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## CREDICORP LTD. ANNOUNCES FINANCIAL RESULTS <br> FOR THE QUARTER ENDED MARCH 31, 2002

(Lima, Peru, May 7, 2002) - Credicorp Ltd. ("Credicorp") (NYSE:BAP; LSE:BAPC1) today announced its financial results for the quarter ended March 31, 2002.

For the quarter ended March 31, 2002, Credicorp reported a consolidated net income of US\$14.8 million, 191.2\% greater than the US\$5.1 million in the same period of year 2001, resulting in US\$0.19 and US $\$ 0.06$ per share, respectively. Results in the present quarter improved compared to the yearago quarter, principally due to lower provisions for loan losses, to increases in non-financial income and to decreased insurance claims. The decline in net income compared to the fourth quarter of 2001 is mostly due to extraordinary gains, registered in the preceding period, amounting to US\$19.0 million from the sale of Banco Capital and from the sale of long term equity investments.

## I. CREDICORP LTD. AND SUBSIDIARIES

CREDICORP LTD. AND SUBSIDIARIES SUMMARY OF RESULTS
(In U.S. $\$$ millions, except net income per share)

|  | Three months ended |  |  |
| :--- | ---: | ---: | ---: |
|  | 31.03 .01 | 31.12 .01 | 31.03 .02 |
| Net interest income | 91.7 | 94.5 | 88.1 |
| Provisions for possible loan losses, net | 32.1 | 40.4 | 25.3 |
| Other income | 82.9 | 120.2 | 91.0 |
| Claims on insurance activities | 27.0 | 22.0 | 21.1 |
| Other expenses | 105.3 | 106.7 | 104.0 |
| Translation result | $(1.4)$ | 0.8 | $(1.9)$ |
| Income before income tax and |  |  |  |
| minority interest | 8.8 | 46.4 | 26.9 |
| Income Tax | $(2.9)$ | $(10.5)$ | $(8.8)$ |
| Minority Interest | $(0.8)$ | $(9.4)$ | $(3.3)$ |
|  | 5.1 | 26.5 | 14.8 |
| NetIncome_per_share_(1) | 0.063 | 0.332 | 0.185 |

(1) Based on 79.8 million net outstanding shares at $1 Q 02,80.2$ million in 1Q01, and 79.5 million in $4 Q 01$.

The total number of shares is 94.4 million, however, as 14.6 million are held by affiliates as treasury shares, the net consolidated outstanding shares are 79.8 million.

## I.1 PERUVIAN ECONOMIC SITUATION

In March 2002 GDP grew 1.6\%, for the eighth consecutive month, after increasing 3.3\% in February, and $3.9 \%$ in January, with which cumulative growth of $3.0 \%$ was achieved in the quarter. This positive trend that began in August 2001, continued depending on the mining company Antamina and, in a smaller way, from construction, due to cement produced for public works, and on the agricultural sector. Nevertheless, internal demand shows only slight signs of recovery.

Cumulative through March 2002, the Fishing sector declined (-22.1\%) together with smaller falls in Manufacturing ( $-0.7 \%$ ) and Commerce ( $-0.1 \%$ ), with the highest growth rates seen in the Mining (23.7\%), Construction (10.3\%), Agriculture (7.4\%) and in the Electricity and Water (5.9\%) sectors. Manufacturing declines affected by diminished fish meal production due to the seasonal fishing ban, which was offset mainly by increased food production. Growth in construction was mainly due to higher public investment that appear to increase substantially when compared to low investments levels in the first two months of 2001. Compared to the preceding year, through March 2001 GDP declined $-2.4 \%$, decreasing mostly Construction (-16.4\%), Fishing (-12.6\%), Mining ( $-3.5 \%$ ) and Manufacturing ( $-3.4 \%$ ).

Cumulative through February 2002, the Central Government had a fiscal deficit of $\mathrm{S} / .248$ million, compared to a S/. 58 million surplus in the 2001 period, principally due to lower tax revenue ( $-5.6 \%$ ), and to higher non-financial expenditures (2.2\%). Lower tax revenue was caused by tax reductions applied since 2001 and to expectations for reduced interest charges for defferred payments. Fiscal accounts waekness may lead to exceed the fiscal deficit target of $1.9 \%$ of GDP, although improved tax collection is expected with the economic recovery and with the proposed tax reform that will seek lower tax benefits and improved tax administration.

In the first quarter of 2002, the consumer price index in Peru slightly decreased $0.02 \%$, but declined for the fourth consecutive quarter, and in spite of a price increase of $0.54 \%$ in March. The March inflation, similar to the $0.52 \%$ in March 2001, was due to seasonal food price increases and to yearly adjustments of school expenses. For the twelve months through March 2002 a 1.08\% deflation was obtained, remaining below the $2.5 \%$ inflation target set for 2002 by the Central Bank. The wholesale price index dropped $0.5 \%$, also for the fourth consecutive quarter, and decreases $-3.07 \%$ in the year through March 2002.

The average bank market Nuevos Soles exchange rate in Peru was S/.3.445 at March 31, 2002, remaining similar to the year-end 2001 exchange rate, and is $2.3 \%$ below the December 2000 exchange rate, reflecting low foreign exchange demand in spite of the volatility in other countries in the region.

During the first quarter 2002 both deposit and loan volumes had a slight declining trend. Deposits for the fifteen commercial banks in the system reached S/.46.0 billion (US\$13.4 billion), according to the Asociación de Bancos del Peru (ASBANC) as of March 31, 2002, a $0.9 \%$ decline in nominal terms compared to December 31, 2001, but remain 7.9\% over deposits as of March 2001.

During the quarter ended March 31, 2002, total loans in the banking system decreased $0.7 \%$, in nominal terms, to S/.35.9 billion (US\$10.4 billion), and are $4.7 \%$ lower compared to the year-ago loan balances. During the quarter, local currency loans ( $19.9 \%$ of total loans) increased $0.3 \%$, while foreign currency loans decreased 1.0\%.

As of March 31, 2002, the Peruvian bank's average past due ratio was $9.1 \%$, remaining similar to the ratio in December 2001, but are lower than the $10.9 \%$ past due ratio at March 2001. It should be noted that these ratios are below actual ones due to the benefits of government sponsored programs that exchanged Treasury Bonds for past due loans. BCP decided not to take advantage of these programs.

Commercial banks' past due loans decreased $1.0 \%$ during the current quarter to $\mathrm{S} / .3 .3$ billion (US $\$ 0.9$ billion), and are also lower by $20.4 \%$ compared to bad loans at March 2001 (in nominal terms). At March 31, 2002, loan loss provisions were S/.3.9 billion (US\$1.1 billion), increasing 3.6\% in this quarter. The system-wide past due loan coverage ratio increases from 114.2\%, as of last December, to $119.6 \%$ at March 2002.

During the first quarter 2002 commercial banks' interest rates continued their declining trend, partly helped by the Central Bank's policy change, since year-end 2001, in favor of monetary expansion. Local currency average loan rates (TAMN) were $22.1 \%$ in first quarter 2002, lower than $23.1 \%$ in the preceding fourth quarter 2001, while deposits rates (TIPMN) declined to $4.1 \%$ from $5.7 \%$, respectively. The average local currency interbank rates decreased from $3.7 \%$ in fourth quarter 2001 to $2.6 \%$ in the current quarter. During the quarter, foreign currency rates decreased following the declining trend of interest rates in the international capital markets. Foreign currency loan rates (TAMEX) were $10.0 \%$ in first quarter 2002, lower than $11.3 \%$ in the preceding quarter, while deposit rates (TIPMEX) also decreased to $1.8 \%$ from $2.5 \%$ in the fourth quarter of 2001.

