## CREDICORP

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## CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2005

## HIGHLIGHTS

- Results for the third quarter 2005 continue showing a strong earnings generation recovery, reaching a year-on-year increase in 3Q05 results of $44.4 \%$ with US $\$ 47.6$ million, and $43.5 \%$ for year-to-date results with total earnings as of September 30, 2005, reaching US $\$ 137.5$ million.
- Higher earnings generation is the result of loan growth as the country's economic recovery and growth continues, improved NIM, and a clear strategy for Credicorp's banking operations to develop its retail and transactional business leading to steady growth of its fees for banking services and contributing to its NIM growth.
- Efficient cost controls have also led to a definite improvement in the corporation's efficiency ratio from $48.72 \%$ to $42.28 \%$, for the year-to-date comparison.
- Credicorp has also benefited this quarter and throughout the year, of its conservative loan provisioning policy applied during the past loan crisis, leading to low provision requirements and recoveries of previously charged-off loans, as its Ioan portfolio quality improves significantly.
- The improved results of Credicorp's overall banking business were strong enough to offset the downturn in the insurance business with its drop in earnings contribution to Credicorp to US $\$ 2.7$ million for the quarter, compared to US\$3.6 million for the same quarter of 2004, and US\$6.3 million year-to-date's results compared to US\$11.1 million in 2004.
- The improved earning generation was also strong enough to support an extraordinary provision for Credicorp's Stock Options Plan resulting from the strong appreciation of our stock in the market.
- The initial results of the newly started Pension Fund business through Prima AFP are better than expected with a portfolio growth that exceeds its target.

Credicorp (NYSE:BAP; LSE:BAPC1) reported a consolidated net attributable income for the nine month period ended September 30, 2005 of US $\$ 137.5$ million, $43.5 \%$ above net profit in the first nine months of 2004 of US $\$ 95.9$ million, or US $\$ 1.72$ and US $\$ 1.20$ per share, respectively. Net attributable income in third quarter 2005 was US $\$ 47.6$ million, or US $\$ 0.60$ per share, $44.4 \%$ above net income of US $\$ 32.9$ million, or US $\$ 0.41$ per share, in the third quarter of 2004.

Results in the first nine months of 2005 and in the third quarter are higher than profits in the same periods of 2004 mainly because of higher NIM combined with loan volume growth and growth of non-interest income. Credicorp's results this quarter also benefited from its previous conservative loan loss reserve policy since the significant and continuing improvement of the quality of loans led to further recoveries of previously charged-off loans that exceeded provision requirements. This is reflected in the reversed loan loss provision expense. These income improvements were stronger than the related increase in operating expense and translation losses, due to Nuevo Sol devaluation.

As mentioned, loan loss provisions, net of recoveries, had a positive effect in the current quarter's results and also cumulative through September 2005. Loan quality improvement is noted through a lower past-due loan ratio, that decreased from $4.8 \%$ at September 2004, to $2.5 \%$ at the end of September 2005, and by the improved coverage of overdue loans by provisions which improved from $122.0 \%$ to $172.4 \%$, respectively.

## I. CREDICORP LTD. AND SUBSIDIARIES

## CREDICORP LTD. AND SUBSIDIARIES <br> SUMMARY OF RESULTS

| (In U.S.\$ millions) | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.04 | 30.06.05 | 30.09.05 | 30.09.04 | 30.09.05 |
| Net interest income | 93.5 | 104.7 | 114.3 | 276.4 | 322.8 |
| Provisions for possible loan losses, net(1) | 3.8 | (1.9) | (4.9) | 10.9 | (9.9) |
| Other income | 64.7 | 63.2 | 72.5 | 180.4 | 197.6 |
| Premiums, net of claims on insurance | 18.3 | 8.4 | 13.6 | 37.8 | 34.7 |
| Other expenses | 124.5 | 115.8 | 128.7 | 340.8 | 354.6 |
| Merger costs | 0.5 | 0.0 | 0.0 | 3.7 | 0.0 |
| Translation result | (0.2) | 1.3 | (5.7) | 3.9 | (3.7) |
| Income before profit sharing and income tax | 47.5 | 63.7 | 70.9 | 143.0 | 206.8 |
| Employee profit sharing(2) | (1.6) | (1.7) | (3.6) | (4.4) | (8.2) |
| Income Tax | (10.8) | (13.7) | (16.7) | (35.1) | (53.2) |
| Net Income | 35.1 | 48.3 | 50.6 | 103.5 | 145.4 |
| Minority Interest | (2.1) | (1.9) | (3.0) | (7.6) | (7.8) |
| Net Income attributable to shareholders | 32.9 | 46.4 | 47.6 | 95.9 | 137.5 |
| Net attributable income per share (US\$) (3) | 0.41 | 0.58 | 0.60 | 1.20 | 1.72 |

(1) Net of income from recoveries of charged-off loans.
(2) Previously reported as part of personnel expenses.
(3) Applies 79.8 million net outstanding shares in all periods. Treasury shares amount to 14.6 million, which are netted from 94.4 million total outstanding shares.

## Operating Changes

Prima AFP began operating in the first week of August 2005. During year 2005 it is expected to run operating losses for approximately US\$10 million. In third quarter 2005, losses were US\$3.1 million, and of US $\$ 3.5$ million cumulative through September 2005.

## Net Income from Subsidiaries

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

| (US\$Mn) | 3Q04 | 2Q05 | 3Q05 | 9m04 | 9m05 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Banco de Crédito BCP(1) | US\$32.0 | US\$42.6 | US\$44.2 | US\$85.3 | US\$130.5 |
| Atlantic | 2.8 | 3.0 | 3.6 | 9.3 | 10.0 |
| PPS | 3.0 | 0.1 | 2.4 | 7.7 | 4.7 |
| Banco Tequendama | 0.9 | .-- | .-- | 1.9 | .-- |
| Credicorp and others(2) | -5.8 | 0.7 | -2.7 | -8.3 | -7.7 |

Net income due to shareholders US\$32.9 US\$46.4 US\$47.6 $\quad$ US\$95.9 US\$137.5
(1) Includes Banco de Crédito de Bolivia.
(2) Includes Grupo Crédito (formerly Inversiones Crédito), Credicorp Securities and others.

In the third quarter of 2005, the Credicorp and others concept contributed net losses of US\$2.7 million, mainly due to the above mentioned losses at Prima AFP.

In the current quarter, the contributions to Credicorp's net attributable income from Banco de Crédito BCP and from Pacífico Peruano Suiza, are the results obtained under IFRS rules in U.S. Dollars, net of minority interests and of eliminations for consolidation purposes.

In Section II, BCP reports net income of US\$46.6 million, which net of US\$2.3 million of minority interest and consolidation adjustments, results in its US\$44.3 million contribution.

In the case of PPS (Section IV), its net income according to IFRS is US\$2.7 million, of which US $\$ 0.3$ million for minority interests are deducted to reach its US $\$ 2.4$ million contribution.

The contribution of Atlantic Security Holding Corporation of US $\$ 3.6$ million in the current quarter is the same as net income in its own records. Atlantic's September 2005 year-to-date contribution of US $\$ 10.0$ million is below US $\$ 21.7$ million net income shown in its books (see Section III) because of the elimination, for consolidation purposes, of US $\$ 11.7$ million of dividends received from Credicorp.

Banco Tequendama, which sale was only registered last March 2005 due to regulatory delays, did not contribute to Credicorp's net income since the fourth quarter of 2004 as its sale price was fixed prior to that period.

## I.1 INTEREST INCOME AND OTHER INCOME

Note: For comparison purposes, in periods prior to 2005, income from recoveries of previously charged-off loans, which were reported in the Other non-interest income concept, have been reclassified into the Provision for possible loan losses concept, with no effect on net income. Additional minor reclassifications, also with no effect on net income, have been made affecting the captions of Commissions for banking services, Net premiums earned, and Other expenses.

Net interest income in the third quarter of 2005 was US\$114.3 million, increasing over US\$93.5 million earned in the third quarter of 2004, mostly due to higher interest earning assets, compounded by an increase in interest margins.

During the current quarter U.S. Dollar loan rates continued their positive trend and increased slightly, widening their spread over deposit rates. During third quarter 2005, the net interest margin (net interest income over average interest earning assets), on an annualized basis, was $5.79 \%$, above $5.19 \%$ in the year-ago quarter, and increases also compared to $5.42 \%$ in the preceding second quarter.

The volume of interest earning assets, as an average of quarter-end balances, reached US\$7.9 billion in third quarter 2005, increasing $2.1 \%$ during the current quarter and is $9.6 \%$ higher compared to US\$7.2 billion in the third quarter of 2004, mainly due to higher investments and loans.

Non-interest income, without including premiums and health fees, was US\$72.5 million in the third quarter of $2005,12.0 \%$ higher than US $\$ 64.8$ million in the same period of 2004 , principally due to improved results on sale of securities and higher fees on banking services. Non-interest income components were as follows:

|  |  |  | 3Q05 vs. |  | 3Q05 vs. |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In US\$Mn) | 3Q04 | 2Q05 | 3Q05 | 2Q05 | 3Q04 |
| Commissions for banking services | 49.5 | 51.6 | 51.2 | $-0.7 \%$ | $3.4 \%$ |
| Gains from sale of securities | 3.2 | 0.9 | 7.1 | $676.1 \%$ | $122.6 \%$ |
| Gains from foreign exchange | 6.6 | 7.2 | 7.6 | $5.3 \%$ | $15.4 \%$ |
| Other non-interest income | 5.5 | 3.5 | 6.5 | $87.9 \%$ | $18.3 \%$ |
| Total Non-Interest Income |  |  |  |  |  |

The altogether better results of Credicorp's banking activities was strong enough to offset the downturn of the insurance business with its drop in earnings compared to the previous year.

Net revenue from the insurance activity, premiums and health fees net of claims and health costs, were as follows:

| (In US\$ Mn) | 3Q04 | 2Q05 | 3Q05 | $\begin{gathered} \hline \text { 3Q05 vs } \\ \text { 2Q05 } \end{gathered}$ | $\begin{gathered} \text { 3Q05 vs } \\ \text { 3Q04 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net premiums earned and |  |  |  |  |  |
| Health fees | 66.9 | 53.2 | 57.2 | 7.5\% | -14.6\% |
| Less: |  |  |  |  |  |
| Net claims and health costs incurred | 8.7 | 11.4 | 9.0 | -20.6\% | 4.5\% |
| Increase in costs for future benefits for |  |  |  |  |  |
| Life and health policies | 40.0 | 33.4 | 34.5 | 3.5\% | -13.6\% |
| Sub-total: Claims and costs | 48.7 | 44.8 | 43.5 | -2.6\% | -10.3\% |
| Net revenue from insurance activities | 18.3 | 8.4 | 13.6 | 61.8\% | -25.9\% |

In the preceding chart, comparing third quarter 2005 figures with the year-ago quarter significant declines are noted which are mainly due to the merger in third quarter 2004 of Novasalud EPS, which was acquired by PPS in March 2004. In third quarter 2004, Premiums and health fees, as well as Claims and health costs, generated by Novasalud from March through August 2004 were retroactively registered in third quarter 2004.

