

#### A Leading Financial Services Group in the Andean Region, with Dominant Share in Each of its Businesses in Peru

Lines of Business	Subsidiaries	Countries of Operations	Leading Market Positions	9M23 Net Income Contribution <sup>1</sup>
Universal Banking	>BCP> >BCP> Bolivia		#12	77.2%
Microfinance	mibanco mibanco Colombia		#1 in LatAm	2.7%
Insurance and Pensions	pacifico seguros  PRIMA  PRIMA  Grupo  Crédito		( ) #1 #2 #2 Life P&C Pensions	17.3%
Investment Banking and WM	CredicorpCapital ASB		# 1 3 # 2 # 2 Equity FI, Equity FI	2.8%
Corporate Venture Capital	KREALO			

Net Income Sep-23 S/4,023 M
Total Assets Sep-23 S/238,458 M

#### By Bolstering Our Parenting Advantage and Leveraging Synergies Among Businesses We Create More Value for Stakeholders



#### Parenting advantage



## Attracting and Retaining Top-notch Talent

- Talent Development
- Digital Profiles



## Adoption of Best-in-class Digital Capabilities

- Data & Analytics
- Agile Operating Model



## Robust Processes and Control

- Risk Management (Credit/Market/Cyber)
- Audit and Compliance



#### Why Invest in Credicorp?

1. Leading Market Positions in an Underpenetrated Region

4. Attractive Portfolio Return and Resilience Through Economic Cycles

2. Diversified, Customer-centric, Leveraging Cross-sales

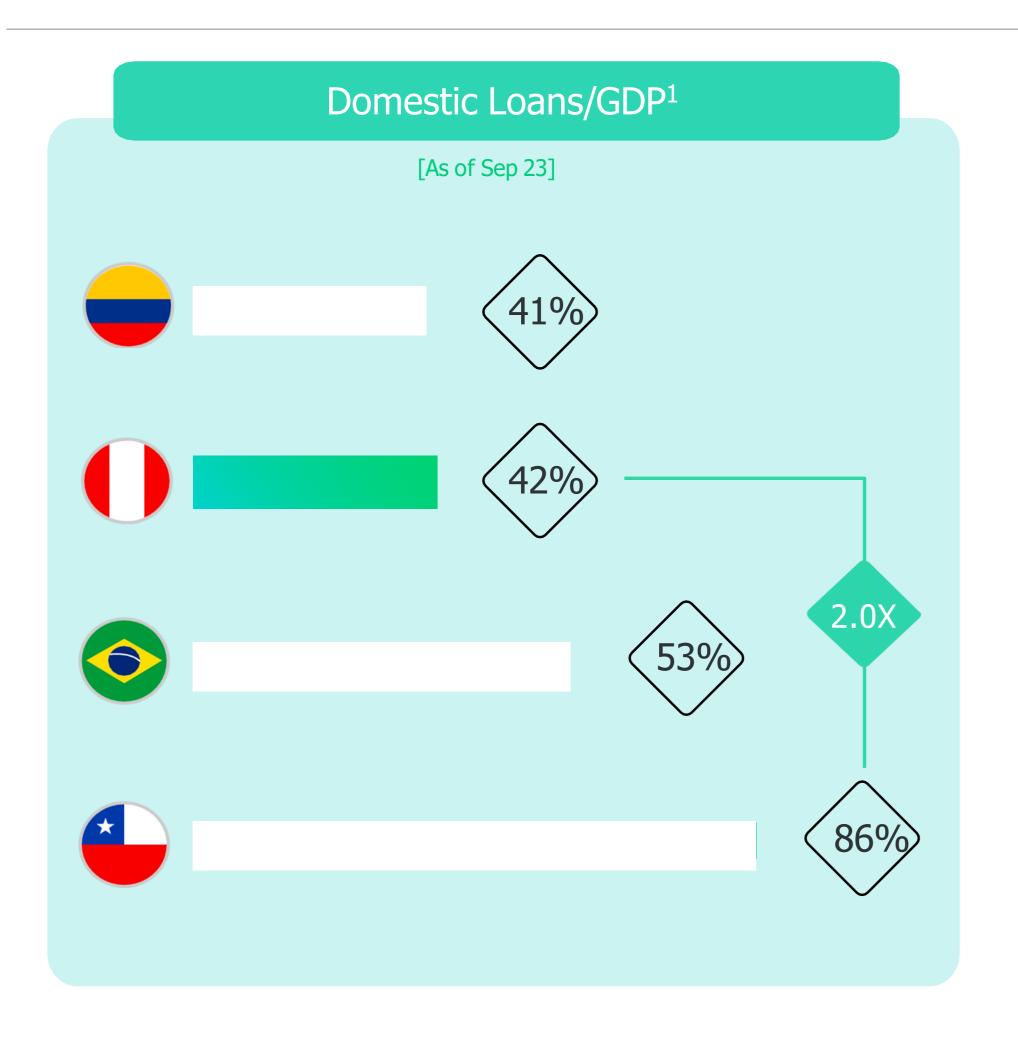
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5. Sustainability at the Core of Our Strategy