## I. 2 INTEREST INCOME AND OTHER INCOME

Net interest income in the first quarter of 2002 was US\$88.1 million, $3.9 \%$ less than that earned in the same period of 2001, due to lower margins compounded by decreased interest earning assets. The net interest margin (net interest income over average interest earning assets), on an annualized basis, was $6.03 \%$ during the first quarter of 2002 , less than the $6.16 \%$ in the fourth quarter of 2001 , but is similar to the margin in the year-ago quarter. Net interest margin decreased with respect to the preceding quarter principally due to lower lending rates in Nuevos Soles loans and to lower loan volumes in this currency, noting an overall excess of liquid funds. The volume in interest earning assets, as an average between beginning and ending balances, reached US\$5,846 million in the period, decreasing 4.1\% compared to US\$6,093 million in the first quarter of 2001.

Non-interest income was US\$91.0 million in the first quarter of 2002, increasing $9.8 \%$ compared to the US\$82.9 million in the same period of 2001, principally due the increased fee income and from insurance premiums. Income from banking fees for the first quarter of 2002 were US $\$ 43.3$ million, increasing $10.9 \%$ compared to revenue in the year-ago period. Non-interest income components were as follows:

| (In US\$Mn) | 1Q01 | 4Q01 | 1Q02 | 1Q02 vs. | 1Q02 vs. |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commissions for banking services | 39.1 | 45.8 | 43.3 | $-5.3 \%$ | $10.9 \%$ |
| Net premiums | 27.7 | 27.2 | 31.6 | $16.1 \%$ | $14.0 \%$ |
| Gains from sale of securities | 2.8 | 32.9 | 1.4 | $-95.6 \%$ | $-48.2 \%$ |
| Gains from foreign exchange | 3.3 | 4.0 | 4.3 | $7.4 \%$ | $30.0 \%$ |
| Other non-interest income | 9.9 | 10.3 | 10.3 | $0.0 \%$ | $3.3 \%$ |
| Total Non-Interest Income | $\mathbf{8 2 . 9}$ | $\mathbf{1 2 0 . 2}$ | $\mathbf{9 1 . 0}$ | $\mathbf{- 2 4 . 3 \%}$ | $\mathbf{9 . 8 \%}$ |

## I. 3 OTHER NON-INTEREST EXPENSES

Other non-interest expenses, which include provisions for assets received in lieu of loan repayment and employee profit sharing expense, amounted to US\$104.0 million in first quarter 2002, 1.2\% lower than in the same period of the previous year. Credicorp's other expense components had the following variations:

| (\% change and US\$Mn) | 1Q01 | 4Q01 | 1Q02 | 1Q02 vs. <br> 4Q01 | 1Q02 vs. |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 1Q01 |  |  |  |  |  |

The efficiency ratio (adjusted operating expenses, determined by netting provisions for assets received in lieu of loan repayment and employee profit sharing expenses, as a percentage of total income without extraordinary concepts) improved to $54.1 \%$ in the first quarter of 2002 having been $56.0 \%$ in the same period last year. Adjusted operating expenses as a percentage of average total assets were $5.2 \%$ the current period, higher than $5.0 \%$ in the year-ago quarter.

## I.4 ASSETS AND LIABILITIES

Credicorp's totals assets were US\$7.6 billion at March 31, 2002, $2.1 \%$ below the balance at the start of the quarter, and declines $7.7 \%$ compared to the balance at March 2001. The loan portfolio as of March 31, 2002 totaled US\$4.0 billion, decreasing $2.1 \%$ during the present quarter, and $12.6 \%$ with respect to the balance at March 2001. Deposits and other obligations reached US $\$ 5.6$ billion at March 31, 2002, $1.9 \%$ lower with respect to December 2001, and decreases $6.7 \%$ in the year since March 2001. Due to banks and correspondents decreased by $8.1 \%$ from US\$341.5 million in December to US\$313.8 million at the end of the present quarter, and $45.3 \%$ lower than US\$574.1 million at March 2001.

Loan quality indicators are shown in the following table:

| (In US\$Mn) | 1Q01 | 4Q01 | 1Q02 |
| :--- | ---: | ---: | ---: |
| Total loans | $4,552.1$ | $4,064.5$ | $3,979.5$ |
| Past due loans | 389.0 | 350.8 | 340.0 |
| Loan loss reserves | 343.7 | 344.4 | 336.3 |
|  |  |  |  |
|  | $8.6 \%$ | $8.6 \%$ | $8.5 \%$ |
| Past due / Total loans | $88.4 \%$ | $98.2 \%$ | $98.9 \%$ |
| Reserves / Past due | 88 |  |  |

The balance of past due loans decreased from US\$350.8 million in the preceding quarter to US\$340.0 million at the end of the current quarter, after charge-offs amounting to US\$30.4 million.

## I. 5 EXTRAORDINARY TRANSACTIONS

In March 2002, Credicorp made a tender offer for outstanding BCP shares, disbursing directly and through its subsidiary PPS an amount of approximately US $\$ 35.3$ million, with which its equity stake in this subsidiary increased $6.6 \%$, from $90.6 \%$ to $97.2 \%$. Also in this month, Credicorp sold approximately 286 thousand of its own shares that were held by subsidiaries and registered as part of the treasury shares.

## I. 6 SUBSIDIARIES

Credicorp's principal subsidiaries contributed to consolidated net income as follows:

| (US\$Mn) | 1Q01 | 4Q01 | 1Q02 |
| :--- | ---: | ---: | ---: |
| Banco de Credito | US\$ 6.7 | US\$11.9 | US\$14.0 |
| Atlantic | 3.3 | 0.5 | 1.3 |
| PPS | -1.8 | 19.4 | 2.2 |
| Banco Tequendama | -0.6 | -0.1 | 0.2 |
| Credicorp and others* | -2.5 | -5.2 | -2.9 |

## Consolidated Net Income US\$ 5.1 US\$26.5 US\$14.8

* Includes Inversiones Crédito and Grupo Capital for contributions through Nov. 2001.

In the preceding table, the Credicorp and others concept contribute a loss of US\$2.9 million in the current quarter, which is partly due to the translation loss of US $\$ 1.1$ million caused by the devaluation of the Bolivar on the equity of Banco Tequendama's office in Venezuela, and to approximately US\$900 thousand interest expense on outstanding debt.

In the present quarter, BCP contributed US\$14.0 million to Credicorp's net income, while its results according to Peruvian accounting principles reported in Section II, amounted to US\$16.7 million, with the difference mainly due to minority interest (US\$0.9million), since the purchase of additional BCP shares took place in March, and due to the elimination of dividend income and benefits from sale of securities related to Credicorp (US\$-1.4 million).

In the case of contributions made by Atlantic (US\$1.3 million) and PPS (US\$2.2 million) to Credicorp's net income in this period, the difference with figures in their local books is explained by the elimination of dividends received from Credicorp, US $\$ 2.1$ million and US $\$ 0.5$ million, respectively, and by the deduction of minority interests (US\$0.7 million) in PPS.

Banco Tequendama contributed with net income of US\$0.2 million to the consolidated net income in the first quarter of 2002, and, in this period as well as in the fourth quarter of 2001, Credicorp did not register additional provision expense. In the first quarter of 2001, Credicorp made US\$1.1 million in provisions related to substandard loans and foreclosed assets transferred from Banco Tequendama.

Below are brief comments on some of the subsidiaries not discussed in the following sections of this report:

## Banco de Crédito de Bolivia ("BCB"), Bolivia

Credicorp holds a $99.7 \%$ interest in BCB, directly and through various subsidiaries, and it is consolidated within BCP's financial statements. The Bolivian economy is showing signs of a slow recovery, after an stagnant year 2001. GDP grew $2.8 \%$ in the first two months of 2002, principally due to the gas and petroleum and mining sectors, while internal demand weakness continued. It is estimated that growth for 2002 will be between $2.5 \%$ and $3.5 \%$, mainly because of developments in the mentioned sectors, increased agricultural exports, and the help of lower interest rates.