## I. 2 OTHER NON-INTEREST EXPENSES

Note: For comparison purposes, in prior periods, expense for Legal employee profit sharing, which was previously reported within the Salaries and employee benefits concept, have been reclassified into a separate line item, with no effect on net income.

Other non-interest expenses amounted to US\$128.7 million in third quarter 2005, 2.9\% over expenses in the same period of the previous year, and increase $11.2 \%$ with respect to the preceding second quarter 2005, mainly due to higher provisions for appreciation of stocks awarded under the stock options plan. Credicorp's other expense components had the following variations:

|  |  |  | 3Q05 vs. |  | 3Q05 vs. |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (\% change and US $\$ M n$ ) | 3Q04 | 2Q05 | 3Q05 | 2Q05 | 3Q04 |
| Salaries and employee benefits | 48.4 | 49.4 | 49.6 | $0.3 \%$ | $2.4 \%$ |
| General, administrative, and taxes | 37.2 | 31.6 | 36.5 | $15.6 \%$ | $-1.7 \%$ |
| Depreciation and amortization | 12.4 | 9.4 | 9.7 | $3.4 \%$ | $-21.2 \%$ |
| Other | 26.5 | 25.3 | 32.8 | $29.8 \%$ | $23.7 \%$ |
| Merger costs | 0.5 | 0.0 | 0.0 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
|  |  |  |  |  |  |
| Total Other Expenses | $\mathbf{1 2 5 . 0}$ | $\mathbf{1 1 5 . 8}$ | $\mathbf{1 2 8 . 7}$ | $\mathbf{1 1 . 2 \%}$ | $\mathbf{2 . 9 \%}$ |

In the Merger costs concept, we have a US $\$ 0.5$ million expense in the 2004 third quarter, which was related with the Solución Financiera de Crédito merger.

Starting with 2005 reports, the determination of the efficiency ratio has been simplified by using only specific line items that are shown in the income statement (see Table No. 2). Additionally, the reclassifications noted at the beginning of this section affected the ratio. The efficiency ratio will be determined based on the following concepts:

- In the numerator or "operating expenses": i) salaries and personnel expenses, ii) general expenses, and iii) depreciation and amortization.
- In the denominator: i) net interest income, ii) fees and commissions on banking services, iii) gains on foreign exchange transactions, and iv) net premiums earned.

In this way, the efficiency ratio improved from $45.3 \%$ to $41.5 \%$ comparing the third quarters of 2004 and 2005, respectively.
"Operating expenses" as a percentage of average total assets also improved from 4.5\% in third quarter 2004, to $4.0 \%$ in the current quarter.

## I.3 ASSETS AND LIABILITIES

Credicorp's totals assets reached US\$9.8 billion at September 30, 2005, increasing 3.7\% since the end of June 2005, and are $11.3 \%$ higher than the balance at September 2004, mainly due to investment portfolio growth and, to a lesser extent, to the loan portfolio growth.

The loan portfolio as of September 30, 2005 reached US\$4.7 billion, increasing 2.6\% compared to US $\$ 4.5$ billion in September 2004, but decreases by 3.0\% compared to the balance in June 2005.

Loan quality indicators are shown in the following table:

| (In US\$Mn) | 30.09 .04 |  | $\mathbf{3 0 . 0 6 . 0 5}$ |
| :--- | ---: | ---: | ---: |
| $\mathbf{3 0 . 0 9 . 0 5}$ |  |  |  |
| Total loans | $4,531.6$ | $4,793.4$ | $4,651.3$ |
| Past due loans | 215.0 | 127.4 | 117.7 |
| Loan loss reserves(1) | 262.4 | 227.8 | 203.0 |
|  |  |  |  |
| Past due / Total loans | $4.8 \%$ | $2.7 \%$ | $2.5 \%$ |
| Reserves / Past due | $122.0 \%$ | $178.7 \%$ | $172.4 \%$ |

The balance of past due loans decreased from US $\$ 127.4$ million to US $\$ 117.7$ million during the current quarter partly due to charge-offs amounting to US $\$ 14.7$ million.

Deposits and other obligations reached US\$6.7 billion at September 30, 2005, increasing 8.4\% over US $\$ 6.2$ billion of last September 2004, and by $2.8 \%$ from US $\$ 6.6$ billion at June 2005. Due
to banks and correspondents grew 32.6\% compared to the balance at September 2004, but slightly declined by 0.8\% during this quarter.

Credicorp's net equity amounted to US\$1.2 billion at September 30, 2005, increasing 16.9\% compared to equity at September 2004.

Third party funds under management, which amounted to US $\$ 2.0$ billion at the end of September 2005, increased $8.5 \%$ during the current quarter, and are $14.7 \%$ higher than funds of US\$1.7 billion at September 2004.

## I. 4 PERUVIAN ECONOMIC SITUATION

## Economic Activity

During third quarter 2005 the Peruvian GDP continued with a strong growth rate, sustaining a positive trend that started in the final months of 2004 . In the month of July 2005, GDP grew $4.9 \%$ and $6.7 \%$ in August, growing a cumulative $5.9 \%$ in the first eight months of 2005, compared with $4.4 \%$ in the same period of 2004. After increasing $6.1 \%$ and $5.7 \%$ in the first and second quarters, respectively, growth is expected at 6\% in third quarter 2005. Growth in total year 2004 was 4.8\%.

It is important to note the improved growth prospects of sectors related to domestic demand, like construction, non-primary manufacturing, retail and services. GDP performance was driven by higher activity in non-primary manufacturing (mainly textiles, intermediate and durable goods), oil and natural gas, and the agriculture sub-sector.

Cumulative through August 2005 all GDP sectors grow except Fishing, although the decline is slight at $0.4 \%$. Highest performance is noted in the Oil and Gas sub-sector which grew $35.4 \%$; non-primary manufacturing, up by $8.2 \%$; the agriculture sub-sector, which grew $6.0 \%$ due to improved weather conditions; and, the retail sector with $6.6 \%$, construction, that grew $6.2 \%$, and services with $5.7 \%$. Metals mining production, that declined during the first months of the year, due to lower zinc, gold and iron output and a poor performance of copper, recovered through August to a 1.8\% increase.

## Public Finance

In second quarter 2005, the Public Sector budget had a surplus of $2.7 \%$ (of GDP), compared to a surplus of $1.1 \%$ in the same quarter of 2004. Given seasonality of public expenditures, a budget deficit is expected to be run in the second half of 2005, and also noting that the fiscal year has a target of a $1.0 \%$ deficit. Total 2004 deficit was below the target of $1.5 \%$, resulting at only $1.1 \%$.

The surplus in second quarter 2005 was mainly due to increased Central Government revenue which, after being 14.9\% of GDP in second quarter 2004, grew to $16.8 \%$ of GDP in this period. This increase exceeded current expense and capital expenditures growth, which remained at $13.0 \%$ and $2.3 \%$ of GDP, respectively.

Higher revenue is due to increased Central Government tax collections, which cumulative through August 2005 increased 14.2\%, in nominal terms, compared with the same 2004 period. It should be noted a $27 \%$ increase of Income Tax revenue, mainly from corporations, and the 19\% growth in case of tax on imports and the related value-added tax (IGV). Through August 2005, non-financial expenses increased 9\% (nominal), while capital expenses grew 5\%.

## Prices and Devaluation

In the third quarter of 2005, the consumer price index ("IPC") in Peru decreased $0.2 \%$, compared to increases of $0.5 \%$ both of the first two quarters of this year, with which inflation reached $0.9 \%$ in the first nine months of 2005. Inflation was $1.1 \%$ in the twelve months prior to September 2005, remaining by the bottom of the range of $1.5 \%$ to $3.5 \%$, targeted by the Central Bank for total 2005.

Deflation in the current quarter, was mainly due to lower food prices, but were partly offset by price increases of certain public services, mainly communication and transportation.

The wholesale price index ("IPM") increased $1.3 \%$ in third quarter 2005, higher than $0.6 \%$ and $0.3 \%$ in the preceding two quarters. The IPM grew $2.2 \%$ in the first nine months of 2005. In the current quarter local and imported components of the wholesale price index grew at approximately the same rate.

The average bank market Nuevos Soles exchange rate in Peru was S/.3.344 at September 30, 2005, increasing $2.8 \%$ during the quarter, compared to declines of $0.3 \%$ and $0.6 \%$ in the preceding two quarters. The exchange rate devalues $1.9 \%$ from $\mathrm{S} / .3 .282$ at the end of December 2004. The currency devalued mostly during September, month during which no Central Bank intervention in the currency market was required, and when its net purchases of foreign exchange amounted to only US $\$ 33$ million. During 2005, cumulative purchases of foreign exchange, through September, reached US $\$ 3,130$ million, compared to US $\$ 2,340$ million purchased during total 2004.

## International Reserves

International reserves of the Central Bank decreased during third quarter 2005, due in part to the pre-payment of foreign debt to Paris Club countries. Reserves reached US $\$ 13,695$ million at September 30, 2005, compared to US $\$ 13,818$ million at June 2005, but they continue above reserves of US $\$ 12,631$ million at December 31, 2004.

The Trade Balance had a US $\$ 2,962$ million cumulative surplus in the eight month period through August 2005, increasing compared to a US $\$ 1,644$ million surplus in the same period of 2004. Cumulative through August 2005, exports grew $36 \%$ versus a $25 \%$ increase in imports. Exports, which reached US $\$ 10,754$ million as of August 2005, grew on increased volume and prices, especially of molybdenum, copper, oil and gas, and non-traditional textiles, agricultural and fishing exports. Imports through August 2005 amounted to US $\$ 7,792$ million, increasing mainly due to higher imports of durable goods and raw materials, while consumer goods also increased significantly.

## Financial System

Commercial bank's deposit volumes continued a positive growth trend during third quarter 2005, based on U. S. Dollar figures translated at historical exchange rates, while loan balances had a slight decline. Deposits at September 30, 2005 in the twelve operating commercial banks in the system, including their foreign branches, reached US $\$ 16.0$ billion, according to the Asociación de Bancos del Peru (ASBANC), higher by 1.5\% compared to deposits at June 30, 2005, in Dollar terms, and grew by $12.1 \%$ compared to the year-ago balance at September 30, 2004.

As of September 30, 2005, total loans in the banking system were US $\$ 11.7$ billion, $0.8 \%$ lower than loans at June 30, 2005, but grow $12.0 \%$ over September 30, 2004 loan balances. In the current quarter, local currency loans, that were $26.1 \%$ of total loans ( $23.6 \%$ at September 2004), grew $7.0 \%$ since last June to reach US $\$ 3.1$ billion, while foreign currency loans decreased $3.3 \%$ to US $\$ 8.7$ billion.

