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## CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2002

(Lima, Peru, July 31, 2002) - Credicorp Ltd. ("Credicorp") (NYSE:BAP; LSE:BAPC1) today announced its financial results for the quarter ended June 30, 2002.

For the six month period ended June 30, 2002, Credicorp reported a consolidated net income of US\$25.8 million, 52.8\% greater than the US\$16.9 million in the first half of year 2001, resulting in US\$0.32 and US\$0.21 per share, respectively. In the second quarter 2002, Credicorp had net income of US $\$ 11.0$ million, or US\$0.14 per share, compared to US $\$ 11.8$ million in the same period of year 2001, or US $\$ 0.15$ per share. Results in the first semester 2002 improved compared to the same period in 2001, principally due to increases in non-financial income and to lower provisions for loan losses, partially offset by higher income taxes and reduced net interest income. The second quarter 2002 net income is similar to results in the same quarter of 2001 because higher non-financial income was offset by lower financial income and higher income taxes.

## I. CREDICORP LTD. AND SUBSIDIARIES

## CREDICORP LTD. AND SUBSIDIARIES

 SUMMARY OF RESULTS|  | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.06.01 | 31.03.02 | 30.06.02 | 30.06.01 | 30.06.02 |
| Net interest income | 95.6 | 88.1 | 90.4 | 187.4 | 178.6 |
| Provisions for possible loan losses, net | 31.9 | 25.3 | 30.3 | 64.0 | 55.7 |
| Other income | 79.6 | 87.5 | 89.5 | 159.9 | 177.0 |
| Claims on insurance activities | 23.6 | 21.1 | 26.9 | 50.6 | 47.9 |
| Other expenses | 99.6 | 100.5 | 100.5 | 202.3 | 201.0 |
| Translation result | (1.5) | (1.9) | (0.1) | (2.9) | (2.0) |
| Income before income tax and minority interest | 18.7 | 26.9 | 22.2 | 27.5 | 49.0 |
| Income Tax | (4.5) | (8.8) | (9.1) | (7.4) | (17.8) |
| Minority Interest | (2.4) | (3.3) | (2.1) | (3.2) | (5.4) |
| Net Income | 11.8 | 14.8 | 11.0 | 16.9 | 25.8 |
| Net Income ner share (1) | 0.15 | 0.19 | 0.14 | 0.21 | 0.32 |

(1) Based on 79.8 million net outstanding shares at 1Q02 and 2Q02, 80.2 million in other periods.

The total number of shares is 94.4 million, however, as 14.6 million are held by affiliates as treasury shares, the net consolidated outstanding shares are 79.8 million.

## I.1 PERUVIAN ECONOMIC SITUATION

In May 2002 GDP grew 4.3\%, after a 7.5\% increase in April. With growth of 3.0\% achieved in the first quarter 2002 and, as expected, a higher than $4 \%$ growth in the second quarter, GDP growth will be positive for the fourth consecutive quarter, compared with a $-0.8 \%$ decline in second quarter 2001. Higher economic activity in April and May is partly due to increases in non-primary sectors of Services and Manufacturing, that add on continued increases on the mining company Antamina and from the agricultural sector. GDP figures confirm a slow recovery, that will, however, slowdown in the second half of 2002 due to the adverse statistical effect of the comparison with growth periods in the last months of 2001 and because internal demand continues depressed, affected by the low level of investment.

Cumulative GDP growth through May 2002 was $4.2 \%$, with increases in all sectors except Fishing (-14.7\%), with the highest growth rates seen in the Mining (20.8\%), Construction (8.7\%), Agriculture ( $8.2 \%$ ) and in the Electricity and Water (6.9\%) sectors. Manufacturing grows only $1.5 \%$, due to a $-4.3 \%$ decrease in primary production, offset by $3.2 \%$ growth in non-primary manufacturing, where increased food production is worthy of note. Compared to the preceding year, through May 2001 GDP declined $-1.6 \%$, decreasing mostly Construction ( $-10.9 \%$ ), Agriculture ( $-2.0 \%$ ), Manufacturing ( $-1.5 \%$ ) and Mining (-1.2\%).

Cumulative through May 2002, the Central Goverment had a fiscal deficit of S/.1.1 billion, compared to a $\mathrm{S} / .0 .7$ billion deficit in the 2001 period, principally due to lower tax revenue ( $-3.1 \%$ ), and to higher nonfinancial expenditures (2.4\%). The Public Sector deficit in the first quarter of 2002 was $1.5 \%$ of GDP, higher than $0.6 \%$ in the year-ago quarter, exceeding expectations. Fiscal accounts weakness have become the key economic policy issue, specially since the privatization process encountered severe social protests. On the other hand, improved tax collection is expected with tax reform measures, currently being enacted, that seek improved tax administration.

Aggregate demand data, available only through the first quarter of 2002, show that Internal Demand increased $1.0 \%$ in that period, increasing for the second consecutive quarter, mainly due to higher public and private consumption, $3.7 \%$ and $2.4 \%$, respectively. Nevertheless, total investment continued declining, $-5.6 \%$ in the first quarter, consecutively dropping since the third quarter of 2000. In first quarter 2002, private and public investment decreased, $-5.7 \%$ and $-4.5 \%$, respectively, after the policy driven public investment increase of 3.7\% in fourth quarter 2001.

In the second quarter of 2002, the consumer price index in Peru increased 0.6\%, after declining in the four preceding quarters, caused by the $0.7 \%$ inflation last April due to non-recurrent price increases of fuel and food. Nevertheless, consumer prices remain similar to June 2001 levels, and below the 2.5\% inflation target set for 2002 by the Central Bank. The wholesale price index increased $0.7 \%$ in the current quarter, also increasing after four consecutive quarters of deflation, and decreases $-2.3 \%$ in the year through June 2002.

The average bank market Nuevos Soles exchange rate in Peru was S/.3.51 at June 30, 2002, devaluing $1.9 \%$ in the quarter, with which it returned to the June 2001 level. After revaluations in prior periods, reflecting low foreign exchange demand, the devaluation experienced in May and June 2002 is explained by uncertainty in the application of domestic economic policies and by exchange market volatility in other countries in the region.

International reserves of the Central Bank continued their positive trend during the second quarter of 2002, growing from US $\$ 8,786$ million at March 31, 2002 to US $\$ 9,126$ million at June 30. The Trade Balance deficit through May 2002 decreased to US\$143 million, from the US\$289 million deficit in the same period in 2001.

During the second quarter 2002 both deposit and loan volumes had a slight positive trend. Deposits for the fifteen commercial banks in the system reached S/.46.5 billion (US\$13.3 billion), according to the Asociación de Bancos del Peru (ASBANC) as of June 30, 2002, a $1.1 \%$ increase in nominal terms compared to March 31, 2002.

During the quarter ended June 30, 2002, total loans in the banking system increased $3.1 \%$, in nominal terms, to $\mathrm{S} / .37 .0$ billion (US $\$ 10.5$ billion), but remain similar to the year-ago loan balances. During the quarter, local currency loans (19.0\% of total loans) decreased $1.5 \%$, while foreign currency loans increased 1.2\% (in U.S. Dollar terms).

As of June 30, 2002, the Peruvian bank's average past due ratio was $8.2 \%$, lower than $9.1 \%$ in March 2002, and also lower than the $10.1 \%$ past due ratio at June 2001. It should be noted that these ratios are below actual ones due to the benefits of government sponsored programs that exchanged Treasury Bonds for past due loans. BCP decided not to take advantage of these programs.

Commercial banks' past due loans decreased $7.6 \%$ during the current quarter to $\mathrm{S} / .3 .0$ billion (US\$861 million), and are also lower by $19.6 \%$ compared to bad loans at June 2001 (in nominal terms). At June 30, 2002, loan loss provisions were S/.3.8 billion (US\$1.1 billion), $3.4 \%$ lower in this quarter. The system-wide past due loan coverage ratio increases from 119.6\%, as of last March, to 124.9\% at June 2002.

During the second quarter 2002 commercial banks' interest rates continued their declining trend, partly helped by the Central Bank's policy change, since year-end 2001, in favor of monetary expansion. Local currency average loan rates (TAMN) were $19.9 \%$ in second quarter 2002, lower than $22.1 \%$ in the preceding first quarter of 2002, while deposits rates (TIPMN) declined to $3.2 \%$ from $4.1 \%$, respectively. The average local currency interbank rates decreased from $2.6 \%$ in first quarter of 2002 to $2.5 \%$ in the current quarter. Foreign currency loan rates (TAMEX) were $10.0 \%$ in second quarter 2002, remaining similar to rates in the preceding period, while deposit rates (TIPMEX) decreased to $1.6 \%$ from $1.8 \%$ in the first quarter of 2002.

## I. 2 INTEREST INCOME AND OTHER INCOME

Net interest income in the second quarter of 2002 was US\$90.4 million, $5.4 \%$ less than that earned in the same period of 2001, mostly due to lower interest earning assets. The net interest margin (net interest income over average interest earning assets), on an annualized basis, was $6.30 \%$ during the second quarter of 2002, higher than $6.08 \%$ in the year-ago quarter, and compared to $6.03 \%$ in the first quarter 2002. Net interest margin increased with respect to the preceding quarter principally due to lower funding rates, noting an overall excess of liquid funds, in local and foreign currency, and lower borrowings. The volume in interest earning assets, as an average between beginning and ending balances, reached US\$5,796 million in the period, decreasing $5.9 \%$ compared to US\$6,156 million in the second quarter of 2001.