Loan volume in the banking system continued to decline, after falling by $10.8 \%$ in 2000 and $16.4 \%$ in 2001, and a further drop of $4.4 \%$ in first quarter 2002, to finish at US $\$ 2,913$ million. Loan quality continued to deteriorate, from a past due ratio of 16.1\% in December 2001, to 18.9\% in March 2002. Total deposits in the system amounted to US $\$ 3,018$ million at March 2002, lower by $4.4 \%$ compared to December 2001. The general price level fell in the quarter $-0.1 \%$, reflecting the weakness in demand, and continues to be below devaluation which was $2.9 \%$ for the same period.

BCB's market share in deposits decreased from 15.18\% at December 2001 to $13.94 \%$ at the end March 2002, ranking as the fifth bank in the system. In terms of loans, BCB ranked as the fourth of twelve banks in the system with $12.71 \%$ market share, decreasing from $13.57 \%$ it had last December.

The decrease in market share is explained by the priority given to assuring profitability of the products, in an environment of excess liquidity and increased credit risk. As of March 31, 2002, BCB has total loans of US $\$ 376.6$ million, which compares to the US $\$ 391.5$ million at December 2001, and US\$481.2 million at March of last year. At the end of the first quarter 2002, BCB's past due loans were $20.5 \%$ of total loans, higher than $14.2 \%$ at year-end 2001, compared to $18.9 \%$ average of the banking system (at February 2002). Net income for the quarter was only US\$125 thousand, compared to US\$1.2 million in the first quarter of last year, principally due to greater provisions for loan losses and for foreclosed assets.

## Banco Tequendama, Colombia

The Colombian GDP grew slightly $1.8 \%$ in the first quarter 2002, below the official $2.5 \%$ growth rate expected for the fiscal year. Economic activity slowed down in 2001, when GDP grew $1.6 \%$ compared to $2.8 \%$ in 2000 . Growth in the current quarter is partly due to the expansion of the construction sector with government incentives.

The exchange rate revalued for the second consecutive quarter, strengthening by $2.1 \%$ during the first quarter of 2002, closing at Co\$2,261 per US\$1. Inflation, which continued its declining trend aided by low food prices and low public services tariffs, was $2.8 \%$ in the current quarter, lower than $4.5 \%$ in the first quarter of 2001.

During the quarter, interest rates continued a slow decline, with the DTF rate decreasing $11.36 \%$ last December to $10.55 \%$ at the end of March 2002. The down-trend was helped by lower Central Bank intervention rates, which were reduced by 225 basis points, to reach historical lows, set to stimulate the economy. Loans in Credit Institutions, that includes banks, finance companies, and other entities, remained almost unchanged during the current quarter (in CO\$ nominal terms) reaching US\$20.8 billion. The past-due ratio increased from $10.3 \%$ at year-end 2001 to $12.8 \%$ at March 2002. Total deposits in these entities were US $\$ 22.7$ billion at the end of March 2002, decreasing by $3.1 \%$ during the quarter.

As of March 31, 2002, Banco Tequendama had loans of US\$233.0 million, 4.1\% higher than US\$223.7 million at March 2001, but decreases compared to US $\$ 245.1$ million in December 2001 partly due to seasonal factors. At the end of the quarter, deposits totaled US $\$ 201.5$ million, increasing from US $\$ 185.5$ million in March 2001, but also decrease from US\$227.4 million at year-end 2001. The past due loan ratio was $6.0 \%$ in March 2002, decreasing from $6.2 \%$ at the end of last year, while coverage with provisions also improves to $73.9 \%$ compared with $66.9 \%$, respectively. Banco Tequendama was ranked as bank 18 out of 27 banks in the system in terms of loans, as of December 2001, with a $1.49 \%$ market share of total loans, better than the $1.30 \%$ share obtained in December 2000. At the same dates, deposit market share increased to $0.79 \%$ from $0.73 \%$, respectively. The net profit for first quarter 2002 was Co\$537 million, according to the bank's local records, similar to Co\$533 million in the same period of 2001.

## II. BANCO DE CREDITO DEL PERU AND SUBSIDIARIES ("BCP")

## II. 1 NET INCOME

Consolidated net income for the quarter ended March 31, 2002 was S/. 57.4 million (US $\$ 16.7$ million), $101.4 \%$ higher than net income of S/.28.5 million (US\$8.3 million) in the same period of 2001. Net income increased when compared to the respective period of last year, mainly due to lower provisions for loan losses and to higher non-interest income, which offset increased income taxes.

BANCO DE CREDITO DEL PERU AND SUBSIDIARIES SUMMARY OF RESULTS (1)

|  | Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.01 | 31.12.01 | 31.03.02 | 31.03.02 |
|  |  |  |  | US\$ |
| Net interest income | 277.8 | 282.5 | 271.4 | \$78.8 |
| Provisions for loan losses, net | 108.6 | 111.1 | 85.4 | \$24.8 |
| Other income | 162.0 | 197.3 | 191.7 | \$55.7 |
| Other expenses | 289.6 | 300.9 | 297.2 | \$86.3 |
| Result from exposure to inflation | (5.3) | 12.7 | 0.4 | \$0.1 |
| Income before income tax | 36.3 | 80.5 | 80.9 | \$23.5 |
| Income Tax | 7.8 | 34.6 | 23.5 | \$6.8 |
| Net Income | 28.5 | 45.9 | 57.4 | \$16.7 |
| Net Income per share (2) | 0.028 | 0.045 | 0.056 | \$0.016 |

(1) Financial statements prepared according to Peruvian GAAP. The financial information is in constant soles as of March 31, 2002. Figures in US\$ have been translated at the exchange rate of $S / .3 .445$ to the dollar.
(2) Based on 1,026 million outstanding shares in all periods.

## II. 2 NET INTEREST INCOME

Interest income, net of interest payments, in the first quarter of 2002 reached S/.271.4 million (US\$78.8 million), decreasing by $2.3 \%$ compared to the same period last year, and was $3.9 \%$ lower than in the fourth quarter of 2001 mainly due to decreased loans and lower local currency interest margins, within a continuing excess liquidity environment in both local and foreign currencies.

During the first quarter of 2002, the net interest margin was 6.02\%, slightly lower than the 6.10\% during the same period in 2001, and also decreases from $6.13 \%$ in fourth quarter 2001. With respect to the fourth quarter 2001, the reduction in the margin is the result of reduced lending rates and returns on interbank short-term funds, mainly in local currency, compounded by lower local currency lending volumes, that are partly offset by lower cost of funds.

## II. 3 NON-INTEREST INCOME

Non-interest income, including fee revenue and other non-interest items, in the first quarter of 2002 amounted to $\mathrm{S} / .191 .7$ million (US $\$ 55.7$ million), $18.4 \%$ higher than income earned during the same
period of 2001, mainly due to increased fees from banking services and to higher gains on the sale of securities.

In the first quarter of 2002, fees from banking services amounted to $\mathrm{S} / .142 .0$ million (US\$41.2 million), $14.2 \%$ higher than in the same period of 2001, mostly due to increased revenue from account maintenance fees and credit cards fees. In the quarter, fees on the most important banking services had the following growth rates:

| (In constant S/. Mn.) | 1Q01 | 1Q02 | Growth |
| :--- | ---: | ---: | ---: |
| Contingent credits | 7.0 | 6.1 | $-13.2 \%$ |
| Foreign Trade | 6.8 | 6.3 | $-7.4 \%$ |
| Account Maintenance | 29.2 | 37.6 | $28.6 \%$ |
| Insurance | 8.9 | 10.5 | $17.5 \%$ |
| Collections fees | 14.5 | 14.2 | $-2.2 \%$ |
| Fund transfer services | 23.3 | 23.3 | $-0.2 \%$ |
| Credit card fees | 13.8 | 17.2 | $24.2 \%$ |
| Brokerage | 4.4 | 7.3 | $64.4 \%$ |
| Corporate Finance | 1.1 | 4.0 | $261.2 \%$ |
| Loan administration | 1.3 | 1.6 | $24.5 \%$ |
| Shipping and handling | 6.4 | 6.5 | $1.3 \%$ |
| Other | 7.4 | 7.4 | $-0.6 \%$ |
| $\quad$ Total | $\mathbf{1 2 4 . 4}$ | $\mathbf{1 4 2 . 0}$ | $\mathbf{1 4 . 2 \%}$ |

In the first quarter of 2002, securities transactions resulted in a gain of $\mathrm{S} / .15 .4$ million (US $\$ 4.5$ million), improving over gains of S/.5.4 million (US\$1.6 million) in the same period last year, which principally was the result of gains on the sale of fixed income securities, in addition to realized gains on sale of equity securities. The general index of the Lima Stock Exchange increased 10.5\% in the first quarter of 2002 , compared to growth of $5.3 \%$ in the same period last year.

