## CREDIC仑RP

# Earnings Release 

## 10/2022

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# Credicorp Ltd. Reports First Quarter 2022 Financial and Operating Results 

## ROAE of 17\% Driven by Higher Core Income and Lower Provisions

Advancing in Sustainability Journey, Accelerating Digital Strategy, and Retaining and Attracting the Best Talent
Lima, Peru - May 5, 2022 - Credicorp Ltd. ("Credicorp" or "the Company") (NYSE: BAP | BVL: BAP), the leading financial services holding company in Peru with presence in Chile, Colombia, Bolivia and Panama; today reported its unaudited results for the first quarter of 2022 ended March 31, 2022. Financial results are expressed in Peruvian Soles and are presented in accordance with International Financial Reporting Standards (IFRS).

## 1Q22 OPERATING AND FINANCIAL HIGHLIGHTS

- Net Income attributable to Credicorp reached $\mathrm{S} / 1,136$ million, up $72 \% \mathrm{YoY}$, driven by higher core income and lower provisions, resulting in a ROAE of $17.0 \%$ in 1Q22
- Structural Loans increased 12.4\% YoY (+12.3\% FX (Foreign Exchange) Neutral) and 0.6\% QoQ (+2.7\% FX Neutral) in average daily balances.
- Total Deposits reached S/147,916 million in 1Q22, decreasing 0.5\% YoY (+0.3\% FX Neutral) and 1.6\% QoQ (+2.3\% FX Neutral). Low-cost Deposits accounted for 60\% of Total Funding.
- Structural NPL ratio declined 90bps YoY to $5.1 \%$ driven by higher structural loan volumes and an improvement in payment behavior. Structural Cost of Risk at $0.79 \%$, below pre-pandemic levels while Allowance and NPL Coverage ratios continued to decline to more typical levels, standing at $6.3 \%$ and $123.0 \%$, respectively.
- Core Income up 17.7\% YoY driven by increases of $19.3 \%$ in Net Interest Income (NII), $7.3 \%$ in Fees and $45.8 \%$ in Gains on FX Transactions.
- Efficiency Ratio of $44.5 \%$, versus $49.5 \%$ in $4 Q 21$ and $44.0 \%$ in 1Q21. This evolution reflects higher expenses related to an increase the transactional cost, in line with growth in transactions; an uptick in digital transformation and innovation initiatives; and an increase in variable compensation, in a context marked by higher earnings.
- Solid Capital base, CET1 Ratio stood at $11.6 \%$ at BCP Stand Alone and $15.2 \%$ at Mibanco, up 62 bps and 48 bps YoY, respectively. As of 2022, both subsidiaries report management solvency levels in IFRS. Therefore, CET1 ratio figures will differ from what is reported for 1Q21.
- Progress in Strategic Initiatives, where Digital Clients at BCP Stand Alone, accounted for 57\% of total retail clients as of March 2022. Additionally, Credicorp's businesses financially included 347 thousand people this quarter.


## Subsequent Events

- On April 28, 2022, Credicorp announced a S/ 15 soles cash dividend per share to be paid on June 10, 2022.


## Senior Management Quotes

## SENIOR MANAGEMENT QUOTES

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We started the year on strong footing by delivering on our operating milestones and financial metrics while enhancing shareholder value. Despite political turmoil, results for the quarter underscore the successful execution of multiple initiatives across our LOBs and demonstrate the effectiveness of our strategy as we captured opportunities across our core business, capitalized on synergies, and leveraged our brand and scale. Against this backdrop we increased our declared dividend to 15 soles/share for the 2021 fiscal period. Guided by our three key strategic priorities, which are centered on progressing in our sustainability journey; accelerating our digital strategy; and ensuring we continue to retain and attract the best talent, we remain focused on unlocking Credicorp's full disruptive, scalable, and market expansion potential."

## Gianfranco Ferrari, CEO

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We are pleased to report an 18\% year-on-year-increase in Core Income driven by contributions from NII, fees and gains on FX transactions. NII stands out this quarter, led by a more profitable asset mix with structural loans up in the mid-teens and a robust base of low-cost deposits. Our initiatives to drive higher transactional activity contributed to the positive trend in fee growth while supporting higher gains on FX transactions, which reflected our ability to leverage intelligence capabilities in a volatile FX market. All in all, we delivered strong profitability this quarter, with consolidated ROAE of $17 \%$ for the first quarter."

## FIRST QUARTER 2022 EARNINGS CONFERENCE CALL

Date: Friday May 6, 2022

Time: 10:30 am ET (9:30 am Lima, Peru time)

Hosts: Gianfranco Ferrari - CEO, Cesar Rios - Chief Financial Officer, Francesca Raffo - Chief Innovation Officer, Reynaldo Llosa - Chief Risk Officer, Diego Cavero - Head of Universal Banking, Cesar Rivera - Head of Insurance and Pensions, and Investor Relations Team.

To pre-register for the listen-only webcast presentation use the following link:

## https://dpregister.com/sreg/10163110/f0c1ec1a46

Callers who pre-register will be given a conference passcode and unique PIN to gain immediate access to the call and bypass the live operator. Participants may pre-register at any time, including up to and after the call start time.

Those unable to pre-register may dial in by calling:
18444350321 (U.S. toll free)
14123175615 (International)
Conference ID: Credicorp Conference Call

The webcast will be archived for one year on our investor relations website at:
https://credicorp.gcs-web.com/events-and-presentations/upcoming-events

For a full version of Credicorp's First Quarter 2022 Earnings Release, please visit:
https://credicorp.gcs-web.com/financial-information/quarterly-results

## Structural Loans (in Average Daily Balances)

Structural loans increased 2.7\% QoQ, excluding the exchange rate effect. This evolution was driven by the Wholesale, Consumer and SME-Pyme segments at BCP Stand-alone, which experienced an uptick in the generation of leads, and by Mibanco, which reported an improvement in the productivity.

YoY growth, excluding the exchange rate effect, stood at $12.3 \%$. This increase was primarily driven by Wholesale Banking, which registered a lower base effect in 1Q21, and by Retail Banking and Mibanco, for the reasons indicated in the QoQ analysis.

## Deposits

Deposits increased $2.3 \%$ QoQ, excluding the exchange rate effect. This growth was spurred mainly by Time deposits in Local Currency (LC) held by corporate clients and by savings deposits in Foreign Currency (FC), in a context of exchange rate volatility.

YoY growth, excluding the exchange rate effect, stood at $0.3 \%$. This expansion was primarily attributable to expansion in low-cost deposits in FC, which reflected the impact of government relief measures and the fact that clients sought refuge in stable currencies like the US Dollar. This increase was partially offset by a decrease in demand deposits in LC, which reflected amortizations of Reactiva loans. Severance Indemnity Deposits (CTS) fell by nearly half after funds were released under government relief mandates.

## Net Interest Income (NII) and Margin (NIM)

NII rose $2.3 \%$ QoQ to $\mathrm{S} / 2,534$ million. This evolution was attributable to the LC balance, where financial income was driven upward by an increase in structural loans; a decrease in less profitable assets; and
an uptick in Peru's reference rate. The aforementioned was partially increase in structural loans; a decrease in less profitable assets; and
an uptick in Peru's reference rate. The aforementioned was partially offset by growth in financial expenses, which was attributable to growth in time deposits in LC. In this context, NIM rose 19bs to 4.44\%. YoY, NII grew 19.3\%. This positive evolution was driven by growth in financial income due to an uptick in structural loan volumes and in yields on short-term Interest Earning Assets (IEAs) in LC. Financial yields on short-term Interest Earning Assets (IEAs) in LC. Financial
expenses fell, impacted by a non-recurring charge in 1Q21, which reflected the impact of liability management transactions at BCP. In this context, NIM rose 71bps.


Deposits
(S/ millions)


NII \& NIM
(S/ millions)


## Portfolio Quality and Structural Cost of Risk (CoR)

The structural NPL ratio increased 24bps QoQ. Growth was fueled primarily by the SME-Pyme segment, where delinquency is concentrated in tranches of less than 30 days and are considered highly recoverable.

YoY, the NPL ratio fell 94bps. This drop was mainly attributable to an improvement in the risk profile of origination at Mibanco and to Individuals, which experienced an increase in clients' liquidity due to AFP fund releases.

The CoR deteriorated QoQ. This was primarily attributable to a base effect in SME-Pyme and to Mibanco, as provisions hit a record low in 4Q21.

YoY, the structural CoR improved at the vast majority of subsidiaries due to an uptick in macroeconomic projections and growth in liquidity across the financial system.

The Coverage ratio for the structural portfolio continued to follow a downward trend due to a reduction in Allowance for loan losses; nonetheless, levels remain below pre-pandemic levels.

## Other Income

Other Core Income (Fees + Gains on FX) fell QoQ due to seasonal factors. YoY, Other Core Income rose $14 \%$ due to growth in transactions and an increase in exchange rate volatility.

Other Non-core Oncome fell QoQ and YoY due to the net loss on securities at Pacifico, which was attributable to impairment in its fixed income investments, and to losses on investments in fixed-income mutual funds at Credicorp Stand-alone.

## Insurance Underwriting Result

The Insurance Underwriting Result continued to follow an upward trend QoQ and YoY, driven by claims normalization in the Life business. Additionally, total premiums rose in a context marked by economic reactivation and price adjustments.


## Summary of Financial Performance and Outlook

## Efficiency

The Efficiency Ratio deteriorated 50bps YoY to stand at 44.5\%. This evolution reflected an increase in expenses related to growth in transactional cost, which was in line with an uptick in transactions; investment in the digital transformation strategy; and an increase in variable remuneration in line with higher profits. If we exclude operating expenses on investments and disruptive initiatives (Yape + Krealo), the efficiency ratio would have stood at $42.5 \%$, which is 200bps lower than the one reported.


## Contributions* and ROAE by subsidiary in 1Q22 <br> (S/ millions)

## Net income attributable to Credicorp

Net income attributable to Credicorp stood at $\mathrm{S} / 1,136$ million, which represented an increase of $7.2 \%$ and $72 \%$ in terms of 4Q21 and 1Q21 respectively. This growth was driven by an increase in core income and a decrease in provisions. In this context, ROAE stood at $17 \%$.


[^0]
## Universal Banking Business

BCP Stand-alone reported strong profitability driven by robust core income and lower provisions. Core income was boosted by an uptick in structural loans;
growth in interest rates; controlled funding costs; and growth in fees and gains on FX transactions, due to an uptick in transactional levels and FX volatility respectively.

Insurance and Pension Businesses

Pacifico insurance underwriting results continued to recover as COVID-19 related claims in the Life business subside and P\&C claims normalize.

## Microfinance Business

Mibanco presents solid growth and its hybrid model continued to play a crucial role enabling record levels of structural disbursements. This led to higher core
income but was partially offset by provisions, which registered more typical levels. Advances in efficiency and risk management after consolidation of the hybrid model.

## Investment Banking

 \& Wealth ManagementThe IB \& WM business is challenged by the current environment. Market volatility and political uncertainty negatively impacted the non-core businesses while AM \& WM reflect the impact of last year's funds outflows.

## Outlook

Given the current environment of increasing interest rates and high levels of transactional activity, Credicorp has revised its guidance for 2022. The Company expects to close 2022 with an ROE at around $17.5 \%$, at the higher end of its initial guidance range. The main drivers of ROE include:
i) a dynamic growth of the structural portfolio,
ii) an increase in net interest margin,
iii) historically low levels of cost of risk and,
iv) significant investments in disruptive innovation.

## Financial Overview

| Credicorp Ltd. | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| S/ 000 | 1 Q21 | 4021 | 1022 | QoQ | YoY |
| Net interest, similar income and expenses | 2,123,383 | 2,477,847 | 2,534,090 | 2.3\% | 19.3\% |
| Provision for credit losses on loan portfolio, net of recoveries | $(557,647)$ | $(126,782)$ | $(257,590)$ | 103.2\% | -53.8\% |
| Net interest, similar income and expenses, after provision for credit losses on loan portfolio | 1,565,736 | 2,351,065 | 2,276,500 | -3.2\% | 45.4\% |
| Total other income | 1,194,530 | 1,301,959 | 1,242,749 | -4.5\% | 4.0\% |
| Insurance underw riting result | $(65,247)$ | 127,657 | 141,546 | 10.9\% | -316.9\% |
| Total other expenses | $(1,680,271)$ | $(2,221,574)$ | $(1,950,182)$ | -12.2\% | 16.1\% |
| Profit (loss) before income tax | 1,014,748 | 1,559,107 | 1,710,613 | 9.7\% | 68.6\% |
| Income tax | $(337,599)$ | $(471,860)$ | $(546,001)$ | 15.7\% | 61.7\% |
| Net profit (loss) | 677,149 | 1,087,247 | 1,164,612 | 7.1\% | 72.0\% |
| Non-controlling interest | 16,351 | 26,631 | 27,786 | 4.3\% | 69.9\% |
| Net profit (loss) attributable to Credicorp | 660,798 | 1,060,616 | 1,136,826 | 7.2\% | 72.0\% |
| Net profit (loss) / share (S/) | 8.28 | 13.30 | 14.25 | 7.2\% | 72.0\% |
| Loans | 137,031,239 | 147,597,412 | 144,621,513 | -2.0\% | 5.5\% |
| Deposits and obligations | 148,626,339 | 150,340,862 | 147,915,964 | -1.6\% | -0.5\% |
| Net equity | 24,529,958 | 26,496,767 | 26,872,626 | 1.4\% | 9.6\% |
| Profitability |  |  |  |  |  |
| Net interest margin | 3.73\% | 4.25\% | 4.44\% | 19 bps | 71 bps |
| Risk-adjusted Net interest margin | 2.75\% | 4.04\% | 3.99\% | $-5 \mathrm{bps}$ | 124 bps |
| Funding cost | 1.43\% | 1.24\% | 1.33\% | 9 bps | -10 bps |
| ROAE | 10.7\% | 16.4\% | 17.0\% | 60 bps | 630 bps |
| ROAA | 1.1\% | 1.7\% | 1.9\% | 20 bps | 80 bps |
| Loan portfolio quality |  |  |  |  |  |
| Internal overdue ratio ${ }^{(1)}$ | 3.55\% | 3.76\% | 4.06\% | 30 bps | 51 bps |
| Internal overdue ratio over 90 days | 2.77\% | 2.85\% | 3.06\% | 21 bps | 29 bps |
| NPL ratio ${ }^{(2)}$ | 4.98\% | 4.98\% | 5.25\% | 27 bps | 27 bps |
| Cost of risk ${ }^{(3)}$ | 1.63\% | 0.34\% | 0.71\% | 37 bps | -92 bps |
| Coverage ratio of IOLs | 200.2\% | 152.7\% | 140.7\% | -1200 bps | -5950 bps |
| Coverage ratio of NPLs | 142.9\% | 115.3\% | 108.9\% | -640 bps | -3400 bps |
| Operating efficiency |  |  |  |  |  |
| Efficiency ratio ${ }^{(4)}$ | 44.0\% | 49.5\% | 44.5\% | -500 bps | 50 bps |
| Operating expenses / Total average assets | 2.83\% | 3.52\% | 3.23\% | -29 bps | 40 bps |
| Insurance ratios |  |  |  |  |  |
| Combined ratio of P\&C ${ }^{(5)(6)}$ | 85.5\% | 86.5\% | 94.4\% | 790 bps | 890 bps |
| Loss ratio ${ }^{(6)}$ | 96.4\% | 71.3\% | 69.1\% | -220 bps | -2730 bps |
| Capital adequacy - BCP Stand-alone ${ }^{(7)}$ |  |  |  |  |  |
| Global Capital ratio ${ }^{(8)}$ | 16.46\% | 14.94\% | 15.79\% | 85 bps | -67 bps |
| Tier 1 ratio ${ }^{(9)}$ | 10.59\% | 9.94\% | 10.74\% | 80 bps | 15 bps |
| Common equity tier 1 ratio ${ }^{(10)(12)}$ | 11.01\% | 11.91\% | 11.63\% | -28 bps | 62 bps |
| Capital adequacy - Mibanco ${ }^{(7)}$ |  |  |  |  |  |
| Global Capital ratio ${ }^{(8)}$ | 17.83\% | 16.40\% | 15.61\% | -79 bps | -222 bps |
| Tier 1 ratio ${ }^{(9)}$ | 14.48\% | 13.96\% | 13.24\% | -72 bps | -124 bps |
| Common equity tier 1 ratio ${ }^{(10)(12)}$ | 14.73\% | 15.24\% | 15.21\% | -3 bps | 48 bps |
| Employees | 36,233 | 36,358 | 36,199 | -0.4\% | -0.1\% |
| Share Information |  |  |  |  |  |
| Issued Shares | 94,382 | 94,382 | 94,382 | 0.0\% | 0.0\% |
| Treasury Shares ${ }^{(11)}$ | 14,872 | 14,850 | 14,862 | 0.1\% | -0.1\% |
| Outstanding Shares | 79,510 | 79,532 | 79,520 | 0.0\% | 0.0\% |

(1) Internal overdue loans: includes overdue loans and loans under legal collection, according to our internal policy for overdue loans. Internal Overdue ratio: Internal overdue loans / Total loans. (2) Non-performing loans (NPL): Internal overdue loans + Refinanced loans. NPL ratio: NPL / Total loans.
(3) Cost of risk: Annualized provision for loan losses, net of recoveries / Total loans.
(4) Efficiency ratio = (Salaries and employee benefits + Administrative expenses + Depreciation and amortization + Association in participation + Acquisition cost) / (Net interest, similar income and expenses + Fee Income + Net gain on foreign exchange transactions + Net Gain From associates + Net gain on derivatives held for trading + Result on exchange differences + Net Premiums Earned). (5) Combined ratio $=$ (Net claims / Net earned premiums) $+[($ Acquisition cost + Operating expenses) / Net earned premiums]. Does not include Life insurance business.
(6) Considers Grupo Pacifico's figures before eliminations for consolidation to Credicorp.
(7) All Capital ratios for BCP Stand-alone and Mibanco are based on Peru GAAP.
(8) Regulatory Capital / Risk-weighted assets (legal minimum $=10 \%$ since July 2011).
(9) Tier $1=$ Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement $+(0.5 \times$ Unrealized profit and net income in subsidiaries) - Goodwill - ( $0.5 \times$ Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is $17.65 \%$ of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).
(10) Common Equity Tier I = Capital + Reserves $-100 \%$ of applicable deductions (investment in subsidiaries, goodwill, intangibles and net deferred taxes that rely on future profitability) + retained earnings + unrealized gains.
Adjusted Risk-Weighted Assets = Risk-weighted assets - (RWA Intangible assets, excluding goodwill, + RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess of $10 \%$ of CET1, + RWA Deferred tax assets generated as a result of past losses)."
(11) Consider shares held by Atlantic Security Holding Corporation (ASHC) and stock awards.
(12) Common Equity Tier I calculated based on IFRS Accounting.

## Credicorp＇s Strategy Update

Credicorp＇s strategy focuses on three priorities：
1．Accelerating Digital Transformation and Innovation at the Credicorp Level
2．Ensuring the Best Talent Offering an Integral Value Proposition
3．Integrating Sustainability，at the Core of How Credicorp Does Business

## Accelerating Digital Transformation and Innovation at the Credicorp Level

Credicorp＇s digital strategy is a fundamental component of its quest to live its purpose，reflect its values and achieve its strategic objectives：Experience，Efficiency and Growth．The Company constantly challenges itself，innovates and disrupts its markets to strengthen its competitive position．

Through its client－centered focus，the Company has been developing its capacities，including：1）a mindset of self－disruption，2）an agile culture and focus on the user experience，3）development of digital talent and 4）solid technological capabilities for Data Analytics，Information Technology and Cybersecurity，with an eye on consolidating its position as a data－driven organization．
Credicorp is accelerating its innovation strategy to capture new digital opportunities and expand its market potential．For this purpose，in 1Q22，the Company implemented a governance scheme to further promote innovation across the organization and created two new governance bodies at the Group level：

1．The Innovation Committee，which defines the strategic guidelines for innovation at the Credicorp level，including the investment appetite；competitive domains；funding strategy；and resource allotment．This committee will make management decisions with regard to the innovation portfolio；and

2．The Innovation Round Table，which will facilitate the process to identify opportunities and share ideas and synergies within the Group．

The objective of this new governance structure is to strengthen the Company＇s disruptive and entrepreneurial culture while providing an additional layer of management to support innovation and optimize the return on investment in innovation．

Credicorp＇s innovation initiatives are taking place：internally，through innovation laboratories at each of our subsidiaries，or externally through Krealo，the Corporate Venture Capital Center．

The digital operating indicators listed below are directed at measuring the following strategic objectives：

| Experience $\hat{z}$ | Efficiency ．0．0 |  |  | Growth | h 价 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Transformation of traditional businesses ${ }^{(1)}$ |  | Subsidiary | 1Q19 | 1021 | 1Q22 |
| Day－to－day |  |  |  |  |  |
| Digital Clients ${ }^{(2)}$ | 偁 | $B C P$ | 32\％ | 56\％ | 57\％ |
| Digital Monetary Transactions ${ }^{(3)}$ | －11 | $B C P$ | 22\％ | 46\％ | 53\％ |
| Transactional Cost per Unit（S／） | ． | $B C P$ | 0.40 | 0.21 | 0.15 |
| Disbursements through Leads ${ }^{(4)}$ |  | Mibanco | N．A． | 61．5\％ | 76．9\％ |
| Disbursements through Alternative Channels ${ }^{(5)}$ | 面 | Mibanco | 15．1\％ | 21．0\％ | 45．5\％ |
| Cashless |  |  |  |  |  |
| Cashless Transactions ${ }^{(6)}$ | ․ㅏㅇ | $B C P$ | 18\％ | 36\％ | 39\％ |
| Mobile Banking Rating | \％ | $B C P$ | 3.2 | 3.1 | 3.9 |
| Digital Acquisition <br> Digital Sales ${ }^{(7)}$ | ｜il｜ | $B C P$ | 9\％ | 36\％ | 34\％ |

[^1]
## Credicorp＇s Strategy Update

| Disruptive Initiatives：Yape ${ }^{(1)}$ |  | 1Q19 | 1Q21 | 1Q22 |
| :---: | :---: | :---: | :---: | :---: |
| Cashless |  |  |  |  |
| Users（thousands） | 建 | 726 | 5，933 | 9，133 |
| \％of BCP Client Users ${ }^{(2)}$ | 建 | 100\％ | 64\％ | 52\％ |
| \％of Yapecard Users ${ }^{(3)}$ | 道 | N．A． | 30\％ | 42\％ |
| Active Users（millions）${ }^{(4)}$ | 建 | 0.3 | 2.8 | 5.1 |
| \％Active Monthly Users ${ }^{(5)}$ | 自 | 35\％ | 47\％ | 56\％ |
| No．of Monthly Transactins（thousand） | ｜l1 | 896 | 22，574 | 69，238 |
| Monthly Transaction Amount（million，S／） | ｜lil | 42 | 1，625 | 4，075 |
| Monthly Transactions per Active User ${ }^{(6)}$ | 面 | 1 | 8 | 13 |

（1）Figures as of March 2019， 2021 and 2022
（2）BCP Clients who are Yape users／Total Yape users
（3）Yapecard users／Total Yape users
（4）Yape users who at least have made a transaction in a month
（5）Yape users who at least have made a transaction in a month／Total Yape users
（6）Number of Yape transactions in a month／Active users

## Ensuring the Best Talent Offering an Integral Value Proposition

Credicorp seeks to secure the best talent and manage their potential，development and succession with a comprehensive value proposition that strikes a balance between human and business perspectives．

The Company＇s talent strategy strives to accompany the Group＇s transformation and growth in a highly competitive environment for technological and digital profiles．The new models for hybrid and remote work have generated new opportunities and hiring modalities by facilitating borderless hiring．

In this context，Credicorp seeks to offer current and potential employees a proposal that focuses on development，flexibility and wellbeing．The Talent strategy＇s priority in 2022 focuses on to developing and attracting talent with technological and digital capacities；evolving the model for executive compensation；and accelerating initiatives for gender equality．

## Integrating Sustainability，at the Core of How Credicorp Does Business

We are convinced that the only way that we can lead and stand the test of time is to be in harmony with our environment as we generate positive impacts through everything we do．As such，to strengthen its performance and long－term competitiveness，the Company has situated sustainability at the core of its businesses＇strategic management．

The Sustainability Strategy is articulated through three pillars：


Create a more sustainable and inclusive economy


Improve the financial health of citizens


Empower our people to thrive

For more information on our 2020－2025 Sustainability Program，please click here to review the recently published 2020－25 Sustainability Strategy Update．

## Credicorp's Strategy Update

## Recent Advances in the Sustainability Program

This program's efforts are being recognized by the market. In December 2021, MSCl elevated Credicorp's ESG Rating to the Leader category and in February 2022, Sustainalytics reduced Credicorp's Risk Score to "Medium" risk.