Non-interest income was US\$89.5 million in the second quarter of 2002, increasing $12.4 \%$ compared to the US $\$ 79.6$ million in the same period of 2001, principally due to increased fee income and from insurance premiums. Income from banking fees for the second quarter of 2002 was US $\$ 41.2$ million, increasing $10.2 \%$ compared to revenue in the year-ago period. Non-interest income components were as follows:

| (In US\$Mn) | 2Q01 | 1Q02 | 2Q02 | 2Q02 vs. | 2Q02 vs. <br> 2Q02 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commissions for banking | 37.4 | 39.9 | 41.2 | $3.2 \%$ | $10.2 \%$ |
| services(1) |  |  |  |  |  |
| Net premiums | 29.2 | 31.6 | 31.4 | $-0.7 \%$ | $7.6 \%$ |
| Gains from sale of securities | -1.1 | 1.4 | -2.3 | N/A | $-109.6 \%$ |
| Gains from foreign exchange | 4.0 | 4.3 | 5.8 | $33.3 \%$ | $44.5 \%$ |
| Other non-interest income | 10.2 | 10.3 | 13.5 | $31.1 \%$ | $32.1 \%$ |
| Total Non-Interest Income | $\mathbf{7 9 . 6}$ | $\mathbf{8 7 . 5}$ | $\mathbf{8 9 . 5}$ | $\mathbf{2 . 2 \%}$ | $\mathbf{1 2 . 4 \%}$ |

(1) Credicorp's results show reclassifications by BCP, made on prior periods for comparison purposes, in the income from banking fees and general expenses concepts, of expenses incurred to provide certain services and recovered from clients through fees. Starting in 2Q02 financial statements show fee income net of these expenses, which were previously reported as part of general expenses.

## I. 3 OTHER NON-INTEREST EXPENSES

Other non-interest expenses, which include provisions for assets received in lieu of loan repayment and employee profit sharing expense, amounted to US\$100.5 million in second quarter 2002, 0.9\% higher than in the same period of the previous year. Credicorp's other expense components had the following variations:

| (\% change and US\$Mn) | 2Q01 | 4Q01 | 2Q02 | 2Q02 vs. | 2Q02 vs. |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 43.0 | 45.5 | 44.8 | $-1.8 \%$ | 2Q01 |
| General, administrative, and | 32.5 | 32.0 | 33.7 | $5.2 \%$ | $3.4 \%$ |
| taxes(1) |  |  |  |  |  |
| Depreciation and amortization | 10.3 | 11.2 | 10.9 | $-2.1 \%$ | $6.4 \%$ |
| Other | 13.8 | 11.8 | 11.1 | $-5.5 \%$ | $-19.3 \%$ |
| Total Other Expenses | $\mathbf{9 9 . 6}$ | $\mathbf{1 0 0 . 5}$ | $\mathbf{1 0 0 . 5}$ | $\mathbf{0 . 0 \%}$ | $\mathbf{0 . 9 \%}$ |

(1) See note in the preceding table.

The efficiency ratio (adjusted operating expenses, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expenses, as a percentage of total income without extraordinary concepts) improved to $51.3 \%$ in the second quarter of 2002 having been $53.1 \%$ in the same period last year. Adjusted operating expenses as a percentage of average total assets was $5.0 \%$ the current period, higher than $4.6 \%$ in the year-ago quarter.

### 1.4 ASSETS AND LIABILITIES

Credicorp's totals assets were US $\$ 7.3$ billion at June 30, 2002, $1.9 \%$ below the balance at the start of the quarter, and declines 8.6 \% compared to the balance at June 2001. The loan portfolio as of June 30, 2002 totaled US $\$ 4.0$ billion, increasing $1.7 \%$ during the present quarter, but decreases $10.4 \%$ with respect to the balance at June 2001. Deposits and other obligations reached US $\$ 5.5$ billion at June 30, 2002, $1.8 \%$ lower with respect to March 2002, and decreases $7.1 \%$ in the year since June 2001. Due to banks and correspondents decreased by $3.5 \%$ from US $\$ 313.8$ million last March to US\$302.8 million at the end of the present quarter, and 41.3\% lower than US\$515.5 million at June 2001.

Loan quality indicators are shown in the following table:

| (In US\$Mn) | 2Q01 | 1Q02 | 2Q02 |
| :--- | ---: | ---: | ---: |
| Total loans | $4,515.0$ | $3,979.5$ | $4,045.4$ |
| Past due loans | 386.1 | 340.0 | 316.3 |
| Loan loss reserves | 351.6 | 336.3 | 314.1 |
|  |  |  |  |
| Past due / Total loans | $8.6 \%$ | $8.5 \%$ | $7.8 \%$ |
| Reserves / Past due | $91.1 \%$ | $98.9 \%$ | $99.3 \%$ |

The balance of past due loans decreased from US $\$ 340.0$ million in the preceding quarter to US\$316.3 million at the end of the current quarter, after charge-offs amounting to US $\$ 47.0$ million.

## I. 5 SUBSIDIARIES

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

| (US\$Mn) | 2Q01 | 1Q02 | 2Q02 | 6m01 | 6m02 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Banco de Credito | US\$11.5 | US\$14.0 | US\$13.3 | US\$18.2 | US\$27.2 |
| Atlantic | 2.2 | 1.3 | 0.1 | 5.5 | 1.4 |
| PPS | 0.6 | 2.2 | 1.4 | -1.2 | 3.6 |
| Banco Tequendama | -1.0 | 0.2 | -0.5 | -1.6 | -0.3 |
| Credicorp and others* | -1.5 | -2.9 | -3.3 | -4.0 | --6.1 |

## Consolidated Net Income US\$11.8 US\$14.8 US\$11.0 US\$16.9 US\$25.8

* Includes Inversiones Crédito and Grupo Capital for contributions through Nov. 2001.

In the preceding table, the Credicorp and others concept contribute a loss of US\$-3.3 million in the current quarter, which is mostly due to the translation loss of US\$-2.4 million caused by the devaluation of the Bolivar on the equity of Banco Tequendama's office in Venezuela (US\$-1.1 million in the first quarter 2002).

In the present quarter, BCP contributed US\$13.3 million to Credicorp's net income, while its results according to Peruvian accounting principles reported in Section II, amounted to US\$18.4 million, with the difference mainly due to lower translation gains registered on Credicorp's records (US\$2.4 million) compared to inflation adjustment gains (US\$6.7 million), which includes exchange gains on foreign currency asset positions in BCP's accounting based on domestic currency.

In the case of contributions made by Atlantic (US\$0.1 million) and PPS (US\$1.4 million) to Credicorp's net income in this quarter, the difference with figures in their local books is mostly explained by the elimination of dividends received from Credicorp, US\$2.1 million and US\$0.5 million, respectively, and by the deduction of minority interests (US\$0.5 million) in PPS.

Banco Tequendama contributed with a net loss of US\$0.5 million to the consolidated net income in the second quarter of 2002, mostly due to translation losses from devaluation of the Colombian Peso. In this period as well as in the first quarter of 2002, Credicorp did not register additional provision expense. In the second quarter of 2001, Credicorp made US\$1.1 million in provisions related to substandard loans and foreclosed assets transferred from Banco Tequendama, totalling US\$2.2 million in the first half of 2001.

Below are brief comments on some of the subsidiaries not discussed in the following sections of this report:

## Banco de Crédito de Bolivia ("BCB"), Bolivia

Credicorp holds a $99.7 \%$ interest in BCB, directly and through various subsidiaries, and it is consolidated within BCP's financial statements. The Bolivian economy is showing signs of a slow recovery, after an stagnant year 2001. GDP grew $2.8 \%$ in the first four months of 2002, principally due to the gas and petroleum and mining sectors, while internal demand weakness continued, partly due to political instability brought by the general elections that took place on June 30, whose final outcome will be resolved by Congress during August. Official estimates of GDP growth in 2002 are between 2.5\% and $3.0 \%$, mainly because of developments in the mentioned sectors. The general price level grew only $0.02 \%$ through June ( $-0.01 \%$ as of March 2002), reflecting the weakness in demand, and continues to be below devaluation which was $5.0 \%$ in the first half of 2002.

Loan volume in the banking system continued to decline, after falling by $10.8 \%$ in 2000 and $16.4 \%$ in 2001, and a further drop of $5.8 \%$ in the first six months of 2002 , to finish at US $\$ 2,870$ million. Loan quality continued to deteriorate, from a past due ratio of $16.1 \%$ in December 2001, to 18.8\% in June 2002. Total deposits in the system amounted to US\$2,877 million at June 2002, lower by $8.9 \%$ compared to December 2001.

BCB's market share in deposits decreased from 13.9\% at March 2002 to $13.5 \%$ at the end of June 2002, ranking as the fifth bank of twelve banks in the system. In terms of loans, BCB ranked as the fourth in the system with $12.4 \%$ market share, decreasing from $12.7 \%$ it had last March. The decrease in market share is explained by the priority given to assuring profitability of the products, in an environment of excess liquidity and increased credit risk.

As of June 30, 2002, BCB had total loans of US $\$ 355.4$ million which compares to the US $\$ 376.6$ million at March 2002, and US $\$ 467.8$ million at June of last year. At the end of the second quarter 2002, BCB's past due loans reached US\$84.5 million, or $23.8 \%$ of total loans, higher than $20.5 \%$ at March 2002 and $14.2 \%$ at December 2001. Coverage of past due loans with loan loss provisions decreases from 57.6\% as of December 2001 to 45.9\% in June 2002.

