

May 2014



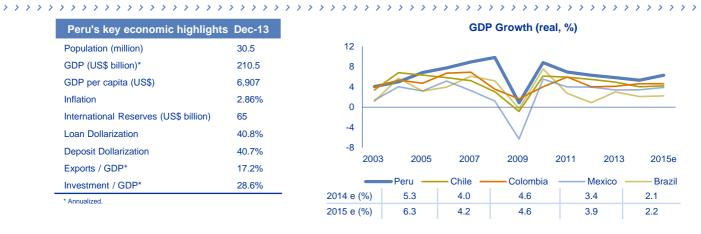
## Environment Credicorp Business Units Sustainability



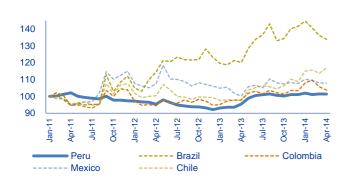
Peru's economic performance and outlook remain above LatAm peers'...

Peru's key economic highlights	Dec-13
Population (million)	30.5
GDP (US\$ billion)*	210.5
GDP per capita (US\$)	6,907
Inflation	2.86%
International Reserves (US\$ billion)	65
Loan Dollarization	40.8%
Deposit Dollarization	40.7%
Exports / GDP*	17.2%
Investment / GDP*	28.6%

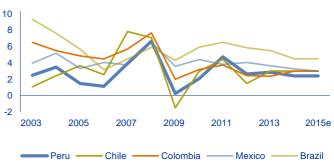
<sup>\*</sup> Annualized.



#### Exchange Rates in LatAm (Jan.'11=100)



#### Inflation (%, eop)



Sources: BCP, IMF (August, 2013), BCRP and Bloomberg.

<sup>\*</sup> Peru's figures, source BCP



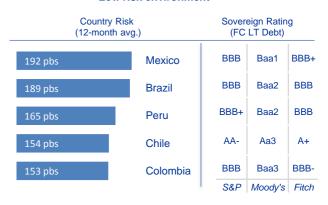
Fiscal consolidation led to an improved sovereign rating and low country risk perception...

## 

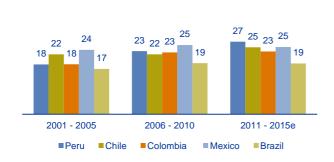




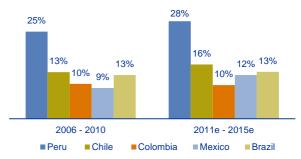
#### Low risk environment



#### Investment (% GDP)



#### International Reserves (% GDP)



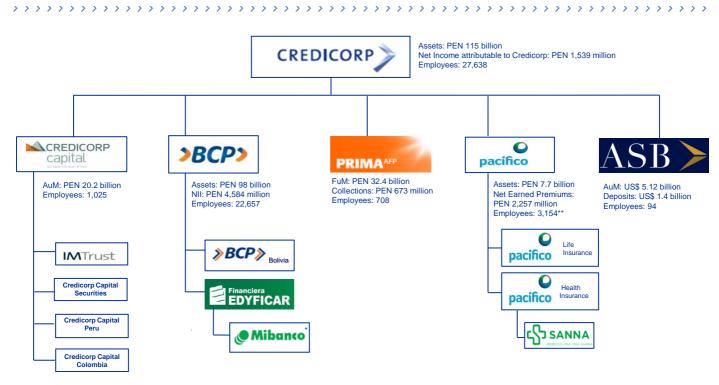


Environment Credicorp Business Units Sustainability

## Credicorp - Organizational structure



The largest financial holding in the country with a diversified business portfolio...



The chart shows the main subsidiaries of Credicorp after the establishment of the regional investment banking platform under Credicorp Capital Ltd. Figures as of December 2013.

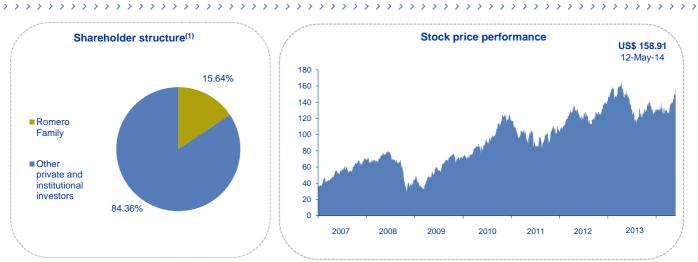
<sup>\*</sup> MiBanco was consolidated in March 31, 2014.

<sup>\*\*</sup> Excludes employees from medical services

## Credicorp - Shareholder structure



At current market price, Credicorp's market cap stands at US\$ 12,526 million...





	2009	2010	2011	2012	2013
Pay-out ratio	28.9%	27.2%	25.9%	26.3%	26.7%
Earnings per share (PEN/acción) <sup>(2)</sup>	19.29	26.07	24.73	20.23	17.67
Capitalización Bursátil (US\$ millones)	6,143	9,484	8,731	11,690	10,587

Percentages (calculated without Treasury shares) estimated as of February 11, 2014 (Record date of the Annual General Meeting). Including Treasury share Romero Family's 'participations situates at 13.22%.

Based on Net Income attributed to BAP. Number of shares outstanding of 79.8 million in all periods.

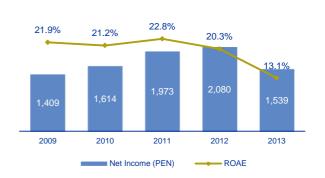


The following figures reflect the strong business performance over recent years and the impact of the currency move in 2013...

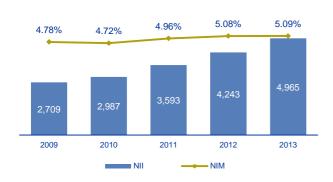
#### Loans (PEN million) & PDL Ratio (%)



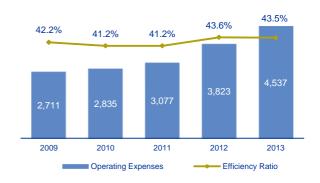
#### Net Income (PEN million) & ROAE (%)



#### Net Interest Income (PEN million) & NIM (%)



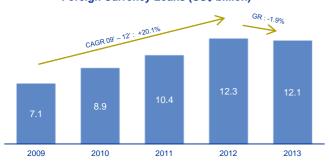
#### Operating Expenses (PEN million) & Efficiency Ratio (%)





Loan growth outlook remains positive in spite of deceleration of Peruvian economy...