The most noteworthy milestones that the Company reached on its ESG journey in the first quarter of 2022, by front:

## Environmental Front

- Expanded the scope of BCP's Eco-factoring product, which disbursed US\$4 million during the quarter;
- Launched green financial products at BCP Bolivia to finance the import and acquisition of electric cars; and
- Developed the capacities of more than 100 executives at Credicorp Capital to execute sustainable issuances .


## Social Front

- Financially included more than 347 thousand people through Yape, Soli and Mibanco;
- Financial education to more than 136 thousand people through different initiatives from BCP, BCP Bolivia, Mibanco, Pacifico and Prima AFP;
- Facilitated the economic independence of 6 thousand women entrepreneurs through Mibanco's Credito Mujer product, which registered disbursements for almost US\$3 million; and
- Issued the first social gender bond ever executed by a microfinance company in Colombia for a total of US\$28.5 million, these funds will promote the financial inclusion of microbusiness owners through the program "Mujeres Pa'lante".


## Government Front

- The Monitor Empresarial de Reputación Corporativa (MERCO), a reference point for corporate monitoring in Ibero-America, included two of the Group's subsidiaries in the top 20 companies for Corporate Reputation in Peru (BCP: \#2, Pacifico Seguros: \#16) in recognition of the diversity of its organizational structure, anti-corruption programs, corporate compliance and ethics.


## 01 Loan Portfolio

In the YoY analysis, which eliminates seasonal effects, Structural Loans rose $12.4 \%$ ( $+12.3 \%$ excluding the exchange rate effect); this increase was primarily attributable to BCP Stand-alone and Mibanco and driven by reactivation as well as a low base effect in 1Q21 in a context of short-term amortization in Wholesale Banking in particular.

The NPL ratio improved 94bps YoY, which reflected an uptick in clients' payment behavior and a decrease in risk levels, particularly in Mibanco and Retail Banking.

### 1.1. Loans

Structural Loans (in Average Daily Balances) ${ }^{(1)}$

| Structural Loans ${ }^{(2)}$ (S/millions) | As of |  |  | Volume change |  | \% change |  | \% Part. in total structural loans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | QoQ | YoY | QoQ | YoY | Mar 21 | Dec 21 | Mar 22 |
| BCP Stand-alone | 90,278 | 101,729 | 102,936 | 1,207 | 12,658 | 1.2\% | 14.0\% | 80.4\% | 81.2\% | 81.6\% |
| Wholesale Banking ${ }^{(2)}$ | 43,477 | 52,289 | 52,039 | -251 | 8,562 | -0.5\% | 19.7\% | 38.7\% | 41.7\% | 41.3\% |
| Corporate | 26,579 | 31,426 | 31,234 | -191 | 4,655 | -0.6\% | 17.5\% | 23.7\% | 25.1\% | 24.8\% |
| Middle - Market | 16,898 | 20,864 | 20,805 | -59 | 3,907 | -0.3\% | 23.1\% | 15.1\% | 16.6\% | 16.5\% |
| Retail Banking ${ }^{(2)}$ | 46,801 | 49,439 | 50,897 | 1,458 | 4,096 | 2.9\% | 8.8\% | 41.7\% | 39.4\% | 40.4\% |
| SME-Business | 4,287 | 5,302 | 4,858 | -444 | 571 | -8.4\% | 13.3\% | 3.8\% | 4.2\% | 3.9\% |
| SME-Pyme | 10,760 | 11,597 | 12,210 | 613 | 1,450 | 5.3\% | 13.5\% | 9.6\% | 9.3\% | 9.7\% |
| Mortgage | 17,720 | 18,432 | 18,833 | 401 | 1,112 | 2.2\% | 6.3\% | 15.8\% | 14.7\% | 14.9\% |
| Consumer | 9,958 | 10,296 | 10,974 | 678 | 1,015 | 6.6\% | 10.2\% | 8.9\% | 8.2\% | 8.7\% |
| Credit Card | 4,075 | 3,813 | 4,022 | 209 | -53 | 5.5\% | -1.3\% | 3.6\% | 3.0\% | 3.2\% |
| Mibanco | 10,102 | 10,990 | 11,375 | 386 | 1,274 | 3.5\% | 12.6\% | 9.0\% | 8.8\% | 9.0\% |
| Mibanco Colombia | 909 | 1,064 | 1,077 | 14 | 169 | 1.3\% | 18.6\% | 0.8\% | 0.8\% | 0.9\% |
| Bolivia | 8,420 | 9,230 | 8,602 | -628 | 183 | -6.8\% | 2.2\% | 7.5\% | 7.4\% | 6.8\% |
| ASB | 2,520 | 2,311 | 2,103 | -208 | -417 | -9.0\% | -16.5\% | 2.2\% | 1.8\% | 1.7\% |
| BAP's total loans | 112,227 | 125,323 | 126,094 | 770 | 13,867 | 0.6\% | 12.4\% | 100.0\% | 100.0\% | 100.0\% |

For consolidation purposes, Loans generated in Foreign Currency (FC) are converted to Local Currency (LC).
(1) Includes Work out unit, and other banking. For Quarter-end Balances figures, please refer to "12. Annexes -12.11 Loan Portfolio Quality".
(2) Structural Portfolio excludes the Loans offered through Reactiva Peru and FAE-Mype Government Programs (GP).
(3) Portfolio Management Figures. Non-audited figures.

Highest volume contraction Highest volume expansion

QoQ, excluding the drop in the exchange rate (PENUSD: 6.2\%), structural loans increased 2.7\% QoQ due to:

- The evolution at BCP Stand-alone's Wholesale Banking, Consumer and SME-Pyme segments in particular. In Wholesale Banking, growth was driven by expansion in corporate Loans in Local Currency (LC). In Consumer and SME-Pyme, Cash Loans (CEF) and Business Loans (CEN) registered growth through leads on Affluent (disbursements above $S / 5 \mathrm{~K}$ ) and from the Micro and Small Clients (disbursements up to $S / 250 \mathrm{~K}$ ) respectively; and
- The fruits of Mibanco's hybrid model as reflected in improvements in the productivity of relationship managers (RM), which led to a $17 \%$ increase in disbursements from RMs, and a 4pp increase in the participation of leads in total disbursements.

YoY, excluding the exchange rate effect, structural loans grew 12.3\%, driven by:

- Wholesale Banking at BCP Stand-alone in a context of economic reactivation; an uptick in sales levels; and the fact that the comparative base was lower in 1Q21, which was attributable to advance short-term amortizations by corporate clients due to a downswing in the need for financing. SME-Pyme and Individuals also registered growth, in line with the events mentioned in the QoQ analysis and the fact that a quarantine was in effect in 1Q21; and
- Mibanco, in line with the factors mentioned in the QoQ analysis and due to an uptick in transactional activity in 1Q22 after low levels were registered in 1Q21 due to the quarantine. It is important to note that loans have be trending upward since the second half of 2020, accompanied by on-going growth in the average disbursement ticket.


## 01. Loan Portfolio

## Government Program Loans (in Average Daily Balances - S/ millions)

Government Program loans (GP) decreased 11.2\% QoQ and $28.4 \%$ YoY, which was primarily driven by amortizations by Small and Medium Companies at BCP Stand-alone.

The amortization period for Wholesale Banking, Retail Banking and Mibanco loans expires in 1.7, 2.1 and 2.9 years respectively.


Total Loans (in Average Daily Balances) ${ }^{(1)}$

| Total Loans (S/millions) | As of |  |  | Volume change |  | \% change |  | \% Part. in total loans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | Q,Q | Yoy | Q,Q | Yoy | Mar 21 | Dec 21 | Mar 22 |
| BCP Stand-alone | 111,928 | 119,100 | 118,248 | -852 | 6,320 | -0.7\% | 5.6\% | 81.9\% | 82.1\% | 82.3\% |
| Wholesale Banking ${ }^{(2)}$ | 49,819 | 56,359 | 55,580 | -779 | 5,762 | -1.4\% | 11.6\% | 36.4\% | 38.9\% | 38.7\% |
| Corporate | 27,229 | 31,851 | 31,625 | -226 | 4,396 | -0.7\% | 16.1\% | 19.9\% | 22.0\% | 22.0\% |
| Middle - Market | 22,590 | 24,508 | 23,955 | -553 | 1,366 | -2.3\% | 6.0\% | 16.5\% | 16.9\% | 16.7\% |
| Retail Banking ${ }^{(2)}$ | 62,109 | 62,741 | 62,668 | -74 | 559 | -0.1\% | 0.9\% | 45.4\% | 43.3\% | 43.6\% |
| SME-Business | 10,793 | 10,484 | 9,435 | -1,049 | -1,358 | -10.0\% | -12.6\% | 7.9\% | 7.2\% | 6.6\% |
| SME-Pyme | 19,562 | 19,717 | 19,404 | -312 | -158 | -1.6\% | -0.8\% | 14.3\% | 13.6\% | 13.5\% |
| Mortgage | 17,720 | 18,432 | 18,833 | 401 | 1,112 | 2.2\% | 6.3\% | 13.0\% | 12.7\% | 13.1\% |
| Consumer | 9,958 | 10,296 | 10,974 | 678 | 1,015 | 6.6\% | 10.2\% | 7.3\% | 7.1\% | 7.6\% |
| Credit Card | 4,075 | 3,813 | 4,022 | 209 | -53 | 5.5\% | -1.3\% | 3.0\% | 2.6\% | 2.8\% |
| Mibanco | 12,923 | 13,352 | 13,582 | 230 | 659 | 1.7\% | 5.1\% | 9.5\% | 9.2\% | 9.5\% |
| Mibanco Colombia | 909 | 1,064 | 1,077 | 14 | 169 | 1.3\% | 18.6\% | 0.7\% | 0.7\% | 0.8\% |
| Bolivia | 8,420 | 9,230 | 8,602 | -628 | 183 | -6.8\% | 2.2\% | 6.2\% | 6.4\% | 6.0\% |
| ASB | 2,520 | 2,311 | 2,103 | -208 | -417 | -9.0\% | -16.5\% | 1.8\% | 1.6\% | 1.5\% |
| BAP's total loans | 136,699 | 145,057 | 143,613 | -1,445 | 6,914 | -1.0\% | 5.1\% | 100.0\% | 100.0\% | 100.0\% |

For consolidation purposes, Loans generated in Foreign Currency (FC) are converted to Local Currency (LC).
(1) Includes Work out unit, and other banking. For Quarter-end Balances figures, please refer to "12. Annexes - 12.11 Loan Portfolio Quality".
(2) Portfolio Management Figures. Non-audited figures.

Highest volume contraction
Highest volume expansion

The drop in total loans QoQ was attributable to amortizations of GP Loans and to the exchange rate effect. YoY, the positive results of the Structural portfolio at BCP Stand-alone and Mibanco offset completely the contraction registered in GP loans.

## 01. Loan Portfolio

Evolution of the Dollarization Level of Credicorp Loans by Segment (in Average Daily Balances)

| Total Loans <br> (S/millions) | Local Currency (LC) |  |  |  |  |  | \% change |  | \% change Structural |  | Foreign Currency (FC) |  |  | Variación \% |  | \% part. by currency <br> Mar 22 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  | Structural |  |  |  |  | Q.Q | Yoy | Total |  |  |  |  |  |  |
|  | Mar 21 | Dec 21 | Mar 22 | Mar 21 | Dec 21 | Mar 22 | Q.Q | Yoy |  |  | Mar 21 | Dec 21 | Mar 22 | Q.00 | Yoy | LC | FC |
| BCP Stand-alone | 80,117 | 84,592 | 85,292 | 58,466 | 67,221 | 69,980 | 0.8\% | 6.5\% | 4.1\% | 19.7\% | 8,642 | 8,600 | 8,751 | 1.7\% | 1.3\% | 72.1\% | 27.9\% |
| Wholesale Banking | 24,935 | 28,967 | 29,181 | 18,593 | 24,898 | 25,640 | 0.7\% | 17.0\% | 3.0\% | 37.9\% | 6,761 | 6,827 | 7,009 | 2.7\% | 3.7\% | 52.5\% | 47.5\% |
| Corporate | 11,538 | 15,077 | 15,548 | 10,887 | 14,652 | 15,157 | 3.1\% | 34.8\% | 3.4\% | 39.2\% | 4,264 | 4,181 | 4,268 | 2.1\% | 0.1\% | 49.2\% | 50.8\% |
| Middle-Market | 13,398 | 13,890 | 13,633 | 7,706 | 10,246 | 10,482 | -1.9\% | 1.8\% | 2.3\% | 36.0\% | 2,497 | 2,646 | 2,741 | 3.6\% | 9.8\% | 56.9\% | 43.1\% |
| Retail Banking | 55,181 | 55,625 | 56,111 | 39,873 | 42,323 | 44,340 | 0.9\% | 1.7\% | 4.8\% | 11.2\% | 1,882 | 1,774 | 1,741 | -1.8\% | -7.5\% | 89.5\% | 10.5\% |
| SME-Business | 8,320 | 7,780 | 7,016 | 1,814 | 2,597 | 2,440 | -9.8\% | -15.7\% | -6.1\% | 34.5\% | 672 | 674 | 642 | -4.7\% | -4.4\% | 74.4\% | 25.6\% |
| SME-Pyme | 19,352 | 19,517 | 19,238 | 10,550 | 11,398 | 12,044 | -1.4\% | -0.6\% | 5.7\% | 14.2\% | 57 | 50 | 44 | -11.0\% | -22.6\% | 99.1\% | 0.9\% |
| Mortgage | 15,572 | 16,391 | 16,922 | 15,572 | 16,391 | 16,922 | 3.2\% | 8.7\% | 3.2\% | 8.7\% | 584 | 509 | 507 | -0.2\% | -13.1\% | 89.9\% | 10.1\% |
| Consumer | 8,436 | 8,898 | 9,615 | 8,436 | 8,898 | 9,615 | 8.1\% | 14.0\% | 8.1\% | 14.0\% | 414 | 348 | 361 | 3.6\% | -12.7\% | 87.6\% | 12.4\% |
| Credit Card | 3,502 | 3,039 | 3,320 | 3,502 | 3,039 | 3,320 | 9.3\% | -5.2\% | 9.3\% | -5.2\% | 156 | 193 | 187 | -3.3\% | 19.8\% | 82.5\% | 17.5\% |
| Mibanco | 12,441 | 12,880 | 13,109 | 9,619 | 10,518 | 10,902 | 1.8\% | 5.4\% | 3.7\% | 13.3\% | 131 | 118 | 126 | 6.9\% | -4.1\% | 96.5\% | 3.5\% |
| Mibanco Colombia | - | - | - | - | - | - | - | - | - | - | 247 | 265 | 286 | 8.0\% | 16.0\% | - | 100.0\% |
| Bolivia | - | - | - | - | - | - | - | - | - | - | 2,287 | 2,300 | 2,284 | -0.7\% | -0.1\% | - | 100.0\% |
| ASB | - | - | - | - | - | - | - | - | - | - | 685 | 576 | 558 | -3.1\% | -18.5\% | - | 100.0\% |
| Total loans | 92,558 | 97,472 | 98,401 | 68,086 | 77,738 | 80,882 | 1.0\% | 6.3\% | 4.0\% | 18.8\% | 11,992 | 11,859 | 12,005 | 1.2\% | 0.1\% | 68.5\% | 31.5\% |

Highest volume contraction
Highest volume expansion
At the end of March 2022, the dollarization level of total loans fell QoQ due to an exchange rate effect, which impacted Wholesale Banking at BCP Stand-alone and BCP Bolivia in particular.

YoY, the portfolio's dollarization level contracted due to an increase in Local Currency (LC) loans in Wholesale Banking and Mortgage segments at BCP Stand-alone and in Mibanco.

Evolution of the Dollarization Level of Credicorp Loans by Segment


For dollarization figures in quarter-end balances, see "12. Annexes - 12.2 Loan Portfolio Quality".

## Loan Evolution Quarter-end balances

With regard to the quarter-end balances analysis, structural loans decreased $0.5 \%$ QoQ. If we exclude the drop in the exchange rate, structural loans increased $2.4 \%$ QoQ, driven by the Wholesale Banking, Consumer and SME-Pyme segments in particular; the evolution at Mibanco mirrored that described for average daily balances. If we incorporate the contraction in GP loans, total loans decrease 2.0\% QoQ.

In the YoY evolution, structural loans increased $13.7 \%$. If we exclude the FX effect, structural loans increase $15.2 \%$, driven by Wholesale Banking and Retail Banking at BCP Stand-alone and by Mibanco, in line with the factors mentioned in the section on average daily balances. If we incorporate the contraction of GP loans, total loans decrease $5.5 \%$ YoY.

## 01. Loan Portfolio

### 1.2. Portfolio Quality

## Structural Portfolio Quality (in Quarter-end Balances)

| Structural Portfolio quality and Delinquency ratios (1) | As of <br> Dec 21 |  |  | Mar 22 |
| :--- | ---: | ---: | ---: | :---: |

(1) The Structural Portfolio excludes Government Programs (GP) effects.

Delinquency ratios increased QoQ, due to an increase in NPL Loans and a drop in total loans. YoY, delinquency ratios fell due to a reduction in Overdue and Refinanced Loans and to an increase in total loans.

Structural NPL Ratio by Segment


In the QoQ analysis, the segments that contributed to the increase of the structural NPL ratio are:

- SMEs: due to a deterioration in the early delinquency tranche ( $<30$ days overdue) with higher recovery levels in SMEPyme segment, particularly from clients who also hold GP loans and presented expirations, while late delinquency (>60 days) remains stable. Additionally, the uptick was driven by lower loans in SME-Business, impacted by the exchange rate effect;
- BCP Bolivia: where deterioration rose in line with expectations due to an uptick in grace period expirations. The exchange rate effect impacted the denominator, which led the ratio to stand at pre-pandemic levels; and


## 01. Loan Portfolio

- Wholesale: where deterioration was attributable to a small number of clients in the real estate and transportation sectors, mainly in Middle Market Banking.

The aforementioned was partially attenuated by a decrease in NPL volumes in Individuals- which reflected an uptick in liquidity- and by loan growth at Mibanco.

In the YoY analysis, the drop in the delinquency ratio was attributable to:

- Mibanco: where an uptick in disbursements generated through leads with better risk profiles generate a positive effect. Additionally, 1Q21 was impacted by an uptick in grace periods and an increase in requests for reprogramming;
- Individuals: where improvements were reported in payment behavior after individuals registered higher liquidity following fund releases from AFPs (Pension Fund Association) and CTS (Severance Indemnity) and fewer requests were registered for refinancing; and
- BCP Bolivia: where the reduction was attributable to good payment behavior, which was in line with better-than-expected economic recovery and a mix of lower-risk loans. Additionally, 1 Q 21 reported extraordinary levels for massive reprogramming after a Bolivian government decree.


## Structural Write-offs by Subsidiary (in Quarter-end Balances - S/ thousands)

Credicorp's Write-offs show a clear downward trend, mainly due to the cleanup of the NPL portfolio since 2021, reaching prepandemic levels at the end of 1Q22. The latter was related to uncollectible Loans, whose clients were impacted by the pandemic.

QoQ, the drop is due to Mibanco, driven by a decrease in Refinanced Loans. YoY, the contraction was mainly driven by BCP Stand-alone attributable to Peruvian regulatory requirements, which dictated that clients could not be classified as a situation of loss (due to days delinquent) and its subsequent progression to Write-offs - during half of 2020 .

## Coverage Ratio of the Structural NPL Ratio by Segment

QoQ, the reduction in Credicorp's Coverage ratio was attributable to an increase in NPL loans ( $+4.5 \%$ ), which was primarily driven by BCP Stand-alone and BCP Bolivia. The decrease in Allowance balances ( $-2.6 \%$ ) at BCP Stand-alone complemented the reduction in the ratio, which continued to stand slightly above pre-pandemic levels.

YoY, the downward trend continued to an increase in Allowance balances; this was in line with a better-thanexpected uptick in payment behavior, which outpaced the reduction in NPL loans. The conservative levels of Provisions stock reported from 1Q21, which reflected high levels of
 uncertainty in the throes of the pandemic, influenced the base effect.

## 01. Loan Portfolio

## NPL loans in the Government Program Portfolio (in Quarter-end Balances - S/ thousands)

At the end of March 2022, NPL loans in the GP portfolio deteriorated slightly, which was attributable to an uptick in expirations at Mibanco. SME-Pyme registered a decrease in NPL loans due to an improvement in collections and honoring processes.

For loans that are more than 90 days expired, honoring processes are being executed through state-backed guarantees. Average guarantees stand at 84\%, 91\% and 98\% for Wholesale Banking, Retail Banking and Mibanco respectively.


Finally, the reprogrammed portfolio represented $42 \%$ of total GP loans at the end of the quarter (vs $38 \%$ in December 2021), due to pending loan reprogramming. Most of the reprogrammed portfolio expirations will be reflected in 2 Q22.

## Total Portfolio Quality (in Quarter-end Balances)

| Loan Portfolio Quality and Delinquency Ratios$\text { \|s/ } 000$ | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | Q,Q | Yoy |
| Total loans (Quarter-end balance) | 137,031,239 | 147,597,412 | 144,621,513 | -2.0\% | 5.5\% |
| Allowance for loan losses | 9,744,298 | 8,477,308 | 8,262,383 | -2.5\% | -15.2\% |
| Write-offs | 767,136 | 683,181 | 378,093 | -44.7\% | -50.7\% |
| Internal overdue loans (IOLs) ${ }^{(1)(2)}$ | 4,868,483 | 5,551,258 | 5,872,999 | 5.8\% | 20.6\% |
| Internal overdue loans over 90-days ${ }^{(1)}$ | 3,789,286 | 4,203,671 | 4,424,384 | 5.3\% | 16.8\% |
| Refinanced loans ${ }^{(2)}$ | 1,951,855 | 1,799,541 | 1,714,074 | -4.7\% | -12.2\% |
| Non-performing loans (NPLs) ${ }^{(3)}$ | 6,820,338 | 7,350,799 | 7,587,073 | 3.2\% | 11.2\% |
| IOL ratio | 3.55\% | 3.76\% | 4.06\% | 30 bps | 51 bps |
| IOL over 90-days ratio | 2.77\% | 2.85\% | 3.06\% | 21 bps | 29 bps |
| NPL ratio | 4.98\% | 4.98\% | 5.25\% | 27 bps | 27 bps |
| Allowance for loan losses over Total loans | 7.1\% | 5.7\% | 5.7\% | -3 bps | -140 bps |
| Coverage ratio of IOLs | 200.2\% | 152.7\% | 140.7\% | -1203 bps | -5947 bps |
| Coverage ratio of IOL 90-days | 257.2\% | 201.7\% | 186.7\% | -1491 bps | -7040 bps |
| Coverage ratio of NPLs | 142.9\% | 115.3\% | 108.9\% | -642 bps | -3397 bps |

(1) Includes Overdue Loans and Loans under legal collection. (Quarter-end balances net of deferred earnings).
(2) Figures net of deferred earnings.
(3) Non-performing Loans include Internal overdue loans and Refinanced loans. (Quarter-end balances net of deferred earnings).

As a result of the above, Credicorp's NPL ratio increased 27bps QoQ and YoY, mainly due to the deterioration of the GP Portfolio.

In a context marked by rate hikes, in 1Q22 76.7\% of deposits were low-cost. In the YoY analysis, low-cost Deposits increased 4.8\% (excluding the exchange rate effect). This was attributable to an increase in demand and savings deposits in FC, which was partially offset by a drop in demand deposits in LC following amortizations of Reactiva loans.

The balances of Severance Indemnity (CTS) deposits fell by nearly half (-49.5\% YoY excluding exchange rate effect), in line with government relief measures that temporarily released funds to bolster liquidity.

The market share (MS) of Total Deposits at BCP Stand-alone and Mibanco as of February 2022 in the financial system grew 40 and 10bps respectively with regards to March 2021's figure.

| Deposits S/ 000 | As of |  |  | \% change |  | Currency |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | $\text { Dec } 21$ | Mar 22 | QoQ | YoY | LC | FC |
| Demand deposits | 58,074,996 | 58,629,661 | 56,923,859 | -2.9\% | -2.0\% | 41.9\% | 58.1\% |
| Saving deposits | 51,013,689 | 56,945,262 | 56,454,479 | -0.9\% | 10.7\% | 55.8\% | 44.2\% |
| Time deposits | 31,389,760 | 29,995,810 | 30,029,261 | 0.1\% | -4.3\% | 47.1\% | 52.9\% |
| Severance indemnity deposits | 7,457,440 | 4,017,065 | 3,750,593 | -6.6\% | -49.7\% | 69.6\% | 30.4\% |
| Interest payable | 690,454 | 753,064 | 757,772 | 0.6\% | 9.7\% | 48.8\% | 51.2\% |
| Total Deposits | 148,626,339 | 150,340,862 | 147,915,964 | -1.6\% | -0.5\% | 48.8\% | 51.2\% |

Our deposit base fell $1.6 \%$ QoQ. Nevertheless, if we isolate the exchange rate effect, deposits grew $2.3 \%$ mainly due to:

- An increase in Saving Deposits $2.6 \%$. This evolution is associated with growth in savings in foreign currency (FC), which was triggered by exchange rate volatility. This expansion was offset by the drop in savings deposits in LC at BCP Stand-alone due to the fact that the deposit base in 4Q21 was bolstered by statutory bonus payments, which clients subsequently withdrew in 1Q22.
- Growth of $4.2 \%$ in Time Deposits; primarily in LC deposits, which reflected an uptick in deposit flows from corporate clients at BCP Stand-alone and Mibanco clients.
- An increase in Demand Deposits of $1.5 \%$. This growth was driven primarily by FC deposits via Corporate Banking and Middle Market banking.