As of September 30, 2005, the Peruvian bank's past due ratio was $2.7 \%$, improving from the $3.0 \%$ rate in June 2005 and from 4.6\% in September 30, 2004. Commercial banks' past due loans decreased $11.4 \%$ since last June to US\$318 million, and are lower by $34.5 \%$ compared to bad loans at September 30, 2004. At September 30, 2005, loan loss provisions were US $\$ 656$ million, decreasing $8.5 \%$ during the current quarter. The system-wide past due loan coverage ratio was $206.6 \%$ at September 30, 2005, improving from $200.0 \%$ as of June 2005, and is also higher than the ratio of $155.7 \%$ at September 30, 2004.

## Interest rates

During the third quarter 2005 while commercial banks' interest rates on loans and deposits in local currency remained almost unchanged, foreign currency interest rates continued with a slight increasing trend. Local currency average loan rates (TAMN) slightly decreased to $25.8 \%$ in third quarter 2005, from $25.9 \%$ in the preceding second quarter. Local currency deposits rates (TIPMN) remained almost unchanged at $2.6 \%$. In the year-ago third quarter of 2004, TAMN was $25.1 \%$ and TIPMN was $2.4 \%$.

During third quarter 2005 foreign currency loan rates (TAMEX) increased to 9.9\%, from 9.6\% in the preceding second quarter, while deposit rates (TIPMEX) increased to $1.6 \%$ from $1.4 \%$, respectively. In the year-ago third quarter of 2004, TAMEX was $8.9 \%$ and TIPMEX was $1.1 \%$.

## Private Pension Funds and Mutual Funds

Managed assets in private pension funds continued increasing and grew $13.2 \%$ in the third quarter of 2005, in U.S. Dollar terms, reaching US\$9.6 billion as of September 30, 2005, after increasing $3.8 \%$ in the second quarter of 2005, and are $31.7 \%$ higher than funds at September 2004. In the twelve months prior to September 2005, the funds had a return of $18.5 \%$ in real terms.

Mutual funds balances grew for the second consecutive quarter, after suffering declines in prior periods due to volatility of prices and valuations in capital markets and to the increase in interest rates. Total mutual funds amounted to US $\$ 2.0$ billion at the end of the third quarter 2005, increasing $5.3 \%$ in the quarter, and are $10.5 \%$ above the balance at September 2004. Total funds had a return in Dollar terms of $0.6 \%$ in the quarter, and of $3.5 \%$ during the year since September 2004.

## II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

## II. 1 NET INCOME

From financial statements prepared according to IFRS rules and in U.S. Dollars, consolidated net income in the first nine months of 2005 was US\$136.4 million, $53.8 \%$ higher than profits of US\$88.7 million in the same period of 2004. Net income in the third quarter of 2005 was US\$46.6 million, increasing $40.2 \%$ compared with net income of US\$33.3 million in the same year-ago quarter, and are $5.3 \%$ above profits of US\$44.3 million in the preceding second quarter 2005.

September year-to-date net income and third quarter 2005 net income improve compared to the same prior year periods mainly due to higher net interest income and increased non-financial income. These improvements offset increases in operating expenses, income taxes, and the translation loss.

In the current quarter a translation loss of US\$5.2 million is reported, compared to a loss of US $\$ 0.8$ million in the year-ago quarter. See II.9. --Note on Inflation Adjusted Accounting.

Financial income continued increasing during the current quarter principally due to higher volume of investments, while loan volume remained almost unchanged combined with higher NIM.

Cumulative through September 2005 and in third quarter 2005, loan loss provisions had a net positive effect on results, due to recoveries exceeding required reserve additions. Loan quality continued to improve, with the past due ratio declining to $2.6 \%$ in September 2005, and past due coverage increasing to $175.2 \%$.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES

SUMMARY OF RESULTS (1)
(In U.S.\$ millions, except net income per share)

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.04 | 30.06.05 | 30.09.05 | 30.09.04 | 30.09.05 |
| Net interest income | 77.8 | 91.8 | 100.1 | 228.0 | 283.2 |
| Provisions for loan losses, net | 1.8 | 0.9 | (3.0) | 8.9 | (5.2) |
| Other income | 59.2 | 61.3 | 70.6 | 163.9 | 191.2 |
| Other expenses | 90.6 | 94.0 | 99.2 | 260.8 | 282.0 |
| Merger costs | 0.5 | 0.0 | 0.0 | 3.7 | 0.0 |
| Translation result | (0.8) | 0.4 | (5.2) | 1.4 | (4.4) |
| Income before income tax | 43.3 | 58.6 | 69.3 | 119.9 | 193.2 |
| Employee profit sharing(2) | 1.6 | 1.7 | 3.6 | 4.2 | 8.2 |
| Income Tax | 8.4 | 12.5 | 19.1 | 27.0 | 48.6 |
| Net Income | 33.3 | 44.3 | 46.6 | 88.7 | 136.4 |
| Net income contributed to Credicorp | 32.0 | 42.6 | 44.2 | 85.3 | 130.5 |

(1) Financial statements prepared according to IFRS, in U.S. Dollars.
(2)Previously reported as part of personnel expenses.
(3) Based on 1,287 million outstanding shares in all periods.

## II. 2 NET INTEREST INCOME

Interest income, net of interest payments, in the third quarter of 2005 reached US $\$ 100.1$ million, increasing $28.7 \%$ compared to US $\$ 77.8$ million net interest income in the same period of last year, and grew $9.0 \%$ compared to net interest income in the preceding second quarter.

Increased net interest income, compared to the year-ago third quarter, is mostly due to higher average interest earning assets, combined with net interest margin growth. Average interest earning assets reached US\$7.0 billion during third quarter 2005, a $15.1 \%$ growth comparing with the third quarter of last year, mainly due to growth of the loan portfolio and investments. Interest earning assets grew $1.7 \%$ compared to the average in the preceding second quarter, mainly due to higher investments and available funds.

During the third quarter of 2005, the net interest margin was $5.72 \%$, higher than $5.34 \%$ in the preceding second quarter, and also increases from $5.12 \%$ during the third quarter of 2004. During the current quarter, the net interest margin grew mostly due to higher U.S. Dollar loan rates, following international trends, while deposit rates grew at a slower pace. Both, loan and deposit rates in local currency declined, with the net interest margin in this currency remaining almost unchanged.

## II. 3 NON-INTEREST INCOME

Note: For comparison purposes, in periods prior to 2005, income from recoveries of previously charged-off loans, which were reported in the Other non-interest income concept, have been reclassified into the Provision for possible loan losses concept, with no effect on net income.

Non-interest income, which include fee revenue and other non-interest items, in the third quarter of 2005 amounted to US\$70.6 million, 19.1\% higher than US\$59.2 million earned during the third quarter of 2004, mostly due to higher gains on securities transactions, increased revenue on banking services and recoveries of provisions on foreclosed assets.

In the third quarter of 2005, fees from banking services amounted to US\$53.5 million, 7.6\% higher than fees in the same period of 2004, due to increased revenue in various concepts, being noteworthy those of credit and debit cards, fund transfers and for loan disbursement fees.

In the quarter, fees on the most important banking services had the following growth rates:

| (In US\$ Mn.) | 3Q04 | 3Q05 | Growth |
| :--- | ---: | ---: | ---: |
| Savings accounts | 5.8 | 6.2 | $6.1 \%$ |
| Demand deposits | 6.6 | 6.7 | $2.2 \%$ |
| Credit cards | 6.1 | 6.4 | $5.2 \%$ |
| Fund transfer services | 4.4 | 5.2 | $17.6 \%$ |
| Collections fees | 3.7 | 4.0 | $7.8 \%$ |
| Billings and payments | 3.9 | 4.3 | $10.6 \%$ |
| Contingent and foreign trade | 2.6 | 2.7 | $5.8 \%$ |
| Contingent credits | 2.0 | 2.2 | $7.4 \%$ |
| Debit cards | 1.7 | 2.6 | $56.5 \%$ |
| Corporate Finance | 3.1 | 1.6 | $-47.7 \%$ |
| Brokerage | 3.6 | 2.8 | $-22.0 \%$ |
| Commercial loans | 1.1 | 2.0 | $77.4 \%$ |
| Insurance | 1.2 | 1.3 | $9.5 \%$ |
| Mortgage loans | 0.5 | 0.8 | $68.5 \%$ |
| Channels and services | 0.5 | 0.6 | $18.9 \%$ |
| Master account | 0.4 | 0.4 | $-10.1 \%$ |
| Personal loans | 0.3 | 0.2 | $-25.1 \%$ |
| Micro-business credit | 0.5 | 0.7 | $31.1 \%$ |
| Other | 1.8 | 2.8 | $57.3 \%$ |
| $\quad$ Total | 49.7 | 53.5 | $7.6 \%$ |

In the third quarter of 2005, securities transactions resulted in a gain of US $\$ 4.8$ million, compared with gains in the 2004 3Q of US $\$ 1.6$ million. The general index of the Lima Stock Exchange, after declining $2.9 \%$ in second quarter 2005, increased $25.6 \%$ in the third quarter, which compares with the increase of $13.6 \%$ in the same year-ago period.

Gains from foreign exchange operations, which are the result of the foreign exchange buy-sell margin, were US\$7.6 million in the third quarter of 2005, $18.7 \%$ higher than revenue in the same quarter of 2004, mainly due to increased transactions volume, which offset a slight decrease in the buy-sell margins.

The Other Income caption, that mainly registers reversals of prior year expenses and provisions and recoveries of certain operating costs, increased from US\$1.5 million in the third quarter of 2004 to US $\$ 4.6$ million in the current period, mostly due to recoveries of provisions for lower value of foreclosed assets.

## II. 4 OTHER NON-INTEREST EXPENSES

Note: For comparison purposes, in prior periods, expense for Legal employee profit sharing, which was previously reported within the Salaries and employee benefits concept, has been reclassified into a separate line item, with no effect on net income.

Non-interest expenses during the third quarter of 2005 were US\$99.2 million, 8.8\% above US $\$ 91.1$ million in the same period in 2004, mainly because of an increased Other expense caption.

In this quarter, approximately $38 \%$ of non-interest expenses were attributable to employee salaries and other expenses related to personnel, which increased $3.8 \%$ to US $\$ 37.9$ million, when compared to the third quarter of 2004. At the end of September 2005 the number of employees stood at 7,494 , decreasing from 7,575 employees as of June 2005, and also compared to 7,667 employees at September 2004, mainly due to reduced positions in retail offices.