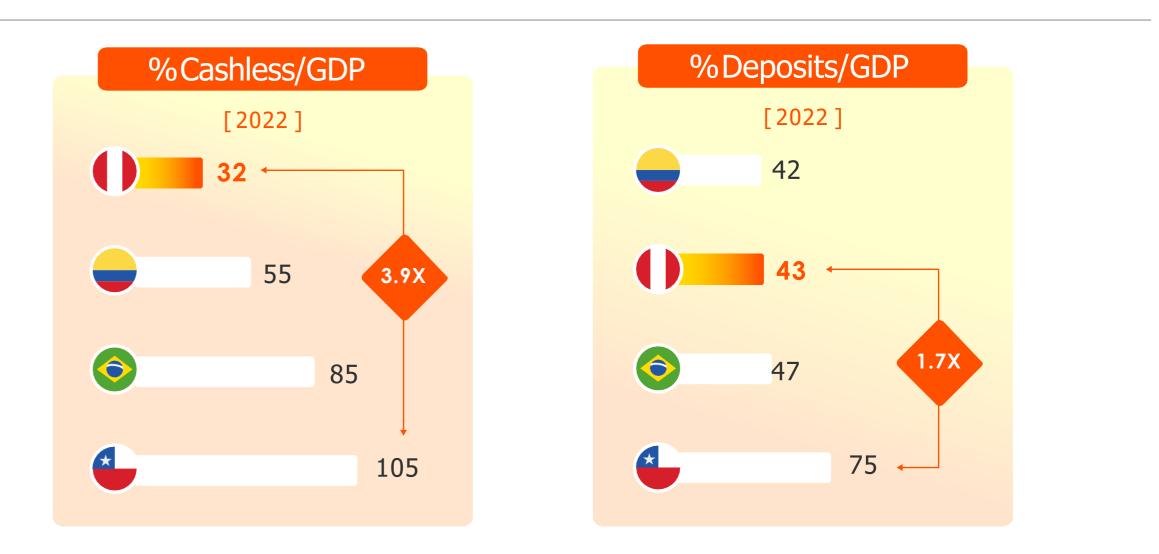
3. Leveraging Digital Talent & Data-Driven Capabilities to Transform and Disrupt Ourselves

#### #1 Diversified & Sustainable Financial Services Group in Peru with Significant Potential Across the Andean Region

#### Operating in Markets with Attractive Growth Potential



#### Peru is an Attractive Market to Grow with Financial Products

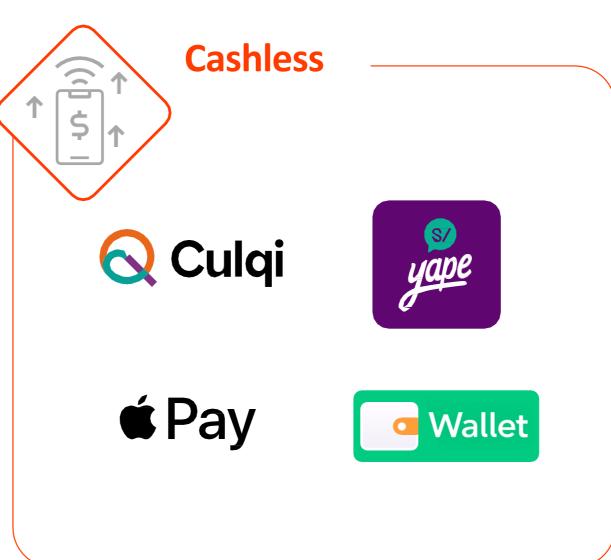


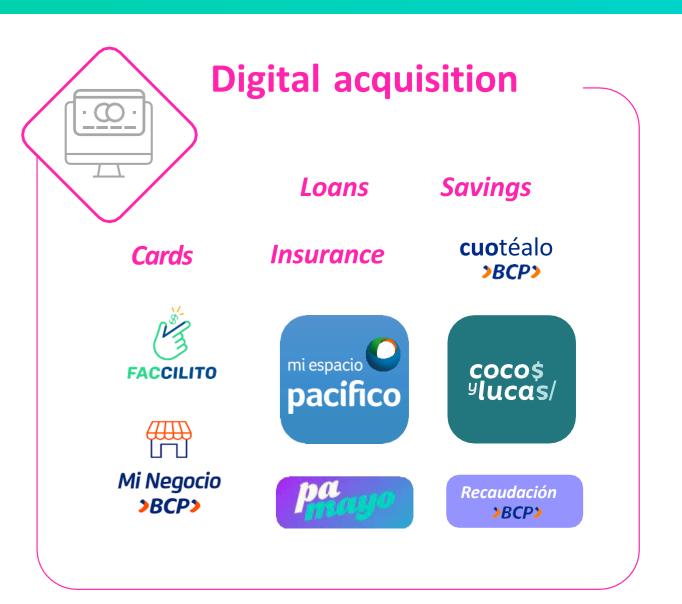
Peru is the fastest growing & least penetrated insurance market in Latin America

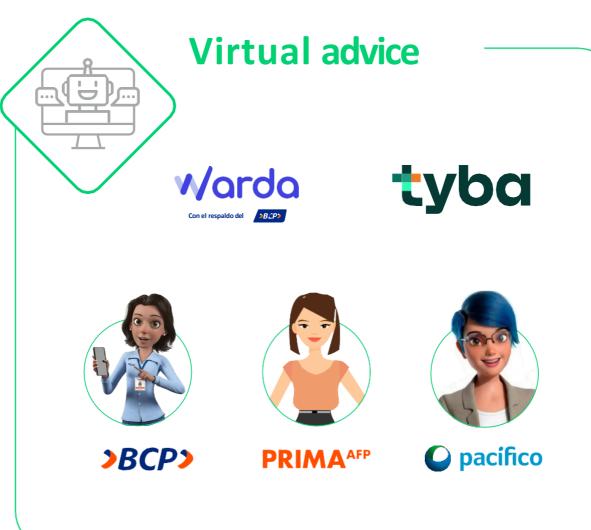
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#### Focus on Customer Needs Drives Leading Market Positions and Cross-Selling Opportunities





