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For additional information please contact:

Jose Hung Investor Relations Banco de Credito

Phone: (511) 349-0590 E-mail: jhung@bcp.com.pe

Web site: http://www.credicorpnet.com

Alfredo Montero General Manager Banco de Credito New York Branch

Phone: (212) 644-6644 Fax: (212) 826-9852

E-mail: amontero@bcpny.com

### CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 1999

(Lima, Perú, February 1st, 2000) - Credicorp Ltd. ("Credicorp") (NYSE:BAP;LSE:BAPC1) today announced its financial results for the quarter ended December 31, 1999.

Credicorp announced for the twelve month period ended December 31, 1999 a consolidated net income of US\$43.5 million, 3.3% over US\$42.1 million in 1998, or US\$0.537 and US\$0.520 per share, respectively. Consolidated net income for the quarter ended December 31, 1999 was US\$39.1 million, higher than US\$1.3 million in the fourth quarter of 1998, resulting in net income per share of US\$0.483 and US\$0.016, respectively. In the fourth quarter of 1999 net income includes proceeds from the sale of Credicorp's equity shares in AFP Unión which, net of other provisions, amounted to US\$33.6 million, as explained in Section I.5, below. Not considering these items, fourth quarter 1999 shows securities transactions gains compared to losses sustained in the prior year quarter, and lower loan loss provisions, partially offset by higher insurance claims.

#### I. CREDICORP LTD. AND SUBSIDIARIES

### CREDICORP LTD. AND SUBSIDIARIES SUMMARY OF RESULTS

(In U.S.\$ millions, except net income per share)

	Three months ended			Twelve months ended		
	31.12.98	30.09.99	31.12.99	31.12.98	31.12.99	
Net interest income	98.4	89.7	93.3	396.5	368.8	
Provisions for possible loan losses, net	54.8	38.9	45.3	170.6	172.6	
Other income	88.1	76.5	125.8	344.0	372.0	
Claims on insurance activities	20.7	21.6	25.2	88.1	89.4	
Other expenses	113.5	105.4	104.7	430.9	425.7	
Translation result	5.7	3.2	1.5	25.2	7.1	
Income before income tax and						
	<del>3.2</del>	3.6	45.4	<del>76.2</del>	<del>60.2</del>	
Income Tax	(1.0)	(1.4)	(5.0)	(25.6)	(8.8)	
Minority Interest	(1.0)	(2.0)	(1.3)	(8.5)	(7.9)	
Net Income	1.3	<del>0.2</del>	39.1	<del>42.1</del>	43.5	
Net Income per share (1)	0.016	0.003	0.483	0.520	0.537	

<sup>(1)</sup> Based on 81.00 million net outstanding shares in all periods. The total number of shares is 94.38 million, however, as 13.38 million are held by affiliates as treasury shares, the net consolidated outstanding shares are 81.00 million.

#### I.1 ECONOMIC SITUATION

After a 2.1% GDP growth in Peru through September 1999, growth rates increased to 6.7% and 8.7% in October and November, respectively, which resulted in a higher 3.1% growth as of November 1999. Growth is expected at 8.5% for the fourth quarter of 1999, compared to a decline of 0.6% in the last quarter of 1998. For total 1999, growth is expected at approximately 3.8%, higher than 0.4% in 1998.

In the preceding third quarter of 1999, GDP slightly grew 0.1% due to decreased activity in Fishing, Construction and Manufacturing. In the current quarter, these sectors improve including a trend change in Construction, after declining quartely since the fourth quarter of 1998. Growth through December 1999 is expected to be driven by Fishing (60%), Agriculture (12%), Mining (10%), and Manufacturing (7%), which is helped by increased fishmeal processing. Sectors related to domestic demand perform poorly, specially Construction (-16%) and Commerce (-1%).

The consumer price index in Perú rose 3.7% in 1999 versus 6.0% in 1998, continuing its downward trend. In the fourth quarter of 1999 inflation was 0.6%, higher than 0.3% in the prior year period. The wholesale price index grew 5.5% in 1999 versus 6.5% in 1998, and increasing 1.4% and 0.2% in the fourth quarters of 1999 and 1998, respectively.

The exchange rate in Perú reached S/.3.51 at December 31, 1999, resulting in a devaluation of 11.4% in the year, lower than 15.6% in 1998. Devaluation in the current quarter was 1.3%, lower than 3.8% in both, the third quarter of 1999 and in the fourth quarter of 1998. Devaluation exceeded inflation in 1999, which also occurred in 1998.

International reserves of the financial system reached US\$8.6 billion at November 1999, decreasing US\$700 million since December 1998. The Current Account Balance is expected to be a deficit of 3.5% of GDP, amounting to US\$2.0 billion, lower than the 6.0% deficit in 1998. The Trade Balance deficit also decreases from US\$2.5 billion in 1998 to approximately US\$600 million in 1999.

Total liquidity in the financial system as of December 31, 1999, amounted to US\$15.3 billion, 16.3% higher than the December 1998 balance and 2.9% higher than the September 1999 balance, in nominal terms. In 1999 Nuevo Sol liquidity grew 20.8% and foreign currency liquidity by 1.9% (in US\$ terms), compared to 6.4% and -0.1% in 1998, respectively.

SBS statistics as of December 15, 1999, show deposits in the financial system at US\$13.0 billion, growing 9.8% during 1999, with local currency deposits increasing 4.9%, and foreign currency deposits by 0.5% (in US\$ terms), compared to 7.1% and -1.4% in 1998. In the fourth quarter of 1999, local currency deposits decreased 1.2% but grew 1.8% in foreign currency.

Total loans decreased 7.3% to US\$13.1 billion since December 1998, decreasing 15.2% and 15.1% in local and foreign currency, respectively. Loans declined 1.7% in the current quarter, with local currency loans decreasing 3.1%, and foreign currency loans 3.4%, due in part to the transfer to non-financial entities or exchange for government bonds of approximately US\$200 million. Transferred or exchanged loans during 1999 amounted to approximately US\$1.4 billion. BCP decided not to take advantage of these transfer or exchange programs.

During the fourth quarter of 1999, Peruvian bank's loan quality continued to deteriorate with the past due ratio increasing from 8.7% at September 1999 to 9.7% as of December 15, 1999, even after the effect of the exchange programs. Past due loans increase 8.8% during the current quarter and 30.4% in 1999, after a 70.4% increase in 1998.

#### I.2 INTEREST INCOME AND OTHER INCOME

In the fourth quarter of 1999 net interest income reached US\$93.3 million, below US\$98.4 million in the previous year quarter, principally due to the effect of a lower volume of interest earning assets. Net interest margin (net interest income over average interest earning assets), on an annualized basis, was 6.10% during the fourth quarter of 1999, slightly below 6.13% in the same quarter of the previous year, but increased over 5.69% in the third quarter of 1999, due to lower funding costs and recovery of suspense accounts interest receivables. Interest earning assets, as averages of beginning and ending balances, were US\$6.1 billion in the fourth quarter of 1999, decreasing 3.1% since the preceding quarter and 4.9% since year-end 1998.

Deposits and other obligations reached US\$5.5 billion at the end of December 1999, remaining similar to the year-ago balance, but decreasing 1.6% during the current quarter. Due to banks and correspondents also decreased in this quarter from US\$724.3 million at September 30, 1999 to US\$600.6 million at the end of 1999.

