for the fourth quarter of 1999 was S/.28.5 million (US $\$ 8.2$ million) decreasing from S/.33.9 million (US $\$ 9.7$ million) in the prior year period. Fourth quarter 1999 net income, compared to the year-ago period, was affected by write-down provisions related to assets received in lieu of loan repayment, which are included within the Other Expenses concept, and by lower inflation exposure results. In case of cumulative total year figures, net income decreases also due to higher provisions for loan losses.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES

SUMMARY OF RESULTS (1)

|  | Three months ended |  |  |  | Twelve months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.98 | 30.09.99 | 31.12.99 | 31.12.99 | 31.12.98 | 31.12.99 | 31.12.99 |
|  |  |  |  | US\$ |  |  | US\$ |
| Net interest income | 295.5 | 280.9 | 297.5 | \$85.5 | 1,124.4 | 1,141.4 | \$328.0 |
| Provisions for loan losses, net | 176.8 | 132.4 | 131.9 | \$37.9 | 536.5 | 548.6 | \$157.6 |
| Other income | 157.6 | 144.9 | 171.3 | \$49.2 | 593.4 | 623.6 | \$179.2 |
| Other expenses | 269.7 | 301.0 | 295.4 | \$84.9 | 1,043.1 | 1,176.6 | \$338.1 |
| Result from exposure to inflation | 35.7 | 31.3 | 1.4 | \$0.4 | 112.8 | 90.6 | \$26.0 |
| Income before income tax | 42.3 | 23.6 | 42.9 | \$12.3 | 251.2 | 130.5 | \$37.5 |
| Income Tax | 8.5 | 1.2 | 14.3 | \$4.1 | 54.3 | 24.1 | \$6.9 |
| Net Income | 33.9 | 22.4 | 28.5 | \$8.2 | 196.9 | 106.3 | \$30.6 |
| Net Income per share (2) | 0.036 | 0.024 | 0.030 | \$0.009 | 0.210 | 0.113 | \$0.033 |

(1) Financial statements prepared according to Peruvian GAAP. The financial information is in constant soles as of December 31, 1999. Figures in US\$ have been translated at the exchange rate of S/.3.48 to the dollar.
(2) Based on 937.2 million outstanding shares in all periods.

## II. 2 NET INTEREST INCOME

Interest income, net of interest payments, reached $\mathrm{S} / .297 .5$ million (US $\$ 85.5$ million) during the fourth quarter of 1999 increasing $5.9 \%$ over the preceding third quarter net revenue. Current quarter's net interest income was similar to the prior year quarter, with average interest earning assets and the net interest margin also remaining similar in both quarters.

In the fourth quarter of 1999, the net interest margin was $6.49 \%$, similar to $6.46 \%$ in the prior year quarter, and increasing over $5.94 \%$ in the third quarter of 1999 . Compared to the third quarter of 1999, the increase in net interest margin is principally a result of lower funding costs and the recovery of suspense accounts interest receivables.

## II. 3 NON-INTEREST INCOME

Non-interest income, including fee revenue and other non-interest items, increased 8.7\% to S/.171.3 million (US\$49.2 million) in the fourth quarter of 1999 with respect to the same period in the prior year. In the fourth quarter of 1999, fees from banking services amounted to S/.110.4 million (US $\$ 31.7$ million), $8.9 \%$ over such income in the same period in 1998 principally from increased fees for fund transfer services. Fees on the most important banking services had the following growth rates:

| (In constant S/. Mn.) | 4Q98 | 4Q99 | Growth |
| :--- | ---: | ---: | ---: |
| Contingent credits | 9.2 | 8.5 | $-7.6 \%$ |
| Foreign Trade | 9.6 | 7.4 | $-22.9 \%$ |
| Account Maintenance | 30.5 | 30.8 | $1.0 \%$ |
| Insurance | 8.8 | 8.4 | $-4.5 \%$ |
| Collections fees | 16.7 | 15.1 | $-9.6 \%$ |
| Fund transfer services | 11.6 | 21.0 | $81.0 \%$ |
| Credit card fees | 8.2 | 12.9 | $57.3 \%$ |
| Brokerage | 6.3 | 5.4 | $-14.3 \%$ |
| Other | 0.5 | 0.9 | $78.8 \%$ |
| $\quad$ Total | $\mathbf{1 0 1 . 4}$ | $\mathbf{1 1 0 . 4}$ | $\mathbf{8 . 9 \%}$ |

In the fourth quarter of 1999, gains on securities transactions resulted in a net loss of S/.1.5 million (US $\$ 0.4$ million) mainly due to provisions for value impairment, compared to a larger loss of S/.2.6 million (US\$0.8 million) in the year-ago quarter.

Gains from foreign exchange transactions were S/.25.0 million (US\$7.2 million) in the fourth quarter of 1999 , decreasing $8.5 \%$ versus the prior year quarter because of lower transaction volumes.

Comparing the fourth quarter of 1998 to the same period in 1999, the Other Income caption increased from S/.31.6 million (US\$9.1 million) to S/.40.4 million (US\$11.6 million), principally due to the reversal of certain contingency provisions that exceeded requirements.

## II. 4 OTHER NON-INTEREST EXPENSES

Adjusted operating expenses, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, reached S/.267.1 million (US\$76.8 million) during the fourth quarter of 1999, increasing $2.8 \%$ compared to S/.259.9 million (US\$74.7 million) in the same period in 1998, due mainly to higher personnel expense. Provisions for assets received in lieu of loan repayment amounted to $\mathrm{S} / .28 .0$ million and $\mathrm{S} / .9 .6$ million, respectively.

Approximately $41 \%$ of total other non-interest expenses were attributable to employee salaries and other expenses related to personnel. Personnel expenses increased $10.8 \%$ to $\mathrm{S} / .121 .7$ million (US $\$ 35.0$ million) from the same period of the previous year. In the current quarter the number of employees were 7,522 decreasing from 7,572 at September 1999, mostly in Banco de Crédito and Banco de Crédito de Bolivia, which more than offset increased hiring at Solución Financiera de Crédito for sales and staff of six additional offices.

General and administrative expenses, which represented $30 \%$ of overall other expenses, were S/.89.2 million (US $\$ 25.6$ million) in the fourth quarter of 1999, decreasing $13.2 \%$ compared to expenses in the same quarter of last year.