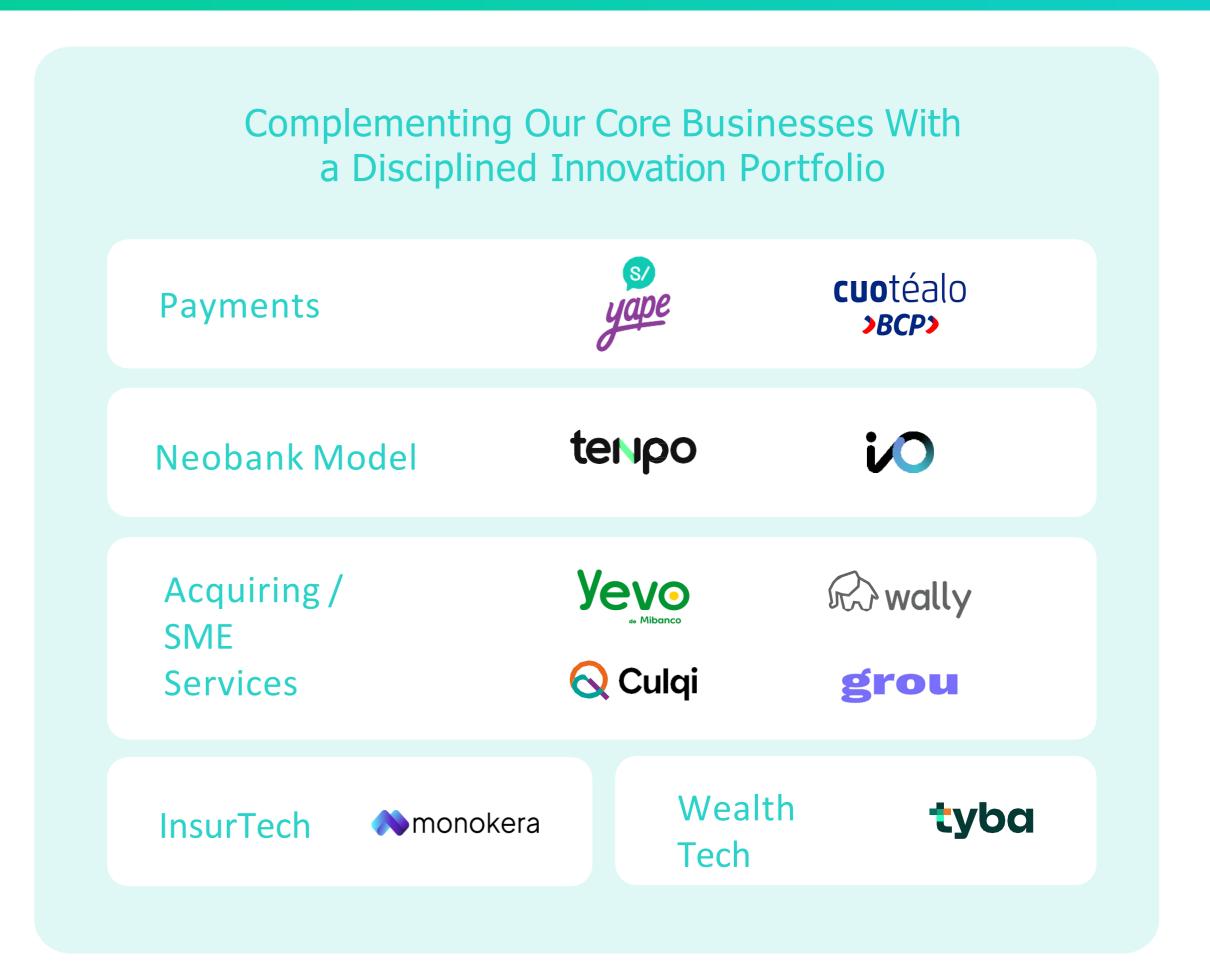






#### We are Strengthening and Consolidating Our Core While Building Our Own Disruptors





Understanding existing and future market needs to constantly review and optimize our business portfolio with agility and self-disruptive mindset, we constantly compete with ourselves