In the YoY analysis, deposits fell $0.5 \%$. If we excluded the exchange rate effect, they increased $0.3 \%$ which stand out:

- The $20 \%$ increase in low-cost deposits (Demand + Savings) in FC due to: i) an uptick in inflows, which were tied to government relief measures (release of funds from AFPs and CTS) and ii) keen interest in seeking refuge through a more stable currency (US\$ Dollar). This growth was partially offset by a decrease in demand deposits in LC of $7.7 \%$, which was attributable to amortizations of Reactiva loans.
- A drop of $49.5 \%$ in Severance Indemnity Deposits after the government lifted restrictions to fund access in 2021.
- The 3.5\% reduction in Time Deposits. This was associated by a decrease in FC deposits partially mitigated by an increase in LC.


## 02. Deposits

Deposits: Dollarization Level


## Loan/Deposit ratio (L/D Ratio)



It is important to note that the L/D ratio in LC at Credicorp stood at $136.6 \%$ vs. $119.9 \%$ in the 1 Q21. This YoY increase reflected the growth in loans in LC, which was accompanied by a decrease in deposits after funds migrated from LC deposits to FC deposits, mainly at BCP Stand-alone. The L/D ratio in FC at Credicorp stood at $60.7 \%$ with regard to $62.4 \%$ in March 2021. The associated decrease was driven by an uptick in FC deposits.

## 02. Deposits

Share of the Market of Deposits in the Peruvian Financial System


At the end of February 2022, the MS of Total Deposits at BCP Stand-alone and Mibanco in Peru was $33.5 \%$ and $2.3 \%$, respectively. It is important to note that market share of Demand and Time Deposits increase, as well as the drop in market share of Severance Indemnity Deposits.

## 03 Interest-earning assets ("IEAs") and Funding

At the end of 1Q22, IEAs dropped 2.7\% YoY due to a decrease in liquidity system-wide after clients amortized GP loans; this triggered a reduction in available funds in particular. It is important to note that structural loans grew $13.7 \%$, driven by an uptick in economic activity as the pandemic waned and contention measures were lifted.

Funding decrease 4.1\% YoY, which was attributable to repayments of GP loans funding and the consequent drop in liquidity. Notwithstanding, it is important to note that low-cost deposits in the Individuals segment registered growth.

### 3.1. IEAs

| Interest earning assetsS/ 000 | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | QoQ | Yoy |
| Cash and due from banks | 31,831,948 | 32,392,465 | 29,560,067 | -8.7\% | -7.1\% |
| Interbank funds | 63,301 | 2,943 | 3,445 | 17.1\% | -94.6\% |
| Total investments | 59,412,732 | 48,952,499 | 48,145,429 | -1.6\% | -19.0\% |
| Cash collateral, reverse repurchase agreements and securities borrow ing | 1,769,690 | 1,766,948 | 1,516,855 | -14.2\% | -14.3\% |
| Financial assets designated at fair value through profit or loss | 888,420 | 974,664 | 856,337 | -12.1\% | -3.6\% |
| Total loans | 137,031,239 | 147,597,412 | 144,621,513 | -2.0\% | 5.5\% |
| Total interest earning assets | 230,997,330 | 231,686,931 | 224,703,646 | -3.0\% | -2.7\% |

QoQ, IEAs fell $3.0 \%$. This was due primarily to a decrease in liquid asset balances (available funds and investments) and loan balances.
The decline in liquid assets was attributable to (i) an exchange rate effect due to the depreciation of the US Dollar, given that a significant portion of liquid assets is in FC; and (ii) a decrease in liquidity levels in the financial system due to amortizations of GP loans and the consequent decrease in our available funds. The QoQ drop was also attributable the base effect generated by statutory bonus payments in 4Q21, which were subsequently withdrawn and used by clients in 1Q22.

Loans fell $2.0 \%$, driven primarily by amortizations of GP loans and, to a lesser extent, by the exchange rate effect. If we exclude the variation in government programs and the exchange rate effect, structural loans grew $2.3 \%$.

YoY, IEAs fell $2.7 \%$ due to a decrease in the investment portfolio and in available funds, which was partially offset by loan growth.
Investments fell due to (i) expirations of certificates of deposit that were not renewed due to a decrease in the level of excess liquidity and (ii) sales to reduce the portfolio's exposure to interest rate movements. Amortizations of GP loans, which reduce the system's liquidity, also led to a drop in available funds. Structural loans grew $13.7 \%$ during the period while GP loans fell $32.5 \%$.

### 3.2. Funding

| Funding |  | As of <br> \% change <br> S/ 000 | Mar 21 | Mec 21 |
| :--- | ---: | ---: | ---: | ---: |

QoQ, funding fell $3.3 \%$ due to the exchange rate effect and to a decrease in BCRP instruments due to amortizations of GP loans.
YoY, funding fell 4.1\%. This was primarily due to a drop in the system's liquidity due to a decrease in GP loan balances, which spurred a reduction in the balances of BCRP instruments and in deposits and obligations.

## 04. Net Interest Income (NII)

In 1Q22, Net Interest Income continued to recover. Growth was attributable to higher interest rates, which impacted liquid assets in particular. This was accompanied by an increase in the volume of structural loans, our most profitable asset; the pace of growth of these loans has accelerated over the last 3 months. Additionally, given that $60 \%$ of the funding base is comprised of low-cost deposits, financial expenses remained under control in an environment marked by rising interest rates.

In this context, in 1Q22, the Net Interest Margin registered an uptick in recovery and stood at 4.44\% (vs. 4.25\% last quarter) while the structural Net Interest Margin stood at 4.72\% (vs. 4.54\% last quarter).

| Net Interest Income / Margin S/ 000 | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q 21 | 4021 | 1 Q 22 | QoQ | YoY |
| Interest Income | 2,816,073 | 3,091,754 | 3,172,346 | 2.6\% | 12.7\% |
| Interest Expense | 692,690 | 613,907 | 638,256 | 4.0\% | -7.9\% |
| Net Interest Income | 2,123,383 | 2,477,847 | 2,534,090 | 2.3\% | 19.3\% |
| Balances |  |  |  |  |  |
| Average Interest Earning Assets (IEA) | 227,812,456 | 233,016,342 | 228,195,289 | -2.1\% | 0.2\% |
| Average Funding | 194,364,649 | 197,645,369 | 192,347,695 | -2.7\% | -1.0\% |
| Yields |  |  |  |  |  |
| Yield on IEAs | 4.94\% | 5.31\% | 5.56\% | 25 bps | 62bps |
| Cost of Funds | 1.43\% | 1.24\% | 1.33\% | 9bps | -10bps |
| Net Interest Margin (MNI) | 3.73\% | 4.25\% | 4.44\% | 19bps | 71bps |
| Risk-Adjusted Net Interest Margin | 2.75\% | 4.04\% | 3.99\% | -5bps | 124bps |
| Peru's Reference Rate | 0.25\% | 2.50\% | 4.00\% | 150 bps | 375bps |
| FED funds rate | 0.25\% | 0.25\% | 0.50\% | 25bps | 25bps |

QoQ, Net Interest Income grew 2.3\%, which reflected the fact that growth in income outpaced the increase registered for expenses in a context of rising interest rates. Consequently, NIM rose 19bps and stood at $4.44 \%$ in 1 Q22.

YoY, Net Interest Income grew 19.3\%, which was primarily attributable to an increase in income, and to a lesser extent, to a drop in expenses. Income rose, driven by uptick in the volume and yields of IEAs, while expenses fell due to the fact that a non-recurring charge for liability management was reported at BCP last year. This dynamic translated into a 71bps increase in NIM. If we exclude non-recurring charges, Net Interest Income rose 16.7\% YoY and NIM grew 63bps.

## Net Interest Margin



For further information about interest income and expense by source, please review Annex 12.3.

To analyze the evolution of net interest income, it is important to differentiate between dynamics by currency type given that the trends in volumes and the variations in market rates are different for each. The reference rate in Peru (LC) increased 150bps QoQ and 375bps YoY while the rate in FC (FED funds rate) increased 25bps both QoQ and YoY.

## 04. Net Interest Income

## Dynamics of Net Interest Income by Currency

| Interest Income / IFA S/ millions | 1021 |  |  | $4 \mathrm{C21}$ |  |  | 1022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Income | Yields | Average Balance | Income | Yields | Average Balance | Income | Yields |
| Cash and equivalents | 30,236 | 8 | 0.1\% | 34,271 | 23 | 0.3\% | 30,979 | 35 | 0.5\% |
| Other IEA | 2,938 | 9 | 1.3\% | 3,139 | 12 | 1.5\% | 2,557 | 19 | 2.9\% |
| Investments | 57,293 | 366 | 2.6\% | 48,531 | 402 | 3.3\% | 48,549 | 433 | 3.6\% |
| Loans | 137,346 | 2,433 | 7.1\% | 147,074 | 2,654 | 7.2\% | 146,109 | 2,686 | 7.4\% |
| Structural | 112,900 | 2,347 | 8.3\% | 127,228 | 2,582 | 8.1\% | 128,590 | 2,619 | 8.1\% |
| Government Programs | 24,445 | 86 | 1.4\% | 19,846 | 72 | 1.5\% | 17,520 | 67 | 1.5\% |
| Total IEA | 227,812 | 2,816 | 4.9\% | 233,016 | 3,092 | 5.3\% | 228,195 | 3,172 | 5.6\% |
| IEA (LC) | 61.3\% | 76.1\% | 6.1\% | 56.2\% | 76.5\% | 7.2\% | 57.8\% | 78.8\% | 7.6\% |
| IEA (FC) | 38.7\% | 23.9\% | 3.1\% | 43.8\% | 23.5\% | 2.8\% | 42.2\% | 21.2\% | 2.8\% |


| Interest Expense / Funding S/ millions | 1021 |  |  | Average 4021 |  |  | 1022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Expense | Yields | Average Balance | Expense | Yields | Average Balance | Expense | Yields |
| Deposits | 145,496 | 223 | 0.6\% | 151,445 | 223 | 0.6\% | 149,128 | 259 | 0.7\% |
| BCRP + Due to Banks | 30,661 | 112 | 1.5\% | 27,559 | 112 | 1.6\% | 25,400 | 116 | 1.8\% |
| Bonds and Notes | 17,091 | 267 | 6.2\% | 17,328 | 176 | 4.1\% | 16,562 | 165 | 4.0\% |
| Others | 1,116 | 91 | 32.6\% | 1,314 | 104 | 31.5\% | 1,257 | 98 | 31.1\% |
| Total Funding | 194,365 | 693 | 1.4\% | 197,645 | 614 | 1.2\% | 192,348 | 638 | 1.3\% |
| Funding (LC) | 56.4\% | 42.8\% | 1.1\% | 51.5\% | 49.6\% | 1.2\% | 51.4\% | 53.6\% | 1.4\% |
| Funding (FC) | 43.6\% | 57.2\% | 1.9\% | 48.5\% | 50.4\% | 1.3\% | 48.6\% | 46.4\% | 1.3\% |
|  |  |  |  |  |  |  |  |  |  |
| NM | 227,812 | 2,123 | 3.7\% | 233,016 | 2,478 | 4.3\% | 228,195 | 2,534 | 4.4\% |
| NIM (LC) | 61.3\% | 86.9\% | 5.3\% | 56.2\% | 83.2\% | 6.3\% | 57.8\% | 85.1\% | 6.5\% |
| NIM (FC) | 38.7\% | 13.1\% | 1.3\% | 43.8\% | 16.8\% | 1.6\% | 42.2\% | 14.9\% | 1.6\% |

## QoQ Analysis

QoQ, Net Interest Income rose $2.3 \%$, which was mainly driven by an increase in Peru's reference rate and by the dynamic of IEAs in LC, which represent $58 \%$ of total IEAs and $85 \%$ of the Net Interest Margin generated in 1Q22.

## Dynamics in Local Currency (LC)

Net Interest Income in LC rose 4.7\%, which was attributable to the following dynamics:
Average IEAs in LC increased slightly and registered mixed variations at the component level. Average structural loans and investments in LC (the most profitable assets) rose $4.7 \%$ and $4.5 \%$ respectively. This growth was offset by a contraction in available funds and in GP loans (less profitable assets), which have fallen over the past few quarters due to a system-wide reduction in liquidity levels in LC. The movements in these accounts generated a more profitable IEA mix in LC.

The yields on the components of IEA increased, in particular for assets with shorter maturities (available funds and short-term investments), which reflects the reference rate increase in Peru. The yield on IEA in LC rose from $7.2 \%$ in $4 Q 21$ to $7.6 \%$ in 1Q22. In this sense, the key factors that contributed to the $5.7 \%$ increase in Interest Income were mix and price.

Average funding in LC dropped 2.9\% due to a decrease in Deposits and BCRP instruments, which was mainly attributable to amortizations of GP loans.

The funding cost in LC increased, which was driven primarily by higher time deposits yields after the reference rate hike. The funding cost in LC rose from 1.2\% in 4Q21 to $1.4 \%$ in 1Q22. Interest Expenses in LC increased $12.5 \%$ due to a price effect.

## Foreign currency dynamics (FC)

Net Interest Income in FC fell 9.7\% due to the following dynamics:
Average IEA fell $5.6 \%$, in line with a decrease in all components of the mix due to an exchange rate effect. In the case of the loan portfolio, retail loans (more profitable loans) fell while wholesale loans (less profitable loans) grew, which generated a less profitable mix. The decrease in volume, coupled with a negative mix effect, led interest income in FC to drop 7.4\%.

## 04. Net Interest Income

Average funding in FC decreased $2.5 \%$ due to the exchange rate effect. More expensive deposits, such as time and severance indemnity deposits, registered a drop in their share of total deposits, which positively impacted the funding cost. The drop in volume and in the funding cost led interest expenses in FC to fall 4.4\%.

## YoY Analysis

YoY, Net Interest Income rose $19.3 \%$, which was primarily attributable to rate dynamics and the evolution of IEAs in LC.

## Dynamics in Local Currency (LC)

Net Interest Income in LC rose 16.9\% due to the following dynamics:
Average IEA in LC fell -5.6\%. The following was noteworthy:

- Average structural loans grew $18.3 \%$ after disbursements began to bounce back due to an ebb in the pandemic and in related restrictions;
- Average balances of GP loans fell $28.3 \%$, which reflected client amortizations;
- Investments fell after certificates of deposit were not renewed in a context marked by excess liquidity and sales to reduce the portfolio's duration; and
- Available funds fell due to a drop in the system's liquidity and the migration of deposits to FC.

The movements in these accounts led to a more profitable IEA mix in LC. Yields on shorter-duration assets (mainly available funds and short-term investments) increased due to reference rate hikes and to the consequent increase in market rates in LC. Combined, these effects spurred an increase in the yield of IEA in LC, which rose from $6.1 \%$ in $1 Q 21$ to $7.6 \%$ in 1Q22. In this context LC income grew $16.7 \%$, driven by an increase in structural loans and a positive rate effect.

Average funding in LC fell 9.7\% due to:

- Amortizations of GP loans, which reduced the balances of low-cost BCRP instruments; and
- A decrease in deposits in LC, particularly in Demand Deposits, in line with client amortizations of Reactiva loans. This was boosted by the migration of deposits to FC.

Rates in LC increased, in particular for interest-bearing deposits and BCRP instruments, which rose in tandem with the reference rate hike. The cost of funding rose from $1.1 \%$ in 1 Q21 to $1.4 \%$ in 1Q22. Due to this price effect, interest expenses in LC rose $15.3 \%$.

## Dynamics in Foreign Currency (FC)

Net Interest Income in FC increased 35.6\%, driven by the following dynamics:

Average IEA in FC rose $9.2 \%$; this evolution was primarily attributable to an increase in the volume of available funds and, to a lesser extent, to growth in loans and investments. Growth in available funds in FC was fueled by a material increase in the balance of FC deposits. Additionally, corporate loans (with lower interest rates) increased while retail loans decreased. Growth in the share of less profitable assets generated a mix effect that negatively impacted IEA yields.

The yield of IEA in FC fell from $3.1 \%$ in 1Q21 to $2.8 \%$ in 1Q22 due to the mix effect described in the previous paragraph. In this context, the positive volume effect, which was offset by a negative mix effect, led income in FC to drop $0.2 \%$.

Average funding in FC grew 10.1\%, which was attributable to growth in savings deposits in FC after clients sought refuge in a context marked by a depreciation in LC. Growth in low-cost deposits within funding generated a mix effect that positively impacted the funding cost. Interest Expenses in FC fell $25.3 \%$ due to (i) the base effect generated by a non-recurring liability management transaction in 1Q21, and (ii) the mix effect on the funding cost in FC. In this scenario, the funding cost fell from $1.9 \%$ in 1 Q 21 to $1.3 \%$ in 1Q22.

## 05 Provisions

Although Provisions remain below pre-pandemic levels, they rose 250.2\% QoQ given that Provisions hit a record low in 4Q21, where the base effect was driven primarily by the evolution of SME-Pyme and Mibanco. YoY, Provisions fell 53.2\%, which was mainly attributable to an improvement in payment behavior among Retail Banking clients at BCP Stand-alone, which reflected the fact that economic growth outpaced expectations.

The Structural Cost of Risk (CoR) stood at $0.79 \%$ in 1Q22 compared to $0.22 \%$ in 4 Q 21 , which reflected an increase in Provisions and a drop in Loans. YoY, an improvement in client risk profiles was complemented by an uptick in Loans, which led the CoR to reduce 113bps.

## Provisions and Cost of Risk (CoR) ${ }^{(1)}$ of the Structural Portfolio

| Structural Loan Portfolio Provisions S/ 000 | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $1 \mathrm{C21}$ | 4021 | 1022 | QoQ | YoY |
| Gross provision for credit losses on loan portfolio | $(607,001)$ | $(175,482)$ | $(346,809)$ | 97.6\% | -42.9\% |
| Recoveries of written-off loans | 65,335 | 103,022 | 93,091 | -9.6\% | 42.5\% |
| Provision for credit losses on loan portfolio, net of recoveries | $(541,666)$ | $(72,460)$ | $(253,718)$ | 250.2\% | -53.2\% |
| Structural Cost of risk ${ }^{(1)}$ | 1.92\% | 0.22\% | 0.79\% | 57 bps | -113 bps |

(1) Annualized Provision for credit losses on loan portfolio, net of recoveries / Total loans.
(2) The Structural Cost of risk excludes the Provisions for credit losses on loan portfolio, net of recoveries and Total Loans from the Reactiva Peru and FAE Government Programs.

QoQ, Provisions rose after having followed a downward trend for the last 6 months. Nonetheless, Provisions remain below prepandemic levels. In this context, the structural CoR increased 57 bps , which was primarily attributable to:

- SMEs: which was primarily due to a base effect in SME-Pyme due to lower risk levels in 4Q21. Additionally, growth in the CoR was associated with clients who have GP loans but did not avail of reprogramming facilities and subsequently fell behind in their payments, which lowered their credit score. The uptick was also attributable to the strategy to selectively penetrate new, more profitable segments that nonetheless imply higher risk. It is important to note that these risk levels are within the parameters of Credicorp's risk appetite; and
- Mibanco: due to a base effect, given that the level in 4Q21 represented a record low due to adjustments in the Probability of Default (PD) and Loss Given Default (LGD) models. Provisions also increased due to growth in disbursements, standing at prepandemic levels.

The aforementioned was partially attenuated by a drop in expenses in Individuals and Wholesale Banking at BCP Stand-alone due to an improvement in clients risk profiles and to the fact that Provisions levels were high in 4Q21, which reflected updates to the models' macroeconomic variables.

YoY, Provisions dropped due to better-than-expected economic growth and to an uptick in liquidity across the financial system. The improvement was seen in all the banking subsidiaries and is reflected in the 113bps drop in structural CoR. The following segments drove the majority of the reduction in this ratio:

- Individuals: a decrease in expenses in Consumer and Credit Cards, which was driven by an uptick in client entries and a decrease in the volume of Refinanced loans;


## Structural CoR by Subsidiary



## 05. Provisions

- SMEs: improvements in payment behavior and adjustments in models due to variations in macroeconomic risks; and
- Mibanco: fruit of the hybrid model at Mibanco, where new disbursements carry lower levels of risk. Additionally, the bank registered a decrease in Loans that advanced to Stage 3 delinquency and reported an increase in the Recoveries of written-off loans.

The aforementioned was partially offset by an increase in Provisions in Wholesale Banking. This was mainly attributable to growth in the number of clients in the hydrocarbon and service industries that advanced to Stage 3, as well as updates to the model's macroeconomic variables, which have a greater impact on corporate clients (variables related to political risk and market volatility due to the war in the Ukraine).

Provisions and CoR of the Government Program (GP) Loan Portfolio

| GP Loan Portfolio Provisions S/ 000 | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4021 | 1022 | QoQ | Yoy |
| Gross provision for credit losses on loan portfolio | $(15,981)$ | $(54,322)$ | $(3,872)$ | -92.9\% | -75.8\% |
| Recoveries of w ritten-off loans | - |  |  | - | - |
| Provision for credit losses on loan portfolio, net of recoveries | $(15,981)$ | $(54,322)$ | $(3,872)$ | -92.9\% | -75.8\% |
| GP Cost of risk ${ }^{(1)}$ | 0.26\% | 1.17\% | 0.09\% | -108 bps | -17 bps |

(1) The Structural Cost of risk excludes the Provisions for credit losses on loan portfolio, net of recoveries and Total Loans from the Reactiva Peru and FAE Government Programs.

Provisions for GP loans fell QoQ, which was primarily attributable to a base effect in 4Q21, when expenses were impacted by adjustments to the levels of state-backed guarantees and to an increase in advances to default in SME-Pyme. YoY, the drop reflects growth in amortizations and successful honoring processes.

The GP Allowance balances represents $2 \%$ of the total Allowance at Credicorp. This volume reflects the breadth of state-backed guarantees, which cover between $80 \%$ and $98 \%$ of GP loans. For more information, see 1.2 Portfolio Quality - NPL loans in the GP portfolio.

## Provisions and CoR in the Total Portfolio

| Loan Portfolio Provisions <br> S/ 000 | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4021 | 1022 | QoQ | Yoy |
| Gross provision for credit losses on loan portfolio | $(622,982)$ | $(229,804)$ | $(350,681)$ | 52.6\% | -43.7\% |
| Recoveries of written-off loans | 65,335 | 103,022 | 93,091 | -9.6\% | 42.5\% |
| Provision for credit losses on loan portfolio, net of recoveries | $(557,647)$ | $(126,782)$ | $(257,590)$ | 103.2\% | -53.8\% |
| Cost of risk ${ }^{(1)}$ | 1.63\% | 0.34\% | 0.71\% | 37 bps | -92 bps |

(1) Annualized Provision for credit losses on loan portfolio, net of recoveries / Total Loans.

The analysis of the results of the Structural and GP portfolios indicates that the CoR of the total portfolio rose 37bps QoQ but contracted 92 bps YoY. The 8bps impact generated by GP Loans was attributable to the denominator effect.

QoQ Evolution of the CoR

(1) Others include BCP Bolivia, Mibanco Colombia, ASB and eliminations.

YoY Evolution of the CoR

(1) Others include BCP Bolivia, Mibanco Colombia, ASB and eliminations.

## 06 Other Income

Other core income rose $14 \%$ YoY due to an increase in foreign exchange transactions and growth in fee income, which was in line with an uptick in transactions.

Other non-core income fell QoQ ad YoY, which reflected a Net loss on sales of securities at Pacifico due to impairment in the company's investment portfolio and a Loss on investments in fixed-income mutual funds.

### 6.1. Other Core Income

| Otros Ingresos Core | Quarter <br> (S/000) |  |  | 1021 | 4021 |
| :--- | ---: | ---: | ---: | ---: | :---: |

In the QoQ analysis, Other Core Income fell given that the fourth quarter of the year registers comparatively higher transactions levels due to seasonal factors.