General and Administrative expenses, which represented $30 \%$ of non-interest expenses, reached US $\$ 30.0$ million in the third quarter of 2005 , growing $5.2 \%$ compared to expenses in the 2004 period. In the current quarter, higher expenses are mostly related to third party fees and marketing. In this quarter, the most significant general and administrative expenses were:

| (In US\$ Mn.) | 3Q04 | 3Q05 | Chnge. |
| :--- | ---: | ---: | ---: |
| Office supplies and operating costs | 3.5 | 3.8 | $9.1 \%$ |
| Communications | 2.4 | 2.0 | $-16.0 \%$ |
| Third party fees | 4.0 | 5.6 | $40.4 \%$ |
| Insurance and security | 2.0 | 1.9 | $-6.1 \%$ |
| Transport of currency and securities | 3.7 | 3.5 | $-5.2 \%$ |
| Systems and maintenance | 6.0 | 5.6 | $-6.4 \%$ |
| Advertising and marketing | 4.4 | 4.9 | $11.2 \%$ |
| Other G\&A | 2.5 | 2.7 | $6.7 \%$ |
| $\quad$ Total G\&A | $\mathbf{2 8 . 5}$ | $\mathbf{3 0 . 0}$ | $\mathbf{5 . 2 \%}$ |

The Other caption within Other Non-Interest Expenses, increased from US $\$ 12.9$ million in the third quarter of 2004 to US $\$ 19.4$ million in the current quarter, mainly due to higher provisions for appreciation of stocks awarded under the stock option plan.

Starting with 2005 reports, the determination of the efficiency ratio has been simplified by using only specific line items that are shown in the income statement (see Table No. 5). The efficiency ratio will be determined from the following concepts:

- In the numerator or "operating expenses": i) salaries and personnel expenses, ii) general expenses, iii) depreciation and amortization, and iv) taxes other than income taxes.
- In the denominator: i) net interest income, ii) fees and commissions on banking services, and iii) gains on foreign exchange transactions.

The Efficiency ratio improved from 58.0\% to 49.5\% comparing the third quarters of 2004 and 2005, respectively.

The ratio of "operating expenses" as a percentage of average total assets, also improved from $4.5 \%$ third quarter 2004 to $4.0 \%$ in the current period.

As mentioned in the note at the beginning of this section, the profit sharing expense was reclassified, decreasing operating expenses. Prior period ratios have been recalculated accordingly.

## II. 5 ASSETS AND LIABILITIES

Total assets of BCP reached US $\$ 8.2$ billion at the end of September 2005, growing $2.7 \%$ with respect to June 2005, and by $17.6 \%$ compared to assets at September 2004, mainly due to higher investments and increased performing loans.

Consolidated total loans were US\$4.5 billion at the end of September 2005, decreasing 2.7\% during the current quarter, but are $9.5 \%$ above loans at September 2004.

At September 30, 2005, the loan portfolio, net of provisions, represented $52.2 \%$ of total assets, lower than $54.9 \%$ at the preceding quarter. At the end of the third quarter of 2005, the Nuevos Soles portion of the loan portfolio was $18.6 \%$, higher than $16.7 \%$ in June 2005 , and is also over $16.9 \%$ at September 2004.

As of September 30, 2005 total deposits, which do not include bonds and subordinated debt (see Table No. 6), were US $\$ 6.2$ billion, increasing $1.3 \%$ compared to second quarter 2005 deposits, and are $12.9 \%$ over deposits in the year-ago quarter.

During the third quarter 2005, both demand deposits and savings deposits increased $1.4 \%$, while time deposits increased by $1.2 \%$. Deposits denominated in Nuevos Soles were $27.6 \%$ of total deposits, decreasing during the current quarter from $28.0 \%$ at June 2005, but remains over $23.4 \%$ at the end of September 2004.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

|  | Loans, net |  |  | Total Deposits |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (In \% and US\$ Mn.) | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 6 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 6 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 5}$ |
| Banco de Crédito del Perú | $88.1 \%$ | $88.9 \%$ | $88.5 \%$ | $91.8 \%$ | $91.8 \%$ | $91.9 \%$ |
| Banco de Crédito de Bolivia | $7.0 \%$ | $6.8 \%$ | $7.2 \%$ | $5.7 \%$ | $5.8 \%$ | $5.7 \%$ |
| Crédito Leasing | $4.9 \%$ | $4.3 \%$ | $4.3 \%$ | $2.5 \%$ | $2.4 \%$ | $2.4 \%$ |
| TOTAL\% |  |  |  |  |  |  |
| Total BCP | US\$3,817 | US\$4,376 | US\$4,278 | US\$5,466 | US\$6,089 | US\$6,169 |

## Loan Portfolio

Loan portfolio composition by business segment developed as follows:

| (In \% of total and US\$ Mn) | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 6 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 5}$ |
| :--- | ---: | ---: | ---: |
| Corporate | $41.6 \%$ | $40.6 \%$ | $39.0 \%$ |
| Middle market | $26.1 \%$ | $26.0 \%$ | $25.0 \%$ |
| Retail: | $32.3 \%$ | $33.4 \%$ | $36.0 \%$ |
| - small business | $9.0 \%$ | $8.8 \%$ | $9.9 \%$ |
| - home mortgage | $16.3 \%$ | $17.3 \%$ | $18.0 \%$ |
| - consumer | $3.3 \%$ | $3.6 \%$ | $4.0 \%$ |
| - credit cards | $3.7 \%$ | $3.7 \%$ | $4.1 \%$ |
| Total | $\underline{100.0 \%}$ | $\underline{100.0 \%}$ | $\underline{100.0 \%}$ |
| Total Loans | US $\$ 4,090$ | US\$4,601 | US\$4,479 |

During the current quarter, loan balances decreased $2.7 \%$, where middle market loans declined by $6.4 \%$ to US\$1,119 million, and corporate loans decreased by $6.7 \%$ to US\$1,745 million, while retail loans increased by $5.2 \%$ to US $\$ 1,615$ million. Retail loans by product performed as follows:

| (\% change and US\$ Mn) | 30.09.04 | 30.06.05 | 30.09.05 | $\begin{gathered} \hline 30.09 .05 \text { vs } \\ 30.06 .05 \end{gathered}$ | $\begin{gathered} 30.09 .05 \mathrm{vs} \\ 30.09 .04 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Small business loans | 366 | 403 | 442 | 9.50\% | 20.61\% |
| Mortgage loans | 668 | 797 | 806 | 1.09\% | 20.62\% |
| Consumer loans | 137 | 166 | 179 | 7.91\% | 30.60\% |
| Credit card loans | 150 | 169 | 189 | 11.83\% | 26.05\% |
| Total Retail | 1,321 | 1,535 | 1,615 | 5.22\% | 22.27\% |

## Contingent Credits and Managed Funds

At September 30, 2005 contingent credits were US\$2,868 million, 20.7\% above the June 2005 figure, mainly due to increased foreign currency forwards operations, as shown in the next chart:

| (\% change and US\$ Mn) | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 6 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 5} \mathbf{~ v s ~}$ |  |  | $\mathbf{3 0 . 0 6 . 0 5}$ |  |  | $\mathbf{3 0 . 0 9 . 0 4}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: |
| - Guarantees and Stand-by LCs | 579 | 644 | 640 | $-0.5 \%$ | $10.7 \%$ |  |  |  |  |  |
| - Letters of Credit | 164 | 249 | 173 | $-30.5 \%$ | $5.7 \%$ |  |  |  |  |  |
| - Acceptances | 49 | 38 | 51 | $32.9 \%$ | $3.6 \%$ |  |  |  |  |  |
| - Foreign currency forwards | 344 | 597 | 1,130 | $89.3 \%$ | $228.9 \%$ |  |  |  |  |  |
| - Other contingent accounts | 516 | 849 | 874 | $3.0 \%$ | $69.3 \%$ |  |  |  |  |  |
| Total Contingent Credits | $\mathbf{1 , 6 5 1}$ | $\mathbf{2 , 3 7 7}$ | $\mathbf{2 , 8 6 8}$ | $\mathbf{2 0 . 7 \%}$ | $\mathbf{7 3 . 7 \%}$ |  |  |  |  |  |

Third party funds managed by several subsidiaries of BCP amounted to US\$1,044.6 million as of September 30, 2005, increasing 5.0\% compared to funds at June 2005.

## Market share

According to preliminary statistics from the Peruvian Banking Association (ASBANC) for Peruvian commercial banks as of September 30, 2005, Banco de Crédito del Perú had a total loan market share of $33.6 \%$ (34.5\% at June 30, 2005 and 34.0\% at September 30, 2004), and 37.1\% of deposits (36.6\% at June 30, 2005 and 36.1\% at September 30, 2004).

BCP's market share in Peruvian mutual funds, through its subsidiary Credifondo, was $50.3 \%$ as of September 30, 2005 (50.5\% at June 30, 2005 and 51.6\% at September 30, 2004).

## II. 6 LOAN QUALITY

The ratio of past due loans as a percentage of total loans improved to $2.6 \%$ at September 30, 2005, from $2.7 \%$ at June 2005, and also compared to the ratio of $5.0 \%$ at September 2004. The ratio of past due, refinanced and restructured loans as a percentage of total loans improved to $6.6 \%$ during third quarter 2005 from $7.3 \%$ in June 2005, and also compared to $9.9 \%$ at September 2004.

Consolidated past due loans amounted to US\$114.2 million at September 30, 2005, decreasing $7.7 \%$ from the balance of US $\$ 123.7$ million at June 2005, and are also $44.0 \%$ below US $\$ 203.7$ million past due loans at September 2004.

At the end of September 2005, refinanced loans amounted to US $\$ 182.1$ million, lower than the balance at June 2005 that was US $\$ 212.7$ million, and also compared to the balance of US\$200.1 million in third quarter 2004.

At the end of the third quarter 2005, outstanding balances of loan loss provisions totaled US $\$ 200.0$ million, decreasing 11.0\% compared to the balance at June 2005, and also decreases $26.8 \%$ with respect to September 2004, mainly due to charge-offs.

The coverage ratio of loan provisions to past due loans was $175.2 \%$ at the end of third quarter 2005, lower than $181.7 \%$ at June 2005, but improves compared to $134.1 \%$ in the year-ago quarter. The coverage ratio of provisions over the sum of past due loans and refinanced loans was $67.5 \%$ in September 2005, higher than 66.8\% at last June, but remains similar to $67.7 \%$ in September 2004.

Of total provisions outstanding at the end of the current quarter, US\$60.3 million correspond to generic provisions assigned to loans in the Normal (A) risk category, increasing from the balance at September 30, 2004 of US $\$ 50.6$ million.

Loans believed to be unrecoverable, fully provisioned in prior periods, were charged-off during the third quarter 2005 amounting to US $\$ 14.7$ million, of which approximately $56 \%$ were related to consumer and mortgage loans. This compares to charge-offs in the second quarter of 2005 of US $\$ 23.0$ million, and US $\$ 22.5$ million in the year-ago third quarter.