#### Managing Through the Cycles, We Consolidate Leadership in Tough Times and Thrive in Good Times

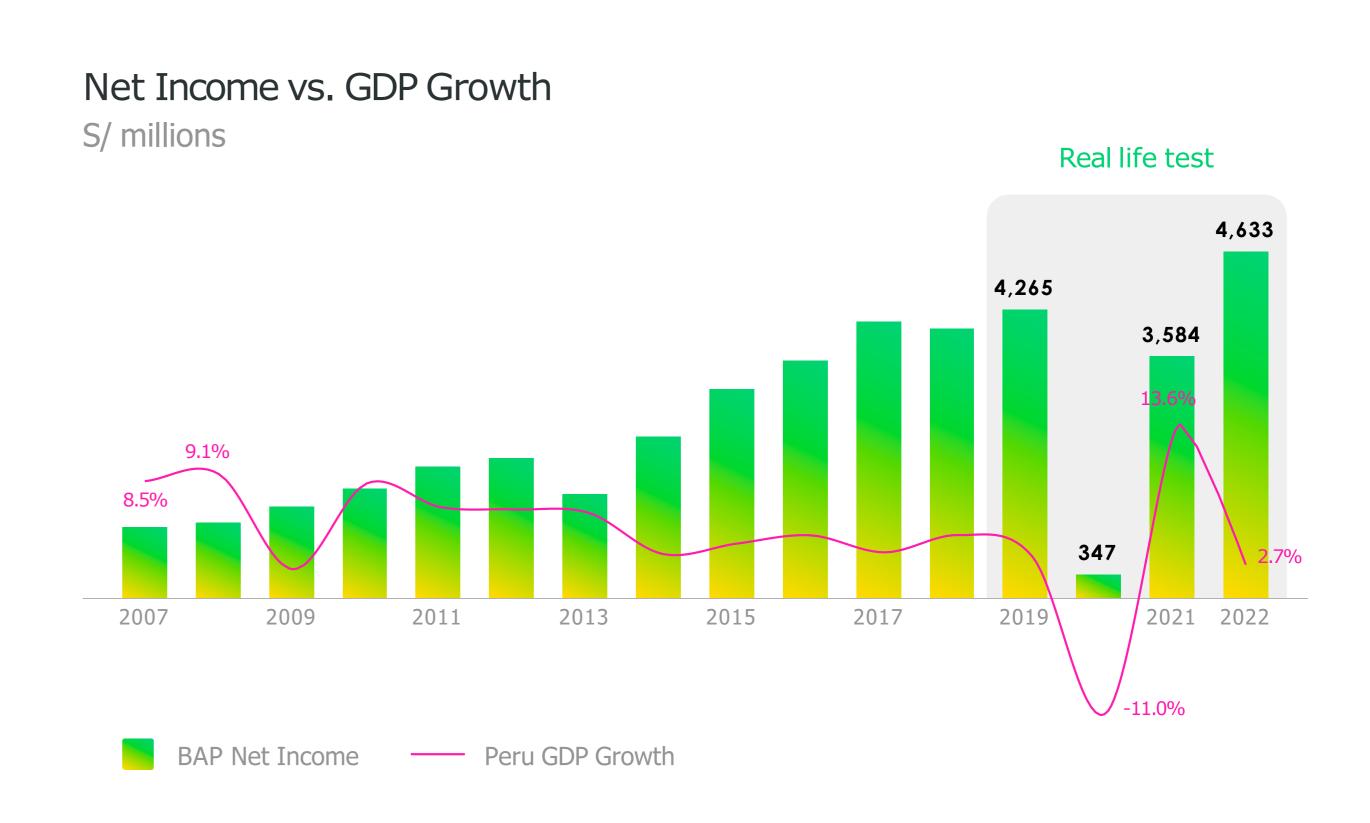
Prudently Managed Risks and Came Out Stronger (2021)<sup>1</sup>

	BCP	Peers <sup>2</sup>
NPL Coverage ratio	101.4%	96.2%
%Low-cost Deposits / Total Funding	63.8%	56.5%
	Mibanco	Peers <sup>2</sup>
Total Capital ratio <sup>3</sup>	16.4%	16.1%

IT + Transformation	+16.0	C/I 2019 <sup>5</sup> <b>43.6</b> %
Disruption <sup>4</sup>	+134.0%	C/I 2022 <sup>5</sup> <b>44.4</b> %
Total Opex	+9.0%	G12022° 44.476

Continuously Built Competitive Moats (2019 –2022)

Banking Clients <sup>6</sup>	+46%
Nº Transactions <sup>7</sup>	4.6x
Insurance NPS <sup>8</sup>	+14 pps



<sup>(1)</sup> Source: SBS, Local GAAP. (2) BCP's peers consider Interbank, Scotiabank Peru and BBVA. Mibancos's peers consider Caja Arequipa, Caja Huancayo and Compartamos Financiera. (3) Peers consider simple average. (4) Includes Yape. Yape's CAGR 22-19 was 92.4%. (5) Under IFRS4. (6) Banking clients including BCP (retail), BCP BO, Mibanco and Mibanco Colombia. (7) Monthly average total (monetary and non-monetary) transactions in BCP. (8) NPS Pacífico retail clients.

# Resilient 3Q23 Performance Amid a Very Challenging Environment Driven by a Diversified and Prudently Managed Loan Portfolio, Our Funding Advantage and Sustained Progress with Our Decoupling Strategy

1	2	3	4
Resilient Business Dynamics	Strong and Diverse Income Streams	Prudent Risk Management amid Asset Quality Headwinds	Diversified Portfolio and Solid Capital Base
ROE 16.2% -360bps YoY  Structural Loans +1.2% YoY	NII +12.9% YoY  Fees +4.4% YoY	CoR 2.5% +131bps YoY  Structural NPL Ratio 5.6% +64bps YoY	Earnings Contribution <sup>3</sup> 75.0% Universal Banking  3.4% Microfinance  19.8% Insurance & Pensions  1.8% IB & WM
Low Cost Deposits <sup>2</sup> 50.9% of Funding Base	Insurance Underwriting Result +8.9% YoY	Structural Allowances 5.6% of loans -2bps YoY	13.0% 17.6% +123bps YoY +157bps YoY

<sup>(1)</sup> Figures in Average Daily Balances. (2) Includes demand deposits and saving deposits. (3) % Earnings Contribution based on the total of our 8 main subsidiaries: BCP, BCP Bolivia, Mibanco, Mibanco, Mibanco Colombia, Pacifico Seguros, Prima AFP, Credicorp Capital and ASB Bank Corp. (4) CET1 Ratio calculated under IFRS accounting.