Foreign Currency Loans (US\$ billion)



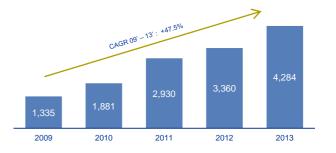
Local Currency Loans (PEN billion)\*



Foreign Currency Net Interest Income (US\$ million)



#### Local Currency Net Interest Income (PEN million)\*





Strong loan growth accompanied by higher profitability this Q...

	Summary of Results	Quarter			Change %		
		1Q14	4Q13	1Q13	QoQ	YoY	
	N	000.4	440.4	100.0	50.00/	44.40/	
	Net Income attributed to Credicorp (PEN million)	662.1	442.4	469.2	56.8%	41.1%	
	EPS (PEN)	8.30	5.30	5.88	56.8%	41.1%	
Results	Operating Income (PEN million) (1)	911.1	620.9	714.4	46.7%	27.5%	
	Traslation Result (PEN million)	(1.0)	(13.6)	(48.1)	-92.6%	-97.9%	
	Net Interest Income (PEN million)	1,401.7	1,319.4	1,164.6	6.2%	20.4%	
	50.5(0)	22.22/		.=		10.1	
	ROAE (%)	22.3%	14.6%	17.6%	771 bps	464 pbs	
Profitability	ROAA (%)	2.2%	1.5%	1.8%	73 bps	47 pbs	
, , , , , , , , , , , , , , , , , , , ,	NIM, interest earning assets (%)	5.23%	5.20%	4.90%	3 pbs	33 pbs	
	NIM on loans BCP (%)	7.99%	8.40%	8.10%	-41 bps	-11 pbs	
	Total Loans (PEN billion)	70.4	64.3	56.1	9.6%	25.5%	
Loan Portfolio	PDL (%)	2.59%	2.24%	1.97%	35 pbs	62 pbs	
Quality	Net Provisions/Total loans (%)	2.07%	2.17%	1.75%	-10 pbs	32 pbs	
	THE THOUSING TOTAL IDEA (70)	2.07 70	2.17 /0	1.7370	- 10 pb3	32 pb3	
Insurance	Net Premius Earned (PEN million)	518.5	524.9	502.0	-1.2%	11.4%	
Indicators	Underw riting result (PEN million) (2)	97.1	102.8	92.3	-5.5%	5.2%	
Efficiency	Efficiency Ratio (%)	40.8%	43.7%	43.5%	-296 pbs	- 268 pbs	
	· · · · · · · · · · · · · · · · · · ·						
Holding	Market Capitalization (US\$ million)	11,000	10,586	13,027	3.9%	-15.6%	
Size	Total Assets (PEN billion) (3)	119.9	113.2	107.5	5.9%	11.5%	

<sup>(1)</sup> Income before translation results and income taxes.

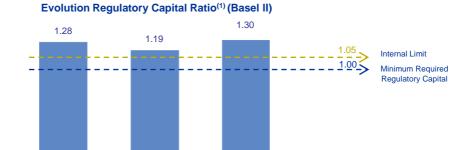
<sup>(2)</sup> Pacifico figures. Doesn't include technical result from medical subsidiaries.

<sup>(3)</sup> Averages are determined as the average of period-beginning and period-ending balances.



Credicorp maintains a level of capitalization 1.19 times higher than the minimum required by Basel II standards...

4Q13



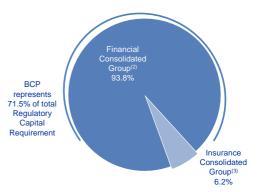
1Q13

## Regulatory Capital Requirement vs. Regulatory Capital (PEN million)

1014



### **Regulatory Capital Requirements Structure**



<sup>(1)</sup> Regulatory Capital/Total regulatory Capital Requirement.

<sup>(2)</sup> Includes: BCP, ASB, BCP Bolivia, Edyficar, Solución EAH, AFP Prima, Credicorp Ltd, Grupo Crédito, Credicorp Capital and others.

<sup>(3)</sup> Includes: Pacifico Grupo Asegurador.



Environment Credicorp Business Units Sustainability

## **Business Units**

Banking – BCP

- Market overview

-Results

Insurance – Pacifico

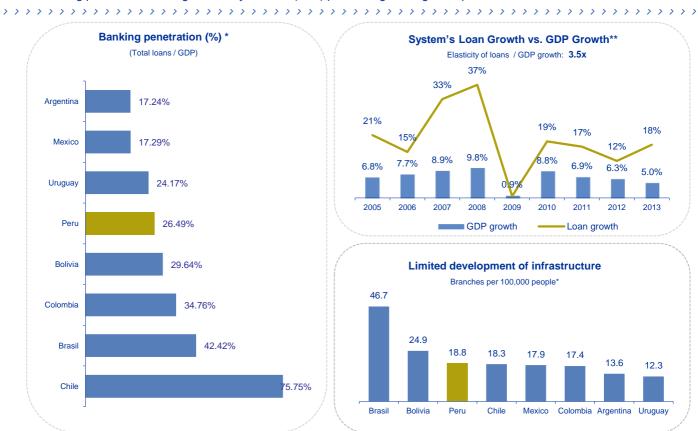
Asset Management – ASB & Prima

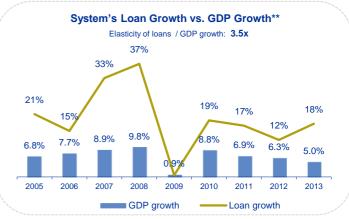
AFP

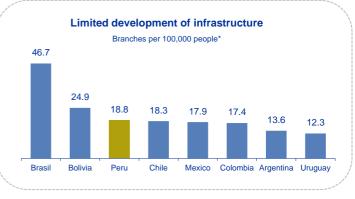
Investment Banking – Credicorp

Capital

Low banking penetration and high elasticity of loans (3.5x) provide high loan growth potential...

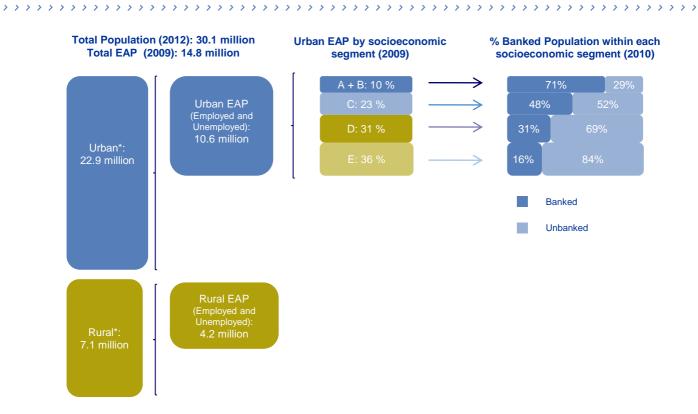








...Retail banking still offers strong growth opportunity: only 50% of employed EAP is banked.