Gains from foreign exchange operations was $\mathrm{S} / .15 .5$ million (US\$4.5 million) in the first quarter of 2002, $18.8 \%$ above that of the same period in 2001, due to higher margins and a slight increase in traded volumes.

The Other Income caption, where reversals of prior year expenses and provisions and recoveries of certain operating costs from clients are booked, decreased slightly from S/.19.2 million (US\$5.6 million) in the first quarter of 2001 to $\mathrm{S} / .18 .8$ million (US $\$ 5.4$ million) in the current period.

## II. 4 OTHER NON-INTEREST EXPENSES

Non interest expenses during the first quarter of 2002 were S/.297.2 million (US\$86.3 million), 2.6\% above those of the same period in 2001, mainly due to increased personnel and general expenses. Adjusted operating expenses, determined by excluding provisions for assets received in lieu of loan repayment and employee profit sharing expenses, reached S/.272.9 million (US $\$ 79.2$ million) in the first quarter of 2002, increasing 3.3\% compared to the year-ago period.

Approximately $43 \%$ of non-interest expenses were attributable to employee salaries and other expenses related to personnel. This concept increased $7.7 \%$ to $\mathrm{S} / .126 .5$ million (US $\$ 36.7$ million) when compared to the first quarter of 2001, due principally to increased provisions for bonuses and profit sharing expense. At the end of the first quarter 2002 the number of employees stood at 8,058 , increasing over the 7,747 figure as of December 2001. This number increases mainly at Banco de

Crédito del Perú, on a temporary basis, as a result of personnel in training programs to replace current customer service and teller positions.

General and Administrative expenses, which represented $32 \%$ of non-interest expenses, reached S/.96.4 million (US $\$ 28.0$ million) in the first quarter of 2002, increasing $4.5 \%$ when compared to expenses in the same period a year ago, the result of increases in expenses related to systems and maintenance, and insurance and security. In the quarter, the most significant general and administrative expenses were:

| (In constant S/. Mn.) | 1Q01 | 1Q02 | Chnge. |
| :--- | ---: | :---: | ---: |
| Office supplies and operating costs | 12.7 | 12.1 | $-4.7 \%$ |
| Communications | 10.3 | 10.2 | $-0.7 \%$ |
| Third party fees | 13.6 | 12.4 | $-9.1 \%$ |
| Insurance and security | 11.1 | 13.8 | $24.3 \%$ |
| Transport of currency and securities | 10.9 | 11.7 | $7.0 \%$ |
| Systems and maintenance | 18.0 | 19.5 | $8.5 \%$ |
| Advertising and marketing | 12.1 | 11.7 | $-3.5 \%$ |
| Other G\&A | 3.4 | 5.0 | $46.5 \%$ |
| $\quad$ Total G\&A | $\mathbf{9 2 . 2}$ | $\mathbf{9 6 . 4}$ | $\mathbf{4 . 5 \%}$ |

The Other caption within Other Non-Interest Expenses, decreased from S/.41.3 million (US\$12.0 million) in the first quarter of 2001 to $\mathrm{S} / .37 .2$ million (US $\$ 10.8$ million) in the current quarter, mainly due to lower provisions for contingencies and receivables.

The ratio of adjusted operating expenses (determined by excluding provisions for assets received in lieu of loan and employee profit sharing expense) as a percentage of average total assets, increases from $5.0 \%$ in the first quarter of 2001 to $5.3 \%$ in the current period.

Adjusted operating expenses, as a percentage o total income, improved from $60.1 \%$ to $58.9 \%$ when comparing the first quarters of 2001 and 2002, respectively.

## II. 5 ASSETS AND LIABILITIES

Total assets of BCP reached S/20,625 million (US $\$ 5,987$ million) at the end of the first quarter of 2002, decreasing by $5.1 \%$ with respect to the balance at March 2001, but remains almost unchanged since December 2001.

Total loans were S/.12,355 million (US\$3,586 million) at the end of March 2002, decreasing by 2.0\% compared to December 2001, and by $9.2 \%$ from the balance of March 2001. At March 31, 2002, the loan portfolio, net of provisions, represented 54.4\% of total assets, compared to 57.2\% a year ago. At the end of the first quarter of 2002, the Nuevos Soles portion of the loan portfolio was $14.1 \%$, decreasing from 15.8\% in December 2001, but remains over 13.6\% of March 2001.

As of March 31, 2002 total deposits were S/.17,297 million (US\$5,021 million), decreasing by $1.0 \%$ during the current quarter, and were $4.6 \%$ below deposits at the end of the prior year quarter. During the present quarter, time deposits decreased by $0.1 \%$, demand deposits by $0.7 \%$ and savings deposits decreased by $2.8 \%$. Deposits denominated in Nuevos Soles were 20.3\% of total deposits, greater than the $19.8 \%$ at December 2001, and the $16.9 \%$ at the end of March 2001.

BCP's subsidiaries had the following loan, net of provisions, and deposit contributions:

|  | Loans, net |  |  | Total Deposits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In \% and constant S/.Mn.) | 1Q01 | 4Q01 | 1Q02 | 1Q01 | 4Q01 | 1Q02 |
| Banco de Crédito del Peru | 73.9\% | 76.8\% | 77.0\% | 80.5\% | 81.9\% | 84.3\% |
| Banco de Crédito de Bolivia | 12.1\% | 10.7\% | 10.5\% | 10.0\% | 10.4\% | 9.0\% |
| Banco de Crédito Overseas | 7.7\% | 4.9\% | 4.6\% | 6.1\% | 3.4\% | 3.0\% |
| Crédito Leasing | 4.9\% | 5.8\% | 6.0\% | 2.9\% | 3.2\% | 2.7\% |
| Solución Financiera de Crédito | 1.4\% | 1.8\% | 1.9\% | 0.5\% | 1.1\% | 1.0\% |
| TOTAL\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| BCP consolidated Total | S/.12,436 | S/.11,440 | S/.11,214 | S/.18,121 | S/.17,477 | S/.17,297 |

According to the statistics from the Peruvian Banking Association (ASBANC) for Peruvian commercial banks as of March 31, 2002, Banco de Crédito del Perú had a total loan market share of 26.8\% (27.2\% at March 31, 2001 and $27.2 \%$ at December 31, 2001), and $31.6 \%$ of deposits ( $30.5 \%$ at March 31, 2001, and 30.9\% at December 31, 2001).

Loan portfolio composition by business segment developed as follows:

| (In \% of total and constant S/. Mn) | 31.03.01 | 31.12.01 | 31.03 .02 |
| :---: | :---: | :---: | :---: |
| Corporate | 45.4\% | 44.9\% | 45.7\% |
| Middle market | 27.0\% | 27.0\% | 26.7\% |
| Retail: | 27.6\% | 28.1\% | 27.6\% |
| - small business | 10.5\% | 9.7\% | 11.5\% |
| - home mortgage | 9.0\% | 9.9\% | 8.2\% |
| - consumer | 4.9\% | 5.1\% | 4.8\% |
| - credit cards | 3.1\% | 3.3\% | 3.1\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.13,608 | S/.12,605 | S/.12,355 |

In the current quarter, loan balances decreased by $2.0 \%$, with corporate loans declining by $0.3 \%$, to S/.5,645 million (US $\$ 1,639$ million), middle market loans declining by $3.1 \%$ to $\mathrm{S} / .3,301$ million (US\$958 million), while retail loans declined by $3.5 \%$ to $\mathrm{S} / 3,409$ million (US $\$ 989$ million). Retail loans by product performed as follows:

| (\% change and constant S/. Mn) | 1Q01 | 4Q01 | 1Q02 | 1Q02 vs <br> 4Q01 | 1Q02 vs |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 1Q01 |  |  |  |  |  |

The decline in mortgage loans in the current quarter is mostly due to the reclassification of approximately $\mathrm{S} / .250$ million (US $\$ 70$ million) of credits guaranteed with mortgages to be reported as commercial loans.

