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**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 6-K**

Report of Foreign Private Issuer  
Pursuant to Rule 13a-16 or 15d-16 under the  
Securities Exchange Act of 1934

**For the month of November 2019**

Commission File Number: 001-14014

**CREDICORP LTD.**

(Translation of registrant's name into English)

**Clarendon House**

**Church Street**

**Hamilton HM 11 Bermuda**

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

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The information in this Form 6-K (including any exhibit hereto) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 8<sup>th</sup>, 2019

CREDICORP LTD.  
(Registrant)

By: /s/ Miriam Bottger  
**Miriam Bottger**  
**Authorized Representative**

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## CREDICORP Ltd.

**Lima, Peru, November 7<sup>th</sup>, 2019** – Credicorp (NYSE: BAP) announced its unaudited results for the third quarter of 2019. These results are consolidated according to IFRS in Soles.

### Third Quarter Results 2019

In 3Q19, Credicorp reported net income of S/ 1,093.0 million, which translated into an ROAE and ROAA of 17.1% and 2.4%, respectively. This result represented a decline of -0.5% and growth of +8.1% and +8.8% in net income QoQ, YoY and at year-to-date respectively.

The QoQ evolution registered an increase in net interest income (NII), in line with an uptick in loan growth. The aforementioned was offset by an increase in the expense for provisions for loan losses, mainly at BCP Stand-alone, and by growth in operating expenses.

The increase in net income YoY and at the year-to-date level was mainly attributable to growth in net interest income (NII) and to an increase in non-financial income, which was driven by an increase in the net gain on sales of securities. This was partially offset by an increase in the expense for provisions for loan losses and by growth in operating expenses.

The results in 3Q19 reveal:

- QoQ expansion of average daily loan balances in all segments, which was primarily attributable to loan growth in Retail Banking. In the YoY analysis, which eliminates the seasonal effect, total loans measured in average daily balances grew 7.0%, which represented an improvement over last quarter's figure. Growth was led by Retail Banking through the Mortgage, Credit Card and Consumer segments. Additionally, portfolio growth was mainly in local currency.
- NII expanded +0.9% QoQ and +6.5% YoY in line with loan growth, which offset higher interest expenses on bonds and subordinated notes that was related to the liability management in BCP Stand-alone that affected both local as well as foreign currency. This extended maturities and reduced rates on both issuances. Additionally, related with better-than-expected demand, BCP raise new money from this transaction in both currencies. At the year-to-date level, the evolution was similar: NII expanded +7.7% due to growth in total loans, which registered growth primarily in higher-margin segments within BCP Stand-alone and in local currency. However, because interest earning assets grew at a higher pace than NII, the net interest margin (NIM) fell -8 bps QoQ and -13 pbs YoY. YTD, NIM increased +6 bps.
- Provisions for loan losses net of recoveries registered growth of 12.2%, 14.4% and 18.7% QoQ, YoY and in YTD terms respectively. In this scenario, the cost of risk (CofR) increased +15 bps QoQ, +12 bps YoY and +16 bps in YTD terms, which was primarily due to an increase in the CofR at BCP Stand-alone after the provisions requirement for the Retail Banking portfolio rose.
- In this context, risk-adjusted NIM fell -18 bps QoQ, -18 bps YoY and -5 bps at the YTD, in line with growth in the CofR.
- Non-financial income expanded +6.6% QoQ. This growth was primarily attributable to an increase in the net gain on sales of securities due to favorable evolution at BCP Stand-alone and, to a lesser extent, to growth in fee income. It is important to note that the pace of growth of fee income has slowed throughout the years due to regulatory changes that affect the fees charged to retail clients; more competition in the market; and the current transactional strategy to encourage clients to migrate to digital channels.
- The insurance underwriting result reported an increase of +6.0% QoQ, 3.7% YoY and +1.0% at the YTD level, which was primarily attributable to an increase in net earned premiums for life insurance and property and casualty insurance.
- The efficiency ratio increased +10 bps QoQ, in line with a seasonal increase in operating expenses given that expenses tend to be higher in the second half of the year. The efficiency ratio fell -40 bps both YoY and at the YTD level, in line with growth in net interest income (NII), which offset the increase in salaries and employee benefits.

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**CREDICORP** 

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**Credicorp (NYSE: BAP): Third Quarter Results 2019**

**Financial Overview**

Credicorp Ltd. S/ 000	Quarter			% change		YTD		% change Sep 19 / Sep 18
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	
Net interest income	2,139,133	2,256,757	2,277,384	0.9%	6.5%	6,244,852	6,723,059	7.7%
Provision for credit losses on loan portfolio, net of recoveries	(439,558)	(448,294)	(502,772)	12.2%	14.4%	(1,123,754)	(1,334,277)	18.7%
<b>Risk-adjusted net interest income</b>	<b>1,699,575</b>	<b>1,808,463</b>	<b>1,774,612</b>	<b>-1.9%</b>	<b>4.4%</b>	<b>5,121,098</b>	<b>5,388,782</b>	<b>5.2%</b>
Non-financial income <sup>(1)</sup>	1,098,878	1,191,449	1,270,586	6.6%	15.6%	3,257,574	3,632,542	11.5%
Insurance underwriting result	121,251	118,682	125,775	6.0%	3.7%	350,264	353,811	1.0%
Total expenses <sup>(1)</sup>	(1,525,455)	(1,582,853)	(1,651,622)	4.3%	8.3%	(4,498,228)	(4,772,807)	6.1%
<b>Profit before income tax</b>	<b>1,394,249</b>	<b>1,535,741</b>	<b>1,519,351</b>	<b>-1.1%</b>	<b>9.0%</b>	<b>4,230,708</b>	<b>4,602,328</b>	<b>8.8%</b>
Income taxes	(363,154)	(415,210)	(403,771)	-2.8%	11.2%	(1,136,557)	(1,242,954)	9.4%
<b>Net profit</b>	<b>1,031,095</b>	<b>1,120,531</b>	<b>1,115,580</b>	<b>-0.4%</b>	<b>8.2%</b>	<b>3,094,151</b>	<b>3,359,374</b>	<b>8.6%</b>
Non-controlling interest	19,809	21,958	22,545	2.7%	13.8%	67,219	66,900	-0.5%
<b>Net profit attributable to Credicorp</b>	<b>1,011,286</b>	<b>1,098,573</b>	<b>1,093,035</b>	<b>-0.5%</b>	<b>8.1%</b>	<b>3,026,932</b>	<b>3,292,474</b>	<b>8.8%</b>
Net income / share (S/)	12.68	13.77	13.70	-0.5%	8.1%	37.95	41.28	8.8%
Loans	105,028,343	109,381,123	112,209,990	2.6%	6.8%	105,028,343	112,209,990	6.8%
Deposits and obligations	97,375,411	103,157,044	107,391,720	4.1%	10.3%	97,375,411	107,391,720	10.3%
Net equity	23,006,133	25,221,894	26,000,638	3.1%	13.0%	23,006,133	26,000,638	13.0%
<b>Profitability</b>								
Net interest margin <sup>(1)(2)</sup>	5.53%	5.48%	5.40%	-8 bps	-13 bps	5.31%	5.37%	6 bps
Risk-adjusted Net interest margin <sup>(1)(2)</sup>	4.39%	4.39%	4.21%	-18 bps	-18 bps	4.35%	4.30%	-5 bps
Funding cost <sup>(1)(2)</sup>	2.34%	2.45%	2.46%	1 bps	12 bps	2.29%	2.40%	11 bps
ROAE <sup>(2)</sup>	18.0%	18.0%	17.1%	-90 bps	-90 bps	18.0%	17.6%	-40 bps
ROAA <sup>(2)</sup>	2.4%	2.4%	2.4%	0 bps	0 bps	2.4%	2.4%	0 bps
<b>Loan portfolio quality</b>								
IOL ratio <sup>(3)</sup>	3.04%	3.00%	2.98%	-2 bps	-6 bps	3.04%	2.98%	-6 bps
IOL over 90 days ratio	2.29%	2.22%	2.26%	4 bps	-3 bps	2.29%	2.26%	-3 bps
NPL ratio <sup>(4)</sup>	4.15%	4.11%	4.07%	-4 bps	-8 bps	4.15%	4.07%	-8 bps
Cost of risk <sup>(2)(5)</sup>	1.67%	1.64%	1.79%	15 bps	12 bps	1.43%	1.59%	16 bps
Coverage ratio of IOLs	154.3%	148.5%	148.8%	30 bps	-550 bps	154.3%	148.8%	-550 bps
Coverage ratio of IOL 90-days	205.0%	201.3%	196.0%	-530 bps	-900 bps	205.0%	196.0%	-900 bps
Coverage ratio of NPLs	112.8%	108.5%	108.9%	40 bps	-390 bps	112.8%	108.9%	-390 bps
<b>Operating efficiency</b>								
Efficiency ratio <sup>(1)(6)</sup>	43.6%	43.1%	43.2%	10 bps	-40 bps	43.2%	42.8%	-40 bps
Operating expenses / Total average assets <sup>(7)</sup>	3.80%	3.68%	3.68%	0 bps	-12 bps	3.64%	3.61%	-3 bps
<b>Insurance ratios</b>								
Combined ratio of P&C <sup>(1)(8)(9)</sup>	96.5%	97.5%	97.9%	40 bps	140 bps	100.3%	99.8%	-50 bps
Loss ratio <sup>(9)(10)</sup>	59.1%	64.1%	63.8%	-30 bps	470 bps	58.5%	64.5%	600 bps
Underwriting result / net earned premiums <sup>(9)</sup>	9.2%	6.9%	7.2%	30 bps	-200 bps	8.3%	6.5%	-180 bps
<b>Capital adequacy <sup>(11)</sup></b>								
BIS ratio <sup>(12)</sup>	14.94%	14.95%	15.45%	50 bps	51 bps	14.94%	15.45%	51 bps
Tier 1 ratio <sup>(13)</sup>	10.96%	11.33%	11.79%	46 bps	83 bps	10.96%	11.79%	83 bps
Common equity tier 1 ratio <sup>(14)</sup>	11.61%	11.82%	11.95%	13 bps	34 bps	11.61%	11.95%	34 bps
<b>Employees <sup>(1)</sup></b>	<b>33,643</b>	<b>34,963</b>	<b>35,119</b>	<b>0.4%</b>	<b>4.4%</b>	<b>33,643</b>	<b>35,119</b>	<b>4.4%</b>
<b>Share Information</b>								
Outstanding Shares	94,382	94,382	94,382	0.0%	0.0%	94,382	94,382	0.0%
Treasury Shares <sup>(15)</sup>	14,621	14,621	14,621	0.0%	0.0%	14,621	14,621	0.0%
Floating Shares	79,761	79,761	79,761	0.0%	0.0%	79,761	79,761	0.0%

(1) Figures differ from previously reported, please consider the data presented on this report.

(2) Annualized.

(3) Internal overdue loans: includes overdue loans and loans under legal collection, according to our internal policy for overdue loans. Internal Overdue ratio: Internal overdue loans / Total loans.

(4) Non-performing loans (NPL): Internal overdue loans + Refinanced loans. NPL ratio: NPL / Total loans.

(5) Cost of risk: Annualized Provision for credit losses on loan portfolio, net of recoveries / Total loans.

(6) Efficiency ratio = (Salaries and employee benefits + Administrative expenses + Depreciation and amortization + Association in participation + Acquisition cost) / (Net interest income + Fee Income + Net gain on foreign exchange transactions + Net Gain From associates + Net gain on derivatives held for trading + Result on exchange differences + Net Premiums Earned).

(7) Operating expenses / Average of Total Assets. Average is calculated with period-beginning and period-ending balances. "

(8) Combined ratio = (Net claims / Net earned premiums) + [(Acquisition cost + Operating expenses) / Net earned premiums]. Does not include Life insurance business.

(9) Considers Grupo Pacifico's figures before eliminations for consolidation to Credicorp.

(10) Net claims / Net earned premiums.

(11) All Capital ratios are for BCP Stand-alone and based on Peru GAAP.

(12) Regulatory Capital / Risk-weighted assets (legal minimum = 10% since July 2011).

(13) Tier 1 = Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement + (0.5 x Unrealized profit and net income in subsidiaries) - Goodwill - (0.5 x Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is 17.65% of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).

(14) Common Equity Tier I = Capital + Reserves - 100% of applicable deductions (investment in subsidiaries, goodwill, intangibles and net deferred taxes that rely on future profitability) + retained earnings + unrealized gains.

Adjusted Risk-Weighted Assets = Risk-weighted assets - (RWA Intangible assets, excluding goodwill, + RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess of 10% of CET1, + RWA Deferred tax assets generated as a result of past losses)."

(15) These shares are held by Atlantic Security Holding Corporation (ASHC).

## Credicorp and subsidiaries

Earnings contribution * S/ 000	Quarter			% change		YTD		% change
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
<b>Universal Banking</b>								
BCP Stand-alone	712,427	790,383	831,423	5.2%	16.7%	2,163,603	2,437,771	12.7%
BCP Bolivia	15,360	26,806	25,575	-4.6%	66.5%	55,384	65,021	17.4%
<b>Microfinance</b>								
Mibanco <sup>(1)</sup>	102,426	96,906	95,137	-1.8%	-7.1%	345,391	291,654	-15.6%
Encumbra	1,310	1,263	852	-32.5%	-35.0%	3,171	3,940	24.3%
<b>Insurance and Pensions</b>								
Grupo Pacifico <sup>(2)</sup>	97,269	97,133	88,949	-8.4%	-8.6%	243,638	263,239	8.0%
Prima AFP	41,476	50,367	42,394	-15.8%	2.2%	109,115	149,761	37.3%
<b>Investment Banking and Wealth Management</b>								
Credicorp Capital	17,770	10,823	13,010	20.2%	-26.8%	49,973	39,252	-21.5%
Atlantic Security Bank	35,089	50,592	43,376	-14.3%	23.6%	94,894	143,716	51.4%
<b>Others <sup>(3)</sup></b>	<b>(11,841)</b>	<b>(25,700)</b>	<b>(47,681)</b>	<b>85.5%</b>	<b>302.7%</b>	<b>(38,237)</b>	<b>(101,879)</b>	<b>166.4%</b>
<b>Net income attributed to Credicorp</b>	<b>1,011,286</b>	<b>1,098,573</b>	<b>1,093,035</b>	<b>-0.5%</b>	<b>8.1%</b>	<b>3,026,932</b>	<b>3,292,475</b>	<b>8.8%</b>

\*Contributions to Credicorp reflect the eliminations for consolidation purposes (e.g. eliminations for transactions among Credicorp's subsidiaries or between Credicorp and its subsidiaries).

(1) The figure is lower than the net income of Mibanco because Credicorp owns 99.921% of Mibanco (directly and indirectly).

(2) The contribution is higher than Grupo Pacifico's net income because Credicorp owns 65.20% directly, and 33.59% through Grupo Credito.

(3) Includes Grupo Credito excluding Prima (Servicorp and Emisiones BCP Latam), others of Atlantic Security Holding Corporation and others of Credicorp Ltd.

ROAE	Quarter			YTD	
	3Q18	2Q19	3Q19	Sep 18	Sep 19
<b>Universal Banking</b>					
BCP Stand-alone	21.0%	21.5%	21.7%	21.1%	21.5%
BCP Bolivia	9.5%	15.8%	14.4%	11.4%	12.2%
<b>Microfinance</b>					
Mibanco <sup>(1)</sup>	22.4%	20.0%	18.7%	26.6%	19.7%
Encumbra	8.9%	8.4%	5.8%	7.4%	9.1%
<b>Insurance and Pensions</b>					
Grupo Pacifico <sup>(2)</sup>	15.4%	13.6%	11.0%	12.1%	11.7%
Prima	27.6%	33.3%	26.0%	23.4%	30.6%
<b>Investment Banking and Wealth Management</b>					
Credicorp Capital	9.8%	7.7%	9.3%	8.8%	8.4%
Atlantic Security Bank	18.6%	25.7%	20.3%	15.2%	22.8%
<b>Credicorp</b>	<b>18.0%</b>	<b>18.0%</b>	<b>17.1%</b>	<b>18.0%</b>	<b>17.6%</b>

(1) ROAE including goodwill of BCP from the acquisition of Edyficar (Approximately US\$ 50.7 million) was 20.8% in 3Q18, 18.6% in 2Q19 and 17.5% in 3Q19. YTD was 24.7% for September 2018 and 18.4% for September 2019.

(2) Figures include unrealized gains or losses that are considered in Pacifico's Net Equity from the investment portfolio of Pacifico Vida. ROAE excluding such unrealized gains was 18.7% in 3Q18, 18.6% in 2Q19 and 16.3% in 3Q19." YTD was 15.3% for September 2018 and 15.7% for September 2019.

## 1. Interest-earning assets (IEA)

At the end of September 2019, the IEAs registered growth of +2.8% QoQ. This was primarily attributable to an increase in loans and available funds. The YoY evolution, which eliminates the effects of seasonality on loans, posted growth of +10.1% YoY in IEAs, which was due primarily to growth in loans and available funds and, to a lesser extent, to an increase in investments. Loans, our most profitable assets, registered growth of +2.0% QoQ and +7.0% YoY in average daily loan balances, which was mainly attributable to expansion in BCP Stand-alone's portfolios, where the increase in Retail Banking was particularly noteworthy. Expansion was also associated, although to a lesser extent, with growth in Wholesale Banking.

Interest earning assets S/ 000	As of			% change	
	Sep 18	Jun 19	Sep 19	QoQ	YoY
Cash and due from banks <sup>(1)</sup>	13,068,539	17,298,234	20,004,002	15.6%	53.1%
Interbank funds	357,910	190,415	254,175	33.5%	-29.0%
Total investments <sup>(2)</sup>	31,773,217	34,414,427	33,956,227	-1.3%	6.9%
Cash collateral, reverse repurchase agreements and securities borrowing	4,447,783	4,445,749	3,903,051	-12.2%	-12.2%
Financial assets designated at fair value through profit or loss <sup>(2)</sup>	572,872	588,074	617,387	5.0%	7.8%
Total loans <sup>(3)</sup>	105,028,343	109,381,123	112,209,990	2.6%	6.8%
<b>Total interest earning assets</b>	<b>155,248,664</b>	<b>166,318,022</b>	<b>170,944,832</b>	<b>2.8%</b>	<b>10.1%</b>

(1) The amounts differ from those previously reported due to the reclassification to the item "Cash collateral, reverse repurchase agreements and securities borrowing" mainly for the cash collateral in dollars delivered to the BCRP, previously presented in the item "Cash and due from banks".

(2) The figures differ from those previously reported due to the opening of "Financial assets designated at fair value through profit or loss".

(3) Quarter-end balances.

Total Investments S/ 000	As of			% change	
	Sep 18	Jun 19	Sep 19	QoQ	YoY
Fair value through profit or loss investments <sup>(1)</sup>	4,149,319	4,024,490	3,808,137	-5.4%	-8.2%
Fair value through other comprehensive income investments	23,516,932	26,800,577	26,794,192	0.0%	13.9%
Amortized cost investments	4,106,966	3,589,360	3,353,898	-6.6%	-18.3%
<b>Total investments</b>	<b>31,773,217</b>	<b>34,414,427</b>	<b>33,956,227</b>	<b>-1.3%</b>	<b>6.9%</b>

(1) The figures differ from those previously reported due to the disclosure of "Financial assets designated at fair value through profit or loss" as a separate item within IEA

### 1.1. Evolution of IEA

#### Total loans

Total loans, measured in quarter-end balances, grew +2.6% QoQ, which was mainly attributable to growth in the loan portfolio for Universal Banking:

- (i) At BCP Stand-alone, the largest increase was generated by Retail Banking and driven by growth in all segments, where Mortgage and Consumer continue to post noteworthy results; the expansion in Wholesale Banking was attributable to growth in both the Corporate and Middle Market Banking segments.
- (ii) At BCP Bolivia, growth in quarter end balances QoQ was attributable mainly to the Corporate and Mortgage segments followed by growth in the Consumer segment.

YoY, loans expanded +6.8%, driven by growth in the majority of segments, which was led, in order of magnitude, by:

- (i) Growth in Retail Banking, led by the Mortgage and Consumer segments.
- (ii) Growth in the Wholesale Banking portfolio, led by Middle Market Banking.
- (iii) Growth in loans at Mibanco and BCP Bolivia.

## Investments

Total investments fell -1.3% QoQ. In the YoY evolution, total investments increased +6.9%, which reflected a slight recomposition where fair value through other comprehensive income investments (formerly securities available for sale) increased their share of total investments while investments at amortized cost and fair value through profit and loss investments posted decreases.

## Other IEA

Available funds grew 15.6% QoQ and 53.1% YoY due to growth in FC funds held at BCRP and, to a lesser extent, to an increase in FC balances in foreign banks after the level of foreign currency funding at BCP Stand-alone rose.

## 1.2. Credicorp Loans

### 1.2.1. Loan evolution by business segment

The chart below shows the composition of loans by subsidiary and loan segment measured in average daily balances. These balances provide the most accurate platform to analyze the evolution of income generation from interest on loans, which constitutes Credicorp's main source of income. Additionally, average daily balances reflect trends or variations to a different degree than quarter-end balances which may include pre-payments or loans made at the end of the quarter, that affect average daily balances less than quarter-end balances.

Average daily loan balances posted growth of +2.0% QoQ. Similar to last quarter, this expansion was driven by the results of the Mortgage and Consumer segments. YoY, average daily loan balances expanded +7.0%. This evolution reflected a significant increase in the Mortgage segment followed by slighter increases in Credit Cards, Consumer and SME-Pyme. Growth was also driven, albeit to a lesser extent, to an improvement in the results for Wholesale Banking, where Middle Market banking drove expansion. Growth in loan balances both QoQ and YoY was concentrated in local currency.

Loan evolution measured in average daily balances by segment <sup>(1)</sup>

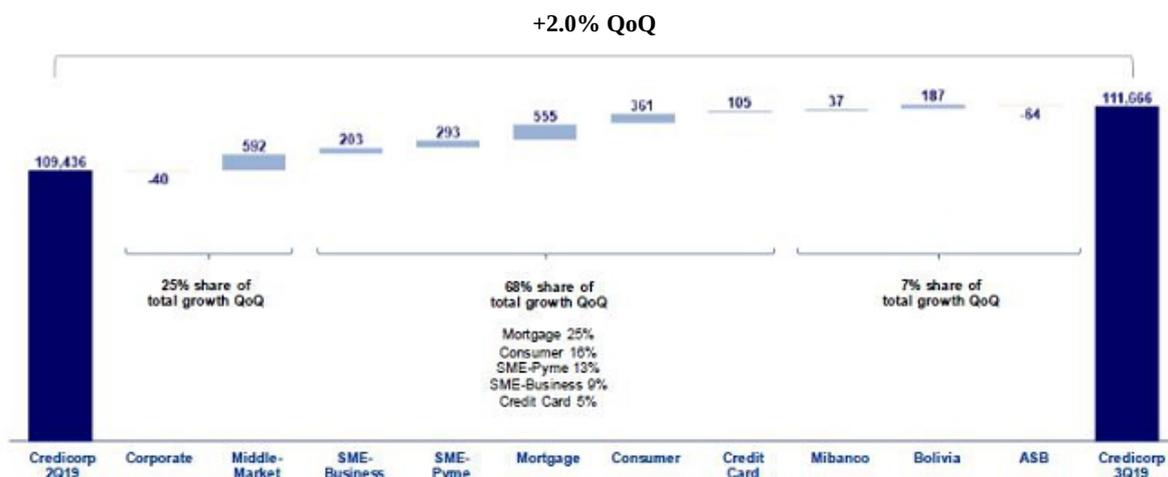
	TOTAL LOANS			% Change		% Part. in total loans		
	Expressed in million S/			QoQ	YoY	3Q18	2Q19	3Q19
	3Q18	2Q19	3Q19					
<b>BCP Stand-alone</b>	<b>85,289</b>	<b>89,632</b>	<b>91,700</b>	<b>2.3%</b>	<b>7.5%</b>	<b>81.8%</b>	<b>81.9%</b>	<b>82.1%</b>
<b>Wholesale Banking</b>	<b>44,963</b>	<b>45,883</b>	<b>46,434</b>	<b>1.2%</b>	<b>3.3%</b>	<b>43.1%</b>	<b>41.9%</b>	<b>41.6%</b>
Corporate	27,499	28,065	28,024	-0.1%	1.9%	26.4%	25.6%	25.1%
Middle - Market	17,464	17,818	18,410	3.3%	5.4%	16.7%	16.3%	16.5%
<b>Retail Banking</b>	<b>40,326</b>	<b>43,749</b>	<b>45,266</b>	<b>3.5%</b>	<b>12.3%</b>	<b>38.7%</b>	<b>40.0%</b>	<b>40.5%</b>
SME - Business	5,384	5,340	5,544	3.8%	3.0%	5.2%	4.9%	5.0%
SME - Pyme	8,939	9,558	9,851	3.1%	10.2%	8.6%	8.7%	8.8%
Mortgage	14,159	15,539	16,095	3.6%	13.7%	13.6%	14.2%	14.4%
Consumer	7,275	7,878	8,239	4.6%	13.2%	7.0%	7.2%	7.4%
Credit Card	4,569	5,433	5,538	1.9%	21.2%	4.4%	5.0%	5.0%
<b>Mibanco</b>	<b>9,585</b>	<b>10,031</b>	<b>10,068</b>	<b>0.4%</b>	<b>5.0%</b>	<b>9.2%</b>	<b>9.2%</b>	<b>9.0%</b>
<b>Bolivia</b>	<b>6,888</b>	<b>7,244</b>	<b>7,431</b>	<b>2.6%</b>	<b>7.9%</b>	<b>6.6%</b>	<b>6.6%</b>	<b>6.7%</b>
<b>ASB</b>	<b>2,551</b>	<b>2,530</b>	<b>2,467</b>	<b>-2.5%</b>	<b>-3.3%</b>	<b>2.4%</b>	<b>2.3%</b>	<b>2.2%</b>
<b>BAP's total loans</b>	<b>104,313</b>	<b>109,436</b>	<b>111,666</b>	<b>2.0%</b>	<b>7.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

	Highest growth in volumes
	Largest contraction in volumes

For consolidation purposes, loans generated in FC are converted to LC.

(1) Includes Work out unit, and other banking.

**Loan Growth QoQ in Average Daily Balances**  
Expressed in millions of S/

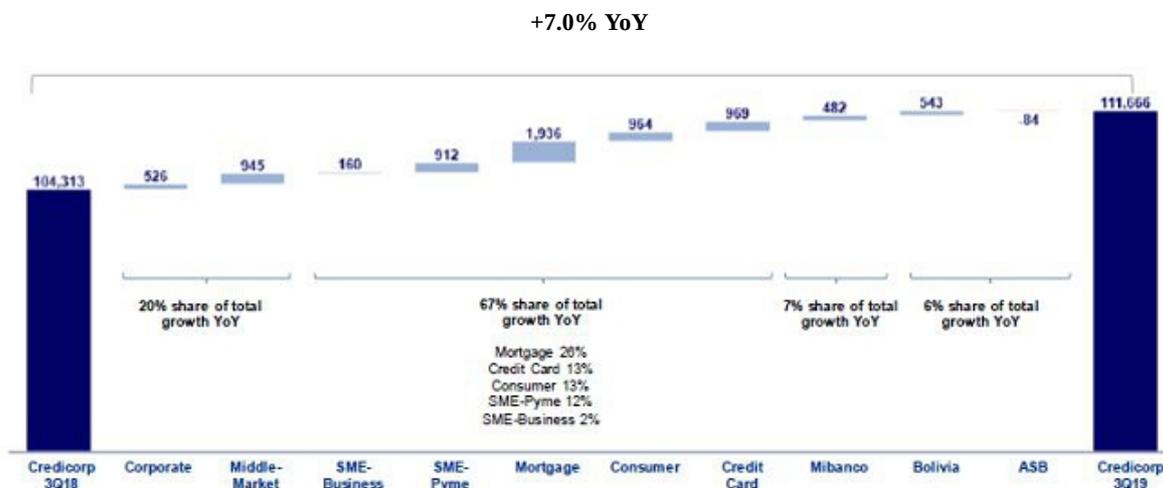


In the analysis by segment, we see that QoQ growth in loans measured in average daily balances reflects:

- (i) Growth across BCP Stand-alone's portfolios and in the portfolios of other subsidiaries with the exception of ASB.
- (ii) The Retail Banking segments at BCP Stand-alone -fueled mainly by expansion in the Mortgage and Consumer segments- contributed the most to portfolio growth.

It is important to note that real loan growth in average daily balances was situated at +1.2% QoQ if we eliminate the effect of +2.6% QoQ appreciation of the dollar.

**Loan Growth YoY in Average Daily Balances**  
Expressed in millions of S/



The YoY analysis by segment, measured in average daily balances, shows the following:

- (i) Within Retail Banking, the Mortgage segment evolution stands out (+S/1,936 million, +13.7% YoY), growing consistently through several previous quarters.
- (ii) Other significant variations were seen in the Credit Card segment (+S/969 million), Consumer (+S/964 million) and SME-Pyme (+S/912 million) within Retail Banking and in Middle Market Banking (+S/945 million) and Corporate (+S/526 million) in Wholesale Banking.
- (iii) Loan growth at BCP Bolivia was situated at +7.9% YoY. This evolution was mainly attributable to growth in the Corporate and Mortgage (regulated) portfolio followed by loan expansion in the Consumer portfolio.
- (iv) Loan growth at Mibanco (+5.0% YoY), which reflects the bank's strategy to grow loans hand-in-hand with its commitment to expanding financial exclusion (bringing new clients into the system) while supporting the development of current clients.

It is important to note that real loan growth YoY in average daily balances was situated at +6.3% if we eliminate the effect of appreciation in the US Dollar over the year (+2.5% YoY).