Non-interest income was US\$125.8 million in the fourth quarter of 1999, increasing 42.8% from non-interest income of US\$88.1 million in the same period of 1998, mostly due to the proceeds from the sale of AFP Unión shares as mentioned in Section I.5. The non-interest income components had the following growth rates with respect to the prior year quarter and to the preceding third quarter of 1999:

(% change and US\$Mn)	4Q98	3Q99	4Q99	4Q99 vs 3Q99	4Q99 vs 4Q98
<u> </u>					
Commissions for banking services	35.9	33.9	32.1	-5.3%	-10.7%
Net premiums	29.5	26.2	28.8	10.2%	-2.4%
Gains from sale of securities	-1.7	2.7	36.4	1,255.9%	N/A
Gains from foreign exchange	9.5	5.7	7.5	31.4%	-21.2%
Other non-interest income	14.8	8.1	20.9	158.6%	41.5%
Total Non-Interest Income	88.1	76.5	125.8	64.4%	42.8%

Increases in current period's Other non-interest income is due mostly to the reversal of certain contingency provisions that exceeded requirements and higher recovery of amounts charged-off in prior periods.

#### **I.3 OTHER NON-INTEREST EXPENSES**

Other non-interest expenses, which include provisions for assets received in lieu of loan repayment and employee profit sharing expense, amounted to US\$104.7 million in the fourth quarter of 1999, 7.7% below expenses in the same period of the previous year. Credicorp's other expense components had the following variations:

	4Q98	3Q99	4Q99	4Q99 vs	4Q99 vs
(% change and US\$ Mn)				3Q99	4Q98
Salaries and employee benefits	42.4	44.7	44.1	-1.3%	4.1%
General, administrative, and taxes	44.2	36.0	37.1	3.1%	-16.0%
Depreciation and amortization	8.8	12.7	9.4	-26.1%	6.9%
Other	18.1	11.9	14.0	18.0%	-22.3%
Total Other Expenses	113.5	105.4	104.7	-0.6%	-7.7%

The efficiency ratio (adjusted operating expense, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, as a percentage of total income) improved to 52.9% in the fourth quarter of 1999, from 59.4% in the fourth quarter of last year, without considering revenue from extraordinary items. Adjusted operating expenses as a percentage of average total assets declined to 5.0% in the current quarter compared to 5.6% in the same quarter of the previous year.

#### I.4 LOAN QUALITY

Credicorp's total assets were US\$7.6 billion at December 31, 1999, decreasing 4.6% compared to the balance at the end of 1998, and 3.0% since the preceding quarter. The loan portfolio as of December 31, 1999 totaled US\$4.7 billion, 1.6% over the balance at the end of September 1999, but 7.2% below the year-ago balance. Loan quality indicators are shown in the following table:

4Q98	3Q99	4Q99
5,104.5	4,662.0	4,737.7
306.2	396.3	360.2
270.1	303.0	316.8
6.0%	8 5%	7.6%
,-		88.0%
	5,104.5 306.2	5,104.5 4,662.0 306.2 396.3 270.1 303.0 6.0% 8.5%

Past due loans decrease to U\$\$360.2 million at the end of December 1999, from U\$\$396.3 million at September 30, 1999, mainly from loans to middle market segment clients, and after charge-offs amounting to U\$\$53.4 million made by BCP in the last quarter of 1999, compared to U\$\$22.2 million in the preceding quarter.

#### I.5 EXTRAORDINARY ITEMS

In November 1999 Credicorp sold its equity shares of AFP Unión, in which it had a 40% interest. The sale, net of amortized cost, resulted in a US\$46.6 million gain, against which provisions were established amounting to US\$13.0 million (US\$10.0 million for possible value impairment of the investment portfolio and US\$3.0 million for possible loan losses).

From September 1999 to December 1999, the coverage of loan loss provisions over past due loans increased from 76.5% to 88.0%, respectively, partly from a US\$24.0 million charge against retained earnings, made by BCP, which was applied to increase generic loan provisions, assigned to loans with Normal (A) risk classification.

#### I.6 SUBSIDIARIES

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

(US\$Mn)	4Q98	3Q99	4Q99	12m98	12m99
Banco de Credito	US\$ 1.5	US\$ 1.8	US\$ 5.0	US\$ 31.1	US\$ 9.7
Atlantic	3.9	2.6	3.2	14.9	12.9
PPS	0.7	1.2	-2.0	8.4	2.7
Banco Tequendama	-2.1	0.1	0.9	-7.1	-4.0
Credicorp and others*	-2.7	-5.5	32.0	-5.2	22.2
Consolidated Net Income	US\$ 1.3	US\$ 0.2	US\$ 39 1	US\$ 42 1	US\$ 43 5

<sup>\*</sup> Includes Inversiones Crédito and Grupo Capital, and Banco de La Paz in 4Q98.

During 1999 BCP contributed US\$9.7 million to Credicorp's net income, while its results according to Peruvian accounting principles reported in Section II, amounted to a net profit of US\$30.6 million, with the difference mainly due to translation results (US\$9.4 million) being lower than inflation adjustment gains (US\$26.0 million) recorded in Peruvian books, and to minority interest deductions.

In the current quarter, Banco Tequendama contributed US\$0.9 million to consolidated net income, although Credicorp had to increase provisions charged against income by US\$1.6 million (US\$4.3 million in the third quarter of 1999), to cover for additional losses related to substandard loans and foreclosed assets transferred from Banco Tequendama in the preceding quarter.

Subsidiaries not commented in the next sections of this report can be briefly highlighted as follows:

#### Banco de Crédito de Bolivia ("BCB"), Bolivia

Credicorp holds a 99.7% interest in BCB, directly and through various subsidiaries, and is consolidated within the BCP financial statements. In 1999 the Bolivian economy slowed down with GDP growing approximately 1%, down from 4.7% in 1998, with lower inflation, 2.5% versus 4.3%, respectively, although devaluation was similar at 5.5%. During 1999, BCB increased its market share, due in part to the acquisition of loans and deposits from Banco Boliviano Americano, in May 1999. Deposit market share increased to 13.6% at December 1999, from 11.1% a year-ago, ranking as the number two bank. In terms of loans, BCB is bank number three, with a 12.0% market share, increasing from 10.7% in the previous year. BCB had net income of US\$5.4 million in 1999, compared to US\$5.1 million in the prior year period. In the fourth quarter of 1999 BCB had net income of US\$1.3 million, below net income of US\$1.7 million in the same quarter of 1998. At December 31, 1999 BCB had total loans of US\$491.9 million, increasing from US\$462.1 million at December 1998, and from US\$485.9 million at September 1999.

#### Banco Tequendama, Colombia

In 1999 Colombia suffered a recession with GDP expected to decline 5%. Inflation decreased to 9.2%, from 16.7% in 1998, while the foreign exchange market was unstable resulting in a peak 38% devaluation of the Peso, which strengthened in the last quarter, to finally end 1999 with a 22% devaluation. This allowed for lower interest rates, with the DTF decreasing to 16% in December 1999, lower than 34% at the prior year-end. At December 31, 1999, Banco Tequendama had total loans of US\$204.0 million, below US\$259.0 million in December 1998, but higher than US\$185.7 million at September 1999. Total deposits amounted to US\$144.2 million at the end of 1999, decreasing from US\$200.7 million as of December 1998. At November 1999, Banco Tequendama was ranked 17<sup>th</sup> out of 26 banks, with a 1.2% market share, similar to the December 1998 share. In the same dates, its deposits market share was 0.8% and 0.9%, respectively. As mentioned above, in the third quarter of 1999 Credicorp purchased non-performing loans and foreclosed assets which allows Banco Tequendama to contribute positively to Credicorp's consolidated net income.

#### Banco Capital, El Salvador

GDP in El Salvador also had a slowdown. Growth in 1999 was 2.5%, versus 3.2% in 1998, while inflation was not significant and the exchange rate remained stable. At December 31, 1999, Banco Capital had total loans amounting to US\$128.7 million, increasing from US\$117.5 in the preceding quarter, and from US\$98.1 million at the end of 1998. Total deposits reached US\$65.8 million and US\$38.1 million at the end of 1999 and 1998, respectively. Loan market share increased to 2.4% from 2.0%, and for deposits to 1.2% from 0.7%, at September 1999 and December 1998, respectively. Net income for the twelve month period through December 1999 was US\$0.5 million, similar to the prior year figure.

