

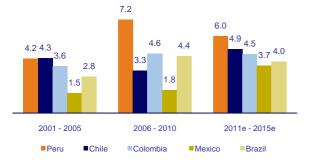
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Environment Credicorp Business Units Overview

### Environment – Macroeconomic Indicators

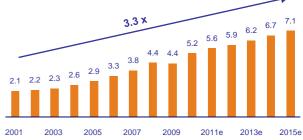


Peru's economic performance and outlook remains above LatAm peers...

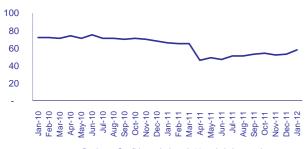


#### GDP Growth (real, %)

GDP per capita in Peru (US\$ thousands)







Business Confidence Index (>50 optimistic range)

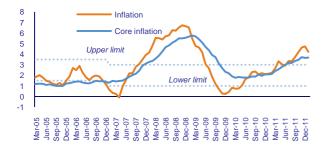




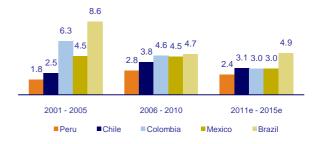
### Environment – Macroeconomic Indicators



Peru's inflation has been at the lowest level within the region, accompanied by monetary stability and high international reserves...



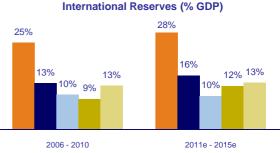
#### Inflation in Peru (%, yoy change)



Inflation (%, eop)

**Real Exchange Rates** (Jan10'=100) 120 110 100 Sauge and the second 90 Feb-11 Oct-11 Feb-12 Apr-11 Jun-11 Aug-11 Dec-11 Peru . . . . . . . . . Colombia ····· Mexico

····· Chile



Colombia

Mexico

Brazil

Peru

Chile

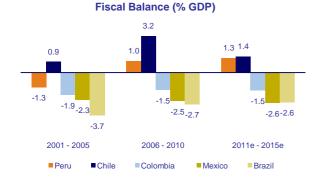
Sources: IMF, BCRP, Bloomberg and Latin Focus Consensus Forecast

Brazil

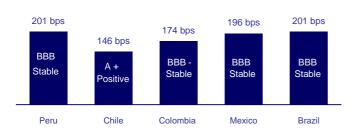
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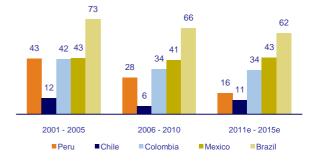
Fiscal consolidation led to an improved sovereign rating and low country risk perception...

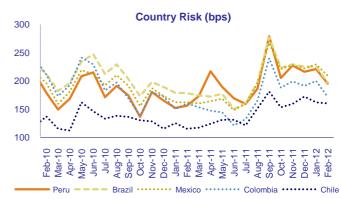


#### Country Risk (12-month avg.) and Sovereign Rating (FC LT debt)



#### General Government Gross Debt (% GDP)





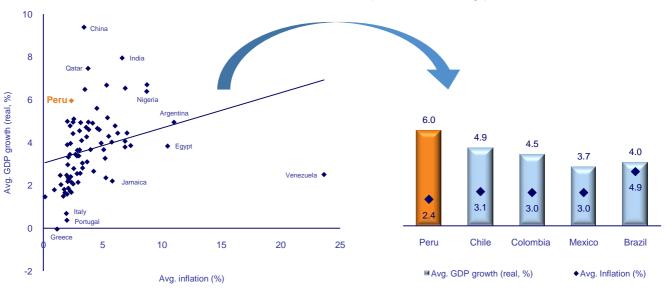
Sources: IMF, Bloomberg and Standard & Poor's

### Environment – Macroeconomic Indicators



In a context of global uncertainty, Peru's outlook for the next 5 years remains outstanding: high GDP growth accompanied by low inflation.

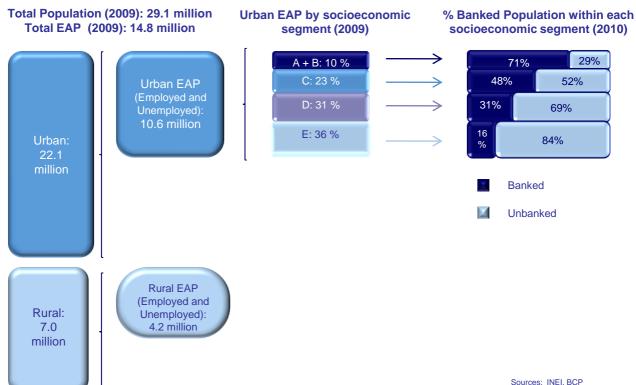
Peru's, Regional Peers' and World's Outlook in terms of Avg. Inflation and Economic Growth for the next 5 years



Real GDP Growth & Inflation (2011e - 2015e average)



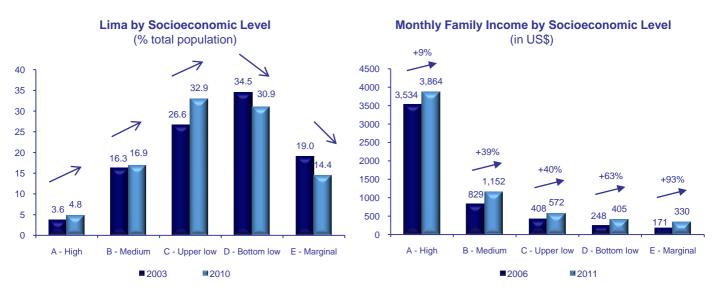
... that lies within the Retail banking segment: only 50% of employed EAP is banked.