In YoY terms, Other Core Income reported growth, which was led by BCP Stand-alone through: (i) growth in Net Gain on FX Transactions due to an uptick in the transactions volume in a context of exchange rate volatility; and (ii) growth in transactions given that in 1Q21, a new quarantine was enacted due to the second wave of the pandemic. Both transactionality and Fee Income are above pre-pandemic levels, which reflects the adoption of digital and cashless channels.

## Fee income for banking services

Composition of fee income in the banking business

| Fee Income S/ 000 | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4021 | 1022 | QoQ | YoY |
| Credit and debits cards ${ }^{(1)}$ | 117,163 | 172,173 | 167,600 | -2.7\% | 43.0\% |
| Miscellaneous accounts ${ }^{(2)}$ | 117,922 | 120,464 | 122,900 | 2.0\% | 4.2\% |
| Drafts and transfers | 84,625 | 103,389 | 95,100 | -8.0\% | 12.4\% |
| Personal loans ${ }^{(2)}$ | 24,271 | 27,464 | 28,900 | 5.2\% | 19.1\% |
| SME loans ${ }^{(2)}$ | 14,535 | 17,570 | 17,000 | -3.2\% | 17.0\% |
| Insurance ${ }^{(2)}$ | 27,189 | 28,551 | 30,300 | 6.1\% | 11.4\% |
| Mortgage loans ${ }^{(2)}$ | 7,763 | 8,494 | 7,900 | -7.0\% | 1.8\% |
| Off-balance sheet ${ }^{(3)}$ | 59,864 | 62,521 | 60,400 | -3.4\% | 0.9\% |
| Payments and collections ${ }^{(3)}$ | 106,384 | 119,246 | 118,700 | -0.5\% | 11.6\% |
| Commercial loans ${ }^{(3)(4)}$ | 15,392 | 20,036 | 19,800 | -1.2\% | 28.6\% |
| Foreign trade ${ }^{(3)}$ | 15,191 | 15,503 | 17,000 | 9.7\% | 11.9\% |
| Corporate finance and mutual funds ${ }^{(4)}$ | 13,583 | 11,902 | 11,100 | -6.7\% | -18.3\% |
| Mibanco | 17,647 | 29,776 | 24,700 | -17.0\% | 40.0\% |
| BCP Bolivia | 34,532 | 26,852 | 27,400 | 2.0\% | -20.7\% |
| ASB | 11,858 | 27,643 | 18,785 | -32.0\% | 58.4\% |
| Others ${ }^{(4)(5)}$ | 10,583 | 12,169 | 9,700 | -20.3\% | -8.3\% |
| Total fee income | 678,503 | 803,753 | 777,285 | -3.3\% | 14.6\% |

(1) Mainly Retail fees.
(2) Saving accounts, current accounts and master account.
(3) Mainly Wholesale fees.
(4) Figures differ from previously reported, please consider the data presented on this report.
(5) Includes fees from trust business, wealth management, network usage and other services to third parties, among others.

## 06. Other Income

Fee Income from banking services reported growth YoY, which was attributable to:

- Growth in income from merchant fees for Credit and Debit Cards due to the adoption of cashless payment methods. Monetary transactions with POS grew $84.8 \%$ YoY. Additionally, the use of POS in digital businesses has grown, which has generated higher gains because these services through these venues pay higher fees.
- The increase in fees for Collections and Payments due to successful marketing campaigns to increase the use of these services.
- Growth in Drafts and Transfers, where interbank transfers hit a historic high of 8.9 million transfers in March and registered a $67.9 \%$ increase with regard to the level reported in March 2021. Expansion in this component of income was led by interbank transfers, which reflects the uptick in digital adoption and the fact that new functions have been added to digital channels to permit interbank transfers 24/7.

The aforementioned was partially offset by a drop in fee income at BCP Bolivia given that extraordinarily high income was reported in 1Q21 due to growth in fees for international transfers in Bolivia's export sector. Nevertheless, the fees reported in 1Q22 are still higher than the historic average.

### 6.2. Other Non-Core Income

| Non-core Other income (S/000) | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4@21 | 1022 | QoQ | YoY |
| Net gain on securities | 16,287 | 2,550 | $(56,866)$ | -2330.0\% | -449.1\% |
| Net gain from associates ${ }^{(1)}$ | 29,405 | 13,224 | 24,014 | 81.6\% | -18.3\% |
| Net gain on derivatives held for trading | 69,723 | 27,049 | (138) | -100.5\% | -100.2\% |
| Net gain from exchange differences | $(5,536)$ | $(8,923)$ | $(25,390)$ | n.a. | n.a. |
| Other non-financial income | 73,991 | 74,544 | 147,902 | 98.4\% | 99.9\% |
| Total other income Non-Core | 183,870 | 108,444 | 89,522 | -17.4\% | -51.3\% |

(1) Includes gains on other investments, mainly made up of the profit of Banmedica.

Non-core Other Income YoY evolution
(thousands of soles)


In the QoQ and YoY analysis, Other Non-core Income registered a decline that was primarily driven by negative results in the Net Gain on Securities at:

- Pacifico, which recognized impairment due to a downgrade in one of its fixed income investments; and
- Credicorp Stand-alone, due to losses on investments in Latam fixed-income and US High-Yield mutual funds, which were triggered by higher market rates.

As well as the Net Loss on Speculative Derivatives at:

- BCP Stand-alone, which utilized a strategy where these losses were offset by higher interest income on investments in fixed income in LC; and
- Credicorp Capital, which employed a trading strategy where the decrease in gains on derivatives was offset by an increase in the net gain on securities in Colombia.


## 07 Insurance Underwriting Results

The insurance underwriting result continues to recover, driven by normalization in claims in the Life business.
Net earned premiums rose YoY in both the Life and P\&C businesses, driven by Group Life and Medical Assistance products respectively.

| Insurance underwriting result ${ }^{(1)}$ S/ 000 |  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1021 | 4,021 | 1022 | Q०Q | YoY |
| Total | Net earned premiums | 643,928 | 712,087 | 690,536 | -3.0\% | 7.2\% |
|  | Net claims | $(623,353)$ | $(509,279)$ | $(478,506)$ | -6.0\% | -23.2\% |
|  | Acquisition cost ${ }^{(2)}$ | $(85,822)$ | $(75,152)$ | $(70,484)$ | -6.2\% | -17.9\% |
|  | Total insurance underwriting result | $(65,247)$ | 127,657 | 141,546 | 10.9\% | n.a. |
|  | Loss Ratio | 96.8\% | 71.5\% | 69.3\% | -220 pbs | -2750 pbs |
| Life | Net earned premiums | 343,158 | 375,454 | 365,492 | -2.7\% | 6.5\% |
|  | Net claims | $(501,713)$ | $(350,672)$ | $(315,718)$ | -10.0\% | -37.1\% |
|  | Loss Ratio | 146.2\% | 93.4\% | 86.4\% | -700 pbs | -5980 pbs |
| P\&C | Net earned premiums | 284,423 | 318,949 | 308,891 | -3.2\% | 8.6\% |
|  | Net claims | $(114,132)$ | $(149,749)$ | $(156,851)$ | 4.7\% | 37.4\% |
|  | Loss Ratio | 40.1\% | 47.0\% | 50.8\% | 380 pbs | 1070 pbs |

(1) Includes net fees and underwriting expenses.

From a QoQ perspective, the underwriting result improved. This reflected a $10.0 \%$ decrease in claims in the Life business, which was associated with a drop in reported cases and in IBNR COVID-19 reserve releases, which reflect the fact that the third wave of the pandemic has been less severe. This result was partially mitigated by a drop in net earned premiums in the Life and P\&C businesses.

From a YoY perspective, the insurance underwriting result returned to positive terrain boosted by the following drivers:

- The drop in claims of $37.1 \%$ in the Life business, which was attributable to COVID-19 reserve release. This decline reflects the fact that the second wave hit in 1Q21, generating excess mortality, whereas 1Q22 was met by favorable advances in vaccination.
- A growth of $6.5 \%$ and $8.6 \%$ in net earned premiums in Life and in P\&C businesses respectively; and
- A $17.9 \%$ drop in the acquisition cost, which reflects a reduction in commissions (fees paid) after a contract in the alliance channel ended.


## Net Earned Premiums by business



[^2]
## 07. Insurance Underwriting Results

In the QoQ analysis, net earned premiums in the Life Insurance Business fell $2.7 \%$. This reduction was attributable to: (i) Credit Life given that premiums registered in the previous quarter at Mibanco regularized and a contract in the alliance channel expired; (ii) Individual Life, due to a decrease in the exchange rate. In the P\&C business, net earned premiums fell $3.2 \%$; this reflected a seasonal effect on renewals in 4Q21, which was mainly attributable to Cars and the Commercial Lines.

In the YoY analysis, net earned premiums in the Life business increased $6.5 \%$, which was driven mainly by Group Life, in line with price adjustments and with an increase in sales of Complementary Insurance for Occupational Risk (SCTR). Net earned premiums rose $8.6 \%$ in the P\&C business driven by: (i) Medical assistance, due to price increases for Comprehensive Health Products and an increase in sales of Oncological Products, (ii) Personal lines, due to an uptick in digital sales for Card Protection Products, and (iii) Commercial lines, due to growth in sales of policies for transportation.

## Net claims by business



The total loss ratio stood at $69.3 \%$ and fell 220 bps QoQ, which reflected a decrease in claims in the Life business (-700bps QoQ). This drop was attributable to a release of IBNR COVID-19 reserves in 1Q22 and to a decrease in reported claims, which reflected an improvement in the sanitary situation. The loss ratio in the P\&C business increased 380 bps QoQ, which was primarily attributable to an increase in claims in Commercial Lines and in the Transportation and Machinery segments in particular.

In the YoY analysis, the total loss ratio improved due to a $23.2 \%$ reduction in net claims. This drop was driven primarily by a release of IBNR COVID-19 reserves in the Life business and by a decrease in reported claims, which reflected the positive evolution of the vaccination process.

It is important to note that the loss ratio in 1Q22 in the Life business stood at $86.4 \%$, which is close to the $75.6 \%$ reported in 2019 (pre-pandemic levels). In the P\&C business, the ratio stood at $50.8 \%$, which fell below the level registered pre-pandemic (53.8\%).

## Acquisition Cost

| Acquisition cost | Quarter |  |  | $\%$ change |  |
| :--- | ---: | :---: | :---: | :---: | :---: |
| S/000 | 1021 | 4021 | $\mathbf{1 0 2 2}$ | Q.0Q | YoY |
| Net fees | $(55,605)$ | $(56,359)$ | $(39,875)$ | $-29.2 \%$ | $-28.3 \%$ |
| Underwriting expenses | $(31,557)$ | $(22,526)$ | $(31,286)$ | $38.9 \%$ | $-0.9 \%$ |
| Underwriting income | 1,340 | 3,734 | 678 | $-81.8 \%$ | $-49.4 \%$ |
| Acquisition cost | $\mathbf{( 8 5 , 8 2 2 )}$ | $\mathbf{( 7 5 , 1 5 2 )}$ | $\mathbf{( 7 0 , 4 8 4 )}$ | $\mathbf{- 6 . 2 \%}$ | $\mathbf{- 1 7 . 9 \%}$ |

Finally, the acquisition cost fell $6.2 \%$ QoQ and $17.9 \%$ YoY, which was primarily attributable to a decrease in net fees in the Life business after a contract in the alliance channel expired.

## 08 Operating Expenses

Operating Expenses increased YoY due to higher transactional cost; an uptick in expenses for the digital strategy; and a,n increase in variable compensation, which reflects growth in earnings this quarter. QoQ expenses reduction reflects the impact of seasonality in the fourth quarter.

| Operating expenses | Quarter |  |  |  | $\%$ change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| S/000 | 1 C21 | 4021 | 1022 | QoQ | Yoy |  |
| Salaries and employees benefits | 857,559 | $1,013,176$ | 977,953 | $-3.5 \%$ | $14.0 \%$ |  |
| Administrative, general and tax expenses | 580,842 | 899,290 | 725,539 | $-19.3 \%$ | $24.9 \%$ |  |
| Depreciation and amortization | 166,765 | 181,660 | 164,514 | $-9.4 \%$ | $-1.3 \%$ |  |
| Association in participation | 13,906 | 13,965 | 7,691 | $-44.9 \%$ | $-44.7 \%$ |  |
| Acquisition cost ${ }^{(2)}$ | 85,822 | 75,152 | 70,484 | $-6.2 \%$ | $-17.9 \%$ |  |
| Operating expenses | $1,704,894$ | $2,183,243$ | $1,946,181$ | $-10.9 \%$ | $14.2 \%$ |  |

(1) The acquisition cost of Pacifico includes net fees and underwriting expenses.

QoQ, expenses decreased as the fourth quarter of each year is marked by higher expenses due to seasonality.
Operating expenses rose YoY due to:

- Administrative and General Expenses and Taxes rose; this was primarily attributable to growth in transactional cost in a context of higher transacted volumes and to investment in the digital transformation strategy; and
- An increase in Employee Salaries and Social Benefits, which reflects the uptick registered in reserves in the first quarter of the year due to earnings growth this quarter and to moves to hire IT profiles under the organization's digital transformation strategy.


## Administrative and general expenses and taxes

| Administrative and general expenses | Quarter |  |  | \% change |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| S/ 000 | 1021 | 4 Q 21 | 1022 | QoQ | YoY |
| IT expenses and IT third-party services | 137,033 | 234,556 | 200,757 | $-14.4 \%$ | $46.5 \%$ |
| Advertising and customer loyalty programs | 72,326 | 76,266 | 110,497 | $44.9 \%$ | $52.8 \%$ |
| Audit Services, Consulting and professional fees | 68,808 | 185,896 | 74,063 | $-60.2 \%$ | $7.6 \%$ |
| Taxes and contributions | 41,725 | 62,644 | 52,518 | $-16.2 \%$ | $25.9 \%$ |
| Infrastructure maintenance and repair | 27,443 | 97,026 | 29,939 | $-69.1 \%$ | $9.1 \%$ |
| Transport and communications | 40,382 | 66,026 | 40,164 | $-39.2 \%$ | $-0.5 \%$ |
| Agents' Fees | 25,036 | 27,960 | 27,018 | $-3.4 \%$ | $7.9 \%$ |
| Leases of low value and short-term | 20,902 | 15,530 | 20,931 | $34.8 \%$ | $0.1 \%$ |
| Miscellaneous supplies | 14,819 | 15,035 | 19,077 | $26.9 \%$ | $28.7 \%$ |
| Security and protection | 17,630 | 16,381 | 16,726 | $2.1 \%$ | $-5.1 \%$ |
| Electricity and water | 15,959 | 14,384 | 15,476 | $7.6 \%$ | $-3.0 \%$ |
| Subscriptions and quotes | 13,183 | 14,717 | 13,437 | $-8.7 \%$ | $1.9 \%$ |
| Insurances | 10,691 | 13,957 | 10,677 | $-23.5 \%$ | $-0.1 \%$ |
| Electronic processing | 8,274 | 7,574 | 8,916 | $17.7 \%$ | $7.8 \%$ |
| Cleaning | 9,968 | 4,987 | 7,693 | $54.3 \%$ | $-22.8 \%$ |
| Services by third-party | 5,282 | 43,598 | 4,506 | $-89.7 \%$ | $-14.7 \%$ |
| Others ${ }^{(1)}$ | 51,381 | 2,753 | 73,144 | $2556.9 \%$ | $42.4 \%$ |
| Total | 580,842 | 899,290 | 725,539 | $\mathbf{- 1 9 . 3 \%}$ | $\mathbf{2 4 . 9 \%}$ |

(1) Others consists mainly of security and protection services, cleaning service, representation expenses, electricity and water utilities, insurance policy expenses, subscription expenses and commission expenses.

Administrative and general expenses and taxes rose due to:

- Growth in expenses for IT and System Outsourcing, which was related to the development of IT projects; and
- Higher transactional expenses for the Customer Loyalty Program due to an uptick in consumption of LATAM miles through the customer loyalty program, which in turn reflect growth in 1Q22 in consumption with credit and debit cards.


## 08. Operating Expenses

Physical Point of contact evolution ${ }^{(1)}$

| Physical Point if Contact | As of |  |  | change (units) |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (Units) | Mar 21 | Dec 21 | Mar 22 | CoQ | Yoy |
| Branches | 760 | 716 | 706 | -10 | -54 |
| ATMs | 3,156 | 3,233 | 3,319 | 86 | 163 |
| Agentes | $\mathbf{7 , 1 7 0}$ | 8,364 | 8,148 | -216 | 978 |
| Total | $\mathbf{1 1 , 0 8 6}$ | $\mathbf{1 2 , 3 1 3}$ | $\mathbf{1 2 , 1 7 3}$ | $\mathbf{- 1 4 0}$ | $\mathbf{1 , 0 8 7}$ |

(1) Includes physical point of contact of BCP Stand-alone, BCP Bolivia and Mibanco Peru

Credicorp's digital transformation strategy allowed it to reduce its number of branches by 10 in QoQ terms and 54 in the YoY comparison. The Group is betting on cost-efficient physical channels such as ATMs and Agentes, which rose by 163 and 978 in YoY terms, respectively. Credicorp expects that digital transformation will continue to drive down total expenses.

## 09 Operating Efficiency

The efficiency ratio deteriorated 50bps YoY due to higher transactional cost and growth in expenses related to digital transformation. If we exclude expenses related to disruptive initiatives (Yape + Krealo), the efficiency ratio stands at 42.5\%, or 200bps lower than reported. If we exclude these expenses in the calculation for 1Q21 and 1Q22, the efficiency improves 50bps YoY.

| Operating Efficiency | Quarter |  |  | \% change |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| S/000 | 1 Q21 | 4 Q 21 | 1022 | QoQ | YoY |
| Operating expenses ${ }^{(1)}$ | $1,704,894$ | $2,183,243$ | $1,946,181$ | $-10.9 \%$ | $14.2 \%$ |
| Operating income ${ }^{(2)}$ | $3,871,563$ | $4,414,799$ | $4,376,339$ | $-0.9 \%$ | $13.0 \%$ |
| Efficiency ratio $^{(3)}$ | $44.0 \%$ | $49.5 \%$ | $44.5 \%$ | -500 bps | 50 bps |

(1) Operating expenses $=$ Salaries and employee's benefits + Administrative expenses + Depreciation and amortization + Association in participation + Acquisition cost. (2) Operating income $=$ Net interest, similar income and expenses + Fee income + Net gain on foreign exchange transactions + Net gain from associates + Net gain on derivatives held for trading + Net gain from exchange differences + Net premiums earned
(3) Operating expenses / Operating income.

Efficiency ratio reported by subsidiary

|  | BCP <br> Stand-alone | BCP <br> Bolivia | Mibanco Peru | Mibanco <br> Colombia | Pacifico | Prima AFP | Credicorp |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q21 | 40.2\% | 59.7\% | 62.0\% | 78.3\% | 37.4\% | 46.5\% | 44.0\% |
| 4 Q 21 | 47.4\% | 70.0\% | 55.6\% | 67.4\% | 35.2\% | 61.2\% | 49.5\% |
| 1Q22 | 40.6\% | 59.9\% | 53.0\% | 79.2\% | 36.1\% | 54.5\% | 44.5\% |
| Var. QoQ | -680 bps | -1010 bps | -260 bps | 1180 bps | 90 bps | -670 bps | -500 bps |
| Var. YoY | 40 bps | 20 bps | -900 bps | 90 bps | -130 bps | 800 bps | 50 bps |

QoQ, the efficiency ratio registered an improvement given that expenses are higher in the last quarter of every year due to seasonality.

YoY the deterioration in the efficiency ratio was primarily due to growth in expenses at BCP Stand-alone, which were attributable to higher transactional cost; digital strategy investments; and to an increase in reserves due to an uptick in earnings this quarter.

The 900bps YoY improvement in efficiency at Mibanco Peru, which was driven by advances in the process to implement the hybrid model, were insufficient to offset the aforementioned deterioration. Mibanco's hybrid model has generated an uptick in income due to an increase in loans generated by leads and disbursed through alternative channels, which has bolstered growth in volumes and int the loan margin while holding related costs down.

It is important to note that Credicorp continues to invest in internal disruptive initiatives (Yape) and in its Corporate Venture Capital Center (Krealo) to expand existing markets while generating efficiencies. The impact of these initiatives on the efficiency ratio for 1Q21 is 200bps. If we exclude these initiatives from the calculations for 1Q21 and 1Q22, Credicorp's efficiency ratio improves 50bps YoY.

## 10 Regulatory Capital

Credicorp's Regulatory capital ratio was 1.51 times the capital requirement.

The CET1 capital ratio at BCP Stand-alone increase 62 bps YoY to $11.6 \%$, which reflected a $9.5 \%$ growth in capital \& reserves and higher accumulated earnings.

The CET1 ratio at Mibanco remained relatively stable QoQ and stood at $15.2 \%$, while YoY increase 48 bps attributable to an uptick in retained earnings and higher capitalization.

### 9.1 Credicorp Regulatory Capital

Credicorp's Regulatory Capital ratio stood 1.51 times above the capital requirement at the end of 4Q21. On a QoQ basis, the ratio declined $2 b p s$ due to a decrease in the subordinated debt balance, which was impacted by a drop in the exchange rate.
On a YoY basis, the Regulatory Capital ratio increased 4bps. Growth was attributable to a $7.8 \%$ decrease in regulatory capital, which reflected a temporary reduction in SBS's credit risk requirement for companies in the financial system. This was partially offset by: (i) a reduction in the subordinated debt balance as 1Q20 was impacted by bond issuances in BCP Stand-alone and (ii) a decline in reserves after dividends were declared in August of last year.


### 9.1 Regulatory Capital BCP Stand-alone



At the end of 1Q22, BCP Stand-alone the regulatory Tier 1 capital ratio and the regulatory global capital ratio at BCP Stand-alone rose to $10.7 \%$ (+80bps QoQ) and $15.8 \%$ ( +85 bps QoQ) respectively. Growth in both ratios was attributable to a $4.7 \%$ increase in total regulatory capital due to: (i) capitalization of earnings from the previous year and (ii) other capital reserves. This was accompanied by a $0.9 \%$ decline in total RWAs, which was attributable to a decrease in total loans. For the Regulatory Capital ratio, the aforementioned dynamics were partially offset by an exchange rate effect on subordinated debt balances.

In the YoY analysis, regulatory Tier 1 capital ratio rose 15 bps , driven by a $7.2 \%$ increase in Tier 1 regulatory capital. However, the Regulatory Global ratio declined 67bps; this reflected a decrease in the subordinated debt balance which was attributable to a debt issued in 1Q21.

As of 2022, BCP Stand-alone will report management solvency levels in IFRS accounting. Therefore, backward looking CET1 ratio figures will differ from what is reported for 1Q22 and on.

## 10. Regulatory Capital

Ratio Common Equity Tier 1 - BCP Stand-alone


BCP's Common Equity Tier 1 (CET 1) ratio fell 28bps QoQ to $11.63 \%$ at the end of 1Q22. This evolution reflected a $51.9 \%$ decrease in accumulated earnings following the dividend declared at BCP in March 2022, and higher in unrealized losses ( $-57.5 \%$ ) in a context marked by interest rate hikes. Finally, in the YoY analysis, the CET1 ratio rose 62 bps ; this reflected an increase of $9.5 \%$ in capital and reserves due to capitalization of earnings from the previous year, which was partially mitigated by growth of $4.8 \%$ in RWAs.

### 9.3 Mibanco Regulatory Capital

At Mibanco, the Regulatory Tier 1 Capital ratio and the Global Capital ratio at Mibanco stood at $13.2 \%$ ( -72 bps QoQ) and $15.6 \%$ ( -79 bps QoQ) respectively. This was largely due to an $5.5 \%$ increase in Regulatory RWAs ( $+5.5 \%$ ), which was in turn driven loan portfolio growth.

The YoY evolution shows decreases of 124bps and 222bps in the Tier 1 Regulatory capital and the Regulatory Global capital ratios respectively. Both variations were attributable to growth in regulatory RWAs of 17.7\% in line with loan growth.


As mentioned, in 2022, Mibanco will report management solvency levels in IFRS accounting. Therefore, backward looking CET1 ratio figures will differ from what is reported for 1 Q22 and on. Finally, the CET1 Ratio remained relatively stable QoQ at $15.21 \%$ at the close of 1Q22. In the YoY analysis, the CET1 ratio increased 48bps. This growth was attributable to an uptick in retained earnings and to higher levels of capitalization but offset by higher RWAs.

## 11 Economic Outlook

Peruvian economy is expected to have grown $3.5 \%$ YoY in 1 Q22 in a context marked by more typical levels of economic activity, and by favorable prices for export commodities. In 2021, GDP increased 13.3\%.

The annual Inflation rate for 1Q22 closed at $6.8 \%$ YoY, which represented the highest level since August 1998. The uptick in the inflation rate was primarily driven by increases in food and energy prices due to the conflict in Ukraine, which began in February.