<sup>\*</sup> As of December, 2012.

## **Business Units**

Banking - BCP

-Market overview

-Results

Strategy

Insurance - Pacifico

Asset Management – ASB & Prima

AFP

Investment Banking – Credicorp

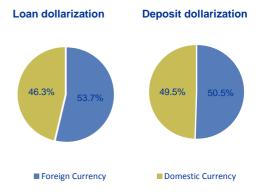
Capital



BCP is the largest bank and the leading supplier of integrated financial services in Peru...

En annela I I Cala Calata		Quarter		Change %		
Financial Highlights	1Q14	4Q13	1Q13	QoQ	YoY	
Assets (PEN million)	107,076	98,490	96,037	8.7%	11.5%	
Loans (PEN million)	68,322	62,353	54,125	9.6%	26.2%	
Deposits (PEN million)	70,905	64,772	62,368	9.5%	13.7%	
Equity (PEN million)	8,480	8,307	6,971	2.1%	21.6%	
Operating income (PEN million) (1)	667.6	593.5	572.5	12.5%	16.6%	
Net Income (PEN million)	478.1	402	366.9	18.9%	30.3%	
				-0.7%	6.0%	
Net interest margin (%)	5.33	5.37	5.03	-0.7%	0.0%	
NIM on loans (%) (2)	7.99	8.4	8.1	-4.9%	-1.4%	
ROAE (%) (3)	22.8	19.8	20.9	15.2%	9.1%	
Efficiency ratio (%)	44.7	46.9	50.6	-4.7%	-11.7%	
PDL ratio (%)	2.67	2.3	2.04	16.1%	30.9%	

Natural analytica		Quarter	
Network evolution	1Q14	4Q13	1Q13
Branches	415	401	379
Agentes BCP	5,653	5,820	5,627
ATMs	2,153	2,091	1,925
Employees	23,510	22,657	22,804



Income before translation results and income taxes.

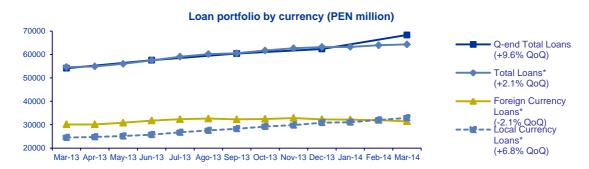
NIM on loans = [(Interest on loans – Total financial expenses \* Share of total loans within total earning assets)\*4] / [Average of total loans (the beginning and closing balances of the period].

<sup>(3)</sup> Average are determined as the average of period-beginning and period-ending balances.

Regulatory Capital / Risk-weighted assets (legal minimum = 10% since July 2011). Risk weighted assets include market risk and operation risk.



 $Total \ loans \ was \ up \ 9.6\% \ following \ the \ Mibanco \ consolidation, \ while \ average \ daily \ balances \ expanded \ +2.1\% \ QoQ \ and \ +18.1\% \ YoY \ \dots$ 



#### Loan evolution by segment\*

		Total Loans (PEN million)					LC Loans (Exp	ressed in PEN) *	FC Loans (Ex	pressed in US\$) *
					% Change		%(	Change		
	1Q14	4Q13	1Q13	QoQ	YoY	% Part	QoQ	YoY	QoQ	YoY
Wholesale Banking	30,002	29,052	25,036	3.3%	19.8%	47.0%	18.1%	87.4%	-2.8%	-4.8%
- Corporate	18,889	18,631	16,012	1.4%	18.0%	29.6%	17.0%	106.9%	-5.3%	-9.6%
- Middle Market	11,112	10,422	9,024	6.6%	23.1%	17.4%	20.2%	58.7%	1.4%	4.2%
Retail Banking	27,817	27,689	24,392	0.5%	14.0%	43.6%	2.3%	18.8%	-4.6%	-5.0%
- SME	6,986	7,091	6,303	-1.5%	10.8%	10.9%	-1.3%	12.0%	-3.7%	-6.0%
- Business	2,455	2,646	2,222	-7.2%	10.5%	3.8%	0.0%	29.8%	-10.6%	-4.2%
- Mortgages	10,012	9,740	8,510	2.8%	17.6%	15.7%	6.5%	33.3%	-3.5%	-9.2%
- Consumer	5,469	5,372	4,700	1.8%	16.4%	8.6%	2.0%	16.0%	0.5%	8.5%
- Credit Cards	2,896	2,839	2,657	2.0%	9.0%	4.5%	2.6%	8.5%	-3.6%	4.1%
Edyficar	2,677	2,504	2,014	6.9%	32.9%	4.2%	7.1%	33.4%	-7.5%	-13.1%
Others**	3,346	3,259	2,630	2.7%	27.3%	5.2%	7.7%	22.6%	1.7%	17.3%
Total Loans	63,842	62,504	54,071	2.1%	18.1%	100.0%	6.8%	34.1%	-2.9%	-3.0%



Core deposits (non-interest bearing deposits, demand deposits, saving deposits and CTS) expanded + 5.8% QoQ.... 

> % Change Quarter % Part Deposits 1Q14 4Q13 1Q13 QoQ YoY **1Q14** PEN 000 Non-interest bearing deposits 18.110.179 17.237.076 16.253.659 5.1% 11.4% 25.5% Demand deposits 3,830,393 3,559,351 3,197,722 7.6% 19.8% 5.4% Saving deposits 19.690.923 17.764.196 16.247.958 10.8% 21.2% 27.8% Time deposits 22,791,626 19,329,112 17.9% 7.9% 32.1%

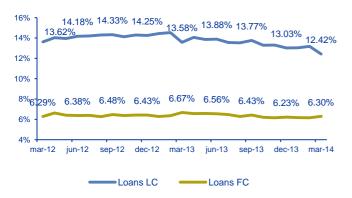
21,117,121

Total deposits	70,904,940	64,771,583	62,367,995	9.5%	13.7%	100.0%
Interest payable	230,439	199,723	184,050	15.4%	25.2%	0.3%
Severance indemnity deposits (CTS)	6,251,380	6,682,125	5,367,485	-6.5%	16.3%	8.8%

#### Interest rate on loans (monthly avg.)

Severance indemnity deposits (CTS)

#### Interest rate on deposits (monthly avg.)







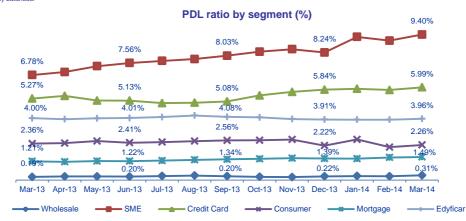
Increase in PDLs in the SME and CC books demand high provisions but risk adjusted pricing helps preserve profitability...