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Wealth generation favors migration from low to middle and high socioeconomic sectors...



Source: Ipsos – Apoyo Opinión y Mercado

- Consumers in the top two levels have seen substantial improvement in income.
- Between 2003 and 2009, 9% of the population of Lima left the bottom two socioeconomic levels. Level C is the most dynamic.

### Environment – Banking System

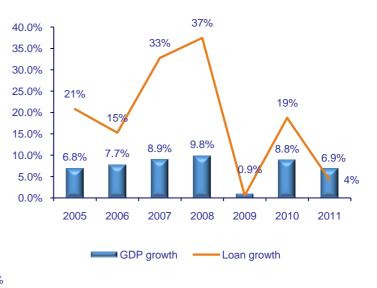


Low banking penetration and high loan multiplier (2.3x) assures high growth potential ...



#### System's Loan Growth vs. GDP Growth

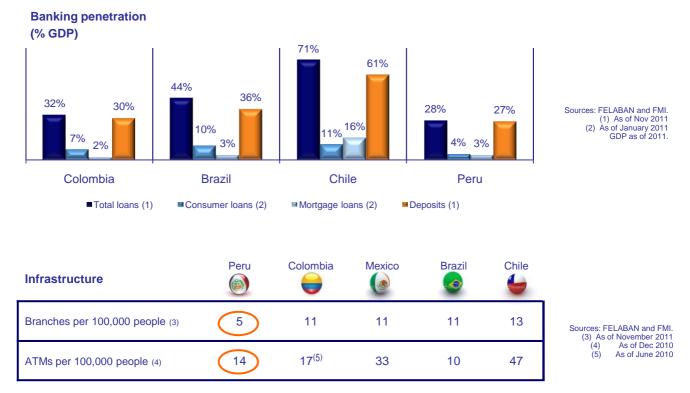
Elasticity Loans/GDP growth: 2.3x



### **Environment – Banking Penetration**



Significant growth potential when compared to the region...



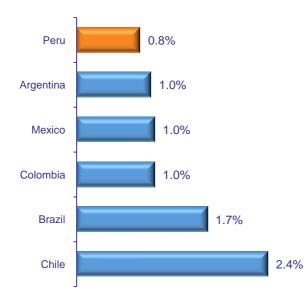
### **Environment – Insurance Penetration**

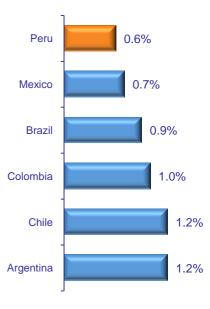


High growth potential also in the insurance sector since market penetration is extremely low...

#### Life Insurance Premium / GDP (%)

#### Non-life Insurance Premium / GDP (%)





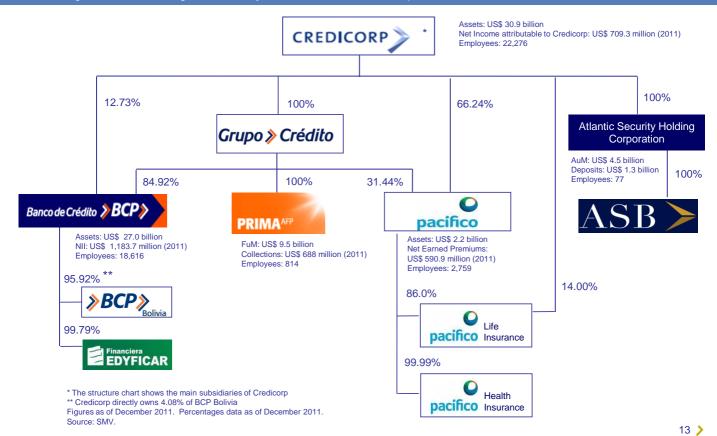
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Environment Credicorp Business Units Overview

### Credicorp – Structure



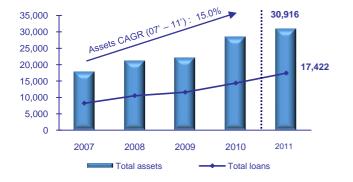
The strongest financial holding in the country with a diversified business portfolio ....



### Credicorp - Indicators of Growth



A history of strong asset expansion and growing income generation...



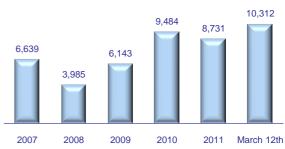
#### Assets & Loans (US\$MM)

Net Income CAGR (07' – 11') : 23.5% 800 25% 19.83% 24% 600 24% 23% 400 23% 22% 200 22% 0 21% 2007 2008 2009 2010 2011 ROAE Net Income

Net Income (US\$ MM) & ROAE









Operating income 15% up in line with excellent business performance, though non-operating items hide this noteworthy result...