### 1.2.2. Evolution of the level of dollarization by segment

#### Loan evolution by currency - average daily balances <sup>(1)</sup>

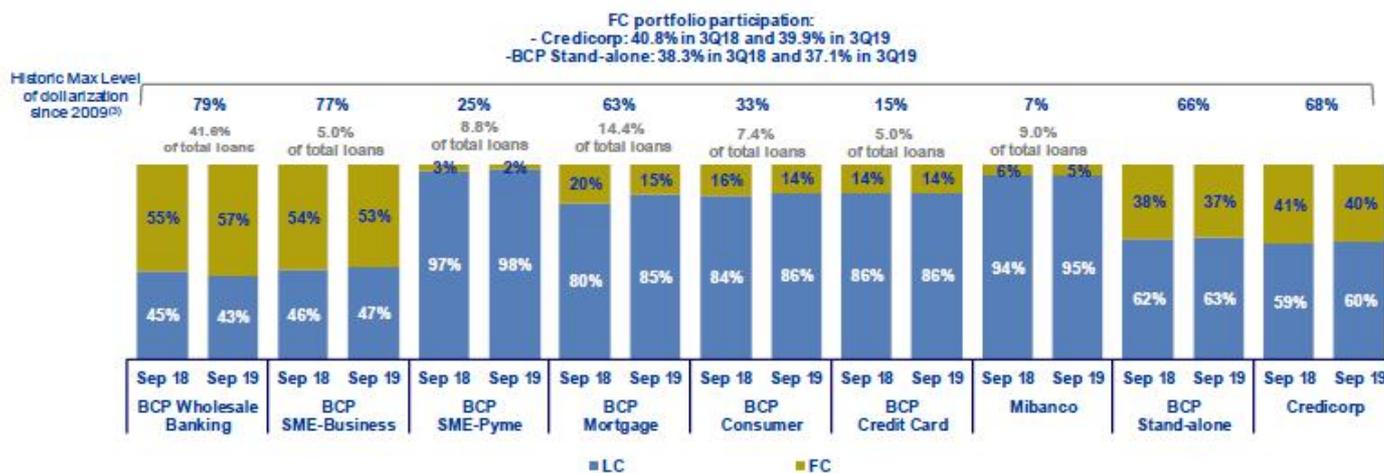
	DOMESTIC CURRENCY LOANS					FOREIGN CURRENCY LOANS					% part. by currency	
	Expressed in million S/					Expressed in million US\$					3Q19	
	3Q18	2Q19	3Q19	QoQ	YoY	3Q18	2Q19	3Q19	QoQ	YoY	LC	FC
<b>BCP Stand-alone</b>	52,659	56,165	57,636	2.6%	9.5%	9,919	10,075	10,132	0.6%	2.1%	62.9%	37.1%
<b>Wholesale Banking</b>	20,149	19,876	19,964	0.4%	-0.9%	7,544	7,829	7,873	0.6%	4.4%	43.0%	57.0%
Corporate	11,775	11,581	11,320	-2.3%	-3.9%	4,780	4,962	4,969	0.1%	3.9%	40.4%	59.6%
Middle-Market	8,374	8,295	8,644	4.2%	3.2%	2,763	2,867	2,905	1.3%	5.1%	47.0%	53.0%
<b>Retail Banking</b>	32,510	36,289	37,672	3.8%	15.9%	2,376	2,246	2,258	0.6%	-4.9%	83.2%	16.8%
SME - Business	2,484	2,542	2,614	2.9%	5.2%	881	843	871	3.4%	-1.2%	47.2%	52.8%
SME - Pyme	8,672	9,324	9,628	3.3%	11.0%	81	70	66	-5.8%	-18.3%	97.7%	2.3%
Mortgage	11,328	13,008	13,632	4.8%	20.3%	861	762	733	-3.9%	-14.9%	84.7%	15.3%
Consumer	6,111	6,732	7,057	4.8%	15.5%	354	345	352	1.9%	-0.7%	85.7%	14.3%
Credit Card	3,916	4,684	4,742	1.2%	21.1%	199	226	237	4.9%	19.3%	85.6%	14.4%
<b>Mibanco</b>	9,048	9,489	9,522	0.4%	5.2%	163	163	162	-0.5%	-0.7%	94.6%	5.4%
<b>Bolivia</b>	-	-	-	-	-	2,094	2,181	2,210	1.3%	5.5%	-	100.0%
<b>ASB</b>	-	-	-	-	-	775	762	734	-3.7%	-5.4%	-	100.0%
<b>Total loans</b>	<b>61,707</b>	<b>65,654</b>	<b>67,158</b>	<b>2.3%</b>	<b>8.8%</b>	<b>12,952</b>	<b>13,181</b>	<b>13,238</b>	<b>0.4%</b>	<b>2.2%</b>	<b>60.1%</b>	<b>39.9%</b>

Highest growth in volumes  
 Largest contraction in volumes

(1) Includes Work out unit, and other banking.

The analysis of loan expansion by currency shows that QoQ and YoY growth in the Retail segment and at the Mibanco subsidiary were attributable to the LC portfolio. In contrast, growth in Wholesale Banking and at other subsidiaries was mainly associated with the FC portfolio.

## YoY evolution of the level of dollarization by segment <sup>(1)(2)(3)</sup>



(1) Average daily balances.

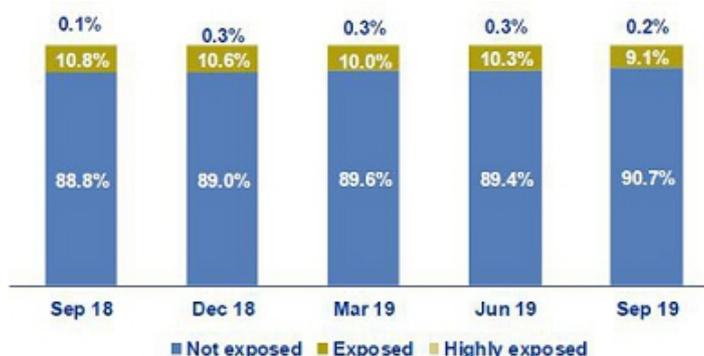
(2) The FC share of Credicorp's loan portfolio is calculated including BCP Bolivia and ASB, however the chart shows only the loan books of BCP Stand-alone and Mibanco.

(3) The year with the historic maximum level of dollarization for Wholesale Banking was 2012, for Mibanco was 2016 and for the rest of segments was 2009.

At BCP Stand-alone, the loan dollarization level fell to 37%. As expected, the Mortgage segment continues to post a downward trend in the dollarization level of its portfolio, which fell from 20% in September 2018 to 15% in September 2019. The aforementioned was attributable to the fact that a large proportion of total loan disbursements was in LC.

It is important to note that, as is evident in the following figure, the percentage of the loan portfolio that is highly exposed to FX risk on credit risk remains very low.

### FX risk on credit risk – BCP Stand-alone



### 1.2.3. BCRP de-dollarization plan at BCP Stand-alone

At the end of 2014, BCRP set up a Program to reduce the dollarization level of the loan book in the Peruvian Banking System. As part of this Program, BCRP set some targets to reduce the loan balances in US Dollars progressively at the end of June 2015, December 2015, December 2016, December 2017, December 2018 and December 2019. The balances that are subject to reduction targets are the total FC portfolio, with some exceptions, and the balance of the joint mortgage and car loan portfolio. The balance required at the end of December 2019 is as follows:

- (i) For the total portfolio in FC, the goal set for 2018 will continue to apply. In this context, the balance at the end of December 2018 must represent no more than 80% of the total loan balance in FC reported at the end of September 2013 (excluding loans that meet certain requirements.)

At the end of September 2019, BCP Stand-alone reported a compliance level of 106% with regard to the goal set by BCRP for December 2019.

- (ii) For the combined FC Mortgage and Car portfolio, the target was adjusted in December 2018 to stipulate that the balance at the end of December of 2019 must represent no more than 40% of the balance of the combined Mortgage and Car portfolio reported at the end of February 2013. Every year, the target will be adjusted by 10% to reach a minimum of 5% of Net Equity.

At the end of September 2019, BCP Stand-alone reported a compliance level of 87% with regard to the dedollarization goal set by BCRP indicated above.

#### 1.2.4. Market share in loans



(1) Market shares are different that previously reported because now includes non-performing loans in the sample.

#### Peruvian Financial System

At the end of August 2019, **BCP Stand-alone** continued to lead the Peruvian financial market<sup>(1)</sup> with a market share (MS) of 28.7%, which outpaced the 17.7% share posted by our closest competitor. This level was higher to that obtained in 2Q19 (+20 bps) but fell below that posted in 3Q18 (-30bps). Mibanco registered a market share of total loans in the Financial System of 3.2%, similar to the levels seen in 2Q19 and 3Q18.

Within Wholesale Banking, the Corporate Banking segment registered an improvement of +110 bps in its MS with regard to 2Q19's result, which contrasts with the evolution of Middle Market Banking's result, which fell -20 bps during the same period. In the YoY evolution, Corporate Banking reported an increase of +50 bps in MS while Middle Market Banking maintained the same level posted in 3Q18. It is important to note that both of these BCP segments continue to lead their respective markets.

Within Retail Banking, BCP continued to lead the Mortgage loan market, posting growth of +20 bps QoQ and +110 bps YoY due to a large increase in loan balances in this segment. The SME-Business segment at BCP, which tied for first place in MS in 2Q19 with a share of 31.3%<sup>(2)</sup>, pulled ahead of its closest competitor this quarter with an MS of 32.4% versus 31.7% for the runner-up. In the Consumer and Credit Card segments, BCP ranks second in the market.

In the SME-Pyme segment, **Mibanco** continues to lead with an MS of 21.9%, which falls below the MS reported in 2Q19 and 3Q18 of 22.2%. BCP is second in the segment with an MS of 11.4%.

#### Bolivian Financial System

Finally, the MS reported by **BCP Bolivia** fell YoY and QoQ; nevertheless, the subsidiary continues to rank fifth in the Bolivian financial system with a 9.3% share of the market.

(1) Includes Multipurpose Banks, Finance Companies, Municipal and Rural Banks, EDPYMEs and Leasing and Mortgages Companies.

(2) Market share as of May 2019, showed in our previous 2Q19 Earnings Release.

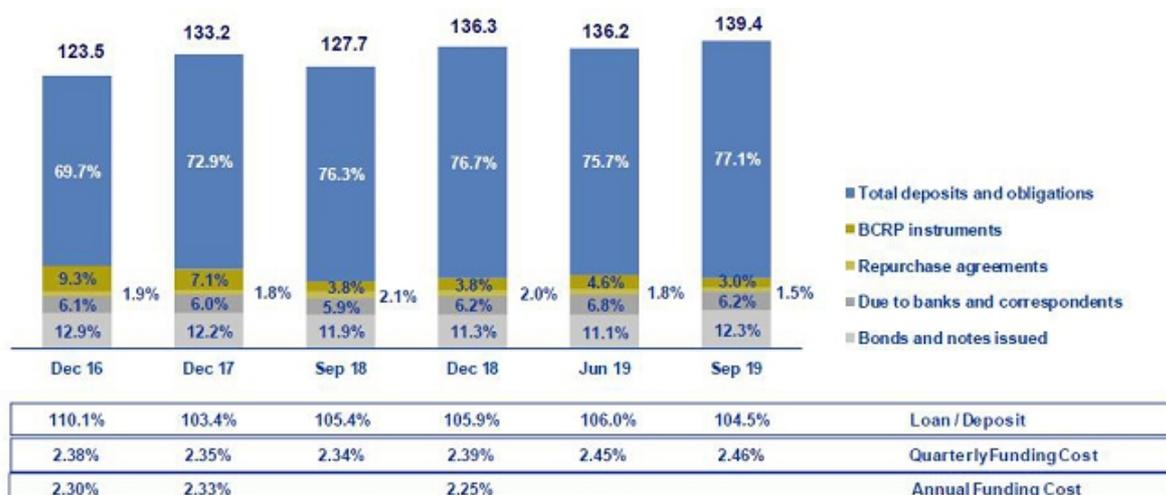
## 2. Funding Sources

At the end of 3Q19, total funding increased QoQ and YoY. The funding structure at Credicorp registered an expansion in deposits and obligations, the group's main source of funding, posting an increase in their share of total funding. The increase in the funding volume was also attributable to a variation in the liability management of corporate bonds at BCP Stand-alone in LC and FC with extended maturity horizons and reduced rates. All of the aforementioned offset the drop in BCRP instruments and Repurchase agreements. In this context, Credicorp's funding cost remained relatively stable.

Funding S/ 000	As of			% change	
	Sep 18	Jun 19	Sep 19	QoQ	YoY
Demand deposits	29,312,361	29,863,335	32,626,001	9.3%	11.3%
Saving deposits	30,396,175	32,604,309	33,681,765	3.3%	10.8%
Time deposits	30,186,076	32,472,216	33,194,331	2.2%	10.0%
Severance indemnity deposits	6,923,829	7,609,448	7,205,449	-5.3%	4.1%
Interest payable	556,970	607,736	684,174	12.6%	22.8%
<b>Deposits and obligations</b>	<b>97,375,411</b>	<b>103,157,044</b>	<b>107,391,720</b>	<b>4.1%</b>	<b>10.3%</b>
Due to banks and correspondents	7,509,183	9,222,278	8,624,286	-6.5%	14.8%
BCRP instruments	4,851,806	6,304,186	4,144,908	-34.3%	-14.6%
Repurchase agreements	2,739,630	2,455,665	2,031,025	-17.3%	-25.9%
Bonds and notes issued	15,194,775	15,058,760	17,160,564	14.0%	12.9%
<b>Total funding</b>	<b>127,670,805</b>	<b>136,197,933</b>	<b>139,352,503</b>	<b>2.3%</b>	<b>9.1%</b>

### 2.1. Funding Structure

Evolution of the funding structure and cost – BAP  
(S/ billions)



The graph depicting the evolution of Credicorp's funding structure is calculated with quarter-end balances. The funding structure reflects:

- The on-going importance of deposits as the main source of funding, which imply lower costs than other alternatives in the mix, posted a significant increase in their share of total funding both QoQ (+140 bps) and YoY (+80bps) to situate at a level of 77.1% (vs. 75.7% in Jun 19 and 76.3% in Sep 18). Growth in deposits was due primarily to an increase in the volume of demand deposits and savings deposits.
- The deposit mix continues to reflect significant shares for savings deposits and demand deposits, which grew QoQ and YoY. At the end of Sep 19 these deposits represented 61.7% of total deposits (vs. 60.6% in Jun 19 and 61.3% in Sep 18). Both types of deposits are considered lower-cost alternatives within the deposit mix. Also, it is important to note on-going growth in time deposits, which negatively impacted the funding cost through volume and rate effects.

- (iii) Within other sources of funding, the QoQ analysis reveals a contraction that was mainly associated with a decrease in the volume of BCRP Instruments, which fell from 4.8% at the end of Jun 19 to 3.0% at the close of Sep 19, to post the lowest level reported since 2014. The drop in volume was also due, albeit to a lesser extent, to a decrease in Due to banks and Correspondents (6.2% in Sep 19 vs. 6.8% in Jun 19) and in Repurchase agreements (1.5% in Sep 19 vs. 1.8% in Jun 19).
- (iv) It is important to note the growth in Bonds and notes issued (14.0% QoQ and 12.9% YoY), which posted an increase in their share of other sources of funding (53.7% in Sep 19 vs. 45.6% in Jun 19 and 50.2% in Sep 18). This evolution was attributable to a liability management of corporate bond issuances at BCP Stand-alone.

All of the aforementioned has allowed Credicorp to maintain a relatively stable cost of funding since 2015.

## 2.2. Deposits

Deposits and obligations S/ 000	As of			% change	
	Sep 18	Jun 19	Sep 19	QoQ	YoY
Demand deposits	29,312,361	29,863,335	32,626,001	9.3%	11.3%
Saving deposits	30,396,175	32,604,309	33,681,765	3.3%	10.8%
Time deposits	30,186,076	32,472,216	33,194,331	2.2%	10.0%
Severance indemnity deposits	6,923,829	7,609,448	7,205,449	-5.3%	4.1%
Interest payable	556,970	607,736	684,174	12.6%	22.8%
<b>Deposits and obligations</b>	<b>97,375,411</b>	<b>103,157,044</b>	<b>107,391,720</b>	<b>4.1%</b>	<b>10.3%</b>

**Deposits and obligations** reported growth of 4.1% QoQ. The QoQ evolution of the deposit mix shows:

- (i) An increase in **demand deposits**, which grew 9.3% QoQ due to an increase in the volume of interest-bearing and non-interest bearing demand deposits (50% increase in each deposit type) at BCP Stand-alone. It is important to note that growth in non-interest bearing deposits was seen primarily in LC (75% of the increase in LC) while growth in interest-bearing demand deposits is associated with FC (86% of the increase in FC).
- (ii) Growth in **savings deposits**, mainly in LC, reflects the results of campaigns to capture savings, mainly through digital channels, which have good acceptance and use levels among BCP Stand-alone's clients. These high levels of acceptance are mainly attributable to the use of the Yape payment application, which hit a level of a million and a half users in 3Q19.
- (iii) The increase in the volume of **time deposits** at BCP Stand-alone, which was primarily attributable to an increase in the deposit balances of Wholesale Banking clients in FC and to the evolution at BCP Bolivia, which rolled out a strategy to capture deposits that are more stable in the mid-term.

The aforementioned was attenuated by the QoQ drop in:

- (i) **Severance indemnity deposits**, due to seasonality, given that clients use the surplus available in their severance accounts (after the first yearly payment is made in 2Q).

In **YoY** terms, total **deposits and obligations** reported growth in all types of deposits, which reflects an increase of 10.3% in the main source of funding.

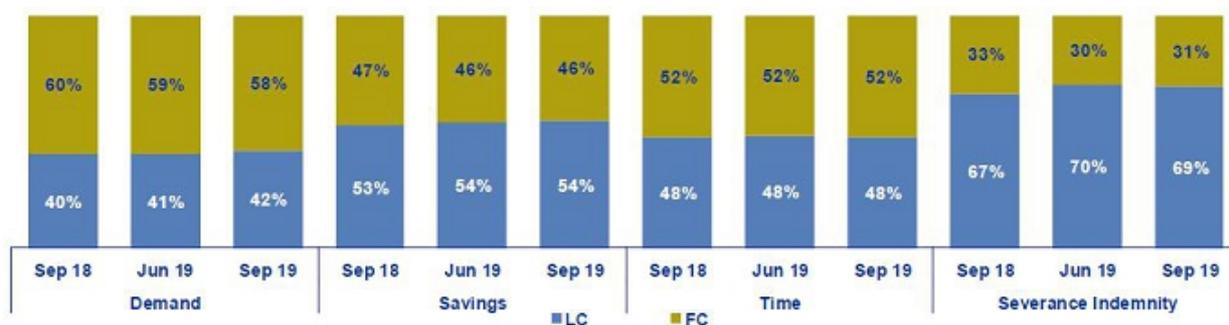
## 2.2.1. Deposits: dollarization level

Dollarization Level of Deposits <sup>(1)</sup> – BAP



(1) Q-end balances.

Credicorp - Deposit Dollarization measured in quarter-end balances



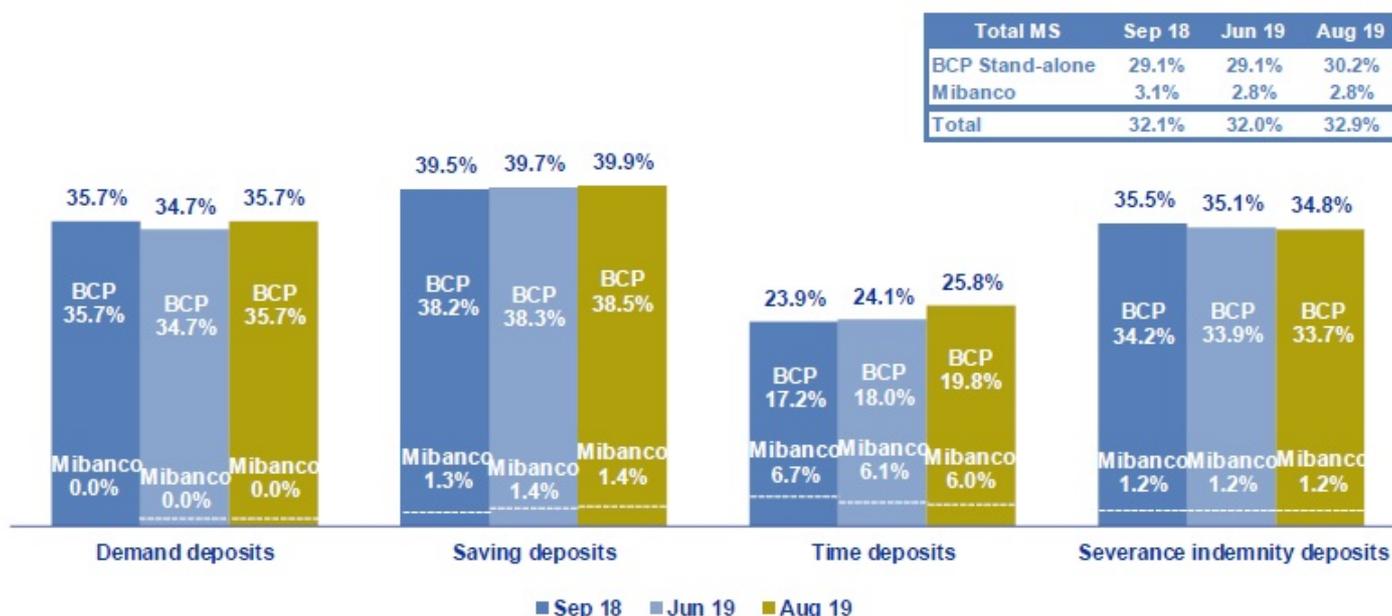
The dollarization level of deposits at Credicorp fell slightly **QoQ** given that growth in LC volumes surpassed the expansion posted by FC volumes.

Growth in volumes in both LC and FC was posted for all types of deposits with the exception of Severance indemnity deposits. The increase in the LC volume was attributable primarily to demand deposits, particularly non-interest bearing deposits, and to a lesser extent to savings deposits. The increase in FC was due to growth in the level of demand deposits, specifically interest-bearing deposits, and in time deposits.

The **YoY evolution** followed a trend similar to that posted for the QoQ evolution; YoY, LC deposits grew 13.1% while FC deposits expanded 7.7%. The aforementioned was attributable to the fact that all LC deposits posted growth, led by an increase in savings deposits and demand deposits. Deposits in FC grew across deposit types with the exception of Severance indemnity deposits. These results are proof that we are on track in terms of our goal to maintain an asset and liability currency match that is aligned with Credicorp's appetite.

## 2.2.2. Market share in Deposits

### Market share in Peru



Source: SBS

### Peruvian Financial System

At the end of Aug 19, Credicorp's subsidiaries in Peru, BCP Stand-alone and Mibanco, reported an MS of 30.2% and 2.8% (in comparison to 29.1% and 2.8% at the end of Jun 19 respectively). With these results, Credicorp continued to lead the market for total deposits with a share that considerably outpaces that of its closest competitor (with an MS of 19.0%).

In the YoY analysis, BCP Stand-alone's MS also grew with regard to the figure in Sep 18. This was primarily attributable to an increase in the MS of demand deposits and time deposits. Mibanco's MS fell YoY (2.8% Aug 19 vs. 3.1% Sep 18) due to a contraction in the MS of time deposits, which fell from 6.7% in Sep 18 to 6.0% in Aug 19.

### Bolivian Financial System

BCP Bolivia continued to rank fifth in the Bolivian financial system with an MS of 9.6% at the end of Sep 19 (the same level reported in Jun 19). In the YoY analysis, the MS fell slightly in comparison to the figure posted at the end of Sep 18 (9.9%).

## 2.3. Other funding sources

Other funding sources S/ 000	As of			% change	
	Sep 18	Jun 19	Sep 19	QoQ	YoY
Due to banks and correspondents	7,509,183	9,222,278	8,624,286	-6.5%	14.8%
BCRP instruments	4,851,806	6,304,186	4,144,908	-34.3%	-14.6%
Repurchase agreements	2,739,630	2,455,665	2,031,025	-17.3%	-25.9%
Bonds and notes issued	15,194,775	15,058,760	17,160,564	14.0%	12.9%
<b>Total other funding sources</b>	<b>30,295,394</b>	<b>33,040,889</b>	<b>31,960,783</b>	<b>-3.3%</b>	<b>5.5%</b>

The **Total of other funding sources** fell -3.3% QoQ. This was mainly attributable to a decrease in the level of BCRP Instruments and, to a lesser extent, to the contraction in Due to banks and correspondents and Repurchase agreements. The aforementioned was attenuated by the growth in Bonds and notes issued due to a variation in the liability management at BCP Stand-alone.

**Due to banks and correspondents**, which contracted due to: (i) a drop in the level of debt held with foreign financial institutions after some of BCP Stand-alone's obligations came due in the month of August for a total of \$300 million and (ii) a drop in the exchange rate.

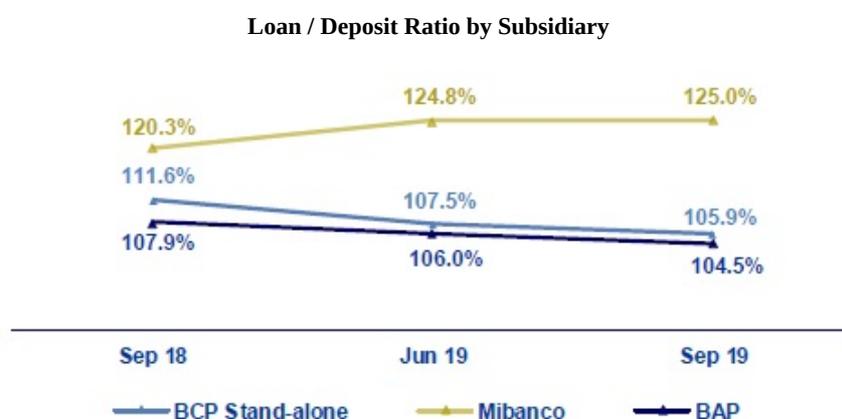
In the case of **BCRP Instruments**, the QoQ decline was attributable to a drop in the level of regular repos with BCRP, which expired. These instruments dropped at both BCP Stand-alone and Mibanco.

**Repurchase agreements** fell QoQ after repos and Certificates of Deposit (CD) expired. The majority of these expirations were registered in LC through BCP Stand-alone and in FC through ASB.

**Bonds and notes issued** were the only funding source that posted growth QoQ. This increase was attributable to the liability management of corporate bonds at BCP Stand-alone. Growth in LC was attributable to restructuring operations to convert a S/2,000 million issuance with an expiration date in 2020 and a coupon rate of 4.85% into a new issuance composed of a repurchase of S/1,600 million plus "New Money" for S/900 million with a new expiration date in September 2024 and a coupon rate of 4.60%. In the case of FC, an issuance of \$700 million with an expiration date in 2020 and a coupon rate of 5.375% into a new issuance composed of a repurchase of \$425 million plus "New Money" for \$275 million with a new expiration date in January 2025 and a coupon rate of 2.70%.

In the **YoY** evolution, other funding sources posted growth of 5.5%. This was attributable to an increase in the level of Bonds and notes issued and Due to banks and correspondents, mainly at BCP Stand-alone and in both currencies.

#### 2.4. Loan / Deposit (L/D)



The L/D ratio at Credicorp fell QoQ, situating at 104.5%. This was attributable to the fact that growth in deposits (+4.1%) outpaced the increase registered by loans (+2.6%).

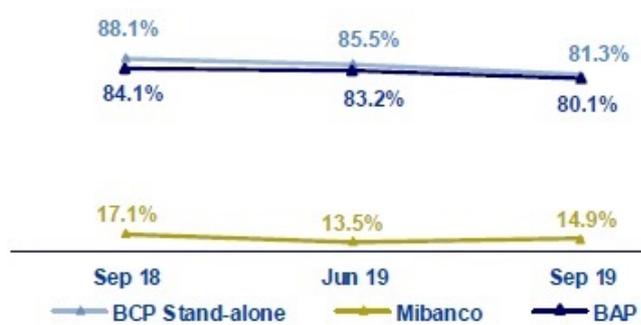
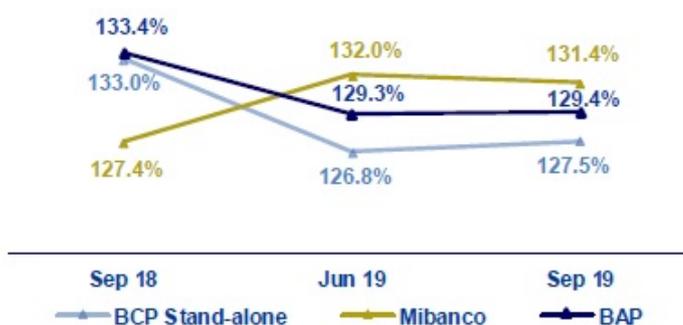
In the analysis by subsidiary reveals the same trend at BCP Stand-alone (105.9% Sep 19 vs. 107.5% Jun 19). The QoQ drop in the L/D at BCP Stand-alone took place in a scenario in which growth in the deposit volume (+4.2%) was greater than the expansion registered for loans (+2.6%). On the deposit side, the increase was driven by an expansion in the level of demand deposits and savings deposits. In the case of Mibanco, QoQ growth in the L/D was attributable to the fact that loan growth (+0.9%) outpaced the expansion in deposits (0.4%).

In the YoY analysis, the L/D for Credicorp and its subsidiaries mirrors the dynamism seen in the QoQ analysis. At the Credicorp level, on-going growth in deposits outpaces the expansion registered for loans (10.3% vs. 6.8%, respectively).

## Loan / Deposit Ratio by Currency

### Local Currency

### Foreign Currency



In the QoQ analysis by currency, the L/D ratio in LC at Credicorp remained stable given that the increase in deposits and loans was proportional. The L/D in FC at Credicorp fell QoQ in a scenario in which growth in deposits (+7.7%) outpaced the expansion registered for loans (+2.6%). The aforementioned was driven by growth in FC deposits (+4.2%) and by a contraction in FC loans (-0.9%) at BCP Stand-alone.

In the YoY analysis, Credicorp reported a drop in the L/D ratio for LC and FC. This was primarily driven by the fact that the level of deposits in both currencies grew at a faster rate than the expansion registered for loans.

## 2.5. Funding Cost

### Funding Cost – Credicorp <sup>(1)</sup>



(1) The funding cost by currency is calculated with the average of period-beginning and period-end balances.