#### Loan Portfolio<sup>(1)</sup> by Banking Segment (PEN million) & PDL ratio (%)



	1Q14	4Q13
Annualized net provisions/total loans	2.1%	2.2%
Net provisions/Net interest income	28.3%	28.5%

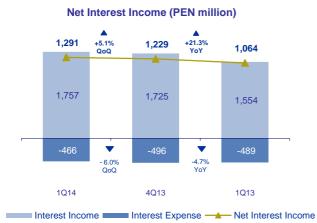
(1) Average daily balances.





Growth in NII accompanied by less operating expenses ...





#### Non Financial Income (PEN million) -3.1% +2.6% 631 611 595 QoQ YoY 30 13 53 126 124 124 1Q14 4Q13 1Q13 ■ Fee income Net gain on FX

#### **Net Interest Margin**



### Operating Expenses (PEN million)

Total non financial income

Other non financial income

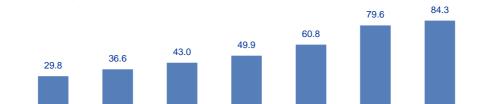


<sup>\*</sup> NIM calculation excluding MiBanco.

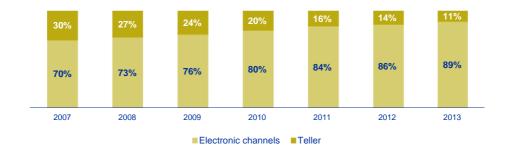


Electronic channels continue to grow, while total number of transactions went up +5.9% Dec12-Dec13...





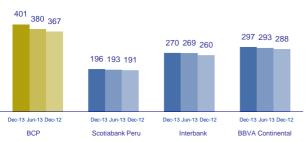
#### Teller transactions vs. Other channels





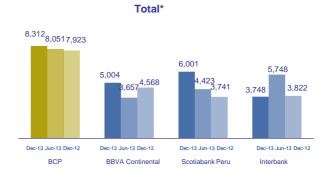
Network expansion in line with penetration objectives....







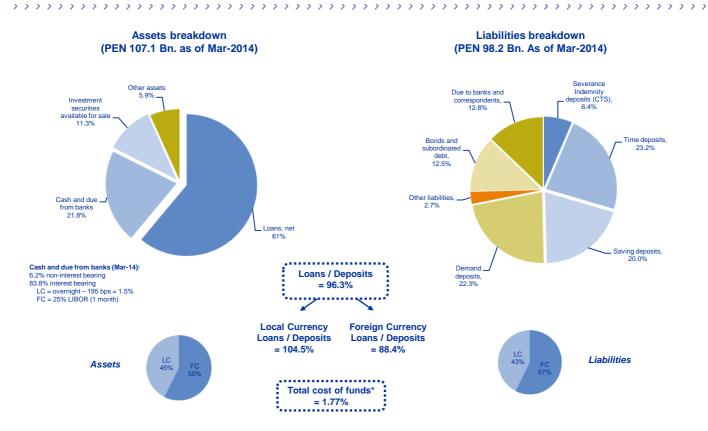




<sup>\*</sup> Includes,: Branches, ATM's and Agentes. Sources: SBS and BCP



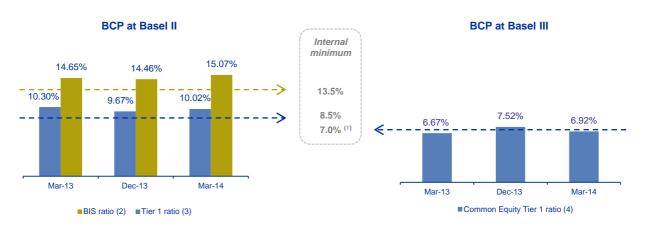
BCP maintains a diversified low-cost funding structure, though a conservative A&L Management Policy...



<sup>\*</sup> Funding cost = [(Total interest expenses – Other interest expenses) \* 4] / [Total Deposits + Due banks and correspondants + Bonds and subordinated debt]. We consider the average between the begining and closing balances of total liabilities (excluding other liabilities).



BCP is in the process of alignment to Basel III framework, however local regulator is still evaluating the application of such ...



#### **Transition to Basel IIII - Benchmarks**

	2014	2016	2019	2019 <sup>(5)</sup>
Common Equity Tier 1 ratio (4)	4.0%	5.125%	7.0%	9.5%

Will increase 0.5% annually.

<sup>(2)</sup> Regulatory Capital / Risk-weighted assets (legal minimum = 10% since July 2011).

<sup>(3)</sup> Tier 1 / Risk-weighted assets. Tier 1 = Capital + Legal and other capital Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill - (0.5 x Investment in Subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is 17.65% of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).

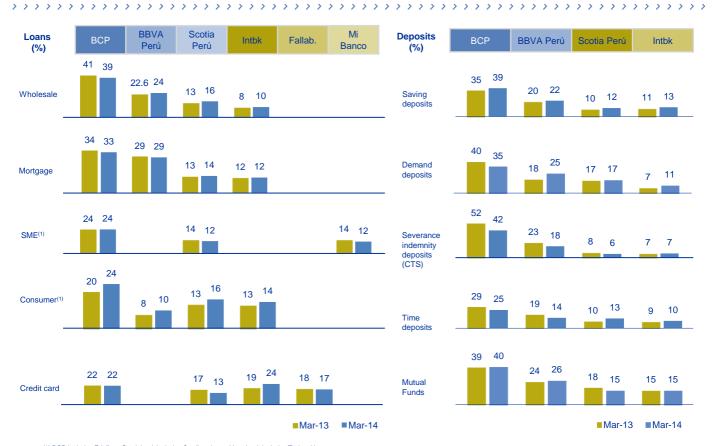
<sup>(4)</sup> Common Equity Tier I = Capital + Reserves – 100% of applicable deductions (investment in subsidiaries, goodwill, intangibles and deferred tax assets that rely on future profitability) + retained earnings + unrealized gains.