	Summary of Results		Quarter		Chan	ge %	Year		Change
Summary of Results		4Q11	3Q11	4Q10	QoQ	YoY	2011	2010	%
	Net Income (US\$ million)	189.2	170.9	129.3	10.7%	46.3%	709.3	571.3	24.2%
Results	EPS (US\$)	2.37	2.14	1.62	10.6%	46.3%	8.89	7.16	24.2%
	Operating Income (US\$ million) (1)	209.0	240.5	175.1	-13.1%	19.4%	896.4	766.3	17.0%
	ROAE (%)	23.4%	22.6%	18.6%	-160 bps	-183 bps	23.5%	22.7%	-2bps
Profitability	ROAA (%)	2.5%	2.3%	1.9%	-6 bps	-17 bps	2.4%	2.3%	-9 bps
	NIM, interest earning assets (%)	5.24%	5.00%	4.62%	+26 bps	+16 bps	5.03%	4.97%	-11 bps
	Total Loans (US\$ billion)	17.4	16.4	14.4	6.3%	21.3%	17.4	14.4	21.3%
Loan Portfolio Quality	PDL (%)	1.49%	1.54%	1.46%	+4 bps	-5 bps	1.49%	1.46%	-5 bps
Quanty	Net Provisions (US\$ million)	70.4	42.7	48.3	65.1%	45.8%	214.9	174.7	23.0%
Insurance	Net Premius Earned (US\$ million)	149.2	151.7	127.0	-1.7%	17.5%	574.4	480.3	19.6%
Indicators	Underwriting result (US\$ million) (2)	20.8	25.1	24.2	-17.2%	-14.0%	78.4	70.7	10. <b>9</b> %
Efficiency	Efficiency Ratio (%)	44.9%	40.6%	44.7%	+1 bp	+113 bps	41.6%	42.5%	+10 bps
Holding Sizo	Market Capitalization (US\$ million)	8,731	7,354	9,290	18.7%	-6.0%	8,731	9,290	-6.0%
Holding Size	Total Assets (US\$ billion)	30.9	29.7	28.4	4.2%	8.8%	30.9	28.4	8.8%

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Environment Credicorp Business Units Overview

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BCP reports robust operating performance and good bottom line growth despite negative non operating items...

Summary of Results (US\$ million)		Quarter		Change %		Year		Change %	
Summary of Results (05\$ million)	4Q11	3Q11	4Q10	QoQ	YoY	2011	2010	Change 70	
Net Interest Income	323.4	302.5	254.5	7%	27%	860.3	690.1	25%	
Provisions, net	(70.5)	(43.0)	(48.5)	64%	45%	(145.0)	(127.2)	14%	
Non financial income, net	197.6	181.4	159.9	9%	24%	510.9	474.7	8%	
Operating expenses (1)	(269.6)	(237.2)	(223.1)	14%	21%	(682.6)	(553.3)	23%	
Total Operating Income (2)	180.9	203.7	142.8	-11%	27%	543.6	484.3	12%	
Translation result	27.5	(6.6)	(6.3)	-515%	-538%	7.0	29.5	-76%	
Income tax	(43.2)	(53.0)	(34.8)	-19%	24%	(137.2)	(119.6)	15%	
Net Income	164.8	144.0	101.6	14%	62%	412.9	374.8	20%	

ROAE	29.4%	27.4%	21.1%	-35 bps	-391 bps	27.0%	29.3%	-230 bps
BIS ratio	14.5%	14.8%	12.8%	+126 bps	+90 bps	14.5%	12.8%	+90 bps
Assets	27.0	26.1	25.4	3%	6%	27.0	25.4	6%
Deposits	17,836	16,967	17,070	5%	4%	17,836	17,070	4%

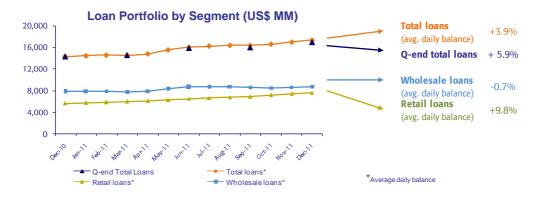
(1) Includes employees' profit sharing.

(2) Income before translation results and income taxes.

### BCP – Loan Portfolio

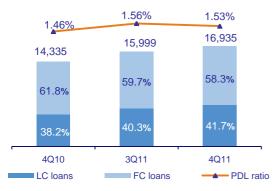


Sound growth in loan book with higher provisions and an improved PDL ratio...



Loan Portfolio by currency (US\$ MM) & PDL ratio (%)

Net Provisions (US\$ MM) & Annualized Net Prov./Total Loans (%)



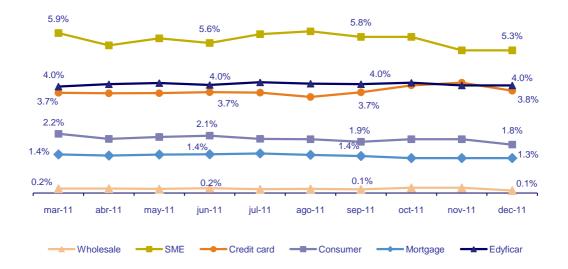


### BCP – Portfolio Quality



Strong economic performance led to the improvement in PDL ratios across all our products...