Credicorp's funding cost increased QoQ and YoY. The QoQ evolution shows:

- Growth in the funding cost in LC (+31 bps), was mainly attributable to an increase in interest expenses on bonds and notes issued, which represents 92% of the increase in LC expenses. Expansion in this line was associated with the liability management of bonds at BCP Stand-alone. Excluding the liability management one-off effects, funding cost in LC is 2.61%.
- The slight increase in the total funding cost (+1 bps), was primarily due to an increase in expenses for bonds and notes issued, which accounted for 45% of the increase in expenses, and for deposits, which accounted 40% of the increase.

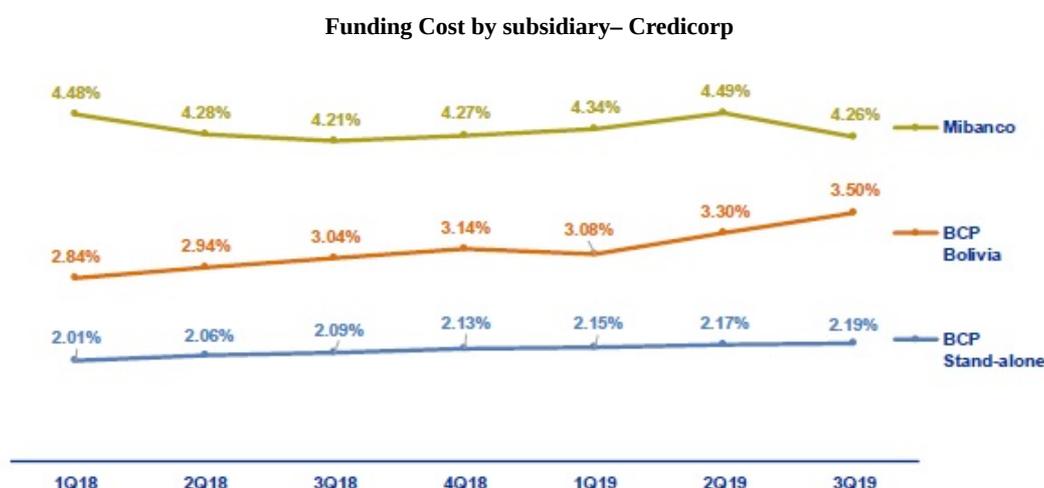
In the case of deposits, the increase was attributable to the volume effect and deposit mix given that interest-bearing demand deposits and time deposits represent 46% of the growth in total deposits. The aforementioned was partially attenuated by the increase in non-interest bearing deposits and savings deposits, which grew 5.4% and 3.3% respectively. These last two deposits are the lowest cost alternatives in the funding mix. In this context, the ratio remained relatively stable.

- (iii) The reduction registered in the funding cost in FC (-26 bps) was primarily attributable to a decrease in interest expenses on bonds and notes after the rate for the liability management bonds at BCP Stand-alone dropped (going from 5.375% to 2.70%), which offset the volume effect. Excluding liability management one-off effects, funding cost in FC is 2.30%.

In the YoY analysis, growth in the funding cost was attributable to:

- (i) The volume effect and mix, where time deposits increased 10% to represent 30% of the growth in the deposit volume. Consequently, time deposits registered an increase in their share of the funding mix. It is important to note that 73% of the increase in interest expenses on deposits was attributable to LC funding. The variation in funding in local currency was attributable to growth in the volumes of all deposit types in LC; time deposits represented 23% of growth.
- (ii) The 14.3% increase in other interest expenses due to the application of IFRS 16, which stipulates that expenses for leasing must be included in interest expenses.
- (iii) A higher volume of Bonds and notes issued in LC following the liability management of bonds at BCP Stand-alone, which occurred despite a rate drop (going from 4.85% to 4.65%). The aforementioned was attenuated by a reduction in interest expenses in FC after international interest rates dropped; this helped mitigate the impact.

The funding cost by subsidiary is shown in the figure below:



- (i) The funding cost at **BCP Stand-alone** followed the same trend seen with Credicorp’s funding cost, where growth both QoQ and YoY was primarily associated with an increase in the volumes of time deposits and bonds and notes issued.
- (ii) The funding cost at **Mibanco** reported growth QoQ and YoY, which reflected efforts to roll out a strategy to capture more retail funding by offering competitive rates. In the QoQ analysis, the increase posted in the ratio, which occurred despite a drop in interest expenses (-5.8%), was attributable to a contraction in total funding (-13.9%). YoY, interest expenses increased 3.1% due to an increase in rates while total funding contracted -11.1% after a drop was registered in debt obligations.
- (iii) The funding cost at **BCP Bolivia** increased QoQ and YoY. This was primarily attributable to an increase in interest expenses (3.8% and 10.4% respectively) on deposits; the volume and mix effect (where time deposits posted the highest growth); and other interest expenses (leasing).

### 3. Portfolio quality and Provisions for loan losses

Credicorp's Cost of Risk (CofR) increased 15 bps QoQ. This was primarily attributable to an increase in the provisions requirement in Retail Banking and, to a lesser extent, at Mibanco. In YoY and YTD terms, Credicorp's CofR also increased due to an increase in the provisions requirement for Retail Banking and, to a lesser extent, for Wholesale Banking. The delinquency ratios posted a slight improvement QoQ and YoY, which was primarily attributable to growth in the Retail Banking portfolio at BCP Stand-alone.



(1) Includes BCP Bolivia, ASB and eliminations for consolidation purposes

#### 3.1. Provisions for loan losses

##### Provision for credit losses on loan portfolio, net of recoveries

S/ 000	Quarter			% change		YTD		% change
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Gross provision for credit losses on loan portfolio	(511,710)	(510,045)	(568,034)	11.4%	11.0%	(1,335,714)	(1,531,364)	14.6%
Recoveries of written-off loans	72,152	61,751	65,262	5.7%	-9.5%	211,960	197,087	-7.0%
<b>Provision for credit losses on loan portfolio, net of recoveries</b>	<b>(439,558)</b>	<b>(448,294)</b>	<b>(502,772)</b>	<b>12.2%</b>	<b>14.4%</b>	<b>(1,123,754)</b>	<b>(1,334,277)</b>	<b>18.7%</b>

Provisions for loan losses net recoveries registered increases of 12.2%, 14.4% and 18.7% QoQ, YoY and in YTD terms respectively. The YoY and YTD increase was due primarily to:

- (i) Retail Banking: The increase was mainly generated by the SME-Pyme segment and to a lesser extent by the Consumer segment. The SME-Pyme segment registered growth mainly due to an increase in the number of days overdue reported for loans that were already considered non-performing. In the consumer segment, the increase was associated with new loans for digital consumption, which are directed at clients with higher risk. It is important to note that while this product implies higher risk, it also generates more income.
- (ii) Wholesale Banking: A specific client (in the entertainment segment) experienced deterioration in its debt service capacity, which led provisions to register higher-than-normal levels. It is important to note that this loan has been adequately provisioned and as such, will require no new provisions in coming quarters.
- (iii) Macroeconomic estimates: In keeping with the anticipated loss model, which includes macroeconomic estimates, the change in forecasts last quarter generated an increase in provisions in the model this quarter.

The aforementioned was offset by an improvement in the Mortgage portfolio, which was mainly attributable to an improvement in the risk profile of traditional mortgage loans and MiVivienda.

The QoQ analysis reveals an increase in provisions at both Retail Banking and Mibanco. The increase in the latter was attributable to an economic downturn and to an increase in the disbursement level this quarter. It is important to note that we have made some adjustments to origination guidelines and collection policies to impede further deterioration.

## Cost of risk

Cost of risk and Provisions	3Q18	Quarter	3Q19	% change		YTD		% change
		2Q19		QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Cost of risk <sup>(1)</sup>	1.67%	1.64%	1.79%	15 bps	12 bps	1.43%	1.59%	16 bps
Provision for credit losses on loan portfolio, net of recoveries / Net interest income	20.5%	19.9%	22.1%	230 bps	150 bps	18.0%	19.8%	100 bps

(1) Annualized Provision for credit losses on loan portfolio, net of recoveries / Total loans.

In this context, the CofR at Credicorp deteriorated QoQ, YoY and YTD terms given that growth in provisions outpaced that of loans.

### 3.2. Portfolio Quality: Delinquency ratios

Portfolio quality and Delinquency ratios S/ 000	Sep 18	As of Jun 19	Sep 19	% change	
				QoQ	YoY
<b>Total loans (Quarter-end balance)</b>	<b>105,028,343</b>	<b>109,381,123</b>	<b>112,209,990</b>	<b>2.6%</b>	<b>6.8%</b>
Allowance for loan losses	4,920,319	4,878,150	4,977,809	2.0%	1.2%
Write-offs	366,709	407,348	456,932	12.2%	24.6%
Internal overdue loans (IOLs) <sup>(1)</sup>	3,188,393	3,285,279	3,346,389	1.9%	5.0%
Internal overdue loans over 90-days <sup>(1)</sup>	2,399,945	2,423,771	2,539,751	4.8%	5.8%
Refinanced loans	1,172,338	1,212,669	1,225,691	1.1%	4.6%
Non-performing loans (NPLs) <sup>(2)</sup>	4,360,731	4,497,948	4,572,080	1.6%	4.8%
<b>IOL ratio</b>	<b>3.04%</b>	<b>3.00%</b>	<b>2.98%</b>	-2 bps	-6 bps
<b>IOL over 90-days ratio <sup>(3)</sup></b>	<b>2.29%</b>	<b>2.22%</b>	<b>2.26%</b>	4 bps	-3 bps
<b>NPL ratio</b>	<b>4.15%</b>	<b>4.11%</b>	<b>4.07%</b>	-4 bps	-8 bps
Coverage ratio of IOLs	154.3%	148.5%	148.8%	30 bps	-550 bps
Coverage ratio of IOL 90-days	205.0%	201.3%	196.0%	-530 bps	-900 bps
Coverage ratio of NPLs	112.8%	108.5%	108.9%	40 bps	-390 bps

(1) Includes overdue loans and loans under legal collection. (Quarter-end balances)

(2) Non-performing loans include internal overdue loans and refinanced loans. (Quarter-end balances)

(3) Figures differ from previously reported, please consider the data presented in this report.

When examining the portfolio's delinquency ratios, it is important to note that:

- (i) The total IOL Portfolio reported slight growth QoQ and YoY, in line with the portfolio's evolution. The IOL over 90 days portfolio increased 4.8% QoQ. This growth was mainly attributable to the Consumer segment and SME-Pyme segment, in line with the increase in provisions outlined in section 3.1. Provisions for Loan Losses.
- (ii) The NPL portfolio increase 1.6% QoQ and 4.8% YoY. This was primarily driven by growth in the IOL portfolio.

Consequently, the delinquency ratios registered an improvement, which was driven by a context in which both the IOL portfolio and the NPL portfolio posted lower growth than gross loans. It is important to note that a portion of the reduction in these ratios is attributable to the sale of approximately S/60 million of under legal collection loans this quarter. These loans could not be written off because real guarantees were in place.

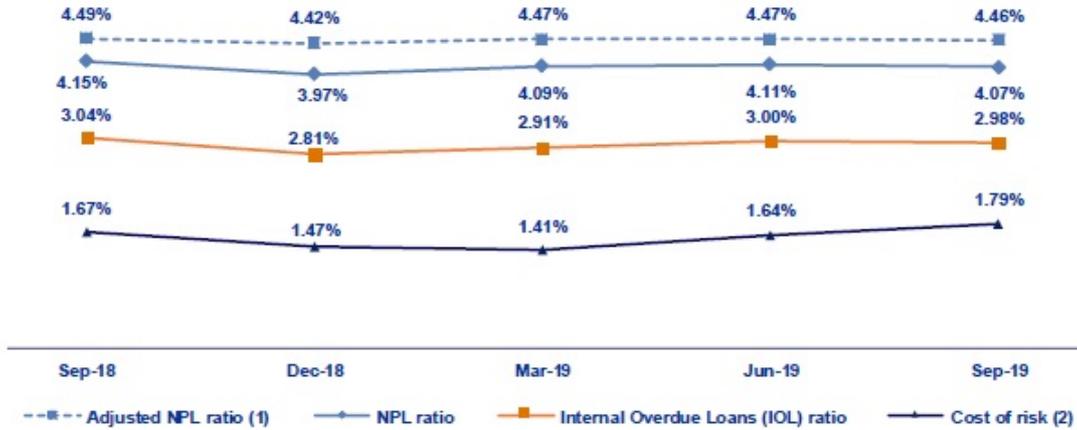
The coverage ratios improved QoQ given that growth in provisions for loan losses outpaced the expansion registered for the IOL portfolio and refinanced balances. Nevertheless, in the YoY analysis, the coverage ratios deteriorated due to an increase in charge-offs since the first quarter of the year.

Prior to analyzing the evolution of delinquency indicators, it is important to remember that:

- (i) Traditional delinquency ratios (IOL and NPL ratios) continue to be distorted by the presence of loans with real estate collateral (commercial and residential properties). This means that a significant portion of loans that are more than 150 days past due cannot be written-off (despite the fact that provisions have been set aside) given that a judicial process must be initiated to liquidate the collateral, which takes five years on average.

- (ii) In the second half (2H) of every year, loans are more dynamic, particularly in the SME-Pyme and Mibanco segments given that the main campaigns (Christmas and year-end campaigns) are held in the second semester (2H) and these short-term loans are paid off in 1H of the following year

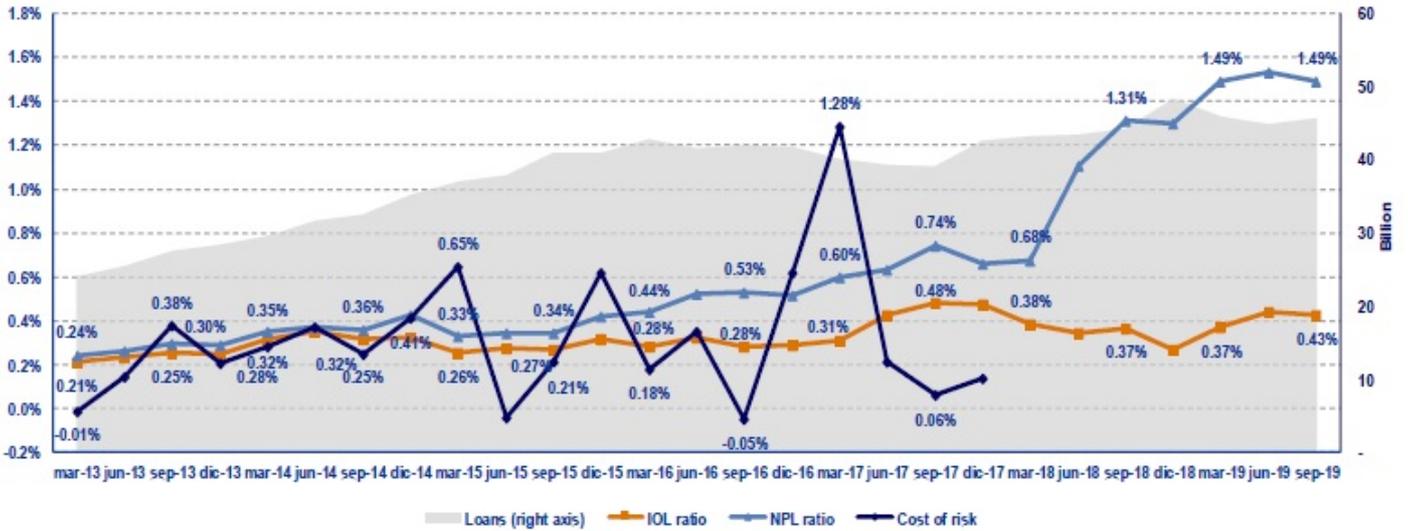
**Delinquency Ratios**



- (1) Adjusted NPL ratio = (Non-performing loans+ Write-offs) / (Total loans + Write-offs).
- (2) Cost of risk = Annualized provisions for loan losses net of recoveries / Total loans.

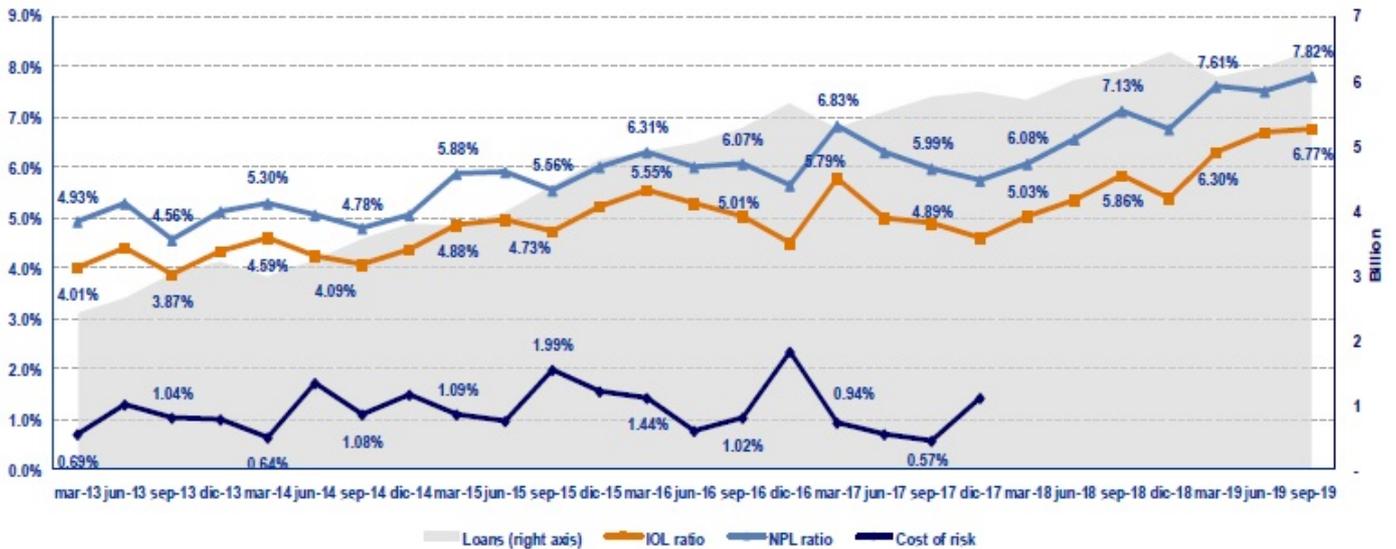
**3.2.1. Delinquency indicators by business line**

**Wholesale Banking – Delinquency ratios**



- (i) The QoQ analysis shows a slight reduction in the IOL and refinanced portfolios. This decrease was primarily due to loan growth during the quarter. In the YoY evolution, the NPL ratio increased. This was mainly attributable to the refinancing extended a specific client in the last quarter of 2018.

### SME-Business – Delinquency ratios



(ii) The IOL and NPL ratios posted increases both QoQ and YoY. This was mainly attributable to the deterioration of the debt service capacity of a small number of clients. These loans have been fully provisioned and are backed by guarantees. It is important to note that this segment’s risk quality indicators are within the appetite for risk that has been set where the objective is to maximize the portfolio’s profitability by striking an adequate balance between risk quality and growth.

### SME - Pyme – Delinquency ratios



(iii) In the SME-Pyme loan book, it is important to analyze the early delinquency ratio, which excludes loans that are overdue less than 60 days (volatile loans whose percentage of recovery is very high) and those overdue more than 150 days (loans that have been provisioned but which cannot be written off due to the existence of real estate collateral- commercial properties - that take five years on average to liquidate).

In 3Q19, the IOL and NPL ratios posted a slight improvement QoQ and YoY, mainly due to the sale of a portion of the under legal collection loans this quarter. The early delinquency ratio registered a slight improvement QoQ of 13 bps but reported a deterioration of 27 bps YoY. This deterioration was attributable to an increase in the number of clients whose loans are more than 60 days past due, which triggered an increase in provisions.

It is important to note that since 2017, this segment has situated comfortably within the risk appetite levels set for the segment, where the objective is to maximize the portfolio's profitability while striking an adequate balance between risk quality and portfolio growth that is in accordance with the organization's risk framework.

### Mortgage – Delinquency ratios

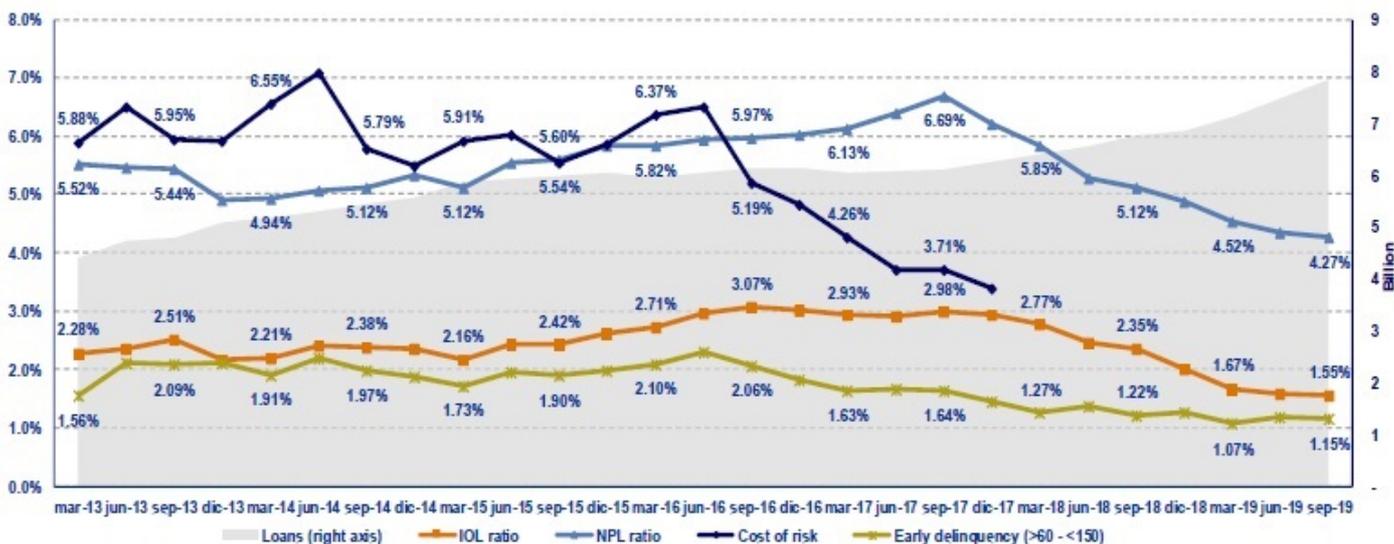


(iv) In terms of Mortgage loans, it is important to note that these ratios are also affected by the existence of real estate collateral and foreclosure takes around 5 years. During this period, these loans cannot be written-off, even when they are fully provisioned.

Traditional delinquency ratios fell QoQ and YoY given that the pace of growth of total loans increased after mortgage loan origination accelerated and the sale of the under legal collection loans this quarter.

The early delinquency ratio, which excludes the effect of loans that are over 150 days overdue, was relatively stable QoQ and YoY. It is important to note that this indicator is situated better than the average observed for the last three years and the organization's appetite for risk.

### Consumer – Delinquency ratios



(v) The indicators for traditional delinquency registered a drop both QoQ and YoY, which was primarily attributable to growth in total loans after: i) campaigns were rolled out to offer better products and conditions to clients, and ii) to the sale of a portion of the under legal collection loans this quarter. It is important to note that the portfolio is within the organization's appetite for risk.

Our traditional delinquency and early delinquency levels are both at the lowest levels that we have seen in the last five years, which speaks well of our risk management and collections initiatives.

Delinquency ratios have improved; nonetheless, the consumer segment has registered an increase in provisions. This was due, in part, to the higher risk assumed when generating digital sales. These products may imply greater risk, but the upside is that they are accompanied by higher income.

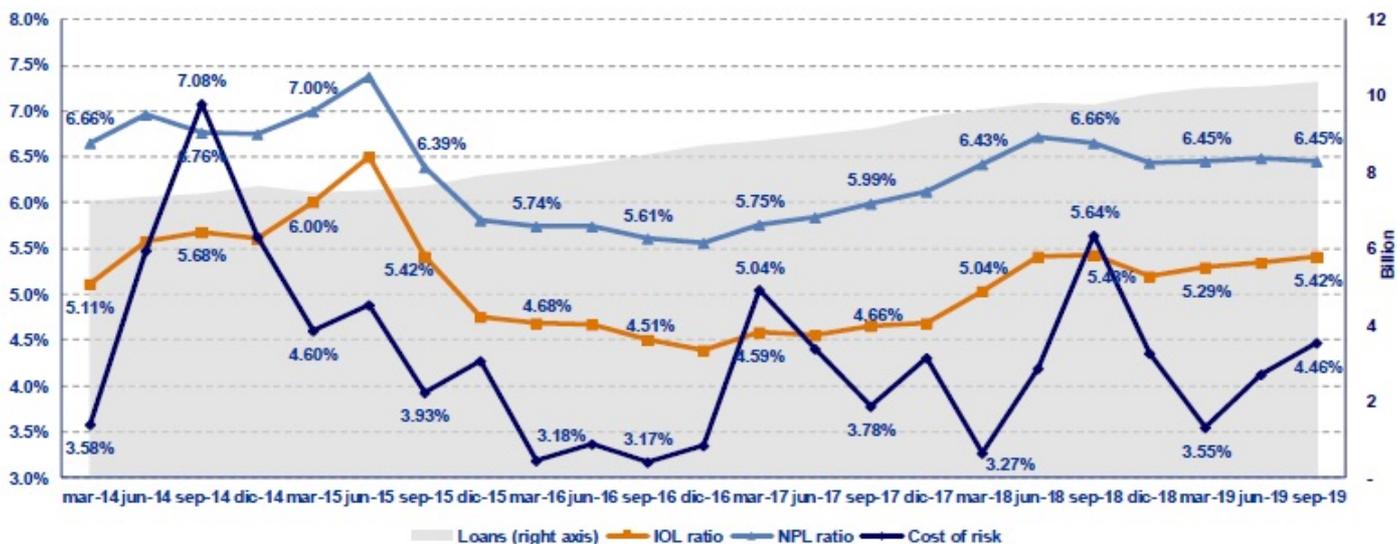
### Credit Card – Delinquency ratios



- (vi) The Credit Card segment registered a decline in its traditional delinquency ratios QoQ. This was primarily due to the sale of the under legal collection loans this quarter and to the effect of statutory bonus payments to dependent employees in July, which prompted some clients to pay credit card debts. The early delinquency ratio posted a drop given that growth in total loans was greater than the expansion posted by loans overdue by 60 and 150 days.

In the YoY analysis, the traditional delinquency ratios also improved. This was mainly due to growth in total loans and to the sale of a portion of the portfolio. Nevertheless, early delinquency rose, driven primarily by an increase in loans that are more than 90 days overdue.

### Mibanco – Delinquency ratios



- (vii) The IOL ratio improved slightly QoQ and YoY due to the decrease of the write-offs. The NPL portfolio posted and improvement both QoQ and YoY due to initiatives to optimize new loan acceptance, which has help cut the number of refinanced loans.

The cost of risk deteriorated QoQ due to the effect of macroeconomic estimates, as indicated in section 3.1. Provisions for Loan Losses, and to the increase in new disbursements. In the YoY analysis, the probability of improved.

**BCP Bolivia – Delinquency ratios**



- (viii) BCP Bolivia reported deterioration QoQ and YoY in its traditional delinquency ratios. This result was primarily attributable to Retail Banking and is aligned with the evolution posted by the financial system in general in Bolivia. Nonetheless, it is important to note that BCP Bolivia has one of the lowest delinquency ratios in the system.

In terms of the cost of risk, it presented an improvement QoQ and YoY due to the decrease in over-due days of some clients that already that already presented deteriorated loans, which represents a reduction in the probability of default in the expected loss model.

#### 4. Net Interest Income (NII)

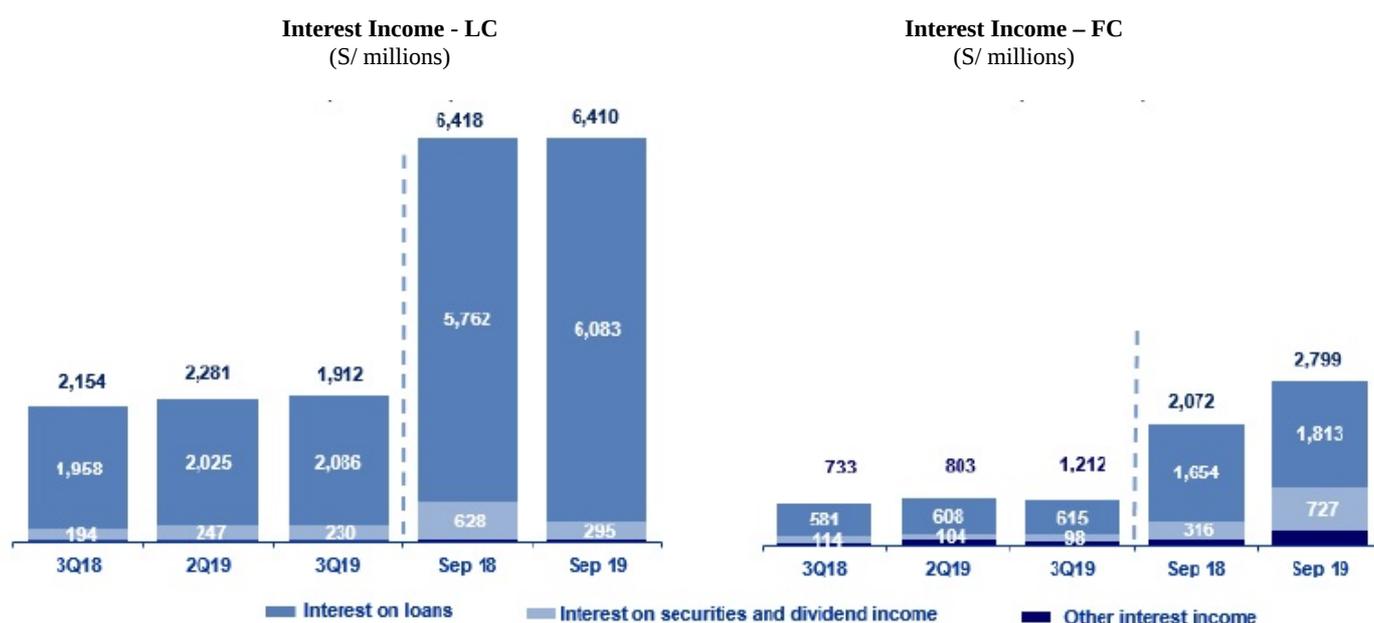
In 3Q19, NII, Credicorp's main source of income, increased +0.9% QoQ and +6.5% YoY while average interest earning assets rose +2.4% QoQ and +8.9% YoY. The aforementioned led NIM to deteriorate -8 bps QoQ and -13bps YoY. YTD, NII increased +7.7%, which translated into an increase of +6bps in NIM. These results were attributable to an improvement in the evolution this year versus last. Nevertheless, due to the increase in the cost of risk, risk-adjusted NIM contracted -18bps QoQ, -18bps YoY and -5bps YTD.