#### II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

#### **II.1 NET INCOME**

Consolidated net income for the twelve month period ended December 31, 1999 was S/.106.3 million (US\$30.6 million), compared to S/.196.9 million (US\$56.6 million) in 1998. Net income for the fourth quarter of 1999 was S/.28.5 million (US\$8.2 million) decreasing from S/.33.9 million (US\$9.7 million) in the prior year period. Fourth quarter 1999 net income, compared to the year-ago period, was affected by write-down provisions related to assets received in lieu of loan repayment, which are included within the Other Expenses concept, and by lower inflation exposure results. In case of cumulative total year figures, net income decreases also due to higher provisions for loan losses.

### BANCO DE CREDITO DEL PERU AND SUBSIDIARIES SUMMARY OF RESULTS (1)

(In constant S/. and U.S.\$ millions, except net income per share)

		Three months ended				e months e	nded
	31.12.98	30.09.99	31.12.99	31.12.99	31.12.98	31.12.99	31.12.99
				US\$			US\$
Net interest income	295.5	280.9	297.5	\$85.5	1,124.4	1,141.4	\$328.0
Provisions for loan losses, net	176.8	132.4	131.9	\$37.9	536.5	548.6	\$157.6
Other income	157.6	144.9	171.3	\$49.2	593.4	623.6	\$179.2
Other expenses	269.7	301.0	295.4	\$84.9	1,043.1	1,176.6	\$338.1
Result from exposure to inflation	35.7	31.3	1.4	\$0.4	112.8	90.6	\$26.0
Income before income tax	42.3	23.6	42.9	\$12.3	251.2	130.5	\$37.5
Income Tax	8.5	1.2	14.3	\$4.1	54.3	24.1	\$6.9
Net Income	33.9	22.4	28.5	\$8.2	196.9	106.3	\$30.6
Net Income per share (2)	0.036	0.024	0.030	\$0.009	0.210	0.113	\$0.033

<sup>(1)</sup> Financial statements prepared according to Peruvian GAAP. The financial information is in constant soles as of December 31, 1999. Figures in US\$ have been translated at the exchange rate of S/.3.48 to the dollar.

#### **II.2 NET INTEREST INCOME**

Interest income, net of interest payments, reached S/.297.5 million (US\$85.5 million) during the fourth quarter of 1999 increasing 5.9% over the preceding third quarter net revenue. Current quarter's net interest income was similar to the prior year quarter, with average interest earning assets and the net interest margin also remaining similar in both quarters.

In the fourth quarter of 1999, the net interest margin was 6.49%, similar to 6.46% in the prior year quarter, and increasing over 5.94% in the third quarter of 1999. Compared to the third quarter of 1999, the increase in net interest margin is principally a result of lower funding costs and the recovery of suspense accounts interest receivables.

<sup>(2)</sup> Based on 937.2 million outstanding shares in all periods.

#### **II.3 NON-INTEREST INCOME**

Non-interest income, including fee revenue and other non-interest items, increased 8.7% to S/.171.3 million (US\$49.2 million) in the fourth quarter of 1999 with respect to the same period in the prior year. In the fourth quarter of 1999, fees from banking services amounted to S/.110.4 million (US\$31.7 million), 8.9% over such income in the same period in 1998 principally from increased fees for fund transfer services. Fees on the most important banking services had the following growth rates:

(In constant S/. Mn.)	4Q98	4Q99	Growth
Contingent credits	9.2	8.5	-7.6%
Foreign Trade	9.6	7.4	-22.9%
Account Maintenance	30.5	30.8	1.0%
Insurance	8.8	8.4	-4.5%
Collections fees	16.7	15.1	-9.6%
Fund transfer services	11.6	21.0	81.0%
Credit card fees	8.2	12.9	57.3%
Brokerage	6.3	5.4	-14.3%
Other	0.5	0.9	78.8%
Total	101.4	110.4	8.9%

In the fourth quarter of 1999, gains on securities transactions resulted in a net loss of S/.1.5 million (US\$0.4 million) mainly due to provisions for value impairment, compared to a larger loss of S/.2.6 million (US\$0.8 million) in the year-ago quarter.

Gains from foreign exchange transactions were S/.25.0 million (US\$7.2 million) in the fourth quarter of 1999, decreasing 8.5% versus the prior year quarter because of lower transaction volumes.

Comparing the fourth quarter of 1998 to the same period in 1999, the Other Income caption increased from S/.31.6 million (US\$9.1 million) to S/.40.4 million (US\$11.6 million), principally due to the reversal of certain contingency provisions that exceeded requirements.

#### **II.4 OTHER NON-INTEREST EXPENSES**

Adjusted operating expenses, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expense, reached S/.267.1 million (US\$76.8 million) during the fourth quarter of 1999, increasing 2.8% compared to S/.259.9 million (US\$74.7 million) in the same period in 1998, due mainly to higher personnel expense. Provisions for assets received in lieu of loan repayment amounted to S/.28.0 million and S/.9.6 million, respectively.

Approximately 41% of total other non-interest expenses were attributable to employee salaries and other expenses related to personnel. Personnel expenses increased 10.8% to S/.121.7 million (US\$35.0 million) from the same period of the previous year. In the current quarter the number of employees were 7,522 decreasing from 7,572 at September 1999, mostly in Banco de Crédito and Banco de Crédito de Bolivia, which more than offset increased hiring at Solución Financiera de Crédito for sales and staff of six additional offices.

General and administrative expenses, which represented 30% of overall other expenses, were S/.89.2 million (US\$25.6 million) in the fourth quarter of 1999, decreasing 13.2% compared to expenses in the same quarter of last year.

The most significant general and administrative expenditures were:

(In constant S/. Mn.)	4Q98	4Q99	Growth
Office supplies and operating costs	20.4	15.0	-26.5%
Communications	11.1	10.5	-5.4%
Third party fees	21.4	13.1	-38.8%
Insurance and security	12.6	11.5	-8.7%
Transport of currency and securities	12.0	13.0	8.3%
Systems and maintenance	11.8	14.9	26.3%
Advertising and marketing	13.1	10.9	-16.8%
Other G&A	0.4	0.3	-25.0%
Total G&A	102.8	89.2	-13.2%

The Other caption within Other Non-Interest Expenses, increased from S/.25.8 million in the fourth quarter of 1998 to S/.46.5 million in the fourth quarter of 1999, mostly because of increased provisions for assets received in lieu of loan payments which grew from S/.9.6 million to S/.28.0 million, respectively. These provisions amounted to S/.24.5 million and S/.86.3 million in 1998 and 1999, respectively.

The ratio of adjusted operating expenses (determined by excluding provisions for assets received in lieu of loan repayment and employee profit sharing expense) as a percentage of average total assets decreased from 4.93% in the fourth quarter of 1998 to 4.89% in this period.

Adjusted operating expenses, as a percentage of total income, improved from 57.4% to 56.9% for the fourth quarters of 1998 and 1999, respectively.

#### **II.5 ASSETS AND LIABILITIES**

Total assets of BCP were S/.21.3 billion (US\$6.1 billion) at the end of December 1999, 1.2% below the year-ago balance, and also 4.6% below the September 1999 balance.

Total loans were S/.14.6 billion (US\$4.2 billion) at December 1999, 2.1% below the prior year balance, but slightly over the preceding quarter balance. At December 31, 1999, the loan portfolio, net of provisions, represented 63.6% of total assets, compared to 65.2% in the prior year. At December 31, 1999 the Nuevos Soles portion of the loan portfolio was 12.6%, decreasing from 12.9% at the end of the preceding quarter, but remains above 12.3% at December 31, 1998.

As of December 31, 1999, total deposits were S/.17.6 billion (US\$5.1 billion), increasing 7.3% during the year, but is 2.9% below the preceding quarter balance. Since September 1999, demand deposits increased by 0.4%, while time deposits decreased 3.1% and savings deposits declined by 4.3%. At the end of the fourth quarter of 1999, Nuevos Soles deposits comprised 16.7% of total deposits, compared to 18.1% the year before, and 17.9% as of September 30, 1999.