### PDL ratio by segment

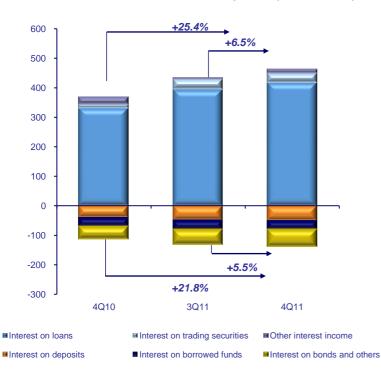


### BCP - Net Interest Income



Strong income generation in the Q through volumes and margins...

#### Interest Income and Interest Expense (US\$ million)



#### Net Interest Income (US\$ million)



#### **Net Interest Margin (%)**

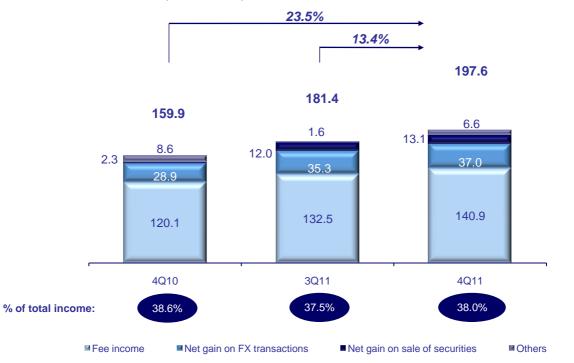


### **BCP** – Non Financial Income



Stronger non financial income associated to higher net gains on sale of securities...

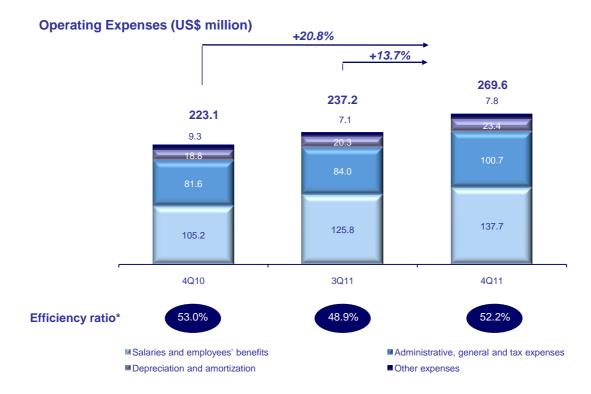
#### Non Financial Income (US\$ million)



## **BCP** – Operating Expenses



Increase in OpEx in line with business expansion, however, efficiency ratio remains within our expected range...

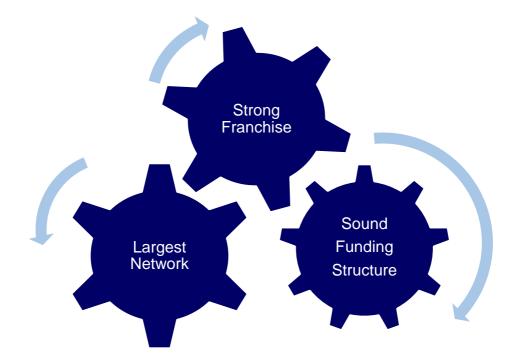


"\* Salaries and employees' benefits include Employees' profit sharing.

### BCP – Competitive Advantages



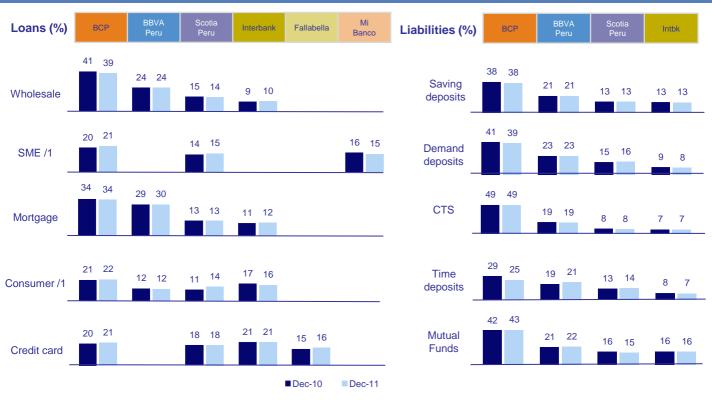
Three main competitive advantages, that are strongly interrelated, support BCP's success...



### BCP – Competitive Advantage Strong Franchise



BCP has consolidated its leadership in almost all product lines...

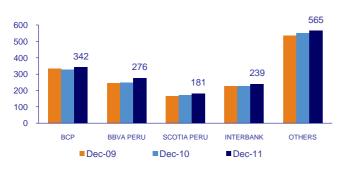


1/ BCP includes Edyficar, Scotiabank includes Crediscotia Sources: SBS and Asbanc

### BCP – Competitive Advantage The Largest Network



Network expansion in line with penetration objectives....