<sup>(5)</sup> Accounts for the 2.5% countercyclical buffer.

### Banco de Crédito BCP - Overall market shares



BCP has consolidated its leadership in all product lines, but has space to grow in the retail business...





Banking - BCP

-Market overview

-Results
-Strategy

Insurance – Pacifico

Asset Management – ASB & Prima

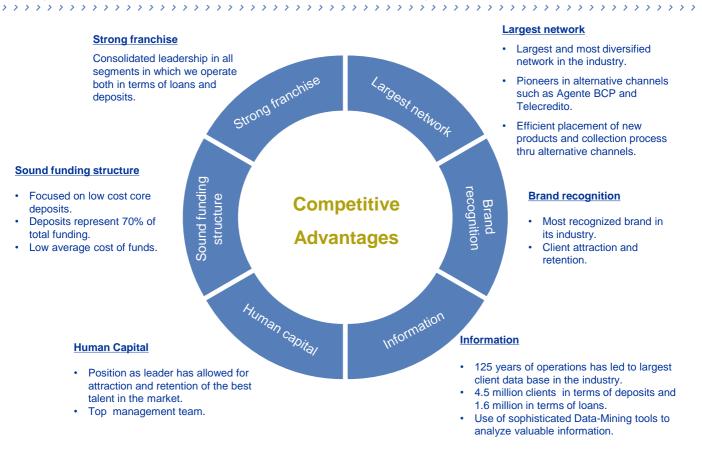
AFP

Investment Banking – Credicorp

Capital



Throughout its 125 years BCP has developed substantial competitive advantages over its competitors...





BCPs strategy focuses on three levers to support long term growth and profitability...





SME portfolio deterioration in 2013 has led to adjustments in our risk management...

· PDL deterioration in the system and turning point starting Jan-2013. 1. Systemic effect · Performance of Commercial Sector's GDP impacted PDLs. · Increase in the usage of credit lines in 2.Evolution the system. of debt · Increase in the number of institutions clients hold debt with. 3. 2012 Client's sales from 2012 year-end campaign year-end below estimates, in line with GDP campaign

performance.

pay off.

Clients faced higher service debt that couldn't

Fine tuning of risk and collection models

- Policies and processes
- Monthly calibration of scoring models and risk tools.
- Pricing

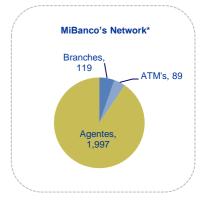


A strategy to increase our presence in consumer & SME clients through an expanded network...



ВСР	2008	2009	2010	2011	2012	2013
Market share (%)	34.0%	38.2%	35.1%	37.5%	34.4%	37.8%
Point of contact / 100,000 people	10.7	14.2	16.9	21.7	26	26.4





# Banco de Crédito BCP – New Initiatives Mobile Banking



Mobile banking adds value to different client segments...

(Electronic Wallet)

**Premium Mobile Banking - Smartphone** Focus: User experience Technology: Apps Nativas Segment: Bex/Enalta Project: Premium Mobile Objective: Loyalty/Add value Banking Smartphone **Web-Mobile Banking** Focus: Transactional Segment: Bex /Consumer Web-Mobile Technology: Web-Mobile Objective: Redirect to more efficient Project: To be defined channels **Mobile Banking SMS** Focus: Transactional SMS Segment: Consumer Technology: SMS Objective: Redirect to more efficient Project: Alert system channels **Big Bang Project Big Bang Project** Focus: Massification

Segment: Non-banking

**Objective:** Bancarization

Technology: USSD

Project: Big Bang



A business with high growth potential due to low banking penetration...



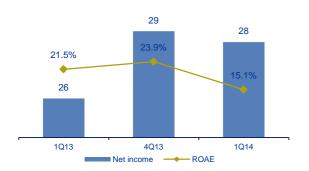


Our micro-lending vehicle contributes to bank low-income segments...

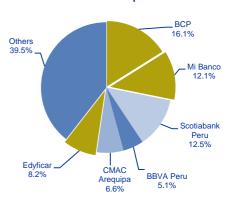
#### Total Loans (PEN million) and PDL



#### Net income (PEN million) and ROAE



#### **SME** market composition



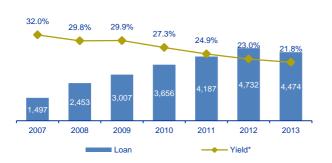
#### **Commercial Indicators**

	2010	2011	2012	2013
Clients (thousand)	286	356	433	507
Employees	1,699	2,359	3,473	4,359
Branches	101	124	163	190

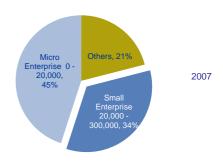


Mibanco experienced significant growth, but shifted focus to larger clients & higher average ticket sacrificing profitability...

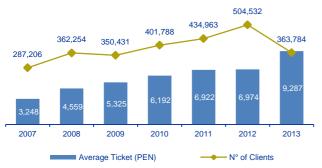
#### Loan evolution (PEN million) and Yield\*

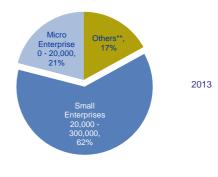


#### Re-composition of portfolio (PEN 000)\*\*



### Average ticket price and Number of Clients

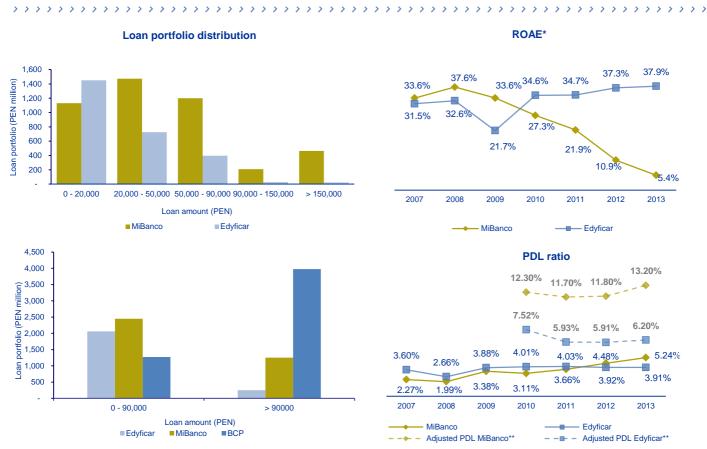




<sup>\*</sup> Yield = Interest income / Total loans

<sup>\*\*</sup> According to SBS definitions: Microenterprise comprises clients with debt < PEN 20,000, and Small Enterprise clients with debt < PEN 300,000. Others include Consumer, Mortgage, Medium Enterprise and Large Enterprise loans.