Growth in assets and liabilities in local currency records is mostly due to the Nuevo Sol devaluation that took place in 1998 and in the first and third quarters of 1999, exceeding the inflation adjustment index. For the year ended December 31, 1999, devaluation of the official SBS exchange rate was 11.2%, compared to a 5.5% total year inflation adjustment.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

	Loans, net			To	tal Depos	its
(In % and constant S/.Mn.)	4Q98	3Q99	4Q99	4Q98	3Q99	4Q99
Banco de Crédito del Perú	72.4%	71.2%	70.5%	78.6%	77.7%	78.8%
Banco de Crédito de Bolivia	10.6%	11.4%	12.3%	7.9%	9.0%	9.4%
Banco de Crédito Overseas	11.0%	11.9%	11.5%	10.9%	10.9%	9.6%
Crédito Leasing	4.5%	4.4%	4.6%	2.1%	2.0%	1.9%
Solución Financiera de Crédito	1.5%	1.1%	1.1%	0.5%	0.4%	0.3%
TOTAL%	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	100.0%	<u>100.0%</u>	100.0%
BCP consolidated Total	S/.14,047	S/.13,559	S/.13,560	S/.16,380	S/.18,103	S/.17,579

BCP had a market share in the Peruvian market, considering operations of Banco de Crédito, Credileasing and Solución, of 24.6% of total loans (22.7% at December 31, 1998) and 30.6% of total deposits (29.0% at December 31, 1998). (According to SBS statistics at December 15, 1999, except November 30, 1999 for Credileasing.)

Loan portfolio composition by business segment developed as follows:

(In % of total and constant S/. Mn)	31.12.98	30.09.99	31.12.99
Corporate	40.4%	43.4%	42.8%
Middle market	31.8%	30.0%	30.7%
Retail:	27.8%	26.6%	26.5%
- small business	13.9%	12.3%	11.4%
- home mortgage	7.0%	7.9%	8.4%
- consumer	4.4%	3.8%	3.6%
- credit cards	2.6%	2.6%	3.1%
<u>Total</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Total Loans	S/.14,905	S/.14,573	S/.14,597

During the fourth quarter of 1999, loan balances increased slightly by 0.2%, mainly due to higher loans to middle market businesses, and growth in mortgage and credit card loans. In the quarter, middle market loans increased 2.4% to S/.4.5 billion (US\$1.3 billion), while retail market loans decreased 0.3% to S/.3.9 billion (US\$1.1 billion) and corporate loans by 1.1% to S/.6.3 billion (US\$1.8 billion). Retail loans by products were as follows:

(% change and constant S/. Mn)	4Q98	3Q99	4Q99	4Q99 vs 3Q99	4Q99 vs 4Q98
Small business loans	2,070	1,792	1,669	-6.9%	-19.4%
Mortgage loans	1,041	1,151	1,223	6.2%	17.5%
Consumer loans	650	554	524	-5.3%	-19.3%
Credit card loans	384	379	450	18.9%	17.2%
Total Retail	4,145	3,876	3,866	-0.3%	-6.7%

At the close of December 31, 1999, contingent credits were S/.3.1 billion (US\$0.9 billion), 2.6% above the balance at September 1999, but 11.3% lower than the year-ago balance. Guarantees and standby letters of credit, which comprised 54.8% of such contingent credits, increased 2.1% to S/.1.7 billion (US\$486.9 million) since the third quarter of 1999. Letters of credit which totaled S/.407.4 million (US\$117.1 million) at December 31, 1999, increased 24.9% from the balance of S/.326.3 million

(US\$93.8 million) at September 30, 1999. Foreign exchange futures operations decreased from S/.472.6 million (US\$135.8 million) as of September 30, 1999, to S/.440.6 million (US\$126.6 million) at the end of the year.

#### **II.6 LOAN QUALITY**

Loan quality indicators improved in the fourth quarter of 1999. Past due loans as a percentage of total loans were 8.26% at December 1999, compared to 9.17% at September 1999.

At the end of the fourth quarter of 1999, past due loans were S/.1.2 billion (US\$346.7 million), decreasing 9.8% from S/.1.3 billion (US\$384.2 million) as of September 1999. Past due loans decreased principally in the middle market segment.

Refinanced loans amounted to S/.296.2 million (US\$85.1 million) as of December 1999, increasing from S/.246.4 million (US\$70.8 million) at the preceding quarter, which had remained similar to the balance at December 1998, mainly due to additional refinanced loans to the fishing and services sectors.

Loans believed to be unrecoverable, which were fully provisioned in prior periods, were written off during the fourth quarter of 1999 for a total of S/.186.0 million (US\$53.4 million), approximately 89% related to middle market and small businesses and 11% to consumer loans. This compared to charge-offs of S/.76.7 million (US\$22.0 million) in the third quarter of 1999, and S/.124.0 million (US\$35.6 million) in the fourth quarter of 1998. Total 1999 charge-offs amounted to S/.446.6 million (US\$128.3 million) higher than S/.363.3 million (US\$104.4 million) in 1998.

Loans classified as Substandard, (i.e., Deficient, Doubtful and Loss) decreased from 18.1% at September 30, 1999, to 17.8% of the total loan portfolio at the end of 1999, but remains over 14.2% at the end of 1998. The loan classification is as follows:

(% of Total loans and S/.Mn const.)	31.12.98	30.09.99	31.12.99
A: Normal	73.2%	67.3%	68.9%
B: Potential Problem	12.6%	14.6%	13.3%
C: Deficient	6.7%	8.6%	8.5%
D: Doubtful	5.2%	6.2%	6.4%
E: Loss	2.3%	3.3%	2.9%
<u>Total</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Total Loans	S/.14,905	S/.14,573	S/.14,597

As of December 31, 1999, loan loss provisions outstanding totaled S/.1,037.3 million (US\$298.1 million) increasing 2.4% compared to the preceding quarter balance. The ratio of loan provisions to past due loans reached 86.0% at the end of the fourth quarter of 1999, increasing from 75.8% at the end of the preceding quarter, partly due to the S/.83.5 million (US\$24.0 million) charge against free reserves and retained earnings, which was applied to increase generic loan provisions assigned to loans with Normal (A) risk classification, as indicated in Section I.5, above.

Of total provisions outstanding at the end of the fourth quarter of 1999, S/.110.3 million (US\$31.7 million) corresponded to generic provisions, increasing from S/.67.7 million (US\$19.5 million) at September 30, 1999, partly due to applied free reserves as mentioned in Section I.5.

During the fourth quarter of 1999, S/.131.9 million (US\$37.9 million) of loan loss provisions, net of recoveries, were charged against income, decreasing from S/.176.8 million (US\$50.8 million) made

during the fourth quarter of last year. During the third quarter of 1999, such provision expense reached S/.132.4 million (US\$38.1 million).

Provision expense charged by business segment was:

(% of Provision expense and S/.Mn const.)	4Q98	3Q99	4Q99
Corporate Banking	9.7%	11.3%	11.0%
Middle Market	41.7%	45.6%	55.9%
Retail	48.6%	43.1%	33.1%
<u>Total</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Total Provision Expense, net	S/.176.8	S/.132.4	S/.131.9

#### **II.7 CAPITAL ADEQUACY**

At the end of the fourth quarter of 1999, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 9.3 to 1.0 (10.7%), while the corresponding consolidated ratio was 9.6 to 1.0 (10.4%). Risk-weighted assets include S/.936.7 million (US\$269.2 million) of market risk exposure whose coverage require S/.85.2 million (US\$24.5 million) of regulatory capital. Peruvian regulations limits risk-weighted assets to a ratio of 11.0 to 1.0 (9.1%), which was lowered from 11.5 to 1.0 (8.7%) in prior periods.