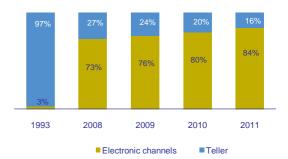
**Branches** 

ATMs





#### Transactions (%)

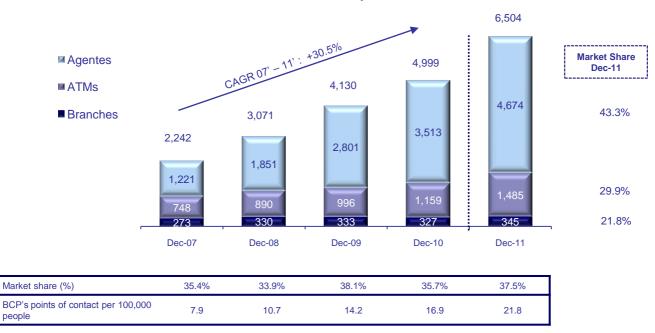


Sources: Asbanc , SBS and BCP

### BCP – Competitive Advantages The Largest Network



Strategy to increase our attractiveness for deposits through our large network...



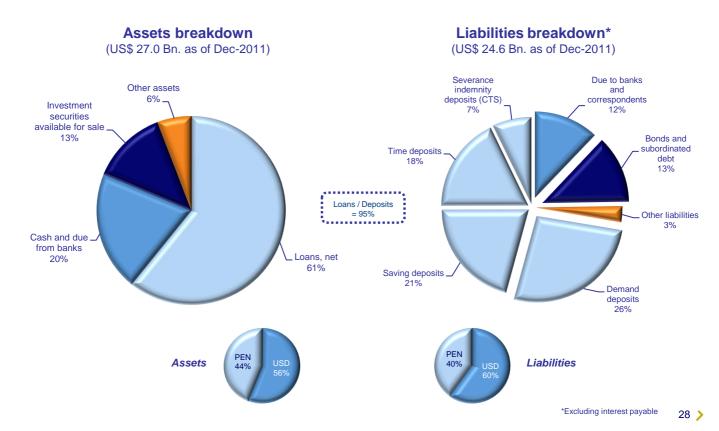
#### **Network Expansion**

Sources: BCP, SBS, INEI

### BCP – Competitive Advantages Solid Funding Structure



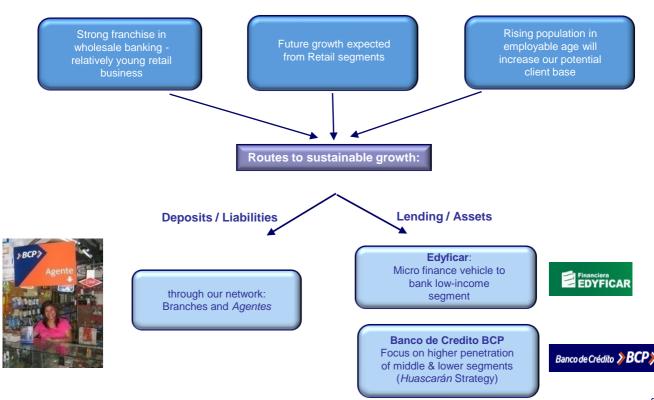
A diversified and low-cost funding structure with little dependence on international funding...







Retail business and bank penetration - the drivers of future growth ...



### BCP – Strategy Agentes



Consolidation of Agentes as main tool to increase bank penetration on a basic level...

Agentes	Banking System	BCP	Market Share
2008	4,301	1,851	43.0%
2009	5,701	2,801	49.1%
2010	8,297	3,513	42.3%
2011	10,800	4,674	43.3%





### BCP – Strategy Edyficar



Lending to the informal/low income levels through our micro finance vehicle: Edyficar.

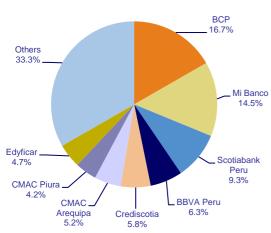


## BCP – Strategy Edyficar



Our micro-lending vehicle contributes to bank low-income segments....

### SME market share (Dec. 2011)



Financial Indicators		Quarter		QoQ	YoY	Year	
	4Q11	3Q11	4Q10	QUQ	101	2011	2010
Contribution to BAP (US\$ thousands)	7,376	5,972	4,420	23.5%	18.9%	25,564	21,492
ROAE* (%)	24.70%	21.20%	18.0%	350 bps	-230 bps	22.9%	25.2%
Total Assets (US\$ MM)	591	500	466	1 <b>8.2</b> %	<b>26.8</b> %	591	466
Total Loans (US\$ MM)	507	441	356	15.0%	42.4%	507	356
PDL (%)	4.0%	4.1%	4.0%	-2.4%	0.0%	4.0%	4.0%

\*Net shareholders' equity includes US\$ 50.7 MM of goodwill

Commercial Indicators		Quarter	
	4Q11	3Q11	4Q10
Clients (thousands)	356	333	286
Employees	2,359	2,297	1,693
Branches	123	109	101
Clients / employees	151	145	169