In the first semester of 2002, loan provisions charged against results amounted to US\$9.7 million (US\$7.1 million in the same period of 2001). Net income for the six months was only US\$140 thousand, compared to US\$2.0 million in the first half of last year, principally due to greater provisions for loan losses and lower net interest income.

## Banco Tequendama, Colombia

The official GDP growth estimate for Colombia in 2002 was reduced from $2.5 \%$ to $1.5 \%$, given that GDP declined $0.8 \%$ in the first quarter, in deseasonalized terms. Economic activity continues depressed after the slow-down in 2001, when GDP grew $1.6 \%$ compared to $2.8 \%$ in 2000 . Growth in the current year is partly due to the expansion of the construction sector with government incentives, while manufacturing declined $0.8 \%$ through April.

The exchange rate suffered a significant $6.1 \%$ devaluation in the second quarter 2002, ending at Co\$2,399 per US\$1, reversing its strengthening trend during the two preceding quarters. Inflation, which continued its declining trend, decreases from $2.8 \%$ in the first quarter 2002 to $2.0 \%$ in the current period, but is higher than the $1.6 \%$ inflation in second quarter 2001.

During the quarter, interest rates continued a slow decline, with the DTF rate decreasing from 10.55\% last March to $8.21 \%$ at the end of June 2002, helped by successive lower Central Bank intervention rates which have been reduced by 325 basis points in the six months through June 2002.

Banking system statistics show that loans remained almost unchanged since December 2001, amounting to US $\$ 16.2$ billion at the close of May 2002 (in CO\$ nominal terms), with the past-due ratio increasing to $13.9 \%$, from $10.3 \%$ at year-end 2001. Total deposits in the banking entities were US $\$ 21.8$ billion at the end of May 2002, decreasing by $0.8 \%$ since December 2001.

As of June 30, 2002, Banco Tequendama's loans were US\$239.0 million, growing 2.6\% during the quarter, but remains similar to the June 2001 balance. At the end of the quarter, deposits totaled US\$193.1 million, also remaining similar to the year-ago deposits, but decrease compared to US\$201.5 million in March 2002. The past due loan ratio was $5.5 \%$ in June 2002, decreasing from $6.0 \%$ at the end of last March, while coverage with provisions also improves to $76.8 \%$ compared to $73.9 \%$, respectively. Banco Tequendama's loan market share, as of May 2002, was $1.36 \%$, lower than $1.49 \%$ obtained in December 2001. At the same dates, deposit market share stood unchanged at $0.79 \%$. The net profit in the first half 2002 was Co $\$ 1,115$ million, according to the bank's local records, higher than Co\$984 million in the same period of 2001.

## II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

## II. 1 NET INCOME

Consolidated net income for the six month period ended June 30, 2002 was S/.122.5 million (US\$34.9 million), increasing $62.1 \%$ compared to net income of S/.75.6 million (US\$21.5 million) in the same period of 2001. Net income for the quarter ended June 30, 2002 was $\mathrm{S} / .64 .7$ million (US $\$ 18.4$ million), increasing $38.0 \%$ from S $/ .46 .9$ million (US $\$ 13.4$ million) in the same period of 2001. Net income in both the first semester and the second quarter of 2002 increased compared to the year-ago periods principally due to higher non-interest income and lower loan loss provisions, that offset decreased net interest income and higher income taxes.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES SUMMARY OF RESULTS (1)

|  | Three months ended |  |  |  | Six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30,06.01 | 31.03 .02 | 30,06.02 | 30.06.02 | 30,06.01 | 30,06.02 | 30,06.02 |
|  |  |  |  | US\$ |  |  | US\$ |
| Net interest income | 290.6 | 273.3 | 272.9 | \$77.8 | 570.4 | 546.2 | \$155.6 |
| Provisions for loan losses, net | 103.9 | 86.0 | 101.8 | \$29.0 | 213.2 | 187.8 | \$53.5 |
| Other income | 158.0 | 179.7 | 185.7 | \$52.9 | 309.5 | 365.4 | \$104.1 |
| Other expenses | 280.1 | 285.9 | 289.1 | \$82.4 | 560.2 | 575.0 | \$163.8 |
| Result from exposure to inflation | (0.8) | 0.4 | 23.4 | \$6.7 | (6.1) | 23.8 | \$6.8 |
| Income before income tax | 63.9 | 81.5 | 91.1 | \$26.0 | 100.5 | 172.6 | \$49.2 |
| Income Tax | 17.0 | 23.7 | 26.4 | \$7.5 | 24.8 | 50.1 | \$14.3 |
| Net Income | 46.9 | 57.8 | 64.7 | \$18.4 | 75.6 | 122.5 | \$34.9 |
| Net Income per share (2) | 0.044 | 0.054 | 0.060 | \$0.017 | 0.070 | 0.114 | \$0.032 |

(1) Financial statements prepared according to Peruvian GAAP. The financial information is in constant soles as of June 30, 2002. Figures in US\$ have been translated
at the exchange rate of S/.3.51 to the dollar.
(2) Based on 1,076 million outstanding shares in all periods.

## II. 2 NET INTEREST INCOME

Interest income, net of interest payments, in the second quarter of 2002 reached S/.272.9 million (US $\$ 77.8$ million), decreasing $6.1 \%$ compared to the same period last year, but remains almost unchanged compared to the preceding first quarter of 2002. The decline versus the prior year quarter is due to both decreased loan volume and lower interest margins, within a continuing excess liquidity environment in both local and foreign currencies.

During the second quarter of 2002, the net interest margin was $6.03 \%$, continuing similar to $6.02 \%$ in first quarter of 2002, but was lower than the $6.18 \%$ during the same period in 2001. During the current quarter the margin remained almost unchanged, however, slightly declining loan rates were offset by lower costs of funds. With respect to the second quarter of 2001, the reduction in the margin is the result of reduced lending rates, lower returns on invested funds and by the relative increase of higher cost funds in local currency, that are partly offset by lower deposit interest rates.

## II. 3 NON-INTEREST INCOME

Non-interest income, including fee revenue and other non-interest items, in the second quarter of 2002 amounted to S/.185.7 million (US\$52.9 million), $17.5 \%$ higher than income earned during the same period of 2001, mainly due to increased fees from banking services and to higher recoveries of charged-off assets.

In the second quarter of 2002, fees from banking services amounted to S/.135.7 million (US\$38.7 million), $9.1 \%$ higher than in the same period of 2001, mostly due to increased revenue from account maintenance fees and credit cards fees. (See note in table of Section I.2.) In the quarter, fees on the most important banking services had the following growth rates:

| (In constant S/. Mn.) | 2Q01 | 2Q02 | Growth |
| :--- | ---: | ---: | ---: |
| Contingent credits | 7.0 | 6.5 | $-7.6 \%$ |
| Foreign Trade | 7.5 | 6.6 | $-12.3 \%$ |
| Account Maintenance | 29.1 | 36.7 | $26.3 \%$ |
| Insurance | 7.6 | 6.2 | $-18.9 \%$ |
| Collections fees | 14.6 | 16.1 | $10.6 \%$ |
| Fund transfer services | 23.0 | 24.5 | $6.7 \%$ |
| Credit card fees | 12.8 | 15.7 | $23.1 \%$ |
| Brokerage | 3.7 | 7.5 | $102.0 \%$ |
| Corporate Finance | 3.0 | 1.5 | $-50.5 \%$ |
| Loan administration | 3.1 | 0.5 | $-84.0 \%$ |
| Shipping and handling | 7.0 | 7.2 | $2.4 \%$ |
| Other | 5.9 | 6.7 | $14.3 \%$ |
| $\quad$ Total | $\mathbf{1 2 4 . 3}$ | $\mathbf{1 3 5 . 7}$ | $\mathbf{9 . 1 \%}$ |

In the second quarter of 2002, securities transactions resulted in a gain of S/.8.7 million (US $\$ 2.5$ million), improving over gains of S/.4.6 million (US\$1.3 million) in the same period last year, but declines from S/.15.5 million (US\$4.4 million) earned in the first quarter 2002 when gains on the sale of fixed income securities, in addition to realized gains on sale of equity securities, were obtained. After a $10.5 \%$ increase in the first quarter 2002, the general index of the Lima Stock Exchange decreased $12.7 \%$ in the second quarter of 2002, larger than the decline of $5.9 \%$ in the same period last year.

Gains from foreign exchange operations were S/.17.9 million (US\$5.1 million) in the second quarter of 2002, 33.7\% above that of the same period in 2001, mainly due to higher traded volumes prompted by instability in the foreign exchange market where the Nuevo Sol suffered some devaluation.

The Other Income caption, where reversals of prior year expenses and provisions and recoveries of certain operating costs from clients are booked, increased from S/.15.7 million (US\$4.5 million) in the second quarter of 2001 to S/.23.4 million (US $\$ 6.7$ million) in the current period, principally due to increased recoveries of accounts charged-off in previous periods.

## II. 4 OTHER NON-INTEREST EXPENSES

Non-interest expenses during the second quarter of 2002 were S/.289.1 million (US\$82.4 million), 3.2\% above those of the same period in 2001, mainly due to increased personnel and general expenses. Adjusted operating expenses, determined by excluding provisions for assets received in lieu of loan repayment and employee profit sharing expenses, reached S/.260.2 million (US\$74.1 million) in the second quarter of 2002, increasing $1.1 \%$ compared to the year-ago period.