As of December 31, 1999, BCP's consolidated "regulatory capital" was S/.1,847.7 million (US\$530.9 million), 4.0% below the balance at the third quarter of 1999 mostly due to the application of free reserves to increase generic loan loss reserves, as mentioned in Section I.5. Regulatory capital included S/.236.6 million (US\$68.0 million) of subordinated debt at December 1999, remaining similar to the preceding quarter balance.

	ВС	P	BCP consolidated			
	unconsolidated					
(In constant S/. Mn.)	31.12.98	31.12.99	31.12.98	31.12.99		
Regulatory capital	1,467	1,437	1,696	1,848		
Risk weighted assets	13,443	13,403	17,585	17,752		
Weighted assets / Capital	9.2	9.3	10.4	9.6		
Capital / Weighted Assets	10.9%	10.7%	9.7%	10.4%		

#### III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

Consolidated net income for the twelve month period ended December 31, 1999 was US\$14.9 million, lower than US\$20.4 million in 1998. Net income for the fourth quarter of 1999 was US\$3.2 million, compared to US\$2.6 million in the prior year quarter. Fourth quarter net income improved over the prior year's quarter, due to lower provisions for loan losses and market risks which more than offset decreased revenue from securities' transactions.

Net interest income before risk provisions, which includes dividend income, was US\$4.4 million in the fourth quarter of 1999, 3.1% below US\$4.6 million in the year-ago quarter. Without including dividends, net interest income was US\$4.1 million in the fourth quarter of 1999, compared to US\$4.3 million in the prior year quarter. Net interest margin, without considering dividends and investments in equity shares, was 2.2% during this quarter, similar to the 2.1% margin in the fourth quarter of 1998.

Net earnings on securities transactions, net of provisions for market value, was US\$0.1 million in the fourth quarter of 1999, compared to a net loss of US\$0.5 million in the prior year period. Securities transactions resulted in a loss of US\$0.3 million for total year 1999, net of US\$2.8 million of provisions, compared to a gain of US\$2.6 million in 1998.

The loan portfolio, net of provisions, was US\$260.5 million as of December 31, 1999, increasing 2.1% since September 1999, but remaining 14.6% under the US\$304.9 million balance at the end the fourth quarter of 1998.

Deposits decreased to US\$555.1 million at December 31, 1999 from US\$592.9 million at the end of the preceding quarter, and also compared to US\$614.7 million at the end of December 1998.

The investment portfolio was US\$196.3 million at December 1999, increasing from the balance of US\$189.1 million at September 1999. Funds under management increased from US\$221.2 million at September 30, 1999, to US\$224.6 million at December 31, 1999, but remained below the balance of US\$233.9 million at December 1998.

Net equity reached US\$129.6 million at the end of December 1999, increasing from US\$119.7 million in the year-ago quarter.

The balance of total risk provisions, which includes reserves for possible loan losses, decreased to US\$1.9 million at the end of the fourth quarter, having been US\$2.2 in the preceding quarter-end, and US\$4.8 million at December 1998. The loan portfolio had no past dues.

The ratio of operating expenses over average assets was 1.4%, annualized, in the fourth quarter of 1999 similar to 1.3% at the same period in 1998. The ratio of operating expenses to average assets including funds under management was 1.1% in the fourth quarter of 1999, increasing over 1.0% in the prior year quarter.

#### IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARY ("PPS")

Consolidated net income for the twelve month period ended December 31, 1999, was S/.23.0 million (US\$6.6 million), lower than S/.50.9 million (US\$14.6 million) in the same period of 1998. Net income in 1999 decreased compared to the prior year period principally due to higher reserves, increased claims, and lower financial income.

Results in the fourth quarter of 1999 were a net loss of S/.2.5 million (US\$0.7 million), compared to net income of S/.9.9 million (US\$2.8 million) in the prior year period. Negative results in the quarter were mostly due to higher net claims from marine hull policies and increased operating expenses.

In the fourth quarter of 1999, total premiums were S/.146.7 million (US\$42.1 million) increasing 3.4% over S/.141.9 million (US\$40.8 million) in the prior year quarter, and were slightly higher than the preceding quarter's S/.145.6 million (US\$41.8 million). Net premiums earned, net of reinsured premiums and reserves, were S/.104.7 million (US\$30.1 million) in the fourth quarter of 1999, similar to the same quarter of 1998.

Technical reserves increased to S/.4.7 million (US\$1.4 million) in the fourth quarter of 1999 from S/.3.1 million (US\$0.9 million) in the preceding year quarter, mostly related to annuities and pension benefits that began to be offered since the first quarter of 1999, and that affect negatively results in their initial years. For total 1999, such reserve increase amounted to S/.29.6 million (US\$8.5 million) up from S/.6.0. million (US\$1.7 million) in 1998.

Comparing results during years 1999 and 1998, in U.S. Dollars terms, premiums declined 3.0% in PPS, while a 4.5% decrease was reported for all insurance companies as of November 1999, due to lower prices, higher delinquencies which require the cancellation of contracts, and lower demand caused by the economic slowdown. General insurance lines at PPS declined 9% compared to a 20% growth in life insurance policies. In 1999, growth of the health and medical assistance insurance line (23.0% of total premiums) was 2.9%; the automobile insurance line (15.9% of total premiums) decreased 14.0%; while property lines, fire and technical lines (15.9% of total premiums), decreased 10.3%. Premiums issued during the year by the subsidiary EI Pacífico Vida (26.4% of total premiums) increased 20.0% compared to 1998. In these years, pension fund benefits insurance decreased 10.0%, while group life insurance and individual life insurance policies increased by the same percentage. Sales of life annuities amounted to US\$7.0 million, increasing 1,330.0% compared to 1998.

Net underwriting results were S/.9.4 million (US\$2.8 million) in the fourth quarter of 1999, decreasing from S/.31.1 million (US\$8.9 million) in the prior year quarter, mainly due to higher net claims in the marine hull line. The ratio of net underwriting results (net premiums less reserves and claims as a percentage of total premiums) was 6.6% in the fourth quarter of 1999, decreasing from 21.9% in the prior year period. Net claims incurred in the fourth quarter of 1999 were S/.84.6 million (US\$24.3 million), increasing from S/.67.2 million (US\$19.3 million) in the fourth quarter of 1998. The net loss ratio (net claims to net premiums) increased to 71.7% in the current quarter, from 42.7% in the fourth quarter of 1998.

The combined ratio (the sum of net claims, general expenses and commissions, as a percentage of net premiums) was 110.6% in the fourth quarter of 1999, higher than 93.1% of the prior year period, mainly because of higher net claims during the last three months of the year. Operating expenses over net premiums increased from 23.4% to 24.8% comparing the fourth quarters of 1998 and 1999, respectively, mainly due to higher disbursements related to systems. The ratio for total 1999 was 21.6%, similar to the prior year ratio.

Net financial income was S/.15.8 million (US\$4.5 million) in the fourth quarter of 1999, higher than S/.8.7 million (US\$2.5 million) in the prior year period. Investments in real estate and financial assets were S/.531.8 million (US\$152.8 million) at the end of 1999, increasing 18.3% from the balance of the prior year. As of December 31,1999, total assets were S/.864.2 million (US\$248.3 million) increasing 14.9% compared to the year-ago balance.

At the end of November 1999, PPS's market share in total premiums was 30.0%, with the share in general risks lines being 31.9%, 28.9% in life insurance, and 20.5% in the pension fund benefits line.

The new subsidiary PacíficoSalud EPS, commenced operations in October 1999, offering health benefits as an alternative to the social security system. In its three first months of operations it registered sales of US\$1.9 millions.