At March 31, 2002 contingent credits were S/.3,500 million (US\$1,015.8 million), decreasing slightly $0.3 \%$ during the current quarter, but remains $31.5 \%$ above the March 2001 figure, as can be seen in the following chart:

| (\% change and constant S/. Mn) | 1Q01 | 4Q01 | 1Q02 | 1Q02 vs <br> 4Q01 | 1Q02 vs <br> $\mathbf{1 0 0 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| - Guarantees and Stand-by LCs | 1,471 | 1,737 | 1,628 | $-6.3 \%$ | $10.7 \%$ |
| - Letters of Credit | 332 | 336 | 296 | $-11.9 \%$ | $-10.6 \%$ |
| - Acceptances | 164 | 125 | 110 | $-11.6 \%$ | $-32.7 \%$ |
| - Future Liabilities | 444 | 667 | 814 | $22.0 \%$ | $83.4 \%$ |
| - Other contingent accounts | 251 | 643 | 651 | $1.2 \%$ | $159.4 \%$ |
| Total Contingent Credits | $\mathbf{2 , 6 6 1}$ | $\mathbf{3 , 5 0 9}$ | $\mathbf{3 , 5 0 0}$ | $\mathbf{- 0 . 3} \%$ | $\mathbf{3 1 . 5 \%}$ |

## II. 6 LOAN QUALITY

Loan quality improved as past due loans declined to $\mathrm{S} / .1,080$ million (US $\$ 313.5$ million) at March 31, 2002, $2.5 \%$ below the balance of S/.1,107 million (US\$321.4 million) at the end of the fourth quarter of 2001, and $14.7 \%$ below S/.1,266 million (US $\$ 367.5$ million) at March 31, 2001. The ratio of past due loans as a percentage of total loans improved from 9.30\% in March 2001 to 8.74\% at March 31, 2002, and is below $8.79 \%$ of December 31, 2001.

At the end of the quarter, refinanced loans amounted to $\mathrm{S} / .891 .8$ million (US $\$ 258.9$ million), greater than the balance at December 2001 of S/.828.0 million (US\$240.4 million), with the increase principally related to loans to fishing and manufacturing companies.

Loans believed to be unrecoverable, fully provisioned in prior periods, and written-off during the first quarter 2002 amounted to S/.104.8 million (US\$30.4 million), of which approximately $10 \%$ were related to consumer loans. This compares to charge-offs in the fourth quarter of 2001 of S/.149.9 million (US\$43.5 million), and S/.82.7 million (US\$24.0 million) in the first quarter one year ago.

Loans classified as Substandard (i.e., Deficient, Doubtful and Loss) were 20.2\% of the loan portfolio in March 2002, decreasing from 20.7\% in March 2001, but is over 19.5\% of December 2001. The loan classification is as follows:

| (\% of Total loans and S/.Mn const.) | 31.03.01 | 31.12.01 | 31.03 .02 |
| :---: | :---: | :---: | :---: |
| A: Normal | 69.1\% | 69.6\% | 68.4\% |
| B: Potential Problem | 10.2\% | 11.0\% | 11.4\% |
| C: Deficient | 9.7\% | 8.3\% | 9.1\% |
| D: Doubtful | 5.5\% | 4.9\% | 5.2\% |
| E: Loss | 5.5\% | 6.3\% | 5.9\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Loans | S/.13,608 | S/.12,605 | S/.12,355 |

At the end of the first quarter, outstanding balances of loan loss provisions totaled $\mathrm{S} / .1,141$ million (US $\$ 331.3$ million), decreasing $2.0 \%$ compared to the preceding quarter. The ratio of loan provisions to past due loans was $105.7 \%$ at the end of the current year, higher than the $105.1 \%$ at December 2001 and better than the $92.6 \%$ at March 2001.

Of total provisions outstanding at the end of the current quarter, $\mathrm{S} / .118 .7$ million (US $\$ 34.5$ million) correspond to generic provisions assigned to loans in the Normal (A) risk category, decreasing from generic provisions of $\mathrm{S} / .121 .0$ million (US $\$ 35.1$ million) at December 31, 2001.

In the first quarter of 2002, loan loss provisions, net of recoveries, for the amount of $\mathrm{S} / 85.4$ million (US\$24.8 million) were charged against income, lower than the S/.108.6 (US\$31.5 million) provisioned
in the same period in 2001. During the fourth quarter of 2001 provision expense was $\mathrm{S} / .111 .1$ million (US\$32.2 million). Quarterly provision expense charged to each business segment is as follows:

| (\% of Provision expense and S/.Mn const.) | 1Q01 | 4Q01 | 1Q02 |
| :---: | :---: | :---: | :---: |
| Corporate Banking | -4.8\% | 15.6\% | 26.2\% |
| Middle Market | 63.1\% | 29.5\% | 28.4\% |
| Retail | 41.7\% | 54.9\% | 45.4\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
| Total Provision Expense, net | S/.108.6 | S/.111.1 | S/.85.4 |

## II. 7 CAPITAL ADEQUACY

At the end of the first quarter of 2002, BCP's unconsolidated ratio of risk-weighted assets to regulatory capital was 9.1 to 1.0 (11.0\%), while the corresponding consolidated ratio was 8.4 to 1.0 (12.0\%). Risk-weighted assets include S/.1,003.2 million (US\$291.2 million) of market-risk exposure whose coverage required S/.91.2 million (US\$26.5 million) of regulatory capital at March 31, 2002. Peruvian regulations limit risk-weighted assets to a ratio of 11.0 to 1.0 (9.1\%).

As of March 31, 2002, BCP's consolidated "regulatory capital" was $\mathrm{S} / .1,909$ million (US\$554.0 million), lower than in the prior quarter mostly due to lower subordinated debt. Regulatory capital included S/.137.9 million ( $\$ 40.5$ million) in subordinated debt in the current period, decreasing from S/.199.4 million (US $\$ 57.9$ million) at year-end 2001.

|  | BCP |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | unconsolidated | BCP consolidated |  |  |
| (In constant S/. Mn.) | $\mathbf{3 1 . 0 3 . 0 1}$ | $\mathbf{3 1 . 0 3 . 0 2}$ | $\mathbf{3 1 . 0 3 . 0 1}$ | $\mathbf{3 1 . 0 3 . 0 2}$ |
| Regulatory capital | 1,532 | 1,418 | 1,994 | 1,909 |
| Risk weighted assets | 13,342 | 12,872 | 17,312 | 15,944 |
|  |  |  |  |  |
| Weighted assets / Capital | 8.7 | 9.1 | 8.7 | 8.4 |
| Capital / Weighted Assets | $11.5 \%$ | $11.0 \%$ | $11.5 \%$ | $12.0 \%$ |

## III. ATLANTIC SECURITY HOLDING CORPORATION AND SUBSIDIARIES ("ASHC")

Consolidated net income for the first quarter 2002 was US $\$ 3.4$ million, similar to net income obtained in the same period of 2001. Nevertheless, in the current period higher dividend income as well as higher non-interest incomes were obtained, which were partly offset by higher provisions.