#### Recently Adjusted 2023 Guidance Due to Weak Economic Performance and a Material Change in the Outlook for El Niño

	9M23 Results	Previous 2023 Guidance	Updated 2023 Guidance
Real GDP Growth <sup>1</sup>	-0.5%	around 1.0%	around 0%
Structural Loan Portfolio Growth <sup>2</sup>	5.5%	1.0% - 4.0%	1.0% - 4.0%
Net Interest Margin	6.0%	5.8% - 6.2%	5.8% - 6.2%
Cost of Risk	2.2%	2.1% - 2.5%	2.6% - 2.9%
Efficiency Ratio	45.1%	45.0% - 47.0%	45.0% - 47.0%
ROE	17.8%	around 17.5%	around 15.5%

Increased Efforts Across Different Fronts to Mitigate the Impact of El Niño on the Population,
Our Customers, and Our Businesses

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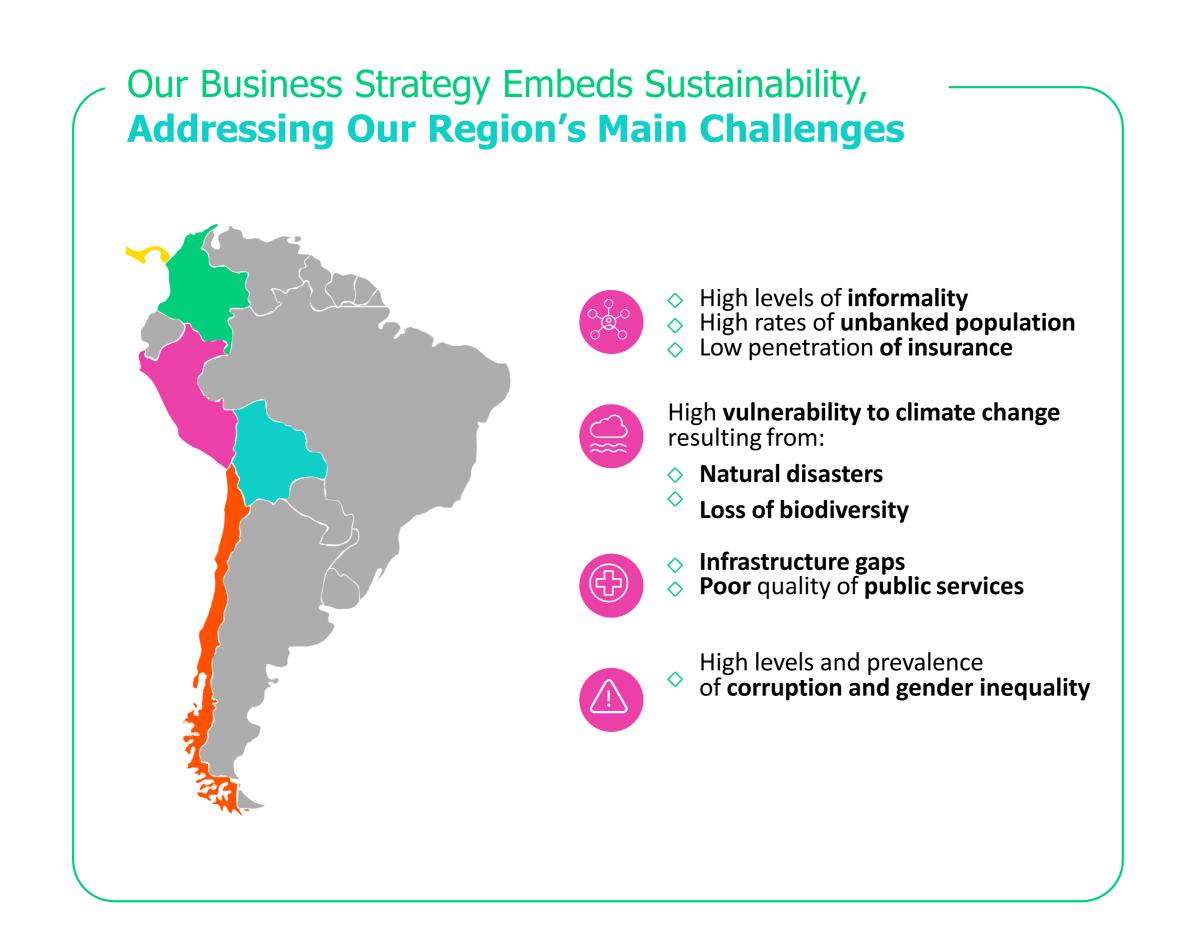
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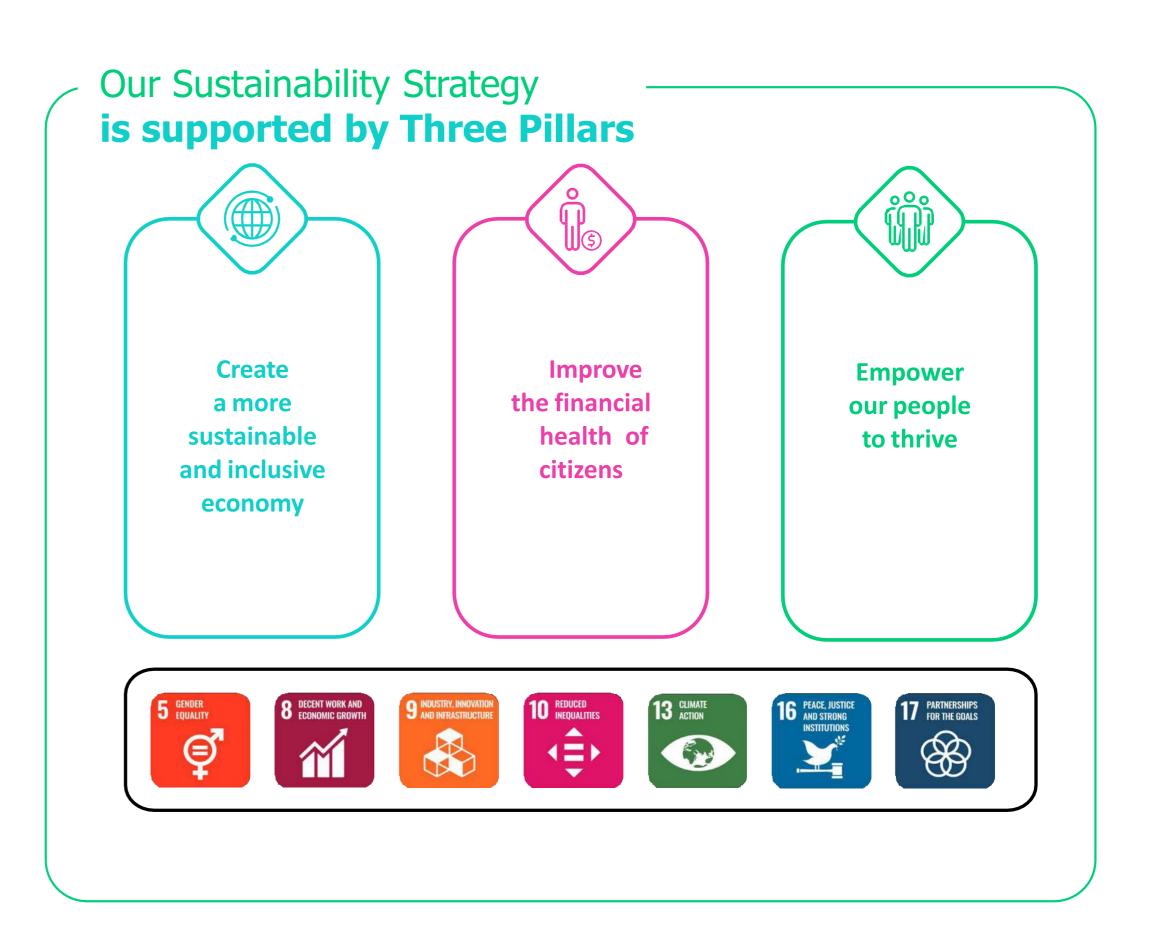
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#### We Assume a Proactive Role in Driving the Changes Our Countries Need