\*\*\* 8 Tables To Follow \*\*\*

# CREDICORP LTD. AND SUBSIDIARIES Table 1 CONSOLIDATED BALANCE SHEETS

(In thousands of U.S. Dollars)

	As of					
ASSETS	Sep. 30, 1998	Dec. 31, 1998	Sep. 30, 1999	Dec. 31, 1999		
CASH AND DUE FROM BANKS		-				
Cash and non interest bearing deposits in banks	457,192	243,125	324,852	341,584		
Interest bearing deposits in banks	1,354,257	1,369,316	1,375,929	1,249,441		
	1,811,449	<del>1,612,441</del>	1,700,781	1,591,025		
MARKETABLE SECURITIES, net	355,565	342,293	518,758	450,500		
LOANS	4,912,655	5,104,450	4,662,006	4,737,689		
Current	4,626,350	4,798,270	4,265,729	4,377,524		
Past Due	286,305	306,180	396,277	360,165		
Less - Reserve for possible loan losses	(244,096)	(270,082)	(302,969)	(316,826)		
LOANS NET	4,668,559	4,834,368	4,359,037	4,420,863		
INVESTMENT SECURITIES AVAILABLE FOR SALE	269,226	271,996	341,919	307,465		
REINSURANCE ASSETS	73,718	55,840	46,525	50,768		
PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES	42,948	43,632	44,832	42,927		
PROPERTY, PLANT and EQUIPMENT, net	290,467	290,785	278,545	279,790		
DUE FROM CUSTOMERS ON ACCEPTANCES	49,837	54,198	86,282	81,073		
OTHER ASSETS	419,136	446,922	444,823	365,176		
TOTAL ASSETS	7,980,905	7,952,475	7,821,502	7,589,587		
LIABILITIES AND SHAREHOLDERS' EQUITY						
DEPOSITS AND OBLIGATIONS:						
Non-interest bearing	535,306	565,443	486,595	517,384		
Interest bearing	4,971,406	4,918,599	5,152,568	5,030,239		
	5,506,712	5,484,042	<del>5,639,163</del>	<del>5,547,623</del>		
DUE TO BANKS AND CORRESPONDENTS	995,633	1,047,503	724,281	600,593		
ACCEPTANCES OUTSTANDING	49,837	54,198	86,282	81,073		
RESERVE FOR PROPERTY AND CASUALTY CLAIMS	120,214	104,155	110,265	119,321		
RESERVE FOR UNEARNED PREMIUMS	63,770	62,084	54,731	53,968		
REINSURANCE PAYABLE	14,316	9,067	12,001	13,725		
OTHER LIABILITIES	381,307	340,090	356,796	321,859		
MINORITY INTEREST	97,989	98,949	97,417	95,684		
TOTAL LIABILITIES	7,229,778	7,200,088	7,080,936	6,833,846		
NET SHAREHOLDERS' EQUITY	751,127	752,387	740,566	755,741		
TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY	7,980,905	7,952,475	7,821,502	7,589,587		
CONTINGENT CREDITS	1,144,828	1,072,913	842,872	849,123		

# CREDICORP LTD. AND SUBSIDIARIES Table 2 CONSOLIDATED INCOME STATEMENTS

(In thousands of U.S. Dollars)

	(In thousands of		,	Twelve months ended		
	31.12.98	ee months ended	31.12.99	31.12.98	31.12.99	
INTEREST INCOME	31.12.90	30.09.99	31.12.99	31.12.90	31.12.99	
Interest on loans	192,387	166,342	162,925	719,315	687,752	
Interest and dividends on investments:	3,988	1,420	3,456	13,358	9,979	
	20,823	13,670	22,143	78,193	69,842	
Interest on deposits with banks		•	· ·			
Interest on trading securities	<del>8,788</del> 225,986	18,235	14,282 202,806	54,899 865,765	63,973	
Total Interest Income	223,980	<del>199,667</del>	202,806	803,703	831,546	
INTEREST EXPENSE						
Interest on deposits	95,416	87,849	82,528	357,787	355,518	
Interest on borrowed funds	24,669	14,391	20,666	92,197	80,459	
Other interest expense	<del>7,514</del>	<del>7,722</del>	6,282	<del>19,260</del>	<del>26,762</del>	
Total Interest Expense	127,599	109,962	109,476	469,244	462,739	
·						
Net Interest Income	98,387	89,705	93,330	396,521	368,807	
Provision for possible loan losses, net	54,815	38,939	45,348	170,560	172,646	
Not interest in come often appoint on for						
Net interest income after provision for	42 E72	E0 766	47.000	225.064	106 161	
possible loan losses	43,572	50,766	47,982	225,961	196,161	
OTHER INCOME						
Fees and commissions from banking services	35,938	33,884	32,098	143,895	133,439	
Net gains from sales of securities	(1,725)	2,687	36,433	683	43,852	
Net gains on foreign exchange transactions	9,521	5,715	7,507	28,889	27,956	
Net premiums earned	29,547	26,156	28,829	119,195	113,108	
Other income	14,790	8,092	20,925	51,358	53,629	
	88,071	76,534	125,792	344,020	371,984	
CLAIMS ON INSURANCE ACTIVITIES						
Net claims incurred	7,369	9,034	11,385	37,217	36,311	
Increase in future policy benefits for life and health	<del>13,321</del>	<del>12,557</del>	13,768	50,899	53,055	
	<del>20,690</del>	<del>21,591</del>	<del>25,153</del>	<del>88,116</del>	89,366	
OTHER EXPENSES						
Salaries and employee benefits	42,395	44,699	44,111	181,524	178,833	
General, administrative, and other taxes	44,202	36,014	37,132	159,812	148,315	
Depreciation and amortization	8,805	12,738	9,410	39,019	47,808	
Other	<del>18,084</del>	<del>11,</del> 903	14,047	50,534	<del>50,770</del>	
	113,486	105,354	104,700	430,889	425,726	
	,	,	,	•	,	
Translation result	5,727	3,219	1,466	25,232	7,129	
	- ,	-, -	,	-, -	, -	
Income before income tax, and minority interest	3,194	3,574	45,387	76,208	60,182	
Income Tax	(950)	(1,393)	(4,997)	(25,589)	(8,751)	
Minority Interest	(985)	(1,974)	(1,255)	(8,523)	(7,929)	
	4		22 12-	40.000	40 =	
NET INCOME	1,259	207	39,135	42,096	43,502	

## CREDICORP LTD. AND SUBSIDIARIES Table 3 SELECTED FINANCIAL INDICATORS

	Thre	ee months ende	ed	Twelve months ended		
	31.12.98	30.09.99	31.12.99	31.12.98	31.12.99	
Profitability						
Net income per common share (US\$ per share)(1)	0.016	0.003	0.483	0.520	0.537	
Net interest margin on interest earning assets (2)	6.13%	5.69%	6.10%	6.12%	5.86%	
Return on average total assets (2)(3)	0.06%	0.01%	2.03%	0.53%	0.56%	
Return on average shareholders' equity (2)(3)	0.67%	0.11%	20.92%	5.63%	5.77%	
No. of outstanding shares (millions)(4)	81.00	81.00	81.00	81.00	81.00	
Quality of loan portfolio						
Past due loans as a percentage of total loans	6.00%	8.50%	7.60%	6.00%	7.60%	
Reserves for loan losses as a percentage of						
total past due loans	88.21%	76.45%	87.97%	88.21%	87.97%	
Reserves for loan losses as a percentage of						
total loans	5.29%	6.50%	6.69%	5.29%	6.69%	
Reserves for loan losses as a percentage of						
substandard loans (C+D+E)	41.06%	38.39%	40.85%	41.06%	40.85%	
Past due loans - reserves for loan losses as a						
percentage of shareholders' equity	4.80%	12.60%	5.73%	4.80%	5.73%	
Operating efficiency						
Oper. expense as a percent. of total income (5)	59.38%	57.08%	52.90%	56.91%	56.50%	
Oper. expense as a percent. of av. tot. assets(2)(3)(5)	5.56%	4.80%	5.01%	5.35%	5.12%	
Capital adequacy						
Total Regulatory Capital (US\$Mn)	708.0	712.2	724.2	708.0	724.2	
Tier I Capital (US\$Mn)	621.8	621.8	621.8	621.8	621.8	
Regulatory capital / risk-weighted assets (6)	10.87%	11.57%	11.53%	10.87%	11.53%	
Average balances (US\$Mn) (3)						
Interest earning assets	6,423.0	6,303.6	6,118.9	6,483.4	6,293.7	
Total Assets	7,966.7	7,902.8	7,705.5	7,878.0	7,771.0	
Net equity	751.8	740.5	748.2	747.9	754.1	

<sup>(1)</sup> The number of shares outstanding of 81.00 million is used for all periods since shares have been issued only for capitalization of profits.