Net interest income before risk provisions, which includes dividend income, was US\$6.8 million in the first quarter of 2002, 49.5\% over the same quarter of 2001, principally because of the extraordinary US\$2.1 million dividend paid by Credicorp in January. Without including dividends, net interest income was US\$4.7 million in the first quarter of 2002, compared to US\$4.3 million in the prior year quarter.

Net interest margin, without considering dividends and investments in equity shares, was $3.1 \%$ during this quarter, similar to the margin in the preceding fourth quarter 2001, but above the $2.7 \%$ margin in the year-ago period, mainly due to lower cost of funds.

In the first quarter of 2002 charges against income for market risk provisions amounted to US\$4.0 million, higher than the US $\$ 3.0$ million charged in the preceding quarter and also compared to only US\$20 thousand in the year-ago period. In the current quarter US\$0.3 million were also provisioned for credit risks.

Other Income, which includes fee income and realized gains on securities transactions before risk provisions, increased from US\$2.0 million in the first quarter of 2001 to US $\$ 3.3$ million in the current quarter, mainly due to realized gains of US $\$ 1.7$ million in the current period compared to gains of US $\$ 0.8$ million in the first quarter of 2001.

The loan portfolio, net of provisions, was US\$165.6 million as of March 31, 2002, decreasing compared to US $\$ 201.3$ million at March 2001, and also from US $\$ 176.1$ million at year-end 2001, mainly due to decreased lending to Peruvian companies and lower risk-participated loans.

The investment portfolio was US\$323.1 million at March 2002, over US\$310.0 million last March 2001. The increase is due to the purchase of loans that are registered as investments, and which were previously booked as loans.

Deposits amounted to US\$506.0 million at March 31, 2002, decreasing from US $\$ 555.7$ million at the end of the fourth quarter 2001, and also declines from US\$560.5 million as of the first quarter of 2001. This quarter's deposit drop is due in part to the withdrawal of US $\$ 32$ million in short term funds, obtained in the preceding quarter in relation to the sale of Banco Capital, with an additional US\$18 million loss due to declining interest rates.

Funds under management increased $25.7 \%$ to US\$510.4 million at March 31, 2002, from US\$406.2 million at the end of year 2001, and $51.7 \%$ compared to US $\$ 336.4$ million at the first quarter 2001. These increases are principally due to the introduction of new structured products and funds under management with higher yields than interest paid on bank deposits.

Net equity reached US\$110.5 million at the end of March 2002, lower than US\$128.7 million at year-end 2001 mainly due to the US $\$ 25.0$ million extraordinary dividend paid to Credicorp in January 2002. Special equity reserves for unrealized losses on investments decreased from US $\$ 8.2$ million at the end of December 2001, to US $\$ 4.9$ million at the end of the current quarter. The loan portfolio had no past dues.

The ratio of operating expenses over average assets was $1.4 \%$, annualized, in the first quarter of 2002 lower than $1.7 \%$ during the year-ago period. This ratio declines to $0.9 \%$ in the first quarter of 2002, when funds under management are included within total assets, compared to $1.2 \%$ in the prior year quarter.

## IV. EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES ("PPS")

PPS obtained in the first quarter of 2002 a consolidated net income of $\mathrm{S} / .12 .1$ million (US $\$ 3.5$ million), compared to a loss of S/.10.1 million (US\$2.9 million) in the same period of 2001. Increased profits for the first quarter 2002 were mostly due to lower claims and to increased premiums, noting that in the year-ago quarter Pacifico Salud had a loss of S/.11.4 million (US\$3.3 million) compared to a net profit of S/.2.0 million (US $\$ 0.6$ million) in this period. The extraordinary results in fourth quarter 2001 were due to gains on the sale of the equity shares of brewer Backus \& Johnston.

In the first quarter of 2002, total premiums increased $35.0 \%$ to $\mathrm{S} / .233 .9$ million (US $\$ 67.9$ million), compared to S/.173.4 million (US\$50.3 million) in the year-ago quarter. Net premiums earned, net of reinsured premiums and reserves, were S/.112.4 million (US\$32.6 million), $11.3 \%$ above the prior year quarter, mainly due to higher ceded premiums. The important increase in total premiums was because of fire insurance sold to clients related to the state owned insurance company that ceased operating. Also, premiums grew because of increased tariffs due to higher international reinsurance costs.

Additions to technical reserves for premiums grew by S/.38.1 million (US\$11.0 million) in the first quarter of 2002 , of which $\mathrm{S} / .29 .5$ million (US $\$ 8.6$ million) were established by Pacífico Vida for its life annuities and life insurance lines. In the first quarter of 2001, increase in reserves amounted to $\mathrm{S} / .35 .9$ million (US\$10.4 million), which included additional amounts due to regulatory changes.

Comparing results of the three-month periods through March of 2002 and 2001, consolidated premiums consisted of: general insurance lines that amounted to US $\$ 44.8$ million and increased $50.7 \%$, while PacíficoSalud's premiums were US $\$ 5.4$ million, decreasing $3.8 \%$, and premiums by Pacífico Vida grew $18.2 \%$ reaching US\$17.7 million.

Through March 31, 2002, growth of the health and medical assistance insurance line (18.6\% of total premiums) was $3.6 \%$; fire insurance lines ( $24.8 \%$ of total premiums) increased $230.3 \%$; while the automobile insurance line ( $7.1 \%$ of total premiums) decreased $20.8 \%$. In the current year, pension fund benefits insurance ( $8.8 \%$ of total premiums) grew $13.9 \%$, while group life insurance and individual life insurance policies (9.3\% of total premiums) grew 12.1\%, and life annuities (7.9\% of total premiums) grew 32.4\% compared to first quarter 2001.

Net underwriting results was $\mathrm{S} / .26 .5$ million (US $\$ 7.7$ million) in the first quarter of 2002, compared to the loss of S/.4.1 million (US\$1.2 million) in the prior year quarter. The ratio of net underwriting results (net premiums less reserves and claims as a percentage of total premiums) was $11.3 \%$ in the first quarter of 2002 , compared to $-2.4 \%$ in the prior year period.

Net claims incurred in the first quarter of 2002 were S/.75.0 million (US\$21.8 million), $20.6 \%$ lower than claims in the same 2001 quarter. The net loss ratio (net claims to net premiums) was $48.9 \%$ in the current quarter lower than $68.9 \%$ in the 2001 quarter, based on improved results in the automobile line ( $51 \%$ ), marine hull ( $20 \%$ ) and pension fund insurance ( $81 \%$ ), while Pacifico Salud's net loss decreases from $127 \%$ to $79 \%$ in the current period.

The combined ratio (the sum of net claims, general expenses and commissions, as a percentage of net premiums) decreased from $91.7 \%$ in the first quarter of 2001 to $71.2 \%$ in the current quarter, due to lower claims.

Operating expenses over net premiums grew from $16.2 \%$ to $17.0 \%$ comparing the first quarters of 2001 and 2002, respectively.

Investments in real estate and financial assets were S/.703.9 million (US $\$ 204.3$ million) at the end of March 2002, increasing $6.8 \%$ from the year-ago balance.

As of March 31, 2002, total assets were S/.1,281.6 million (US $\$ 372.0$ million) increasing $25.6 \%$ compared to the prior year balance. At the end of the current period net equity amounted to $\mathrm{S} / .320 .8$ million (US\$93.1 million) increasing 16.6\% over net equity at March 2001.

The Peruvian insurance market through March 31, 2002, increased total net premiums 11.3\% with respect to the prior year period, in nominal terms. For the first quarter of 2002, PPS's market share in total premiums was $36.4 \%$ ( $30.6 \%$ in the year-ago period), with the share in general risks lines being $38.6 \%$ ( $33.5 \%$ in 1Q01), and in life insurance and pension fund benefits lines of $31.9 \%$ ( $26.1 \%$ in 1Q01).