Net interest income	Quarter			% change		YTD		% change Sep 19 / Sep 18
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	
<b>S/ 000</b>								
<b>Interest income</b>	<b>2,887,326</b>	<b>3,083,623</b>	<b>3,123,672</b>	<b>1.3%</b>	<b>8.2%</b>	<b>8,489,090</b>	<b>9,208,969</b>	<b>8.5%</b>
Interest on loans	2,538,591	2,632,649	2,701,117	2.6%	6.4%	7,415,916	7,896,052	6.5%
Dividends on investments	2,893	8,914	2,915	-67.3%	0.8%	18,186	21,496	18.2%
Interest on deposits with banks	36,448	85,477	79,723	-6.7%	118.7%	95,672	251,899	163.3%
Interest on securities	304,528	341,930	325,311	-4.9%	6.8%	925,591	1,000,029	8.0%
Other interest income	4,866	14,653	14,606	-0.3%	200.2%	33,725	39,493	17.1%
<b>Interest expense</b>	<b>748,193</b>	<b>826,866</b>	<b>846,288</b>	<b>2.3%</b>	<b>13.1%</b>	<b>2,244,238</b>	<b>2,485,910</b>	<b>10.8%</b>
Interest on deposits	293,512	364,997	372,822	2.1%	27.0%	877,403	1,091,653	24.4%
Interest on borrowed funds	148,565	152,832	151,221	-1.1%	1.8%	465,796	449,356	-3.5%
Interest on bonds and subordinated notes	231,129	227,869	236,567	3.8%	2.4%	677,773	690,934	1.9%
Other interest expense <sup>(1)</sup>	74,987	81,168	85,678	5.6%	14.3%	223,266	253,967	13.8%
<b>Net interest income <sup>(1)</sup></b>	<b>2,139,133</b>	<b>2,256,757</b>	<b>2,277,384</b>	<b>0.9%</b>	<b>6.5%</b>	<b>6,244,852</b>	<b>6,723,059</b>	<b>7.7%</b>
<b>Risk-adjusted Net interest income <sup>(1)</sup></b>	<b>1,699,575</b>	<b>1,808,463</b>	<b>1,774,612</b>	<b>-1.9%</b>	<b>4.4%</b>	<b>5,121,098</b>	<b>5,388,782</b>	<b>5.2%</b>
Average interest earning assets	154,824,731	164,668,086	168,631,427	2.4%	8.9%	156,895,533	166,952,088	6.4%
<b>Net interest margin <sup>(1)(2)</sup></b>	<b>5.53%</b>	<b>5.48%</b>	<b>5.40%</b>	<b>-8bps</b>	<b>-13bps</b>	<b>5.31%</b>	<b>5.37%</b>	<b>6bps</b>
<b>NIM on loans <sup>(1)(2)</sup></b>	<b>7.84%</b>	<b>7.66%</b>	<b>7.74%</b>	<b>8bps</b>	<b>-10bps</b>	<b>7.72%</b>	<b>7.46%</b>	<b>-26bps</b>
<b>Risk-adjusted Net interest margin <sup>(1)(2)</sup></b>	<b>4.39%</b>	<b>4.39%</b>	<b>4.21%</b>	<b>-18bps</b>	<b>-18bps</b>	<b>4.35%</b>	<b>4.30%</b>	<b>-5bps</b>
<b>Net provisions for loan losses / Net interest income <sup>(1)(2)</sup></b>	<b>20.55%</b>	<b>19.86%</b>	<b>22.08%</b>	<b>222bps</b>	<b>153bps</b>	<b>17.99%</b>	<b>19.85%</b>	<b>186bps</b>

(1) Figures differ from previously reported, please consider the data presented on this report.

(2) Annualized.

#### 4.1. Interest Income



In the QoQ analysis, the increase of +1.3% in Interest Income was due primarily to growth in interest income on loans, which was in turn attributable to:

- Slight acceleration in the growth of average daily loan balances (+2.1% QoQ), which was led by Retail Banking.
- The mix by segment given that although Wholesale Banking continues to represent the highest share of total loans with 41.6%, Retail Banking has increased its share of total loans, going from 40.0% in 2Q19 to 40.5% in 3Q19. Additionally, although mortgage loans continue to lead growth in volumes, segments with higher margins, such as consumer and SME-Pyme, have also registered significant increases.

- (iii) The currency mix given that a larger portion of loan expansion was generated by LC products, which offer better margins than their FC counterparts. The effect of the currency mix also favored growth in interest income on loans.

In the **YoY analysis**, interest income expanded +8.2%, which represented a slower pace of growth than that registered in 2Q19. Growth in net interest income was mainly attributable to an increase in interest income from loans (+6.4%).

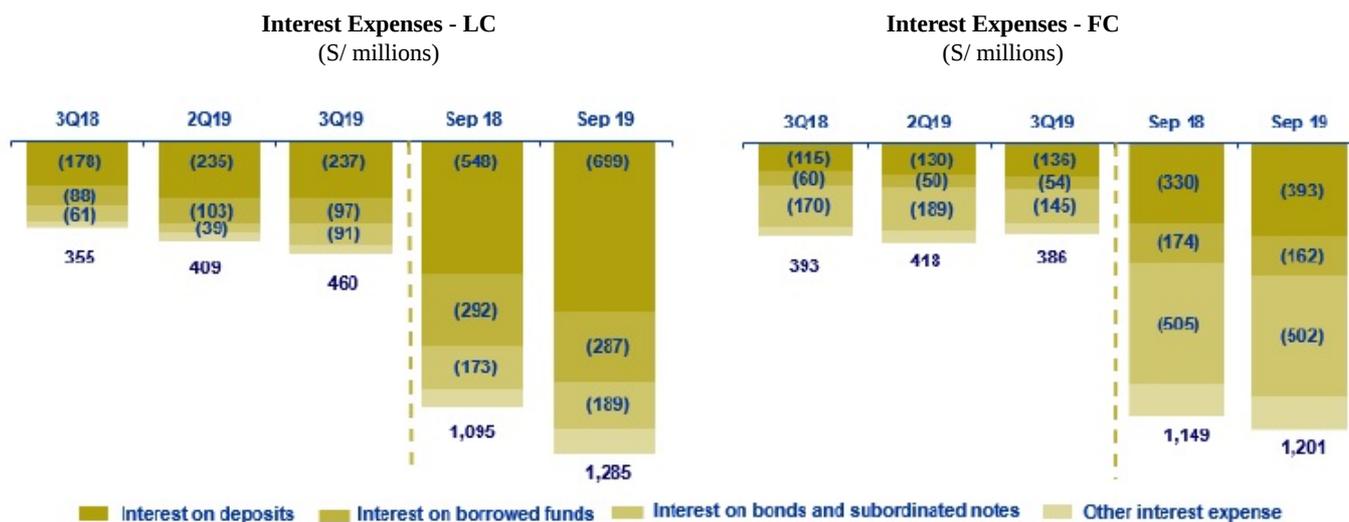
**YTD**, interest income rose +8.5%, which was due primarily to an increase in income from interest on loans, which was in turn attributable to:

- (i) The volume effect due to an uptick in the growth of average daily balances in all segments with the exception of ASB, which translates into total loan growth of +7.1%. This increase was driven mainly by Retail Banking, which registered a +12.3% increase in average daily loan balances YoY.
- (ii) The mix by segment as Retail Banking represented 40.5% of total loans versus 38.7% in 3Q18.
- (iii) The currency mix was also favorable, given that the expansions reported in average daily balances was mainly attributable to growth in the LC portfolio of +15.9% YoY.

To a lesser extent, interest income increased due to:

- (i) Growth in interest on deposits in other banks, which reflects an increase in the volume of BCRP funds. It is important to note that the majority of funds held in BCRP are in FC because the reserve requirement for FC is significantly higher than that required for LC.
- (ii) The increase in interest on securities, which corresponds to growth of 13.9% YoY in the fair value through other comprehensive income investments portfolio. Portfolio growth at the Credicorp level was attributable to expansion in the portfolios of BCP Stand-alone and Pacifico, which grew 28% and 16% respectively.

#### 4.2. Interest Expenses



In the **QoQ analysis**, interest expenses increased +2.3%, which was attributable firstly to bonds and subordinated notes and secondly, to the increase in interest expenses on deposits.

Growth of 3.8% in expenses for bonds and subordinated notes was attributable to liability management of corporate bonds issued by BCP Stand-alone in the third quarter of the year, both in local and foreign currency, which allowed to extend the maturity and at the same time reduce the interest rates of both issuances with maturity at 2020. Additionally, due to higher demand, “new money” was raised for both corporate bonds and the nominal amounts were increased by 900 million for LC and 275 million in FC.

The factors that explain the 2.1% increase in interest expenses on deposits QoQ are:

- (i) The volume effect given that the total deposit balance grew 4.1% QoQ.
- (ii) The deposit mix given that the corresponding increase was mainly due to growth in balances for interest-bearing deposits, specifically savings deposits (+3.3%) and time deposits (+2.2%).
- (iii) The effect of the currency mix given that the increase in the deposit volume was generated by LC deposits, which pay higher rates than FC deposits.

In the **YoY analysis**, interest expenses grew +13.1%. Growth in this component was mainly driven by the +27% YoY expansion registered for interest expenses on deposits.

**YTD**, interest expenses grew +10.8%. This growth was primarily attributable to the +24.4% expansion in interest income on deposits, which was in turn due to:

- (i) The volume effect given that all deposit types increased YoY.
- (ii) The effect of the deposit mix given that the deposits that posted the highest increases in volume were savings deposits (+10.8%) followed by time deposits (+10%).
- (iii) The currency mix effect given that the increase in the deposit volume was generated by LC deposits.

An increase was registered for interest expenses for bonds and subordinated notes for issuances made in the third quarter of the year, as indicated above.

### 4.3. Net Interest Margin (NIM) and Risk-Adjusted NIM

**Credicorp's NIM and Risk-Adjusted NIM <sup>(1)</sup>**



Gap between NIM & Risk-adjusted NIM (bps)	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19
	-124	-132	-107	-125	-146	-116	-100	-113	-94	-81	-114	-103	-95	-109	-120

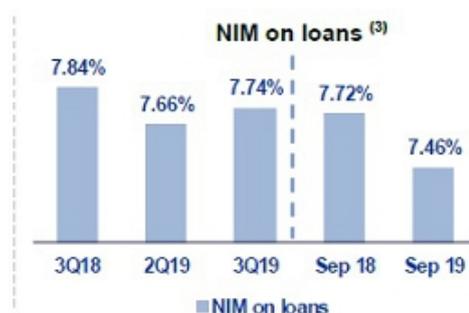
(1) Starting on 1Q17, we exclude derivatives from the NII result. For comparative purposes, figures starting from 1Q16 have been recalculated with the new methodology

**NIM** registered a positive evolution at the YTD, which was attributable to:

- (i) Higher expansion in NII, which, as explained earlier, was in line with loan growth, mainly in retail banking.
- (ii) The increase in interest income on securities due to growth in the fair value through other comprehensive income investments (formerly securities available for sale).

**Risk-adjusted NIM** fell -18pbs both QoQ and YoY and -5pbs YTD due to an increase in provisions, as indicated in the previous section. Growth in loans, as discussed earlier, was driven mainly by Retail Banking, which offers higher margins but also implies higher risk.

NIM on loans deteriorated YoY (-10 bps) and at the YTD (-26 bps) in a context of low market rates. The drop-in rates has hit the Wholesale Banking segments at BCP Stand-alone which are more sensitive to movements in interest rates-hardest but have also affected, albeit to a lesser extent, Retail Banking and Mibanco.



It is also important to analyze the NIM by subsidiary. The table below shows the interest margins for each of Credicorp's main subsidiaries.

NIM Breakdown	BCP		BCP	
	Stand-alone <sup>(1)</sup>	Mibanco	Bolivia <sup>(1)</sup>	Credicorp <sup>(1)(2)</sup>
3Q18	4.83%	15.92%	3.93%	5.53%
2Q19	4.86%	14.89%	3.66%	5.48%
3Q19	4.83%	15.16%	3.72%	5.40%
YTD - Sep 18	4.56%	16.01%	3.66%	5.31%
YTD - Sep 19	4.75%	14.85%	3.59%	5.37%

NIM: Annualized Net interest income / Average period end and period beginning interest earning assets.

(1) Figures differ from previously reported, please consider the data presented on this report.

(2) Credicorp also includes Credicorp Capital, Prima, Grupo Credito and Eliminations for consolidation purposes.

In the YTD evolution at **Credicorp**, we see a slight recovery that corresponds to an improvement in NIM at **BCP Individual**, which represents around 69% of net interest income. This increase offset the deterioration in NIM at BCP Bolivia and Mibanco. The improvement in the margin is in line with loan growth in higher-margin segments, specifically Retail Banking loans.

**Mibanco**, which represents around 21% of net interest income, posted a noteworthy QoQ recovery in NIM, which was attributable to an improvement in asset and liabilities management that allowed to obtain cheaper funding (deposits). Nevertheless, YoY and at the YTD, Mibanco's NIM deteriorated. This was primarily attributable to a drop in LC rates in a highly competitive environment, which negatively affected interest income generation.

<sup>(3)</sup> NIM on loans is calculated as follows:

$$NIM\ on\ loans = \frac{(Interest\ on\ loans - total\ financial\ expenses \times share\ of\ total\ loans\ within\ total\ earning\ assets) \times 4}{Average\ of\ total\ loans\ (beginning\ and\ closing\ balances\ of\ the\ period)}$$

The share of loans within total earning assets is calculated by dividing the average of the beginning and closing balances of total loans for the reporting period, by the average of the beginning and closing balances of the interest earning assets for the reporting period.

## 5. Non-Financial Income

In 3Q19, non-financial income registered growth QoQ, YoY and Year-to-date (YTD). This increase was due primarily to growth in the Net gain on securities, which posted an increase in its share of non-financial income, which situated at 11.8% (vs 8.5% in 2Q19 and 4.6% in 3Q18). The aforementioned was attributable to an improvement in the evolution of business at BCP Stand-alone with regard to sales and revaluation of its investments. Fee income, the main source of non-financial income, posted an improvement in results, in line with an uptick in transactional activity at BCP Stand-alone.

Non-financial income S/ 000	Quarter			% change		YTD		% change Sep 19 / Sep 18
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	
Fee income	773,529	787,250	815,403	3.6%	5.4%	2,290,215	2,385,575	4.2%
Net gain on foreign exchange transactions	182,777	188,358	188,073	-0.2%	2.9%	525,741	554,854	5.5%
Net gain on securities <sup>(1)</sup>	50,192	100,987	150,427	49.0%	199.7%	123,436	364,959	195.7%
Net gain from associates <sup>(1) (2)</sup>	15,698	20,478	21,842	6.7%	39.1%	53,410	57,106	6.9%
Net gain on derivatives held for trading	674	(724)	2,158	398.1%	220.2%	14,959	(1,000)	-106.7%
Net gain from exchange differences	8,834	(3,603)	(1,964)	45.5%	-122.2%	15,754	2,093	-86.7%
Other non-financial income	67,174	98,703	94,647	-4.1%	40.9%	234,060	268,955	14.9%
<b>Total non-financial income, net</b>	<b>1,098,878</b>	<b>1,191,449</b>	<b>1,270,586</b>	<b>6.6%</b>	<b>15.6%</b>	<b>3,257,575</b>	<b>3,632,542</b>	<b>11.5%</b>

(1) The gain from other investments in related companies has been included in the item "Net gain from associates"; which previously was presented in the item "Net gain on sales of securities".

(2) Includes gains on other investments, mainly made up of the profit of Banmedica.

(S/ millions)	3Q18	Quarter 2Q19	3Q19	% change		YTD		% change Sep 19 / Sep 18
				QoQ	YoY	Sep 18	Sep 19	
(+) EPS contribution (50%)	10,686	12,758	14,720	15.4%	37.8%	37,223	36,396	-2.2%
(-) Private health insurance deduction (50%)	(5,711)	(4,746)	(5,350)	12.7%	-6.3%	(14,355)	(12,832)	-10.6%
<b>(=) Net gain from association with Banmedica</b>	<b>4,974</b>	<b>8,012</b>	<b>9,380</b>	<b>17.1%</b>	<b>88.6%</b>	<b>22,867</b>	<b>23,574</b>	<b>3.1%</b>

The **QoQ evolution** shows expansion of 6.6% in non-financial income due to:

- (i) An increase in the **Net gain on securities** due to the sale and fluctuation in the mark to market of securities at BCP Stand-alone. The increase registered for the sale of securities was attributable to gains in the Trading portfolio following the sale of Peruvian government bonds, while the fluctuation in securities was due to gains associated with bonds from the governments of Peru, Mexico and Colombia.
- (ii) Growth in **Fee Income**, mainly at BCP Stand-alone, in line with the increase seen in the transactional level every second half of the year and, to a lesser extent, due to growth in fee income from corporate finance and brokerage.

All of the aforementioned was offset by:

- (i) A contraction in **Other non-financial income** due to an increase in gains reported in 2Q19 for the sale of real estate at BCP Bolivia.

The **YoY analysis** reveals a significant increase in non-financial income of 15.6% due to:

- (i) Growth in the **Net gain on securities**, mainly at BCP Stand-alone. This was primarily attributable to the sale of positions in the fair value through other comprehensive income portfolio (formerly securities available for sale) and, to a lesser extent, to an improvement in the results posted by the international and local fixed income portfolio at ASB. Growth at BCP Stand-alone was due to the fact that in 3Q18, losses were registered in this line following the sale of some investments.
- (ii) Growth of +5.4% in **Fee Income** due to an improvement in the evolution of banking commissions at BCP Stand-alone and, to a lesser extent, at BCP Bolivia and Mibanco, as we will explain in section 5.1.2 Fee Income in the Banking Business.

- (iii) The improvement in **Other non-financial income**, generated by Pacifico following the release of general and underwriting expenses and at BCP Stand-alone for the sale of some real estate (branches) and holdings in the underlying collections portfolio in the months of July and August.

All of the aforementioned was partially offset by:

- (i) The contraction in the **Net gain from exchange differences** due to volatility in the exchange rate (USD/PEN), whose variation negatively affected the position of the balance. The volatility of the exchange rate was due primarily to political uncertainty and trade tensions between the USA and China in 3Q19.

In the **YTD** (Sep 19 vs Sep 18), non-financial income increased due to growth in:

- (i) The **Net gain on securities**, which was primarily attributable to improvements in the results posted by BCP Stand-alone and ASB and, to a lesser extent, by Credicorp Capital and Prima. The aforementioned was attributable to growth in gains in the proprietary investment portfolios at each subsidiary, which was driven by: i) an increase in the mark to market value (MtM) of fair value through profit and loss investments and ii) the sale of some positions of the fair value through other comprehensive income portfolio. It is important to note that the recovery registered in 2019 versus 2018, given that last year, the increase in the international interest rates negatively affected the investment portfolio.
- (ii) **Fee income**, which was mainly attributable to an improvement in business evolution at BCP Stand-alone and Mibanco, which we will describe in greater detail in section 5.1.2 Fee income in the Banking Business.

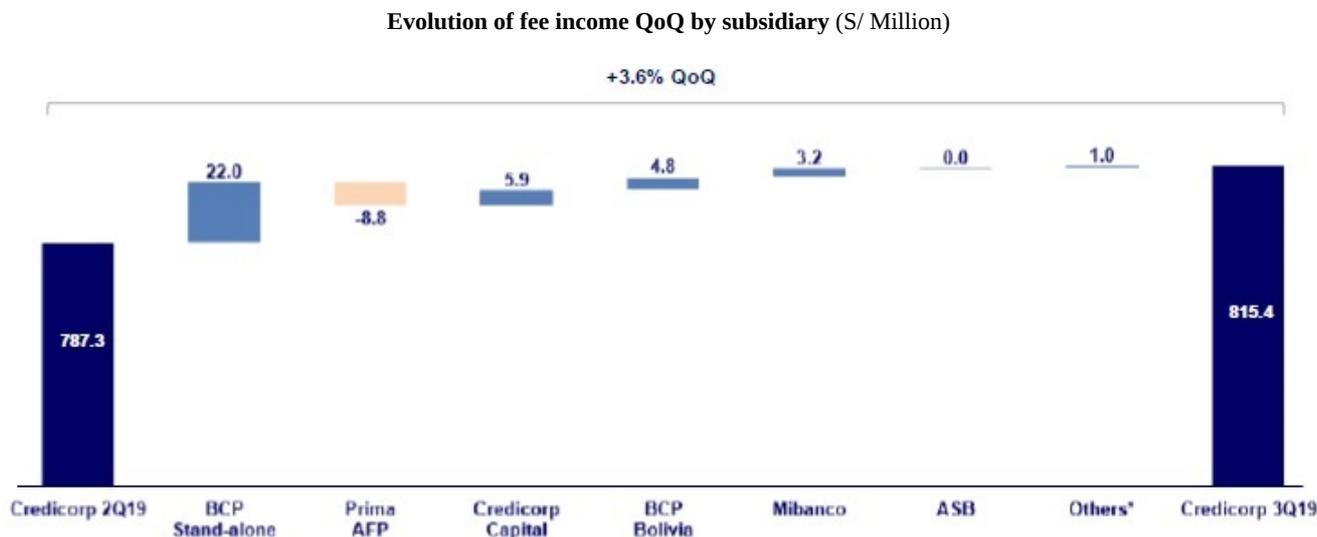
All of the aforementioned was offset by:

- (i) The contraction in the **Net gain on derivatives held for trading** at Credicorp Capital after income from the forward business dropped to cover exchange risk exposure on investments in the trading portfolio and for trading swaps.
- (ii) The decrease in the **Net gain from exchange differences** at BCP Stand-alone, as explained in the YoY analysis.

## 5.1. Fee Income

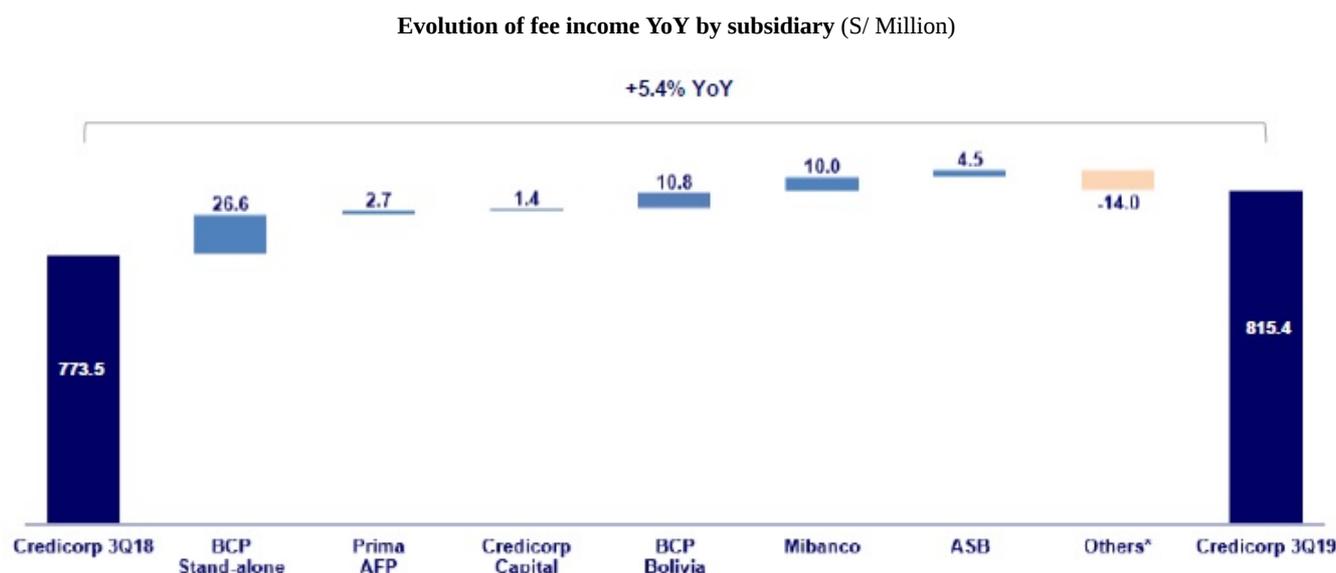
### 5.1.1. By subsidiary

The figure below shows the contribution of each of Credicorp's subsidiaries to Fee Income at Credicorp in 3Q19.



\*Others include Grupo Pacifico and eliminations for consolidation purposes.

The figure below shows the annual evolution of fee income by subsidiary:



\*Others include Grupo Pacifico and eliminations for consolidation purposes.

### 5.1.2. Fee income in the Banking Business

The chart below shows the evolution of the main components of fee income in the banking business:

#### Composition of Fee Income in the Banking Business

Fee Income S/ 000	Quarter			% change		YTD		% change Sep 19 / Sep 18
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	
Miscellaneous accounts <sup>(1)</sup>	177,960	169,732	184,826	8.9%	3.9%	533,388	532,075	-0.2%
Credit cards <sup>(2)</sup>	73,792	71,029	71,633	0.9%	-2.9%	219,186	212,162	-3.2%
Drafts and transfers	59,121	64,485	68,526	6.3%	15.9%	163,223	193,243	18.4%
Personal loans <sup>(2)</sup>	23,119	24,922	24,989	0.3%	8.1%	69,418	73,511	5.9%
SME loans <sup>(2)</sup>	17,342	16,971	16,970	0.0%	-2.1%	49,562	52,505	5.9%
Insurance <sup>(2)</sup>	21,509	23,544	26,951	14.5%	25.3%	61,627	72,696	18.0%
Mortgage loans <sup>(2)</sup>	10,083	9,738	9,213	-5.4%	-8.6%	29,028	28,379	-2.2%
Off-balance sheet <sup>(3)</sup>	51,559	51,828	53,954	4.1%	4.6%	154,480	156,961	1.6%
Payments and collections <sup>(3)</sup>	104,346	104,958	108,619	3.5%	4.1%	304,616	317,340	4.2%
Commercial loans <sup>(3)(4)</sup>	20,566	20,823	21,633	3.9%	5.2%	60,562	64,973	7.3%
Foreign trade <sup>(3)</sup>	11,850	9,792	9,561	-2.4%	-19.3%	30,189	30,330	0.5%
Corporate finance and mutual funds <sup>(4)</sup>	13,425	21,856	15,889	-27.3%	18.4%	44,046	52,806	19.9%
ASB <sup>(4)</sup>	7,450	11,915	11,923	0.1%	60.0%	24,104	34,110	41.5%
Others <sup>(4)(5)</sup>	60,476	73,360	80,253	9.4%	32.7%	182,347	223,415	22.5%
<b>Total fee income</b>	<b>652,597</b>	<b>674,954</b>	<b>704,940</b>	<b>4.4%</b>	<b>8.0%</b>	<b>1,925,775</b>	<b>2,044,507</b>	<b>6.2%</b>

Source: BCP

(1) Saving accounts, current accounts, debit card and master account.

(2) Mainly Retail fees.

(3) Mainly Wholesale fees.

(4) Figures differ from previously reported, please consider the data presented on this report.

(5) Includes fees from BCP Bolivia, Mibanco, network usage and other services to third parties, among others.

In the **QoQ analysis**, fee income in the banking business increased +4.4% QoQ. The components that registered the highest increase this quarter were:

- (i) **Miscellaneous accounts**, mainly due to the increase in fees for debit cards due to charges for consumption to establishments and for exchange rate differences (exchange rate spread). Fees in the savings accounts also rose, driven by higher income for account maintenance and fund transfers between accounts from clients.

- (ii) **Others**, due to an increase in income at BCP Bolivia due to growth in the volume of foreign drafts and transfers and at Mibanco, due to a methodological change in insurance reporting, as explained in 2Q19.
- (iii) **Drafts and transfers**, mainly due to an increase in fees for transfers from savings products; transfers to the interior of the country; interbank transfers; and foreign transfers.

Growth was slightly attenuated by:

- (i) **Corporate finance and mutual funds**, which was attributable to a decrease in income this quarter after income hit an unusual level in 2Q19 (peak since 2Q17) due to the recognition of deferred fee income for loan cancellations in June.

In the **YoY analysis**, the +8.0% growth was attributable to the same factors that drove the increase in income QoQ. The aforementioned offset the drop in income for **Foreign Trade**, after lower fees were reported due to letters of credit for import and export, and **Credit Cards** due to a decrease in billing levels.

In the **YTD analysis (Sep 19 vs Sep 18)**, fee income in the banking business increased +6.2% due to:

- (i) **Others**, primarily at Mibanco, due to an increase in insurance income, and at BCP Bolivia due to an increase in foreign drafts and transfers and for fees in the contingent portfolio. The aforementioned led Others to increase their share of total fees for banking services to 10.9% in Sep 19 (vs 9.5% in Sep 18).
- (ii) The increase in **Drafts and Transfers** due to growth in domestic transfers, foreign transfers and interbank transfers, which was attributable to an increase in transactional activity.
- (iii) An increase in the level of **Payments and collections** due to an increase in commissions for collections services, payments for company services and collections for insurance products for clients.

The aforementioned offset the drop in **Credit Cards**, which was attributable to the same factors discussed in the YoY analysis, and to **Miscellaneous Accounts** due to a decrease in income from account maintenance.

## 6. Insurance Underwriting Result

The insurance underwriting result increased 6.0% QoQ due to an increase in the net earned premium in life insurance and property and casualty business (P&C), which was attenuated by an increase in the net claims and higher acquisition costs in both businesses. The YoY underwriting result increased 3.7% and 1.0% YTD, which was attributable to an increase in net earned premiums in P&C and Life businesses and to a decrease in the acquisition costs for life insurance business. The aforementioned was offset by an increase in net claims for both businesses.