## BCP – Strategy Huascaran Program



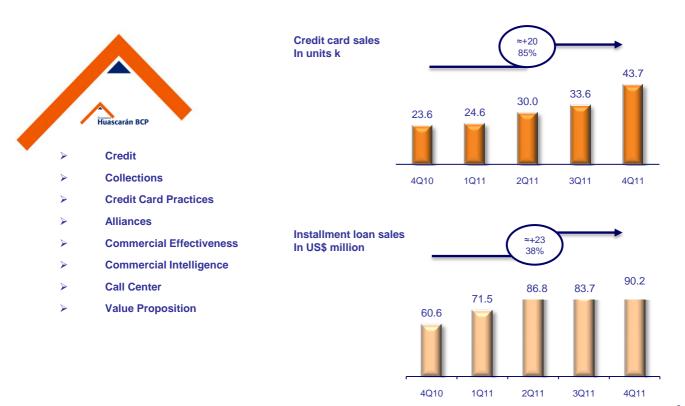
BCP's Retail Business Strategy: to maximize sales and efficiency in the consumer segments...

Strategic Topics	Initiatives	Description
Risk Management	Credit	Develop credit scoring models and review credit policies for approval
Kisk Management	Collections	Increase follow-up actions and pre past-due strategies
	Credit Card Practices	Maximize selling practices and retention
Consumer Finance	Alliances	Development of alternative distribution channels and complementary value proposition.
	Commercial Effectiveness	Standardized and sustainable commercial practices
Practices of Commercial	Commercial Intelligence	Use of cost efficient channels and maximize commercial leads
Management	Call Center	Increase sales through call center
	Value Proposition	Reinforce value proposition of all our products

## BCP – Strategy Huascaran Program



A successful program with tangibles results:



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## Pacífico – Key Figures



PPS strong premium growth but weaker operating performance coupled with significantly lower financial income...

		4Q11	3Q11	4Q10	QoQ	YoY	2011	2010	Change %
ed	PPS	60.6	58.9	54.3	2.8%	11.6%	228.9	201.6	13.5%
Net Earned Premiums	Life Insurance	46.8	53.7	38.1	-12.8%	22.8%	193.2	150.2	28.6%
et E rem	Health Insurance (1)	47.0	45.4	39.7	3.6%	1 <b>8.4</b> %	171.1	145.8	17.4%
Σđ	Total Pacifico Group	153.1	156.1	131.2	-1.9%	<b>16.7</b> %	593.2	497.6	<b>19.2</b> %
	Underwriting result	20.8	25.1	24.2	-17.2%	-14.0%	99.2	92.2	7.6%
S	PPS	5.4	0.7	6.7	<b>638.7</b> %	-19.4%	14.2	28.2	- <b>49.7</b> %
Earnings	Life Insurance (2)	8.4	11.7	8.7	-28.0%	-3.4%	50.0	33.9	<b>47.6</b> %
Earı	Health Insurance (1)	-1.5	1.2	1.0	-224.4%	-250.0%	3.6	6.4	-43.3%
Net	Total Pacifico Group (2)	11.8	13.6	16.5	-13.2%	-28.5%	67.8	68.5	-0.9%
~~	Contribution to BAP	11.9	13.3	16.0	-10.4%	-25.6%	65.6	47.4	38.4%

#### Breakdown of Total Net Earned Premiums & Net Earnings by line of business (US\$ million)

(1) Includes Medica, an additional company which offers medical assistance services.

(2) Before minority interest.



**ROAE (%)** 

#### **Combined Ratio (%)**



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PPS is implementing a differentiated strategy for each business line to maximize results...

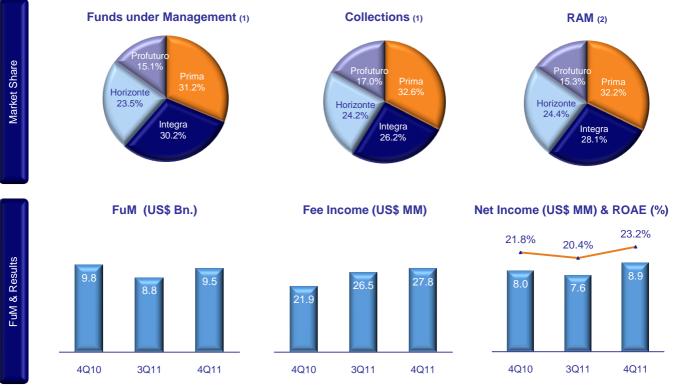
Business Lines	Strategies	Objectives
Commercial Lines	<ul><li>Risk management</li><li>Selected underwriting.</li></ul>	<ul> <li>Build clients relationships through our advisors, offering an integrated risk management proposal.</li> </ul>
Personal Lines	<ul> <li>Financial Planning Advisory</li> <li>Multichannel Distribution.</li> </ul>	<ul> <li>Develop direct and alternative distribution channels (Sales force, telemarketing, internet, alliances, insurance-banking), offering an integrated assessment to our clients.</li> </ul>
Life	<ul> <li>Integration / Acquire minority stake</li> <li>Integrated Risk Assessment.</li> </ul>	<ul> <li>Develop traditional distribution channels and leverage BCP's distribution network.</li> </ul>
Health	<ul> <li>Integrated model of Risk Management.</li> </ul>	<ul><li>Cost control</li><li>Ensure high service quality</li></ul>
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### Prima AFP – Key Figures



Operating results in line with modest quarterly growth of 2.5%, though higher taxes affect net results...