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## CREDICORP LTD. AND SUBSIDIARIES

Table 1
CONSOLIDATED BALANCE SHEETS
(In thousands of U.S. Dollars)

| ASSETS | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Dec. 31, 2000 | Mar. 31, 2001 | Dec. 31, 2001 | Mar. 31, 2002 |
| CASH AND DUE FROM BANKS |  |  |  |  |
| Cash and non interest bearing deposits in banks | 288,424 | 282,775 | 277,841 | 263,020 |
| Interest bearing deposits in banks | 1,464,153 | 1,605,790 | 1,675,562 | 1,537,023 |
|  | 1,752,577 | 1,888,565 | 1,953,403 | 1,800,043 |
| MARKETABLE SECURITIES, net | 347,922 | 527,007 | 516,376 | 608,853 |
| LOANS | 4,454,085 | 4,552,094 | 4,064,479 | 3,979,487 |
| Current | 4,077,984 | 4,163,116 | 3,713,644 | 3,639,485 |
| Past Due | 376,101 | 388,978 | 350,835 | 340,002 |
| Less - Reserve for possible loan losses | $(341,487)$ | $(343,674)$ | $(344,433)$ | $(336,307)$ |
| LOANS NET | 4,112,598 | 4,208,420 | 3,720,046 | 3,643,180 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 601,881 | 630,296 | 584,293 | 595,792 |
| REINSURANCE ASSETS | 43,579 | 40,421 | 45,663 | 42,556 |
| PREMIUMS AND OTHER POLICYHOLDER RECEIVABLES | 46,068 | 48,267 | 54,587 | 68,204 |
| PROPERTY, PLANT and EQUIPMENT, net | 263,561 | 260,719 | 258,870 | 252,052 |
| DUE FROM CUSTOMERS ON ACCEPTANCES | 52,245 | 49,359 | 38,606 | 34,714 |
| $\begin{array}{ll}\text { OTHER ASSETS } & \\ & \text { TOTAL ASSETS }\end{array}$ | 406,617 | 397,574 | 417,072 | 388,105 |
|  | 7,627,048 | 8,050,628 | 7,588,916 | 7,433,499 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: |  |  |  |  |
| Non-interest bearing | 642,223 | 691,151 | 766,607 | 655,981 |
| Interest bearing | 5,022,987 | 5,331,281 | 4,960,884 | 4,961,649 |
|  | 5,665,210 | 6,022,432 | 5,727,491 | 5,617,630 |
| DUE TO BANKS AND CORRESPONDENTS | 459,391 | 574,138 | 341,452 | 313,826 |
| ACCEPTANCES OUTSTANDING | 52,245 | 49,359 | 38,606 | 34,714 |
| RESERVE FOR PROPERTY AND CASUALTY CLAIMS | 153,855 | 162,171 | 193,452 | 200,877 |
| RESERVE FOR UNEARNED PREMIUMS | 40,128 | 38,709 | 44,707 | 51,197 |
| REINSURANCE PAYABLE | 15,433 | 17,334 | 23,801 | 17,871 |
| OTHER LIABILITIES | 362,581 | 310,151 | 310,383 | 333,490 |
| MINORITY INTEREST | 95,475 | 96,549 | 112,255 | 62,377 |
| TOTAL LIABILITIES | 6,844,318 | 7,270,843 | 6,792,147 | 6,631,982 |
| NET SHAREHOLDERS' EQUITY | 782,730 | 779,785 | 796,769 | 801,517 |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 7,627,048 | 8,050,628 | 7,588,916 | 7,433,499 |
| CONTINGENT CREDITS | 879,721 | 796,372 | 1,079,749 | 1,075,043 |

## CREDICORP LTD. AND SUBSIDIARIES

Table 2
CONSOLIDATED INCOME STATEMENTS

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31.03.01 | 31.12.01 | 31.03.02 |
| INTEREST INCOME |  |  |  |
| Interest on loans | 142,331 | 123,786 | 111,794 |
| Interest and dividends on investments: | 267 | 380 | 701 |
| Interest on deposits with banks | 19,459 | 10,534 | 7,711 |
| Interest on trading securities | 21,135 | 20,361 | 16,113 |
| Total Interest Income | 183,192 | 155,061 | 136,319 |
| INTEREST EXPENSE |  |  |  |
| Interest on deposits | 62,495 | 41,163 | 31,251 |
| Interest on borrowed funds | 17,608 | 10,387 | 8,140 |
| Other interest expense | 11,354 | 9,011 | 8,786 |
| Total Interest Expense | 91,457 | 60,561 | 48,177 |
| Net Interest Income | 91,735 | 94,500 | 88,142 |
| Provision for possible loan losses, net | 32,097 | 40,394 | 25,338 |
| Net interest income after provision for possible loan losses | 59,638 | 54,106 | 62,804 |
| OTHER INCOME |  |  |  |
| Fees and commissions from banking services | 39,082 | 45,756 | 43,346 |
| Net gains from sales of securities | 2,782 | 32,928 | 1,440 |
| Net gains on foreign exchange transactions | 3,323 | 4,021 | 4,320 |
| Net premiums earned | 27,733 | 27,245 | 31,628 |
| Other income | 9,944 | 10,278 | 10,276 |
|  | 82,864 | 120,228 | 91,010 |
| CLAIMS ON INSURANCE ACTIVITIES |  |  |  |
| Net claims incurred | 8,767 | 4,594 | 5,648 |
| Increase in future policy benefits for life and health | 18,247 | 17,407 | 15,416 |
|  | 27,014 | 22,001 | 21,064 |
| OTHER EXPENSES |  |  |  |
| Salaries and employee benefits | 42,981 | 44,708 | 45,407 |
| General, administrative, and other taxes | 35,237 | 34,196 | 35,632 |
| Depreciation and amortization | 12,633 | 12,397 | 11,172 |
| Other | 14,438 | 15,434 | 11,781 |
|  | 105,289 | 106,735 | 103,992 |
| Translation result | $(1,362)$ | 835 | $(1,907)$ |
| Income before income tax, and minority interest | 8,837 | 46,433 | 26,851 |
| Income Tax | $(2,924)$ | $(10,496)$ | $(8,757)$ |
| Minority Interest | (843) | $(9,427)$ | $(3,331)$ |
| NET INCOME | 5,070 | 26,510 | 14,763 |

## CREDICORP LTD. AND SUBSIDIARIES

Table 3
SELECTED FINANCIAL INDICATORS

(1)The number of shares outstanding of 80.2 million in 1Q01, 79.5 million in 4Q01, and 79.8 million in 1Q02
(2)Ratios are annualized.
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Net of treasury shares. The total number of shares was of 94.38 million.
(5)Total income includes net interest income and other income.

Operating expense is net of provisions for other assets received in lieu of loan repayment and mandatory employee profit sharing expense.
(6)Risk-weighted assets include market risk assets.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 4 <br> CONSOLIDATED BALANCE SHEETS

(Constant Nuevos Soles, as of March 31, 2002, and U.S. Dollars in thousands)