The most significant general and administrative expenditures were:

| (In constant S/. Mn.) | 4Q98 | 4Q99 | Growth |
| :--- | ---: | ---: | ---: |
| Office supplies and operating costs | 20.4 | 15.0 | $-26.5 \%$ |
| Communications | 11.1 | 10.5 | $-5.4 \%$ |
| Third party fees | 21.4 | 13.1 | $-38.8 \%$ |
| Insurance and security | 12.6 | 11.5 | $-8.7 \%$ |
| Transport of currency and securities | 12.0 | 13.0 | $8.3 \%$ |
| Systems and maintenance | 11.8 | 14.9 | $26.3 \%$ |
| Advertising and marketing | 13.1 | 10.9 | $-16.8 \%$ |
| Other G\&A | 0.4 | 0.3 | $-25.0 \%$ |
| $\quad$ Total G\&A | $\mathbf{1 0 2 . 8}$ | $\mathbf{8 9 . 2}$ | $\mathbf{- 1 3 . 2 \%}$ |

The Other caption within Other Non-Interest Expenses, increased from $\mathrm{S} / .25 .8$ million in the fourth quarter of 1998 to $\mathrm{S} / 46.5$ million in the fourth quarter of 1999 , mostly because of increased provisions for assets received in lieu of loan payments which grew from $\mathrm{S} / .9 .6$ million to $\mathrm{S} / .28 .0$ million, respectively. These provisions amounted to $\mathrm{S} / .24 .5$ million and $\mathrm{S} / .86 .3$ million in 1998 and 1999, respectively.

The ratio of adjusted operating expenses (determined by excluding provisions for assets received in lieu of loan repayment and employee profit sharing expense) as a percentage of average total assets decreased from $4.93 \%$ in the fourth quarter of 1998 to $4.89 \%$ in this period.

Adjusted operating expenses, as a percentage of total income, improved from $57.4 \%$ to $56.9 \%$ for the fourth quarters of 1998 and 1999, respectively.

## II. 5 ASSETS AND LIABILITIES

Total assets of BCP were S/.21.3 billion (US\$6.1 billion) at the end of December 1999, 1.2\% below the year-ago balance, and also 4.6\% below the September 1999 balance.

Total loans were S/.14.6 billion (US\$4.2 billion) at December 1999, 2.1\% below the prior year balance, but slightly over the preceding quarter balance. At December 31, 1999, the loan portfolio, net of provisions, represented $63.6 \%$ of total assets, compared to $65.2 \%$ in the prior year. At December 31, 1999 the Nuevos Soles portion of the loan portfolio was $12.6 \%$, decreasing from $12.9 \%$ at the end of the preceding quarter, but remains above $12.3 \%$ at December 31, 1998.

As of December 31, 1999, total deposits were S/.17.6 billion (US\$5.1 billion), increasing $7.3 \%$ during the year, but is $2.9 \%$ below the preceding quarter balance. Since September 1999, demand deposits increased by $0.4 \%$, while time deposits decreased $3.1 \%$ and savings deposits declined by $4.3 \%$. At the end of the fourth quarter of 1999, Nuevos Soles deposits comprised $16.7 \%$ of total deposits, compared to $18.1 \%$ the year before, and $17.9 \%$ as of September 30, 1999.

Growth in assets and liabilities in local currency records is mostly due to the Nuevo Sol devaluation that took place in 1998 and in the first and third quarters of 1999, exceeding the inflation adjustment index. For the year ended December 31, 1999, devaluation of the official SBS exchange rate was $11.2 \%$, compared to a $5.5 \%$ total year inflation adjustment.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

|  | Loans, net |  |  | Total Deposits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In \% and constant S/.Mn.) | 4Q98 | 3Q99 | 4Q99 | 4Q98 | 3Q99 | 4Q99 |
| Banco de Crédito del Perú | 72.4\% | 71.2\% | 70.5\% | 78.6\% | 77.7\% | 78.8\% |
| Banco de Crédito de Bolivia | 10.6\% | 11.4\% | 12.3\% | 7.9\% | 9.0\% | 9.4\% |
| Banco de Crédito Overseas | 11.0\% | 11.9\% | 11.5\% | 10.9\% | 10.9\% | 9.6\% |
| Crédito Leasing | 4.5\% | 4.4\% | 4.6\% | 2.1\% | 2.0\% | 1.9\% |
| Solución Financiera de Crédito | 1.5\% | 1.1\% | 1.1\% | 0.5\% | 0.4\% | 0.3\% |
| TOTAL\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| BCP consolidated Total | S/.14,047 | S/13,559 | S/13,560 | S/.16,380 | S/.18,103 | S/.17,579 |

BCP had a market share in the Peruvian market, considering operations of Banco de Crédito, Credileasing and Solución, of $24.6 \%$ of total loans (22.7\% at December 31, 1998) and $30.6 \%$ of total deposits (29.0\% at December 31, 1998). (According to SBS statistics at December 15, 1999, except November 30, 1999 for Credileasing.)

Loan portfolio composition by business segment developed as follows:

| (In \% of total and constant S/. Mn) | $\mathbf{3 1 . 1 2 . 9 8}$ | $\mathbf{3 0 . 0 9 . 9 9}$ | $\mathbf{3 1 . 1 2 . 9 9}$ |
| :--- | ---: | ---: | ---: |
| Corporate | $40.4 \%$ | $43.4 \%$ | $42.8 \%$ |
| Middle market | $31.8 \%$ | $30.0 \%$ | $30.7 \%$ |
| Retail: | $27.8 \%$ | $26.6 \%$ | $26.5 \%$ |
| - small business | $13.9 \%$ | $12.3 \%$ | $11.4 \%$ |
| - home mortgage | $7.0 \%$ | $7.9 \%$ | $8.4 \%$ |
| - consumer | $4.4 \%$ | $3.8 \%$ | $3.6 \%$ |
| - credit cards | $2.6 \%$ | $2.6 \%$ | $3.1 \%$ |
| Total $\quad$ Total Loans | $\underline{100.0 \%}$ | $\underline{100.0 \%}$ | $\underline{100.0 \%}$ |
| $\quad$ S/.14,905 | $\mathbf{S / . 1 4 , 5 7 3}$ | $\mathbf{S / . 1 4 , 5 9 7}$ |  |

During the fourth quarter of 1999, loan balances increased slightly by $0.2 \%$, mainly due to higher loans to middle market businesses, and growth in mortgage and credit card loans. In the quarter, middle market loans increased $2.4 \%$ to S/.4.5 billion (US\$1.3 billion), while retail market loans decreased $0.3 \%$ to $\mathrm{S} / .3 .9$ billion (US\$1.1 billion) and corporate loans by $1.1 \%$ to $\mathrm{S} / .6 .3$ billion (US $\$ 1.8$ billion). Retail loans by products were as follows:

|  | 4Q98 | 3Q99 | 4Q99 | 4Q99 vs | 4Q99 vs |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (\% change and constant S/. Mn) |  |  |  | 3Q99 | 4Q98 |
| Small business loans | 2,070 | 1,792 | 1,669 | $-6.9 \%$ | $-19.4 \%$ |
| Mortgage loans | 1,041 | 1,151 | 1,223 | $6.2 \%$ | $17.5 \%$ |
| Consumer loans | 650 | 554 | 524 | $-5.3 \%$ | $-19.3 \%$ |
| Credit card loans | 384 | 379 | 450 | $18.9 \%$ | $17.2 \%$ |
| Total Retail | $\mathbf{4 , 1 4 5}$ | $\mathbf{3 , 8 7 6}$ | $\mathbf{3 , 8 6 6}$ | $\mathbf{- 0 . 3 \%}$ | $\mathbf{- 6 . 7 \%}$ |

At the close of December 31, 1999, contingent credits were S/.3.1 billion (US\$0.9 billion), $2.6 \%$ above the balance at September 1999, but $11.3 \%$ lower than the year-ago balance. Guarantees and standby letters of credit, which comprised $54.8 \%$ of such contingent credits, increased $2.1 \%$ to $\mathrm{S} / .1 .7$ billion (US $\$ 486.9$ million) since the third quarter of 1999 . Letters of credit which totaled $\mathrm{S} / .407 .4$ million (US $\$ 117.1$ million) at December 31, 1999, increased $24.9 \%$ from the balance of $\mathrm{S} / .326 .3$ million
(US $\$ 93.8$ million) at September 30, 1999. Foreign exchange futures operations decreased from S/. 472.6 million (US $\$ 135.8$ million) as of September 30, 1999, to S/.440.6 million (US $\$ 126.6$ million) at the end of the year.