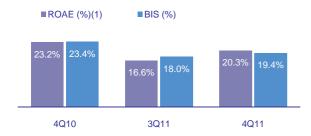
(1) Source: SBS. As of December 2011 (FuM) and 4Q11 (collections).

(2) Prima AFP estimates. As of December 2011.



#### Depressed market conditions led to lower net interest income & realized gains which is reflected in a reduced net income...

Summary of Results (US\$ million)		Quarter		Chan	ge %	Ye	Change %	
Summary of Results (035 million)	4Q11	3Q11	4Q10	QoQ	YoY	2011	2010	
Net Interest income	9.3	5.5	10.0	<b>69.7</b> %	-7.3%	30.9	36.8	-16.2%
Dividend income	0.3	0.3	0.3	9.8%	10.5%	1.0	0.7	42.2%
Non financial income	2.5	2.8	1.9	-10.8%	29.8%	11.4	8.0	41.9%
Core Revenues	12.0	8.5	12.2	<b>41.8</b> %	-1.2%	43.3	45.6	- <b>5.0</b> %
Net provisions	(1.1)	0.0	(1.8)	100.0%	-35.4%	(1.1)	(3.3)	-65.2%
Net gains from sale of securities	0.6	1.0	3.4	-38.7%	-83.1%	6.9	13.8	-49.8%
Other income	(0.0)	(0.1)	(0.0)	-27.2%	-2.9%	0.0	0.2	-83.9%
Operating expenses	(2.3)	(2.0)	(2.1)	16.2%	10.2%	(8.0)	(7.5)	7.1%
Net income	9.2	7.4	11.8	<b>23.6</b> %	-22.1%	41.1	48.9	-16.0%
Contribution to BAP (after consolidation adjustments)	9.2	7.4	11.8	23.6%	-22.1%	41.1	48.9	-16.0%





(1) 2011 and 2010 annual ROE: 21.7% and 25.5%, respectively.

# Table of Contents

Environment Credicorp Business Units Overview



All subsidiaries strongly contribute to the performance and profitability of Credicorp...

MM US\$	Contribution to Credicorp 2011	CAGR 2011 / 2007 (1)	Assets 2011	ROAE 2011	Market Share 2011
Banco de Credito BCP (2)	564.0	15.0%	26,976	27.6%	30.7% (3)
Edyficar	25.6	n.a.	591	22.9%	4.7% (4)
ASB	41.1	18.3%	1,524	21.7%	n.d.
Pacifico	65.6	64.3%	2,150	15.1%	34.0% (5)
Prima AFP	32.4	80.8% (6)	270	21.9%	31.2% (7)
Credicorp	709.3	19.2%	30,916	23.5%	n.a

(1) CAGR of subsidiaries' annual contribution to Credicorp.

(2) Banco de Credito BCP includes BCP Bolivia and Edyficar

(3) Loans market share. It includes BCP Peru, Panama, Miami and Edyficar.

(4) SME market share.

(5) Net Earned Premium market share as of November 2011.

(6) CAGR 2011 vs. 2007.

(7) FuM Market share.

#### Credicorp – Current Businesses



There is still enough space to growth in our retail banking & insurance businesses...

Seg	ment / Product	Market Share (Dec. 2011)
	porate Banking dle Market Banking	44.3% 34.3%
Retail	Banking	<b>23.9%</b> (1)
	SME Credit Card Consumer Mortgage Distribution Netwo Number of transac	18.4% 34.0%
Insur	ance Business	<b>34.0%</b> (2)
Pensic	n Fund Administration	31.2% (3)
Mutu	al Funds	42.1% (3)

(1) Weighted average of SME, credit

card, consumer and mortgage's market shares.

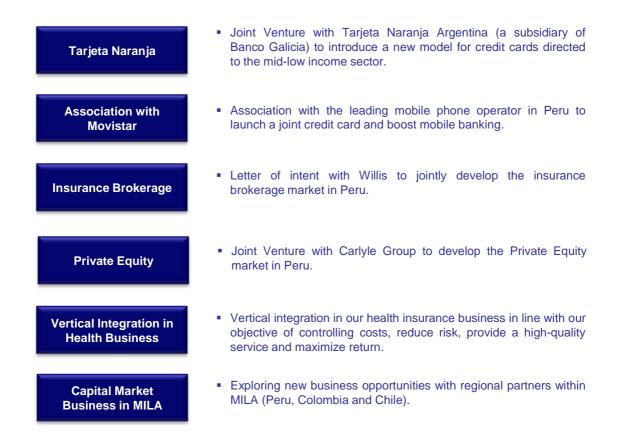
(2) Net earned premiums as of Nov. 2011.

(3) Funds under management.

#### Credicorp – Other Business Initiatives



Exploring investment opportunities in businesses complementary to Credicorp's core financial operations ...





This material includes "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statement other than statements of historical information provided herein are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties.