Approximately $44 \%$ of non-interest expenses were attributable to employee salaries and other expenses related to personnel. This concept increased $6.5 \%$ to $\mathrm{S} / .127 .0$ million (US $\$ 36.2$ million) when compared to the second quarter of 2001, due principally to increased provisions for bonuses and profit sharing expense. At the end of the second quarter 2002 the number of employees stood at 7,821 , decreasing from 8,058 employees as of March 2002, mainly at Banco de Crédito del Perú, levelling-off after a temporary increase of personnel in training programs to replace current customer service and teller positions.

General and Administrative expenses, which represented $31 \%$ of non-interest expenses, reached S/.89.2 million (US\$25.4 million) in the second quarter of 2002, increasing $5.3 \%$ when compared to expenses in the same period a year ago, resulting from increases in expenses related to marketing and third party fees. (See note in table of Section I.2.) In the quarter, the most significant general and administrative expenses were:

| (In constant S/. Mn.) | 2Q01 | 2Q02 | Chnge. |
| :--- | ---: | ---: | ---: |
| Office supplies and operating costs | 12.0 | 11.2 | $-6.3 \%$ |
| Communications | 9.4 | 9.0 | $-4.5 \%$ |
| Third party fees | 14.3 | 16.9 | $18.0 \%$ |
| Insurance and security | 7.6 | 7.5 | $-1.7 \%$ |
| Transport of currency and securities | 11.1 | 10.9 | $-2.1 \%$ |
| Systems and maintenance | 16.5 | 15.7 | $-4.9 \%$ |
| Advertising and marketing | 11.5 | 15.6 | $35.3 \%$ |
| Other G\&A | 2.2 | 2.4 | $7.4 \%$ |
| $\quad$ Total G\&A | $\mathbf{8 4 . 7}$ | $\mathbf{8 9 . 2}$ | $\mathbf{5 . 3 \%}$ |

The Other caption within Other Non-Interest Expenses, decreased from S/.36.4 million (US\$10.4 million) in the second quarter of 2001 to $\mathrm{S} / .35 .8$ million (US $\$ 10.2$ million) in the current quarter, mainly due to lower provisions for contingencies and foreclosed assets.

The ratio of adjusted operating expenses (determined by excluding provisions for assets received in lieu of loan and employee profit sharing expense) as a percentage of average total assets, increases from $4.8 \%$ in the second quarter of 2001 to $5.0 \%$ in the current period.

Adjusted operating expenses, as a percentage o total income, improved from $57.4 \%$ to $56.7 \%$ when comparing the second quarters of 2001 and 2002, respectively.

## II. 5 ASSETS AND LIABILITIES

Total assets of BCP reached S/.20,670 million (US\$5,889 million) at the end of the second quarter of 2002, decreasing $3.5 \%$ with respect to the balance at June 2001, and also by $0.5 \%$ since March 2002.

Total loans were S/.12,782 million (US\$3,642 million) at the end of June 2002, increasing by $2.7 \%$ compared to March 2002, but remains 4.4 below the balance of June 2001. At June 30, 2002, the loan portfolio, net of provisions, represented $56.7 \%$ of total assets, compared to $56.9 \%$ a year ago. At the end of the second quarter of 2002, the Nuevos Soles portion of the loan portfolio was $14.2 \%$, slightly over $14.1 \%$ in March 2002, and over $14.0 \%$ as of June 2001.

As of June 30, 2002 total deposits were S/.17,326 million (US\$4,936 million), slightly decreasing by $0.5 \%$ during the current quarter, and also by $2.4 \%$ compared to deposits at the end of the prior year quarter. During the present quarter, time deposits decreased by $1.0 \%$ and savings deposits by $0.5 \%$, while demand deposits grew $0.5 \%$. Deposits denominated in Nuevos Soles were 20.4\% of total deposits, slightly over 20.3\% at March 2002, and also over 17.3\% at the end of June 2001.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

|  | Loans, net |  |  | Total Deposits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In \% and constant S/.Mn.) | 2Q01 | 1Q02 | 2Q02 | 2Q01 | 1Q02 | 2Q02 |
| Banco de Crédito del Peru | 76.5\% | 77.0\% | 78.0\% | 81.4\% | 84.3\% | 84.6\% |
| Banco de Crédito de Bolivia | 12.0\% | 10.5\% | 9.8\% | 9.9\% | 9.0\% | 8.4\% |
| Banco de Crédito Overseas | 4.9\% | 4.6\% | 4.5\% | 5.1\% | 3.0\% | 3.0\% |
| Crédito Leasing | 5.1\% | 6.0\% | 5.8\% | 3.0\% | 2.7\% | 2.9\% |
| Solución Financiera de Crédito | 1.5\% | 1.9\% | 1.9\% | 0.6\% | 1.0\% | 1.1\% |
| TOTAL\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| BCP consolidated Total | S/.12,180 | S/.11,292 | S/.11,697 | S/.17,752 | S/.17,418 | S/.17,326 |

According to statistics from the Peruvian Banking Association (ASBANC) for Peruvian commercial banks as of June 30, 2002, Banco de Crédito del Perú had a total loan market share of 27.2\% (27.6\% at June 30, 2001 and 26.8\% at March 31, 2002), and 31.4\% of deposits (30.4\% at June 30, 2001, and $31.6 \%$ at March 31, 2002).

Loan portfolio composition by business segment developed as follows:

| (In \% of total and constant S/. Mn) | 30.06.01 | 31.03.02 | 30.06.02 |
| :---: | :---: | :---: | :---: |
| Corporate | 46.3\% | 45.7\% | 45.5\% |
| Middle market | 27.1\% | 26.7\% | 27.2\% |
| Retail: | 26.6\% | 27.6\% | 27.3\% |
| - small business | 9.7\% | 11.5\% | 11.3\% |
| - home mortgage | 9.1\% | 8.2\% | 8.1\% |
| - consumer | 4.6\% | 4.8\% | 4.6\% |
| - credit cards | 3.2\% | 3.1\% | 3.2\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.13,378 | S/.12,442 | S/.12,782 |

In the current quarter, loan balances grew 2.7\%, with middle market loans increasing by $4.7 \%$ to S/.3,479 million (US\$991 million), corporate loans higher by $2.4 \%$, to S/.5,820 million (US\$1,658 million), while retail loans grew $1.5 \%$ to $\mathrm{S} / .3,483$ million (US $\$ 992$ million). Retail loans by product performed as follows:

| (\% change and constant S/. Mn) | 2Q01 | 1Q02 | 2Q02 | 2Q02 vs <br> 1Q02 | 2Q02 vs <br> 2Q01 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Small business loans | 1,297 | 1,430 | 1,447 | $1.2 \%$ | $11.6 \%$ |
| Mortgage loans | 1,223 | 1,019 | 1,041 | $2.2 \%$ | $-14.9 \%$ |
| Consumer loans | 611 | 595 | 586 | $-1.5 \%$ | $-4.0 \%$ |
| Credit card loans | 426 | 388 | 409 | $5.3 \%$ | $-4.1 \%$ |
| Total Retail | $\mathbf{3 , 5 5 7}$ | $\mathbf{3 , 4 3 3}$ | $\mathbf{3 , 4 8 3}$ | $\mathbf{1 . 5 \%}$ | $\mathbf{- 2 . 1 \%}$ |

The decline in mortgage loans compared to the prior year quarter is mostly due to the reclassification of approximately $\mathrm{S} / .250$ million (US $\$ 70$ million) of credits guaranteed with mortgages that are reported as commercial loans in 2002.

At June 30, 2002 contingent credits were S/.4,263 million (US\$1,214.6 million), increasing 21.0\% during the current quarter, and by $38.0 \%$ over the June 2001 figure, as can be seen in the following chart:

| (\% change and constant S/. Mn) | 2Q01 | 1Q02 | 2Q02 | 2Q02 vs <br> 102 | 2Q02 vs <br> 2001 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| - Guarantees and Stand-by LCs | 1,623 | 1,640 | 2,034 | $24.1 \%$ | $25.3 \%$ |
| - Letters of Credit | 432 | 298 | 416 | $39.4 \%$ | $-3.8 \%$ |
| - Acceptances | 153 | 111 | 100 | $-10.0 \%$ | $-34.5 \%$ |
| - Future Liabilities | 545 | 820 | 1,055 | $28.7 \%$ | $93.6 \%$ |
| - Other contingent accounts | 337 | 655 | 658 | $0.5 \%$ | $95.2 \%$ |
| Total Contingent Credits | $\mathbf{3 , 0 9 0}$ | $\mathbf{3 , 5 2 4}$ | $\mathbf{4 , 2 6 3}$ | $\mathbf{2 1 . 0 \%}$ | $\mathbf{3 8 . 0 \%}$ |

## II. 6 LOAN QUALITY

Loan quality improved as past due loans declined to $\mathrm{S} / .1,014$ million (US $\$ 288.8$ million) at June 30, 2002, $6.8 \%$ below the balance of $\mathrm{S} / .1,088$ million (US $\$ 309.9$ million) as of the end of the first quarter of 2002, and $19.4 \%$ below S/.1,258 million (US $\$ 358.3$ million) at June 30, 2001. The ratio of past due loans as a percentage of total loans improved from $9.40 \%$ in June 2001 to $7.93 \%$ at June 30, 2002, and is also below 8.74\% at March 31, 2002.