## II. 6 LOAN QUALITY

Loan quality indicators improved in the fourth quarter of 1999. Past due loans as a percentage of total loans were $8.26 \%$ at December 1999, compared to $9.17 \%$ at September 1999.

At the end of the fourth quarter of 1999, past due loans were S/.1.2 billion (US $\$ 346.7$ million), decreasing $9.8 \%$ from S/.1.3 billion (US $\$ 384.2$ million) as of September 1999. Past due loans decreased principally in the middle market segment.

Refinanced loans amounted to S/.296.2 million (US $\$ 85.1$ million) as of December 1999, increasing from $\mathrm{S} / .246 .4$ million (US $\$ 70.8$ million) at the preceding quarter, which had remained similar to the balance at December 1998, mainly due to additional refinanced loans to the fishing and services sectors.

Loans believed to be unrecoverable, which were fully provisioned in prior periods, were written off during the fourth quarter of 1999 for a total of S/. 186.0 million (US $\$ 53.4$ million), approximately $89 \%$ related to middle market and small businesses and $11 \%$ to consumer loans. This compared to charge-offs of S/.76.7 million (US\$22.0 million) in the third quarter of 1999, and S/.124.0 million (US $\$ 35.6$ million) in the fourth quarter of 1998. Total 1999 charge-offs amounted to $\mathrm{S} / .446 .6$ million (US\$128.3 million) higher than S/.363.3 million (US\$104.4 million) in 1998.

Loans classified as Substandard, (i.e., Deficient, Doubtful and Loss) decreased from 18.1\% at September 30, 1999, to $17.8 \%$ of the total loan portfolio at the end of 1999, but remains over $14.2 \%$ at the end of 1998. The loan classification is as follows:

| (\% of Total loans and S/.Mn const.) | 31.12 .98 | 30.09.99 | 31.12.99 |
| :---: | :---: | :---: | :---: |
| A: Normal | 73.2\% | 67.3\% | 68.9\% |
| B: Potential Problem | 12.6\% | 14.6\% | 13.3\% |
| C: Deficient | 6.7\% | 8.6\% | 8.5\% |
| D: Doubtful | 5.2\% | 6.2\% | 6.4\% |
| E : Loss | 2.3\% | 3.3\% | 2.9\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.14,905 | S/.14,573 | S/.14,597 |

As of December 31, 1999, loan loss provisions outstanding totaled S/.1,037.3 million (US $\$ 298.1$ million) increasing $2.4 \%$ compared to the preceding quarter balance. The ratio of loan provisions to past due loans reached $86.0 \%$ at the end of the fourth quarter of 1999 , increasing from $75.8 \%$ at the end of the preceding quarter, partly due to the $\mathrm{S} / .83 .5$ million (US $\$ 24.0$ million) charge against free reserves and retained earnings, which was applied to increase generic loan provisions assigned to loans with Normal (A) risk classification, as indicated in Section I.5, above.

Of total provisions outstanding at the end of the fourth quarter of 1999, $\mathrm{S} / .110 .3$ million (US $\$ 31.7$ million) corresponded to generic provisions, increasing from S/.67.7 million (US $\$ 19.5$ million) at September 30, 1999, partly due to applied free reserves as mentioned in Section I.5.

During the fourth quarter of 1999, S/.131.9 million (US\$37.9 million) of loan loss provisions, net of recoveries, were charged against income, decreasing from S/.176.8 million (US $\$ 50.8$ million) made
during the fourth quarter of last year. During the third quarter of 1999, such provision expense reached S/.132.4 million (US\$38.1 million).

Provision expense charged by business segment was:

| (\% of Provision expense and S/.Mn const.) | 4Q98 | 3Q99 | 4Q99 |
| :---: | :---: | :---: | :---: |
| Corporate Banking | 9.7\% | 11.3\% | 11.0\% |
| Middle Market | 41.7\% | 45.6\% | 55.9\% |
| Retail | 48.6\% | 43.1\% | 33.1\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Provision Expense, net | S/.176.8 | S/.132.4 | S/.131.9 |

## II. 7 CAPITAL ADEQUACY

At the end of the fourth quarter of 1999, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 9.3 to 1.0 ( $10.7 \%$ ), while the corresponding consolidated ratio was 9.6 to 1.0 (10.4\%). Risk-weighted assets include S/.936.7 million (US $\$ 269.2$ million) of market risk exposure whose coverage require $\mathrm{S} / .85 .2$ million (US $\$ 24.5$ million) of regulatory capital. Peruvian regulations limits risk-weighted assets to a ratio of 11.0 to 1.0 (9.1\%), which was lowered from 11.5 to 1.0 (8.7\%) in prior periods.

As of December 31, 1999, BCP's consolidated "regulatory capital" was S/.1,847.7 million (US\$530.9 million), $4.0 \%$ below the balance at the third quarter of 1999 mostly due to the application of free reserves to increase generic loan loss reserves, as mentioned in Section I.5. Regulatory capital included S/. 236.6 million (US $\$ 68.0$ million) of subordinated debt at December 1999, remaining similar to the preceding quarter balance.

|  | BCP <br> unconsolidated |  | BCP consolidated |  |
| :--- | ---: | ---: | ---: | ---: |
| (In constant S/. Mn.) | $\mathbf{3 1 . 1 2 . 9 8}$ | $\mathbf{3 1 . 1 2 . 9 9}$ | $\mathbf{3 1 . 1 2 . 9 8}$ | $\mathbf{3 1 . 1 2 . 9 9}$ |
| Regulatory capital | 1,467 | 1,437 | 1,696 | 1,848 |
| Risk weighted assets | 13,443 | 13,403 | 17,585 | 17,752 |
|  |  |  |  |  |
| Weighted assets / Capital | 9.2 | 9.3 | 10.4 | 9.6 |
| Capital / Weighted Assets | $10.9 \%$ | $10.7 \%$ | $9.7 \%$ | $10.4 \%$ |

## III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

Consolidated net income for the twelve month period ended December 31, 1999 was US\$14.9 million, lower than US $\$ 20.4$ million in 1998. Net income for the fourth quarter of 1999 was US $\$ 3.2$ million, compared to US $\$ 2.6$ million in the prior year quarter. Fourth quarter net income improved over the prior year's quarter, due to lower provisions for loan losses and market risks which more than offset decreased revenue from securities' transactions.