Insurance underwriting result S/ 000	Quarter			% change		YTD		% change
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Net earned premiums	536,277	590,066	612,534	3.8%	14.2%	1,556,984	1,789,756	15.0%
Net claims	(318,644)	(379,718)	(392,520)	3.4%	23.2%	(914,234)	(1,158,759)	26.7%
Acquisition cost <sup>(1)</sup>	(96,382)	(91,666)	(94,239)	2.8%	-2.2%	(292,486)	(277,186)	-5.2%
<b>Total insurance underwriting result</b>	<b>121,251</b>	<b>118,682</b>	<b>125,775</b>	<b>6.0%</b>	<b>3.7%</b>	<b>350,264</b>	<b>353,811</b>	<b>1.0%</b>

(1) Includes net fees and underwriting expenses.

**Total underwriting result by business**  
(S/ millions)



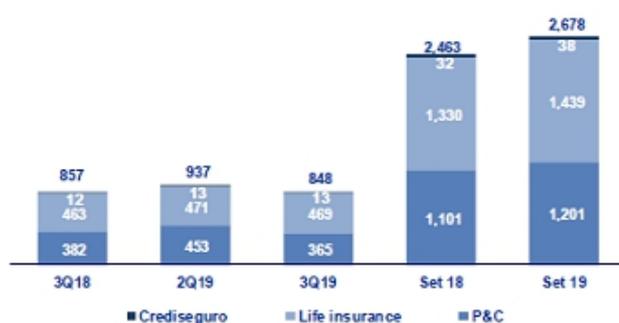
In the QoQ analysis, the improvement in the underwriting result was attributable mainly to the life insurance business and to a lesser extent, to the P&C business. In life insurance business, the increase was due to growth in net premiums in Annuities, Credit Life and Group Life, which was attenuated by an increase in net claims in Credit Life and Annuities lines, and to a lesser extent, in Individual Life, and to the increase in acquisition cost due to higher commissions, particularly in Credit Life and Group Life, in line with the increase in net premiums. In the P&C business, the increase in the result is due to an increase in net earned premiums in the Medical Assistance, Personal Lines and Commercial lines, which was attenuated by an increase in net claims in the Medical Assistance and Personal lines.

In the YoY analysis, the increase in the underwriting result is attributable to the life insurance business; growth was attenuated by the P&C business. In the life insurance business, the variation was due to an increase in the net earned premium in Disability and Survivorship (D&S) lines and in Credit Life and to a decrease in the acquisition cost, which was attributable to a drop in commissions in Credit Life. This was attenuated by an increase in net claims in D&S, Annuities, Credit Life and Individual Life lines. In the P&C business, the decrease is due to an increase in net claims in the Medical Assistance, Cars and Commercial lines and to growth in the acquisition cost due to higher commissions in Personal Lines, Cars and the Commercial lines. These effects were mitigated by the increase in net earned premium, which was attributable to Medical Assistance, Personal Lines and Cars.

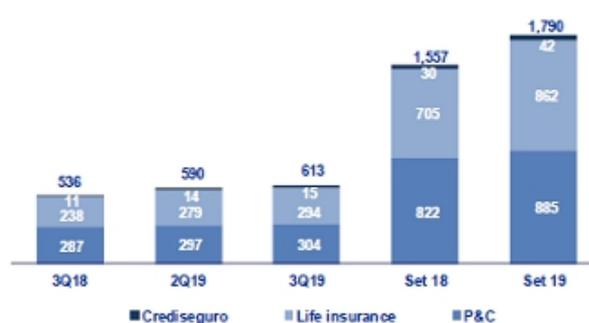
In the YTD analysis, in 2019 the underwriting result reported an increase of +1.0%, which was primarily attributable to an improvement in the P&C business due to an increase in the net earned premium for Personal Lines, Medical Assistance and the Car Line. This was attenuated by an increase in net claims in life insurance business, which was mainly driven by the D&S lines and to a lesser extent, by Annuities and Credit Life.

## 6.1. Net earned premiums

**Written premiums by business**  
(S/ millions)



**Net earned premiums by business**  
(S/ millions)



**Written premiums** decreased -9.6% QoQ, which was primarily attributable to P&C business and, to a lesser extent, to the life insurance business:

- (i) P&C business decreased in (i) Commercial Lines due to aviation and fire risks, given that last quarter, new accounts led to an increase in written premiums, (ii) Cars due to lower production in the brokers and alliance channel, (iii) Medical Assistance due to a decrease in comprehensive insurance policies and (iv) Personal Lines due to drop in renewals this quarter.
- (ii) The Life insurance business also posted a decrease, albeit smaller than that registered in P & C. The decrease in life was attributable to a drop in sales in Annuities, which was primarily seen in the particular individual annuity line, and to D&S, which reported higher premiums in the second quarter. This effect was mitigated by higher production in Credit Life and Individual Life through the bancassurance channel.

**Net earned premiums** increased +3.8% QoQ. This growth was driven by both the life insurance and P&C businesses. Life insurance registered growth in (i) Annuities, due to a decrease in underwriting reserves in line with the evolution of total premiums described above (ii) an increase in sales of Credit Life through the bancassurance channel and (iii) Group Life due to SCTR and Collective Life, which was attributable to policy renewals at mining companies. The P&C business registered an increase, which was primarily due to growth in the Medical Assistance and Personal Lines due to drop in provisions for unexpired risks, in line with a decrease in premiums that are billed annually.

In the YoY analysis, **Total premiums** decreased -1.1% primarily through the P&C business, mitigated by life insurance business. In the P&C business, the reduction is attributable to a decrease in the Commercial Lines, specifically in the fire segment (annual renewal with Petroperu and Unacem in 3Q18), and to Cars, where the decrease was mainly attributable to a drop in production. In life insurance business, the increase was attributable to higher premiums for the D&S lines, which was due to the fact that in January 2019, the company won two tranches of the tender process for SISCO IV contract<sup>4</sup> (2019-2020), which compares favorably with the single tranche under SISCO III (2017-2018); this was attenuated by a decrease in Annuities line.

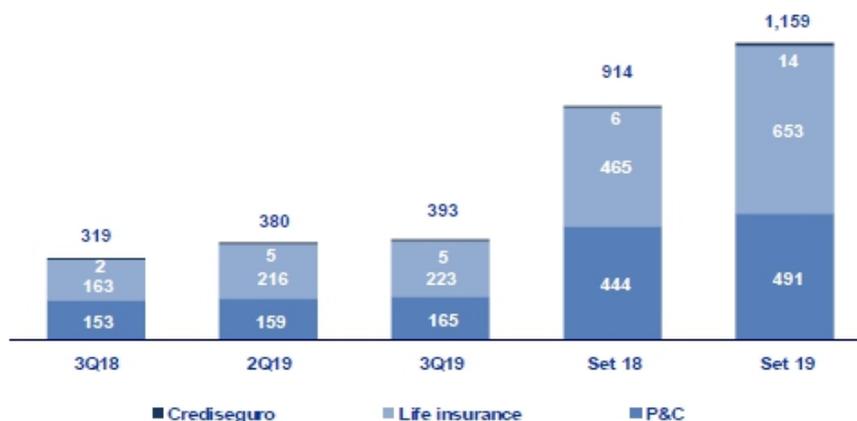
**Net earned premiums** increased +14.2% YoY in the life insurance business, which was mainly attributable to: i) the D&S lines, due to an increase in premiums associated with SISCO IV and ii) Credit Life, due to an increase in sales in the bancassurance channel. In the P&C business, an increase in production was attributable to the Medical Assistance and Personal Lines.

In the YTD analysis, in 2019, net premiums increased +15.0% compared to 2018. This was primarily attributable to the life insurance business, where growth was driven by the D&S Lines (through the tranches won in the SISCO tender) and by Individual Life. In the P&C business, growth was attributable to Personal Lines, Medical Assistance and the Cars line.

<sup>4</sup> Insurance companies that obtain tranches through a public tender process to manage the disability and survival risk of AFP affiliates.

## 6.2. Net claims

**Net claims by business**  
(S/ millions)



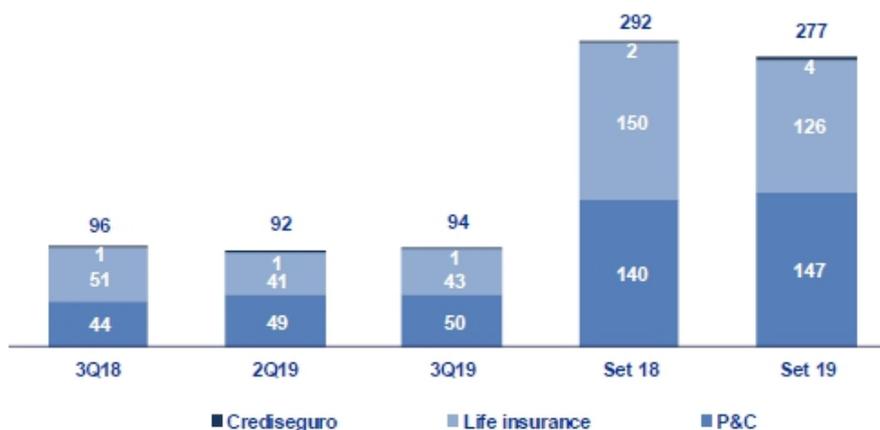
Net claims increased +3.4% QoQ in the Life and P&C business. In life insurance, the increase was attributable to (i) Credit Life, due to an increase in reported cases through the alliance channel, (ii) Annuities, due to higher pension payments through individual annuity and (iii) Individual life, after more incurred but not reported reserves were set aside. In P&C, the increase was attributable to Medical Assistance after reserves were increased for comprehensive products and Personal Lines.

In the YoY analysis, net claims increased +23.2%. This was driven by both the Life and P&C businesses. The increase reported in life insurance was attributable to (i) D&S, after Pacifico won two tranches of the SISCO IV versus one tranche under SISCO III; (ii) Annuities, due to pension payments through the “Renta Flex” product and (iii) Credit Life, through the bancassurance and alliance channel. In P&C business growth was attributable to: i) the Medical Assistance line, given that reserves were released in 3Q18, ii) the Cars Line, which registered an increase in claims frequency for the SOAT product and iii) the Commercial Lines, due to claims readjustments in favor in 3Q18.

In the YTD analysis, net claims increased +26.7% due to growth in claims in the life insurance business through the D&S line, via SISCO IV; Annuities (“Renta Flex” and individual annuities products); and Credit Life, via the bancassurance channel. In the P&C business, the increase in the net claims was attributable to the Medical Assistance, Cars and Personal Lines.

## 6.3. Acquisition cost

**Acquisition cost by Business**  
(S/ millions)



Acquisition cost S/ 000	Quarter			%change		YTD		%change
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Net fees	(69,813)	(58,717)	(65,715)	11.9%	-5.9%	(205,518)	(184,445)	-10.3%
Underwriting expenses	(27,777)	(49,237)	(30,039)	-39.0%	8.1%	(91,322)	(113,851)	24.7%
Underwriting income	1,208	16,288	1,514	-90.7%	25.3%	4,354	21,111	384.8%
<b>Acquisition cost</b>	<b>(96,382)</b>	<b>(91,666)</b>	<b>(94,239)</b>	<b>2.8%</b>	<b>-2.2%</b>	<b>(292,486)</b>	<b>(277,186)</b>	<b>-5.2%</b>

The acquisition cost rose +2.8% QoQ. This was primarily due an increase in the acquisition cost for the Life insurance business and, to a lesser extent, to an increase in this line in the P&C business. Growth in the acquisition cost reported by the life insurance business was attributable to an increase in commissions reported for Credit Life, in line with an increase in production, and to Group life (specifically Collective Life and SCTR products) as well as Individual Life. This was attenuated by a release of provisions for uncollectible premiums in Group Life. In the P&C business, the increase in the acquisition cost was attributable to a decrease in the commissions received from reinsurers in the Commercial Lines.

In the YoY analysis, the acquisition cost decreased -2.2%. This was mainly attributable to the life insurance business and attenuated by P&C business. In the life business, the decrease in commissions was driven by a drop in production in Credit life through the alliances channel. In the P&C business, growth in the acquisition cost was due to the increase in commissions in Personal Lines, in line with higher production, and in the Cars and Commercial Lines, due to a decrease in commissions ceded.

In the YTD analysis, the acquisition cost decreased -5.2%. This was driven by a decrease in commissions in the Life insurance business, which was associated with the Credit Life line. The aforementioned was attenuated by an increase in the net underwriting expense in the P&C business, through Personal Lines, Cars and Commercial Lines, and in the life business, through the Individual Life line.

## 7. Operating Expenses and Efficiency

In the YoY and YTD analysis, the 40 bps improvement in the efficiency ratio was attributable to the fact that operating income grew at a faster pace than operating expenses. The increase in operating income was due primarily to growth in net interest income, which offset the increase in salaries and employee benefits.

Operating expenses S/ 000	Quarter			% change		YTD		% change
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Salaries and employees benefits	794,634	845,835	845,345	-0.1%	6.4%	2,352,806	2,525,497	7.3%
Administrative, general and tax expenses	590,491	531,336	560,780	5.5%	-5.0%	1,647,927	1,605,257	-2.6%
Depreciation and amortization <sup>(1)</sup>	105,517	180,381	185,574	2.9%	75.9%	318,710	506,652	59.0%
Association in participation	5,711	4,746	5,348	12.7%	-6.4%	14,355	12,830	-10.6%
Acquisition cost <sup>(2)</sup>	96,382	91,666	94,239	2.8%	-2.2%	292,486	277,186	-5.2%
<b>Operating expenses <sup>(3)</sup></b>	<b>1,592,735</b>	<b>1,653,964</b>	<b>1,691,286</b>	<b>2.3%</b>	<b>6.2%</b>	<b>4,626,284</b>	<b>4,927,422</b>	<b>6.5%</b>
<b>Operating income <sup>(4)</sup></b>	<b>3,656,922</b>	<b>3,838,582</b>	<b>3,915,430</b>	<b>2.0%</b>	<b>7.1%</b>	<b>10,701,915</b>	<b>11,511,443</b>	<b>7.6%</b>
<b>Efficiency ratio <sup>(5)</sup></b>	<b>43.6%</b>	<b>43.1%</b>	<b>43.2%</b>	<b>10 bps</b>	<b>-40 bps</b>	<b>43.2%</b>	<b>42.8%</b>	<b>-40 bps</b>
<b>Operating expenses / Total average assets <sup>(6)</sup></b>	<b>3.80%</b>	<b>3.68%</b>	<b>3.68%</b>	<b>0 bps</b>	<b>-12 bps</b>	<b>3.64%</b>	<b>3.61%</b>	<b>-3 bps</b>

(1) Since the 1Q19, the application of IFRS 16 is in effect, which corresponds to a greater depreciation for the asset for right-of-use". Likewise, the expenses related to the depreciation of improvements in building for rent is being reclassified to the item "Other expenses".

(2) The acquisition cost of Pacifico includes net fees and underwriting expenses.

(3) Operating expenses = Salaries and employee's benefits + Administrative, general and tax expenses + Depreciation and amortization + Acquisition cost + Association in participation.

(4) Operating income = Net interest income + Fee income + Net gain on foreign exchange transactions + Net gain from associates + Net gain on derivatives held for trading + Result on exchange differences + Net premiums earned.

(5) Figures differ from previously reported, please consider the data presented on this report. Operating expenses / Operating income.

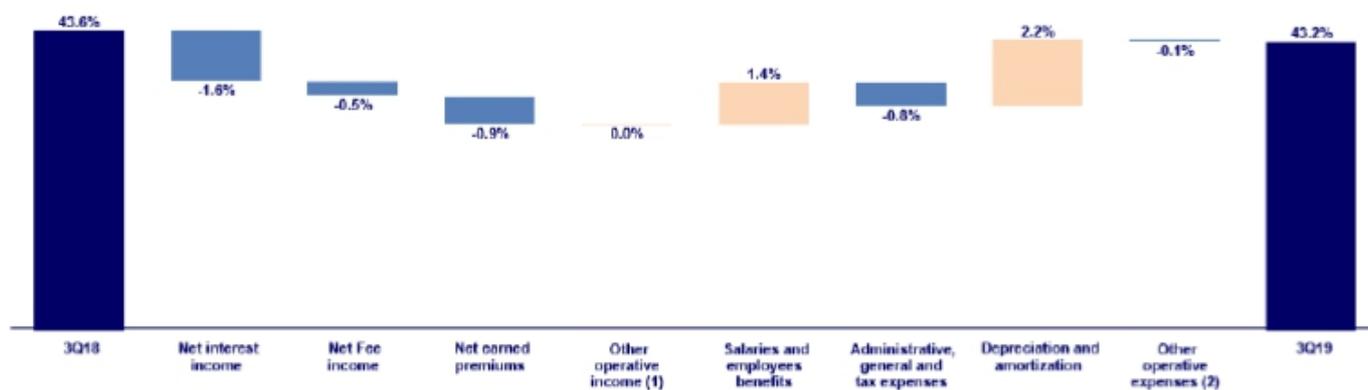
(6) Figures differ from previously reported, please consider the data presented on this report. Operating expenses / Average of Total Assets. Average is calculated with period-beginning and period-ending balances.

In the **QoQ analysis**, the deterioration in the efficiency ratio was due to seasonal effects on operating expenses; as such, the YoY analysis provides a clearer picture of the evolution of efficiency.

In the **YoY analysis**, a 40 bps increase is evident in the efficiency ratio. This took place in a context in which growth in operating income outpaced the expansion posted by operating expenses.

The figure below shows the impact generated by each item of income and operating expenses on the efficiency ratio:

**YoY evolution of the efficiency ratio by account**



(1) Other operating income includes: Net gain on foreign exchange transactions, Net gain from associates, Net gain on derivatives held for trading and Net gain from exchange difference.

(2) Other operating expenses includes: Acquisition cost and Association in participation

The analysis of the impact of operating income shows that the improvement in the efficiency ratio YoY was due to the following:

- (i) Growth in net interest income, in line with the expansion of average daily loans balances in the vast majority of segments, as indicated in section 4.1. *Interest income*.
- (ii) The increase in net earned premiums at Pacifico, which was generated by both the P&C line and life insurance, as we will explain in the section 6.1 *Net earned premiums*.

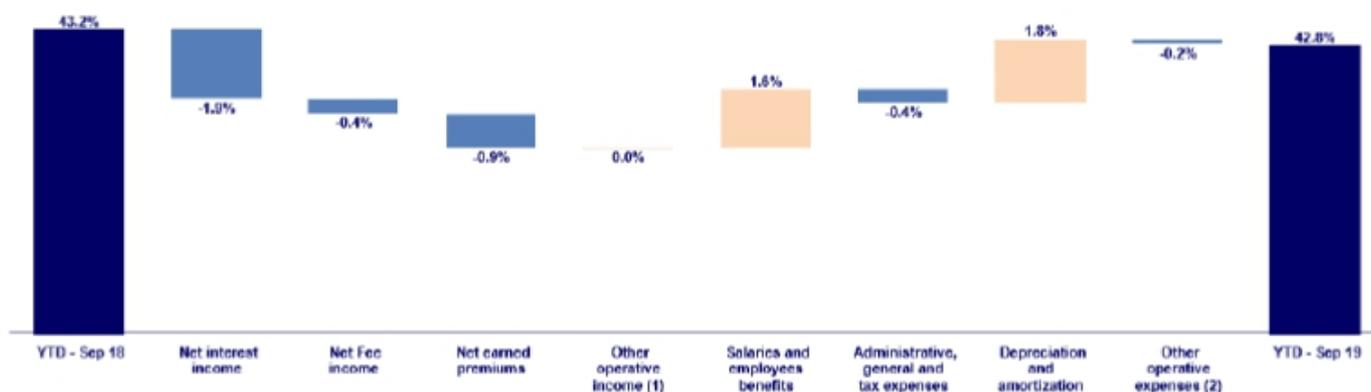
- (iii) The increase in fee income at BCP Stand-alone and, to a lesser extent, at BCP Bolivia and Mibanco, as indicated in in section 5.1.2 Income from commissions in the Banking Business.

The YoY increase in operating expenses reflects:

- (i) An increase in salaries and employee benefits, mainly at Mibanco, and to a lesser extent at BCP Stand-alone and Credicorp Capital. In the case of Mibanco, the increase was due to growth in the sales force in 1Q19, in line with the strategy to build capacities to ensure future growth at Mibanco. At BCP, the increase was driven primarily by growth in fixed remuneration after new personnel with specialized knowledge were hired in 1H19, and although, to a lesser extent, to expansion in variable remuneration after productivity incentives were increased in Retail Banking. The increase in salaries and employee benefits at Credicorp Capital was attributable to an increase in the headcount, mainly in Peru and Chile.
- (ii) The increase in the depreciation and amortization line. It is important to note that this line should be analyzed alongside administrative and general expenses given that under IFRS 16, leasing expenses, which were previously included in administrative and general expenses, are now reported in the depreciation line.

YTD, the efficiency ratio also improved 40 bps. This improvement was due to the same factors as those indicated in the YoY analysis. The figure below shows the impact of the variation that each account had on Credicorp’s efficiency ratio.

**YTD evolution of the efficiency ratio by account**



(1) Other operating income includes: Net gain on foreign exchange transactions, Net gain from associates, Net gain on derivatives held for trading and Net gain from exchange difference.

(2) Other operating expenses includes: Acquisition cost and Association in participation

## 7.1. Credicorp's Administrative, General and Tax Expenses

### Credicorp's administrative, general and tax expenses

Administrative, general and tax expenses <sup>(1)</sup> S/ 000	Quarter						% change		YTD		% change
	3Q18	%	2Q19	%	3Q19	%	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Marketing	80,618	14%	87,714	17%	86,768	15%	-1.1%	7.6%	225,369	252,982	12.3%
Taxes and contributions	60,213	10%	64,182	12%	65,981	12%	2.8%	9.6%	175,755	196,872	12.0%
Infrastructure	72,622	12%	76,788	14%	76,718	14%	-0.1%	5.6%	210,415	221,450	5.2%
Systems outsourcing	58,283	10%	44,410	8%	47,933	9%	7.9%	-17.8%	165,889	124,216	-25.1%
Programs and systems	67,685	11%	69,538	13%	69,462	12%	-0.1%	2.6%	188,789	202,849	7.4%
Communications	20,845	4%	21,223	4%	18,937	3%	-10.8%	-9.2%	63,367	62,874	-0.8%
Rent	47,446	8%	21,028	4%	12,037	2%	-42.8%	-74.6%	144,118	63,528	-55.9%
Consulting	53,478	9%	30,864	6%	61,082	11%	97.9%	14.2%	132,253	125,720	-4.9%
Channels	58,127	10%	61,144	12%	62,333	11%	1.9%	7.2%	160,893	176,244	9.5%
Gastos Legales	9,873	2%	10,513	2%	8,793	2%	-16.4%	-10.9%	28,181	25,979	-7.8%
Gastos de Representación	3,303	1%	5,068	1%	5,300	1%	4.6%	60.5%	12,411	15,482	24.7%
Seguros	13,305	2%	13,767	3%	16,417	3%	19.2%	23.4%	31,176	41,739	33.9%
Others <sup>(2)</sup>	44,691	8%	25,097	5%	29,018	5%	15.6%	-35.1%	109,310	95,321	-12.8%
<b>Total administrative and general expenses</b>	<b>590,491</b>	<b>100%</b>	<b>531,336</b>	<b>100%</b>	<b>560,780</b>	<b>100%</b>	<b>5.5%</b>	<b>-5.0%</b>	<b>1,647,927</b>	<b>1,605,257</b>	<b>-2.6%</b>

(1) Administrative, general and tax expenses differ from previously reported because BCP Bolivia has been included.

(2) Others include ASB, BCP Bolivia, Grupo Credito and eliminations for consolidation.

The **QoQ increase** in administrative and general expenses was mainly due to a seasonal effect. This effect is reflected in the Consultants line and is mainly attributable to transformation projects and more specifically, to digital issues at BCP Stand-alone.

The YoY analysis, which excludes the seasonal effect on operating expenses, shows a drop in expenses, mainly due to a decrease in expenses for systems Outsourcing and Leasing. This was attributable to the application of IFRS 16, which indicates that financial leasing expenses will not be included in administrative and general expenses and taxes. Now, a portion of systems outsourcing and leasing expenses (approximately 90%) are included in depreciation and amortization and the rest in financial expenses.

The aforementioned offset the increase in:

- (i) Expenses for Consultants for the factors discussed in the QoQ analysis and to a lesser extent, the increase in Credicorp Capital due a project that aims to optimize the way in which support teams operate between countries.
- (ii) An increase in Marketing, mainly at BCP Stand-alone due to an increase in expenses for the Latam Miles Program and for different advertising campaigns for Yape and the celebration of BCP's 130 year anniversary and;
- (iii) Higher expenses in our channels due to an increase in fee income, in line with growth in the volume of transfers at the national level and abroad, as indicated in chapter 5.1.2. Fee Income in the Banking Business.

In the YTD operating efficiency ratio there is a slight reduction in expenses, which is mainly attributable to the effect of IFRS 16, as indicated in the YoY analysis. The aforementioned offset the increase in Marketing and Channels, which was attributable to the same factors indicated in the YoY analysis.

## 7.2. Efficiency Ratio

Efficiency Ratio by Subsidiary <sup>(1)(2)</sup>

	BCP					
	Stand-alone	BCP Bolivia	Mibanco	Pacifico	Prim a AFP	Credicorp
3Q18	42.4%	60.2%	45.4%	30.9%	45.3%	43.6%
2Q19	40.1%	61.7%	52.3%	27.7%	40.6%	43.1%
3Q19	40.8%	56.8%	50.7%	27.7%	44.0%	43.2%
Var. QoQ	70 bps	-490 bps	-160 bps	0 bps	340 bps	10 bps
Var. YoY	-160 bps	-340 bps	530 bps	-320 bps	-130 bps	-40 bps
YTD - Sep 18	40.7%	62.6%	47.5%	31.8%	46.0%	43.2%
YTD - Sep 19	39.6%	60.0%	52.5%	27.8%	42.0%	42.8%
% change						
Sep 19 / Sep 18	-110 bps	-260 bps	500 bps	-400 bps	-400 bps	-40 bps

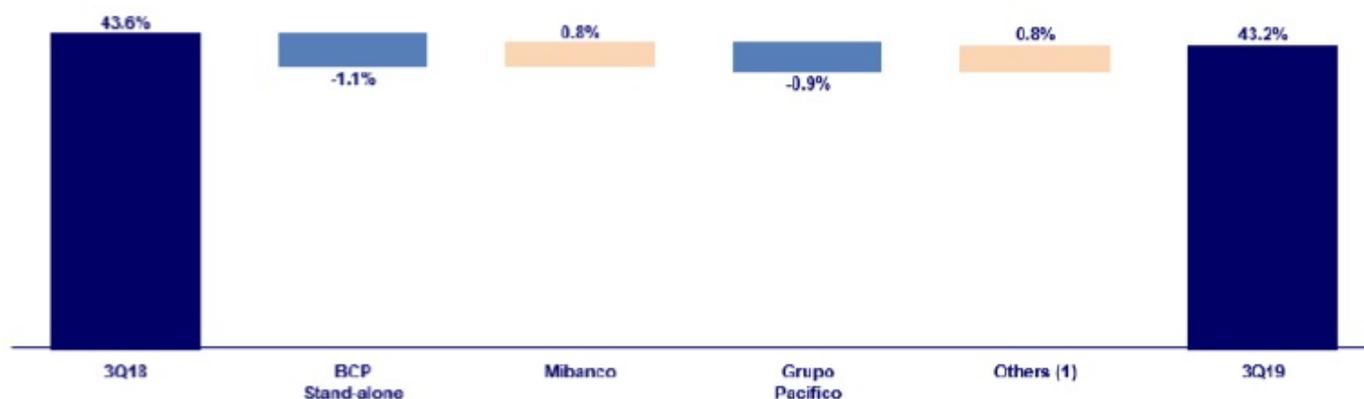
(1) (Salaries and employee's benefits + Administrative, general and tax expenses + Depreciation and amortization + Acquisition cost + Association in participation) / (Net interest income + Fee income + Net gain on foreign exchange transactions + Net gain from associates + Net gain on derivatives held for trading + Result on exchange differences + Net premiums earned).

(2) The efficiency ratio differs from previously reported, please consider the data presented on this report.

In the QoQ analysis, the deterioration in efficiency was attributable to seasonal effects on operating expenses; as such, the YoY analysis provides a clearer picture of the business result.

The figure below shows the contribution of each subsidiary to the evolution of the efficiency ratio YoY.

YoY evolution of the efficiency ratio by subsidiary



(1) Other operating income includes: Net gain on foreign exchange transactions, Net gain from associates, Net gain on derivatives held for trading and Net gain from exchange difference.

(2) Other operating expenses includes: Acquisition cost and Association in participation

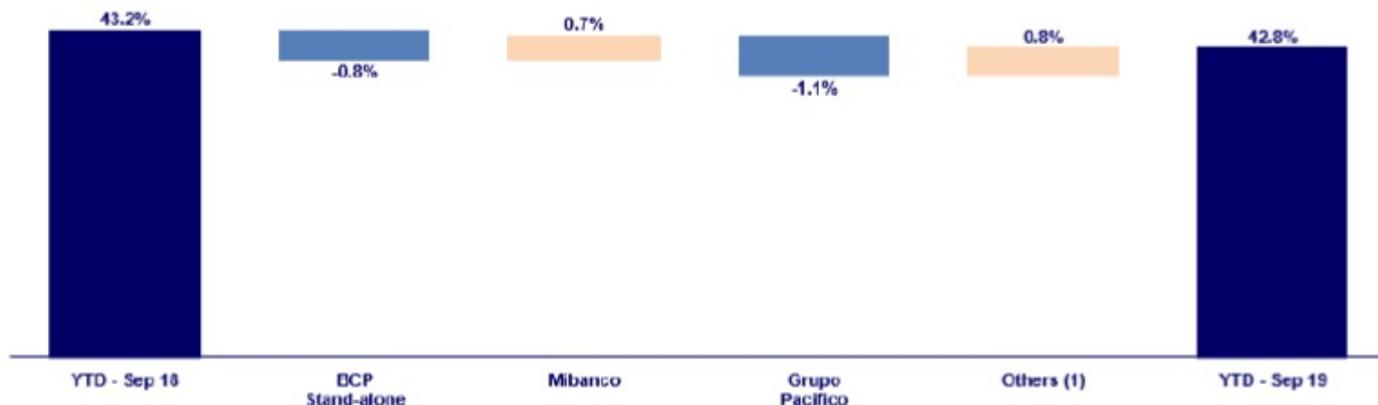
The improvement in efficiency at Credicorp YoY was due to:

- (i) Improvement at BCP Stand-alone, which was mainly attributable to an increase in interest income on loans, which was driven by loan growth YoY. The aforementioned offset the increase in operating expenses and;
- (ii) Grupo Pacifico, which registered an improvement that was primarily attributable to an increase in operating income. This growth was mainly the result of expansion in net earned premiums (primarily in the Life business) and, to a lesser extent, to a reduction in the acquisition cost of this business line. It is important to note that growth in net earned premiums was attenuated by an increase in net claims, which are not included in operating expenses.