(6) Risk-weighted assets include US\$269.2Mn of market risk assets at 4Q99.

<sup>(2)</sup>Ratios are annualized.

<sup>(3)</sup> Averages are determined as the average of period-beginning and period-ending balances.

<sup>(4)</sup>Net of treasury shares. The total number of shares was of 94.38 million.

<sup>(5)</sup> Total income includes net interest income and other income and excludes extraordinary items amounting to U\$\$36.6Mn.

Operating expense is net of provisions for other assets received in lieu of loan repayment and mandatory employee profit sharing expense.

### BANCO DE CREDITO DEL PERU AND SUBSIDIARIES Table 4 **CONSOLIDATED BALANCE SHEETS**

(Constant Nuevos Soles, as of December 31, 1999, and U.S. Dollars in thousands)

ASSETS	30.09.98	31.12.98	30.09.99	31.12.99	31.12.99
					US\$000(1)
CASH AND DUE FROM BANKS	5,346.328	4,986.236	5,434.654	4,988.033	\$1,433.343
Cash and Checks	704.377	757.838	1,075.454	1,139.742	\$327.512
Deposits in Central Bank of Peru	4,028.487	3,175.026	3,417.028	2,965.733	\$852.222
Deposits with local and foreign banks	613.464	1,053.372	942.172	882.558	\$253.609
MARKETABLE SECURITIES, net	475.593	461.977	1,058.178	781.320	\$224.517
LOANS	13,679.806	14,904.546	14,572.800	14,597.213	\$4,194.601
Current	12,853.094	13,935.216	13,235.765	13,390.843	\$3,847.943
Past Due	826.712	969.330	1,337.035	1,206.370	\$346.658
Less - Reserve for possible loan losses	(732.041)	(857.372)	(1,013.381)	(1,037.296)	(\$298.074)
LOANS NET	<del>12,947.765</del>	14,047.174	13,559.419	<del>13,559.917</del>	\$3,896.5 <u>2</u> 8
INVESTMENT SECURITIES AVAILABLE FOR SALE	224.243	235.060	402.110	383.044	\$110.070
PROPERTY, PLANT and EQUIPMENT, net	649.660	685.523	656.990	662.599	\$190.402
OTHER ASSETS	947.359	1,146.930	1,234.552	932.808	\$268.048
TOTAL ASSETS	20,590.948	21,562.900	22,345.903	21,307.721	\$6,122.908
LIABILITIES AND SHAREHOLDERS' EQUITY					
DEPOSITS AND OBLIGATIONS:	<del>15,680.059</del>	16,380.369	18,103.173	17,579.111	\$5,051.469
Demand deposits	2,627.324	2,814.352	3,034.570	3,045.435	\$875.125
Saving accounts	5,215.012	5,373.649	5,384.439	5,154.015	\$1,481.039
Time deposits	7,837.723	8,192.368	9,684.164	9,379.661	\$2,695.305
DUE TO BANKS AND CORRESPONDENTS	2,119.443	2,355.626	1,349.643	1,017.984	\$292.524
OTHER LIABILITIES	1,084.353	1,089.593	1,157.345	1,059.357	\$304.413
PROVISION FOR SEVERANCE INDEMNITIES	13.162	7.987	15.516	8.372	\$2.406
SHAREHOLDERS EQUITY:	1,693.931	1,729.325	1,720.226	1,642.897	\$472.097
Capital stock	987.825	988.746	988.334	988.746	\$284.122
Legal reserve	460.980	461.407	651.869	545.620	\$156.787
Retained earnings	245.126	279.172	80.023	108.531	\$31.187
TOTAL LIABILITIES AND EQUITY	20,590.948	21,562.900	22,345.903	21,307.721	\$6,122.908
Contingent Credits	3,437.878	3,485.923	3,012.330	3,091.532	\$888.371

(1)Translated at S/.3.48 per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES Table 5 CONSOLIDATED INCOME STATEMENTS

(Constant Nuevos Soles, as of December 31, 1999, and U.S. Dollars in thousands)

		Three mon	ths ended		Twe	lve months er	nded
	31.12.98	30.09.99	31.12.99	31.12.99	31.12.98	31.12.99	31.12.99
Interest income and expense				US\$000(1)			US\$000(1)
Interest income	632.649	603.958	607.281	\$174.506	2,310.486	2,447.079	\$703.184
Less - Interest expense	337.141	323.011	309.775	\$89.016	<del>1,186.047</del>	<del>1,305.689</del>	\$375.198
Net interest income	<del>295.508</del>	280.947	<del>297.506</del>	\$85.490	1,124.439	1,141.390	\$3 <u>27.986</u>
Provisions for possible loan losses, net	176.759	132.442	131.852	\$37.889	536.484	548.617	\$157.649
Net interest income after provisions	118.749	148.505	165.654	\$47.602	587.955	592.773	\$170.337
Other Income							
Fees and commissions from services	101.380	103.756	110.358	\$31.712	402.606	418.177	\$120.166
Net gains from sales of securities	(2.623)	7.530	(1.478)	(\$0.425)	(9.837)	20.693	\$5.946
Net gains on foreing exchg. transacts.	27.264	17.566	24.957	\$7.172	97.635	88.178	\$25.339
Other income	31.614	<del>16.006</del>	37.450	\$10.761	103.038	96.597	\$27.758
	<del>157.635</del>	144.858	<del>171.287</del>	\$49.220	<del>593.442</del>	623.645	\$179. <u>208</u>
Other Expenses							
Salaries and employee benefits	109.898	122.025	121.743	\$34.984	452.967	488.531	\$140.382
General and administrative	102.839	89.492	89.248	\$25.646	365.835	363.916	\$104.574
Depreciation and amortization	20.220	29.198	26.417	\$7.591	95.970	123.047	\$35.358
Taxes other than income tax	10.954	12.943	11.494	\$3.303	39.747	46.686	\$13.416
Other	<del>25.783</del>	<del>47.346</del>	<del>46.537</del>	\$13.373	<del>88.546</del>	<del>154.424</del>	\$44. <del>375</del>
	<del>269.694</del>	301.004	<del>295.439</del>	\$84.896	1,043.065	1,176.604	\$338.105
Result from exposure to inflation	35.657	31.270	1.379	\$0.396	112.820	90.636	\$26.045
Income before income tax	42.347	23.629	42.881	\$12.322	251.152	130.450	\$37.486
Income Tax	8.487	1.188	14.349	\$4.123	54.278	24.133	\$6.935
NET INCOME	33.860	22.441	28.532	\$8.199	196.874	106.317	\$30.551

<sup>(1)</sup>Translated at S/.3.48 per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES Table 6 SELECTED FINANCIAL INDICATORS