Net interest income before risk provisions, which includes dividend income, was US\$4.4 million in the fourth quarter of $1999,3.1 \%$ below US $\$ 4.6$ million in the year-ago quarter. Without including dividends, net interest income was US\$4.1 million in the fourth quarter of 1999, compared to US\$4.3 million in the prior year quarter. Net interest margin, without considering dividends and investments in equity shares, was $2.2 \%$ during this quarter, similar to the $2.1 \%$ margin in the fourth quarter of 1998.

Net earnings on securities transactions, net of provisions for market value, was US\$0.1 million in the fourth quarter of 1999, compared to a net loss of US\$0.5 million in the prior year period. Securities transactions resulted in a loss of US $\$ 0.3$ million for total year 1999, net of US $\$ 2.8$ million of provisions, compared to a gain of US\$2.6 million in 1998.

The Ioan portfolio, net of provisions, was US\$260.5 million as of December 31, 1999, increasing $2.1 \%$ since September 1999, but remaining $14.6 \%$ under the US $\$ 304.9$ million balance at the end the fourth quarter of 1998.

Deposits decreased to US\$555.1 million at December 31, 1999 from US $\$ 592.9$ million at the end of the preceding quarter, and also compared to US\$614.7 million at the end of December 1998.

The investment portfolio was US\$196.3 million at December 1999, increasing from the balance of US $\$ 189.1$ million at September 1999. Funds under management increased from US $\$ 221.2$ million at September 30, 1999, to US\$224.6 million at December 31, 1999, but remained below the balance of US\$233.9 million at December 1998.

Net equity reached US\$129.6 million at the end of December 1999, increasing from US\$119.7 million in the year-ago quarter.

The balance of total risk provisions, which includes reserves for possible loan losses, decreased to US $\$ 1.9$ million at the end of the fourth quarter, having been US $\$ 2.2$ in the preceding quarter-end, and US $\$ 4.8$ million at December 1998. The loan portfolio had no past dues.

The ratio of operating expenses over average assets was $1.4 \%$, annualized, in the fourth quarter of 1999 similar to $1.3 \%$ at the same period in 1998. The ratio of operating expenses to average assets including funds under management was $1.1 \%$ in the fourth quarter of 1999, increasing over $1.0 \%$ in the prior year quarter.

## IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARY ("PPS")

Consolidated net income for the twelve month period ended December 31, 1999, was $\mathrm{S} / .23 .0$ million (US $\$ 6.6$ million), lower than S/.50.9 million (US $\$ 14.6$ million) in the same period of 1998 . Net income in 1999 decreased compared to the prior year period principally due to higher reserves, increased claims, and lower financial income.

Results in the fourth quarter of 1999 were a net loss of S/.2.5 million (US\$0.7 million), compared to net income of S/.9.9 million (US\$2.8 million) in the prior year period. Negative results in the quarter were mostly due to higher net claims from marine hull policies and increased operating expenses.

In the fourth quarter of 1999 , total premiums were $\mathrm{S} / .146 .7$ million (US $\$ 42.1$ million) increasing $3.4 \%$ over S $/ .141 .9$ million (US $\$ 40.8$ million) in the prior year quarter, and were slightly higher than the preceding quarter's $\mathrm{S} / .145 .6$ million (US $\$ 41.8$ million). Net premiums earned, net of reinsured premiums and reserves, were S $/ .104 .7$ million (US $\$ 30.1$ million) in the fourth quarter of 1999, similar to the same quarter of 1998 .

Technical reserves increased to S/.4.7 million (US\$1.4 million) in the fourth quarter of 1999 from S/.3.1 million (US $\$ 0.9$ million) in the preceding year quarter, mostly related to annuities and pension benefits that began to be offered since the first quarter of 1999, and that affect negatively results in their initial years. For total 1999, such reserve increase amounted to S/.29.6 million (US $\$ 8.5$ million) up from S/.6.0. million (US\$1.7 million) in 1998.

Comparing results during years 1999 and 1998, in U.S. Dollars terms, premiums declined $3.0 \%$ in PPS, while a $4.5 \%$ decrease was reported for all insurance companies as of November 1999, due to lower prices, higher delinquencies which require the cancellation of contracts, and lower demand caused by the economic slowdown. General insurance lines at PPS declined $9 \%$ compared to a $20 \%$ growth in life insurance policies. In 1999, growth of the health and medical assistance insurance line ( $23.0 \%$ of total premiums) was $2.9 \%$; the automobile insurance line ( $15.9 \%$ of total premiums) decreased 14.0\%; while property lines, fire and technical lines ( $15.9 \%$ of total premiums), decreased $10.3 \%$. Premiums issued during the year by the subsidiary El Pacífico Vida (26.4\% of total premiums) increased $20.0 \%$ compared to 1998. In these years, pension fund benefits insurance decreased 10.0\%, while group life insurance and individual life insurance policies increased by the same percentage. Sales of life annuities amounted to US $\$ 7.0$ million, increasing 1,330.0\% compared to 1998.

Net underwriting results were S/.9.4 million (US\$2.8 million) in the fourth quarter of 1999, decreasing from S/.31.1 million (US\$8.9 million) in the prior year quarter, mainly due to higher net claims in the marine hull line. The ratio of net underwriting results (net premiums less reserves and claims as a percentage of total premiums) was $6.6 \%$ in the fourth quarter of 1999 , decreasing from $21.9 \%$ in the prior year period. Net claims incurred in the fourth quarter of 1999 were S/.84.6 million (US\$24.3 million), increasing from S/.67.2 million (US $\$ 19.3$ million) in the fourth quarter of 1998. The net loss ratio (net claims to net premiums) increased to $71.7 \%$ in the current quarter, from $42.7 \%$ in the fourth quarter of 1998.

The combined ratio (the sum of net claims, general expenses and commissions, as a percentage of net premiums) was $110.6 \%$ in the fourth quarter of 1999 , higher than $93.1 \%$ of the prior year period, mainly because of higher net claims during the last three months of the year. Operating expenses over net premiums increased from $23.4 \%$ to $24.8 \%$ comparing the fourth quarters of 1998 and 1999, respectively, mainly due to higher disbursements related to systems. The ratio for total 1999 was $21.6 \%$, similar to the prior year ratio.

Net financial income was S/.15.8 million (US\$4.5 million) in the fourth quarter of 1999, higher than S/.8.7 million (US $\$ 2.5$ million) in the prior year period. Investments in real estate and financial assets were $\mathrm{S} / .531 .8$ million (US $\$ 152.8$ million) at the end of 1999, increasing $18.3 \%$ from the balance of the prior year. As of December 31,1999, total assets were S/.864.2 million (US $\$ 248.3$ million) increasing $14.9 \%$ compared to the year-ago balance.