Loans classified as Substandard (i.e., Deficient, Doubtful and Loss) were $7.0 \%$ of the loan portfolio in September 2005, decreasing from 8.3\% in June 2005 and from 12.2\% in September 2004. The loan classification is as follows:

| (\% of Total loans and US\$Mn) | 30.09.04 | 30.06.05 | 30.09.05 |
| :---: | :---: | :---: | :---: |
| A: Normal | 79.7\% | 84.1\% | 86.2\% |
| B: Potential Problem | 8.1\% | 7.6\% | 6.8\% |
| C: Deficient | 4.8\% | 2.9\% | 2.1\% |
| D: Doubtful | 4.4\% | 3.6\% | 3.3\% |
| E : Loss | 3.0\% | 1.8\% | 1.6\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | US\$4,090 | US\$4,601 | US\$4,479 |

Loan loss provision expense, net of recoveries, had a positive effect of US\$3.0 million in third quarter 2005, with recoveries of previously charged-off loans exceeding provision requirements, due to improved loan quality. In the year-ago third quarter of 2004, net provisions resulted in an expense charge of US $\$ 1.8$ million, while in the preceding second quarter 2005 the provision expense was US $\$ 0.9$ million. In third quarter 2005, recoveries of charged-off accounts, which are shown within the net loan loss expense caption, amounted to US $\$ 6.5$ million, compared to recoveries of US $\$ 4.3$ million in the same year-ago period, and US\$4.6 million in the preceding second quarter.

## II. 7 CAPITAL ADEQUACY

At the end of the third quarter of 2005, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 8.0 to 1.0 (12.4\%), while the corresponding consolidated ratio was 7.1 to 1.0 (14.0\%). Peruvian regulations limit risk-weighted assets, including market-risk exposure, to a ratio of 11.0 to 1.0 (9.1\%).

At September 30, 2005, risk-weighted assets include US $\$ 193.8$ million of market-risk exposure (US\$283.2 million at September 2004) whose coverage required US $\$ 17.6$ million of regulatory capital.

As of September 30, 2005, BCP's consolidated "regulatory capital" was US\$699.9 million, remaining similar to the preceding quarter. Regulatory capital included US\$41.1 million of subordinated debt in the current period, remaining almost unchanged since June 2005, and also to the September 2004 balance.

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | BCP unconsolidated | BCP consolidated |  |  |
| (In US\$ Mn.) | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 9 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 9 . 0 5}$ |
| Regulatory capital | 551.0 | 557.4 | 682.4 | 699.9 |
| Risk weighted assets | $4,352.6$ | $4,484.4$ | $4,828.1$ | $4,996.9$ |
|  |  |  |  |  |
| Weighted assets / Capital | 7.9 | 8.0 | 7.1 | 7.1 |
| Capital / Weighted Assets | $12.7 \%$ | $12.4 \%$ | $14.1 \%$ | $14.0 \%$ |

## II. 8 BANCO DE CREDITO DE BOLIVIA (BCB)

Below are brief comments on the Bolivian subsidiary, which is consolidated within BCP:

## Bolivian economic activity

It is expected that Bolivian economic activity will continue a moderate recovery during 2005. GDP growth reached $4.0 \%$ during the first and second quarters of 2005. GDP growth improved from $2.5 \%$ in 2003, to $3.6 \%$ in 2004, and should exceed 4\% during 2005.

Higher growth is mainly due to increased exports of minerals, oil and gas, and of agricultural products, while domestic demand and consumption remained stagnant. Cumulative through August 2005, exports grew $19 \%$ to US $\$ 1,730$ million, generating a trade surplus of US $\$ 265$ million. Through August, imports amounted to US\$1,465 million, growing $25 \%$ due to higher imports of raw materials and capital goods.

During third quarter 2005 inflation was negligible, compared to $1.8 \%$ in the preceding second quarter, and reached $5.5 \%$ in the year ended in September 2005. In June 2005 inflation was affected by massive protests that interrupted road transport. Nevertheless, the exchange rate strengthened during the current quarter, declining to 8.08 Bolivianos per Dollar at September 30, 2005, from 8.10 in June, and is only slightly above the 8.05 exchange rate at the beginning of the year.

## Bolivian banking system

Banking deposits grew to US\$2,840 million at September 2005, from US\$2,672 million in June 2005, and from US\$2,559 million at the beginning of the year.

Loan volume in the banking system increased during the current quarter to US\$2,581 million as of September 2005, growing 1.0\% over loans of US\$2,556 million at June 2005, and are $6.7 \%$ over loans of US $\$ 2,420$ million at year-end 2004. The System-wide past due loan ratio was $13.7 \%$ in September 2005, lower than $14.0 \%$ in December 2004. The coverage of past-due loans with provisions decreased to $74.7 \%$ at September 2005, from coverage of $84.3 \%$ in December 2004.

## BCB highlights

BCB's market share in deposits at September 2005 was $13.2 \%$, increasing from $13.0 \%$ at the end of December 2004. In terms of loans, BCB had a $13.0 \%$ market share at September 2005, slightly below $13.1 \%$ it had last December 2004. In this way, BCB remained in the fourth position in terms of deposits and loans, out of twelve banks in the system.

As of September 30, 2005, BCB had total loans of US\$335.4 million, increasing from US\$320.8 million in December 2004. Loan quality continued to improve. At the end of the third quarter 2005, BCB's past due loans reached US\$23.1 million, or $6.9 \%$ of total loans, lower than $11.0 \%$ at December 2004. Coverage of past due loans with loan loss provisions was $116.4 \%$ as of September 2005, increasing from $100.6 \%$ in December 2004. Net equity at the Bolivian subsidiary amounted to US $\$ 61.9$ million as of September 2005, increasing from US $\$ 59.8$ million at the beginning of the year.

Cumulative through September 2005, net loan loss provisions resulted in a positive effect in net income of US $\$ 0.3$ million, compared also to a US $\$ 0.7$ million net positive recovery during the first nine months of 2004.

In BCB's own records, net income in third quarter 2005 was US $\$ 3.5$ million and of US $\$ 2.1$ million in the preceding second quarter, compared to US\$1.1 million in each of the corresponding yearago quarters.

BCB's main financial figures are shown in the following chart.

| Banco de Crédito de Bolivia ("BCB") <br> Key Financial Figures |  |  |  |
| :--- | ---: | ---: | ---: |
| (In US\$Mn) | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 6 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 5}$ |
| Total Loans | 301.9 | 325.4 | 335.4 |
| Past-due loans | 42.9 | 28.0 | 23.1 |
| Loan loss reserves | 35.7 | 29.4 | 26.9 |
| Total assets | 431.7 | 469.1 | 493.0 |
| Deposits | 334.4 | 371.0 | 379.2 |
| Net equity | 57.5 | 58.5 | 61.9 |
| Net income, cumulative |  |  |  |
|  | 2.6 | 3.0 | 6.5 |
| Past-due loans / Total loans | $14.2 \%$ | $8.6 \%$ | $6.9 \%$ |
| Loss reserves / Past-due loans | $83.3 \%$ | $105.2 \%$ | $116.4 \%$ |

## II. 9 NOTE ON INFLATION ADJUSTED ACCOUNTING

Inflation adjustment accounting rules were required by Peruvian GAAP until December 31, 2004. Starting January $1^{\text {st }}, 2005$, Peruvian authorities decreed the suspension, with legal and tax effects, of further inflation adjustments, which is a consequence of international guidelines for low inflation countries as experienced recently in Perú.

Following the elimination of inflation adjusted accounting, starting with fiscal 2005 Credicorp and its subsidiaries report their financial statements prepared in accordance with IFRS and in U. S. Dollars.

The inflation adjustment index, based on the wholesale price inflation, and the exchange rate, are shown in the following chart:

|  | $\mathbf{3 0 . 0 9 . 0 4}$ | $\mathbf{3 0 . 0 6 . 0 5}$ | $\mathbf{3 0 . 0 9 . 0 5}$ |
| :--- | ---: | ---: | ---: |
| Inflation - wholesale prices <br> (last twelve months) | $6.0 \%$ | $1.0 \%$ | $2.2 \%$ |
| Inflation adjustment index <br> (at December 31, 2004) | 1.000 | 1.000 | 1.000 |
| Exchange rate (Soles per US\$1) <br> Devaluation / (revaluation) <br> (last twelve months) | S .3 .342 | $\mathrm{~S} / .3 .253$ | $\mathrm{~S} / .3 .344$ |

## III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

## Net Income

In the first nine months of 2005, Atlantic contributed US\$10.0 million to Credicorp's consolidated net attributable income, above US $\$ 9.3$ million contributed in the same period in 2004. In the quarter ended September 30, 2005, Atlantic contributed US $\$ 3.6$ million to consolidated profits, higher than US\$2.8 million contributed in the year-ago third quarter. Improved net income is mainly due to higher non-interest income that offset decreased financial income.

For September year-to-date, ASHC's records show net income of US\$21.7 million, higher than its US $\$ 10.0$ million contribution, due to the elimination in the consolidation process of dividends received from Credicorp of US $\$ 11.7$ million.

## Financial and non-financial income

Net interest income, before risk provisions and not including dividend income, was US $\$ 3.0$ million in the third quarter of 2005, below US $\$ 3.4$ million in the same quarter of last year. Net interest income as a percentage of interest earning assets, without considering dividends, was $1.5 \%$ during third quarter 2005, lower than the $1.9 \%$ margin in the third quarter 2004, and also compared to $1.6 \%$ margin in the preceding second quarter. Compared with the year-ago quarter, the margin decreased mainly because during 2004 the investment portfolio grew its lower risk and lower return segments, compounded by higher funding costs due to increasing interest rates.

During the third quarter of 2005 provision charges against income for market risk amounted to US $\$ 200$ thousand, while no credit risk provision was required. In the year-ago third quarter no provision was required.

Non-interest income, which includes fee income, realized gains on securities transactions before risk provisions and others, amounted to US $\$ 2.7$ million in the third quarter of 2005, higher than US $\$ 1.3$ million in the same year-ago quarter, mainly due to increased gains on securities. Fee income was US $\$ 1.2$ million in the current period, compared to US\$1.0 million fee revenue in the year-ago quarter.

The ratio of operating expenses over average assets improve to $0.8 \%$, annualized, in the third quarter of 2005 , from the ratio of $0.9 \%$ in the same period in 2004. This ratio declines to $0.4 \%$ in third quarter of 2005, when funds under management are included within total assets, lower than $0.5 \%$ in the year-ago quarter.

## Assets and liabilities

The loan portfolio, net of provisions, was US $\$ 130.6$ million as of September 30, 2005, decreasing compared to US $\$ 154.5$ million at the end of September 2004. As of September 30, 2005, the loan portfolio had no past dues, improving from a $2.4 \%$ past due ratio at September 2004.

The securities portfolio increased to US $\$ 618.8$ million at September 2005, from US $\$ 500.5$ million last September 2004, and also grew compared to US\$555.5 million at the end of June 2005.