According to BCRP, the exchange rate closed at USDPEN 3.67 in 1Q22, which represents a decrease of $7.9 \%$ from the 3.99 registered in 4Q21.

## Peru: Economic Forecast

| Peru | 2018 | 2019 | 2020 | 2021 | $2022{ }^{(3)}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| GDP (US\$ Millions) | 226,856 | 232,447 | 205,689 | 225,433 | 252,571 |
| Real GDP (\% change) | 4.0 | 2.2 | -11.0 | 13.3 | 2.5 |
| GDP per capita (US\$) | 7,045 | 7,152 | 6,304 | 6,834 | 7,570 |
| Domestic demand (\% change) | 4.2 | 2.3 | -9.5 | 14.4 | 2.0 |
| Gross fixed investment (as \% GDP) | 21.6 | 21.1 | 19.3 | 21.3 | 20.6 |
| Public Debt (as \% GDP) | 25.8 | 26.8 | 34.6 | 36.0 | 35.5 |
| System loan grow th (\% change) ${ }^{(1)}$ | 10.3 | 6.4 | 12.9 | 7.0 | 1.5 |
| Inflation ${ }^{(2)}$ | 2.2 | 1.9 | 2.0 | 6.4 | 5.5 |
| Reference Rate | 2.75 | 2.25 | 0.25 | 2.50 | 6.00 |
| Exchange rate, end of period | 3.37 | 3.31 | 3.62 | 3.99 | 3.75 |
| Exchange rate, (\% change) | $0.9 \%$ | $1.4 \%$ | $9.3 \%$ | $10.3 \%$ | $-6.0 \%$ |
| Fiscal balance (\% GDP) | -2.3 | -1.6 | -8.9 | -2.5 | -2.5 |
| Trade balance (US\$ Millions) | 7,197 | 6,614 | 8,196 | 14,756 | 16,500 |
| (As \% GDP) | $3.2 \%$ | $2.8 \%$ | $4.0 \%$ | $6.5 \%$ | $6.5 \%$ |
| Exports | 49,066 | 47,688 | 42,905 | 63,106 | 68,000 |
| Imports | 41,870 | 41,074 | 34,709 | 48,350 | 51,500 |
| Current account balance (US\$ Millions) | $-3,915$ | $-2,397$ | 1,547 | $-6,191$ | $-4,963$ |
| Current account balance (As \% GDP) | $-1.7 \%$ | $-1.5 \%$ | $0.8 \%$ | $-2.8 \%$ | $-2.0 \%$ |
| Net international reserves (US\$ Millions) | 60,121 | 68,316 | 74,707 | 78,495 | 78,500 |
| (As \% GDP) | $26.5 \%$ | $29.4 \%$ | $36.3 \%$ | $34.8 \%$ | $31.1 \%$ |
| (As months of imports) | 17 | 20 | 26 | 19 | 18 |
| Sources iNEl BCPP, sss |  |  |  |  |  |

Sources: INEI, BCRP, y SBS.
(1) Financial System, Current Exchange Rate
(2) Inflation target: $1 \%-3 \%$
(3) Estimates by BCP Economic Research as of March, 2022.

## 11. Economic Outlook

## Main Macroeconomic Variables

Gross Domestic Product
(Annual Variations, \% YoY)


In 1Q22, the Peruvian economy is expected to have grown $3.5 \%$ YoY. This evolution was largely attributable to economic reopening and a return to more typical levels of economic activity, as well as favorable export commodities prices. This compares with GDP growth of 3.2\% in 4Q21 and 4.4\% in 1Q21, while in 2021 the economy grew 13.3\%.

## Annual Inflation and Central Bank Reference Rate

(\%)


The annual inflation rate in 1 Q22 closed at $6.8 \%$ YoY (4Q21: 6.4\%), this represents the highest level since August 1998 and is well above upper limit of the Central Bank of Peru's (BCRP) target range ( $1 \%$ - $3 \%$ ). The uptick in inflation observed in 1Q22 was primarily driven by food and energy items, which were impacted by the war in Ukraine and by an increase in international prices for oil and agricultural products (for example, in 1 Q22 compared to 4Q21, corn rose $26 \%$ and wheat, 31\%). If we excluded food and energy inflation stood at $3.5 \%$ YoY, compared with $3.2 \%$ in 4Q21. PEN appreciation in 1Q22 contributed to mitigate higher international prices.
Sources: BCRP and INEI

In August 2021, the Central Reserve Bank began to apply successive increases in its reference rate to control inflation and price expectations; in this scenario, the rate rose from $0.25 \%$ to $4.0 \%$ in March 2022. With these measures, the monetary authority expects it inflation expectations to return to the $1 \%-3 \%$ target range in the second half of 2023.

## 11. Economic Outlook

Fiscal Balance and Current Account Balance
(\% of GDP, Quarter)


The annualized fiscal balance for 1Q22 was a deficit of $1.7 \%$ of GDP compared with a deficit of $2.6 \%$ in 4 Q 21 . This significant reduction was primarily attributable to economic recovery and favorable international export prices. This context led to an uptick in revenues, where growth in income tax payments and regularization, sales tax and taxes related to mining activity and hydrocarbons were noteworthy. This was complemented by inflows of extraordinary revenues for tax debt and fiscalization efforts. Non-financial government spending contracted in a context marked by the gradual withdrawal of pandemic-related government stimulus measures.

The price of copper (COMEX) rose in $1 Q 227.92 \%$ to US $\$ 4.75 / \mathrm{lb}$; this represented an increase of $20 \%$ with regard to 2020 and $58 \%$ with regard 2019. In annual averages, the price of copper went from US\$ 2.80 / lb in 2020 to $\$ 4.24$ in 2021, an increase of $55 \%$.

The government's annualized current revenue as of March 2022 increased by $5.5 \%$ in nominal terms compared to December 2021. This increase was primarily attributable to growth in national government tax revenues ( $5.8 \%$ ), where higher revenue from tax regularization for fiscal year 2021; payments to the income tax account; sales tax on imports; and internal sales tax were particularly noteworthy. In this context, the general government's current revenue to GDP ratio increased 0.8 percentage points between December 2021 and March 2022 and rose to $21.8 \%$ of GDP in the final print.

Annualized non-financial expenses by the general government as of March 2022 decreased by $0.2 \%$ in nominal terms compared to December 2021, which reflected declines of $3.6 \%$ in spending on current transfers and $1.4 \%$ in gross capital formation. Spending on salaries, goods and services rose $0.8 \%$, primarily due to the health emergency; while recovery of expenses not related to these activities was up $1.5 \%$; and other capital expenses to honor guarantees of loans increased $2.3 \%$. In this scenario, the general government's non-financial expenditure to GDP ratio decreased by 0.5 ppts between December 2021 and March 2022 21.8\% of GDP in the final print.

In 4Q21, the Public Treasury successfully executed global bond issues in of USD 4 billion and Euro 1 billion. This followed the issuance of almost USD 5 billion in 1Q21. The total for 2021 was around USD 10 billion. In 1Q22, the Ministry of Economy and Finance (MEF) continued to conduct the ordinary auctions of sovereign bonds.

With regard to the Credit Rating for Peru's Long-Run Foreign Currency Debt, in March 2022, Standard and Poor's lowered Peru's credit rating to BBB and changed the outlook to Stable from Negative.

In terms of external accounts, the current account deficit closed at $2.8 \%$ of GDP in 2021 compared to a surplus of $0.8 \%$ in 2020 . As of February 2022, exports totaled US $\$ 5,664$ million, increasing $26.4 \%$ (US $\$ 1,183$ million) from February 2021, this reflected the impact of higher metal prices and economic recovery. In February, imports totaled US\$ 4,013 million, up $14.1 \%$ from February 2021, which was mainly attributable to higher import prices, and to a lesser extent, to an increase in import volumes of construction materials, oil and industrial inputs. The terms of trade decreased $0.7 \%$ in February compared to the same month of 2021, due to higher import prices (16.9\%), mainly for inputs. Export prices increased $16.1 \%$ mainly due to higher prices of copper, zinc, hydrocarbons, gold, coffee and fishmeal. With these results, the trade balance registered a monthly surplus of US\$ 1,651 million in February and reached a historic high of US\$ 15.3 billion in the last twelve months.

## 11. Economic Outlook

Exchange rate
(PEN per USD)


According to BCRP, the exchange rate closed at USDPEN 3.676 in 1Q22, (USDPEN 3.99 in 4Q21), which represents an appreciation of $7.9 \%$ compared to the level at the end of 4Q21 and a decrease of $11 \%$ with regard to the record high recorded (USDPEN 4.137). It is important to highlight that the currencies of the region followed a similar trend in during 1Q22, the Mexican Peso appreciated $3.2 \%$; the Brazilian Real 14.9\%, the Chilean Peso $7.7 \%$ and the Colombian Peso 7.4\%.

Source: BCRP
In 1Q22, the BCRP made net sales in the spot foreign exchange market for US $\$ 371$ million, which fell below the US\$2,380 million reported in 4Q21. In 2021, BCRP accumulated net sales of US\$ 11,626 million. The entity continued to use a set of foreign exchange instruments to mitigate pressures on the exchange rate: at the end of 1Q22, the balance of CDR BCRP stood at $\mathrm{S} / 1.0$ billion (4Q21: S/ 1.4 billion), and the balance of Swaps Foreign Exchange (sell) reached S/ 35.8 billion (4Q21: S/ 37.8 billion).

Net International Reserves closed 1Q22 at US\$75.3 billion, below the US\$78.5 billion posted in 4Q21 but higher than the US\$74.7 billion observed at the end of 2020. The Central Bank's foreign exchange position stood at US\$ 56.3 billion, which represented a decline of US\$ 1.0 billion compared to the figure at the close of 4 Q 21 .

## Safe Harbor for Forward-Looking Statements

This material includes "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. All statements other than statements of historical fact are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties. Forward-looking statements are not assurances of future performance. Instead, they are based only on our management's current views, beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions.

Many forward-looking statements can be identified by words such as: "anticipate", "intend", "plan", "goal", "seek", "believe", "project", "estimate", "expect", "strategy", "future", "likely", "would", "may", "should", "will", "see" and similar references to future periods. Examples of forward-looking statements include, among others, statements or estimates we make regarding guidance relating to losses in our credit portfolio, efficiency ratio, provisions and non-performing loans, current or future market risk and future market conditions, expected macroeconomic events and conditions, our belief that we have sufficient capital and liquidity to fund our business operations, expectations of the effect on our financial condition of claims, legal actions, environmental costs, contingent liabilities and governmental and regulatory investigations and proceedings, strategy for customer retention, growth, governmental programs and regulatory initiatives, credit administration, product development, market position, financial results and reserves and strategy for risk management.

We caution readers that forward-looking statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those that we expect or that are expressed or implied in the forward-looking statements, depending on the outcome of certain factors, including, without limitation, adverse changes in:

- The occurrence of natural disasters or political or social instability in Peru;
- The adequacy of the dividends that our subsidiaries are able to pay to us, which may affect our ability to pay dividends to shareholders and corporate expenses;
- Performance of, and volatility in, financial markets, including Latin-American and other markets;
- The frequency, severity and types of insured loss events;
- Fluctuations in interest rate levels;
- Foreign currency exchange rates, including the Sol/US Dollar exchange rate;
- Deterioration in the quality of our loan portfolio;
- Increasing levels of competition in Peru and other markets in which we operate;
- Developments and changes in laws and regulations affecting the financial sector and adoption of new international guidelines;
- Changes in the policies of central banks and/or foreign governments;
- Effectiveness of our risk management policies and of our operational and security systems;
- Losses associated with counterparty exposures;
- The scope of the coronavirus ("COVID-19") outbreak, actions taken to contain the COVID-19 and related economic effects from such actions and our ability to maintain adequate staffing; and
- Changes in Bermuda laws and regulations applicable to so-called non-resident entities.

See "Item 3. Key Information-3.D Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission for additional information and other such factors. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof and are based only on information currently available to us. Therefore, you should not rely on any of these forward-looking statements. We undertake no obligation to publicly update or revise these or any other forward-looking statements that may be made to reflect events or circumstances after the date hereof, whether as a result of changes in our business strategy or new information, to reflect the occurrence of unanticipated events or otherwise.

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## 12. Appendix

### 12.1. Physical Channels

|  | As of |  |  | change (units) |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Mar 21 | Dec 21 | Mar 22 | QoQ | YoY |
| Branches | 388 | 357 | 351 | -6 | -37 |
| ATMs | 2,306 | 2,222 | 2,241 | 19 | -65 |
| Agentes BCP | $\mathbf{6 , 8 6 0}$ | $\mathbf{8 , 0 5 4}$ | $\mathbf{7 , 8 3 8}$ | -216 | $\mathbf{9 7 8}$ |
| Total BCP's Network | $\mathbf{9 , 5 5 4}$ | $\mathbf{1 0 , 6 3 3}$ | $\mathbf{1 0 , 4 3 0}$ | $\mathbf{- 2 0 3}$ | $\mathbf{8 7 6}$ |

### 12.2. Loan Portfolio Quality

Loan Portfolio Quality (in Quarter-end Balances)


Government Program (GP) Loan Portfolio Quality (in Quarter-end Balances)

| GP Portfolio quality and Delinquency ratios (1) S/ 000 | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | QoQ | Yoy |
| GP Total loans (Quarter-end balance) | 24,248,242 | 18,640,827 | 16,369,907 | -12.2\% | -32.5\% |
| GP Allowance for loan losses | 151,512 | 196,841 | 200,713 | 2.0\% | 32.5\% |
| GP IOLs | - | 1,075,885 | 1,031,670 | -4.1\% | n.a |
| GP IOL ratio <br> GP Allowance for loan losses over GP Total loans <br> GP Coverage ratio of IOLs | n.a $\begin{array}{r}\text { 0.00\% } \\ \text { 0.6\% }\end{array}$ | 5.77\% $1.1 \%$ $18.3 \%$ | 6.30\% $1.2 \%$ $19.5 \%$ | $\begin{gathered} 53 \mathrm{bps} \\ 17 \mathrm{bps} \\ 116 \mathrm{bps} \end{gathered}$ | $\begin{gathered} 630 \mathrm{bps} \\ 61 \mathrm{bps} \\ \text { n.a } \end{gathered}$ |

(1) Government Programs (GP) include Reactiva Peru and FAE.

## 12. Appendix

## Portfolio Quality Ratios by Segment

## Wholesale Banking



SME-Business


SME-Pyme


## 12. Appendix

## Mortgage



Consumer


Mar-14 Sep-14 Mar-15 Sep-15 Mar-16 Sep-16 Mar-17 Sep-17 Mar-18 Sep-18 Mar-19 Sep-19 Mar-20 Sep-20 Mar-21 Sep-21 Mar-22 Loans (right axis) $\quad \simeq$ IOL ratio NPL ratio $\quad-$ Early delinquency ( $>60-<150$ )

## Credit Card



## 12. Appendix

## Mibanco



BCP Bolivia


## 12. Appendix

### 12.3 Net Interest Income (INI)

INI Resume

| Net interest income S/ 000 | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4021 | 1 Q 22 | QoQ | YoY |
| Interest income | 2,816,073 | 3,091,754 | 3,172,346 | 2.6\% | 12.7\% |
| Interest on loans | 2,432,761 | 2,654,383 | 2,685,552 | 1.2\% | 10.4\% |
| Dividends on investments | 3,221 | 6,212 | 4,320 | -30.5\% | 34.1\% |
| Interest on deposits w ith banks | 7,896 | 23,480 | 35,351 | 50.6\% | 347.7\% |
| Interest on securities | 362,964 | 395,815 | 428,456 | 8.2\% | 18.0\% |
| Other interest income | 9,231 | 11,864 | 18,667 | 57.3\% | 102.2\% |
| Interest expense | 692,690 | 613,907 | 638,256 | 4.0\% | -7.9\% |
| Interest on deposits | 222,643 | 222,992 | 258,939 | 16.1\% | 16.3\% |
| Interest on borrow ed funds | 112,228 | 111,625 | 116,231 | 4.1\% | 3.6\% |
| Interest on bonds and subordinated notes | 266,971 | 175,690 | 165,496 | -5.8\% | -38.0\% |
| Other interest expense | 90,848 | 103,600 | 97,590 | -5.8\% | 7.4\% |
| Net interest income | 2,123,383 | 2,477,847 | 2,534,090 | 2.3\% | 19.3\% |
| Adjusted Net interest income ${ }^{(2)}$ | 2,160,511 | 2,457,471 | 2,522,080 | 2.6\% | 16.7\% |
| Risk-adjusted Net interest income | 1,565,736 | 2,351,065 | 2,276,500 | -3.2\% | 45.4\% |
| Average interest earning assets | 227,812,456 | 233,016,342 | 228,195,289 | -2.1\% | 0.2\% |
| Net interest margin ${ }^{(3)}$ | 3.73\% | 4.25\% | 4.44\% | 19bps | 71bps |
| Risk-adjusted Net interest margin ${ }^{(3)}$ | 2.75\% | 4.04\% | 3.99\% | -5bps | 124bps |
| Net provisions for loan losses / Net interest incom | 26.26\% | 5.12\% | 10.16\% | 5.0\% | -16.1\% |

(1) Figures differ from previously reported, please consider the data presented on this report.
(2) Adjusted for (i) impairment from cero interest-rate loans and (ii) expenses related to liability management operations at BCP Stand-Alone (3) Annualized.

Net Interest Margin (NIM) and Risk Adjusted NIM by subsidiary

| NM <br> Breakdown | BCP <br> Stand-alone | Mibanco | BCP <br> Bolivia | Credicorp |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 Q 2 1}$ | $3.23 \%$ | $10.37 \%$ | $2.77 \%$ | $\mathbf{3 . 7 3 \%}$ |
| 4Q21 | $3.68 \%$ | $12.83 \%$ | $2.71 \%$ | $4.25 \%$ |
| 1Q22 | $3.85 \%$ | $12.71 \%$ | $2.76 \%$ | $\mathbf{4 . 4 4 \%}$ |

NIM: Annualized Net interest income / Average period end and period beginning interest earning assets.

| Risk Adjusted NIM <br> Breakdown | BCP <br> Stand-alone | Mibanco | BCP <br> Bolivia | Credicorp |
| :---: | :---: | :---: | :---: | :---: |
| 1Q21 | $2.37 \%$ | $6.81 \%$ | $1.90 \%$ | $\mathbf{2 . 7 5 \%}$ |
| 4Q21 | $3.48 \%$ | $11.81 \%$ | $2.45 \%$ | $\mathbf{4 . 0 4 \%}$ |
| 1Q22 | $3.52 \%$ | $10.10 \%$ | $2.86 \%$ | $\mathbf{3 . 9 9 \%}$ |

Risk-Adjusted NIM: (Annualized Net interest income - annualized provisions) / Average period end and period beginning interest earning assets.

## 12. Appendix

### 12.4. Regulatory Capital

Regulatory Capital and Capital Adequary Ratios
(S/ thousands, IFRS)

|  | As of |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21* | Dec 21 | Mar 22 | Q.Q | YoY |
| Capital Stock | 1,318,993 | 1,318,993 | 1,318,993 | 0.0\% | 0.0\% |
| Treasury Stocks | $(207,840)$ | $(207,538)$ | $(207,700)$ | 0.1\% | -0.1\% |
| Capital Surplus | 224,591 | 228,857 | 227,361 | -0.7\% | 1.2\% |
| Legal and Other capital reserves ${ }^{(1)}$ | 21,707,166 | 21,364,272 | 21,292,614 | -0.3\% | -1.9\% |
| Minority interest ${ }^{(2)}$ | 456,849 | 420,062 | 493,113 | 17.4\% | 7.9\% |
| Loan loss reserves ${ }^{(3)}$ | 1,809,048 | 2,001,065 | 1,971,343 | -1.5\% | 9.0\% |
| Perpetual subordinated debt | - | - | - | - | - |
| Subordinated Debt | 7,118,128 | 6,125,315 | 5,695,192 | -7.0\% | -20.0\% |
| Investments in equity and subordinated debt of financial and insurance companies | $(735,021)$ | $(712,518)$ | $(727,620)$ | 2.1\% | -1.0\% |
| Goodwill | $(812,242)$ | $(796,859)$ | $(809,980)$ | 1.6\% | -0.3\% |
| Current year Net Loss | - | - | - | - | - |
| Deduction for subordinated debt limit (50\% of Tier I excluding deductions) ${ }^{(4)}$ | - | - | - | - | - |
| Deduction for Tier I Limit (50\% of Regulatory capital) ${ }^{(4)}$ | - | - | - | - | - |
| Regulatory Capital (A) | 30,879,672 | 29,741,649 | 29,253,316 | -1.6\% | -5.3\% |
| Tier $1^{(5)}$ | 15,357,748 | 15,352,163 | 15,402,884 | 0.3\% | 0.3\% |
| Tier $2^{(6)}+$ Tier $3^{(7)}$ | 15,357,748 | 14,389,486 | 13,850,433 | -3.7\% | -9.8\% |
| Financial Consolidated Group (FCG) Regulatory Capital Requirements ${ }^{(8)}$ | 20,121,083 | 18,530,113 | 18,372,067 | -0.9\% | -8.7\% |
| Insurance Consolidated Group (ICG) Capital Requirements ${ }^{(9)}$ | 1,362,246 | 1,430,567 | 1,450,871 | 1.4\% | 6.5\% |
| FCG Capital Requirements related to operations with ICG | $(467,303)$ | $(513,262)$ | $(446,149)$ | -13.1\% | -4.5\% |
| ICG Capital Requirements related to operations with FCG | - | - | - | - | - |
| Regulatory Capital Requirements (B) | 21,016,027 | 19,447,419 | 19,376,789 | -0.4\% | -7.8\% |
| Regulatory Capital Ratio (A) / (B) | 1.47 | 1.53 | 1.51 |  |  |
| Required Regulatory Capital Ratio ${ }^{(10)}$ | 1.00 | 1.00 | 1.00 |  |  |

(1) Legal and other capital reserves include restricted capital reserves (PEN 14,745 million) and optional capital reserves (PEN 6,661 million).
(2) Minority interest includes Tier I (PEN 421 million)
(3) Up to $1.25 \%$ of total risk-weighted assets of Banco de Credito del Peru, Solucion Empresa Administradora Hipotecaria, Mibanco and ASB Bank Corp.
(4) Tier II + Tier III can not be more than $50 \%$ of total regulatory capital.
(5) Tier I = capital + restricted capital reserves + Tier I minority interest - goodwill - ( $0.5 \times$ investment in equity and subordinated debt of financial and insurance companies) + perpetual subordinated debt. (6) Tier II = subordinated debt + Tierll minority interest tier + loan loss reserves - ( 0.5 x investment in equity and subordinated debt of financial and insurance companies).
(7) Tier III = Subordinated debt covering market risk only.
(8) Includes regulatory capital requirements of the financial consolidated group.
(9) Includes regulatory capital requirements of the insurance consolidated group.
(10) Regulatory Capital / Total Regulatory Capital Requirements (legal minimum $=1.00$ ).
(*) Regulatory Capital Ratio differs from previously reported