At the end of November 1999, PPS's market share in total premiums was $30.0 \%$, with the share in general risks lines being $31.9 \%$, $28.9 \%$ in life insurance, and $20.5 \%$ in the pension fund benefits line.

The new subsidiary PacíficoSalud EPS, commenced operations in October 1999, offering health benefits as an alternative to the social security system. In its three first months of operations it registered sales of US\$1.9 millions.
*** 8 Tables To Follow ***

## CREDICORP LTD. AND SUBSIDIARIES

Table 1
CONSOLIDATED BALANCE SHEETS
(In thousands of U.S. Dollars)

| ASSETS | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 30, 1998 | Dec. 31, 1998 | Sep. 30, 1999 | Dec. 31, 1999 |
| CASH AND DUE FROM BANKS |  |  |  |  |
| Cash and non interest bearing deposits in banks | 457,192 | 243,125 | 324,852 | 341,584 |
| Interest bearing deposits in banks | 1,354,257 | 1,369,316 | 1,375,929 | 1,249,441 |
|  | 1,811,449 | 1,612,441 | 1,700,781 | 1,591,025 |
| MARKETABLE SECURITIES, net | 355,565 | 342,293 | 518,758 | 450,500 |
| LOANS | 4,912,655 | 5,104,450 | 4,662,006 | 4,737,689 |
| Current | 4,626,350 | 4,798,270 | 4,265,729 | 4,377,524 |
| Past Due | 286,305 | 306,180 | 396,277 | 360,165 |
| Less - Reserve for possible loan losses | $(244,096)$ | $(270,082)$ | $(302,969)$ | $(316,826)$ |
| LOANS NEI | 4,668,559 | 4,834,368 | 4,359,037 | 4,420,863 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 269,226 | 271,996 | 341,919 | 307,465 |
| REINSURANCE ASSETS | 73,718 | 55,840 | 46,525 | 50,768 |
| PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES | 42,948 | 43,632 | 44,832 | 42,927 |
| PROPERTY, PLANT and EQUIPMENT, net | 290,467 | 290,785 | 278,545 | 279,790 |
| DUE FROM CUSTOMERS ON ACCEPTANCES | 49,837 | 54,198 | 86,282 | 81,073 |
| OTHER ASSETS | 419,136 | 446,922 | 444,823 | 365,176 |
|  | 7,980,905 | 7,952,475 | 7,821,502 | 7,589,587 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: |  |  |  |  |
| Non-interest bearing | 535,306 | 565,443 | 486,595 | 517,384 |
| Interest bearing | 4,971,406 | 4,918,599 | 5,152,568 | 5,030,239 |
|  | 5,506,712 | 5,484,042 | 5,639,163 | 5,547,623 |
| DUE TO BANKS AND CORRESPONDENTS | 995,633 | 1,047,503 | 724,281 | 600,593 |
| ACCEPTANCES OUTSTANDING | 49,837 | 54,198 | 86,282 | 81,073 |
| RESERVE FOR PROPERTY AND CASUALTY CLAIMS | 120,214 | 104,155 | 110,265 | 119,321 |
| RESERVE FOR UNEARNED PREMIUMS | 63,770 | 62,084 | 54,731 | 53,968 |
| REINSURANCE PAYABLE | 14,316 | 9,067 | 12,001 | 13,725 |
| OTHER LIABILITIES | 381,307 | 340,090 | 356,796 | 321,859 |
| MINORITY INTEREST | 97,989 | 98,949 | 97,417 | 95,684 |
| TOTAL LIABILITIES | 7,229,778 | 7,200,088 | 7,080,936 | 6,833,846 |
| NET SHAREHOLDERS' EQUITY | 751,127 | 752,387 | 740,566 | 755,741 |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 7,980,905 | 7,952,475 | 7,821,502 | 7,589,587 |
| CONTINGENT CREDITS | 1,144,828 | 1,072,913 | 842,872 | 849,123 |

## CREDICORP LTD. AND SUBSIDIARIES

## Table 2

CONSOLIDATED INCOME STATEMENTS
(In thousands of U.S. Dollars)

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12 .98 | 30.09.99 | 31.12.99 | 31.12.98 | 31.12.99 |
| INTEREST INCOME |  |  |  |  |  |
| Interest on loans | 192,387 | 166,342 | 162,925 | 719,315 | 687,752 |
| Interest and dividends on investments: | 3,988 | 1,420 | 3,456 | 13,358 | 9,979 |
| Interest on deposits with banks | 20,823 | 13,670 | 22,143 | 78,193 | 69,842 |
| Interest on trading securities | 8,788 | 18,235 | 14,282 | 54,899 | 63,973 |
| Total Interest Income | 225,986 | 199,667 | 202,806 | 865,765 | 831,546 |
| INTEREST EXPENSE |  |  |  |  |  |
| Interest on deposits | 95,416 | 87,849 | 82,528 | 357,787 | 355,518 |
| Interest on borrowed funds | 24,669 | 14,391 | 20,666 | 92,197 | 80,459 |
| Other interest expense | 7,514 | 7,722 | 6,282 | 19,260 | 26,762 |
| Total Interest Expense | 127,599 | 109,962 | 109,476 | 469,244 | 462,739 |
| Net Interest Income | 98,387 | 89,705 | 93,330 | 396,521 | 368,807 |
| Provision for possible loan losses, net | 54,815 | 38,939 | 45,348 | 170,560 | 172,646 |
| Net interest income after provision for possible loan losses | 43,572 | 50,766 | 47,982 | 225,961 | 196,161 |
| OTHER INCOME |  |  |  |  |  |
| Fees and commissions from banking services | 35,938 | 33,884 | 32,098 | 143,895 | 133,439 |
| Net gains from sales of securities | $(1,725)$ | 2,687 | 36,433 | 683 | 43,852 |
| Net gains on foreign exchange transactions | 9,521 | 5,715 | 7,507 | 28,889 | 27,956 |
| Net premiums earned | 29,547 | 26,156 | 28,829 | 119,195 | 113,108 |
| Other income | 14,790 | 8,092 | 20,925 | 51,358 | 53,629 |
|  | 88,071 | 76,534 | 125,792 | 344,020 | 371,984 |
| CLAIMS ON INSURANCE ACTIVITIES |  |  |  |  |  |
| Net claims incurred | 7,369 | 9,034 | 11,385 | 37,217 | 36,311 |
| Increase in future policy benefits for life and health | 13,321 | 12,557 | 13,768 | 50,899 | 53,055 |
|  | 20,690 | 21,591 | 25,153 | 88,116 | 89,366 |
| OTHER EXPENSES |  |  |  |  |  |
| Salaries and employee benefits | 42,395 | 44,699 | 44,111 | 181,524 | 178,833 |
| General, administrative, and other taxes | 44,202 | 36,014 | 37,132 | 159,812 | 148,315 |
| Depreciation and amortization | 8,805 | 12,738 | 9,410 | 39,019 | 47,808 |
| Other | 18,084 | 11,903 | 14,047 | 50,534 | 50,770 |
|  | 113,486 | 105,354 | 104,700 | 430,889 | 425,726 |
| Translation result | 5,727 | 3,219 | 1,466 | 25,232 | 7,129 |
| Income before income tax, and minority interest | 3,194 | 3,574 | 45,387 | 76,208 | 60,182 |
| Income Tax | (950) | $(1,393)$ | $(4,997)$ | $(25,589)$ | $(8,751)$ |
| Minority Interest | (985) | $(1,974)$ | $(1,255)$ | $(8,523)$ | $(7,929)$ |
| NET INCOME | 1,259 | 207 | 39,135 | 42,096 | 43,502 |