The aforementioned offset the deterioration in the efficiency ratio of (i) Mibanco, which was associated with growth in the sales force to increase long-term capacities and to the reduction in net interest income due to an uptick in competition and (ii) Credicorp Capital, due to an increase in expenses for salaries and employee benefits after the headcount was increased.

YTD, the efficiency ratio by subsidiary posted results similar to that seen YoY. The figure below shows the impact of the variation of each subsidiary on the efficiency ratio at Credicorp:

**YTD evolution of the efficiency ratio by subsidiary**



(1) Other operating income includes: Net gain on foreign exchange transactions, Net gain from associates, Net gain on derivatives held for trading and Net gain from exchange difference.

(2) Other operating expenses includes: Acquisition cost and Association in participation

## 8. Regulatory Capital

### 8.1. Regulatory Capital – BAP

Regulatory Capital and Capital Adequacy Ratios S/ 000	As of			% Change	
	3Q18	2Q19	3Q19	QoQ	YoY
Capital Stock	1,318,993	1,318,993	1,318,993	0.0%	0.0%
Treasury Stocks	(207,994)	(207,839)	(207,839)	0.0%	-0.1%
Capital Surplus	249,398	227,380	222,605	-2.1%	-10.7%
Legal and Other capital reserves <sup>(1)</sup>	17,576,109	19,423,324	19,416,912	0.0%	10.5%
Minority interest <sup>(2)</sup>	311,469	357,067	357,157	0.0%	14.7%
Loan loss reserves <sup>(3)</sup>	1,476,168	1,608,215	1,633,135	1.5%	10.6%
Perpetual subordinated debt	660,000	575,225	592,025	2.9%	-10.3%
Subordinated Debt	4,680,739	4,735,573	4,778,365	0.9%	2.1%
Investments in equity and subordinated debt of financial and insurance companies	(604,352)	(777,011)	(775,048)	-0.3%	28.2%
Goodwill	(635,968)	(601,333)	(621,686)	3.4%	-2.2%
Deduction for subordinated debt limit (50% of Tier I excluding deductions) <sup>(4)</sup>	—	—	—	—	—
Deduction for Tier I Limit (50% of Regulatory capital) <sup>(4)</sup>	—	—	—	—	—
<b>Total Regulatory Capital (A)</b>	<b>24,824,563</b>	<b>26,659,594</b>	<b>26,714,619</b>	<b>0.2%</b>	<b>7.6%</b>
Tier 1 <sup>(5)</sup>	13,464,685	14,746,304	14,739,047	0.0%	9.5%
Tier 2 <sup>(6)</sup> + Tier 3 <sup>(7)</sup>	11,359,877	11,913,290	11,975,572	0.5%	5.4%
Financial Consolidated Group (FCG) Regulatory Capital Requirements <sup>(8)</sup>	19,110,797	19,877,961	20,170,802	1.5%	5.5%
Insurance Consolidated Group (ICG) Capital Requirements <sup>(9)</sup>	983,100	1,090,628	1,139,617	4.5%	15.9%
FCG Capital Requirements related to operations with ICG	(225,561)	(235,272)	(236,036)	0.3%	4.6%
ICG Capital Requirements related to operations with FCG	—	—	—	—	—
<b>Total Regulatory Capital Requirements (B)</b>	<b>19,868,336</b>	<b>20,733,318</b>	<b>21,074,383</b>	<b>1.6%</b>	<b>6.1%</b>
<b>Regulatory Capital Ratio (A) / (B)</b>	<b>1.25</b>	<b>1.29</b>	<b>1.27</b>		
<b>Required Regulatory Capital Ratio <sup>(10)</sup></b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>		

(1) Legal and other capital reserves include restricted capital reserves (S/ 13,465 million) and optional capital reserves (S/ 5,952 million).

(2) Minority interest includes Tier I (S/ 357 million)

(3) Up to 1.25% of total risk-weighted assets of Banco de Credito del Peru, Solucioo Empresa Administradora Hipotecaria, Mibanco and Atlantic Security Bank.

(4) Tier II + Tier III cannot be more than 50% of total regulatory capital.

(5) Tier I = capital + restricted capital reserves + Tier I minority interest - goodwill - (0.5 x investment in equity and subordinated debt of financial and insurance companies) + perpetual subordinated debt.

(6) Tier II = subordinated debt + TierII minority interest tier + loan loss reserves - (0.5 x investment in equity and subordinated debt of financial and insurance companies).

(7) Tier III = Subordinated debt covering market risk only.

(8) Includes regulatory capital requirements of the financial consolidated group.

(9) Includes regulatory capital requirements of the insurance consolidated group.

(10) Regulatory Capital / Total Regulatory Capital Requirements (legal minimum = 1.00).

Credicorp's total regulatory capital remained stable QoQ but increased 7.6% YoY due to growth in legal and other capital reserves, as announced in 1Q19. The total regulatory capital requirement increased 1.6% QoQ and 6.1% YoY.

Credicorp's Regulatory Capital Ratio continued to be situated at a comfortable level at the end of 3Q19 and represented 1.27 times the capital required by the Peruvian regulator at the end of 3Q19.

## 8.2. Regulatory Capital – BCP Stand-alone based on Peru GAAP

Regulatory Capital and Capital Adequacy Ratios S/ 000	As of			% change	
	3Q18	2Q19	3Q19	QoQ	YoY
Capital Stock	8,770,365	10,217,387	10,217,387	0.0%	16.5%
Legal and Other capital reserves	4,184,309	4,695,118	4,695,118	0.0%	12.2%
Accumulated earnings with capitalization agreement	—	—	850,000		
Loan loss reserves <sup>(1)</sup>	1,190,912	1,298,104	1,320,345	1.7%	10.9%
Perpetual subordinated debt	660,000	575,225	592,025	2.9%	-10.3%
Subordinated Debt	4,133,057	4,197,063	4,319,204	2.9%	4.5%
Unrealized profit (loss)	—	—	—		
Investment in subsidiaries and others, net of unrealized profit and net income	(1,323,808)	(1,722,979)	(1,722,979)	0.0%	30.2%
Investment in subsidiaries and others	(1,845,441)	(1,903,858)	(2,006,574)	5.4%	8.7%
Unrealized profit and net income in subsidiaries	521,633	180,879	283,595	56.8%	-45.6%
Goodwill	(122,083)	(122,083)	(122,083)	0.0%	0.0%
<b>Total Regulatory Capital</b>	<b>17,492,752</b>	<b>19,137,835</b>	<b>20,149,017</b>	<b>5.3%</b>	<b>15.2%</b>
<b>Off-balance sheet</b>	<b>83,769,728</b>	<b>84,178,682</b>	<b>88,421,907</b>	<b>5.0%</b>	<b>5.6%</b>
Tier 1 <sup>(2)</sup>	12,830,686	14,504,157	15,370,957	6.0%	19.8%
Tier 2 <sup>(3)</sup> + Tier 3 <sup>(4)</sup>	4,662,065	4,633,677	4,778,060	3.1%	2.5%
Common Equity Tier 1	13,487,881	14,682,446	15,048,138	2.5%	11.6%
<b>Total risk-weighted assets - SBS</b>	<b>117,083,174</b>	<b>128,023,739</b>	<b>130,413,864</b>	<b>1.9%</b>	<b>11.4%</b>
Market risk-weighted assets <sup>(5)</sup>	1,256,762	2,701,436	2,143,263	-20.7%	70.5%
Credit risk-weighted assets	106,878,174	115,994,876	118,791,053	2.4%	11.1%
Operational risk-weighted assets	8,948,239	9,327,427	9,479,548	1.6%	5.9%
<b>Adjusted Risk-Weighted Assets - Basel</b>	<b>116,212,161</b>	<b>124,260,803</b>	<b>125,960,200</b>	<b>1.4%</b>	<b>8.4%</b>
Total risk-weighted assets	117,083,174	128,023,739	130,413,864	1.9%	11.4%
(-) RWA Intangible assets, excluding goodwill.	1,426,100	4,168,753	4,846,465	16.3%	239.8%
(+) RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess of 10% of CET1	555,087	405,816	392,802	-3.2%	—
(+) RWA Deferred tax assets generated as a result of past losses	—	—	—	—	—
<b>Total capital requirement</b>	<b>15,012,149</b>	<b>16,265,477</b>	<b>16,547,822</b>	<b>1.7%</b>	<b>10.2%</b>
Market risk capital requirement <sup>(5)</sup>	125,676	270,144	214,326	-20.7%	70.5%
Credit risk capital requirement	10,687,817	11,599,488	11,879,105	2.4%	11.1%
Operational risk capital requirement	894,824	932,743	947,955	1.6%	5.9%
Additional capital requirements	3,303,831	3,463,103	3,506,435	1.3%	6.1%
<b>Capital ratios</b>					
Tier 1 ratio <sup>(6)</sup>	10.96%	11.33%	11.79%		
Common Equity Tier 1 ratio <sup>(7)</sup>	11.61%	11.82%	11.95%		
BIS ratio <sup>(8)</sup>	14.94%	14.95%	15.45%		
Risk-weighted assets / Regulatory capital <sup>(9)</sup>	6.69	6.69	6.47		

(1) Up to 1.25% of total risk-weighted assets.

(2) Tier 1 = Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement + (0.5 x Unrealized profit and net income in subsidiaries) - Goodwill - (0.5 x Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is 17.65% of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).

(3) Tier 2 = Subordinated debt + Loan loss reserves + (0.5 x Unrealized profit and net income in subsidiaries) - (0.5 x Investment in subsidiaries).

(4) Tier 3 = Subordinated debt covering market risk only. Tier 3 exists since 1Q10.

(5) It includes capital requirement to cover price and rate risk.

(6) Tier 1 / Total Risk-weighted assets

(7) Common Equity Tier I = Capital + Reserves – 100% of applicable deductions (investment in subsidiaries, goodwill, intangibles and net deferred taxes that rely on future profitability) + retained earnings + unrealized gains.

Adjusted Risk-Weighted Assets = Risk-weighted assets - (RWA Intangible assets, excluding goodwill, + RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess of 10% of CET1, + RWA Deferred tax assets generated as a result of past losses)."

(8) Regulatory Capital / Risk-weighted assets (legal minimum = 10% since July 2011)

(9) Since July 2012, Risk-weighted assets = Credit risk-weighted assets \* 1.00 + Capital requirement to cover market risk \* 10 + Capital requirement to cover operational risk \* 10 \* 1.00 (since July 2014).

At the end of 3Q19, the BIS and Tier 1 Ratios at BCP Stand-alone increased QoQ to situate at 15.45% and 11.79% respectively. This was due to a +5.3% increase in total regulatory capital in a context in which total RWAs grew 1.9%.

Total regulatory capital fell QoQ due to an increase in subordinated debt corresponding to issuances made in the third quarter of the year. Total RWAs increased due to growth in Credit RWAs, which was primarily attributable to the effect of a 2.6% expansion QoQ in quarter-end loan balances.

In the YoY evolution, the BIS and Tier1 ratios registered an increase with regard to the levels posted in 3Q18. This result was generated in a context in which total regulatory capital and Tier 1 outpaced the expansion reported for Credit RWAs.

In the YoY evolution of total RWAs, Credit RWAs posted the highest growth, followed by growth in Market and Operational RWAs. The increase in Credit RWAs is attributable to a YoY expansion of 7.0% in quarter-end balances and to the incorporation of unutilized lines of credit in the calculation of RWAs as of 2019 (according to requirements set forth by the Peruvian regulating entity).

### Common Equity Tier 1 Ratio – BCP Stand-alone



(1) Includes investments in BCP Bolivia and other subsidiaries.

Finally, the Tier 1 Common Equity Ratio (CET1), which is considered the most rigorous ratio with which to measure capitalization levels, reported growth of +13 bps QoQ to situate at 11.95% at the end of 3Q19. This result was primarily due to a +2.5% increase in the CET1, in line with the quarter's YTD results. In the YoY analysis, the CET1 ratio increased 34 bps in a context in which adjusted RWAs increase 8.4% and CET1, +11.6%.

## 9. Distribution channels

The distribution channels at BCP Stand-alone, Mibanco and BCP Bolivia registered a total of 10,842 points of contact at the end of 3Q19. This level represents an increase of 170 points QoQ and an expansion of 496 YoY. Growth was due primarily to the expansion in Agentes BCP at BCP Stand-alone and, to a lesser extent, to growth at BCP Bolivia.

### 9.1. Universal Banking

#### 9.1.1. Points of Contact – BCP Stand-alone

	Sep 18	As of	Sep 19	change (units)	
		Jun 19		QoQ	YoY
Branches	430	403	404	1	-26
ATMs	2,294	2,261	2,266	5	-28
Agentes BCP	6,646	6,940	7,051	111	405
<b>Total BCP's Network</b>	<b>9,370</b>	<b>9,604</b>	<b>9,721</b>	<b>117</b>	<b>351</b>

In QoQ terms BCP Stand-alone registered an increase of 117 in its total points of contacts, which situated at 9,279 at the end of 3Q19. Growth in points of contact was primarily due to an increase in the number of Agentes BCP, which expanded 111 points QoQ. This increase was attributable to the commercial strategy to increase the number of points of contact through cost-efficient channels. In line with this strategy, ATMs and Branches slightly grew +5 and +1 QoQ, respectively. Relative to ATM's, grow was attributable to increase in new neutral points. Besides, the new branch was opened in Moquegua to cover customer demand and achieve more growth in this province.

In the YoY analysis, the points of contact at BCP Stand-alone increased 351 units, which was mainly due to growth in the number of Agentes BCP (+405 YoY). ATMs registered a reduction of 28 units, which was driven by a contraction in branches (down by 26). The aforementioned was attributable to the Transformation Strategy at BCP Stand-alone, where the goal is to ensure that 40% of our clients use digital and cost-efficient channels. BCP Stand-alone's target is to register a total of 7,155 Agentes BCP at the end of 2019.

#### 9.1.2. Points of contact by geographic area – BCP Stand-alone

	Sep 18	As of	Sep 19	change (units)	
		Jun 19		QoQ	YoY
Lima	271	255	255	0	-16
Provinces	159	148	149	1	-10
<b>Total Branches</b>	<b>430</b>	<b>403</b>	<b>404</b>	<b>1</b>	<b>-26</b>
Lima	1,513	1,507	1,514	7	1
Provinces	781	754	752	-2	-29
<b>Total ATM's</b>	<b>2,294</b>	<b>2,261</b>	<b>2,266</b>	<b>5</b>	<b>-28</b>
Lima	3,469	3,475	3,503	28	34
Provinces	3,177	3,465	3,548	83	371
<b>Total Agentes BCP</b>	<b>6,646</b>	<b>6,940</b>	<b>7,051</b>	<b>111</b>	<b>405</b>
<b>Total points of contact</b>	<b>9,370</b>	<b>9,604</b>	<b>9,721</b>	<b>117</b>	<b>351</b>

This quarter, the number of points of contact increased by 117. It is important to note that the most significant contribution to this growth was generated by new Agentes BCP in the provinces (+83 QoQ) and, to a lesser extent, in Lima (+28 QoQ). This is part of our focus to facilitate access to financial services for a growing number of clients at the provincial level.

Growth YoY (+351) in total points of contact was due primarily to an increase of 405 Agentes BCP, of which 34 were in Lima and 371 in the provinces. As mentioned, the expansion reported in this channel reflects the Transformation strategy at BCP Stand-alone, whose objective is to migrate clients to cost-efficient channels. This is aligned with a two-pronged goal that focuses on being closer to our current clients and providing the unserved population access to financial services. In this context, 92% of total growth was seen in Agentes at the provincial level.

This growth in Agentes offset the drop in the number of branches. This contraction was seen both in Lima (-16) and in the provinces (-10). The number of ATMs grew in Lima (1) but fell in the provinces (-29), where ATMs were removed from branches.

### 9.1.3. Transactions per channel – BCP Stand-alone

#### Transactions per channel – BCP Stand-alone

	N° of Transactions per channel <sup>(1)</sup>	Monthly average in each quarter						% change	
		3Q18	%	2Q19	%	3Q19	%	QoQ	YoY
<b>Traditional channels</b>	Teller	8,102,687	5.3%	7,742,591	4.0%	7,711,756	3.6%	-0.4%	-4.8%
	Telephone banking	4,896,746	3.2%	4,689,830	2.4%	4,803,032	2.3%	2.4%	-1.9%
<b>Cost-efficient channels</b>	Agentes BCP	23,391,555	15.4%	27,012,231	14.1%	29,492,554	13.9%	9.2%	26.1%
	ATMs	18,838,132	12.4%	24,685,223	12.9%	24,953,751	11.8%	1.1%	32.5%
<b>Digital channels</b>	Mobile banking	48,996,671	32.2%	81,062,483	42.2%	95,336,208	45.1%	17.6%	94.6%
	Internet banking Via BCP	19,605,889	12.9%	16,150,532	8.4%	16,371,635	7.7%	1.4%	-16.5%
	Balance inquiries	1,569,552	1.0%	1,226,680	0.6%	1,342,920	0.6%	9.5%	-14.4%
<b>Others</b>	Telecrédito	11,343,966	7.5%	11,785,008	6.1%	12,536,785	5.9%	6.4%	10.5%
	Direct debit	664,662	0.4%	718,412	0.4%	837,254	0.4%	16.5%	26.0%
	Points of sale P.O.S.	14,333,713	9.4%	16,788,165	8.7%	17,958,329	8.5%	7.0%	25.3%
	Other ATMs network	215,688	0.1%	223,279	0.1%	258,168	0.1%	15.6%	19.7%
<b>Total transactions</b>	<b>151,959,261</b>	<b>100.0%</b>	<b>192,084,435</b>	<b>100.0%</b>	<b>211,602,391</b>	<b>100.0%</b>	<b>10.2%</b>	<b>39.2%</b>	

(1) Figures include monetary and non-monetary transactions.

In line with the increase in points of contact, the monthly average of transactions increased +10.2% QoQ and +39.2% YoY. In the QoQ analysis, the increase in transactions was seen across channels with the exception of Tellers, which fell 0.4%. It is important to note that in 3Q19, the largest increase in volume was attributable to Mobile Banking (+17.6% QoQ), which has become one of the main axes of the strategy to migrate our clients to digital channels. This channel's share of total transactions has continued to increase significantly and is currently situated at 45.1% of total transactions.

The YoY analysis, which excludes the seasonal effect, registered an increase in the monthly transactions level that was mainly attributable to the increase in the volume generated by the following channels:

- (i) Mobile Banking (+94.6% YoY), which continued to follow an upward trend in its share of total transactions after operating improvements were rolled out for the mobile application "Banca Móvil BCP".
- (ii) Agentes BCP (+26.1% YoY), which was mainly attributable to transactional growth in deposits and withdrawals. An increase was registered in this channel in domestic wire transfers, issuances, waivers and balance inquiries. The aforementioned was in line with growth in the number of savings accounts opened and in Agentes BCP (+40% YoY).
- (iii) Points of sale P.O.S (+25.3% YoY), where the increase was driven mainly by growth in the penetration level of VISANET and in client consumption levels.

The aforementioned three points offset the decrease in the transactions volume posted for Internet Banking Vía BCP (-16.5%), which continued to register a drop in its share of total transactions (7.7% 3Q19 vs 12.9% 3Q18). The transactions in traditional channels continued to fall YoY: (i) Tellers (-4.8%) and (ii) Telephone Banking (-1.9%) because multiple functions are available through mobile banking. Additionally, efforts continue to implement digital platforms at the Branch level so that clients can autonomously check balances, open savings accounts and collect debit cards.

Growth in banking's transactional level in the region is expected to be driven primarily by digital channels. As such, growth in the transactions volume will be generated mainly by Mobile Banking and Internet Banking, in line with the objective to develop an efficient and profitable network of client service channels. It is important to note the increase in the use of the application Yape, which posted a level of 1.5 million users in 3Q19.

#### 9.1.4. Points of Contact – BCP Bolivia

	Sep 18	As of	Sep 19	change (units)	
		Jun 19		QoQ	YoY
Branches	54	56	56	-	2
ATMs <sup>(1)</sup>	278	300	303	3	25
Agentes BCP Bolivia	318	388	438	50	120
<b>Total Bolivia's Network</b>	<b>650</b>	<b>744</b>	<b>797</b>	<b>53</b>	<b>147</b>

(1) Figures differ than previously reported.

BCP Bolivia has increased its number of points of contact (+53 QoQ) in 3Q19. This was driven by the entry of new Agentes BCP (+50 QoQ), in line with a growth strategy to open 450 Agentes by year-end.

The total number of points of contact continued to grow YoY (+147), which was primarily attributable to an increase in the number of Agentes BCP and, to a lesser extent through ATMs (+25) and branches (+2). ATMs growth was mainly attributable to the increase in branches. Besides, branch openings were essential to cover the growing unserved clients in the country. One of these branches was opened as a new format office called “Café BCP”, in which customers are within a digital and environment focused to achieve a better customer experience, in line with the banking products and services’ trends.

#### 9.2. Microfinance

##### 9.2.1. Points of Contact – Mibanco

	Sep 18	As of	Sep 19	change (units)	
		Jun 19		QoQ	YoY
<b>Total Mibanco's Network <sup>(1)</sup></b>	<b>326</b>	<b>324</b>	<b>324</b>	<b>-</b>	<b>-2</b>

(1) Mibanco does not have Agents or ATMs because it uses the BCP network. Mibanco branches include Banco de la Nacion branches, which in Sep 18, Jun 19 and Set 19 were 38, 35 and 35 respectively.

The number of points of contact at Mibanco remained stable QoQ. In the YoY analysis a contraction of -2 points is evident. This was due to branch closings at the Banco de la Nacion. It is important to note that Mibanco has an agreement with Banco de la Nacion that allows it to use the latter's branch space to reduce operating costs. At the end of 3Q19, these offices represented 11% (35 branches) of the total of 324 branches.

## 10. Economic Perspectives

### 10.1. Peru Economic Forecasts

Peru	2015	2016	2017	2018	2019
GDP (US\$ Millions)	191,323	194,653	214,397	225,364	224,000
Real GDP (% change)	3.3	4.0	2.5	4.0	2.5
GDP per capita (US\$)	6,132	6,179	6,742	6,999	6,892
Domestic demand (% change)	2.6	1.1	1.4	4.3	2.8
Total consumption (% change)	4.9	3.2	2.3	3.6	2.6
Private Consumption (% change)	4.0	3.7	2.6	3.8	3.0
Gross fixed investment (as % GDP)	23.7	21.9	20.5	21.4	21.5
Private Investment (% change)	-4.2	-5.4	0.2	4.4	3.0
Public Investment (% change)	-6.9	0.3	-1.8	6.8	0.5
Public Debt (as % GDP)	23.3	23.9	24.9	25.7	26.5
System loan growth (% change) <sup>(1)</sup>	14.4	4.9	5.6	10.1	-
Inflation <sup>(2)</sup>	4.4	3.2	1.4	2.2	2.0
Reference Rate	3.75	4.25	3.25	2.75	2.25
Exchange rate, end of period	3.41	3.36	3.24	3.37	3.35-3.40
Exchange rate, (% change)	14.6%	-1.7%	-3.5%	4.1%	-0.6%
Fiscal balance (% GDP)	-2.1	-2.6	-3.1	-2.5	-2.0
Trade balance (US\$ Millions)	-2,916	1,953	6,571	7,049	4,200
(As % GDP)	-1.5%	1.0%	3.1%	3.1%	1.9%
Exports	34,414	37,082	45,275	48,942	45,900
Imports	37,331	35,128	38,704	41,893	41,700
Current account balance (US\$ Millions)	-9,169	-5,303	-2,537	-3,349	-4,928
(As % GDP)	-4.8%	-2.7%	-1.2%	-1.5%	-2.2%
Net international reserves (US\$ Millions)	61,485	61,686	63,621	60,121	68,800
(As % GDP)	32.1%	31.7%	29.7%	26.7%	30.7%
(As months of imports)	20	21	20	17	20

Source: Estimates by BCP Economic Research as of October 2019; INEI, BCRP, and SBS.

(1) Financial System, Current Exchange Rate

(2) Inflation target: 1% - 3%

### 10.2. Main Economic Variables

Economic Activity – GDP (% change YoY)



Our estimates suggest GDP grew around 3.3% YoY in 3Q19 (2Q19: 1.2%), the higher growth rate of the year. The performance of the quarter is explained by the recovery of the primary sectors, which expanded 2.5% YoY after the 4.2% YoY contraction on 2Q19. Particularly, primary resource manufacturing stood out (in Jul/Aug-19 it grew 10% YoY after a 18% YoY decline on 2Q19). On the other hand, non-primary sectors slightly accelerated to 3.4% YoY (2Q19: 2.9%). The expansion on non-primary sectors was underpinned by the advance of the services sectors (in Jul/Aug-19 they grew 3.8% YoY, similar to the 3.5% YoY expansion of the 2Q19).

### Inflation and Monetary Policy rate (%)

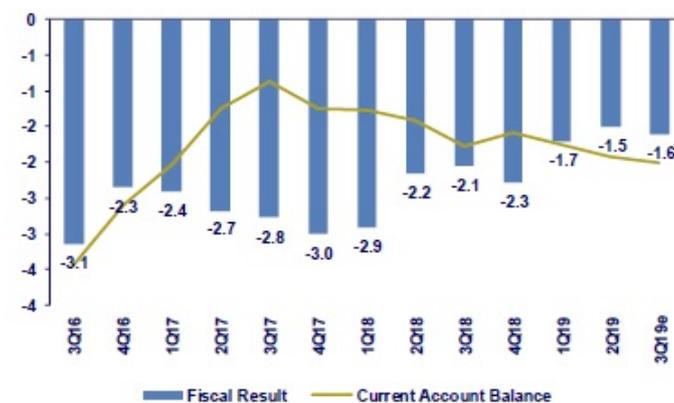


Source: INEI, BCRP

Headline inflation closed 3Q19 at 1.9% YoY (2Q19: 2.3%) and stood below the midpoint of the target range of the Central Bank (1%-3%) for the first time in a year. On the other hand, core inflation stood at 2.2% YoY (2Q19: 2.3%); core inflation accumulates 1.68% for Jan/Sep-19 period, the lowest level for such period in seven years.

During the 3Q19, the Central Bank lowered its reference rate in 25pbs from 2.75% to 2.50%, the first cut in year-and-a-half. After making the cut on August, the Central Bank claimed that “this decision doesn’t necessarily imply additional rate reductions”. However, this statement was then secluded from the official statement on later meetings. Hence, the Central Bank’s Board considered appropriate to maintain the expansive monetary policy stance, and it remains vigilant for new information regarding inflation and its determinants, to evaluate additional adjustments to its stance. It’s important to remark that in the Inflation Report of September 2019, the Central Bank highlighted a downside bias for its inflation forecast due to a potentially lower-than-expected-growth of domestic demand.

### Fiscal Result and Current Account Balance (% of GDP, Quarter)

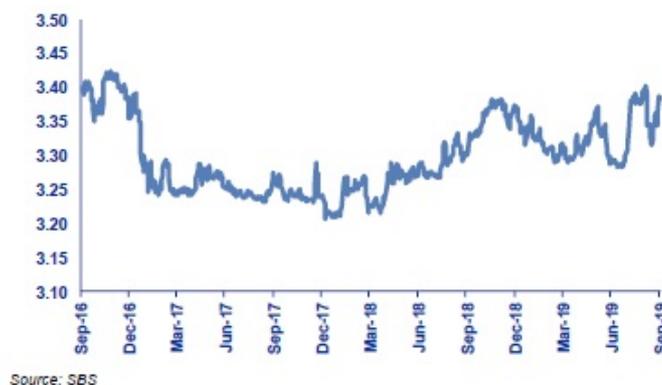


Source: BCRP  
\*BCP estimates

In 3Q19 the annualized fiscal deficit represented 1.6% of GDP (2Q19: 1.5%), around its lowest level since 2015. The fiscal deficit remained relatively stable under a context of lower fiscal revenues (from 19.8% of GDP in 2Q19 to 19.6% in 3Q19) while the non-financial general government spending represented 20.0% of GDP (2Q19: 20.1%). In 3Q19, public investment of the general government decreased 4.4% YoY (2Q19: +7.9%), by which it declined 2.4% YTD.

In Jan/Aug-19, the trade balance adds up a surplus of USD 3,137 million, which is 34% below the same period of last year. Hence, exports decrease 6.8% YoY in the same period due to lower traditional exports (-9.9%, copper: -11.6%), while non-traditional exports advanced 1.9% YoY (agro-exports: +5.3%). It is worth noticing that the contraction of total exports so far this year is mainly explained by a price effect. In contrast, imports fell 2.1% YoY in the same period, although capital goods imports grew by 5.1% YoY. Lastly, on Aug-19, the terms of trade advanced 3.0% YoY after almost a year of consecutive contraction.

**Exchange rate (S/ per US\$)**



In 3Q19, the exchange rate closed at USDPEN 3.383, which means that the Peruvian Sol depreciated 2.9% compared to 2Q19 (USDPEN 3.287). In the third quarter of the year, periods of high volatility were observed due to the international environment amid trade tensions between US and the rest of the world, and to a lesser extent due to the local political context.