## 12. Appendix

## Regulatory and Capital Adecuacy Ratios at BCP Stand-alone

 (In S/ thousands)| Regulatory Capital and Capital Adequacy Ratios - SBS |  | As of |  |  | ange |
| :---: | :---: | :---: | :---: | :---: | :---: |
| S/ 000 | Mar 21 | Dec 21 | Mar 22 | Q,Q | YoY |
| Capital Stock | 11,317,387 | 11,317,387 | 12,176,365 | 7.6\% | 7.6\% |
| Legal and Other capital reserves | 6,707,503 | 6,707,831 | 7,516,510 | 12.1\% | 12.1\% |
| Accumulated earnings with capitalization agreement | - | - | - | n.a. | n.a. |
| Loan loss reserves ${ }^{(1)}$ | 1,609,750 | 1,735,372 | 1,707,458 | -1.6\% | 6.1\% |
| Perpetual subordinated debt | - | - | - | n.a. | n.a. |
| Subordinated Debt | 6,276,991 | 5,397,450 | 5,007,300 | -7.2\% | -20.2\% |
| Investment in subsidiaries and others, net of unrealized profit and | $(2,281,859)$ | $(2,263,805)$ | $(2,432,571)$ | 7.5\% | 6.6\% |
| Investment in subsidiaries and others | $(2,295,243)$ | $(2,435,661)$ | $(2,535,289)$ | 4.1\% | 10.5\% |
| Unrealized profit and net income in subsidiaries | 13,383 | 171,857 | 102,718 | -40.2\% | n.a. |
| Goodwill | $(122,083)$ | $(122,083)$ | $(122,083)$ | 0.0\% | 0.0\% |
| Total Regulatory Capital - SBS | 23,507,689 | 22,772,151 | 23,852,979 | 4.7\% | 1.5\% |
| Off-balance sheet | 94,853,451 | 94,628,498 | 87,775,815 | -7.2\% | -7.5\% |
| Regulatory Tier 1 Capital ${ }^{(2)}$ | 15,133,634 | 15,142,988 | 16,220,724 | 7.1\% | 7.2\% |
| Regulatory Tier 2 Capital ${ }^{(3)}$ | 8,374,055 | 7,629,163 | 7,632,256 | 0.0\% | -8.9\% |
| Total risk-weighted assets - SBS ${ }^{(4)}$ | 142,854,356 | 152,376,235 | 151,045,319 | -0.9\% | 5.7\% |
| Credit risk-weighted assets | 126,638,687 | 137,707,535 | 135,397,192 | -1.7\% | 6.9\% |
| Market risk-weighted assets ${ }^{(5)}$ | 4,708,619 | 2,408,770 | 2,231,891 | -7.3\% | -52.6\% |
| Operational risk-weighted assets | 11,507,050 | 12,259,930 | 13,416,236 | 9.4\% | 16.6\% |
| Total capital requirement - SBS | 16,509,727 | 14,433,033 | 14,355,691 | -0.5\% | -13.0\% |
| Credit risk capital requirement | 12,663,869 | 11,016,603 | 10,831,775 | -1.7\% | -14.5\% |
| Market risk capital requirement | 470,862 | 240,877 | 223,189 | -7.3\% | -52.6\% |
| Operational risk capital requirement | 1,150,705 | 1,225,993 | 1,341,624 | 9.4\% | 16.6\% |
| Additional capital requirements | 2,224,292 | 1,949,560 | 1,959,102 | 0.5\% | -11.9\% |
| Common Equity Tier 1 - Basel IFRS ${ }^{(6)}$ | 14,897,432 | 17,024,608 | 16,477,382 | -3.2\% | 10.6\% |
| Capital and reserves | 17,512,648 | 17,512,975 | 19,180,633 | 9.5\% | 9.5\% |
| Retained earnings | 723,680 | 3,615,646 | 1,740,668 | -51.9\% | 140.5\% |
| Unrealized gains (losses) | $(68,242)$ | $(495,371)$ | $(780,063)$ | 57.5\% | n.a |
| Goodwill and intangibles | $(1,179,722)$ | $(1,302,414)$ | $(1,266,218)$ | -2.8\% | 7.3\% |
| Investments in subsidiaries | $(2,090,931)$ | $(2,306,228)$ | $(2,397,638)$ | 4.0\% | 14.7\% |
| Risk-Weighted Assets - Basel IFRS ${ }^{(7)}$ | 135,266,151 | 142,915,780 | 141,698,998 | -0.9\% | 4.8\% |
| Total risk-weighted assets | 142,854,356 | 152,376,235 | 151,045,319 | -0.9\% | 5.7\% |
| (-) RWA Intangible assets, excluding goodwill. | 9,387,483 | 10,993,753 | 10,798,886 | -1.8\% | 15.0\% |
| (+) RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess of 10\% of CET1 | 1,280,595 | 1,001,471 | 882,435 | -11.9\% | -31.1\% |
| (+) RWA Deferred tax assets generated as a result of past losses | - | - | - | n.a. | n.a. |
| (+) IFRS Adjustments ${ }^{(11)}$ | 518,683 | 531,826 | 570,130 | 7.2\% | 9.9\% |
| Capital ratios |  |  |  |  |  |
| Regulatory Tier 1 ratio ${ }^{(8)}$ | 10.59\% | 9.94\% | 10.74\% | 80 bps | 15 bps |
| Common Equity Tier 1 ratio ${ }^{(9)(12)}$ | 11.01\% | 11.91\% | 11.63\% | -28 bps | 62 bps |
| Regulatory Global Capital ratio ${ }^{(10)}$ | 16.46\% | 14.94\% | 15.79\% | 85 bps | -67 bps |
| Risk-weighted assets / Regulatory capital | 6.08 | 6.69 | 6.33 | -5.4\% | 4.2\% |

(1) Up to $1.25 \%$ of total risk-weighted assets.
(2) Regulatory Tier 1 Capital = Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement + ( $0.5 \times$ Unrealized profit and net income in subsidiaries) - Goodwill - ( $0.5 \times$ Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is $17.65 \%$ of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).
(3) Regulatory Tier 2 Capital $=$ Subordinated debt + Loan loss reserves + Unrestricted Reserves $+(0.5 \times$ Unrealized profit and net income in subsidiaries) - ( $0.5 \times$ Investment in subsidiaries). (4) Since July 2012, Total Risk-weighted assets = Credit risk-weighted assets * 1.00 + Capital requirement to cover market risk * 10 + Capital requirement to cover operational risk * 10 * 1.00 (since July 2014) (5) It includes capital requirement to cover price and rate risk.
(6) Common Equity Tier I = Capital + Reserves $-100 \%$ of applicable deductions (investment in subsidiaries, goodwill, intangibles and net deferred taxes that rely on future profitability) + retained earnings + unrealized gains. Figures differ from previously reported cause current calculations are based on IFRS figures.
(7) Adjusted Risk-Weighted Assets = Risk-weighted assets - ( RWA Intangible assets, excluding goodwill, + RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess of $10 \%$ of CET1, + RWA Deferred tax assets generated as a result of past losses). Figures differ from previously reported cause current calculations are based on IFRS figures.
(8) Regulatory Tier 1 Capital / Total Risk-weighted assets
(9) Common Equity Tier I/ Adjusted Risk-Weighted Assetsd Risk-Weighted Assets
(10) Total Regulatory Capital / Total Risk-weighted assets (legal minimum $=10 \%$ since July 2011)
(11) Adjustments for differences in balance assets under Local Accounting (which regulatory Rwas are calculated) and IFRS in the Right of use account (lease). As of March 2022, the 'Right of Use' account increased to S/ 364M, explained the $64 \%$ of the adjustment. The rest adjustments correspond to differences in stock of provisions and Deferred Taxes.
(12) Common Equity Tier I calculated based on IFRS Accounting

## 12. Appendix

## Regulatory Capital and Capital Adequacy Ratios at Mibanco

(S/ thousands)

|  | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | Q.Q | YoY |
| Capital Stock | 1,714,577 | 1,714,577 | 1,840,606 | 7.4\% | 7.4\% |
| Legal and Other capital reserves | 246,305 | 246,305 | 264,221 | 7.3\% | 7.3\% |
| Accumulated earnings with capitalization agreement | 5 | 143,318 | - | -100.0\% | -100.0\% |
| Loan loss reserves ${ }^{(1)}$ | 139,073 | 155,006 | 163,711 | 5.6\% | 17.7\% |
| Perpetual subordinated debt |  |  |  | n.a. | n.a. |
| Subordinated Debt | 285,000 | 185,000 | 185,000 | 0.0\% | -35.1\% |
| Investment in subsidiaries and others, net of unrealized profit and net | - | - | - | n.a. | n.a. |
| Investment in subsidiaries and others |  | - | - | n.a. | n.a. |
| Unrealized profit and net income in subsidiaries |  |  |  | n.a. | n.a. |
| Goodwill | $(139,180)$ | $(139,180)$ | $(139,180)$ | 0.0\% | 0.0\% |
| Accumulated Losses |  |  |  | n.a. | n.a. |
| Total Regulatory Capital - SBS | 2,245,780 | 2,305,026 | 2,314,357 | 0.4\% | 3.1\% |
| Regulatory Tier 1 Capital ${ }^{(2)}$ | 1,823,859 | 1,962,285 | 1,962,906 | 0.0\% | 7.6\% |
| Regulatory Tier 2 Capital ${ }^{(3)}$ | 426,804 | 342,741 | 351,451 | 2.5\% | -17.7\% |
| Total risk-weighted assets - SBS ${ }^{141}$ | 12,595,303 | 14,055,965 | 14,825,319 | 5.5\% | 17.7\% |
| Credit risk-weighted assets | 10,530,894 | 12,017,913 | 12,747,979 | 6.1\% | 21.1\% |
| Market risk-weighted assets ${ }^{(5)}$ | 184,495 | 149,357 | 177,097 | 18.6\% | -4.0\% |
| Operational risk-weighted assets | 1,879,913 | 1,888,695 | 1,900,243 | 0.6\% | 1.1\% |
| Total capital requirement | 1,399,942 | 1,533,787 | 1,618,510 | 5.5\% | 15.6\% |
| Credit risk capital requirement | 1,053,089 | 1,201,791 | 1,274,798 | 6.1\% | 21.1\% |
| Market risk-weighted assets | 18,450 | 14,936 | 17,710 | 18.6\% | -4.0\% |
| Operational risk capital requirement | 187,991 | 188,869 | 190,024 | 0.6\% | 1.1\% |
| Additional capital requirements | 140,412 | 128,191 | 135,978 | 6.1\% | -3.2\% |
| Common Equity Tier 1 - Basel IFRS ${ }^{(0)}$ | 1,741,594 | 2,030,025 | 2,133,203 | 5.1\% | 22.5\% |
| Capital and reserves | 2,489,011 | 2,489,011 | 2,632,956 | 5.8\% | 5.8\% |
| Retained earnings | $(371,757)$ | $(119,674)$ | $(160,683)$ | -34.3\% | 56.8\% |
| Unrealized gains (losses) | 2,041 | $(6,548)$ | $(8,191)$ | 25.1\% | n.a. |
| Goodwill and intangibles | $(322,050)$ | $(332,765)$ | $(330,879)$ | -0.6\% | 2.7\% |
| Excess DT of 10\% CET1 Basilea | $(55,651)$ | - | - | n.a. | -100.0\% |
| Adjusted Risk-Weighted Assets - Basel IFRS ${ }^{(7)}$ | 11,826,458 | 13,324,701 | 14,024,211 | 5.2\% | 18.6\% |
| Total risk-weighted assets | 12,595,303 | 14,055,965 | 14,825,319 | 5.5\% | 17.7\% |
| (-) RWA Intangible assets, excluding goodwill. | 840,797 | 1,175,376 | 1,166,501 | -0.8\% | 38.7\% |
| (+) RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess of 10\% of CET1 | 226,264 | 224,040 | 161,572 | -27.9\% | -28.6\% |
| (+) IFRS Adjustments | 280,073 | 188,455 | 170,181 | -9.7\% | -39.2\% |
| (+) RWA for Market Risk difference (exchange risk) for temporary difference | - | 31,618 | 33,640 | 6.4\% | n.a. |
| (-) RWA assets that exceed $10 \%$ of CET1 SBS | 426,732 | - | - | n.a. | -100.0\% |
| (-) RWA difference between excees SBS and Basel methodology | 7,652 | - | - | n.a. | -100.0\% |
| Capital ratios |  |  |  |  |  |
| Regulatory Tier 1 ratio ${ }^{(8)}$ | 14.48\% | 13.96\% | 13.24\% | -72 bps | -124 bps |
| Common Equity Tier 1 ratio ${ }^{(9)(11)}$ | 14.73\% | 15.24\% | 15.21\% | -3 bps | 48 bps |
| Regulatory Global Capital ratio ${ }^{(10)}$ | 17.83\% | 16.40\% | 15.61\% | -79 bps | -222 bps |
| Risk-weighted assets / Regulatory capital | 5.61 | 6.10 | 6.41 | 5.0\% | 14.2\% |

(1) Up to $1.25 \%$ of total risk-weighted assets.
(2) Regulatory Tier 1 Capital = Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement + ( $0.5 \times$ Unrealized profit and net income in subsidiaries) - Goodwill - ( $0.5 \times$ Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is $17.65 \%$ of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).
(3) Regulatory Tier 2 Capital = Subordinated debt + Loan loss reserves + Unrestricted Reserves + ( $0.5 \times$ Unrealized profit and net income in subsidiaries) - ( $0.5 \times$ Investment in subsidiaries).
(4) Since July 2012, Total Risk-weighted assets = Credit risk-weighted assets * 1.00 + Capital requirement to cover market risk * 10 + Capital requirement to cover operational risk * 10 * 1.00 (since July 2014)
(5) It includes capital requirement to cover price and rate risk.
(6) Common Equity Tier I = Capital + Reserves - 100\% of applicable deductions (investment in subsidiaries, goodwill, intangibles and net deferred taxes that rely on future profitability) + retained earnings + unrealized gains.
(7) Adjusted Risk-Weighted Assets = Risk-weighted assets - ( RWA Intangible assets, excluding goodwill, + RWA Deferred tax assets generated as a result of temporary differences in income tax, in excess
of $10 \%$ of CET1, + RWA Deferred tax assets generated as a result of past losses). Figures differ from previously reported cause current calculations are based on IFRS figures.
(8) Regulatory Tier 1 Capital / Total Risk-weighted assets
(9) Common Equity Tier I / Adjusted Risk-Weighted Assetsd Risk-Weighted Assets
(10) Total Regulatory Capital / Total Risk-weighted assets (legal minimum $=10 \%$ since July 2011)
(11) Common Equity Tier I calculated based on IFRS Accounting

## 12. Appendix

### 12.5. Financial Statements and Ratios by Business

### 12.5.1. Credicorp Consolidated

CREDICORP LTD. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION (In S/ thousands, IFRS)

|  | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | Q,Q | Yoy |
| ASSETS |  |  |  |  |  |
| Cash and due from banks |  |  |  |  |  |
| Non-interest bearing | 7,281,695 | 6,925,332 | 6,748,517 | -2.6\% | -7.3\% |
| Interest bearing | 31,895,249 | 32,395,408 | 29,563,512 | -8.7\% | -7.3\% |
| Total cash and due from banks | 39,176,944 | 39,320,740 | 36,312,029 | -7.7\% | -7.3\% |
| Cash collateral, reverse repurchase agreements and securities borrowir | 1,769,690 | 1,766,948 | 1,516,855 | -14.2\% | -14.3\% |
| Fair value through profit or loss investments | 8,083,128 | 5,928,497 | 4,628,870 | -21.9\% | -42.7\% |
| Fair value through other comprehensive income investments | 45,681,969 | 34,758,443 | 35,452,509 | 2.0\% | -22.4\% |
| Amortized cost investments | 5,647,635 | 8,265,559 | 8,064,050 | -2.4\% | 42.8\% |
| Loans | 137,031,239 | 147,597,412 | 144,621,513 | -2.0\% | 5.5\% |
| Current | 132,162,756 | 142,046,154 | 138,748,514 | -2.3\% | 5.0\% |
| Internal overdue loans | 4,868,483 | 5,551,258 | 5,872,999 | 5.8\% | 20.6\% |
| Less - allowance for loan losses | $(9,744,298)$ | $(8,477,308)$ | $(8,262,383)$ | -2.5\% | -15.2\% |
| Loans, net | 127,286,941 | 139,120,104 | 136,359,130 | -2.0\% | 7.1\% |
| Financial assets designated at fair value through profit or loss | 888,420 | 974,664 | 856,337 | -12.1\% | -3.6\% |
| Accounts receivable from reinsurers and coinsurers | 981,379 | 1,198,379 | 1,166,096 | -2.7\% | 18.8\% |
| Premiums and other policyholder receivables | 827,807 | 921,103 | 873,505 | -5.2\% | 5.5\% |
| Property, plant and equipment, net | 1,996,860 | 1,895,196 | 1,864,825 | -1.6\% | -6.6\% |
| Due from customers on acceptances | 532,584 | 532,404 | 524,448 | -1.5\% | -1.5\% |
| Investments in associates | 620,603 | 658,697 | 629,009 | -4.5\% | 1.4\% |
| Intangible assets and goodwill, net | 2,599,291 | 2,710,080 | 2,703,238 | -0.3\% | 4.0\% |
| Other assets ${ }^{(1)}$ | 8,109,764 | 6,771,170 | 6,949,490 | 2.6\% | -14.3\% |
| Total Assets | 244,203,015 | 244,821,984 | 237,900,391 | -2.8\% | -2.6\% |
| LIABILITIES AND EQUITY |  |  |  |  |  |
| Deposits and obligations |  |  |  |  |  |
| Non-interest bearing | 48,469,215 | 51,851,206 | 50,939,859 | -1.8\% | 5.1\% |
| Interest bearing | 100,157,124 | 98,489,656 | 96,976,105 | -1.5\% | -3.2\% |
| Total deposits and obligations | 148,626,339 | 150,340,862 | 147,915,964 | -1.6\% | -0.5\% |
| Payables from repurchase agreements and securities lending | 26,657,010 | 22,013,866 | 19,388,995 | -11.9\% | -27.3\% |
| BCRP instruments | 24,303,193 | 19,692,474 | 17,532,350 | -11.0\% | -27.9\% |
| Repurchase agreements with third parties | 1,159,587 | 1,296,277 | 1,218,028 | -6.0\% | 5.0\% |
| Repurchase agreements with customers | 1,194,230 | 1,025,115 | 638,617 | -37.7\% | -46.5\% |
| Due to banks and correspondents | 5,305,933 | 7,212,946 | 6,362,990 | -11.8\% | 19.9\% |
| Bonds and notes issued | 17,863,198 | 17,078,829 | 16,044,671 | -6.1\% | -10.2\% |
| Banker's acceptances outstanding | 532,584 | 532,404 | 524,448 | -1.5\% | -1.5\% |
| Reserves for property and casualty claims | 2,248,082 | 2,555,580 | 2,475,580 | -3.1\% | 10.1\% |
| Reserve for unearned premiums | 9,561,612 | 9,978,931 | 9,482,582 | -5.0\% | -0.8\% |
| Accounts payable to reinsurers | 290,866 | 463,825 | 414,506 | -10.6\% | 42.5\% |
| Financial liabilities at fair value through profit or loss | 772,385 | 325,571 | 232,185 | -28.7\% | -69.9\% |
| Other liabilities | 7,326,432 | 7,281,731 | 7,656,939 | 5.2\% | 4.5\% |
| Total Liabilities | 219,184,441 | 217,784,545 | 210,498,860 | -3.3\% | -4.0\% |
| Net equity | 24,529,958 | 25,192,569 | 26,872,626 | 1.4\% | 9.6\% |
| Capital stock | 1,318,993 | 1,318,993 | 1,318,993 | 0.0\% | 0.0\% |
| Treasury stock | $(207,840)$ | $(207,745)$ | $(207,700)$ | 0.1\% | -0.1\% |
| Capital surplus | 224,591 | 215,071 | 227,361 | -0.7\% | 1.2\% |
| Reserves | 21,707,166 | 21,350,150 | 21,292,614 | -0.3\% | -1.9\% |
| Unrealized gains and losses | 840,581 | 19,435 | $(449,414)$ | -290.5\% | -153.5\% |
| Retained earnings | 347,152 | 2,496,665 | 3,556,281 | 31.9\% | 625.6\% |
| Non-controlling interest | 488,616 | 540,672 | 528,905 | -2.2\% | 8.2\% |
| Total Net Equity | 25,018,574 | 27,037,439 | 27,401,531 | 1.3\% | 9.5\% |
| Total liabilities and equity | 244,203,015 | 244,821,984 | 237,900,391 | -2.8\% | -2.6\% |
| Off-balance sheet | 150,250,539 | 154,907,974 | 142,337,944 | -5.8\% | -5.3\% |
| Total performance bonds, stand-by and L/Cs. | 21,761,484 | 22,665,879 | 21,196,817 | -7.5\% | -2.6\% |
| Undrawn credit lines, advised but not committed | 90,946,335 | 94,165,966 | 80,155,277 | -9.3\% | -11.9\% |
| Total derivatives (notional) and others | 37,542,720 | 38,076,129 | 40,985,850 | 2.9\% | 9.2\% |

[^3]
## 12. Appendix

## CREDICORP LTD. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME (In S/ thousands, IFRS)

|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q21 | 4Q21 | 1 Q22 | QoQ | YoY |
| Interest income and expense |  |  |  |  |  |
| Interest and dividend income | 2,816,073 | 3,091,754 | 3,172,346 | 2.6\% | 12.7\% |
| Interest expense ${ }^{(1)}$ | $(692,690)$ | $(613,907)$ | $(638,256)$ | 4.0\% | -7.9\% |
| Net interest income | 2,123,383 | 2,477,847 | 2,534,090 | 2.3\% | 19.3\% |
| Gross provision for credit losses on loan portfolio | $(622,982)$ | $(229,804)$ | $(350,681)$ | 52.6\% | -43.7\% |
| Recoveries of written-off loans | 65,335 | 103,022 | 93,091 | -9.6\% | 42.5\% |
| Provision for credit losses on loan portfolio, net of | $(557,647)$ | $(126,782)$ | $(257,590)$ | 103.2\% | -53.8\% |
| Risk-adjusted net interest income | 1,565,736 | 2,351,065 | 2,276,500 | -3.2\% | 45.4\% |
| Non-financial income |  |  |  |  |  |
| Fee income | 830,771 | 924,161 | 891,031 | -3.6\% | 7.3\% |
| Net gain on foreign exchange transactions | 179,889 | 269,354 | 262,196 | -2.7\% | 45.8\% |
| Net gain on sales of securities | 16,287 | 2,550 | $(56,866)$ | n.a. | n.a. |
| Net gain from associates | 29,405 | 13,224 | 24,014 | 81.6\% | -18.3\% |
| Net gain on derivatives held for trading | 69,723 | 27,049 | (138) | -100.5\% | -100.2\% |
| Net gain from exchange differences | $(5,536)$ | $(8,923)$ | $(25,390)$ | n.a. | n.a. |
| Other non-financial income | 73,991 | 74,544 | 147,902 | 98.4\% | 99.9\% |
| Total non-financial income | 1,194,530 | 1,301,959 | 1,242,749 | -4.5\% | 4.0\% |
| Insurance underwriting result |  |  |  |  |  |
| Net earned premiums | 643,928 | 712,087 | 690,536 | -3.0\% | 7.2\% |
| Net claims | $(623,353)$ | $(509,278)$ | $(478,506)$ | -6.0\% | -23.2\% |
| Acquisition cost ${ }^{(1)}$ | $(85,822)$ | $(75,152)$ | $(70,484)$ | -6.2\% | -17.9\% |
| Total insurance underwriting result | $(65,247)$ | 127,657 | 141,546 | 10.9\% | n.a. |
| Total expenses |  |  |  |  |  |
| Salaries and employee benefits | $(857,559)$ | $(1,013,176)$ | $(977,953)$ | -3.5\% | 14.0\% |
| Administrative, general and tax expenses | $(580,842)$ | $(899,290)$ | $(725,539)$ | -19.3\% | 24.9\% |
| Depreciation and amortization | $(166,765)$ | $(181,660)$ | $(164,514)$ | -9.4\% | -1.3\% |
| Impairment loss on goodwill |  |  | - | n.a. | n.a. |
| Association in participation | $(13,906)$ | $(13,965)$ | $(7,691)$ | -44.9\% | -44.7\% |
| Other expenses | $(61,199)$ | $(113,483)$ | $(74,485)$ | -34.4\% | 21.7\% |
| Total expenses | $(1,680,271)$ | $(2,221,574)$ | $(1,950,182)$ | -12.2\% | 16.1\% |
| Profit before income tax | 1,014,748 | 1,559,107 | 1,710,613 | 9.7\% | 68.6\% |
| Income tax | $(337,599)$ | $(471,860)$ | $(546,001)$ | 15.7\% | 61.7\% |
| Net profit | 677,149 | 1,087,247 | 1,164,612 | 7.1\% | 72.0\% |
| Non-controlling interest | 16,351 | 26,631 | 27,786 | 4.3\% | 69.9\% |
| Net profit attributable to Credicorp | 660,798 | 1,060,616 | 1,136,826 | 7.2\% | 72.0\% |