Deposits amounted to US\$821.3 million at September 30, 2005, increasing from the balance of US $\$ 688.7$ million at the end of the year-ago third quarter, and also compared to US\$747.1 million at the end of June 2005.

Funds under management were US $\$ 900.5$ million at September 30, 2005, 27.0\% higher than US $\$ 708.8$ million at September 2004, and grew $12.9 \%$ compared to US $\$ 797.3$ million at June 2005, mostly due to additions to the client base as well as to higher valuations of the portfolio.

Net equity reached US $\$ 161.8$ million at the end of September 2005, increasing over US\$146.5 million at September 2004, due to current period's earnings and net of US $\$ 10.0$ million dividends paid to Credicorp in second quarter 2005. The equity account of reserves for market value of investments amounted to US $\$ 9.0$ million at the end of September 2005, increasing from US\$7.7 million at the beginning of the quarter, but remains similar to the balance at September 30, 2004.

## IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES ("PPS")

## Net income

Based of IFRS accounting principles, in U.S. Dollars, PPS contributed to Credicorp in the first nine months of 2005, a net income of US\$4.7 million, compared to US $\$ 9.3$ million in the same year-ago period. Contributed net income in the third quarter of 2005 was US $\$ 2.4$ million, improving from US $\$ 0.1$ million in the preceding second quarter 2005, but declines compared to US $\$ 3.0$ million in the third quarter of 2004.

In the first nine months of 2005, net income decreased compared to the same 2004 period, mainly due to higher claims on marine hull risks.

Comparing third quarter figures with the same year-ago quarter, significant declines are noted in Premiums and health fees, as well as in Claims and health costs, which are mainly because results in August 2004 included retroactively operations from March though July of Novasalud EPS. Novasalud EPS was acquired in March 2004, and merged with Pacífico Salud in August 2004.

## Revenue and operating expense

Total premiums and Pacífico Salud health fees in the third quarter of 2005 were US $\$ 88.6$ million, $15.3 \%$ lower than premiums of US $\$ 104.5$ million in the same year-ago quarter. The decline is due mainly to the merger of Novasalud EPS which caused, as mentioned above, the registering of US $\$ 24.0$ million in fees for operations from March through July 2004. Without considering this effect, total premiums grew $10.1 \%$.

Retained premiums decrease $2.9 \%$ to US\$72.4 million compared to the preceding second quarter 2005, and are $18.0 \%$ lower than retained premiums in third quarter 2004.

Cumulative through September 2005, net premiums earned and health fees, net of reinsured premiums and reserves, were US\$166.5 million, increasing $15.0 \%$ compared to the same prior year period.

Additions to technical reserves for premiums grew by US\$14.4 million in the third quarter of 2005, $29.3 \%$ lower than additions in the preceding second quarter 2005, and also $21.0 \%$ lower compared to reserve additions in the third quarter of last year. Most of reserves in the third quarter of 2005 were established by Pacífico Vida, for its life annuities and life insurance lines.

Net consolidated underwriting results was US\$6.4 million in the third quarter of 2005, decreasing from US $\$ 11.9$ million in the same prior year quarter, but improves from US $\$ 2.0$ million in the preceding quarter. Cumulative through September 2005, net consolidated underwriting results reached US $\$ 15.6$ million, $26.8 \%$ below the year-ago period, mostly due to higher claims in the current year. As of September 2005 claims reached US $\$ 129.0$ million, higher than US $\$ 104.4$ million in the first nine months of 2004.

The ratio of net underwriting results (net premiums and health fees less reserves and claims as a percentage of total premiums) was $7.2 \%$ in the third quarter of 2005 , higher than $2.2 \%$ in the preceding second quarter, but is below the $11.4 \%$ ratio in the 2004 3Q.

Financial results reached US\$9.4 million in third quarter 2005, lower than US\$10.2 million in the preceding second quarter, but increases compared to US $\$ 9.0$ million in third quarter 2004.

Exchange difference resulted in a loss of US\$0.3 million in third quarter 2005, compared to the loss of US $\$ 0.6$ million in the same period of 2004.

Operating expenses over net premiums earned, decreased from $19.8 \%$ to $18.9 \%$ comparing the third quarters of 2004 and 2005, respectively. The ratio of operating expenses over average assets declined from $8.8 \%$ to $5.8 \%$, in these same periods.

## Business lines

Comparing cumulative results through September 2005 and 2004, consolidated total premiums and fees consisted of:
i) general insurance lines, amounting to 46.9\% of total premiums and grew 4.4\%;
ii) fees at Pacífico Salud, were $21.7 \%$ of total premiums and increased $12.5 \%$; and,
iii) Pacífico Vida, which amounted to $31.4 \%$ of the total and decreased 1.0\%.

Cumulative through September 30, 2005, growth of Pacífico Salud and the health and medical assistance insurance line (31.4\% of total premiums) was $12.5 \%$; fire insurance lines (12.8\% of total premiums) decreased $7.6 \%$; while the automobile insurance line ( $5.3 \%$ of total premiums) grew 6.5\% compared to the prior year period.

Through September 2005, group life insurance and individual life insurance policies (11.5\% of total premiums) grew 17.3\%; life annuities (12.2\% of total premiums) decreased $25.8 \%$, because of the very high level in the past year which was favored by the change in early retirement rules; while pension fund benefits insurance ( $6.5 \%$ of total premiums) increased $44.4 \%$, compared to the prior year.

## Claims

Net insurance claims and health services costs incurred in the third quarter of 2005 were US\$43.6 million, decreasing from claims of US\$44.8 million in the preceding second quarter of 2005, and also from US $\$ 48.6$ million in the same year-ago quarter.

The net loss ratio (net claims to net premiums) increases to $75.1 \%$ in the current quarter from $71.7 \%$ in third quarter 2004 , but is lower than $82.5 \%$ in second quarter 2005 . The september year-to-date net loss ratio, increased from 72.1\% in 2004, to 77.5\% in 2005.

Increased net loss ratio is mostly explained by the increase in the Pacífico Salud portfolio which had a higher claims ratio of 86.5\%. During third quarter 2005 high loss ratios were reported for property and liability (102.6\%), health (89.4\%), and in Pacífico Salud (86.5\%).

The combined ratio (the sum of net claims and health services, general expenses and commissions, as a percentage of net earned premiums and health fees, without including Pacifico Vida) increased from $94.1 \%$ in the third quarter of 2004 to $95.1 \%$ in the current quarter, but improves from 108.7\% in second quarter 2005.

## Assets and investments

Investments in real estate and financial assets were US\$623.2 million at the end of September 2005, increasing 35.2\% from the year-ago balance of US\$461.0 million.

As of September 30, 2005, total assets were US $\$ 802.8$ million increasing $21.7 \%$ compared to the year-ago balance. At the end of the current period net equity amounted to US $\$ 195.8$ million, $38.7 \%$ above net equity at September 2004, mainly due to higher valuation of investments.

## Market share

The Peruvian insurance market, cumulative through August 31, 2005, had total premiums of US $\$ 656.8$ million, increasing $10.7 \%$ compared to premiums in the same eight month period in 2004. For the first eight months of 2005, PPS's market share in total premiums was $28.1 \%$ ( $30.5 \%$ in the same year-ago period), with the share in general risks and health lines being 30.7\% ( $32.6 \%$ in the same period of 2004) and in life insurance and pension fund benefits lines of 24.9\% (27.9\% in the same period of 2004). PPS's decreased market share is partly due to the lower shares in SOAT (mandatory auto insurance) and aviation insurance lines, and to the decrease in life annuities during 2005.

[^0]
## CREDICORP LTD. AND SUBSIDIARIES <br> Table 1 <br> CONSOLIDATED BALANCE SHEETS

(In thousands of U.S. Dollars)

| ASSETS | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Set. 30, 2004 | Dec. 31, 2004 | Jun. 30, 2005 | Set. 30, 2005 |
| CASH AND DUE FROM BANKS |  |  |  |  |
| Cash and non interest bearing deposits in banks | 278,249 | 264,218 | 305,772 | 308,715 |
| Interest bearing deposits in banks | 1,543,537 | 1,575,241 | 1,240,174 | 1,453,358 |
|  | 1,821,786 | 1,839,459 | 1,545,946 | 1,762,073 |
| MARKETABLE SECURITIES, net | 83,749 | 82,513 | 23,745 | 88,829 |
| LOANS | 4,531,648 | 4,587,997 | 4,793,375 | 4,651,259 |
| Current | 4,316,616 | 4,427,626 | 4,665,940 | 4,533,513 |
| Past Due | 215,032 | 160,371 | 127,435 | 117,746 |
| Less - Reserve for possible loan losses | $(262,412)$ | $(253,408)$ | $(227,750)$ | $(202,985)$ |
| LOANS NET | 4,269,236 | 4,334,589 | 4,565,625 | 4,448,274 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 1,885,455 | 2,118,690 | 2,640,090 | 2,761,967 |
| REINSURANCE ASSETS | 38,666 | 35,453 | 30,562 | 27,989 |
| PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES | 58,322 | 60,665 | 54,891 | 59,235 |
| PROPERTY, PLANT and EQUIPMENT, net | 248,129 | 249,083 | 243,866 | 238,511 |
| DUE FROM CUSTOMERS ON ACCEPTANCES | 51,765 | 47,635 | 38,151 | 50,756 |
| OTHER ASSETS | 349,188 | 352,501 | 311,524 | 363,567 |
| TOTAL ASSETS | 8,806,296 | 9,120,588 | 9,454,400 | 9,801,202 |
| LIABILITIES AND SHAREHOLDERS' EQUITY DEPOSITS AND OBLIGATIONS: |  |  |  |  |
| Non-interest bearing | 813,737 | 1,406,846 | 1,442,397 | 1,440,388 |
| Interest bearing | 5,391,114 | 4,983,883 | 5,103,209 | 5,285,108 |
|  | 6,204,851 | 6,390,729 | 6,545,606 | 6,725,496 |
| DUE TO BANKS AND CORRESPONDENTS | 349,147 | 392,511 | 466,748 | 463,054 |
| ACCEPTANCES OUTSTANDING | 51,765 | 47,635 | 38,151 | 50,756 |
| RESERVE FOR PROPERTY AND CASUALTY CLAIMS | 381,492 | 398,439 | 439,846 | 448,234 |
| RESERVE FOR UNEARNED PREMIUMS | 62,095 | 66,678 | 72,092 | 72,418 |
| REINSURANCE PAYABLE | 30,157 | 23,612 | 9,358 | 27,350 |
| BONDS AND SUBORDINATED DEBT | 424,889 | 424,227 | 409,452 | 406,832 |
| OTHER LIABILITIES | 222,475 | 226,307 | 287,980 | 331,739 |
| MINORITY INTEREST | 77,776 | 85,253 | 93,740 | 104,815 |
| total liabilities | 7,804,647 | 8,055,391 | 8,362,973 | 8,630,694 |
| NET SHAREHOLDERS' EQUITY | 1,001,649 | 1,065,197 | 1,091,427 | 1,170,508 |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 8,806,296 | 9,120,588 | 9,454,400 | 9,801,202 |
| CONTINGENT CREDITS | 1,765,015 | 2,017,731 | 2,490,445 | 3,101,817 |
| FUNDS UNDER MANAGEMENT | 1,705,826 | 1,754,352 | 1,804,160 | 1,957,225 |