## CREDICORP LTD. AND SUBSIDIARIES

Table 3 SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.98 | 30.09.99 | 31.12.99 | 31.12.98 | 31.12.99 |
| Profitability |  |  |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.016 | 0.003 | 0.483 | 0.520 | 0.537 |
| Net interest margin on interest earning assets (2) | 6.13\% | 5.69\% | 6.10\% | 6.12\% | 5.86\% |
| Return on average total assets (2)(3) | 0.06\% | 0.01\% | 2.03\% | 0.53\% | 0.56\% |
| Return on average shareholders' equity (2)(3) | 0.67\% | 0.11\% | 20.92\% | 5.63\% | 5.77\% |
| No. of outstanding shares (millions)(4) | 81.00 | 81.00 | 81.00 | 81.00 | 81.00 |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 6.00\% | 8.50\% | 7.60\% | 6.00\% | 7.60\% |
| Reserves for loan losses as a percentage of total past due loans | 88.21\% | 76.45\% | 87.97\% | 88.21\% | 87.97\% |
| Reserves for loan losses as a percentage of total loans | 5.29\% | 6.50\% | 6.69\% | 5.29\% | 6.69\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 41.06\% | 38.39\% | 40.85\% | 41.06\% | 40.85\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 4.80\% | 12.60\% | 5.73\% | 4.80\% | 5.73\% |
| Operating efficiency |  |  |  |  |  |
| Oper. expense as a percent. of total income (5) | 59.38\% | 57.08\% | 52.90\% | 56.91\% | 56.50\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(5) | 5.56\% | 4.80\% | 5.01\% | 5.35\% | 5.12\% |
| Capital adequacy |  |  |  |  |  |
| Total Regulatory Capital (US\$Mn) | 708.0 | 712.2 | 724.2 | 708.0 | 724.2 |
| Tier I Capital (US\$Mn) | 621.8 | 621.8 | 621.8 | 621.8 | 621.8 |
| Regulatory capital / risk-weighted assets (6) | 10.87\% | 11.57\% | 11.53\% | 10.87\% | 11.53\% |
| Average balances (US\$Mn) (3) |  |  |  |  |  |
| Interest earning assets | 6,423.0 | 6,303.6 | 6,118.9 | 6,483.4 | 6,293.7 |
| Total Assets | 7,966.7 | 7,902.8 | 7,705.5 | 7,878.0 | 7,771.0 |
| Net equity | 751.8 | 740.5 | 748.2 | 747.9 | 754.1 |

(1)The number of shares outstanding of 81.00 million is used for all periods since shares have been issued only for capitalization of profits.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Net of treasury shares. The total number of shares was of 94.38 million.
(5)Total income includes net interest income and other income and excludes extraordinary items amounting to US\$36.6Mn.
Operating expense is net of provisions for other assets received in lieu of loan repayment and mandatory employee profit sharing expense.
(6)Risk-weighted assets include US\$269.2Mn of market risk assets at 4Q99.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 4 <br> CONSOLIDATED BALANCE SHEETS

(Constant Nuevos Soles, as of December 31, 1999, and U.S. Dollars in thousands)

| ASSETS | 30.09.98 | 31.12.98 | 30.09.99 | 31.12.99 | 31.12 .99 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | US\$000(1) |
| CASH AND DUE FROM BANKS | 5,346.328 | 4,986.236 | 5,434.654 | 4,988.033 | \$1,433.343 |
| Cash and Checks | 704.377 | 757.838 | 1,075.454 | 1,139.742 | \$327.512 |
| Deposits in Central Bank of Peru | 4,028.487 | 3,175.026 | 3,417.028 | 2,965.733 | \$852.222 |
| Deposits with local and foreign banks | 613.464 | 1,053.372 | 942.172 | 882.558 | \$253.609 |
| MARKETABLE SECURITIES, net | 475.593 | 461.977 | 1,058.178 | 781.320 | \$224.517 |
| LOANS | 13,679.806 | 14,904.546 | 14,572.800 | 14,597.213 | \$4,194.601 |
| Current | 12,853.094 | 13,935.216 | 13,235.765 | 13,390.843 | \$3,847.943 |
| Past Due | 826.712 | 969.330 | 1,337.035 | 1,206.370 | \$346.658 |
| Less - Reserve for possible loan losses | (732.041) | (857.372) | $(1,013.381)$ | $(1,037.296)$ | (\$298.074) |
| LOANS NET | 12,947.765 | 14,047.174 | 13,559.419 | 13,559.917 | \$3,896.528 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 224.243 | 235.060 | 402.110 | 383.044 | \$110.070 |
| PROPERTY, PLANT and EQUIPMENT, net | 649.660 | 685.523 | 656.990 | 662.599 | \$190.402 |
| OTHER ASSETS | 947.359 | 1,146.930 | 1,234.552 | 932.808 | \$268.048 |
| TOTAL ASSETS | 20,590.948 | 21,562.900 | 22,345.903 | 21,307.721 | \$6,122.908 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: | 15,680.059 | 16,380.369 | 18,103.173 | 17,579.111 | \$5,051.469 |
| Demand deposits | 2,627.324 | 2,814.352 | 3,034.570 | 3,045.435 | \$875.125 |
| Saving accounts | 5,215.012 | 5,373.649 | 5,384.439 | 5,154.015 | \$1,481.039 |
| Time deposits | 7,837.723 | 8,192.368 | 9,684.164 | 9,379.661 | \$2,695.305 |
| DUE TO BANKS AND CORRESPONDENTS | 2,119.443 | 2,355.626 | 1,349.643 | 1,017.984 | \$292.524 |
| OTHER LIABILITIES | 1,084.353 | 1,089.593 | 1,157.345 | 1,059.357 | \$304.413 |
| PROVISION FOR SEVERANCE INDEMNITIES | 13.162 | 7.987 | 15.516 | 8.372 | \$2.406 |
| SHAREHOLDERS EQUITY: | 1,693.931 | 1,729.325 | 1,720.226 | 1,642.897 | \$472.097 |
| Capital stock | 987.825 | 988.746 | 988.334 | 988.746 | \$284.122 |
| Legal reserve | 460.980 | 461.407 | 651.869 | 545.620 | \$156.787 |
| Retained earnings | 245.126 | 279.172 | 80.023 | 108.531 | \$31.187 |
| TOTAL LIABILITIES AND EQUITY | 20,590.948 | 21,562.900 | 22,345.903 | 21,307.721 | \$6,122.908 |
| Contingent Credits | 3,437.878 | 3,485.923 | 3,012.330 | 3,091.532 | \$888.371 |