Note: More detail on Our 2020-2025 Sustainability Strategy

#### Our Sustainability Program is Embedded Across the Organization

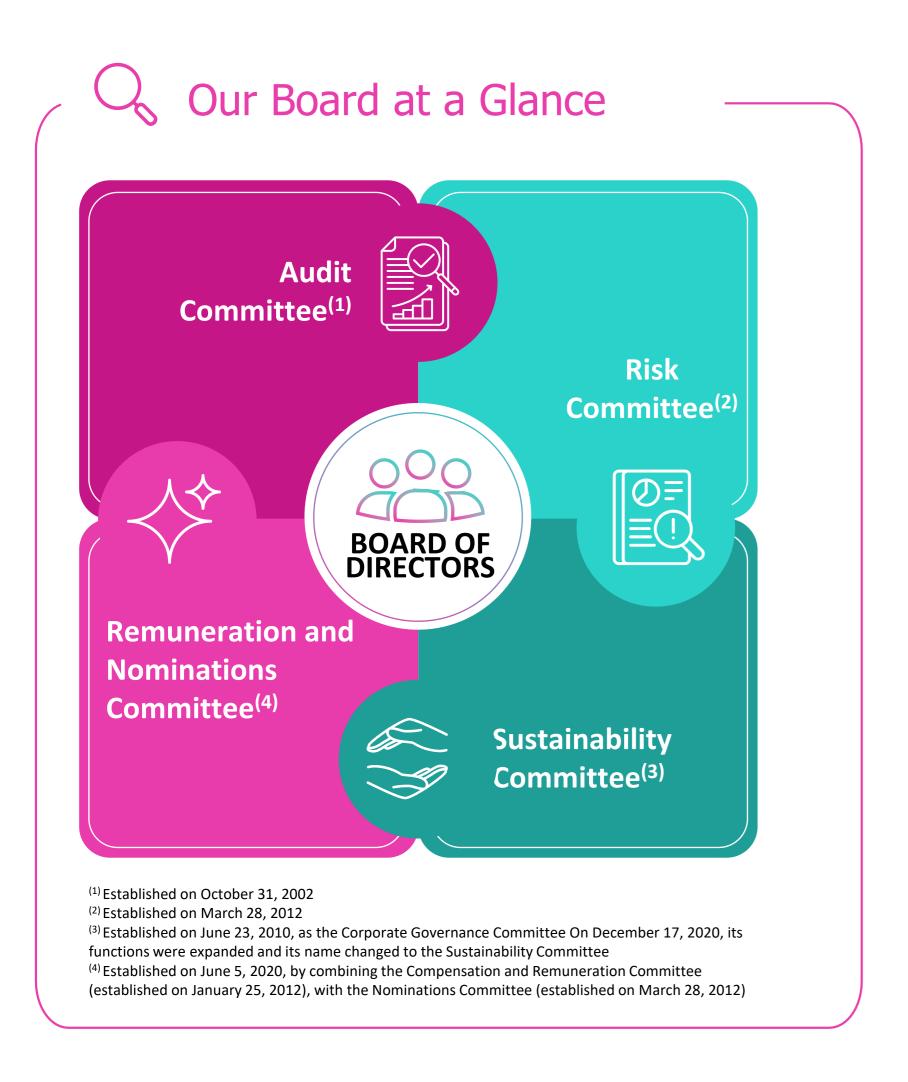
Each subsidiary replicates this corporate level governance structure