CREDICORP LTD. AND SUBSIDIARIES
Table 2
CONSOLIDATED INCOME STATEMENTS

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.04 | 30.06.05 | 30.09.05 | 30.09.04 | 30.09 .05 |
| INTEREST INCOME |  |  |  |  |  |
| Interest on loans | 108,052 | 109,647 | 115,828 | 312,536 | 328,356 |
| Dividends on investments: | (401) | 404 | 212 | 958 | 685 |
| Interest on deposits with banks | 5,878 | 8,555 | 8,409 | 13,047 | 25,404 |
| Interest on securities and investments | 23,310 | 32,737 | 33,263 | 68,627 | 95,993 |
| Total Interest Income | 136,839 | 151,343 | 157,712 | 395,168 | 450,438 |
| INTEREST EXPENSE |  |  |  |  |  |
| Interest on deposits | 24,315 | 28,295 | 30,264 | 68,252 | 84,534 |
| Interest on borrowed funds | 5,304 | 5,335 | 5,661 | 12,030 | 14,418 |
| Other interest expense | 13,741 | 13,002 | 7,514 | 38,491 | 28,684 |
| Total Interest Expense | 43,360 | 46,631 | 43,439 | 118,773 | 127,636 |
| Net Interest Income | 93,479 | 104,712 | 114,274 | 276,395 | 322,803 |
| Provision for possible loan losses, net (1)(3) | 3,834 | $(1,887)$ | $(4,886)$ | 10,872 | $(9,898)$ |
| Net interest income after provision for possible loan losses | 89,645 | 106,599 | 119,159 | 265,523 | 332,700 |
| OTHER INCOME |  |  |  |  |  |
| Fees and commissions from banking services | 49,444 | 51,593 | 51,247 | 141,822 | 151,102 |
| Net gains from sales of securities | 3,201 | 918 | 7,125 | 3,760 | 8,466 |
| Net gains on foreign exchange transactions | 6,576 | 7,203 | 7,586 | 17,151 | 21,053 |
| Other income (1)(3) | 5,529 | 3,481 | 6,542 | 17,689 | 16,962 |
|  | 64,750 | 63,196 | 72,499 | 180,422 | 197,582 |
| PREMIUMS AND CLAIMS ON INSURANCE ACTIVITIES |  |  |  |  |  |
| Net premiums earned | 66,939 | 53,170 | 57,175 | 142,170 | 163,703 |
| Net claims incurred | $(8,652)$ | $(11,383)$ | $(9,042)$ | $(25,734)$ | $(31,201)$ |
| Increase in future policy benefits for life and health | $(39,963)$ | $(33,389)$ | $(34,549)$ | $(78,650)$ | $(97,763)$ |
|  | 18,324 | 8,398 | 13,584 | 37,786 | 34,739 |
| OTHER EXPENSES |  |  |  |  |  |
| Salaries and employee benefits | 48,406 | 49,421 | 49,557 | 136,853 | 146,882 |
| General, administrative, and other taxes | 37,191 | 31,628 | 36,546 | 109,542 | 102,692 |
| Depreciation and amortization | 12,367 | 9,419 | 9,742 | 35,024 | 29,415 |
| Other | 26,538 | 25,297 | 32,829 | 59,425 | 75,609 |
| Merger costs | 538 | $\underline{0}$ | $\underline{0}$ | 3,742 | $\underline{0}$ |
|  | 125,040 | 115,765 | 128,673 | 344,586 | 354,597 |
| Translation result | (171) | 1,260 | $(5,702)$ | 3,861 | $(3,668)$ |
| Net Income before income tax | 47,529 | 63,688 | 70,867 | 143,027 | 206,756 |
| Employee profit sharing(2) | $(1,635)$ | $(1,699)$ | $(3,588)$ | $(4,434)$ | $(8,182)$ |
| Income Tax | $(10,794)$ | $(13,668)$ | $(16,724)$ | $(35,100)$ | $(53,185)$ |
| NET INCOME | 35,081 | 48,321 | 50,555 | 103,474 | 145,389 |
| Minority Interest | $(2,141)$ | $(1,944)$ | $(2,990)$ | $(7,589)$ | $(7,843)$ |
| NET INCOME ATTRIBUTABLE TO HOME OFFICE | 32,940 | 46,377 | 47,565 | 95,885 | 137,546 |

(1)Income from recoveries of charged-off loans has been reclassified within Provisions for loan losses.
(2)Previously reported as part of personnel expenses.
(3)Previously reported in 2Q05, US\$2.8Mn have been reclassified from Other income into Loan provision.

## CREDICORP LTD. AND SUBSIDIARIES <br> Table 3 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  |  | Nine months ended |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 30.09 .04 |  | 30.06 .05 | 30.09 .05 | 30.09 .04 |  |

(1)Based on Net Income due to shareholders. Number of shares outstanding of 79.8 million in all periods. (2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Net of treasury shares. The total number of shares was of 94.38 million.
(5)Total income includes net interest income and other income.

Operating expense does not include Other expenses and Merger costs.
(6)Risk-weighted assets include market risk assets.

# BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 4 <br> CONSOLIDATED BALANCE SHEETS 

(In U.S. Dollars in thousands)

| ASSETS | 30.09.04 | 31.12.04 | 30.06.05 | 30.09.05 |
| :---: | :---: | :---: | :---: | :---: |
| CASH AND DUE FROM BANKS | 1,682.189 | 1,708.916 | 1,456.796 | 1,666.248 |
| Cash and Checks | 237.400 | 250.325 | 301.793 | 303.547 |
| Deposits in Central Bank of Peru | 1,050.419 | 1,102.491 | 904.263 | 1,071.473 |
| Deposits with local and foreign banks | 394.370 | 356.100 | 250.740 | 291.228 |
| TRADING SECURITIES, net | 54.936 | 46.962 | 23.745 | 63.796 |
| LOANS | 4,090.347 | 4,098.487 | 4,600.781 | 4,478.503 |
| Current | 3,886.635 | 3,947.586 | 4,477.035 | 4,364.338 |
| Past Due | 203.712 | 150.901 | 123.746 | 114.165 |
| Less - Reserve for possible loan losses | (273.241) | (241.189) | (224.828) | (200.068) |
| LOANS NET | 3,817.106 | 3,857.298 | 4,375.953 | 4,278.435 |
| INVESTMENT SECURITIES AVAIL. FOR SALE | 933.051 | 1,127.150 | 1,581.362 | 1,601.828 |
| PROPERTY, PLANT and EQUIPMENT, net | 197.912 | 214.278 | 209.059 | 202.410 |
| OTHER ASSETS | 274.203 | 356.133 | 320.526 | 370.974 |
| TOTAL ASSETS | 6,959.397 | 7,310.737 | 7,967.441 | 8,183.691 |
| LIABILITIES AND SHAREHOLDERS' EQUITY DEPOSITS AND OBLIGATIONS: | 5,466.052 | 5,553.118 | 6,089.224 | 6,168.618 |
| Demand deposits | 1,569.092 | 1,651.130 | 1,983.659 | 2,011.845 |
| Saving accounts | 1,418.830 | 1,502.687 | 1,565.841 | 1,587.334 |
| Time deposits | 2,478.130 | 2,399.301 | 2,539.724 | 2,569.439 |
| DUE TO BANKS AND CORRESPONDENTS | 161.186 | 215.893 | 375.478 | 380.935 |
| BONDS AND SUBORDINATED DEBT(1) | 440.427 | 441.628 | 430.047 | 428.551 |
| OTHER LIABILITIES | 218.542 | 299.669 | 295.427 | 366.014 |
| SHAREHOLDERS EQUITY: | 673.190 | 800.429 | 777.265 | 839.573 |
| Capital stock | 364.706 | 364.706 | 364.706 | 364.706 |
| Legal reserve | 210.928 | 210.928 | 210.928 | 210.928 |
| Retained earnings | 97.556 | 224.795 | 201.631 | 263.939 |
| TOTAL LIABILITIES AND EQUITY | 6,959.397 | 7,310.737 | 7,967.441 | 8,183.691 |
| Contingent Credits | 1,651.238 | 1,833.066 | 2,377.088 | 2,868.380 |
| Funds under management | 952.137 | 953.826 | 994.733 | 1,044.607 |

(1) Previously reported within Deposits and Obligations

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES
Table 5
CONSOLIDATED INCOME STATEMENTS (1)
(In U.S. Dollars in thousands )

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.04 | 30.06.05 | 30.09.05 | 30.09.04 | 30.09.05 |
| Interest income and expense |  |  |  |  |  |
| Interest income | 111.039 | 133.836 | 139.189 | 321.692 | 397.727 |
| Less - Interest expense | 33.250 | 42.025 | 39.089 | 93.690 | 114.509 |
| Net interest income | $\underline{77.789}$ | 91.811 | 100.100 | $\underline{228.002}$ | $\underline{283.218}$ |
| Provisions for possible loan losses, net(2) | 1.824 | 0.913 | (2.977) | 8.854 | (5.189) |
| Net interest income after provisions | 75.965 | 90.898 | 103.077 | $\underline{219.148}$ | $\underline{288.407}$ |
| Other Income |  |  |  |  |  |
| Fees and commissions from services | 49.716 | 52.532 | 53.489 | 142.054 | 154.746 |
| Net gains from sales of securities | 1.591 | 0.135 | 4.796 | 0.155 | 6.056 |
| Net gains on foreing exchg. transacts. | 6.432 | 7.113 | 7.636 | 17.044 | 20.979 |
| Other income(2) | 1.506 | 1.490 | 4.639 | 4.678 | 9.429 |
|  | $\underline{59.245}$ | $\underline{61.270}$ | 70.560 | 163.931 | 191.210 |
| Other Expenses |  |  |  |  |  |
| Salaries and employee benefits | 36.504 | 39.760 | 37.907 | 107.281 | 116.500 |
| General and administrative | 28.541 | 26.733 | 30.033 | 85.174 | 85.277 |
| Depreciation and amortization | 9.631 | 8.484 | 8.777 | 29.146 | 26.713 |
| Taxes other than income tax | 3.046 | 3.452 | 3.040 | 10.229 | 9.738 |
| Other | 12.852 | 15.582 | 19.418 | 29.000 | 43.789 |
| Merger costs | $\underline{0.538}$ | $\underline{0.000}$ | 0.000 | 3.742 | $\underline{0.000}$ |
|  | $\underline{91.112}$ | 94.011 | 99.175 | $\underline{264.572}$ | $\underline{282.017}$ |
| Translation result | (0.809) | 0.395 | (5.155) | 1.368 | (4.417) |
| Income before income tax | 43.289 | 58.552 | 69.307 | 119.875 | 193.183 |
| Employee profit sharing(3) | 1.588 | 1.733 | 3.603 | 4.242 | 8.197 |
| Income Tax | 8.422 | 12.503 | 19.055 | 26.980 | 48.624 |
| NET INCOME | 33.279 | 44.316 | 46.649 | 88.653 | 136.362 |
| Net income contributed to Credicorp | 32.020 | 42.643 | 44.146 | 26.980 | 130.469 |