[^4]
## 12. Appendix

### 12.5.2. Credicorp Stand-alone

Credicorp Ltd.
Separate Statement of Financal Position
(S/ thousands, IFRS)

|  | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | QoQ | YoY |
| ASSETS |  |  |  |  |  |
| Cash and cash equivalents | 800,622 | 179,104 | 168,634 | -5.8\% | -78.9\% |
| At fair value through profit or loss | 583,176 | 1,050,218 | 947,826 | -9.7\% | n.a |
| Fair value through other comprehensive income investments | 490,778 | 346,979 | 343,373 | -1.0\% | -30.0\% |
| In subsidiaries and associates investments | 28,688,953 | 31,168,827 | 31,647,183 | 1.5\% | 10.3\% |
| Loans | - |  | - | 0.0\% | 0.0\% |
| Other assets | 137,049 | 322 | 106 | -67.1\% | -99.9\% |
| Total Assets | 30,700,578 | 32,745,450 | 33,107,122 | 1.1\% | 7.8\% |
| LIABILITIES AND NET SHAREHOLDERS' EQUITY |  |  |  |  |  |
| Dividend Payable | - | - | - | n.a. | n.a. |
| Bonds and notes issued | 1,875,925 | 1,980,311 | 1,850,185 | -6.6\% | -1.4\% |
| Other liabilities | 133,300 | 159,403 | 195,286 | 22.5\% | 46.5\% |
| Total Liabilities | 2,009,225 | 2,139,714 | 2,045,471 | -4.4\% | 1.8\% |
| NET EQUITY |  |  |  |  |  |
| Capital stock | 1,318,993 | 1,318,993 | 1,318,993 | 0.0\% | 0.0\% |
| Capital Surplus | 384,542 | 384,542 | 384,542 | 0.0\% | 0.0\% |
| Reserve | 21,417,403 | 20,945,491 | 20,945,491 | 0.0\% | -2.2\% |
| Unrealized results | 652,340 | 62,163 | $(638,233)$ | n.a. | n.a. |
| Retained earnings | 4,918,075 | 7,894,547 | 9,050,858 | 14.6\% | 84.0\% |
| Total net equity | 28,691,353 | 30,605,736 | 31,061,651 | 1.5\% | 8.3\% |
| Total Liabilities And Equity | 30,700,578 | 32,745,450 | 33,107,122 | 1.1\% | 7.8\% |


|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q 21 | 4Q21 | 1022 | QoQ | YoY |
| Interest income |  |  |  |  |  |
| Net share of the income from investments in subsidiaries and associates | 676,484 | 1,092,707 | 1,236,032 | 13.1\% | 82.7\% |
| Interest and similar income | 3,038 | 308 | 298 | -3.2\% | -90.2\% |
| Net gain on financial assets at fair value through profit or loss | $(4,494)$ | $(2,258)$ | $(26,898)$ | 1091.2\% | n.a |
| Total income | 675,028 | 1,090,757 | 1,209,432 | 10.9\% | 79.2\% |
| Interest and similar expense | $(13,363)$ | $(15,018)$ | $(13,651)$ | -9.1\% | n.a |
| Administrative and general expenses | $(4,761)$ | $(7,601)$ | $(4,259)$ | -44.0\% | -10.5\% |
| Total expenses | $(18,124)$ | $(22,619)$ | $(17,910)$ | -20.8\% | -1.2\% |
| Operating income | 656,904 | 1,068,138 | 1,191,522 | 11.6\% | 81.4\% |
| Exchange differences, net | $(1,268)$ | (142) | (145) | 2.1\% | -88.6\% |
| Other, net | (5) | (8) | 232 | -3000.0\% | -4740.0\% |
| Profit before income tax | 655,631 | 1,067,988 | 1,191,609 | 11.6\% | 81.7\% |
| Income tax | $(19,229)$ | $(19,228)$ | $(42,000)$ | 118.4\% | n.a |
| Net income | 636,402 | 1,048,760 | 1,149,609 | 9.6\% | 80.6\% |
| Double Leverage Ratio | 99.99\% | 101.84\% | 101.89\% | 5bps | 189bps |

## 12. Appendix

### 12.5.3. BCP Consolidated

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES CONSOLIDATED STATEMENT OF FINANCIAL POSITION (In S/ thousands, IFRS)

|  | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 20 | Dec 21 | Mar 22 | QoQ | YoY |
| ASSETS |  |  |  |  |  |
| Cash and due from banks |  |  |  |  |  |
| Non-interest bearing | 5,227,840 | 4,895,726 | 4,959,579 | 1.3\% | -5.1\% |
| Interest bearing | 30,566,460 | 30,481,516 | 28,253,501 | -7.3\% | -7.6\% |
| Total cash and due from banks | 35,794,300 | 35,377,242 | 33,213,080 | -6.1\% | -7.2\% |
| Cash collateral, reverse repurchase agreements and securities borrowing | 772,790 | 344,460 | 202,127 | -41.3\% | -73.8\% |
| Fair value through profit or loss investments | 3,549,042 | 1,261,896 | 729,168 | -42.2\% | -79.5\% |
| Fair value through other comprehensive income investments | 31,556,758 | 19,367,305 | 20,234,741 | 4.5\% | -35.9\% |
| Amortized cost investments | 5,466,463 | 7,677,804 | 7,538,562 | -1.8\% | 37.9\% |
| Loans | 124,970,804 | 134,734,202 | 132,578,949 | -1.6\% | 6.1\% |
| Current | 120,335,694 | 129,311,792 | 126,930,472 | -1.8\% | 5.5\% |
| Internal overdue loans | 4,635,110 | 5,422,410 | 5,648,477 | 4.2\% | 21.9\% |
| Less - allowance for loan losses | (9,090,737) | (7,937,985) | $(7,769,920)$ | -2.1\% | -14.5\% |
| Loans, net | 115,880,067 | 126,796,217 | 124,809,029 | -1.6\% | 7.7\% |
| Property, furniture and equipment, net ${ }^{(1)}$ | 1,729,286 | 1,628,645 | 1,593,758 | -2.1\% | -7.8\% |
| Due from customers on acceptances | 532,584 | 532,404 | 524,448 | -1.5\% | -1.5\% |
| Other assets ${ }^{(2)}$ | 6,455,086 | 6,321,863 | 6,100,840 | -3.5\% | -5.5\% |
| Total Assets | 201,736,376 | 199,307,836 | 194,945,753 | -2.2\% | -3.4\% |
| Liabilities and Equity |  |  |  |  |  |
| Deposits and obligations |  |  |  |  |  |
| Non-interest bearing ${ }^{(1)}$ | 44,470,186 | 44,598,038 | 45,297,294 | 1.6\% | 1.9\% |
| Interest bearing ${ }^{(1)}$ | 88,611,086 | 87,552,576 | 85,125,304 | -2.8\% | -3.9\% |
| Total deposits and obligations | 133,081,272 | 132,150,614 | 130,422,598 | -1.3\% | -2.0\% |
| Payables from repurchase agreements and securities lending | 24,839,353 | 20,250,739 | 18,064,487 | -10.8\% | -27.3\% |
| BCRP instruments | 24,303,193 | 19,692,474 | 17,532,350 | -11.0\% | -27.9\% |
| Repurchase agreements with third parties | 536,160 | 558,265 | 532,137 | -4.7\% | -0.8\% |
| Due to banks and correspondents | 5,040,881 | 6,684,191 | 5,872,463 | -12.1\% | 16.5\% |
| Bonds and notes issued | 15,301,214 | 14,482,984 | 13,575,977 | -6.3\% | -11.3\% |
| Banker's acceptances outstanding | 532,584 | 532,404 | 524,448 | -1.5\% | -1.5\% |
| Financial liabilities at fair value through profit or loss | 461,069 | - | - | 0.0\% | -100.0\% |
| Other liabilities ${ }^{(3)}$ | 4,197,747 | 4,444,071 | 6,211,275 | 39.8\% | 48.0\% |
| Total Liabilities | 183,454,120 | 178,545,003 | 174,671,248 | -2.2\% | -4.8\% |
| Net equity | 18,165,016 | 20,633,464 | 20,140,022 | -2.4\% | 10.9\% |
| Capital stock | 11,024,006 | 11,024,006 | 11,882,984 | 7.8\% | 7.8\% |
| Reserves | 6,488,641 | 6,488,969 | 7,297,648 | 12.5\% | 12.5\% |
| Unrealized gains and losses | $(68,242)$ | $(495,371)$ | $(780,063)$ | n.a. | n.a. |
| Retained earnings | 720,611 | 3,615,860 | 1,739,453 | -51.9\% | 141.4\% |
| Non-controlling interest | 117,240 | 129,369 | 134,483 | 4.0\% | 14.7\% |
| Total Net Equity | 18,282,256 | 20,762,833 | 20,274,505 | -2.4\% | 10.9\% |
| Total liabilities and equity | 201,736,376 | 199,307,836 | 194,945,753 | -2.2\% | -3.4\% |
| Off-balance sheet | 130,403,638 | 136,495,830 | 131,406,579 | -3.7\% | 0.8\% |
| Total performance bonds, stand-by and L/Cs. | 20,320,600 | 21,203,561 | 19,638,213 | -7.4\% | -3.4\% |
| Undrawn credit lines, advised but not committed | 73,973,965 | 75,333,998 | 70,893,784 | -5.9\% | -4.2\% |
| Total derivatives (notional) and others | 36,109,073 | 39,958,271 | 40,874,582 | 2.3\% | 13.2\% |

(1) Right of use asset of lease contracts is included by application of IFRS 16.
(2) Mainly includes intangible assets, other receivable accounts and tax credit.
(3) Mainly includes other payable accounts.

## 12. Appendix

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME

 (In S/ thousands, IFRS)|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Q21 | 4021 | 1 Q 22 | QoQ | YoY |
| Interest income and expense |  |  |  |  |  |
| Interest and dividend income | 2,407,997 | 2,626,005 | 2,712,960 | 3.3\% | 12.7\% |
| Interest expense | $(555,008)$ | $(459,334)$ | $(494,035)$ | 7.6\% | -11.0\% |
| Net interest income | 1,852,989 | 2,166,671 | 2,218,925 | 2.4\% | 19.7\% |
| Provision for credit losses on loan portfolio | $(585,257)$ | $(224,506)$ | $(340,235)$ | 51.5\% | -41.9\% |
| Recoveries of written-off loans | 61,096 | 95,748 | 86,428 | -9.7\% | 41.5\% |
| Provision for credit losses on loan portfolio, net of recoveries | $(524,161)$ | $(128,758)$ | $(253,807)$ | 97.1\% | -51.6\% |
| Risk-adjusted net interest income | 1,328,828 | 2,037,913 | 1,965,118 | -3.6\% | 47.9\% |
| Non-financial income |  |  |  |  |  |
| Fee income | 631,778 | 749,416 | 731,705 | -2.4\% | 15.8\% |
| Net gain on foreign exchange transactions | 173,465 | 239,930 | 242,504 | 1.1\% | 39.8\% |
| Net gain on securities | 42,112 | $(7,511)$ | $(1,898)$ | -74.7\% | n.a. |
| Net gain on derivatives held for trading | 12,320 | 27,477 | $(10,978)$ | -140.0\% | -189.1\% |
| Net gain from exchange differences | $(2,821)$ | $(4,593)$ | $(17,051)$ | n.a. | n.a. |
| Others | 58,392 | 33,562 | 120,328 | 258.5\% | 106.1\% |
| Total other income | 915,246 | 1,038,281 | 1,064,610 | 2.5\% | 16.3\% |
| Total expenses |  |  |  |  |  |
| Salaries and employee benefits | $(603,175)$ | $(715,877)$ | $(694,339)$ | -3.0\% | 15.1\% |
| Administrative expenses | $(433,717)$ | $(694,702)$ | $(532,560)$ | -23.3\% | 22.8\% |
| Depreciation and amortization | $(127,578)$ | $(137,757)$ | $(126,426)$ | -8.2\% | -0.9\% |
| Other expenses | $(49,176)$ | $(65,712)$ | $(49,556)$ | -24.6\% | 0.8\% |
| Total expenses | $(1,213,646)$ | $(1,614,048)$ | $(1,402,881)$ | -13.1\% | 15.6\% |
| Profit before income tax | 1,030,428 | 1,462,146 | 1,626,847 | 11.3\% | 57.9\% |
| Income tax | $(274,798)$ | $(416,361)$ | $(466,694)$ | 12.1\% | 69.8\% |
| Net profit | 755,630 | 1,045,785 | 1,160,153 | 10.9\% | 53.5\% |
| Non-controlling interest | (580) | $(5,979)$ | $(5,157)$ | -13.7\% | n.a. |
| Net profit attributable to BCP Consolidated | 755,050 | 1,039,806 | 1,154,996 | 11.1\% | 53.0\% |

## 12. Appendix

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES SELECTED FINANCIAL INDICATORS

|  | Quarter |  |  |
| :---: | :---: | :---: | :---: |
|  | 1 Q21 | 4021 | 1022 |
| Profitability |  |  |  |
| Earnings per share ${ }^{(1)}$ | 0.062 | 0.085 | 0.095 |
| ROAA ${ }^{(2)(3)}$ | 1.5\% | 2.1\% | 2.3\% |
| ROAE ${ }^{(2)(3)}$ | 16.6\% | 20.7\% | 22.7\% |
| Net interest margin ${ }^{(2)(3)}$ | 3.82\% | 4.45\% | 4.63\% |
| Risk adjusted NIM ${ }^{(2)(3)}$ | 2.74\% | 4.19\% | 4.10\% |
| Funding Cost ${ }^{(2)(3)(4)}$ | 1.26\% | 1.05\% | 1.16\% |
| Quality of loan portfolio |  |  |  |
| IOL ratio | 3.71\% | 4.02\% | 4.26\% |
| NPL ratio | 5.11\% | 5.33\% | 5.52\% |
| Coverage of IOLs | 196.1\% | 146.4\% | 137.6\% |
| Coverage of NPLs | 142.3\% | 110.6\% | 106.2\% |
| Cost of risk ${ }^{(5)}$ | 1.68\% | 0.38\% | 0.77\% |
| Operating efficiency |  |  |  |
| Oper. expenses as a percent. of total income - reported ${ }^{(6)}$ | 43.7\% | 48.7\% | 42.8\% |
| Oper. expenses as a percent. of av. tot. assets ${ }^{(2)(3)(6)}$ | 2.34\% | 3.08\% | 2.75\% |
| Share Information |  |  |  |
| ${ }^{\circ}$ of outstanding shares (Million) | 12,176 | 12,176 | 12,176 |

(1) Shares outstanding of 12,176 million is used for all periods since shares have been issued only for capitalization of profits.
(2) Ratios are annualized.
(3) Averages are determined as the average of period-beginning and period-ending balances.
(4) The funding costs differs from previously reported due to a methodology change in the denominator, which no longer includes the following accounts: acceptances outstanding, reserves for property and casualty claims, reserve for unearned premiums, reinsurance payable and other liabilities.
(5) Cost of risk: Annualized provision for loan losses / Total loans.
(6) Total income includes net interest income, fee income, net gain on foreign exchange transactions, result on exchange difference and net gain on derivatives. Operating expenses includes Salaries and social benefits, administrative, general and tax expenses and depreciation and amortization.

## 12. Appendix

### 12.5.4. BCP Stand-alone

BANCO DE CREDITO DEL PERU STATEMENT OF FINANCIAL POSITION
(S/ thousands, IFRS)

|  | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | Q,Q | YoY |
| ASSETS |  |  |  |  |  |
| Cash and due from banks |  |  |  |  |  |
| Non-interest bearing | 4,774,267 | 4,366,498 | 4,429,348 | 1.4\% | -7.2\% |
| Interest bearing | 29,710,731 | 29,965,362 | 27,448,742 | -8.4\% | -7.6\% |
| Total cash and due from banks | 34,484,998 | 34,331,860 | 31,878,090 | -7.1\% | -7.6\% |
| Cash collateral, reverse repurchase agreements and securities borrowing | 772,790 | 344,460 | 202,127 | -41.3\% | -73.8\% |
| Fair value through profit or loss investments | 3,549,042 | 1,261,896 | 729,168 | -42.2\% | -79.5\% |
| Fair value through other comprehensive income investments | 30,302,999 | 18,041,469 | 18,749,758 | 3.9\% | -38.1\% |
| Amortized cost investments | 5,174,978 | 7,384,150 | 7,249,994 | -1.8\% | 40.1\% |
| Loans | 112,597,400 | 122,752,170 | 120,541,004 | -1.8\% | 7.1\% |
| Current | 109,158,605 | 118,242,794 | 115,852,249 | -2.0\% | 6.1\% |
| Internal overdue loans | 3,438,795 | 4,509,376 | 4,688,755 | 4.0\% | 36.3\% |
| Less - allowance for loan losses | $(7,218,294)$ | $(6,786,094)$ | $(6,616,033)$ | -2.5\% | -8.3\% |
| Loans, net | 105,379,106 | 115,966,076 | 113,924,971 | -1.8\% | 8.1\% |
| Property, furniture and equipment, net ${ }^{(1)}$ | 1,386,433 | 1,332,705 | 1,314,065 | -1.4\% | -5.2\% |
| Due from customers on acceptances | 532,584 | 532,404 | 524,448 | -1.5\% | -1.5\% |
| Investments in associates | 2,106,918 | 2,333,611 | 2,429,540 | 4.1\% | 15.3\% |
| Other assets ${ }^{(2)}$ | 5,485,436 | 5,492,025 | 5,360,983 | -2.4\% | -2.3\% |
| Total Assets | 189,175,284 | 187,020,656 | 182,363,144 | -2.5\% | -3.6\% |
| Liabilities and Equity |  |  |  |  |  |
| Deposits and obligations |  |  |  |  |  |
| Non-interest bearing | 44,464,518 | 44,590,124 | 45,294,239 | 1.6\% | 1.9\% |
| Interest bearing | 80,288,334 | 79,200,967 | 76,416,598 | -3.5\% | -4.8\% |
| Total deposits and obligations | 124,752,852 | 123,791,091 | 121,710,837 | -1.7\% | -2.4\% |
| Payables from repurchase agreements and securities lending | 22,313,686 | 18,042,526 | 16,093,566 | -10.8\% | -27.9\% |
| BCRP instruments | 21,777,527 | 17,484,261 | 15,561,430 | -11.0\% | -28.5\% |
| Repurchase agreements with third parties | 536,159 | 558,265 | 532,137 | -4.7\% | -0.8\% |
| Due to banks and correspondents | 4,288,270 | 5,842,071 | 4,905,616 | -16.0\% | 14.4\% |
| Bonds and notes issued | 15,010,690 | 14,294,675 | 13,319,276 | -6.8\% | -11.3\% |
| Banker's acceptances outstanding | 532,584 | 532,404 | 524,448 | -1.5\% | -1.5\% |
| Financial liabilities at fair value through profit or loss | 461,069 | - | - | \#iDIV/0! | -100.0\% |
| Other liabilities ${ }^{(3)}$ | 3,648,048 | 3,884,639 | 5,668,164 | 45.9\% | 55.4\% |
| Total Liabilities | 171,007,199 | 166,387,406 | 162,221,907 | -2.5\% | -5.1\% |
| Net equity | 18,168,085 | 20,633,250 | 20,141,237 | -2.4\% | 10.9\% |
| Capital stock | 11,024,006 | 11,024,006 | 11,882,984 | 7.8\% | 7.8\% |
| Reserves | 6,488,641 | 6,488,969 | 7,297,648 | 12.5\% | 12.5\% |
| Unrealized gains and losses | $(68,242)$ | $(495,371)$ | $(780,063)$ | n.a. | n.a. |
| Retained earnings | 723,680 | 3,615,646 | 1,740,668 | -51.9\% | 140.5\% |
| Total Net Equity | 18,168,085 | 20,633,250 | 20,141,237 | -2.4\% | 10.9\% |
| Total liabilities and equity | 189,175,284 | 187,020,656 | 182,363,144 | -2.5\% | -3.6\% |
| Off-balance sheet | 117,468,548 | 133,169,883 | 127,873,817 | -4.0\% | 8.9\% |
| Total performance bonds, stand-by and L/Cs. | 20,320,875 | 21,203,561 | 19,638,213 | -7.4\% | -3.4\% |
| Undrawn credit lines, advised but not committed | 74,532,576 | 73,424,937 | 68,137,602 | -7.2\% | -8.6\% |
| Total derivatives (notional) and others | 22,615,097 | 38,541,385 | 40,098,002 | 4.0\% | 77.3\% |

(1) Mainly includes intangible assets, other receivable accounts and tax credit.
(2) Mainly includes other payable accounts.
(3) Mainly includes sundry accounts payable.

## 12. Appendix

## banco de credito del peru

 STATEMENT OF INCOME(S/ thousands, IFRS)

|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1020 | 4021 | 1022 | QoQ | YoY |
| Interest income and expense |  |  |  |  |  |
| Interest and dividend income | 1,939,749 | 2,059,066 | 2,120,216 | 3.0\% | 9.3\% |
| Interest expense ${ }^{(1)}$ | $(492,099)$ | $(399,009)$ | $(414,863)$ | 4.0\% | -15.7\% |
| Net interest income | 1,447,650 | 1,660,057 | 1,705,353 | 2.7\% | 17.8\% |
| Provision for credit losses on loan portfolio | $(435,378)$ | $(161,595)$ | $(202,768)$ | 25.5\% | -53.4\% |
| Recoveries of written-off loans | 50,025 | 68,765 | 56,125 | -18.4\% | 12.2\% |
| Provision for credit losses on loan portfolio, net of recoveries | $(385,353)$ | $(92,830)$ | $(146,643)$ | 58.0\% | -61.9\% |
| Risk-adjusted net interest income | 1,062,297 | 1,567,227 | 1,558,710 | -0.5\% | 46.7\% |
| Other income |  |  |  |  |  |
| Fee income | 614,423 | 719,473 | 706,861 | -1.8\% | 15.0\% |
| Net gain on foreign exchange transactions | 172,489 | 237,450 | 238,738 | 0.5\% | 38.4\% |
| Net gain on securities | 41,963 | 115,361 | 90,463 | -21.6\% | 115.6\% |
| Net gain from associates | 14,110 | $(7,952)$ | 5,701 | n.a. | n.a. |
| Net gain on derivatives held for trading | 11,828 | 26,429 | $(9,976)$ | -137.7\% | -184.3\% |
| Net gain from exchange differences | $(3,052)$ | $(1,993)$ | $(10,017)$ | n.a. | n.a. |
| Others | 49,931 | 34,444 | 110,750 | 221.5\% | 121.8\% |
| Total other income | 901,692 | 1,123,212 | 1,132,520 | 0.8\% | 25.6\% |
| Total expenses |  |  |  |  |  |
| Salaries and employee benefits | $(418,397)$ | $(512,934)$ | $(501,213)$ | -2.3\% | 19.8\% |
| Administrative expenses | $(379,632)$ | $(621,878)$ | $(463,927)$ | -25.4\% | 22.2\% |
| Depreciation and amortization ${ }^{(2)}$ | $(103,864)$ | $(117,924)$ | $(105,859)$ | -10.2\% | 1.9\% |
| Other expenses | $(42,193)$ | $(48,719)$ | $(43,686)$ | -10.3\% | 3.5\% |
| Total expenses | $(944,086)$ | $(1,301,455)$ | $(1,114,685)$ | -14.4\% | 18.1\% |
| Profit before income tax | 1,019,903 | 1,388,984 | 1,576,545 | 13.5\% | 54.6\% |
| Income tax | $(264,385)$ | $(353,540)$ | $(420,120)$ | 18.8\% | 58.9\% |
| Net profit attributable to BCP Stand-alone | 755,518 | 1,035,444 | 1,156,425 | 11.7\% | 53.1\% |

## 12. Appendix

## BANCO DE CREDITO DEL PERU SELECTED FINANCIAL INDICATORS

|  | Quarter |  |  |
| :---: | :---: | :---: | :---: |
|  | 1Q21 | 4Q21 | 1Q22 |
| Profitability |  |  |  |
| ROAA ${ }^{(2)(3)}$ | 1.6\% | 2.2\% | 2.5\% |
| ROAE ${ }^{(2)(3)}$ | 16.6\% | 20.6\% | 22.7\% |
| Net interest margin ${ }^{(2)(3)}$ | 3.23\% | 3.68\% | 3.85\% |
| Risk adjusted NIM ${ }^{(2)(3)}$ | 2.37\% | 3.48\% | 3.52\% |
| Funding Cost ${ }^{(2)(3)(4)}$ | 1.20\% | 0.98\% | 1.04\% |
| Quality of loan portfolio |  |  |  |
| IOL ratio | 3.05\% | 3.67\% | 3.89\% |
| NPL ratio | 4.54\% | 5.04\% | 5.22\% |
| Coverage of IOLs | 209.9\% | 150.5\% | 141.1\% |
| Coverage of NPLs | 141.2\% | 109.6\% | 105.2\% |
| Cost of risk ${ }^{(5)}$ | 1.37\% | 0.30\% | 0.49\% |
| Operating efficiency |  |  |  |
| Oper. expenses as a percent. of total income - reported ${ }^{(6)}$ | 40.2\% | 47.4\% | 40.7\% |
| Oper. expenses as a percent. of av. tot. assets ${ }^{(2)(3)(6)}$ | 1.94\% | 2.65\% | 2.32\% |

(1) Shares outstanding of 12,176 million is used for all periods since shares have been issued only for capitalization of profits.
(2) Ratios are annualized.
(3) Averages are determined as the average of period-beginning and period-ending balances.
(4) The funding costs differs from previously reported due to a methodology change in the denominator, which no longer includes the following accounts: acceptances outstanding, reserves for property and casualty claims, reserve for unearned premiums, reinsurance payable and other liabilities.
(5) Cost of risk: Annualized provision for loan losses / Total loans.
(6) Total income includes net interest income, fee income, net gain on foreign exchange transactions, result on exchange difference and net gain on derivatives. Operating expenses includes Salaries and social benefits, administrative, general and tax expenses and depreciation and amortization.