Our Commitment to Sustainability is reflected in the Oversight of the program, starting from the Highest Group and Subsidiary Levels

Sustainability Committee Direction and visibility	<ul> <li>Chaired by an independent director</li> <li>5 Directors: 40% women and 60% independent.</li> <li>Meets at least quarterly</li> <li>Ensures timely execution of the ESG program and its alignment with Credicorp's purpose and corporate strategy</li> </ul>
Sustainability SteerCo Prioritization and focus	<ul> <li>Integrated by CEO, CFO, CRO, COO, Head of Talent, Head of HR, and CEOs of Subsidiaries</li> <li>Meets quarterly</li> <li>Constant guidance and oversight of the ESG priorities and strategy execution</li> </ul>
Sustainability Sponsor C-level supervision	<ul> <li>COO is the Sustainability Sponsor at the corporate level</li> <li>Challenges Company to establish ambitious sustainability goals</li> <li>Elevates relevant topics to the SteerCo</li> </ul>
Sustainability Office Integration, oversight and articulation	<ul> <li>Ensures ESG integration (change management); team articulation</li> <li>Challenges teams to establish ambitious goals</li> <li>Corporate agenda oversight and accountability</li> </ul>

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#### Our Corporate Governance Strategy: Strengthening our Structure and Adopting Industry Best Practices



Good Corporate Governance practices are essential for the success of our Sustainability Strategy

#### BOARD STRUCTURE

Reduced the number of Committees to 4 from 7

#### **DIVERSITY**

- Women Board members increased to 3 from 1 in 3 years (33.3%)
- 5 out of 9 Board members have international experience (55.6%)

#### **INDEPENDENCE**

- ♦ 5 out of 9 (55.6%) Board members are independent
- The Board's Chairperson cannot preside over Committees or sit on Audit or Sustainability Committees

## **EXECUTIVE COMPENSATION**

 Compensation aligned with long-term goals of the company and with our sustainability priorities

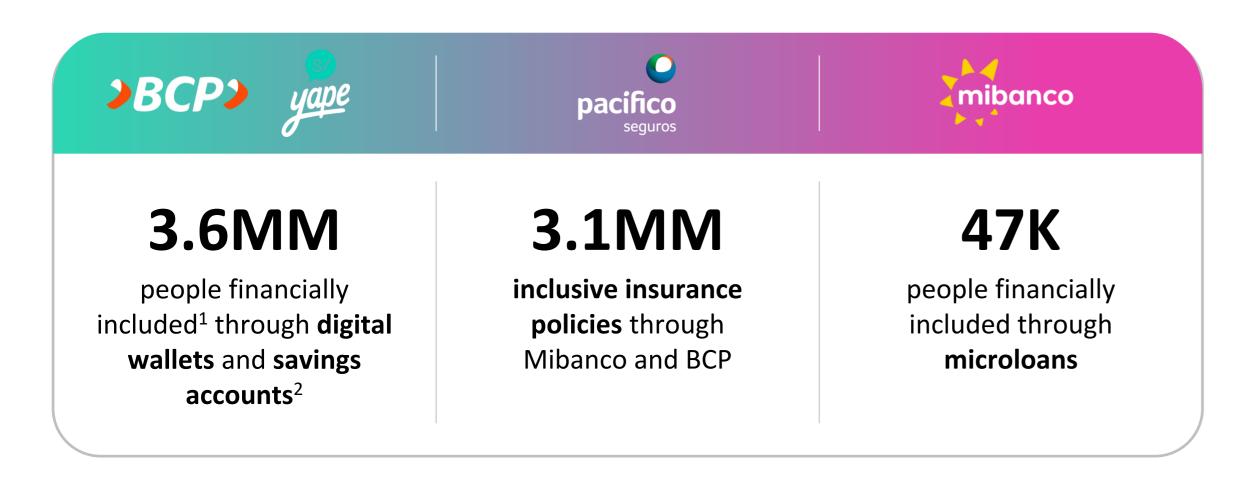
## CONTINUOUS IMPROVEMENT

 Conducting external evaluation of our Board to ensure adherance to international best practices in the industry

#### Our Social Strategy: Lower Financial System Barriers to Drive Positive Impact in Society and the Wellbeing of People