In 3Q19, all currencies of the region depreciated: Colombian Peso (8.3%), Brazilian Real (8.0%), Chilean Peso (7.4%) y Mexican Peso (2.7%). On other hand, during 3Q19 the Central Bank did not intervene in the spot FX market, and issued FX Swaps (short position in USD) for PEN 2,400 million during August (during August the exchange rate escalated up to USDPEN 3.40). Lastly, Net International Reserves (NIR) stood at USD 67,680 million, which implied an advanced of USD 1,347 million compared to 2Q19 and USD 7,739 million so far this year.

## *Safe Harbor for Forward-Looking Statements*

This material includes “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical information provided herein are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on the Company’s current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions.

Forward-looking statements can be identified by words such as: “anticipate”, “intend”, “plan”, “goal”, “seek”, “believe”, “project”, “estimate”, “expect”, “strategy”, “future”, “likely”, “may”, “should”, “will” and similar references to future periods. Examples of forward-looking statements include, among others, statements or estimates we make regarding guidance relating to Return on Average Equity, Sustainable Return on Average Equity, Cost of Risk, Loan growth, Efficiency ratio, BCP Stand-alone Common Equity Tier 1 Capital ratio and Net Interest Margin, current or future volatility in the credit markets and future market conditions, expected macroeconomic conditions, our belief that we have sufficient liquidity to fund our business operations during the next year, expectations of the effect on our financial condition of claims, litigation, environmental costs, contingent liabilities and governmental and regulatory investigations and proceedings, strategy for customer retention, growth, product development, market position, financial results and reserves and strategy for risk management.

The Company cautions readers that actual results could differ materially from those expected by the Company, depending on the outcome of certain factors, including, without limitation: (1) adverse changes in the Peruvian economy with respect to the rates of inflation, economic growth, currency devaluation, and other factors, (2) adverse changes in the Peruvian political situation, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals, and (3) adverse changes in the markets in which the Company operates, including increased competition, decreased demand for financial services, and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on any of these forward-looking statements.

Any forward-looking statement made in this material is based only on information currently available to the Company and speaks only as of the date on which it is made. The Company undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in the Company’s business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events

## 11. Appendix

### 11.1. Credicorp

**CREDICORP LTD. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
(In S/ thousands, IFRS)

	Sep 2018	As of Jun 2019	Sep 2019	% change QoQ	YoY
<b>ASSETS</b>					
<b>Cash and due from banks <sup>(1)</sup></b>					
Non-interest bearing	6,790,095	6,350,168	6,138,225	-3.3%	-9.6%
Interest bearing	13,426,449	17,488,649	20,258,177	15.8%	50.9%
<b>Total cash and due from banks</b>	<b>20,216,544</b>	<b>23,838,817</b>	<b>26,396,402</b>	<b>10.7%</b>	<b>30.6%</b>
Cash collateral, reverse repurchase agreements and securities					
borrowing	4,447,783	4,445,749	3,903,051	-12.2%	-12.2%
Fair value through profit or loss investments	4,149,319	4,024,490	3,808,137	-5.4%	-8.2%
Fair value through other comprehensive income investments	23,516,932	26,800,577	26,794,192	0.0%	13.9%
Amortized cost investments	4,106,966	3,589,360	3,353,898	-6.6%	-18.3%
Loans					
Current	105,028,343	109,381,123	112,209,990	2.6%	6.8%
Internal overdue loans	101,839,950	106,095,844	108,863,601	2.6%	6.9%
Less - allowance for loan losses	3,188,393	3,285,279	3,346,389	1.9%	5.0%
Loans, net	(4,920,319)	(4,878,150)	(4,977,809)	2.0%	1.2%
Loans, net	100,108,024	104,502,973	107,232,181	2.6%	7.1%
Financial assets designated at fair value through profit or loss <sup>(2)</sup>					
Accounts receivable from reinsurers and coinsurers	572,872	588,074	617,387	5.0%	7.8%
Premiums and other policyholder receivables	827,001	862,521	779,961	-9.6%	-5.7%
Property, plant and equipment, net <sup>(3)</sup>	741,316	884,572	793,858	-10.3%	7.1%
Due from customers on acceptances	1,423,095	2,918,795	2,925,381	0.2%	105.6%
Investments in associates <sup>(4)</sup>	969,702	534,637	434,457	-18.7%	-55.2%
Intangible assets and goodwill, net	573,750	576,333	603,487	4.7%	5.2%
Other assets <sup>(5)</sup>	2,010,544	2,061,611	2,099,563	1.8%	4.4%
Other assets <sup>(5)</sup>	4,757,286	5,536,544	6,562,316	18.5%	37.9%
<b>Total Assets</b>	<b>168,421,134</b>	<b>181,165,053</b>	<b>186,304,271</b>	<b>2.8%</b>	<b>10.6%</b>
<b>LIABILITIES AND EQUITY</b>					
<b>Deposits and obligations</b>					
Non-interest bearing	24,975,666	25,339,482	26,707,196	5.4%	6.9%
Interest bearing	72,399,745	77,817,562	80,684,524	3.7%	11.4%
<b>Total deposits and obligations</b>	<b>97,375,411</b>	<b>103,157,044</b>	<b>107,391,720</b>	<b>4.1%</b>	<b>10.3%</b>
Payables from repurchase agreements and securities lending					
BCRP instruments	9,439,974	10,448,517	7,684,690	-26.5%	-18.6%
Repurchase agreements with third parties	4,851,806	6,304,186	4,144,908	-34.3%	-14.6%
Repurchase agreements with customers	2,739,630	2,455,665	2,031,025	-17.3%	-25.9%
Repurchase agreements with customers	1,848,538	1,688,666	1,508,757	-10.7%	-18.4%
Due to banks and correspondents					
Bonds and notes issued	7,509,183	9,222,278	8,624,286	-6.5%	14.8%
Banker's acceptances outstanding	15,194,775	15,058,760	17,160,564	14.0%	12.9%
Reserves for property and casualty claims	969,702	534,637	434,457	-18.7%	-55.2%
Reserve for unearned premiums	1,340,913	1,525,832	1,547,981	1.5%	15.4%
Accounts payable to reinsurers	6,834,070	7,412,792	7,597,409	2.5%	11.2%
Financial liabilities at fair value through profit or loss <sup>(6)</sup>	276,577	302,079	220,731	-26.9%	-20.2%
Other liabilities	685,416	548,367	417,695	-23.8%	-39.1%
Other liabilities	5,357,946	7,288,567	8,764,594	20.3%	63.6%
<b>Total Liabilities</b>	<b>144,983,967</b>	<b>155,498,873</b>	<b>159,844,127</b>	<b>2.8%</b>	<b>10.2%</b>
<b>Net equity</b>					
Capital stock	23,006,133	25,221,894	26,000,638	3.1%	13.0%
Treasury stock	1,318,993	1,318,993	1,318,993	0.0%	0.0%
Capital surplus	(207,994)	(207,839)	(207,839)	0.0%	-0.1%
Reserves	249,398	227,380	222,605	-2.1%	-10.7%
Unrealized gains and losses	17,576,109	19,423,324	19,416,912	0.0%	10.5%
Retained earnings	899,547	1,541,235	1,844,990	19.7%	105.1%
Retained earnings	3,170,080	2,918,801	3,404,977	16.7%	7.4%
Non-controlling interest	431,034	444,286	459,506	3.4%	6.6%

<b>Total Net Equity</b>	<b>23,437,167</b>	<b>25,666,180</b>	<b>26,460,144</b>	<b>3.1%</b>	<b>12.9%</b>
<b>Total liabilities and equity</b>	<b>168,421,134</b>	<b>181,165,053</b>	<b>186,304,271</b>	<b>2.8%</b>	<b>10.6%</b>
<b>Off-balance sheet</b>	<b>120,784,835</b>	<b>125,418,778</b>	<b>133,337,813</b>	<b>6.3%</b>	<b>10.4%</b>
Total performance bonds, stand-by and L/Cs.	18,723,556	19,666,170	20,416,414	3.8%	9.0%
Undrawn credit lines, advised but not committed	74,633,738	76,368,545	80,887,384	5.9%	8.4%
Total derivatives (notional) and others	27,427,541	29,384,063	32,034,015	9.0%	16.8%

(1) The amounts differ from those previously reported in 2018 period, due to the reclassification to the item "Cash collateral, reverse repurchase agreements and securities borrowing" mainly for the cash collateral in dollars delivered to the BCRP, previously presented in the item "Cash and due from banks".

(2) In the 2019 period, this item was opened in the statement of financial position; previously presented under the item "Investments at fair value through profit or loss".

(3) The amounts differ from those previously reported in 2018 period, due to the reclassification of the expenses on improvements in building for rent, previously presented in the item "Other assets". Likewise, in the period 2019, the asset for the right to use the lease contracts was incorporated, in application of IFRS 16.

(4) Includes investments in associates, mainly Banmedica and Visanet, among others.

(5) Includes mainly accounts receivables from brokerage and others.

(6) In the 2019 period, this item was opened in the statement of financial position; previously presented in the item "Other liabilities".

**CREDICORP LTD. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF INCOME**  
(In S/ thousands, IFRS)

	Quarter		3Q19	% change		YTD		% change Sep 19 / Sep 18
	3Q18	2Q19		QoQ	YoY	Sep 18	Sep 19	
<b>Interest income and expense</b>								
Interest and dividend income	2,887,326	3,083,623	3,123,672	1.3%	8.2%	8,489,090	9,208,969	8.5%
Interest expense <sup>(1)</sup>	(748,193)	(826,866)	(846,288)	2.3%	13.1%	(2,244,238)	(2,485,910)	10.8%
<b>Net interest income</b>	<b>2,139,133</b>	<b>2,256,757</b>	<b>2,277,384</b>	<b>0.9%</b>	<b>6.5%</b>	<b>6,244,852</b>	<b>6,723,059</b>	<b>7.7%</b>
Gross provision for credit losses on loan portfolio	(511,710)	(510,045)	(568,034)	11.4%	11.0%	(1,335,714)	(1,531,364)	14.6%
Recoveries of written-off loans	72,152	61,751	65,262	5.7%	-9.5%	211,960	197,087	-7.0%
<b>Provision for credit losses on loan portfolio, net of recoveries</b>	<b>(439,558)</b>	<b>(448,294)</b>	<b>(502,772)</b>	<b>12.2%</b>	<b>14.4%</b>	<b>(1,123,754)</b>	<b>(1,334,277)</b>	<b>18.7%</b>
<b>Risk-adjusted net interest income</b>	<b>1,699,575</b>	<b>1,808,463</b>	<b>1,774,612</b>	<b>-1.9%</b>	<b>4.4%</b>	<b>5,121,098</b>	<b>5,388,782</b>	<b>5.2%</b>
<b>Non-financial income</b>								
Fee income	773,529	787,250	815,403	3.6%	5.4%	2,290,215	2,385,575	4.2%
Net gain on foreign exchange transactions	182,777	188,358	188,073	-0.2%	2.9%	525,741	554,854	5.5%
Net gain on sales of securities <sup>(2)</sup>	50,192	100,987	150,427	49.0%	199.7%	123,436	364,959	195.7%
Net gain from associates <sup>(2)(3)</sup>	15,698	20,478	21,842	6.7%	39.1%	53,410	57,106	6.9%
Net gain on derivatives held for trading	674	(724)	2,158	398.1%	220.2%	14,959	(1,000)	-106.7%
Net gain from exchange differences	8,834	(3,603)	(1,964)	45.5%	-122.2%	15,754	2,093	-86.7%
Other non-financial income	67,174	98,703	94,647	-4.1%	40.9%	234,059	268,955	14.9%
<b>Total non-financial income</b>	<b>1,098,878</b>	<b>1,191,449</b>	<b>1,270,586</b>	<b>6.6%</b>	<b>15.6%</b>	<b>3,257,574</b>	<b>3,632,542</b>	<b>11.5%</b>
<b>Insurance underwriting result</b>								
Net earned premiums	536,277	590,066	612,534	3.8%	14.2%	1,556,984	1,789,756	15.0%
Net claims	(318,644)	(379,718)	(392,520)	3.4%	23.2%	(914,234)	(1,158,759)	26.7%
Acquisition cost	(96,382)	(91,666)	(94,239)	2.8%	-2.2%	(292,486)	(277,186)	-5.2%
<b>Total insurance underwriting result</b>	<b>121,251</b>	<b>118,682</b>	<b>125,775</b>	<b>6.0%</b>	<b>3.7%</b>	<b>350,264</b>	<b>353,811</b>	<b>1.0%</b>
<b>Total expenses</b>								
Salaries and employee benefits	(794,634)	(845,835)	(845,345)	-0.1%	6.4%	(2,352,806)	(2,525,497)	7.3%
Administrative, general and tax expenses	(590,491)	(531,336)	(560,780)	5.5%	-5.0%	(1,647,927)	(1,605,257)	-2.6%
Depreciation and amortization <sup>(4)</sup>	(105,517)	(180,381)	(185,574)	2.9%	75.9%	(318,710)	(506,652)	59.0%
Association in participation <sup>(5)</sup>	(5,711)	(4,746)	(5,348)	12.7%	-6.4%	(14,355)	(12,830)	-10.6%
Other expenses	(29,102)	(20,555)	(54,575)	165.5%	87.5%	(164,430)	(122,571)	-25.5%
<b>Total expenses</b>	<b>(1,525,455)</b>	<b>(1,582,853)</b>	<b>(1,651,622)</b>	<b>4.3%</b>	<b>8.3%</b>	<b>(4,498,228)</b>	<b>(4,772,807)</b>	<b>6.1%</b>
<b>Profit before income tax</b>	<b>1,394,249</b>	<b>1,535,741</b>	<b>1,519,351</b>	<b>-1.1%</b>	<b>9.0%</b>	<b>4,230,708</b>	<b>4,602,328</b>	<b>8.8%</b>
Income tax	(363,154)	(415,210)	(403,771)	-2.8%	11.2%	(1,136,557)	(1,242,954)	9.4%
<b>Net profit</b>	<b>1,031,095</b>	<b>1,120,531</b>	<b>1,115,580</b>	<b>-0.4%</b>	<b>8.2%</b>	<b>3,094,151</b>	<b>3,359,374</b>	<b>8.6%</b>
Non-controlling interest	19,809	21,958	22,545	2.7%	13.8%	67,219	66,900	-0.5%
<b>Net profit attributable to Credicorp</b>	<b>1,011,286</b>	<b>1,098,573</b>	<b>1,093,035</b>	<b>-0.5%</b>	<b>8.1%</b>	<b>3,026,932</b>	<b>3,292,474</b>	<b>8.8%</b>

(1) As of 2019, financing expenses related to lease agreements is included according to the application of IFRS 16.

(2) Starting in 2019 the gain from other investments in related companies has been included in the item "Net gain in associates"; which previously was presented in the item "Net gain on securities".

(3) Includes gains on other investments, mainly made up of the profit of Banmedica.

(4) The acquisition cost of Pacifico includes net fees and underwriting expenses.

(5) From 2019, the effect is being incorporated by the application of IFRS 16, which corresponds to a greater depreciation for the asset for right-of-use". Likewise, the expenses related to the depreciation of improvements in building for rent is being reclassified to the item "Other expenses".

(6) From this quarter, the item "Association in participation" was incorporated, which previously was presented in the item "Net gain on securities"

## 11.2. BCP Consolidated

### BANCO DE CREDITO DEL PERU AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION (In S/ thousands, IFRS)

	Sep 2018	As of Jun 2019	Sep 2019	% change QoQ	YoY
<b>ASSETS</b>					
<b>Cash and due from banks</b>					
Non-interest bearing	5,579,636	5,039,035	4,778,987	-5.2%	-14.3%
Interest bearing	13,063,804	16,660,085	19,146,069	14.9%	46.6%
<b>Total cash and due from banks</b>	<b>18,643,440</b>	<b>21,699,120</b>	<b>23,925,056</b>	<b>10.3%</b>	<b>28.3%</b>
<b>Cash collateral, reverse repurchase agreements and securities borrowing</b>					
	3,286,785	3,255,249	2,969,737	-8.8%	-9.6%
<b>Fair value through profit or loss investments</b>					
	350,710	516,973	182,957	-64.6%	-47.8%
<b>Fair value through other comprehensive income investments</b>					
	12,310,693	15,626,554	14,934,297	-4.4%	21.3%
<b>Amortized cost investments</b>					
	3,799,355	3,347,118	3,293,125	-1.6%	-13.3%
<b>Loans</b>					
Current	95,616,875	99,791,392	102,338,510	2.6%	7.0%
Internal overdue loans	92,568,501	96,649,966	99,151,976	2.6%	7.1%
Less - allowance for loan losses	3,048,374	3,141,426	3,186,534	1.4%	4.5%
	(4,684,448)	(4,637,969)	(4,734,401)	2.1%	1.1%
<b>Loans, net</b>	<b>90,932,427</b>	<b>95,153,423</b>	<b>97,604,109</b>	<b>2.6%</b>	<b>7.3%</b>
<b>Property, furniture and equipment, net <sup>(1)</sup></b>					
	1,234,451	2,662,063	2,670,154	0.3%	116.3%
<b>Due from customers on acceptances</b>					
	969,702	534,637	434,457	-18.7%	-55.2%
<b>Other assets <sup>(2)</sup></b>					
	3,709,396	4,638,680	5,195,664	12.0%	40.1%
<b>Total Assets</b>	<b>135,236,959</b>	<b>147,433,817</b>	<b>151,209,556</b>	<b>2.6%</b>	<b>11.8%</b>
<b>Liabilities and Equity</b>					
<b>Deposits and obligations</b>					
Non-interest bearing	22,012,074	23,243,024	24,483,137	5.3%	11.2%
Interest bearing	63,902,968	69,210,922	71,620,420	3.5%	12.1%
<b>Total deposits and obligations</b>	<b>85,915,042</b>	<b>92,453,946</b>	<b>96,103,557</b>	<b>3.9%</b>	<b>11.9%</b>
<b>Payables from repurchase agreements and securities lending</b>					
BCRP instruments	6,753,204	8,019,941	5,721,581	-28.7%	-15.3%
Repurchase agreements with third parties	4,851,805	6,304,186	4,144,908	-34.3%	-14.6%
	1,901,399	1,715,756	1,576,673	-8.1%	-17.1%
<b>Due to banks and correspondents</b>	<b>7,666,566</b>	<b>9,280,977</b>	<b>8,714,198</b>	<b>-6.1%</b>	<b>13.7%</b>
<b>Bonds and notes issued</b>					
	14,450,969	14,429,601	16,546,780	14.7%	14.5%
<b>Banker's acceptances outstanding</b>					
	969,702	534,637	434,457	-18.7%	-55.2%
<b>Financial liabilities at fair value through profit or loss</b>					
	52,641	70,459	13,977	-80.2%	-73.4%
<b>Other liabilities <sup>(3)</sup></b>					
	3,111,909	4,990,667	5,542,036	11.0%	78.1%
<b>Total Liabilities</b>	<b>118,920,033</b>	<b>129,780,228</b>	<b>133,076,586</b>	<b>2.5%</b>	<b>11.9%</b>
<b>Net equity</b>					
Capital stock	16,177,667	17,539,343	18,013,914	2.7%	11.4%
Reserves	8,476,984	9,924,006	9,924,006	0.0%	17.1%
Unrealized gains and losses	3,965,447	4,476,256	4,476,256	0.0%	12.9%
Retained earnings	49,695	235,391	296,915	26.1%	497.5%
	3,685,541	2,903,690	3,316,737	14.2%	-10.0%
Non-controlling interest	139,259	114,246	119,056	4.2%	-14.5%
<b>Total Net Equity</b>	<b>16,316,926</b>	<b>17,653,589</b>	<b>18,132,970</b>	<b>2.7%</b>	<b>11.1%</b>
<b>Total liabilities and equity</b>	<b>135,236,959</b>	<b>147,433,817</b>	<b>151,209,556</b>	<b>2.6%</b>	<b>11.8%</b>
<b>Off-balance sheet</b>					
Total performance bonds, stand-by and L/Cs.	109,893,890	112,550,680	119,919,107	6.5%	9.1%
Undrawn credit lines, advised but not committed	17,051,392	17,678,879	18,482,396	4.5%	8.4%
Total derivatives (notional) and others	66,950,168	67,316,327	70,846,512	5.2%	5.8%
	25,892,330	27,555,474	30,590,199	11.0%	18.1%

(1) The amounts differ from those previously reported due to the reclassification of the expenses on improvements in building for rent, previously presented in the item "Other assets". Likewise, in the 2019 the asset is incorporated for the right to use the lease contracts, in application of the IFRS 16.

(2) Mainly includes intangible assets, other receivable accounts and tax credit.

(3) Mainly includes other payable accounts.



**BANCO DE CREDITO DEL PERU AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF INCOME**  
(In S/ thousands, IFRS)

	3Q18	Quarter 2Q19	3Q19	% change		YTD		% change Sep 19 / Sep 18
				QoQ	YoY	Sep 18	Sep 19	
<b>Interest income and expense</b>								
Interest and dividend income	2,553,311	2,727,447	2,780,173	1.9%	8.9%	7,527,500	8,163,835	8.5%
Interest expense <sup>(1)</sup>	(647,701)	(720,654)	(737,099)	2.3%	13.8%	(1,948,132)	(2,169,868)	11.4%
<b>Net interest income</b>	<b>1,905,610</b>	<b>2,006,793</b>	<b>2,043,074</b>	<b>1.8%</b>	<b>7.2%</b>	<b>5,579,368</b>	<b>5,993,967</b>	<b>7.4%</b>
Provision for credit losses on loan portfolio	(494,089)	(494,492)	(557,416)	12.7%	12.8%	(1,294,212)	(1,489,122)	15.1%
Recoveries of written-off loans	71,616	60,861	64,728	6.4%	-9.6%	209,628	195,425	-6.8%
<b>Provision for credit losses on loan portfolio, net of recoveries</b>	<b>(422,473)</b>	<b>(433,631)</b>	<b>(492,688)</b>	<b>13.6%</b>	<b>16.6%</b>	<b>(1,084,584)</b>	<b>(1,293,697)</b>	<b>19.3%</b>
<b>Risk-adjusted net interest income</b>	<b>1,483,137</b>	<b>1,573,162</b>	<b>1,550,386</b>	<b>-1.4%</b>	<b>4.5%</b>	<b>4,494,784</b>	<b>4,700,270</b>	<b>4.6%</b>
<b>Non-financial income</b>								
Fee income	624,494	635,782	661,070	4.0%	5.9%	1,835,021	1,929,178	5.1%
Net gain on foreign exchange transactions	174,330	184,131	184,383	0.1%	5.8%	500,951	538,533	7.5%
Net gain on securities	1,405	20,431	85,506	318.5%	5985.8%	9,028	111,807	1138.4%
Net gain on derivatives held for trading	(7,316)	12,918	2,762	-78.6%	-137.8%	(4,546)	28,350	-723.6%
Net gain from exchange differences	6,838	952	(4,515)	-574.3%	-166.0%	20,204	1,469	-92.7%
Others	58,706	47,128	75,755	60.7%	29.0%	186,895	173,668	-7.1%
<b>Total other income</b>	<b>858,457</b>	<b>901,342</b>	<b>1,004,961</b>	<b>11.5%</b>	<b>17.1%</b>	<b>2,547,553</b>	<b>2,783,005</b>	<b>9.2%</b>
<b>Total expenses</b>								
Salaries and employee benefits	(606,897)	(638,802)	(638,819)	0.0%	5.3%	(1,784,525)	(1,904,389)	6.7%
Administrative expenses	(474,723)	(413,990)	(448,657)	8.4%	-5.5%	(1,304,761)	(1,247,360)	-4.4%
Depreciation and amortization <sup>(2)</sup>	(80,584)	(149,447)	(151,466)	1.4%	88.0%	(243,668)	(417,322)	71.3%
Other expenses	(33,057)	(27,943)	(39,504)	41.4%	19.5%	(143,900)	(98,540)	-31.5%
<b>Total expenses</b>	<b>(1,195,261)</b>	<b>(1,230,182)</b>	<b>(1,278,446)</b>	<b>3.9%</b>	<b>7.0%</b>	<b>(3,476,854)</b>	<b>(3,667,611)</b>	<b>5.5%</b>
<b>Profit before income tax</b>	<b>1,146,333</b>	<b>1,244,322</b>	<b>1,276,901</b>	<b>2.6%</b>	<b>11.4%</b>	<b>3,565,483</b>	<b>3,815,664</b>	<b>7.0%</b>
Income tax	(311,995)	(335,202)	(326,799)	-2.5%	4.7%	(988,689)	(1,018,887)	3.1%
<b>Net profit</b>	<b>834,338</b>	<b>909,120</b>	<b>950,102</b>	<b>4.5%</b>	<b>13.9%</b>	<b>2,576,794</b>	<b>2,796,777</b>	<b>8.5%</b>
Non-controlling interest	(4,563)	(4,844)	(4,729)	-2.4%	3.6%	(18,372)	(14,504)	-21.1%
<b>Net profit attributable to BCP Consolidated</b>	<b>829,775</b>	<b>904,276</b>	<b>945,373</b>	<b>4.5%</b>	<b>13.9%</b>	<b>2,558,422</b>	<b>2,782,273</b>	<b>8.7%</b>

(1) As of 2019, financing expenses related to lease agreements is included according to the application of IFRS 16.

(2) From this quarter, the effect is being incorporated by the application of IFRS 16, which corresponds to a greater depreciation for the asset for right-of-use". Likewise, the expenses related to the depreciation of improvements in building for rent is being reclassified to the item "Other expenses".

**BANCO DE CREDITO DEL PERU AND SUBSIDIARIES**  
**SELECTED FINANCIAL INDICATORS**

	3Q18	Quarter 2Q19	3Q19	YTD Sep 18	Sep 19
<b>Profitability</b>					
Earnings per share <sup>(1)</sup>	0.081	0.089	0.093	0.250	0.272
ROAA <sup>(2)(3)</sup>	2.5%	2.5%	2.5%	5.7%	5.8%
ROAE <sup>(2)(3)</sup>	21.1%	21.2%	21.3%	21.6%	21.2%
Net interest margin <sup>(2)(3)</sup>	5.93%	5.82%	5.79%	5.67%	5.72%
Risk adjusted NIM <sup>(2)(3)</sup>	4.62%	4.56%	4.40%	4.57%	4.54%
Funding Cost <sup>(2)(3)(4)</sup>	2.25%	2.38%	2.35%	2.21%	2.31%
<b>Quality of loan portfolio</b>					
IOL ratio	3.19%	3.15%	3.11%	3.19%	3.11%
NPL ratio	4.39%	4.34%	4.29%	4.39%	4.29%
Coverage of IOLs	153.7%	147.6%	148.6%	153.7%	148.6%
Coverage of NPLs	111.5%	107.1%	107.8%	111.5%	107.8%
Cost of risk <sup>(5)</sup>	1.77%	1.74%	1.93%	1.51%	1.69%
<b>Operating efficiency</b>					
Oper. expenses as a percent. of total income - reported <sup>(6)</sup>	43.0%	42.3%	42.9%	42.0%	42.0%
Oper. expenses as a percent. of total income - including all other items	43.2%	42.3%	41.9%	42.8%	41.8%
Oper. expenses as a percent. of av. tot. assets <sup>(2)(3)(6)</sup>	3.45%	3.29%	3.32%	3.23%	3.22%
<b>Capital adequacy <sup>(7)</sup></b>					
Total regulatory capital (S/ Million)	17,493	19,138	20,149	17,493	20,149
Tier 1 capital (S/ Million) <sup>(8)</sup>	12,831	14,504	15,371	12,831	15,371
Common equity tier 1 ratio <sup>(9)</sup>	11.61%	11.82%	11.95%	11.61%	11.95%
BIS ratio <sup>(10)</sup>	14.94%	14.95%	15.45%	14.94%	15.45%
<b>Share Information</b>					
N° of outstanding shares (Million)	10,217	10,217	10,217	10,217.39	10,217.39

(1) Shares outstanding of 10,217 million is used for all periods since shares have been issued only for capitalization of profits.

(2) Ratios are annualized.

(3) Averages are determined as the average of period-beginning and period-ending balances.

(4) The funding costs differs from previously reported due to a methodology change in the denominator, which no longer includes the following accounts: acceptances outstanding, reserves for property and casualty claims, reserve for unearned premiums, reinsurance payable and other liabilities.

(5) Cost of risk: Annualized provision for loan losses / Total loans.

(6) Total income includes net interest income, fee income, net gain on foreign exchange transactions, result on exchange difference and net gain on derivatives. Operating expenses includes Salaries and social benefits, administrative, general and tax expenses and depreciation and amortization.

(7) All capital ratios are for BCP Stand-alone and based on Peru GAAP

(8) Tier 1 = Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill - (0.5 x Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is 17.65% of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).

(9) Common Equity Tier I = Capital + Reserves - 100% of applicable deductions (investment in subsidiaries, goodwill, intangibles and net deferred taxes that rely on future profitability) + retained earnings + unrealized gains.

(10) Regulatory capital/ risk-weighted assets. Risk weighted assets include market risk and operational risk.