At the end of the second quarter 2002, outstanding balances of loan loss provisions totaled $\mathrm{S} / .1,085$ million (US $\$ 309.2$ million), decreasing $5.6 \%$ compared to the preceding quarter. The ratio of loan provisions to past due loans was $107.1 \%$ at the end of the current period, higher than the $105.7 \%$ at March 2002 and better than the 95.2\% past due coverage at June 2001.

Of total provisions outstanding at the end of the current quarter, S/.136.8 million (US\$39.0 million) correspond to generic provisions assigned to loans in the Normal (A) risk category, increasing from generic provisions of S/.119.6 million (US\$34.1 million) at March 31, 2002.

Loans believed to be unrecoverable, fully provisioned in prior periods, and written-off during the second quarter 2002 amounted to $\mathrm{S} / .164 .8$ million (US $\$ 47.0$ million), of which approximately $12 \%$ were related to consumer loans and $17 \%$ to agricultural loans under the Agricultural Financial Relief ("RFA") program. This compares to charge-offs in the first quarter of 2002 of S/.111.4 million (US\$31.7 million), and S/.80.6 million (US\$23.0 million) in the year-ago second quarter.

At the end of the quarter, refinanced loans amounted to $\mathrm{S} / .860 .0$ million (US $\$ 245.0$ million), lower than the balance at March 2002 that was $\mathrm{S} / .897 .7$ million (US $\$ 255.7$ million), with the decrease principally related to loans to fishing companies.

Loans classified as Substandard (i.e., Deficient, Doubtful and Loss) were $19.5 \%$ of the loan portfolio in June 2002, decreasing from the ratio of 20.2\% that resulted in both June 2001 and March 2002. The loan classification is as follows:

| (\% of Total loans and S/.Mn const.) | 30.06.01 | 31.03.02 | 30.06.02 |
| :---: | :---: | :---: | :---: |
| A: Normal | 69.4\% | 68.4\% | 68.7\% |
| B: Potential Problem | 10.4\% | 11.4\% | 11.8\% |
| C: Deficient | 9.5\% | 9.1\% | 9.2\% |
| D: Doubtful | 4.9\% | 5.2\% | 5.4\% |
| E: Loss | 5.8\% | 5.9\% | 4.9\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.13,378 | S/.12,442 | S/.12,782 |

In the second quarter of 2002, loan loss provisions, net of recoveries, for the amount of S/.101.8 million (US\$29.0 million) were charged against income, increasing over S/.86.0 (US\$24.5 million) provisioned
in the first quarter 2002, but continued similar to provision expense in the second quarter of 2001 which was S/.103.9 million (US\$29.6 million). Quarterly provision expense charged to each business segment is as follows:

| (\% of Provision expense and S/.Mn const.) | 2Q01 | 1Q02 | 2Q02 |
| :---: | :---: | :---: | :---: |
| Corporate Banking | 1.3\% | 26.2\% | 24.9\% |
| Middle Market | 76.5\% | 28.4\% | 30.3\% |
| Retail | 22.2\% | 45.4\% | 44.8\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Provision Expense, net | S/.103.9 | S/.86.0 | S/.101.8 |

## II. 7 CAPITAL ADEQUACY

At the end of the second quarter of 2002, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 9.5 to 1.0 ( $10.5 \%$ ), while the corresponding consolidated ratio was 8.2 to 1.0 (12.2\%). Risk-weighted assets include S/.1,013.4 million (US\$288.7 million) of market-risk exposure whose coverage required S/.92.1 million (US\$26.2 million) of regulatory capital at June 30, 2002. Peruvian regulations limit risk-weighted assets to a ratio of 11.0 to 1.0 (9.1\%).

As of June 30, 2002, BCP's consolidated "regulatory capital" was $\mathrm{S} / .1,996$ million (US $\$ 568.8$ million), higher than in the prior quarter mostly due to the capitalization of retained earnings. Regulatory capital included S/.125.7 million ( $\$ 35.8$ million) in subordinated debt in the current period, decreasing from S/.138.8 million (US $\$ 39.5$ million) at March 2002.

|  | BCP |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | unconsolidated | BCP consolidated |  |  |
| (In constant S/. Mn.) | $\mathbf{3 1 . 0 3 . 0 1}$ | $\mathbf{3 1 . 0 3 . 0 2}$ | $\mathbf{3 1 . 0 3 . 0 1}$ | $\mathbf{3 1 . 0 3 . 0 2}$ |
| Regulatory capital | 1,543 | 1,409 | 2,030 | 1,996 |
| Risk weighted assets | 13,261 | 13,369 | 16,761 | 16,392 |
|  |  |  |  |  |
|  | 8.6 | 9.5 | 8.3 | 8.2 |
| Weighted assets / Capital | $11.6 \%$ | $10.5 \%$ | $12.1 \%$ | $12.2 \%$ |
| Capital / Weighted Assets |  |  |  |  |

## III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

Consolidated net income for the six-month period ended June 30, 2002 was US $\$ 5.5$ million, compared to US\$6.5 million in the same period of 2001. Second quarter 2002 net income was US\$2.1 million, lower than US\$3.2 million in the year-ago quarter. Lower net income in both, the six month period and the current quarter, is mostly due to higher losses on securities transactions, which were partly offset by higher dividends received from Credicorp.

Net interest income before risk provisions, which includes dividend income, was US\$6.7 million in the second quarter of 2002, $21.7 \%$ over the same quarter of 2001, principally because of higher dividends paid by Credicorp in May 2002, US\$2.1 million, compared to US\$1.0 million received in the prior year quarter. Without including dividends, net interest income was US\$4.6 million in the second quarter of 2002, compared to US $\$ 4.5$ million in the prior year quarter.

Net interest margin, without considering dividends and investments in equity shares, was $3.4 \%$ during this quarter, above the $2.6 \%$ margin in the year-ago period, mainly due to lower cost of funds. The margin also increases compared to $3.1 \%$ in the preceding first quarter, mainly due to interest collected from bonds which are accounted on a cash-basis.

In the second quarter of 2002 charges against income for market risk provisions amounted to US\$0.8 million, decreasing from US $\$ 4.0$ million charged in the preceding quarter, but similar to provisions in the year-ago period. In the current quarter US $\$ 0.1$ million were also provisioned for credit risks.

Other Income, which includes fee income and realized gains on securities transactions before risk provisions, decreased from US\$1.2 million in the second quarter of 2001 to a loss of US\$1.3 million in the current quarter, mainly due to realized losses on securities transactions of US\$2.9 million in the current period compared to losses of US\$0.5 million in the second quarter of 2001.

The loan portfolio, net of provisions, was US\$167.2 million as of June 30, 2002, decreasing compared to US\$224.9 million at June 2001, mainly due to decreased lending to Peruvian companies and lower risk-participated loans, and, additionally, to the reclassification of purchased loans that are registered as investments since the close of December 2001.

The investment portfolio was US\$312.3 million at June 2002, over US\$294.1 million last June 2001, but below US\$323.1 million in the preceding quarter. The increase compared to the year-ago period is partly due to the reclassification mentioned in the previous paragraph, while the decrease with respect to the first quarter 2002 is principally because of lower valuations in the capital markets.

Deposits amounted to US\$503.5 million at June 30, 2002, decreasing from US $\$ 576.6$ million at the end of the second quarter of 2002. The decline is mostly due to lower bank deposit interest rates, resulting in transfers into other investments.

Funds under management increased $35.3 \%$ to US\$474.3 million at June 30, 2002, from US\$350.5 million at the end of the second quarter of 2001, but decrease compared to US $\$ 510.4$ million at the first quarter 2002. The increase is principally due to the introduction of new structured products and funds under management with higher yields than interest paid on bank deposits, while the decline in the current quarter was due to withdrawals from BCP and other clients, and to the reduced capital markets valuations.

Net equity reached US $\$ 104.7$ million at the end of June 2002, lower than US $\$ 110.5$ million at March 2002 mainly due to higher special equity reserves for unrealized losses on investments which
increased from US $\$ 4.9$ million at the end of March 2002, to US $\$ 12.8$ million at the end of the current quarter. The loan portfolio had no past dues.

The ratio of operating expenses over average assets was $1.5 \%$, annualized, in the second quarter of 2002 remaining similar to the ratio during the year-ago period. This ratio declines to $0.8 \%$ in the second quarter of 2002, when funds under management are included within total assets, improviong over $1.0 \%$ in the prior year quarter.

## IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES (‘PPS")

PPS obtained in the in the six-month period ended June 30, 2002 a consolidated net income of $\mathrm{S} / .21 .9$ million (US $\$ 6.2$ million), compared to a net loss of S/.4.7 million (US $\$ 1.3$ million) in the first half of 2001. Net income in the second quarter 2002 was S/.9.7 million (US\$2.8 million), higher than S/.5.5 million (US\$1.6 million) in the year-ago quarter. Increased net income in the current quarter is mainly due to higher premiums, partly offset by increased claims. The loss in the first semester of 2001 was mainly due to losses generated in the first quarter 2001 caused by high technical reserves, related to new regulations, and increased claims.

Total premiums in the second quarter of 2002, increased $11.3 \%$ to $\mathrm{S} / .187 .9$ million (US $\$ 53.5$ million), compared to S/.168.8 million (US\$48.1 million) in the year-ago quarter, but decline compared to S/.235.6 million (US $\$ 67.1$ million) in the preceding first quarter that recorded fire insurance sold to clients related to the state owned insurance company that ceased operating. Net premiums earned, net of reinsured premiums and reserves, were S/.114.2 million (US\$32.5 million) in second quarter $2002,5.8 \%$ above the prior year quarter, mainly due to higher ceded premiums. Also, premiums grew because of increased tariffs due to higher international reinsurance costs.