| ASSETS | 31.12 .00 | 31.03.01 | 31.12.01 | 31.03.02 | 31.03.02 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | US\$000(1) |
| CASH AND DUE FROM BANKS | 5,400.433 | 5,849.799 | 5,925.183 | 5,823.017 | \$1,690.281 |
| Cash and Checks | 904.562 | 917.821 | 843.326 | 856.983 | \$248.761 |
| Deposits in Central Bank of Peru | 3,632.568 | 2,795.492 | 3,755.333 | 3,818.080 | \$1,108.296 |
| Deposits with local and foreign banks | 863.303 | 2,136.486 | 1,326.524 | 1,147.954 | \$333.223 |
| MARKETABLE SECURITIES, net | 945.012 | 1,544.379 | 1,498.366 | 1,728.347 | \$501.697 |
| LOANS | 13,401.242 | 13,607.535 | 12,604.578 | 12,355.271 | \$3,586.436 |
| Current | 12,182.153 | 12,341.416 | 11,497.223 | 11,275.095 | \$3,272.887 |
| Past Due | 1,219.089 | 1,266.119 | 1,107.355 | 1,080.176 | \$313.549 |
| Less - Reserve for possible loan losses | $(1,151.526)$ | $(1,172.022)$ | $(1,164.308)$ | $(1,141.435)$ | (\$331.331) |
| LOANS NET | 12,249,716 | 12,435.513 | 11,440.270 | 11,213.836 | \$3,255.105 |
| INVESTMENT SECURITIES AVAILABLE FOR SALE | 415.932 | 323.902 | 300.216 | 300.647 | \$87.271 |
| PROPERTY, PLANT and EQUIPMENT, net | 644.039 | 638.856 | 641.349 | 625.750 | \$181.640 |
| OTHER ASSETS | 1,020.490 | 948.836 | 919.857 | 933.656 | \$271.018 |
| TOTAL ASSETS | 20,675.622 | 21,741.285 | 20,725.241 | 20,625.253 | \$5,987.011 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| DEPOSITS AND OBLIGATIONS: | 17,075.978 | 18,121.175 | 17,476.645 | 17,296.535 | \$5,020.765 |
| Demand deposits | 3,094.202 | 4,685.922 | 3,682.906 | 3,656.721 | \$1,061.457 |
| Saving accounts | 5,058.589 | 4,726.231 | 5,217.304 | 5,070.685 | \$1,471.897 |
| Time deposits | 8,923.187 | 8,709.022 | 8,576.435 | 8,569.129 | \$2,487.410 |
| DUE TO BANKS AND CORRESPONDENTS | 761.137 | 867.614 | 470.445 | 399.342 | \$115.919 |
| OTHER LIABILITIES | 1,147.200 | 1,061.724 | 957.257 | 1,134.278 | \$329.253 |
| SHAREHOLDERS EQUITY. | 1,691.307 | 1,690.772 | 1,820.894 | 1,795.098 | \$521.073 |
| Capital stock | 998.607 | 998.481 | 998.720 | 1,026.318 | \$297.915 |
| Legal reserve | 623.400 | 663.227 | 642.653 | 637.358 | \$185.010 |
| Retained earnings | 69.300 | 29.064 | 179.521 | 131.422 | \$38.149 |
| TOTAL LIABILITIES AND EQUITY | 20,675.622 | 21,741.285 | 20,725.241 | 20,625.253 | \$5,987.011 |
| Contingent Credits | 2,786.869 | 2,661.344 | 3,508.640 | 3,499.597 | \$1,015.848 |

(1)Translated at S/.3.445 per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES <br> Table 5 <br> CONSOLIDATED INCOME STATEMENTS

(Constant Nuevos Soles, as of March 31, 2002, and U.S. Dollars in thousands)

|  | Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.03.01 | 31.12.01 | 31.03.02 | 31.03.02 |
| Interest income and expense |  |  |  | US\$000(1) |
| Interest income | 524.251 | 441.702 | 398.391 | \$115.643 |
| Less - Interest expense | 246.437 | 159.153 | 126.969 | \$36.856 |
| Netinterestincome | 277.814 | 282.549 | 271.422 | \$78.787 |
| Provisions for possible loan losses, net | 108.553 | 111.088 | 85.425 | \$24.797 |
| Net interest income after provisions | 169.261 | 171.461 | 185.997 | \$53.990 |
| Other Income |  |  |  |  |
| Fees and commissions from services | 124.373 | 139.144 | 142.021 | \$41.225 |
| Net gains from sales of securities | 5.404 | 20.703 | 15.428 | \$4.478 |
| Net gains on foreing exchg. transacts. | 13.011 | 15.263 | 15.462 | \$4.488 |
| Other income | 19.171 | 22.204 | 18.826 | \$5.465 |
|  | 161.959 | 197.314 | 191.737 | \$55.657 |
| Other Expenses |  |  |  |  |
| Salaries and employee benefits | 117.395 | 119.603 | 126.466 | \$36.710 |
| General and administrative | 92.164 | 95.887 | 96.357 | \$27.970 |
| Depreciation and amortization | 28.670 | 28.579 | 28.896 | \$8.388 |
| Taxes other than income tax | 10.054 | 9.061 | 8.227 | \$2.388 |
| Other | 41.331 | 47.789 | 37.220 | \$10.804 |
|  | 289.614 | 300.919 | 297.166 | \$86.260 |
| Result from exposure to inflation | (5.290) | 12.666 | 0.358 | \$0.104 |
| Income before income tax | 36.316 | 80.522 | 80.926 | \$23.491 |
| Income Tax | 7.799 | 34.620 | 23.504 | \$6.823 |
| NET INCOME | 28.517 | 45.902 | 57.422 | \$16.668 |

(1)Translated at $S / .3 .445$ per US\$1.00.

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES Table 6 <br> SELECTED FINANCIAL INDICATORS

|  | Three months ended: |  |  |
| :--- | ---: | ---: | ---: |
|  | 31.03 .01 |  |  |

(1)Shares outstanding of 1,026 million is used for all periods since shares have been issued only for capitalization of profits and inflation adjustment.
(2)Ratios are annualized
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Total income includes net interest income and other income.
(5)Operating expense does not include mandatory employee profit sharing expense nor provisions for other assets received in lieu of loan repayment.

# ATLANTIC SECURITY HOLDING CORPORATION <br> Table 7 <br> SELECTED FINANCIAL DATA 

(Thousands of U.S. Dollars, except net income per share, and percentages)

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | 31.03.01 | 31.12 .01 | 31.03.02 |
| Results |  |  |  |
| Net Interest Income | 4,556 | 4,800 | 6,812 |
| Provisions for market risks | 20 | 3,000 | 4,222 |
| Other Income(1) | 1,976 | 1,120 | 3,263 |
| Operating Expense | 3,181 | 2,370 | 2,445 |
| Net Income | 3,332 | 549 | 3,409 |
| Net Income per share (US\$) | 0.08 | 0.01 | 0.09 |
| Balance Sheets (end of period) |  |  |  |
| Total Assets | 745,411 | 705,920 | 643,075 |
| Loan portfolio, net | 201,327 | 176,071 | 165,618 |
| Marketable securities and investments | 309,980 | 330,564 | 323,146 |
| Total Deposits | 560,546 | 555,669 | 506,044 |
| Shareholders' equity | 134,871 | 128,742 | 110,465 |
| Funds under administration | 336,446 | 406,172 | 528,644 |
| Ratios (2) |  |  |  |
| Net interest margin / interest earning assets (3)(4)(5) | 2.7\% | 3.0\% | 3.1\% |
| Return on average stockholders' equity (4) | 10.0\% | 1.8\% | 11.4\% |
| Return on average total assets(4) | 1.8\% | 0.3\% | 2.0\% |
| Past due loans as a percentage of total loans | 0.0\% | 0.0\% | 0.0\% |
| Reserves for loan losses as a percentage of total loans | 0.0\% | 0.4\% | 0.0\% |
| Operating expense / total income | 48.8\% | 81.2\% | 41.8\% |
| Operating expense / average total assets(4) | 1.7\% | 1.4\% | 1.4\% |
| Operating expense / average total assets + funds under management(4) | 1.2\% | 0.9\% | 0.9\% |

(1) Includes realized gains in securities.
(2) Averages are determined as the average of period-beginning and period-ending balances
(3) Averages determined from monthly balances.
(4) Annualized.
(5) Without considering dividend income and dividend earning assets.

# EL PACIFICO-PERUANO SUIZA AND SUBSIDIARIES <br> Table 8 <br> SELECTED FINANCIAL DATA 

(Constant Nuevos Soles as of March 31, 2002, and U.S. Dollars in thousands, except net income per share)

\left.| U.S. Dollars in thousands, except net income per share) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | As of and for the three month |  |  |  |  |
| period ended |  |  |  |  |  |$\right]$

(1)Translated at S/.3.445 per US\$1.00
(2)Based on 23.1 million shares in all periods
(3)Averages are determined as the average of period-beginning and period-ending balances.
(4)Annualized.


[^0]:    *** 8 Tables to Follow ***