MiBanco's portfolio characteristics resemble that of Edyficar's, enabling its alignment to the successful Edyficar business model...



<sup>\*</sup> Based in local accounting.

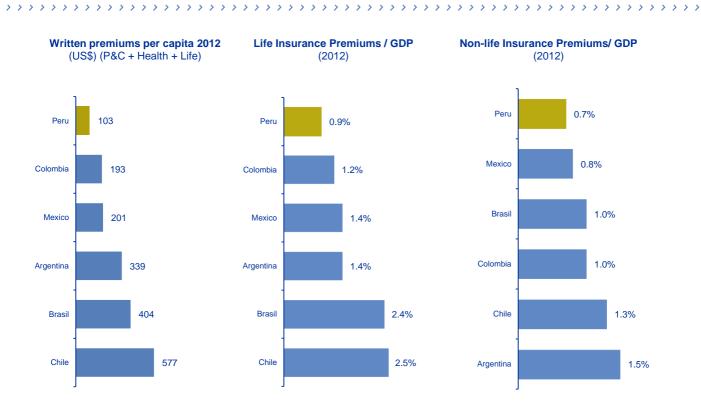
<sup>\*\*</sup> Adjusted PDL = [(Past due loans + Refinanced and restructured loans) / Total loans] +[Charge offs / (Total loans + Charge offs)].

Business Units

Banking – BCP
Insurance – Pacifico
Asset Management – ASB & Prima
AFP
Investment Banking – Credicorp
Capital

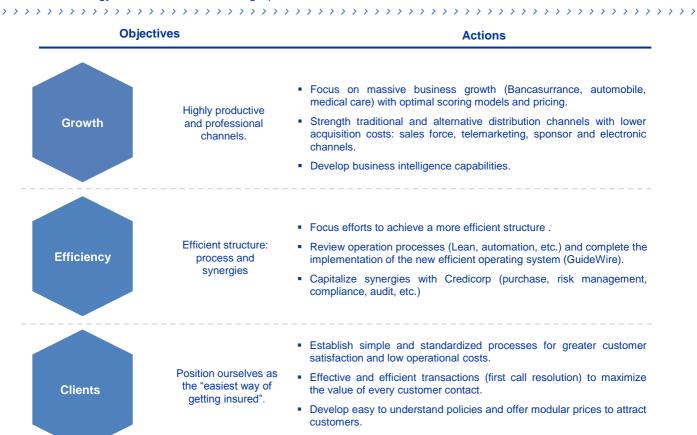


High growth potential explained by low insurance penetration in the country...





Pacifico's strategy is focused on three strategic pillars ....



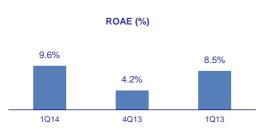


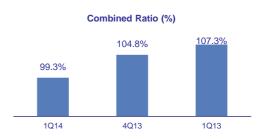
Higher contribution to BAP associated to better underwriting results in PPS and Health lines ...

# Breakdown of Total Net Earned Premiums & Net Earnings by line of business (PEN million)

		Quarter			% Change	
		1Q14	4Q14	1Q13	QoQ	YoY
ed	PPS (1)	210.8	212.5	184.4	-0.8%	14.3%
arn	Life Insurance (1)	145.2	152.6	180.7	-4.8%	-19.7%
Net Earned Premiums	Health Insurance (1)	180.4	176.9	152.6	2.0%	18.2%
Z L	Total Pacifico Group (1)	536.3	542.0	517.8	-1.0%	3.6%
	Underw riting result (2)	93.4	71.4	77.7	30.9%	20.2%
(3)	PPS	-0.9	7.0	-12.3	-113.6%	92.3%
Earnings <sup>(3)</sup>	Life Insurance	32.7	21.5	38.6	52.4%	-15.2%
arn	Health Insurance (4)	6.9	-15.0	3.5	145.8%	96.5%
Net E	Total Pacifico Group	39.2	11.8	29.6	230.6%	32.2%
ž	Contribution to BAP	37.9	13.2	29.1	187.6%	30.4%

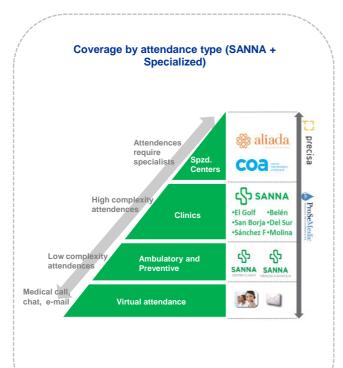
- (1) Without eliminations
- (2) Pacífico figures.
- (3) Before minority interest
- After results from medical services







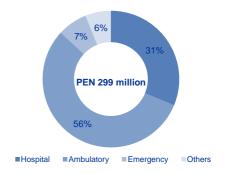
SANNA will be the most important and largest private medical network in the country...



# Capacity and % of occupation by business line

	2012 Cap. %		2013		2014p	
			Сар.	%	Сар.	%
Ambulatory	128	38%	141	41%	144	43%
Emergency	49	38%	51	44%	55	58%
Hospital	209	70%	233	76%	257	82%





Business Units

Banking – BCP
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Capital

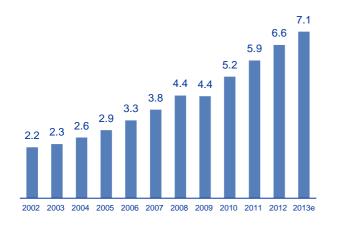


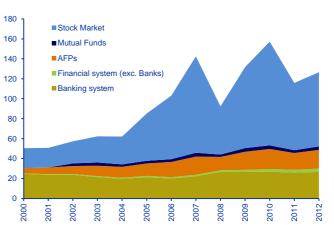
Growth potential in our asset management business due to the increase in wealth and higher income of individuals...

# GDP per capita (US\$ thousand)

# Saving in Peru

(Financial system, AFPs, Mutual funds and Stock Exchange) (% GDP)

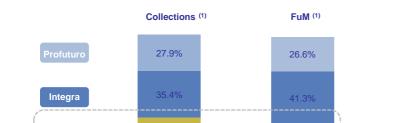






Prima's contribution to Credicorp remained stable QoQ obtaining a ROAE of 32.3%...