Additions to technical reserves for premiums grew by S/.23.8 million (US $\$ 6.8$ million) in the second quarter of 2002, most of which were established by Pacífico Vida for its life annuities and life insurance lines. In the second quarter of 2001, increase in reserves amounted to S/.25.8 million (US\$7.3 million).

Comparing results of the six-month periods through June of 2002 and 2001, consolidated premiums consisted of: general insurance lines that amounted to US\$75.5 million and increased $35.3 \%$, while PacíficoSalud's premiums were US\$11.0 million, increasing $1.9 \%$, and premiums by Pacífico Vida grew $9.6 \%$, reaching US\$34.0 million.

Through June 30, 2002, growth of the health and medical assistance insurance line ( $21.4 \%$ of total premiums) was $6.9 \%$; fire insurance lines ( $23.1 \%$ of total premiums) increased $130.8 \%$; while the automobile insurance line ( $6.5 \%$ of total premiums) decreased $17.9 \%$. In the first semester of 2002, pension fund benefits insurance ( $8.2 \%$ of total premiums) grew $10.6 \%$, while group life insurance and individual life insurance policies ( $10.5 \%$ of total premiums) grew 13.0\%, and life annuities ( $8.3 \%$ of total premiums) grew $4.3 \%$ compared to the same period in 2001.

Net underwriting results was S/.9.7 million (US\$2.8 million) in the second quarter of 2002, compared to S/.6.5 million (US $\$ 1.9$ million) in the prior year quarter. The ratio of net underwriting results (net premiums less reserves and claims as a percentage of total premiums) was $5.2 \%$ in the second quarter of 2002 , compared to $3.9 \%$ in the prior year period, but decreases from $11.3 \%$ in the first quarter 2002 which had lower claims.

Net claims incurred in the second quarter of 2002 were S/.94.4 million (US\$26.9 million), $9.0 \%$ over claims in the same 2001 quarter, and $25.1 \%$ higher than in the preceding quarter. The net loss ratio (net claims to net premiums) increases to $68.4 \%$ in the current quarter from $48.9 \%$ in first quarter 2002, and also compared to $65.9 \%$ in the same 2001 quarter. The net loss ratio in the first semester of 2002 was $58.1 \%$, lower than $67.5 \%$ in the year-ago period, but continues high in marine hull ( $90 \%$ ), pension fund insurance (110\%), and in Pacifico Salud (77\%).

The combined ratio (the sum of net claims, general expenses and commissions, as a percentage of net premiums) increased from $90.5 \%$ in the second quarter of 2001 to $91.8 \%$ in the current quarter, due to higher claims, principally in marine hull.

Operating expenses over net premiums grew from 17.7\% to 19.4\% comparing the second quarters of 2001 and 2002, respectively.

Investments in real estate and financial assets were S/.927.2 million (US $\$ 264.2$ million) at the end of June 2002, increasing $22.6 \%$ from the year-ago balance.

As of June 30, 2002, total assets were S/.1,333.3 million (US\$379.8 million) increasing 24.2\% compared to the year-ago balance. At the end of the current period net equity amounted to $\mathrm{S} / .333 .5$ million (US\$95.0 million) increasing 17.8\% over net equity at June 2001.

The Peruvian insurance market through May 31, 2002, increased total net premiums $16.5 \%$ with respect to the prior year period, in nominal terms, reaching US\$276.3 million. For the first five months of 2002, PPS's market share in total premiums was $35.2 \%$ ( $31.0 \%$ in the year-ago period), with the share in general risks lines being 37.9\%, and in life insurance and pension fund benefits lines of $31.3 \%$ and $27.5 \%$ ( $28.1 \%$ and $25.0 \%$ as of May 2001, respectively).

## *** 8 Tables To Follow ***

## CREDICORP LTD. AND SUBSIDIARIES

Table 1
CONSOLIDATED BALANCE SHEETS
(In thousands of U.S. Dollars)

| ASSETS | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Jun. 30, 2001 | Dec. 31, 2001 | Mar. 31, 2002 | Jun. 30, 2002 |
| CASH AND DUE FROM BANKS |  |  |  |  |
| Cash and non interest bearing deposits in banks | 241,087 | 277,841 | 263,020 | 239,724 |
| Interest bearing deposits in banks | 1,654,333 | 1,675,562 | 1,537,023 | 1,469,750 |
|  | 1,895,420 | 1,953,403 | 1,800,043 | 1,709,474 |
| MARKETABLE SECURITIES, net | 499,850 | 516,376 | 608,853 | 498,453 |
| LOANS | 4,514,991 | 4,064,479 | 3,979,487 | 4,045,408 |
| Current | 4,128,904 | 3,713,644 | 3,639,485 | 3,729,116 |
| Past Due | 386,087 | 350,835 | 340,002 | 316,292 |
| Less - Reserve for possible loan losses | $(351,603)$ | $(344,433)$ | $(336,307)$ | $(314,076)$ |
| LOANS NET | 4,163,388 | 3,720,046 | 3,643,180 | 3,731,332 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 617,103 | 584,293 | 595,792 | 620,141 |
| REINSURANCE ASSETS | 37,315 | 45,663 | 42,556 | 35,012 |
| PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES | 42,097 | 54,587 | 68,204 | 65,141 |
| PROPERTY, PLANT and EQUIPMENT, net | 253,650 | 258,870 | 252,052 | 248,184 |
| DUE FROM CUSTOMERS ON ACCEPTANCES | 45,780 | 38,606 | 34,714 | 29,617 |
| OTHER ASSETS | 426,461 | 417,072 | 388,105 | 354,004 |
| TOTAL ASSETS | 7,981,064 | 7,588,916 | 7,433,499 | 7,291,358 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| dEposits and obligations: |  |  |  |  |
| Non-interest bearing | 647,426 | 766,607 | 655,981 | 686,970 |
| Interest bearing | 5,288,990 | 4,960,884 | 4,961,649 | 4,827,277 |
|  | 5,936,416 | 5,727,491 | 5,617,630 | 5,514,247 |
| dUE TO BANKS AND CORRESPONDENTS | 515,509 | 341,452 | 313,826 | 302,846 |
| ACCEPTANCES OUTSTANDING | 45,780 | 38,606 | 34,714 | 29,617 |
| RESERVE FOR PROPERTY AND CASUALTY CLAIMS | 172,467 | 193,452 | 200,877 | 208,188 |
| RESERVE FOR UNEARNED PREMIUMS | 36,961 | 44,707 | 51,197 | 47,808 |
| REINSURANCE PAYABLE | 12,364 | 23,801 | 17,871 | 25,585 |
| OTHER LIABILITIES | 369,416 | 310,383 | 333,490 | 298,658 |
| MINORITY INTEREST | 100,560 | 112,255 | 62,377 | 63,031 |
| TOTAL LIABILITIES | 7,189,473 | 6,792,147 | 6,631,982 | 6,489,980 |
| NET SHAREHOLDERS' EQUITY | 791,591 | 796,769 | 801,517 | 801,378 |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 7,981,064 | 7,588,916 | 7,433,499 | 7,291,358 |
| CONTINGENT CREDITS | 920,896 | 1,079,749 | 1,075,043 | 1,282,967 |

CREDICORP LTD. AND SUBSIDIARIES
Table 2
CONSOLIDATED INCOME STATEMENTS

|  | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.06.01 | 31.03 .02 | 30.06.02 | 30.06.01 | 30.06.02 |
| INTEREST INCOME |  |  |  |  |  |
| Interest on loans | 143,223 | 111,794 | 108,242 | 285,554 | 220,036 |
| Interest and dividends on investments: | 1,388 | 701 | 798 | 1,655 | 1,499 |
| Interest on deposits with banks | 17,681 | 7,711 | 8,155 | 37,140 | 15,866 |
| Interest on trading securities | 21,085 | 16,113 | 17,416 | 42,220 | 33,529 |
| Total Interest Income | 183,377 | 136,319 | 134,611 | 366,569 | 270,930 |
| Interest expense |  |  |  |  |  |
| Interest on deposits | 60,657 | 31,251 | 30,051 | 123,152 | 61,302 |
| Interest on borrowed funds | 17,960 | 8,140 | 6,545 | 35,568 | 14,685 |
| Other interest expense | 9,132 | 8,786 | 7,571 | 20,486 | 16,357 |
| Total Interest Expense | 87,749 | 48,177 | 44,167 | 179,206 | 92,344 |
| Aet Interestincome | 95,628 | 88,142 | 90,444 | 187,363 | 178,586 |
| Provision for possible loan losses, net | 31,910 | 25,338 | 30,337 | 64,007 | 55,675 |
| Net interest income after provision for $\quad$ 03,710 02,804 120, |  |  |  |  |  |
| OTHER INCOME |  |  |  |  |  |
| Fees and commissions from banking services | 37,358 | 39,870 | 41,154 | 73,902 | 81,024 |
| Net gains from sales of securities | $(1,110)$ | 1,440 | $(2,326)$ | 1,672 | (886) |
| Net gains on foreign exchange transactions | 3,986 | 4,320 | 5,758 | 7,309 | 10,078 |
| Net premiums earned | 29,186 | 31,628 | 31,410 | 56,919 | 63,038 |
| Other income | 10,196 | 10,276 | 13,477 | 20,140 | 23,753 |
|  | 79,616 | 87,534 | 89,473 | 159,942 | 177,007 |
| CLAIMS ON INSURANCE ACTIVITIES |  |  |  |  |  |
| Net claims incurred | 8,736 | 5,648 | 8,189 | 17,503 | 13,837 |
| Increase in future policy benefits for life and health | 14,822 | 15,416 | 18,679 | 33,069 | 34,095 |
|  | 23,558 | 21,064 | 26,868 | 50,572 | 47,932 |
| OTHER EXPENSES |  |  |  |  |  |
| Salaries and employee benefits | 42,954 | 45,572 | 44,747 | 85,935 | 90,319 |
| General, administrative, and other taxes | 32,554 | 31,991 | 33,664 | 65,253 | 65,655 |
| Depreciation and amortization | 10,281 | 11,172 | 10,934 | 22,914 | 22,106 |
| Other | 13,800 | 11,781 | 11,135 | 28,238 | 22,916 |
|  | 99,589 | 100,516 | 100,480 | 202,340 | 200,996 |
| Translation result | $(1,497)$ | $(1,907)$ | (59) | $(2,859)$ | $(1,966)$ |
| Income before income tax, and minority interest | 18,690 | 26,851 | 22,173 | 27,527 | 49,024 |
| Income Tax | $(4,514)$ | $(8,757)$ | $(9,075)$ | $(7,438)$ | $(17,832)$ |
| Minority Interest | $(2,370)$ | $(3,331)$ | $(2,075)$ | $(3,213)$ | $(5,406)$ |
| net income | 11,806 | 14,763 | 11,023 | 16,876 | 25,786 |