(1)Translated at S/.3.48 per US\$1.00.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES
Table 5
CONSOLIDATED INCOME STATEMENTS
(Constant Nuevos Soles, as of December 31, 1999, and U.S. Dollars in thousands)

|  | Three months ended |  |  |  | Twelve months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.98 | 30.09.99 | 31.12.99 | 31.12.99 | 31.12.98 | 31.12.99 | 31.12.99 |
| Interest income and expense |  |  |  | US\$000(1) |  |  | US\$000(1) |
| Interest income | 632.649 | 603.958 | 607.281 | \$174.506 | 2,310.486 | 2,447.079 | \$703.184 |
| Less - Interest expense | 337.141 | 323.011 | 309.775 | \$89.016 | 1,186.047 | 1,305.689 | \$375.198 |
| Net interest income | 295.508 | 280.947 | 297.506 | \$85.490 | 1,124.439 | 1,141.390 | \$327.986 |
| Provisions for possible loan losses, net | 176.759 | 132.442 | 131.852 | \$37.889 | 536.484 | 548.617 | \$157.649 |
| Net interest income after provisions | 118.749 | 148.505 | 165.654 | \$47.602 | 587.955 | 592.773 | \$170.337 |
| Other Income |  |  |  |  |  |  |  |
| Fees and commissions from services | 101.380 | 103.756 | 110.358 | \$31.712 | 402.606 | 418.177 | \$120.166 |
| Net gains from sales of securities | (2.623) | 7.530 | (1.478) | (\$0.425) | (9.837) | 20.693 | \$5.946 |
| Net gains on foreing exchg. transacts. | 27.264 | 17.566 | 24.957 | \$7.172 | 97.635 | 88.178 | \$25.339 |
| Other income | 31.614 | 16.006 | 37.450 | \$10.761 | 103.038 | 96.597 | \$27.758 |
|  | 157.635 | 144.858 | 171.287 | \$49.220 | 593.442 | 623.645 | \$179.208 |
| Other Expenses |  |  |  |  |  |  |  |
| Salaries and employee benefits | 109.898 | 122.025 | 121.743 | \$34.984 | 452.967 | 488.531 | \$140.382 |
| General and administrative | 102.839 | 89.492 | 89.248 | \$25.646 | 365.835 | 363.916 | \$104.574 |
| Depreciation and amortization | 20.220 | 29.198 | 26.417 | \$7.591 | 95.970 | 123.047 | \$35.358 |
| Taxes other than income tax | 10.954 | 12.943 | 11.494 | \$3.303 | 39.747 | 46.686 | \$13.416 |
| Other | 25.783 | 47.346 | 46.537 | \$13.373 | 88.546 | 154.424 | \$44.375 |
|  | 269.694 | 301.004 | 295.439 | \$84.896 | 1,043.065 | 1,176.604 | \$338.105 |
| Result from exposure to inflation | 35.657 | 31.270 | 1.379 | \$0.396 | 112.820 | 90.636 | \$26.045 |
| Income before income tax | 42.347 | 23.629 | 42.881 | \$12.322 | 251.152 | 130.450 | \$37.486 |
| Income Tax | 8.487 | 1.188 | 14.349 | \$4.123 | 54.278 | 24.133 | \$6.935 |
| NET INCOME | 33.860 | 22.441 | 28.532 | \$8.199 | 196.874 | 106.317 | \$30.551 |

(1)Translated at S/.3.48 per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 6 SELECTED FINANCIAL INDICATORS

|  | Three months ended: |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12 .98 | 30.09.99 | 31.12.99 | 31.12.98 | 31.12.99 |
| Profitability |  |  |  |  |  |
| Net income per common share (S/. per share)(1) | 0.036 | 0.024 | 0.030 | 0.210 | 0.113 |
| Net interest margin on interest earning assets (2) | 6.46\% | 5.94\% | 6.49\% | 6.30\% | 6.23\% |
| Return on average total assets (2)(3) | 0.64\% | 0.40\% | 0.52\% | 0.96\% | 0.50\% |
| Return on average shareholders' equity (2)(3) | 7.91\% | 5.25\% | 6.79\% | 11.76\% | 6.31\% |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 6.50\% | 9.17\% | 8.26\% | 6.50\% | 8.26\% |
| Reserves for loan losses as a percentage of total past due loans | 88.45\% | 75.79\% | 85.98\% | 88.45\% | 85.98\% |
| Reserves for loan losses as a percentage of total loans | 5.75\% | 6.95\% | 7.11\% | 5.75\% | 7.11\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 40.59\% | 38.41\% | 39.99\% | 40.59\% | 39.99\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 6.47\% | 18.81\% | 10.29\% | 6.47\% | 10.29\% |
| Operating efficiency (5) |  |  |  |  |  |
| Oper. expense as a percent. of total income (4) | 57.36\% | 64.35\% | 56.97\% | 58.91\% | 61.69\% |
| Oper. expense as a percent. of av. tot. assets(2)(3) | 4.93\% | 4.90\% | 4.89\% | 4.91\% | 5.08\% |
| Capital adequacy |  |  |  |  |  |
| Net equity as a percentage of period end total assets | 8.02\% | 7.70\% | 7.71\% | 8.02\% | 7.71\% |
| Regulatory capital / risk-weighted assets | 9.65\% | 11.04\% | 10.41\% | 9.65\% | 10.41\% |
| Average balances (constant millions-S/) (3) |  |  |  |  |  |
| Interest earning assets | 18,298.1 | 18,915.6 | 18,336.8 | 17,856.1 | 18,323.0 |
| Total Assets | 21,076.9 | 22,366.1 | 21,826.8 | 20,601.2 | 21,435.3 |
| Net equity | 1,711.6 | 1,709.1 | 1,681.6 | 1,673.9 | 1,686.1 |
| Additional data |  |  |  |  |  |
| No. of outstanding shares (millions) | 880.0 | 937.2 | 937.2 | 880.0 | 937.2 |
| No. of employees | 7,510 | 7,572 | 7,522 | 7,510 | 7,522 |
| Inflation rate ( Wholesale price index) | 0.16\% | 1.15\% | 1.42\% | 6.47\% | 5.48\% |
| Exchange rate (S/. per 1 U.S. Dollar) | 3.13 | 3.41 | 3.48 | 3.13 | 3.48 |

(1)Shares outstanding of 937.2 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Total income includes net interest income and other income.
(5)Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment.