31.9%

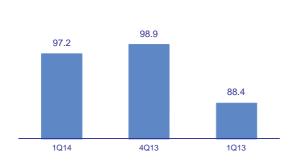


32.9 32.4 31.7

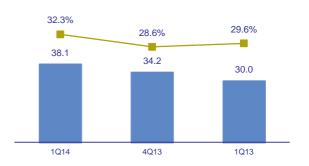
Funds under Management (PEN billion)

Fee Income (PEN million)

34.8%



## Net Income (PEN million) & ROAE (%)

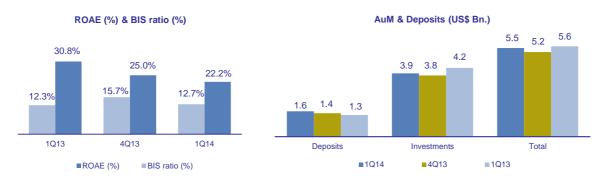


(1) Source: SBS, March 2014, Habitat = 0.2% for FuM and 1.9% for Collections.



ASB's net income was impacted by lower gains from sale of securities...

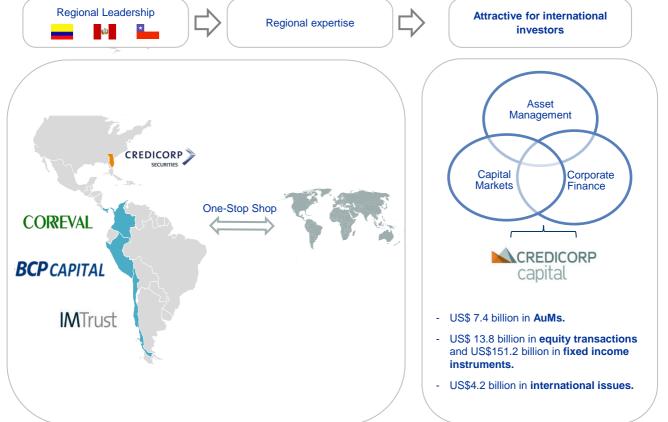
Sumary of Results		Quarter		Change	%
US\$ million	1Q14	4Q13	1Q13	QoQ	YoY
Net interest income	9.5	9.7	10.3	-2.0%	-7.5%
Dividend income	0.2	0.4	0.3	-37.7%	-29.6%
Fees and commissions from services	1.8	2.3	2.0	-19.7%	-7.3%
Net gains on foreign exchange transactions	0.0	-0.1	-0.1	-101.8%	101.2%
Core Income	11.6	12.3	12.5	-5.6%	-7.1%
Net Provisions	0.0	0.0	-0.3	0%	-100%
Net gains from sale of securities	1.4	2.6	5.5	-44.8%	-74.3%
Other income	0.0	0.0	-0.1	-257.3%	147.6%
Operating expenses	-2.5	-2.9	-2.2	-13.6%	-14.8%
Net income	10.6	12.0	15.5	-11.8%	-31.9%
Contribution to Credicorp	10.6	12.0	15.5	-11.8%	-31.9%



Business Units

Banking – BCP
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Capital

Consolidation of three leading financial advisory businesses in Latin America ...





Growing integration among Chile, Peru and Colombia demands a regional presence. Together we are very relevant...

·····

# Motivation to become a regional champion

# Regional integration

- Larger commercial trade between countries
   Increasing number of companies with
- Increasing number of companies with multinational presence
- MILA boosting the regional market by attracting more investors and issuers

# Regional client needs

- Peruvian, Colombian, Chilean, Brazilian and Mexican based companies financial needs are going beyond frontiers
- Increasing need of specialized regional knowledge and new financial instruments

# Revenues

- Access to larger revenue pools
  - Attract clients in new geographies
  - Serve current clients outside their home country
- Diversification of revenues sources

Scale

 Obtain gains of scale by sharing best practices, common process, and sharable platforms



World Federation of Exchanges.
 LatinFocus.



Environment Credicorp Business Units Sustainability



Board committees strengthen the Board's governance role and ensure oversight of internal control and risk management...



# Balance of independent and non independent directors



# Length of tenure of directors



<sup>(1)</sup> Established on October 31st, 2002.

<sup>(2)</sup> Established on January 25, 2012.

<sup>(3)</sup> Established on March 28, 2012.

<sup>(4)</sup> Established on June 23, 2010.

<sup>(5)</sup> Established on March 28, 2012.

<sup>(6)</sup> Established on October 31st. 2012.



# Safe Harbor for Forward-Looking Statements

This material includes "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical information provided herein are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties.

The Company cautions readers that actual results could differ materially from those expected by the Company, depending on the outcome of certain factors, including, without limitation: (1) adverse changes in the Peruvian economy with respect to the rates of inflation, economic growth, currency devaluation, and other factors, (2) adverse changes in the Peruvian political situation, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals, and (3) adverse changes in the markets in which the Company operates, including increased competition, decreased demand for financial services, and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

The Company undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in the Company's business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.



May 2014



BCP reports a robust growth in net interest income in line with strong loan book expansion...

Summary of Results		Quarter	Change %		
(US\$ million)	1Q14	4Q13	1Q13	QoQ	YoY
Net Interest Income	1,291.0	1,228.7	1,064.5	5.1%	21.3%
Provisions, net	(365.0)	(349.6)	(244.7)	4.4%	49.2%
Non financial income, net	610.9	630.7	595.3	-3.1%	2.6%
Operating expenses (1)	(869.3)	(916.2)	(842.5)	-5.1%	3.2%
Total Operating Income (2)	667.6	593.6	572.5	12.5%	16.6%
Translation result	(1.9)	(14.1)	(40.5)	-86.2%	-95.2%
Income tax	(186.8)	(176.9)	(163.1)	5.6%	14.5%
Minority interest	(0.7)	(0.6)	(2.0)	25.5%	-63.1%
Net Income	478.1	402.0	366.9	18.9%	30.3%
ROAE (3)	22.8%	19.8%	20.9%	300 bps	190 bps
PDL Ratio	2.67%	2.30%	2.04%	37 bps	63 bps
NPL Ratio	3.37%	2.90%	2.69%	47 bps	68 bps%
Charge-off amount	269.3	319.7	149.5	-15.8%	80.2%

<sup>(1)</sup> Includes employees' profit sharing.