## CREDICORP LTD. AND SUBSIDIARIES

Table 3
SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.06.01 | 31.03.02 | 30.06.02 | 30.06.01 | 30.06.02 |
| Profitability |  |  |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.147 | 0.185 | 0.138 | 0.210 | 0.323 |
| Net interest margin on interest earning assets (2) | 6.08\% | 6.03\% | 6.30\% | 6.09\% | 6.16\% |
| Return on average total assets (2)(3) | 0.59\% | 0.79\% | 0.60\% | 0.43\% | 0.69\% |
| Return on average shareholders' equity (2)(3) | 6.01\% | 7.39\% | 5.50\% | 4.29\% | 6.45\% |
| No. of outstanding shares (millions)(4) | 80.18 | 79.75 | 79.75 | 80.18 | 79.75 |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 8.55\% | 8.54\% | 7.82\% | 8.55\% | 7.82\% |
| Reserves for loan losses as a percentage of total past due loans | 91.07\% | 98.91\% | 99.30\% | 91.07\% | 99.30\% |
| Reserves for loan losses as a percentage of total loans | 7.79\% | 8.45\% | 7.76\% | 7.79\% | 7.76\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 42.66\% | 45.02\% | 42.88\% | 42.66\% | 42.88\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 4.36\% | 0.46\% | 0.28\% | 4.36\% | 0.28\% |
| Operating efficiency |  |  |  |  |  |
| Oper. expense as a percent. of total income (5) | 53.07\% | 53.20\% | 51.30\% | 54.22\% | 52.24\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(5) | 4.64\% | 4.98\% | 5.01\% | 4.83\% | 4.99\% |
| Capital adequacy |  |  |  |  |  |
| Total Regulatory Capital (US\$Mn) | 749.7 | 717.4 | 718.7 | 749.7 | 718.7 |
| Tier I Capital (US\$Mn) | 615.2 | 608.8 | 608.8 | 615.2 | 608.8 |
| Regulatory capital / risk-weighted assets (6) | 11.93\% | 12.06\% | 12.03\% | 11.93\% | 12.03\% |
| Average balances (US\$Mn) (3) |  |  |  |  |  |
| Interest earning assets | 6,289.5 | 5,845.5 | 5,741.3 | 6,156.4 | 5,796.1 |
| Total Assets | 8,015.8 | 7,511.2 | 7,362.4 | 7,804.1 | 7,440.1 |
| Net equity | 785.7 | 799.1 | 801.4 | 787.2 | 799.1 |

(1)The number of shares outstanding of 79.8 million in 2Q02 and 1Q02, and 80.2 million in 2Q01.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Net of treasury shares. The total number of shares was of 94.38 million.
(5)Total income includes net interest income and other income.

Operating expense is net of provisions for other assets received in lieu of loan repayment and mandatory employee profit sharing expense.
(6)Risk-weighted assets include market risk assets.

# BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 4 <br> CONSOLIDATED BALANCE SHEETS 

(Constant Nuevos Soles, as of June 30, 2002, and U.S. Dollars in thousands)

| ASSETS | 30.06.01 | 31.12.01 | 31.03.02 | 30.06.02 | 30.06 .02 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | US\$000(1) |
| CASH AND DUE FROM BANKS | 5,891.479 | 5,966.867 | 5,863.779 | 5,705.473 | \$1,625.491 |
| Cash and Checks | 759.035 | 849.259 | 862.982 | 811.474 | \$231.189 |
| Deposits in Central Bank of Peru | 3,313.264 | 3,781.752 | 3,844.807 | 3,800.940 | \$1,082.889 |
| Deposits with local and foreign banks | 1,819.180 | 1,335.856 | 1,155.990 | 1,093.059 | \$311.413 |
| MARKETABLE SECURITIES, net | 1,436.554 | 1,508.907 | 1,740.445 | 1,445.241 | \$411.750 |
| LOANS | 13,376.944 | 12,693.254 | 12,441.758 | 12,782.152 | \$3,641.639 |
| Current | 12,119.366 | 11,578.108 | 11,354.021 | 11,768.625 | \$3,352.885 |
| Past Due | 1,257.578 | 1,115.146 | 1,087.737 | 1,013.527 | \$288.754 |
| Less - Reserve for possible loan losses | $(1,197.160)$ | $(1,172.499)$ | $(1,149.425)$ | $(1,085.197)$ | (\$309.173) |
| LOANS NET | 12,179.784 | 11,520.755 | 11,292.333 | 11,696.955 | \$3,332.466 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 299.930 | 302.328 | 302.752 | 366.966 | \$104.549 |
| PROPERTY, PLANT and EQUIPMENT, net | 627.310 | 645.861 | 630.130 | 615.282 | \$175.294 |
| OTHER ASSETS | 989.629 | 926.328 | 940.192 | 839.984 | \$239.312 |
| TOTAL ASSETS | 21,424.686 | 20,871.046 | 20,769.631 | 20,669.901 | \$5,888.861 |
| LIABILITIES AND SHAREHOLDERS' EQUITY DEPOSITS AND OBLIGATIONS: | 17,751.669 | 17,599.597 | 17,417.611 | 17,326.258 | \$4,936.256 |
| Demand deposits | 3,304.007 | 3,708.816 | 3,682.318 | 3,702.423 | \$1,054.821 |
| Saving accounts | 4,761.980 | 5,254.009 | 5,106.180 | 5,079.911 | \$1,447.268 |
| Time deposits | 9,685.682 | 8,636.772 | 8,629.113 | 8,543.924 | \$2,434.166 |
| DUE TO BANKS AND CORRESPONDENTS | 742.164 | 473.755 | 402.137 | 381.377 | \$108.654 |
| OTHER LIABILITIES | 1,179.259 | 963.990 | 1,142.219 | 1,099.218 | \$313.168 |
| SHAREHOLDERS EQUITY. | 1,751.594 | 1,833.704 | 1,807.664 | 1,863.048 | \$530.783 |
| Capital stock | 1,006.724 | 1,005.746 | 1,033.502 | 1,078.530 | \$307.274 |
| Legal reserve | 668.703 | 647.174 | 641.820 | 637.987 | \$181.763 |
| Retained earnings | 76.167 | 180.784 | 132.342 | 146.531 | \$41.747 |
| TOTAL LIABILITIES AND EQUITY | 21,424.686 | 20,871.046 | 20,769.631 | 20,669.901 | \$5,888.861 |
| Contingent Credits | 3,090.366 | 3,533.324 | 3,524.094 | 4,263.245 | \$1,214.600 |

(1)Translated at S/.3.51 per US\$1.00.

# BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 5 <br> CONSOLIDATED INCOME STATEMENTS 

(Constant Nuevos Soles, as of June 30, 2002 and U.S. Dollars in thousands)