## 12. Appendix

### 12.5.5. BCP Bolivia

BCP BOLIVIA
(S/ thousands, IFRS)

|  | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | Q,Q | Yoy |
| ASSETS |  |  |  |  |  |
| Cash and due from banks | 2,124,586 | 2,374,838 | 2,220,657 | -6.5\% | 4.5\% |
| Investments | 1,568,083 | 1,778,292 | 1,598,725 | -10.1\% | 2.0\% |
| Total loans | 8,822,909 | 9,596,816 | 8,890,948 | -7.4\% | 0.8\% |
| Current | 8,435,719 | 9,471,577 | 8,688,239 | -8.3\% | 3.0\% |
| Internal overdue loans | 188,432 | 89,850 | 170,937 | 90.2\% | -9.3\% |
| Refinanced | 198,758 | 35,390 | 31,772 | -10.2\% | -84.0\% |
| Allowance for loan losses | $(487,161)$ | $(448,075)$ | $(404,078)$ | -9.8\% | -17.1\% |
| Net loans | 8,335,748 | 9,148,741 | 8,486,870 | -7.2\% | 1.8\% |
| Property, plant and equipment, net | 55,179 | 67,170 | 62,645 | -6.7\% | 13.5\% |
| Other assets | 386,073 | 430,775 | 368,350 | -14.5\% | -4.6\% |
| Total assets | 12,469,669 | 13,799,816 | 12,737,246 | -7.7\% | 2.1\% |
| LIABILITIES AND NET SHAREHOLDERS' EQUITY |  |  |  |  |  |
| Deposits and obligations | 10,691,224 | 11,554,075 | 10,678,175 | -7.6\% | -0.1\% |
| Due to banks and correspondents | 89,702 | 106,430 | 89,938 | -15.5\% | 0.3\% |
| Bonds and subordinated debt | 173,208 | 185,592 | 171,787 | -7.4\% | -0.8\% |
| Other liabilities | 795,200 | 1,119,145 | 1,007,946 | -9.9\% | 26.8\% |
| Total liabilities | 11,749,334 | 12,965,242 | 11,947,847 | -7.8\% | 1.7\% |
| Net equity | 720,335 | 834,574 | 789,399 | -5.4\% | 9.6\% |
| TOTAL LIABILITIES AND NET SHAREHOLDERS' EQUITY | 12,469,669 | 13,799,816 | 12,737,246 | -7.7\% | 2.1\% |


|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4021 | 1 Q 22 | Q,Q | Yoy |
| Net interest income | 75,189 | 83,842 | 81,157 | -3.2\% | 7.9\% |
| Provision for loan losses, net of recoveries | $(23,581)$ | $(7,908)$ | 2,858 | -136.1\% | -112.1\% |
| Net interest income after provisions | 51,608 | 75,934 | 84,015 | 10.6\% | 62.8\% |
| Non-financial income | 35,623 | 48,202 | 39,645 | -17.8\% | 11.3\% |
| Total expenses | $(64,743)$ | $(90,747)$ | $(72,563)$ | -20.0\% | 12.1\% |
| Translation result | (12) | 10 | 17 | 68.9\% | -238.2\% |
| Income taxes | $(11,023)$ | $(10,866)$ | $(30,640)$ | 182.0\% | 178.0\% |
| Net income | 11,453 | 22,532 | 20,474 | 9.1\% | 78.8\% |


| Efficiency ratio | $59.7 \%$ | $70.0 \%$ | $59.9 \%$ | -1010 pbs | 20 pbs |
| :--- | ---: | ---: | ---: | ---: | :---: |
| ROAE | $6.5 \%$ | $10.8 \%$ | $10.1 \%$ | -70 pbs | 360 pbs |
| L/D ratio | $82.5 \%$ | $83.1 \%$ | $83.3 \%$ | 20 pbs | 74 pbs |
| IOL ratio | $2.14 \%$ | $0.94 \%$ | $1.92 \%$ | 100 pbs | -22 pbs |
| NPL ratio | $4.39 \%$ | $1.31 \%$ | $2.28 \%$ | 100 pbs | -211 pbs |
| Coverage of IOLs | $258.5 \%$ | $498.7 \%$ | $236.4 \%$ | $-26230 \mathrm{pbs}-2214 \mathrm{pbs}$ |  |
| Coverage of NPLs | $125.8 \%$ | $357.8 \%$ | $199.3 \%$ | -15850 pbs 7352 pbs |  |
| Branches | 55 | 44 | 45 | 1 | -10 |
| Agentes | 850 | 1011 | 1078 | 67 | 228 |
| ATMs | 310 | 310 | 310 | 0 | 0 |
| Employees | 1,618 | 1,568 | 1,586 | 18 | -32 |

## 12. Appendix

### 12.5.6. Mibanco

MIBANCO
(In S/ thousands, IFRS)

|  | As of |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 21 | Dec 21 | Mar 22 | QoQ | YoY |
| ASSETS |  |  |  |  |  |
| Cash and due from banks | 1,373,259 | 1,107,339 | 1,400,085 | 26.4\% | 2.0\% |
| Investments | 1,528,708 | 1,591,562 | 1,746,228 | 9.7\% | 14.2\% |
| Total loans | 12,990,370 | 13,512,892 | 13,983,905 | 3.5\% | 7.6\% |
| Current | 11,724,305 | 12,544,853 | 12,965,841 | 3.4\% | 10.6\% |
| Internal overdue loans | 1,187,277 | 905,082 | 951,029 | 5.1\% | -19.9\% |
| Refinanced | 78,789 | 62,957 | 67,035 | 6.5\% | -14.9\% |
| Allow ance for loan losses | -1,862,739 | -1,145,702 | -1,146,067 | 0.0\% | -38.5\% |
| Net loans | 11,127,631 | 12,367,190 | 12,837,838 | 3.8\% | 15.4\% |
| Property, plant and equipment, net | 151,052 | 144,237 | 139,875 | -3.0\% | -7.4\% |
| Other assets | 1,120,807 | 952,303 | 854,944 | -10.2\% | -23.7\% |
| Total assets | 15,301,458 | 16,162,630 | 16,978,970 | 5.1\% | 11.0\% |
| LIABILITIES AND NET SHAREHOLDERS' EQUITY |  |  |  |  |  |
| Deposits and obligations | 8,371,900 | 8,426,058 | 8,782,960 | 4.2\% | 4.9\% |
| Due to banks and correspondents | 1,423,122 | 2,413,663 | 2,952,092 | 22.3\% | 107.4\% |
| Bonds and subordinated debt | 290,524 | 188,310 | 256,701 | 36.3\% | -11.6\% |
| Other liabilities | 3,096,616 | 2,771,810 | 2,523,136 | -9.0\% | -18.5\% |
| Total liabilities | 13,182,162 | 13,799,841 | 14,514,889 | 5.2\% | 10.1\% |
| Net equity | 2,119,295 | 2,362,789 | 2,464,082 | 4.3\% | 16.3\% |
| TOTAL LIABILITIES AND NET SHAREHOLDERS' EQUITY | 15,301,458 | 16,162,630 | 16,978,970 | 5.1\% | 11.0\% |


|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4,021 | 1022 | QoQ | YoY |
| Net interest income | 403,407 | 505,001 | 512,222 | 1.4\% | 27.0\% |
| Provision for loan losses, net of recoveries | -138,718 | -40,058 | -105,337 | 163.0\% | -24.1\% |
| Net interest income after provisions | 264,689 | 464,943 | 406,885 | -12.5\% | 53.7\% |
| Non-financial income | 28,339 | 31,668 | 30,620 | -3.3\% | 8.0\% |
| Total expenses | -268,751 | -314,635 | -288,029 | -8.5\% | 7.2\% |
| Translation result | - | - | - | 0.0\% | 0.0\% |
| Income taxes | -10,222 | -62,113 | -46,540 | -25.1\% | 355.3\% |
| Net income | 14,055 | 119,863 | 102,935 | -14.1\% | N/A |
| Efficiency ratio | 62.0\% | 55.6\% | 53.0\% | -258 bps | -900 bps |
| ROAE | 2.7\% | 20.8\% | 17.1\% | -370 bps | 1440 bps |
| ROAE incl. Goow dill | 2.5\% | 19.7\% | 16.3\% | -340 bps | 1380 bps |
| L/D ratio | 155.2\% | 160.4\% | 159.2\% | -115 pbs | 400 bps |
| IOL ratio | 9.1\% | 6.7\% | 6.8\% | 10 pbs | -230 pbs |
| NPL ratio | 9.7\% | 7.2\% | 7.3\% | 12 pbs | -240 pbs |
| Coverage of IOLs | 156.9\% | 126.6\% | 120.5\% | -608 pbs | -3640 bps |
| Coverage of NPLs | 147.1\% | 118.4\% | 112.6\% | -578 pbs | -3450 bps |
| Branches ${ }^{(1)}$ | 317 | 315 | 310 | -5 | -7 |
| Employees | 10,483 | 9,878 | 9,810 | -68 | -673 |

(1) Includes Banco de la Nacion branches, which in March 21, December 21 and March 22 were 34.

## 12. Appendix

### 12.5.7. Prima AFP

Prima AFP
(S/ thousands, IFRS)

|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4Q21 | 1 Q 22 | Q.OQ | Yoy |
| Income from commissions | 97,600 | 89,170 | 93,192 | 4.5\% | -4.5\% |
| Administrative and sale expenses | $(38,878)$ | $(46,757)$ | $(43,800)$ | -6.3\% | 12.7\% |
| Depreciation and amortization | $(5,923)$ | $(6,144)$ | $(6,215)$ | 1.1\% | 4.9\% |
| Operating income | 52,799 | 36,269 | 43,178 | 19.0\% | -18.2\% |
| Other income and expenses, net (profitability of lace) | $(1,554)$ | 10,406 | $(4,133)$ | -139.7\% | 165.9\% |
| Income tax | $(16,227)$ | $(10,400)$ | $(13,194)$ | 26.9\% | -18.7\% |
| Net income before translation results | 35,018 | 36,275 | 25,851 | -28.7\% | -26.2\% |
| Translations results | (422) | (812) | $(1,416)$ | 74.4\% | 235.5\% |
| Net income | 34,596 | 35,463 | 24,434 | -31.1\% | -29.4\% |
| ROAE ${ }^{(1)}$ | 21.3\% | 25.5\% | 19.8\% | -566 pbs | -147 pbs |


|  | As of |  |  | $\%$ change |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4021 | 1022 | QoQ | Yoy |
| Total assets | $1,016,650$ | 839,772 | 872,173 | $3.9 \%$ | $-14.2 \%$ |
| Total liabilities | 416,933 | 265,185 | 460,279 | $73.6 \%$ | $10.4 \%$ |
| Net shareholders' equity | 599,717 | 574,587 | 411,894 | $-28.3 \%$ | $-31.3 \%$ |

The net profitability of lace and mutual funds is being presented net of taxes, for which the retroactive change was made (it was presented gross before) (1) Net shareholders' equity includes unrealized gains from Prima's investment portfolio.

## Funds under management

| Funds under management | Dec 21 | \% share | Mar 22 | \% share |
| :--- | :---: | :---: | :---: | :---: |
| Fund 0 | 1,277 | $3.2 \%$ | 1,240 | $3.1 \%$ |
| Fund 1 | 6,286 | $15.7 \%$ | 5,960 | $15.1 \%$ |
| Fund 2 | 27,836 | $69.4 \%$ | 27,387 | $69.3 \%$ |
| Fund 3 | 4,725 | $11.8 \%$ | 4,924 | $12.5 \%$ |
| Total S/ Millions | 40,125 | $100 \%$ | 39,510 | $100 \%$ |

Source: SBS.
Nominal profitability over the last 12 months

|  | Dec 21/Dec 20 | Mar 22 / Mar 21 |
| :--- | :---: | :---: |
| Fund 0 | $0.7 \%$ | $1.2 \%$ |
| Fund 1 | $-2.2 \%$ | $-4.0 \%$ |
| Fund 2 | $6.4 \%$ | $1.1 \%$ |
| Fund 3 | $18.9 \%$ | $11.6 \%$ |

## AFP commissions

| Fee based on flow | $1.60 \%$ | Applied to the affiliates' monthly remuneration. |
| :--- | ---: | :--- |
| Mixed fee |  |  |
| Flow | $0.18 \%$ | Applied to the affiliates' monthly remuneration since June 2017. Feb $17-$ may $17=0.87 \%$. |
| Balance | $1.25 \%$ | Applies annualy to the new balance since February 2013 for new affiliates to the system and <br> beginning on June 2013 for old affiliates who have chosen this commission scheme. |

## 12. Appendix

## Main indicators

|  | Main indicators and market share | Prima | System | \% share | Prima |
| :--- | ---: | ---: | ---: | ---: | ---: |

Source: SBS
(1) As of June 2019, another AFP has the exclusivity of affiliations.
(2) Prima AFP estimate: Average of aggregated income for flow during the last 4 months, excluding special collections and voluntary contribution fees.
(3) Figure 4Q21 differ from previously reported.

## 12. Appendix

### 12.5.8. Grupo Pacifico

|  | GRUPO PACIFICO * <br> (S/ in thousands ) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of |  |  | \% change |  |
|  | Mar 21 | Dec 21 | Mar 22 | QoQ | Yoy |
| Total assets | 15,743,014 | 16,487,225 | 15,630,799 | -5.2\% | -0.7\% |
| Invesment on securities ${ }^{(6)}$ | 12,210,160 | 12,491,114 | 11,951,579 | -4.3\% | -2.1\% |
| Technical reserves | 11,826,778 | 12,543,226 | 11,962,492 | -4.6\% | 1.1\% |
| Net equity | 2,374,371 | 2,280,033 | 2,205,194 | -3.3\% | -7.1\% |
|  | Quarter |  |  | \% change |  |
|  | 1021 | 4, 21 | 1022 | Q,Q | YoY |
| Net earned premiums | 651,510 | 714,026 | 692,774 | -3.0\% | 6.3\% |
| Net claims | $(627,791)$ | $(509,279)$ | $(478,506)$ | -6.0\% | -23.8\% |
| Net fees | $(142,700)$ | $(165,647)$ | $(149,160)$ | -10.0\% | 4.5\% |
| Net underwriting expenses | $(30,218)$ | $(18,792)$ | $(30,608)$ | 62.9\% | 1.3\% |
| Underwriting result | $(149,198)$ | 20,309 | 34,499 | 69.9\% | -123.1\% |
| Net financial income | 149,457 | 163,616 | 148,315 | -9.4\% | -0.8\% |
| Total expenses | $(108,836)$ | $(131,029)$ | $(121,720)$ | -7.1\% | 11.8\% |
| Other income | 3,241 | 17,650 | 12,339 | -30.1\% | n.a |
| Traslations results | 566 | $(1,559)$ | $(5,416)$ | n.a | n.a |
| EPS \& Medical services business contribution | 23,377 | 8,785 | 14,653 | 66.8\% | -37.3\% |
| Medical Assistance insurance deduction | $(13,906)$ | $(13,965)$ | $(7,691)$ | -44.9\% | -44.7\% |
| Income tax | $(1,399)$ | $(1,486)$ | $(2,684)$ | 80.7\% | 91.9\% |
| Income before minority interest | $(96,698)$ | 62,321 | 72,294 | 16.0\% | -174.8\% |
| Non-controlling interest | $(1,730)$ | (760) | $(1,348)$ | 77.2\% | -22.1\% |
| Net income | $(98,428)$ | 61,560 | 70,946 | 15.2\% | -172.1\% |
| Ratios |  |  |  |  |  |
| Ceded | 18.2\% | 21.4\% | 21.5\% | 10 bps | 330 bps |
| Loss ratio ${ }^{(1)}$ | 96.4\% | 71.3\% | 69.1\% | -220 bps | -2730 bps |
| Fees + underwriting expenses, net / net earned premiums | 26.5\% | 25.8\% | 25.9\% | 10 bps | -60 bps |
| Operating expenses / net earned premiums | 16.7\% | 18.4\% | 17.6\% | -80 bps | 90 bps |
| ROAE ${ }^{(2)(3)}$ | -14.5\% | 11.9\% | 12.9\% | 100 bps | 2740 bps |
| Return on written premiums | -9.8\% | 4.8\% | 6.0\% | 120 bps | 1580 bps |
| Combined ratio of Life ${ }^{(4)}$ | 133.4\% | 96.7\% | 89.6\% | -710 bps | -4380 bps |
| Combined ratio of P\&C ${ }^{(5)}$ | 85.5\% | 86.5\% | 94.4\% | 790 bps | 890 bps |
| Equity requirement ratio ${ }^{(7)}$ | 1.25 | 1.18 | 1.24 | 600 bps | -100 bps |

*Financial statements without consolidation adjustments.
(1) Excluding investments in real estate.
(2) Net claims / Net earned premiums.
(3) Includes unrealized gains.
(4) Annualized and average are determined as the average of period beginning and period ending.
(5) (Net claims / Net earned premiums) + Reserves / Net earned premiums) + [(Acquisition cost + total expenses) / Net earned premiums] - (Net Financial Income without real state sales, securities sales, impairment loss and fluctuation / Net earned premiums).
(6) (Net claims / Net earned premiums) + [(Acquisition cost + total expenses) / Net earned premiums].
(7) Support to cover credit risk, market risk and operational risk.

## 12. Appendix

From 1Q15 and on, Grupo Pacifico's financial statements reflect the agreement with Banmedica (in equal parts) of the businesses of:

- private health insurance managed by Grupo Pacifico and included in its Financial Statements in each of the accounting lines;
- corporate health insurance (dependent workers); and
- medical services.

The businesses described in ii) and iii) are managed by Banmedica, therefore they do not consolidate in Grupo Pacifico's financial statements. The 50\% of net income generated by Banmedica is recorded in Grupo Pacifico's Income Statement as a gain/loss on investments in subsidiaries.

As explained before, corporate health insurance and medical services businesses are consolidated by Banmedica. The following table reflects the consolidated results from which Grupo Pacifico receives the $50 \%$ net income.

## Corporate health insurance and Medical services

( $\mathrm{S} /$ in thousands )

|  | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4021 | 1022 | Q०Q | Yoy |
| Results |  |  |  |  |  |
| Net earned premiums | 277,944 | 303,539 | 314,362 | 3.6\% | 13.1\% |
| Net claims | $(215,638)$ | $(271,100)$ | $(276,082)$ | 1.8\% | 28.0\% |
| Net fees | $(12,309)$ | $(13,613)$ | $(13,671)$ | 0.4\% | 11.1\% |
| Net underwriting expenses | $(2,877)$ | $(2,282)$ | $(3,263)$ | 43.0\% | 13.4\% |
| Underwriting result | 47,120 | 16,544 | 21,346 | 29.0\% | -54.7\% |
| Net financial income | 1,188 | 1,351 | 1,883 | 39.4\% | 58.5\% |
| Total expenses | $(20,709)$ | $(25,499)$ | $(18,870)$ | -26.0\% | -8.9\% |
| Other income | (417) | 3,940 | 1,226 | -68.9\% | -393.9\% |
| Traslations results | 1,385 | $(2,818)$ | $(4,397)$ | 56.0\% | -417.5\% |
| Income tax | $(8,645)$ | (118) | (424) | 258.1\% | -95.1\% |
| Net income before Medical services | 19,921 | -6,601 | 763 | n.a | -96.2\% |
| Net income of Medical services | 26,750 | 24,088 | 28,460 | 18.1\% | 6.4\% |
| Net income | 46,671 | 17,487 | 29,222 | 67.1\% | -37.4\% |

## 12. Appendix

### 12.5.9. Investment Banking \& Wealth Management

| Investment Banking and Wealth Management S/ 000 | Quarter |  |  | \% change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1021 | 4Q21 | 1022 | QoQ | YoY |
| Net interest income | 23,087 | 14,681 | 19,340 | 31.7\% | -16.2\% |
| Non-financial income | 178,065 | 184,296 | 179,997 | -2.3\% | 1.1\% |
| Fee income | 147,594 | 155,193 | 137,586 | -11.3\% | -6.8\% |
| Net gain on foreign exchange transactions | 12,288 | 15,822 | 10,646 | -32.7\% | -13.4\% |
| Net gain on sales of securities | -44,052 | -6,334 | 10,696 | n.a | n.a |
| Derivative Result | 56,265 | -435 | 10,841 | n.a | -80.7\% |
| Result from exposure to the exchange rate | -1,001 | 763 | 2,227 | 191.9\% | n.a |
| Other income | 6,971 | 19,287 | 8,001 | -58.5\% | 14.8\% |
| Operating expenses ${ }^{(1)}$ | -156,685 | -189,766 | -162,258 | -14.5\% | 3.6\% |
| Operating income | 44,467 | 9,211 | 37,079 | 302.6\% | -16.6\% |
| Income taxes | -7,137 | 347 | -1,548 | n.a | -78.3\% |
| Non-controlling interest | 629 | 923 | 757 | -18.0\% | 20.3\% |
| Net income | 36,701 | 8,635 | 34,774 | 302.7\% | -5.3\% |

(1) Includes: Salaries and employee's benefits + Administrative expenses + Assigned expenses + Depreciation and amortization + Tax and contributions + Other expenses.

## 12. Appendix

### 12.6. Table of calculations



Averages are determined as the average of period-beginning and period-ending balances.
(2) Includes total deposits, due to banks and correspondents, BCRP instruments, repurchase agreements and bonds and notes issued.
(3) Does not include Life insurance business.
(4) Tier $1=$ Capital + Legal and other capital reserves + Accumulated earnings with capitalization agreement $+(0.5 \times$ Unrealized profit and net income in subsidiaries) - Goodwill - ( $0.5 \times$ Investment in subsidiaries) + Perpetual subordinated debt (maximum amount that can be included is $17.65 \%$ of Capital + Reserves + Accumulated earnings with capitalization agreement + Unrealized profit and net income in subsidiaries - Goodwill).
(5) Includes investment in subsidiaries, goodwill, intangibles and deferred tax that rely on future profitability.

## 12. Appendix

### 12.7. Glossary of terms

| Term | Definition |
| :--- | :--- |
| Government Program Loans ("GP" or "GP <br> Loans") | Loan Portfolio related to Reactiva Peru and FAE-Mype programs to respond <br> quickly and effectively to liquidity needs and maintain the payment chain. |
| Structural Loans | Loan Portfolio excluding GP Loans. |
| Non-Recurring Events at Interest Income | Impairment charge (related to the government facility that allowed for deferment <br> of certain installments at zero cost) and subsequent amortization thereof. |
| Non-Recurring Events at Interest Expenses | Charges related to the liability management operation at BCP Stand-alone (3Q20 <br> and 1Q21). |
| Structural Cost of Risk | Cost of Risk related to the Structural Loans. It excludes, in the numerator, <br> provisions for credit losses on GP loans, and in the denominator, the total amount <br> of GP Loans. |
| Structural NPL ratio | NPL Ratio related to Structural Loans. It excludes the impact of GP Loans. |
| Structural NIM | NIM related to Structural Loans and Other Interest Earning Assets. It deducts the <br> impact of GP Loans and Non-recurring Events from Interest Income and Interest <br> Expenses. |
| Structural Funding Cost | Funding Cost deducting the impact in expenses and funding related to GP Loans <br> and deducting Non-recurring Events from Interest Expenses |


[^0]:    *Contributions to Credicorp reflect the eliminations for consolidation purposes (eliminations for transactions among Credicorp's subsidiaries or between Credicorp and its subsidiaries).

    - The figure is lower than the net income of BCP Stand Alone as contribution do not consider investments in other Credicorp subsidiaries (Mibanco).
    - The figure is lower than the net income of Mibanco as Credicorp owns $99.921 \%$ of Mibanco (directly and indirectly).
    - The contribution is higher than Grupo Pacifico's net income because Credicorp owns $65.20 \%$ directly, and $33.57 \%$ through Grupo Credito.
    - Includes Grupo Credito excluding Prima (Servicorp and Emisiones BCP Latam), others of Atlantic Security Holding Corporation and others of Credicorp Ltd.

[^1]:    （1）Figures as of March 2019， 2021 and 2022
    （2）Digital clients：Retail banking customers who carry out $50 \%$ of their monetary transactions through digital channels；or bought products online in the last 12 months．Digital Clients／Total retail clients．
    （3）Retail Transactions made through Mobile Banking，Internet Banking，Yape and Telecredito／Total Retail monetary transactions．
    （4）Disbursements generated by a lead／Total disbursements．
    （5）Disbursements made to alternative channels／Total disbursements．
    6）Retail amount transacted through Mobile Banking，Internet Banking，Yape and POS／Total retail amount transacted
    （7）Retail Units sold through digital channels／Total Retail Units sold．

[^2]:    ${ }^{(1)}$ Total premiums less premiums ceded to reinsurance and premium reserves.

[^3]:    (1) Includes mainly accounts receivables from brokerage and others.

[^4]:    (1) The acquisition cost of Pacifico includes net fees and underwriting expenses.