### 11.3. Mibanco

#### MIBANCO <sup>(1)</sup> (In S/ thousands, IFRS)

	Sep 18	As of Jun 19	Sep 19	% change	
				QoQ	YoY
<b>ASSETS</b>					
Cash and due from banks	922,284	1,021,867	1,138,736	11.4%	23.5%
Investments	2,008,445	1,807,917	1,608,428	-11.0%	-19.9%
<b>Total loans</b>	<b>9,785,229</b>	<b>10,256,643</b>	<b>10,348,630</b>	<b>0.9%</b>	<b>5.8%</b>
Current	9,133,812	9,591,920	9,680,999	0.9%	6.0%
Internal overdue loans	531,585	548,278	560,695	2.3%	5.5%
Refinanced	119,832	116,445	106,936	-8.2%	-10.8%
Allowance for loan losses	-913,037	-909,004	-925,705	1.8%	1.4%
<b>Net loans</b>	<b>8,872,192</b>	<b>9,347,640</b>	<b>9,422,925</b>	<b>0.8%</b>	<b>6.2%</b>
Property, plant and equipment, net	174,951	187,951	177,728	-5.4%	1.6%
Other assets	593,853	840,950	902,204	7.3%	51.9%
<b>Total assets</b>	<b>12,571,725</b>	<b>13,206,324</b>	<b>13,250,021</b>	<b>0.3%</b>	<b>5.4%</b>
<b>LIABILITIES AND NET SHAREHOLDERS' EQUITY</b>					
Deposits and obligations	8,135,187	8,216,878	8,279,992	0.8%	1.8%
Due to banks and correspondents	1,592,198	1,823,461	1,920,244	5.3%	20.6%
Bonds and subordinated debt	367,867	263,613	175,534	-33.4%	-52.3%
Other liabilities	552,644	867,815	740,737	-14.6%	34.0%
<b>Total liabilities</b>	<b>10,647,896</b>	<b>11,171,768</b>	<b>11,116,507</b>	<b>-0.5%</b>	<b>4.4%</b>
<b>Net equity</b>	<b>1,923,829</b>	<b>2,034,557</b>	<b>2,133,514</b>	<b>4.9%</b>	<b>10.9%</b>
<b>TOTAL LIABILITIES AND NET SHAREHOLDERS' EQUITY</b>	<b>12,571,725</b>	<b>13,206,324</b>	<b>13,250,021</b>	<b>0.3%</b>	<b>5.4%</b>

	3Q18	Quarter 2Q19	3Q19	% change		YTD		% change Sep 19 / Sep 18
				QoQ	YoY	Sep 18	Sep 19	
Net interest income	495,385	473,889	478,189	0.9%	-3.5%	1,471,557	1,420,019	-3.5%
Provision for loan losses, net of recoveries	-138,001	-105,550	-115,458	9.4%	-16.3%	-319,814	-311,500	-2.6%
<b>Net interest income after provisions</b>	<b>357,384</b>	<b>368,339</b>	<b>362,731</b>	<b>-1.5%</b>	<b>1.5%</b>	<b>1,151,742</b>	<b>1,108,519</b>	<b>-3.8%</b>
Non-financial income	26,589	43,129	42,400	-1.7%	59.5%	115,801	130,540	12.7%
Total expenses	-240,347	-273,032	-267,903	-1.9%	11.5%	-768,770	-821,331	6.8%
Translation result	-	-	-	0.0%	0.0%	-	-	0.0%
Income taxes	-38,868	-39,294	-39,895	1.5%	2.6%	-138,725	-119,344	-14.0%
<b>Net income</b>	<b>104,758</b>	<b>99,142</b>	<b>97,332</b>	<b>-1.8%</b>	<b>-7.1%</b>	<b>360,049</b>	<b>298,384</b>	<b>-17.1%</b>
Efficiency ratio	45.4%	52.3%	50.7%	-160 bps	530 bps	47.5%	52.5%	500 bps
ROAE	22.4%	20.0%	18.7%	-130 bps	-370 bps	26.5%	19.7%	-680 bps
ROAE incl. goov dill	20.8%	18.6%	17.5%	-110 bps	-330 bps	24.8%	18.4%	-640 bps
L/D ratio	120.3%	124.8%	125.0%	20 bps	470 bps			
IOL ratio	5.4%	5.3%	5.4%	10 bps	0 bps			
NPL ratio	6.7%	6.5%	6.5%	0 bps	-20 bps			
Coverage of IOLs	171.8%	165.8%	165.1%	-70 bps	670 bps			
Coverage of NPLs	140.2%	136.7%	138.7%	200 bps	-150 bps			
Branches <sup>(2)</sup>	326	324	324	-	-2			
Employees	10,087	11,545	11,355	-190	1,268			

(1) Figures differ from previously reported, please consider the data presented on this report.

(2) Includes Banco de la Nacion branches, which in September 18 were 38, in June 19 were 35 and in September 19 were 35.

## 11.4. BCP Bolivia

### BCP BOLIVIA (In S/ thousands, IFRS)

	As of			% change	
	Sep 18	Jun 19	Set 19	QoQ	YoY
<b>ASSETS</b>					
Cash and due from banks	1,131,992	1,437,175	1,458,634	1.5%	28.9%
Investments	1,393,722	1,214,420	1,293,203	6.5%	-7.2%
<b>Total loans</b>	<b>7,059,563</b>	<b>7,277,055</b>	<b>7,653,370</b>	<b>5.2%</b>	<b>8.4%</b>
Current	6,903,039	7,115,507	7,479,263	5.1%	8.3%
Internal overdue loans	136,115	139,487	155,533	11.5%	14.3%
Refinanced	20,408	22,061	18,573	-15.8%	-9.0%
Allowance for loan losses	-226,682	-231,814	-235,398	1.5%	3.8%
<b>Net loans</b>	<b>6,832,881</b>	<b>7,045,241</b>	<b>7,417,972</b>	<b>5.3%</b>	<b>8.6%</b>
Property, plant and equipment, net	77,069	45,862	49,972	9.0%	-35.2%
Other assets	91,372	101,709	113,729	11.8%	24.5%
<b>Total assets</b>	<b>9,527,036</b>	<b>9,844,408</b>	<b>10,333,511</b>	<b>5.0%</b>	<b>8.5%</b>
<b>LIABILITIES AND NET SHAREHOLDERS' EQUITY</b>					
Deposits and obligations	8,457,011	8,589,045	8,985,603	4.6%	6.3%
Due to banks and correspondents	30,026	27,151	29,501	8.7%	-1.8%
Bonds and subordinated debt	102,925	102,966	105,678	2.6%	2.7%
Other liabilities	272,694	434,668	478,255	10.0%	75.4%
<b>Total liabilities</b>	<b>8,862,656</b>	<b>9,153,830</b>	<b>9,599,036</b>	<b>4.9%</b>	<b>8.3%</b>
<b>Net equity</b>	<b>664,380</b>	<b>690,579</b>	<b>734,474</b>	<b>6.4%</b>	<b>10.6%</b>
<b>TOTAL LIABILITIES AND NET SHAREHOLDERS' EQUITY</b>	<b>9,527,036</b>	<b>9,844,408</b>	<b>10,333,511</b>	<b>5.0%</b>	<b>8.5%</b>

	Quarter			% change		YTD		% change
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Net interest income	82,737	81,048	84,321	4.0%	1.9%	227,113	243,063	7.0%
Provision for loan losses, net of recoveries	-15,325	-13,459	-8,866	-34.1%	-42.1%	-35,270	-36,885	4.6%
<b>Net interest income after provisions</b>	<b>67,412</b>	<b>67,589</b>	<b>75,455</b>	<b>11.6%</b>	<b>11.9%</b>	<b>191,844</b>	<b>206,178</b>	<b>7.5%</b>
Non-financial income	22,775	30,232	34,036	12.6%	49.4%	92,846	93,280	0.5%
Total expenses	-64,798	-60,149	-66,523	10.6%	2.7%	-197,570	-199,668	1.1%
Translation result	-13	-1	-7	N/A	-47.7%	-169	-14	-91.6%
Income taxes	-10,016	-10,864	-17,386	60.0%	73.6%	-31,566	-34,755	10.1%
<b>Net income</b>	<b>15,360</b>	<b>26,807</b>	<b>25,575</b>	<b>-4.6%</b>	<b>66.5%</b>	<b>55,384</b>	<b>65,021</b>	<b>17.4%</b>
Efficiency ratio <sup>(1)</sup>	60.2%	61.7%	56.8%	-490 bps	-340 bps	62.6%	60.0%	-260 pbs
ROAE	9.5%	15.8%	14.4%	-140 bps	489 bps	11.4%	12.2%	81 pbs
L/D ratio	83.5%	84.7%	85.2%	50 bps	169 bps			
IOL ratio	1.93%	1.92%	2.03%	10 bps	10 bps			
NPL ratio	2.22%	2.22%	2.27%	10 bps	5 bps			
Coverage of IOLs	166.5%	166.2%	151.3%	-1490 bps	-1519 bps			
Coverage of NPLs	144.8%	143.5%	135.2%	-830 bps	-962 bps			
Branches	54	56	56	0	2			
Agentes	318	388	438	50	120			
ATMs <sup>(1)</sup>	278	300	303	3	25			
Employees	1,732	1,729	1,723	-6	-9			

(1) Figures differ from previously reported, please consider the data presented on this report.

## 11.5. Credicorp Capital

Credicorp Capital S/ 000	Quarter			YTD		% change
	3Q18	2Q19	3Q19	Sep 18	Sep 19	Sep 19 / Sep 18
Net interest income	-12,189	-6,206	-9,271	-33,166	-24,568	-25.9%
Non-financial income	141,301	139,041	141,907	433,200	432,637	-0.1%
Fee income	95,200	90,644	96,586	299,443	281,880	-5.9%
Net gain on foreign exchange transactions	8,414	9,041	11,469	23,768	30,635	28.9%
Net gain on sales of securities	27,379	47,452	32,455	84,681	130,392	54.0%
Derivative result	7,396	-13,806	123	18,819	-29,153	-254.9%
Result from exposure to the exchange rate	1,108	-1,075	389	-5,407	1,002	-118.5%
Other income	1,804	6,785	885	11,896	17,881	50.3%
Operating expenses <sup>(1)</sup>	-102,396	-118,246	-114,119	-328,035	-354,642	8.1%
<b>Operating income</b>	<b>26,716</b>	<b>14,589</b>	<b>18,517</b>	<b>71,999</b>	<b>53,427</b>	<b>-25.8%</b>
Income taxes	-8,766	-3,394	-5,559	-21,395	-13,703	-36.0%
Non-controlling interest	-180	-372	52	-631	-472	-25.2%
<b>Net income</b>	<b>17,770</b>	<b>10,823</b>	<b>13,010</b>	<b>49,973</b>	<b>39,252</b>	<b>-21.5%</b>

\* Unaudited results.

(1) Includes: Salaries and employee's benefits + Administrative expenses + Assigned expenses + Depreciation and amortization + Tax and contributions + Other expenses

## 11.6. Atlantic Security Bank

ASB US\$ Millions	Quarter			% change	
	3Q18	2Q19	3Q19	QoQ	YoY
Total loans	766.4	736.2	732.6	-0.5%	-4.4%
Total investments	1,018.7	808.4	733.6	-9.3%	-28.0%
Total assets	1,921.0	1,920.0	1,991.8	3.7%	3.7%
Total deposits	1,367.3	1,267.4	1,277.5	0.8%	-6.6%
Net shareholder's equity	238.1	248.4	264.5	6.5%	11.1%
<b>Net income</b>	<b>10.7</b>	<b>15.2</b>	<b>12.9</b>	<b>-15.2%</b>	<b>21.1%</b>

### Interest earning assets

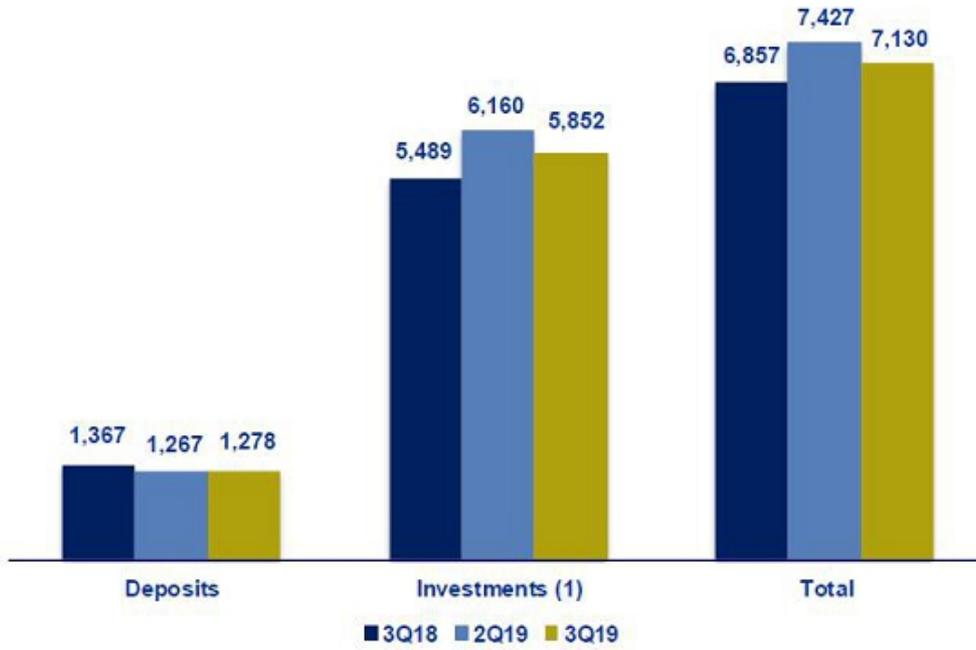
Interest earning assets* US\$ 000	Quarter			% change	
	3Q18	2Q19	3Q19	QoQ	YoY
Due from banks	73	142	157	10.5%	114.3%
Total loans	766	736	733	-0.5%	-4.4%
Investments	986	751	687	-8.5%	-30.3%
<b>Total interest earning assets</b>	<b>1,826</b>	<b>1,629</b>	<b>1,576</b>	<b>-3.2%</b>	<b>-13.6%</b>

\* Excludes investments in equities and mutual funds.

### Liabilities

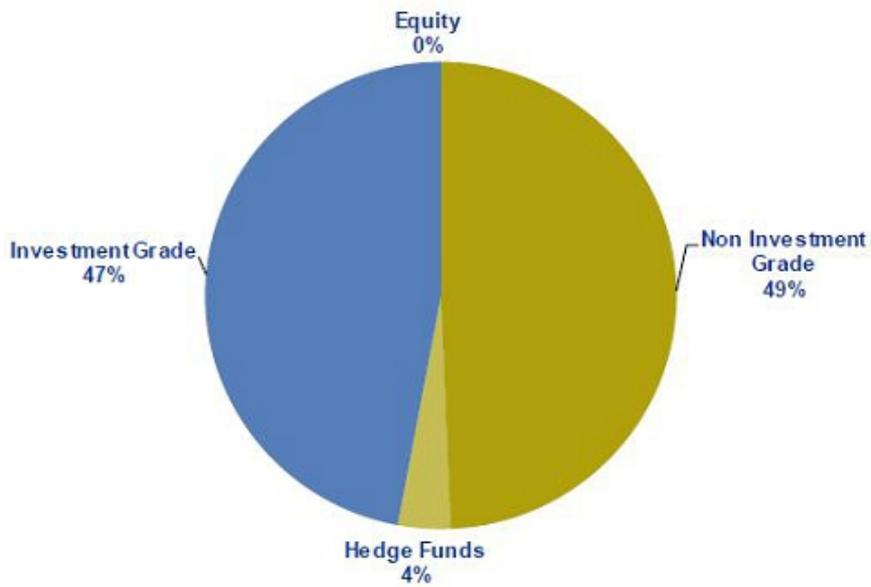
Liabilities US\$ 000	Quarter			% change	
	3Q18	2Q19	3Q19	QoQ	YoY
Deposits	1,367	1,267	1,278	0.8%	-6.6%
Borrowed Funds	272	228	83	-63.6%	-69.5%
Other liabilities	44	176	367	108.0%	739.2%
<b>Total liabilities</b>	<b>1,683</b>	<b>1,672</b>	<b>1,727</b>	<b>3.3%</b>	<b>2.6%</b>

**Assets under management and Deposits**  
(US\$ Millions)



(1) Figures in 2Q19 differ from previously reported.

**Portfolio distribution as of September 2019**



## 11.7. Grupo Pacífico

### GRUPO PACIFICO \* (S/ in thousands)

	As of		Sep 19	% change				
	Sep 18	Jun 19		QoQ	YoY			
Total assets	11,965,692	13,154,757	13,640,680	3.7%	14.0%			
Investment on securities <sup>(1)</sup>	8,846,602	9,642,535	10,331,786	7.1%	16.8%			
Technical reserves	8,183,706	8,946,136	9,151,080	2.3%	11.8%			
Net equity	2,596,213	3,097,078	3,423,666	10.5%	31.9%			
	Quarter			% change		YTD		% change
	3Q18	2Q19	3Q19	QoQ	YoY	Sep 18	Sep 19	Sep 19 / Sep 18
Net earned premiums	538,742	592,546	615,145	3.8%	14.2%	1,563,448	1,796,633	14.9%
Net claims	318,645	379,718	392,520	3.4%	23.2%	914,235	1,158,759	26.7%
Net fees	141,979	138,357	147,821	6.8%	4.1%	424,756	420,685	-1.0%
Net underwriting expenses	28,767	33,761	30,293	-10.3%	5.3%	95,244	101,065	6.1%
<b>Underwriting result</b>	<b>49,351</b>	<b>40,710</b>	<b>44,512</b>	<b>9.3%</b>	<b>-9.8%</b>	<b>129,213</b>	<b>116,123</b>	<b>-10.1%</b>
Net financial income	142,449	150,249	126,226	-16.0%	-11.4%	382,118	419,831	9.9%
Total expenses	93,601	107,614	104,421	-3.0%	11.6%	302,129	319,486	5.7%
Other income	-6,779	8,772	14,208	62.0%	-309.6%	14,086	30,079	113.5%
Translations results	1,547	-478	1,621	-439.4%	4.8%	3,949	643	-83.7%
Net gain on associates - EPS business and medical services	10,686	12,758	14,702	15.2%	37.6%	22,867	23,548	3.0%
Medical Assistance insurance deduction	5,711	4,746	5,348	12.7%	-6.4%	14,355	12,830	-10.6%
Income tax	-487	1,359	1,491	9.8%	-406.2%	3,567	4,367	22.4%
<b>Income before minority interest</b>	<b>98,429</b>	<b>98,293</b>	<b>90,008</b>	<b>-8.4%</b>	<b>-8.6%</b>	<b>246,537</b>	<b>266,371</b>	<b>8.0%</b>
Non-controlling interest	2,590	2,454	2,525	2.9%	-2.5%	6,964	7,571	8.7%
<b>Net income</b>	<b>95,839</b>	<b>95,839</b>	<b>87,482</b>	<b>-8.7%</b>	<b>-8.7%</b>	<b>239,573</b>	<b>258,800</b>	<b>8.0%</b>
<b>Ratios</b>								
Ceded	16.3%	18.5%	14.4%	-410 bps	-190 bps	14.7%	15.1%	40 bps
Loss ratio <sup>(2)</sup>	59.1%	64.1%	63.8%	-30 bps	470 bps	58.5%	64.5%	600 bps
Fees + underwriting expenses, net / net earned premiums	31.7%	29.0%	29.0%	0 bps	-270 bps	33.3%	29.0%	-430 bps
Underwriting results / net earned premiums	9.2%	6.9%	7.2%	30 bps	-200 bps	8.3%	6.5%	-180 bps
Operating expenses / net earned premiums	17.4%	18.2%	17.0%	-120 bps	-40 bps	19.3%	17.8%	-150 bps
ROAE <sup>(3)(4)</sup>	15.5%	13.7%	11.0%	-270 bps	-450 bps	12.1%	11.8%	-30 bps
Return on written premiums	11.0%	10.2%	10.1%	-10 bps	-90 bps	9.6%	9.6%	0 bps
Combined ratio of P&C <sup>(5)</sup>	96.5%	97.5%	97.9%	40 bps	140 bps	100.3%	99.8%	-50 bps

\*Financial statements without consolidation adjustments.

(1) Excluding investments in real estate.

(2) Net claims / Net earned premiums.

(3) Includes unrealized gains.

(4) Annualized and average are determined as the average of period beginning and period ending.

(5) (Net claims / Net earned premiums) + [(Acquisition cost + total expenses) / Net earned premiums].

From 1Q15 and on, Grupo Pacifico's financial statements reflect the association with Banmedica. This partnership includes:

- (i) the private health insurance business, which is managed by Grupo Pacifico and incorporated in each line of Grupo Pacifico's financial statements;
- (ii) corporate health insurance for payroll employees; and
- (iii) medical services.

The businesses described in ii) and iii) are managed by Banmedica, therefore they do not consolidate in Grupo Pacifico's financial statements. The 50% of net income generated by Banmedica is recorded in Grupo Pacifico's Income Statement as a gain/loss on investments in subsidiaries.

As explained before, **corporate health insurance** and **medical services** businesses are consolidated by Banmedica. The following table reflects the consolidated results from which Grupo Pacifico receives the 50% net income.

## Corporate Health Insurance and Medical Services

(\$/ in thousands)

	3Q18	Quarter 2Q19	3Q19	QoQ	% change YoY	YTD Set 18	Set 19	% change Set 19 / Set 18
<b>Results</b>								
Net earned premiums	255,104	264,725	275,951	4.2%	8.2%	744,745	799,131	7.3%
Net claims	-220,993	-225,704	-233,949	3.7%	5.9%	-623,847	-693,250	11.1%
Net fees	-11,740	-11,697	-12,365	5.7%	5.3%	-33,483	-35,941	7.3%
Net underwriting expenses	-2,676	-2,492	-2,486	-0.3%	-7.1%	-8,951	-7,890	-11.9%
<b>Underwriting result</b>	<b>19,695</b>	<b>24,832</b>	<b>27,151</b>	<b>9.3%</b>	<b>37.9%</b>	<b>78,464</b>	<b>62,051</b>	<b>-20.9%</b>
Net financial income	1,158	1,070	1,612	50.6%	39.2%	3,589	4,187	16.7%
Total expenses	-18,211	-18,203	-18,352	0.8%	0.8%	-54,698	-54,091	-1.1%
Other income	-164	621	251	-59.5%	-253.6%	48	1,884	3793.8%
Translations results	44	-197	1,030	-623.3%	N/A	75	817	991.8%
Income tax	-680	-2,670	-3,716	39.2%	446.6%	-9,040	-4,772	-47.2%
<b>Net income before Medical services</b>	<b>1,842</b>	<b>5,452</b>	<b>7,976</b>	<b>46.3%</b>	<b>332.9%</b>	<b>18,438</b>	<b>10,076</b>	<b>-45.4%</b>
<b>Net income of Medical services</b>	<b>19,448</b>	<b>19,983</b>	<b>21,341</b>	<b>6.8%</b>	<b>9.7%</b>	<b>55,766</b>	<b>62,432</b>	<b>12.0%</b>
<b>Net income</b>	<b>21,290</b>	<b>25,435</b>	<b>29,317</b>	<b>15.3%</b>	<b>37.7%</b>	<b>74,204</b>	<b>72,508</b>	<b>-2.3%</b>

## 11.8. Prima AFP

	3Q18	Quarter 2Q19	3Q19	% change		YTD		% change Sep 19 / Sep 18
				QoQ	YoY	Sep 18	Sep 19	
Income from commissions	94,417	105,867	97,099	-8.3%	2.8%	285,638	302,723	6.0%
Administrative and sale expenses	(38,229)	(38,358)	(33,617)	-12.4%	-12.1%	-117,318	-109,267	-6.9%
Depreciation and amortization	(4,464)	(4,725)	(8,190)	73.3%	83.5%	-14,024	-17,388	24.0%
<b>Operating income</b>	<b>51,724</b>	<b>62,783</b>	<b>55,292</b>	<b>-11.9%</b>	<b>6.9%</b>	<b>154,296</b>	<b>176,068</b>	<b>14.1%</b>
Other income and expenses, net (profitability of lace)	6,737	8,108	4,500	-44.5%	-33.2%	4,780	30,320	534.3%
Income tax	(16,811)	(20,495)	(17,097)	-16.6%	1.7%	-49,732	-56,421	13.5%
<b>Net income before translation results</b>	<b>41,650</b>	<b>50,396</b>	<b>42,695</b>	<b>-15.3%</b>	<b>2.5%</b>	<b>109,344</b>	<b>149,968</b>	<b>37.2%</b>
Translations results	(175)	(29)	(301)	952.2%	72.1%	-229	-206	-10.2%
<b>Net income</b>	<b>41,475</b>	<b>50,367</b>	<b>42,394</b>	<b>-15.8%</b>	<b>2.2%</b>	<b>109,115</b>	<b>149,761</b>	<b>37.3%</b>
<b>ROAE</b>	<b>27.6%</b>	<b>33.3%</b>	<b>26.0%</b>	<b>-730 bps</b>	<b>-160 bps</b>	<b>23.4%</b>	<b>30.6%</b>	<b>720 bps</b>

	Sep 18	As of Jun 19	Sep 19	% change	
				QoQ	YoY
Total assets	854,996	868,192	937,573	8.0%	8.0%
Total liabilities	232,544	238,247	265,447	11.4%	11.4%
Net shareholders' equity <sup>(1)</sup>	622,452	629,945	672,126	6.7%	6.7%

(1) Net shareholders' equity includes unrealized gains from Prima's investment portfolio.

### Funds under management

Funds under management	Jun 19	% share	Sep 19	% share
Fund 0	691	1.3%	713	1.4%
Fund 1	5,774	11.2%	6,091	11.6%
Fund 2	38,467	74.4%	39,303	74.8%
Fund 3	6,793	13.1%	6,460	12.3%
Total S/ Millions	51,724	100%	52,566	100%

Source: SBS

### Nominal profitability over the last 12 months

	Jun 19 / Jun 18	Sep 19 / Sep 18
Fund 0	4.0%	4.2%
Fund 1	10.2%	12.0%
Fund 2	5.6%	7.5%
Fund 3	-1.7%	-0.8%

### AFP fees

**Fee based on flow** 1.60% Applied to the affiliates' monthly remuneration.

#### Mixed fee

**Flow** 0.18% Applied to the affiliates' monthly remuneration since June 2017. Feb 17- may 17 =0.87%.

**Balance** 1.25% Applies annually to the new balance since February 2013 for new affiliates to the system and beginning on June 2013 for old affiliates who have chosen this commission scheme.

### Main indicators

Main indicators and market share	Prima 2Q19	System 2Q19	% share 2Q19	Prima 3Q19	System 3Q19	% share 3Q19
Affiliates	2,334,751	7,224,167	32.3%	2,343,978	7,331,986	32.0%
New affiliations <sup>(1)</sup>	68,300	96,917	70.5%	-	73,526	0.0%
Funds under management (S/ Millions)	51,724	165,755	31.2%	52,566	169,231	31.1%
Collections (S/ Millions) <sup>(2)</sup>	1,337	3,716	36.0%	967	2,898	33.4%
Voluntary contributions (S/ Millions) <sup>(2)</sup>	1000	2,032	49.2%	1,026	2,112	48.6%
RAM (S/ Millions) <sup>(3)</sup>	2,933	7,772	37.7%	2,847	7,478	38.1%

Source: SBS

(1) As of June 2019, another AFP has the exclusivity of affiliations. August information not available on SBS

(2) Information available to august 2019.

(3) Prima AFP estimate: Average of aggregated income during the last 4 months, excluding special collections and voluntary contribution fees.

## 11.9. Table of calculations

Table of calculations <sup>(1)</sup>		
Profitability	Net Interest Margin (NIM)	$\frac{\text{Annualized Net Interest Income}}{\text{Average Interest Earning Assets}}$
	Net Interest Margin on loans (NIM on loans)	$\frac{\text{Annualized (Interest on loans - (Interest expense x (\frac{\text{Average total loans}}{\text{Average Interest earning assets}}))}}{\text{Average Total Loans}}$
	Risk-adjusted Net Interest Margin (Risk-adjusted NIM)	$\frac{\text{Annualized Net Interest Income - Annualized provisions for loan losses net of recoveries}}{\text{Average Interest Earning Assets}}$
	Funding cost	$\frac{\text{Annualized interest expense}}{\text{Average of total funding}^{(2)}}$
	Return on average assets (ROAA)	$\frac{\text{Annualized Net Income attributable to Credicorp}}{\text{Average Assets}}$
	Return on average equity (ROAE)	$\frac{\text{Annualized Net Income attributable to Credicorp}}{\text{Average net equity}}$
Portfolio quality	Internal overdue ratio	$\frac{\text{Internal overdue loans}}{\text{Total loans}}$
	Non - performing loans ratio (NPL ratio)	$\frac{(\text{Internal overdue loans} + \text{Refinanced loans})}{\text{Total loans}}$
	Coverage ratio of internal overdue loans	$\frac{\text{Allowance for loans losses}}{\text{Internal overdue loans}}$
	Coverage ratio of non - performing loans	$\frac{\text{Allowance for loans losses}}{\text{Non - performing loans}}$
	Cost of risk	$\frac{\text{Annualized provision for credit losses on loans portfolio, net of recoveries}}{\text{Total loans}}$
Insurance	Combined Ratio of P&C <sup>(3)</sup>	$\frac{\text{Net claims}}{\text{Net earned premiums}} + \frac{\text{Acquisition cost} + \text{operating expenses}}{\text{Net earned premiums}}$
	Loss Ratio	$\frac{\text{Net claims}}{\text{Net earned premiums}}$
	Underwriting Result / Net Earned Premium	$\frac{\text{Net earned premiums} - \text{Net claims} - \text{Acquisition cost}}{\text{Net Earned Premiums}}$
Operating performance	Efficiency ratio	$\frac{(\text{Salaries and employee benefits} + \text{Administrative expenses} + \text{Depreciation and amortization} + \text{Association in participation} + \text{Acquisition cost})}{(\text{Net interest income} + \text{Net gain on foreign exchange transactions} + \text{Net gain on derivatives held for trading} + \text{Net gain from exchange differences} + \text{Net gain from associates} + \text{Net earned premiums} + \text{Fee income})}$
		$\frac{(\text{Salaries and employee benefits} + \text{Administrative expenses} + \text{Depreciation and amortization} + \text{Acquisition cost})}{\text{Average total assets}}$
Capital Adequacy	BIS ratio	$\frac{\text{Regulatory Capital}}{\text{Risk - weighted assets}}$
	Tier 1 ratio	$\frac{\text{Tier 1}^{(4)}}{\text{Risk - weighted assets}}$
	Common Equity Tier 1 ratio	$\frac{\text{Capital} + \text{Reserves} - 100\% \text{ of applicable deductions}^{(5)} + \text{Retained Earnings} + \text{Unrealized gains or losses}}{\text{Risk - weighted assets}}$

(1) Averages are determined as the average of period-beginning and period-ending balances.

(2) Includes total deposits, due to banks and correspondents, BCRP instruments, repurchase agreements and bonds and notes issued.

(3) Does not include Life insurance business.

(4) Tier 1 = Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement + (0.5 x Unrealized profit and net income in subsidiaries) - Goodwill - (0.5 x Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is 17.65% of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).

(5) Includes investment in subsidiaries, goodwill, intangibles and deferred tax that rely on future profitability.