The Company cautions readers that actual results could differ materially from those expected by the Company, depending on the outcome of certain factors, including, without limitation: (1) adverse changes in the Peruvian economy with respect to the rates of inflation, economic growth, currency devaluation, and other factors, (2) adverse changes in the Peruvian political situation, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals, and (3) adverse changes in the markets in which the Company operates, including increased competition, decreased demand for financial services, and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

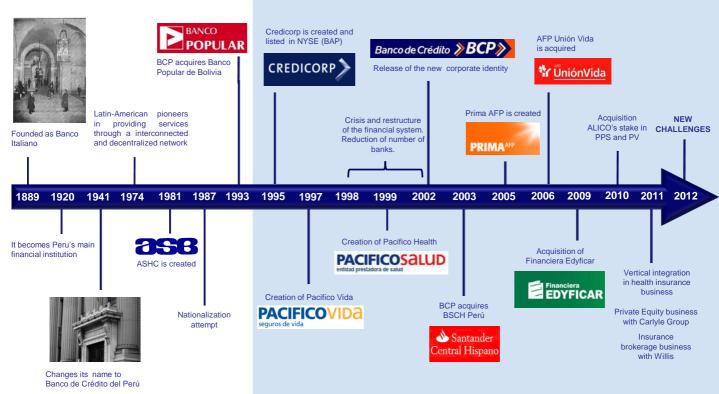
The Company undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in the Company's business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.



### Back up - Leading Financial Holding



... with 122 years of experience in the financial sector...

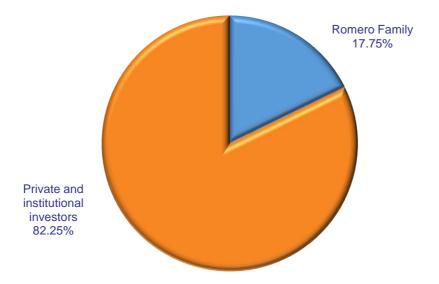


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#### Back up – Shareholder Structure



With a wide base of private and institutional investors...



Percentages calculated without Treasury shares. Percentages estimated as of February 2011.

## Back up – BCP's Loan Portfolio



	Total Loans (1) (US\$ million)													
	4Q11	3Q11	4Q10	QoQ	YoY	% Port								
Wholesale Banking	8,636	8,701	7,651	-1%	13%	51%								
- Corporate	5,428	5,556	5,088	-2%	7%	34%								
- Middle Market	3,208	3,145	2,563	2%	25%	19%								
Retail Banking	6,964	6,344	5,183	10%	34%	<b>39</b> %								
- SME + Business	2,502	2,218	1,798	13%	39%	14%								
- Mortgage	2,406	2,253	1,869	7%	29%	14%								
- Consumer	1,276	1,168	950	9%	34%	7%								
- Credit Card	780	705	565	11%	38%	4%								
Edyficar	476	425	333	12%	43%	3%								
Others (2)	913	874	762	4%	<b>20</b> %	5%								
Total Loans	16,989	16,344	13,929	4%	22%	100%								

		Foreign Currency Loans (1)														
	(Nuevos Soles million)							(US\$ million)								
	4Q11 3Q11 4Q10 QoQ YoY % Po							3Q11	4Q10	QoQ	YoY	% Port				
Wholesale Banking	5,058	5,747	5,070	-12%	0%	<b>26</b> %	6,695	6,686	5,848	0%	14%	<b>67</b> %				
- Corporate	3,519	3,837	3,444	-8%	2%	18%	4,126	4,159	3,863	-1%	7%	41%				
- Middle Market	1,989	1,910	1,626	4%	22%	10%	2,569	2,527	1,985	2%	<b>29</b> %	26%				
Retail Banking	12,209	11,122	8,947	10%	36%	<b>64</b> %	2,460	2,303	2,002	7%	23%	25%				
- SME + Business	4,562	4,046	3,228	13%	41%	24%	829	754	651	10%	27%	8%				
- Mortgage	3,065	2,888	2,379	6%	<b>29</b> %	16%	1,272	1,202	1,024	6%	24%	13%				
- Consumer	2,710	2,475	1,956	<b>9</b> %	<b>39</b> %	14%	272	267	254	2%	7%	3%				
- Credit Card	1,872	1,713	1,384	<b>9</b> %	35%	10%	87	81	73	7%	19%	1%				
Edyficar	1,255	1,137	901	10%	<b>39</b> %	7%	11	11	13	1%	-13%	0%				
Others (2)	129	126	165	2%	-22%	1%	866	828	703	<b>5</b> %	23%	<b>9</b> %				
Total Loans	19,100	18,131	15,082	5%	27%	100%	10,032	9,828	8,566	2%	17%	100%				

(1) Average daily balance.

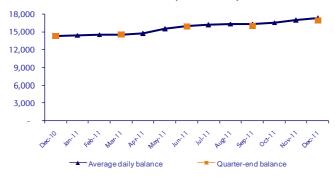
(2) Includes Work Out Unit, other banking and BCP Bolivia.

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#### Back up – BCP's Loan Portfolio







Total Loans (US\$ million)



Domestic currency loans (Nuevos Soles million)