<sup>(2)</sup> Income before translation results and income taxes.

<sup>(3)</sup> Non-performing loans = Past due loans + Refinanced and restructured loans. NPL ratio = NPLs / Total loans.



Detail of international current bonds...

Bond	Issue date	Tennor (years)	Currency	Issued Amount USD	Outstanding Amount USD	Coupon rate
Hybrid	01/11/09	60 <sup>(1)</sup>	USD	250,000,000	250,000,000	9.750%
Subordinated	15/10/07	<b>15</b> <sup>(1)</sup>	PEN	483,280,000	186,020,015	7.170%
Subordinated	07/11/06	<b>1</b> 5 <sup>(1)</sup>	USD	120,000,000	2,960,000(2)	6.950%
Subordinated	06/09/11	<b>1</b> 5 <sup>(1)</sup>	USD	476,120,000	476,120,000	6.875%
Subordinated	24/04/12	<b>1</b> 5 <sup>(1)</sup>	USD	350,000,000	720,000,000(3)	6.125%
Corporate	16/09/10	10	USD	800,000,000	800,000,000	5.375%
Corporate	16/03/11	5	USD	700,000,000	365,435,000 <sup>(4)</sup>	4.750%
Corporate	01/04/13	10	USD	350,000,000	716,301,000 <sup>(5)</sup>	4.250%
			•		2 546 926 045	

3,516,836,015

Total	M arket				
debt (6)	USD M M	%			
Local	1,220	15.5%			
Internatio nal	6,650	84.5%			
Total	7,870	100%			

<sup>(1)</sup> Call date - 10 years

<sup>(2)</sup> Result after the exchange of notes with the BCP26.

Result after reopening for US\$170,000,000 in April 2013 and US\$200,000,000 in January 2014.

<sup>(4)</sup> Result after the exchange of notes with the BCP23.

Result after the exchange of notes with the BCP16.

<sup>(5)</sup> Result after the exc(6) As of March 2014.

Tools:



GAP analysis

Economic Capital

Sensibility analysis of NIM

and Net Economic Value.

We use a sophisticated methodology to control market, credit and operational risk...

1) Trading Book 2) Banking Book (Non-Trading) We monitor the market value of equities, We monitor liquidity and interest rate risk bonds, foreign currency and derivatives Interest rate risk

Market Risk

 Stressed VaR, Economic capital, Stress testing and Back testing.

- Liquidity risk
  - Liquidity coverage ratio
  - Net stable funding ratio
  - Depositors concentration ratio
  - Liquidity gap analysis
  - Contingency plan for liquidity (required by Basel III)

Credit Risk

#### 1) Wholesale Banking

- Rating Models; Risk-adjusted pricing and return tools.
- Solid team of professionals
- Organizational structure closer to business people to enrich analysis.

#### 2) Retail Banking

- Scoring Models of approval and pre-approval for each retail product.
- •Income estimation models based on banking transactions data and credit information from the bureau.
- Comprehensive vintage models by product and scoring.
- Behavior models to improve efficiency of collections.
- Risk-adjusted pricing tools.
- •In-house modeling unit to maximize the use of the information available.
- Continuous stress-testing to fine tune all models.

Operational Risk

#### 1) Methodology of risk valuation

- International practices, norms, model of internal control of SOX
- Best practices (Australian model)

#### 2) Loss Capture Management

 Monitor, quantification, definition of corrective measures, mitigation or minimization.

#### 3) Business continuity strategy

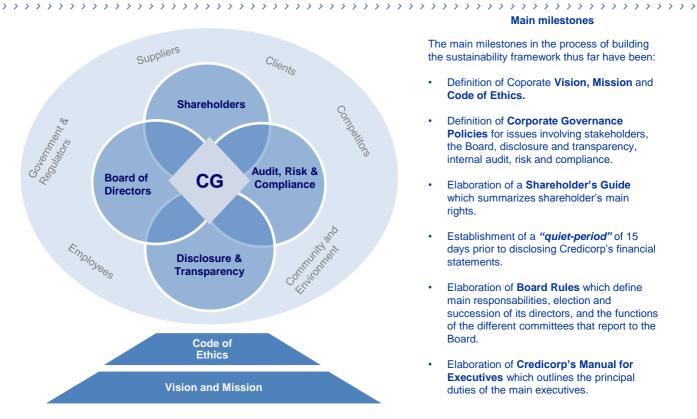
ISO Parameters

#### 4) Management of Capital Requirements

- Over 50 managers with operational risk role and responsibility.
- Tactical committee (monthly Managers of the organization)
- Risk Management Committee (quarterly)
- Operational Risk Management Report for the board of directors (annually)



Sustainability ensures business longevity by creating shared value to stakeholders...



#### Main milestones

The main milestones in the process of building the sustainability framework thus far have been:

- Definition of Coporate Vision, Mission and Code of Ethics.
- **Definition of Corporate Governance Policies** for issues involving stakeholders, the Board, disclosure and transparency, internal audit, risk and compliance.
- Elaboration of a Shareholder's Guide which summarizes shareholder's main rights.
- Establishment of a "quiet-period" of 15 days prior to disclosing Credicorp's financial statements.
- Flaboration of Board Rules which define main responsabilities, election and succession of its directors, and the functions of the different committees that report to the Board.
- Elaboration of Credicorp's Manual for **Executives** which outlines the principal duties of the main executives.



Credicorp has achieved the highest standards in risk management...

# Objective

- Strengthening risk management at Credicorp consistent with the best practices and regulations;
- Encourage and adequate dissemination of the Corporation's risk culture; and
- Maintain a corporate risk control structure.

## Scope

- Credicorp's corporate risk management system incorporates all of Credicorp's financial and insurance institutions.
- Corporate risk management covers the following risks→ Credit and Counterparty Risk, Operational Risk, Liquidity Risk, Market Risk, Strategic Risk, Reputational Risk and Insurance Technical Risk.

# **General Principles**

- Senior Management Involvement→ The Board of Directors establishes the objectives, policies and risk appetite of the Corporation, with some of these duties delegated to a Risk Management Committee.
- Independent Risk Management→ The duties of risk areas and business areas are clearly segregated, avoiding conflicts of interest.
- Corporate Risk Management→ Credicorp monitors and controls risk through its corporate risk management system.
- Sufficiency and quality of resources associated with risk management.
- Compliance with the Credicorp Code of Ethics.