	Thre	e months ende	d:	Twelve mont	ths ended
	31.12.98	30.09.99	31.12.99	31.12.98	31.12.99
Profitability					
Net income per common share (S/. per share)(1)	0.036	0.024	0.030	0.210	0.113
Net interest margin on interest earning assets (2)	6.46%	5.94%	6.49%	6.30%	6.23%
Return on average total assets (2)(3)	0.64%	0.40%	0.52%	0.96%	0.50%
Return on average shareholders' equity (2)(3)	7.91%	5.25%	6.79%	11.76%	6.31%
Quality of loan portfolio					
Past due loans as a percentage of total loans	6.50%	9.17%	8.26%	6.50%	8.26%
Reserves for loan losses as a percentage of					
total past due loans	88.45%	75.79%	85.98%	88.45%	85.98%
Reserves for loan losses as a percentage of					
total loans	5.75%	6.95%	7.11%	5.75%	7.11%
Reserves for loan losses as a percentage of					
substandard loans (C+D+E)	40.59%	38.41%	39.99%	40.59%	39.99%
Past due loans - reserves for loan losses as a					
percentage of shareholders' equity	6.47%	18.81%	10.29%	6.47%	10.29%
Operating efficiency (5)					
Oper. expense as a percent. of total income (4)	57.36%	64.35%	56.97%	58.91%	61.69%
Oper. expense as a percent. of av. tot. assets(2)(3)	4.93%	4.90%	4.89%	4.91%	5.08%
Capital adequacy					
Net equity as a percentage of period end total assets	8.02%	7.70%	7.71%	8.02%	7.71%
Regulatory capital / risk-weighted assets	9.65%	11.04%	10.41%	9.65%	10.41%
Average balances (constant millions S/.) (3)					
Interest earning assets	18,298.1	18,915.6	18,336.8	17,856.1	18,323.0
Total Assets	21,076.9	22,366.1	21,826.8	20,601.2	21,435.3
Net equity	1,711.6	1,709.1	1,681.6	1,673.9	1,686.1
Additional data					
No. of outstanding shares (millions)	880.0	937.2	937.2	880.0	937.2
No. of employees	7,510	7,572	7,522	7,510	7,522
Inflation rate ( Wholesale price index)	0.16%	1.15%	1.42%	6.47%	5.48%
Exchange rate (S/. per 1 U.S. Dollar)	3.13	3.41	3.48	3.13	3.48

<sup>(1)</sup>Shares outstanding of 937.2 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.

<sup>(2)</sup>Ratios are annualized.

<sup>(3)</sup> Averages are determined as the average of period-beginning and period-ending balances.

<sup>(4)</sup> Total income includes net interest income and other income.

<sup>(5)</sup>Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment.

## ATLANTIC SECURITY HOLDING CORPORATION Table 7 SELECTED FINANCIAL DATA(1)

(Thousands of U.S. Dollars, except net income per share, and percentages)

	Three	e months en	ded	Twelve months ended		
	31.12.98	30.09.99	31.12.99	31.12.98	31.12.99	
Results						
Net Interest Income	4,588	4,776	4,445	25,294	21,594	
Provisions for market risks	1,779	1,200	76	4,324	2,906	
Other Income(2)	2,454	1,882	1,704	9,213	7,394	
Operating Expense	2,691	2,820	2,869	9,754	11,153	
Net Income	2,573	2,638	3,204	20,429	14,930	
Net Income per share (US\$)	0.06	0.07	0.08	0.51	0.37	
Balance Sheets (end of period)						
Total Assets	864,242	867,532	815,497	864,242	815,497	
Loan portfolio, net	304,942	255,173	260,540	304,942	260,540	
Marketable securities and investments	168,368	189,120	196,299	168,368	196,299	
Total Deposits	614,684	592,895	555,087	614,684	555,087	
Shareholders' equity	119,685	126,411	129,615	119,685	129,615	
Funds under administration	233,903	221,159	224,641	233,903	224,641	
Ratios (3)						
Net interest margin / interest earning assets (4)(5)(6)	2.1%	2.2%	2.2%	2.4%	2.2%	
Return on average stockholders' equity(5)	8.7%	8.4%	10.0%	16.4%	12.0%	
Return on average total assets(5)	1.2%	1.2%	1.5%	2.3%	1.8%	
Past due loans as a percentage of total loans	0.0%	0.0%	0.0%	0.0%	0.0%	
Reserves for loan losses as a percentage						
of total loans	0.3%	0.2%	0.3%	0.3%	0.3%	
Operating expense / total income	51.1%	51.7%	47.2%	32.3%	42.8%	
Operating expense / average total assets(5)	1.3%	1.3%	1.4%	1.1%	1.3%	
Operating expense / average total assets +						
funds under management(5)	1.0%	1.0%	1.1%	0.9%	1.0%	

<sup>(1)</sup> Certain reclassifications have been made in prior periods for comparison purposes.

<sup>(2)</sup> Includes realized gains in securities.

<sup>(3)</sup> Averages are determined as the average of period-beginning and period-ending balances.

<sup>(4)</sup> Averages determined from monthly balances.

<sup>(5)</sup> Annualized.

<sup>(6)</sup> Without considering dividend income and dividend earning assets.

### EL PACIFICO-PERUANO SUIZA AND SUBSIDIARY Table 8

#### **SELECTED FINANCIAL DATA**

(Constant Nuevos Soles as of December 31, 1999, and U.S. Dollars in thousands, except net income per share)

	Α	s of and for the	e three month		As of and	for the twelve	e month
		period e	ended			period ended	
	31.12.98	30.09.99	31.12.99	31.12.99	31.12.98	31.12.99	31.12.99
Results				US\$000(1)			US\$000(1)
Total gross Premiums	141,913	145,613	146,678	\$42,149	530,963	568,266	\$163,295
Change in Reserves	3,076	14,888	4,699	\$1,350	5,993	29,552	\$8,492
Net Underwriting Results	31,120	9,563	9,640	\$2,770	88,107	65,875	\$18,930
Net Financial Income	8,742	14,104	15,790	\$4,537	64,226	56,983	\$16,374
General Expenses	25,542	20,465	27,073	\$7,780	86,687	94,867	\$27,261
Net Income	9,912	3,180	(2,512)	\$-722	50,927	22,966	\$6,599
Net Income per share (S/.)(2)	0.464	0.149	-0.118	\$-0.034	2.383	1.075	\$0.309
Balance Sheets (end of period)							
Total Assets	751,958	842,751	864,210	\$248,336	751,958	864,210	\$248,336
Investments in Secur. and Real estate	449,227	523,696	531,770	\$152,807	449,227	531,770	\$152,807
Technical Reserves	339,212	397,378	419,618	\$120,580	339,212	419,618	\$120,580
Net Equity	296,780	320,773	317,550	\$91,250	296,780	317,550	\$91,250
Ratios-							
Net underwriting results	21.9%	6.6%	6.6%	6.6%	16.6%	11.6%	11.6%
Loss ratio	42.7%	49.2%	71.7%	71.7%	87.6%	70.7%	70.7%
Return on avge. equity (3)(4)	14.3%	4.0%	-3.1%	-3.1%	18.5%	7.5%	7.5%
Return on total premiums	7.0%	2.2%	-1.7%	-1.7%	9.6%	4.0%	4.0%
Shareholders' Equity / Total Assets	39.5%	38.1%	36.7%	36.7%	39.5%	36.7%	36.7%
Increase in Risk Reserves	2.8%	13.6%	4.3%	4.3%	1.5%	6.7%	6.7%
-Combined Ratio	93.1%	94.0%	110.6%	110.6%	100.1%	99.6%	99.6%
- Net Claims / Net Premiums	61.6%	67.3%	77.3%	77.3%	69.4%	69.8%	69.8%
- Op. Exp.+Comiss./Net Premiums	31.5%	26.7%	33.2%	33.2%	30.7%	29.8%	29.8%
Operating expense/Net Premiums	23.4%	18.7%	24.8%	24.8%	21.7%	21.6%	21.6%
Oper. expense / Avge. assets (3)(4)	14.3%	10.4%	13.3%	13.3%	12.6%	11.7%	11.7%

<sup>(1)</sup>Translated at S/.3.48 per US\$1.00.

<sup>(2)</sup>Based on 21.3 million shares in all periods. Actual outstanding shares were 18.3 million in 4Q98 and 21.1 in 3Q99 and 21.3 million in 4Q99.

<sup>(3)</sup> Averages are determined as the average of period-beginning and period-ending balances.

<sup>(4)</sup>Annualized.