|  | Three months ended |  |  |  | Six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.06.01 | 31.03.02 | 30.06.02 | 30.06.02 | 30.06.01 | 30.06.02 | 30.06.02 |
| Interest income and expense |  |  |  | US\$000(1) |  |  | US\$000(1) |
| Interest income | 531.838 | 401.180 | 394.970 | \$112.527 | 1,059.876 | 796.150 | \$226.823 |
| Less - Interest expense | 241.232 | 127.858 | 122.054 | \$34.773 | 489.449 | 249.912 | \$71.200 |
| Net interestincome | 290.606 | 273.322 | 272.916 | \$77.754 | 570.427 | 546.238 | \$155.623 |
| Provisions for possible loan losses, net | 103.858 | 86.023 | 101.777 | \$28.996 | 213.195 | 187.800 | \$53.504 |
| Net interest income after provisions | 186.748 | 187.299 | 171.139 | \$48.758 | 357.232 | 358.438 | \$102.119 |
| Other Income |  |  |  |  |  |  |  |
| Fees and commissions from services | 124.325 | 129.623 | 135.674 | \$38.654 | 237.988 | 265.297 | \$75.583 |
| Net gains from sales of securities | 4.554 | 15.536 | 8.741 | \$2.490 | 9.997 | 24.277 | \$6.917 |
| Net gains on foreing exchg. transacts. | 13.369 | 15.570 | 17.875 | \$5.093 | 26.474 | 33.445 | \$9.528 |
| Other income | 15.749 | 18.958 | 23.417 | \$6.672 | 35.058 | 42.375 | \$12.073 |
|  | 157.997 | 179.687 | 185.707 | \$52.908 | 309.517 | 365.394 | \$104.101 |
| Other Expenses |  |  |  |  |  |  |  |
| Salaries and employee benefits | 119.238 | 127.351 | 126.960 | \$36.171 | 237.481 | 254.311 | \$72.453 |
| General and administrative | 84.732 | 83.639 | 89.212 | \$25.417 | 165.954 | 172.851 | \$49.245 |
| Depreciation and amortization | 29.297 | 29.098 | 29.057 | \$8.278 | 58.174 | 58.155 | \$16.568 |
| Taxes other than income tax | 10.395 | 8.285 | 8.128 | \$2.316 | 20.522 | 16.413 | \$4.676 |
| Other | 36.426 | 37.481 | 35.788 | \$10.196 | 78.055 | 73.269 | \$20.874 |
|  | 280.088 | 285.854 | 289.145 | \$82.377 | 560.186 | 574.999 | \$163.817 |
| Result from exposure to inflation | (0.768) | 0.361 | 23.411 | \$6.670 | (6.096) | 23.772 | \$6.773 |
| Income before income tax | 63.889 | 81.493 | 91.112 | \$25.958 | 100.467 | 172.605 | \$49.175 |
| Income Tax | 16.994 | 23.669 | 26.394 | \$7.520 | 24.849 | 50.063 | \$14.263 |
| NET INCOME | 46.895 | 57.824 | 64.718 | \$18.438 | 75.618 | 122.542 | \$34.912 |

(1)Translated at S/.3.51 per US\$1.00

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES Table 6 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended: |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.06.01 | 31.03.02 | 30.06.02 | 30.06.01 | 30.06.02 |
| Profitability |  |  |  |  |  |
| Net income per common share (S/. per share)(1) | 0.044 | 0.054 | 0.060 | 0.070 | 0.114 |
| Net interest margin on interest earning assets (2) | 6.18\% | 6.02\% | 6.03\% | 6.18\% | 6.02\% |
| Return on average total assets (2)(3) | 0.87\% | 1.11\% | 1.25\% | 0.72\% | 1.18\% |
| Return on average shareholders' equity (2)(3) | 10.86\% | 12.70\% | 14.10\% | 8.75\% | 13.26\% |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 9.40\% | 8.74\% | 7.93\% | 9.40\% | 7.93\% |
| Reserves for loan losses as a percentage of total past due loans | 95.20\% | 105.67\% | 107.07\% | 95.20\% | 107.07\% |
| Reserves for loan losses as a percentage of total loans | 8.95\% | 9.24\% | 8.49\% | 8.95\% | 8.49\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 44.25\% | 45.79\% | 43.51\% | 44.25\% | 43.51\% |
| Past due loans - reserves for loan losses as a percentage of shareholders' equity | 3.45\% | -3.41\% | -3.85\% | 3.45\% | -3.85\% |
| Operating efficiency (5) |  |  |  |  |  |
| Oper. expense as a percent. of total income (4) | 57.39\% | 57.70\% | 56.73\% | 58.18\% | 57.22\% |
| Oper. expense as a percent. of av. tot. assets(2)(3) | 4.75\% | 5.02\% | 5.02\% | 4.85\% | 5.02\% |
| Capital adequacy |  |  |  |  |  |
| Total Regulatory capital (constant millions S/.) | 2,029.9 | 1,921.9 | 1,996.5 | 2,029.9 | 1,996.5 |
| Tier I Capital (constant millions S/.) | 1,675.4 | 1,675.3 | 1,716.5 | 1,675.4 | 1,716.5 |
| Net equity as a percentage of period end total assets | 8.18\% | 8.70\% | 9.01\% | 8.18\% | 9.01\% |
| Regulatory capital / risk-weighted assets | 12.11\% | 11.97\% | 12.18\% | 12.11\% | 12.18\% |
| Average balances (constant millions S/.) (3) |  |  |  |  |  |
| Interest earning assets | 18,821.0 | 18,149.9 | 18,101.6 | 18,219.1 | 18,156.2 |
| Total Assets | 21,661.5 | 20,820.3 | 20,719.8 | 21,124.5 | 20,770.5 |
| Net equity | 1,727.3 | 1,820.7 | 1,835.4 | 1,727.5 | 1,848.4 |
| Additional data |  |  |  |  |  |
| No. of outstanding shares (millions) | 988.7 | 1026.3 | 1076.5 | 988.7 | 1076.5 |
| No. of employees | 7,371 | 8,058 | 7,821 | 7,371 | 7,821 |
| Inflation rate ( Wholesale price index) | -0.18\% | -0.50\% | 0.66\% | 0.23\% | 0.15\% |
| Exchange rate (S/. per 1 U.S. Dollar) | 3.51 | 3.45 | 3.51 | 3.51 | 3.51 |

(1)Shares outstanding of 1,076 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Total income includes net interest income and other income.
(5)Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment.

## ATLANTIC SECURITY HOLDING CORPORATION <br> Table 7 <br> SELECTED FINANCIAL DATA

(Thousands of U.S. Dollars, except net income per share, and percentages)

(1) Includes realized gains in securities.
(2) Averages are determined as the average of period-beginning and period-ending balances.
(3) Averages determined from monthly balances.
(4) Annualized
(5) Without considering dividend income and dividend earning assets.

## EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES <br> Table 8 <br> SELECTED FINANCIAL DATA

(Constant Nuevos Soles as of June 30, 2002, and

|  | As of and for the three month period ended |  |  |  | As of and for the six month period ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.06.01 | 31.03.02 | 30.06.02 | 30.06.02 | 30.06.01 | 30.06.02 | 30.06.02 |
| Results |  |  |  | US\$000(1) |  |  | US\$000(1) |
| Total gross Premiums | 168,822 | 235,596 | 187,931 | \$53,542 | 343,300 | 423,527 | \$120,663 |
| Change in Reserves | 25,772 | 38,320 | 23,771 | \$6,772 | 61,900 | 62,092 | \$17,690 |
| Net Underwriting Results | 6,546 | 26,650 | 9,685 | \$2,759 | 2,441 | 36,335 | \$10,352 |
| Net Financial Income | 18,191 | 16,239 | 28,276 | \$8,056 | 33,705 | 44,515 | \$12,682 |
| General Expenses | 23,249 | 26,185 | 26,802 | \$7,636 | 45,493 | 52,987 | \$15,096 |
| Net Income | 5,547 | 12,193 | 9,724 | \$2,770 | $(4,657)$ | 21,918 | \$6,244 |
| Net Income per share (S/.)(2) | 0.238 | 0.523 | 0.417 | \$0.119 | (0.201) | 0.940 | \$0.268 |
| Balance Sheets (end of period) |  |  |  |  |  |  |  |
| Total Assets | 1,073,660 | 1,290,573 | 1,333,267 | \$379,848 | 1,073,660 | 1,333,267 | \$379,848 |
| Investments in Secur. and Real estate | 756,134 | 852,544 | 927,243 | \$264,172 | 756,134 | 927,243 | \$264,172 |
| Technical Reserves | 624,099 | 692,085 | 807,492 | \$230,055 | 624,099 | 807,492 | \$230,055 |
| Net Equity | 283,190 | 323,006 | 333,525 | \$95,021 | 283,190 | 333,525 | \$95,021 |
| Ratios |  |  |  |  |  |  |  |
| Net underwriting results | 3.9\% | 11.3\% | 5.2\% | 5.2\% | 0.7\% | 8.6\% | 8.6\% |
| Loss ratio | 66.1\% | 37.1\% | 51.4\% | 51.4\% | 63.4\% | 43.5\% | 43.5\% |
| Return on avge. equity (3)(4) | 8.2\% | 12.9\% | 12.4\% | 12.4\% | -3.3\% | 11.2\% | 11.2\% |
| Return on total premiums | 3.3\% | 5.2\% | 5.2\% | 5.2\% | -1.4\% | 5.2\% | 5.2\% |
| Shareholders' Equity / Total Assets | 26.4\% | 25.0\% | 25.0\% | 25.0\% | 26.4\% | 25.0\% | 25.0\% |
| Increase in Risk Reserves | 19.6\% | 24.8\% | 17.2\% | 17.2\% | 23.0\% | 21.2\% | 21.2\% |
| Combined Ratio | 90.5\% | 71.2\% | 91.8\% | 91.8\% | 91.1\% | 80.9\% | 80.9\% |
| - Net Claims / Net Premiums | 65.9\% | 48.9\% | 68.4\% | 68.4\% | 67.5\% | 58.1\% | 58.1\% |
| - Op. Exp.+Comiss./Net Premiums | 24.5\% | 22.3\% | 23.4\% | 23.4\% | 23.6\% | 22.8\% | 22.8\% |
| Operating expense/Net Premiums | 17.7\% | 17.0\% | 19.4\% | 19.4\% | 16.9\% | 18.1\% | 18.1\% |
| Oper. expense / Avge. assets (3)(4) | 9.2\% | 8.2\% | 8.4\% | 8.4\% | 9.1\% | 8.1\% | 8.1\% |

(1)Translated at S/.3.51 per US $\$ 1.00$.
(2)Based on 23.3 million shares in all periods
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Annualized.