## ATLANTIC SECURITY HOLDING CORPORATION <br> Table 7 <br> SELECTED FINANCIAL DATA(1)

(Thousands of U.S. Dollars, except net income per share, and percentages)

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.98 | 30.09.99 | 31.12.99 | 31.12.98 | 31.12.99 |
| Results |  |  |  |  |  |
| Net Interest Income | 4,588 | 4,776 | 4,445 | 25,294 | 21,594 |
| Provisions for market risks | 1,779 | 1,200 | 76 | 4,324 | 2,906 |
| Other Income(2) | 2,454 | 1,882 | 1,704 | 9,213 | 7,394 |
| Operating Expense | 2,691 | 2,820 | 2,869 | 9,754 | 11,153 |
| Net Income | 2,573 | 2,638 | 3,204 | 20,429 | 14,930 |
| Net Income per share (US\$) | 0.06 | 0.07 | 0.08 | 0.51 | 0.37 |
| Balance-Sheets (end of period) |  |  |  |  |  |
| Total Assets | 864,242 | 867,532 | 815,497 | 864,242 | 815,497 |
| Loan portfolio, net | 304,942 | 255,173 | 260,540 | 304,942 | 260,540 |
| Marketable securities and investments | 168,368 | 189,120 | 196,299 | 168,368 | 196,299 |
| Total Deposits | 614,684 | 592,895 | 555,087 | 614,684 | 555,087 |
| Shareholders' equity | 119,685 | 126,411 | 129,615 | 119,685 | 129,615 |
| Funds under administration | 233,903 | 221,159 | 224,641 | 233,903 | 224,641 |
| Ratios (3) |  |  |  |  |  |
| Net interest margin / interest earning assets (4)(5)(6) | 2.1\% | 2.2\% | 2.2\% | 2.4\% | 2.2\% |
| Return on average stockholders' equity(5) | 8.7\% | 8.4\% | 10.0\% | 16.4\% | 12.0\% |
| Return on average total assets(5) | 1.2\% | 1.2\% | 1.5\% | 2.3\% | 1.8\% |
| Past due loans as a percentage of total loans | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Reserves for loan losses as a percentage of total loans | 0.3\% | 0.2\% | 0.3\% | 0.3\% | 0.3\% |
| Operating expense / total income | 51.1\% | 51.7\% | 47.2\% | 32.3\% | 42.8\% |
| Operating expense / average total assets(5) | 1.3\% | 1.3\% | 1.4\% | 1.1\% | 1.3\% |
| Operating expense / average total assets + funds under management(5) | 1.0\% | 1.0\% | 1.1\% | 0.9\% | 1.0\% |

(1) Certain reclassifications have been made in prior periods for comparison purposes.
(2) Includes realized gains in securities.
(3) Averages are determined as the average of period-beginning and period-ending balances.
(4) Averages determined from monthly balances.
(5) Annualized.
(6) Without considering dividend income and dividend earning assets.

## EL PACIFICO-PERUANO SUIZA AND SUBSIDIARY <br> Table 8 <br> SELECTED FINANCIAL DATA

(Constant Nuevos Soles as of December 31, 1999, and
U.S. Dollars in thousands, except net income per share)

|  | As of and for the three month period ended |  |  |  | As of and for the twelve month period ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.98 | 30.09.99 | 31.12.99 | 31.12 .99 | 31.12.98 | 31.12.99 | 31.12.99 |
| Results |  |  |  | US\$000(1) |  |  | US\$000(1) |
| Total gross Premiums | 141,913 | 145,613 | 146,678 | \$42,149 | 530,963 | 568,266 | \$163,295 |
| Change in Reserves | 3,076 | 14,888 | 4,699 | \$1,350 | 5,993 | 29,552 | \$8,492 |
| Net Underwriting Results | 31,120 | 9,563 | 9,640 | \$2,770 | 88,107 | 65,875 | \$18,930 |
| Net Financial Income | 8,742 | 14,104 | 15,790 | \$4,537 | 64,226 | 56,983 | \$16,374 |
| General Expenses | 25,542 | 20,465 | 27,073 | \$7,780 | 86,687 | 94,867 | \$27,261 |
| Net Income | 9,912 | 3,180 | $(2,512)$ | \$-722 | 50,927 | 22,966 | \$6,599 |
| Net Income per share (S/.)(2) | 0.464 | 0.149 | -0.118 | \$-0.034 | 2.383 | 1.075 | \$0.309 |
| Balance Sheets_(end of period) |  |  |  |  |  |  |  |
| Total Assets | 751,958 | 842,751 | 864,210 | \$248,336 | 751,958 | 864,210 | \$248,336 |
| Investments in Secur. and Real estate | 449,227 | 523,696 | 531,770 | \$152,807 | 449,227 | 531,770 | \$152,807 |
| Technical Reserves | 339,212 | 397,378 | 419,618 | \$120,580 | 339,212 | 419,618 | \$120,580 |
| Net Equity | 296,780 | 320,773 | 317,550 | \$91,250 | 296,780 | 317,550 | \$91,250 |
| Ratios |  |  |  |  |  |  |  |
| Net underwriting results | 21.9\% | 6.6\% | 6.6\% | 6.6\% | 16.6\% | 11.6\% | 11.6\% |
| Loss ratio | 42.7\% | 49.2\% | 71.7\% | 71.7\% | 87.6\% | 70.7\% | 70.7\% |
| Return on avge. equity (3)(4) | 14.3\% | 4.0\% | -3.1\% | -3.1\% | 18.5\% | 7.5\% | 7.5\% |
| Return on total premiums | 7.0\% | 2.2\% | -1.7\% | -1.7\% | 9.6\% | 4.0\% | 4.0\% |
| Shareholders' Equity / Total Assets | 39.5\% | 38.1\% | 36.7\% | 36.7\% | 39.5\% | 36.7\% | 36.7\% |
| Increase in Risk Reserves | 2.8\% | 13.6\% | 4.3\% | 4.3\% | 1.5\% | 6.7\% | 6.7\% |
| Combined Ratio | 93.1\% | 94.0\% | 110.6\% | 110.6\% | 100.1\% | 99.6\% | 99.6\% |
| - Net Claims / Net Premiums | 61.6\% | 67.3\% | 77.3\% | 77.3\% | 69.4\% | 69.8\% | 69.8\% |
| - Op. Exp.+Comiss./Net Premiums | 31.5\% | 26.7\% | 33.2\% | 33.2\% | 30.7\% | 29.8\% | 29.8\% |
| Operating expense/Net Premiums | 23.4\% | 18.7\% | 24.8\% | 24.8\% | 21.7\% | 21.6\% | 21.6\% |
| Oper. expense / Avge. assets (3)(4) | 14.3\% | 10.4\% | 13.3\% | 13.3\% | 12.6\% | 11.7\% | 11.7\% |

(1)Translated at S/.3.48 per US\$1.00.
(2)Based on 21.3 million shares in all periods. Actual outstanding shares were 18.3 million in 4 Q98 and 21.1 in $3 Q 99$ and 21.3 million in 4 Q99.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Annualized.