(1) Estados financieros de acuerdo con NIIF, en dólares.
(2) Income from recoveries of charged-off loans has been reclassified within Provisions for loan losses.
(3) Previously reported as part of personnel expenses.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 6 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.04 | 30.06.05 | 30.09.05 | 30.09.04 | 30.09.05 |
| Profitability |  |  |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.027 | 0.036 | 0.038 | 0.072 | 0.111 |
| Net interest margin on interest earning assets (2) | 5.12\% | 5.34\% | 5.72\% | 5.06\% | 5.55\% |
| Return on average total assets (2)(3) | 1.93\% | 2.23\% | 2.31\% | 1.73\% | 2.35\% |
| Return on average shareholders' equity (2)(3) | 20.32\% | 23.50\% | 23.08\% | 18.45\% | 23.10\% |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 4.98\% | 2.69\% | 2.55\% | 4.98\% | 2.55\% |
| Past due loans + refinanced loans as a percentage of total loans | 9.87\% | 7.31\% | 6.62\% | 9.87\% | 6.62\% |
| Reserves for loan losses as a percentage of past due loans | 134.13\% | 181.69\% | 175.24\% | 134.13\% | 175.24\% |
| Reserves for loan losses as a percentage of substandard loans (C+D+E) | 54.98\% | 59.50\% | 63.92\% | 54.98\% | 63.92\% |
| Reserves for loan losses as a percentage of past due loans + refinanced loans | 67.65\% | 66.83\% | 67.53\% | 67.65\% | 67.53\% |
| Operating efficiency (5) |  |  |  |  |  |
| Oper. expense as a percent. of total income (4) | 58.03\% | 51.78\% | 49.47\% | 59.89\% | 51.91\% |
| Oper. expense as a percent. of av. tot. assets(2)(3) | 4.51\% | 3.95\% | 3.95\% | 4.52\% | 4.10\% |
| Capital adequacy |  |  |  |  |  |
| Total Regulatory capital (millions US\$) | 682.4 | 720.2 | 699.9 | 682.4 | 699.9 |
| Tier I Capital (millions US\$) | 620.0 | 638.4 | 621.4 | 620.0 | 621.4 |
| Net equity as a percentage of period end total assets | 9.67\% | 9.76\% | 10.26\% | 9.67\% | 10.26\% |
| Regulatory capital / risk-weighted assets | 14.13\% | 13.98\% | 14.01\% | 14.13\% | 14.01\% |
| Average balances (millions US\$) (3) |  |  |  |  |  |
| Interest earning assets | 6,079.9 | 6,882.7 | 6,996.6 | 6,009.9 | 6,798.2 |
| Total Assets | 6,886.2 | 7,946.5 | 8,075.6 | 6,833.4 | 7,747.2 |
| Net equity | 655.0 | 754.2 | 808.4 | 640.6 | 787.1 |
| Additional data |  |  |  |  |  |
| No. of outstanding shares (millions) | 1,226 | 1,287 | 1,287 | 1,226 | 1,287 |
| No. of employees | 7,667 | 7,575 | 7,494 | 7,667 | 7,494 |
| Inflation rate ( Wholesale price index) | 0.13\% | 0.58\% | 1.25\% | 4.91\% | 2.18\% |
| Exchange rate (S/. per 1 U.S. Dollar) | 3.34 | 3.25 | 3.34 | 3.34 | 3.34 |

(1)Shares outstanding of 1,287 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Total income includes net interest income and other income, excluding non-recurring items.
(5)Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment and non-recurring items.

# ATLANTIC SECURITY HOLDING CORPORATION <br> Table 7 <br> SELECTED FINANCIAL DATA 

(Thousands of U.S. Dollars, except net income per share, and percentages)

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.04 | 30.06.05 | 30.09.05 | 30.09.04 | 30.09.05 |
| Results |  |  |  |  |  |
| Net Interest Income (w/o dividends) | 3,374 | 3,224 | 3,022 | 10,389 | 9,420 |
| Dividend income | 33 | 46 | 52 | 5,947 | 11,825 |
| Provisions for credit and market risks | 0 | 0 | 200 | 1,554 | 1,300 |
| Commissions and fee income | 1,001 | 1,122 | 1,155 | 3,212 | 3,635 |
| Other Income(1) | 329 | 455 | 1,578 | 2,697 | 3,936 |
| Operating Expense | 1,911 | 1,896 | 1,979 | 5,551 | 5,823 |
| Net Income | 2,827 | 2,952 | 3,629 | 15,141 | 21,692 |
| Net Income contributed to Credicorp | 2,827 | 2,952 | 3,628 | 9,287 | 9,995 |
| Balance Sheets (end of period) |  |  |  |  |  |
| Total Assets | 871,734 | 926,666 | 1,003,367 | 871,734 | 1,003,367 |
| Loan portfolio, net | 154,518 | 151,945 | 130,619 | 154,518 | 130,619 |
| Marketable securities and investments | 500,498 | 555,468 | 618,772 | 500,498 | 618,772 |
| Total Deposits | 688,718 | 747,123 | 821,259 | 688,718 | 821,259 |
| Shareholders' equity | 146,512 | 156,832 | 161,755 | 146,512 | 161,755 |
| Funds under administration | 708,752 | 797,263 | 900,454 | 708,752 | 900,454 |
| Ratios (3) |  |  |  |  |  |
| Net interest margin / interest earning assets ( $3,4,5$ ) | 1.9\% | 1.6\% | 1.5\% | 1.9\% | 1.6\% |
| Return on average stockholders' equity(4) | 7.9\% | 7.6\% | 9.1\% | 15.6\% | 18.5\% |
| Return on average total assets(4) | 1.3\% | 1.3\% | 1.5\% | 2.4\% | 3.1\% |
| Past due loans as a percentage of total loans | 2.4\% | 0.0\% | 0.0\% | 2.4\% | 0.0\% |
| Reserves for loan losses as a percentage of total loans | 3.4\% | 1.9\% | 2.2\% | 3.4\% | 2.2\% |
| Operating expense / total income(6) | 40.3\% | 39.1\% | 34.1\% | 25.0\% | 20.2\% |
| Operating expense / average total assets(4) | 0.9\% | 0.8\% | 0.8\% | 0.9\% | 0.8\% |
| Operating expense / average total assets + funds under management(4) | 0.5\% | 0.4\% | 0.4\% | 0.5\% | 0.4\% |

(1) Includes realized gains in securities.
(2) Averages are determined as the average of period-beginning and period-ending balances.
(3) Averages determined from monthly balances.
(4) Annualized.
(5) Without considering dividend income and dividend earning assets.
(6) Without considering provisions for investments.

## EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES <br> Table 8 <br> SELECTED FINANCIAL DATA(1)

(In U.S. Dollars in thousands, except net income per share)

|  | As of and for the three month period ended |  |  | As of and for the nine month period ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09.04 | 30.06.05 | 30.09.05 | 30.09.04 | 30.09.05 |
| Results |  |  |  |  |  |
| Total gross Premiums | 104,535 | 89,110 | 88,562 | 250,960 | 261,628 |
| Net Premiums Earned | 67,834 | 54,239 | 58,021 | 144,842 | 166,497 |
| Change in Reserves | 18,166 | 20,302 | 14,357 | 65,475 | 52,849 |
| Net Underwriting Results | 11,876 | 1,953 | 6,391 | 21,361 | 15,623 |
| Net Financial Income | 8,952 | 10,242 | 9,441 | 27,607 | 28,406 |
| General Expenses | 13,429 | 10,840 | 10,957 | 30,741 | 32,585 |
| Income tax | 1,506 | (3) | 326 | 2,906 | 1,355 |
| Net Income | 3,611 | 724 | 2,703 | 11,105 | 6,310 |
| Net Income contributed to Credicorp | 2,958 | 136 | 2,400 | 7,689 | 4,713 |
| Balance Sheets (end of period) |  |  |  |  |  |
| Total Assets | 659,558 | 748,040 | 802,786 | 659,558 | 802,786 |
| Investments in Secur. and Real estate | 460,972 | 577,753 | 623,189 | 460,972 | 623,189 |
| Technical Reserves | 443,587 | 511,938 | 520,652 | 443,587 | 520,652 |
| Net Equity | 141,226 | 158,225 | 195,823 | 141,226 | 195,823 |
| Ratios |  |  |  |  |  |
| Net underwriting results | 11.4\% | 2.2\% | 7.2\% | 8.5\% | 6.0\% |
| Net earned loss ratio | 71.7\% | 82.5\% | 75.1\% | 72.1\% | 77.5\% |
| Return on avge. equity (2)(3) | 10.8\% | 1.8\% | 6.2\% | 20.0\% | 9.1\% |
| Return on total premiums | 3.5\% | 0.8\% | 3.1\% | 4.4\% | 2.4\% |
| Shareholders' Equity / Total Assets | 21.4\% | 21.2\% | 24.4\% | 21.4\% | 24.4\% |
| Increase in Risk Reserves | 21.1\% | 27.2\% | 19.8\% | 31.1\% | 24.1\% |
| Combined Ratio (4) | 94.1\% | 108.7\% | 95.1\% | 96.2\% | 100.6\% |
| -Net Claims / Net Premiums Earned | 67.2\% | 78.1\% | 70.9\% | 66.9\% | 74.2\% |
| -Op. Exp.+Comiss./Net Prems. Earned | 26.9\% | 30.6\% | 24.2\% | 29.3\% | 26.5\% |
| Operating expense/Net Earn. Premiums | 19.8\% | 20.0\% | 18.9\% | 21.2\% | 19.6\% |
| Oper. expense / Avge. assets (2)(3) | 8.8\% | 6.1\% | 5.8\% | 12.4\% | 10.5\% |

(1)Financial statements following IFRS rules in U.S. Dollars. In 2004 certain amounts are estimated from adjusted Peruvian GAAP records for comparison purposes.
(2)Averages are determined as the average of period-beginning and period-ending balances.
(3)Annualized.
(4)Does not include the life insurance subsidiary Pacifico Vida.


[^0]:    *** 8 Tables To Follow ***