## Financial Inclusion

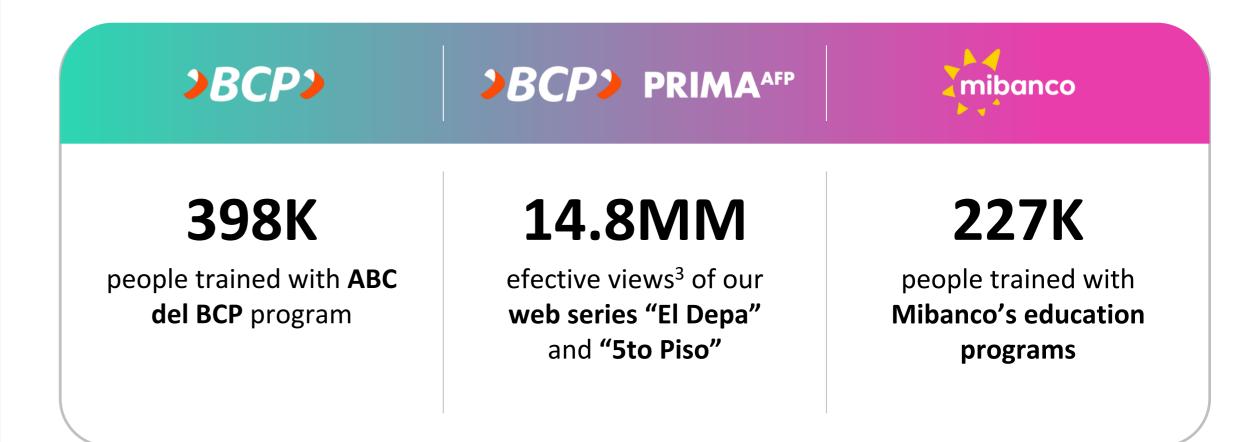
Our comprehensive portfolio of products and services helps increase the financial wellbeing and resilience of our clients



- Starting in 2021, we developed our **Financial Inclusion Index**, in partnership with Ipsos, which **measures the gaps and monitors the evolution of financial inclusion** in 8 Latin American countries. The results of the study are public and available in our website, and can be used as a tool for monitoring and developing solutions to increase financial inclusion
- ♦ Furthermore, we're currently developing mechanisms to measure our impacts to direct our efforts to where there's more potential for shared value creation

Financial Education

Our innovative approach and delivery generate **trust** and **healthy relations** with the financial system



- Our financial education programs seek to raise awareness about the **importance of responsible money management and financial services**, in addition to learning about the role of the system and the opportunities it provides.
- To increase our reach and effectiveness, we offer financial education through different formats, including massive digital media, on and off-line training programs, and targeted alerts and communications to improve specific behaviors. Through these programs we meet the needs of millions of people, both clients and society in general.

<sup>&</sup>lt;sup>1</sup> Number of new clients financially included through Yape and savings account with at least 3 transactions on average in the last 3 months.

<sup>&</sup>lt;sup>2</sup> Cumulativo sinco 2020

 $<sup>^3</sup>$  Cumulative views that past the point when the key financial education information is conveyed. Results at Q3 2023

#### Our Social Strategy: Supporting People to Enhance their Skills, Effectiveness and Impact



# Enhancing Digital Capabilities

- BCP's Digital Workforce: Deploying Upskilling Strategy with a focus on Tech-Digital capabilities, reduced skills gap and deployed Upskilling Program to 13 out of 18 chapters and Product Owners.

## Attract and Retain the Best Talent

- Consolidated Credicorp's Employer Brand, with increased presence in social media and global recruiting events.
- International reach: Besides Peru, we reach countries like Chile, Colombia, Brazil, México, Costa Rica and Argentina. Moreover, we built a talent hub in Spain, from which we hire highly specialized IT and D&A professionals.
- Recruiting at BCP: Consolidated a customized digital talent attraction model; closed more than 500 processes, 81% within time targets.

# Equal Opportunity Workplace

- Created a Women Mentorship Program to foster female leadership; and increased the number of women spokespersons to give more visibility to women leaders.
- Included a focus on gender equality and proactive search for women talent in Credicorp's Employer Brand strategy.

#### Our Environmental Strategy: We Support the Transition to an Environmentally Sustainable Economy

#### Credicorp's Environmental Strategy Framework

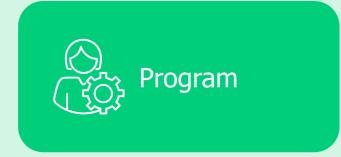
In 2023, we developed a holistic approach to tackle the environmental challenges in the markets we operate. Our environmental framework is comprised of 5 fronts:













Strategy

- Ongoing measurement of Scope 3 emissions for our wholesale banking portfolio for BCP (prioritized sectors), and investment portfolios of Prima AFP and Pacifico Seguros (prioritized asset classes) with PCAF methodology
- Commitment to be carbon neutral by 2032 in own operations
- Develop **Emission Factors Study** in partnership with top local university



- Alignment of exclusion criteria for credit and investment businesses across the Company
- Developed **green taxonomy** aligned with international standards
- New environmental questionnaires for wholesale banking clients



Engagement & Reporting

- ♦ First **TCFD** report to be issued by end of 2023
- Actively participate in the efforts for the development of a national green taxonomy



 Develop plan for training of specialized teams to reinforce knowledge and capabilities on ESG risks for specific sectors.

#### Our Environmental Strategy: We Support the Transition to an Environmentally Sustainable Economy

# Credicorp's Environmental Strategy Framework

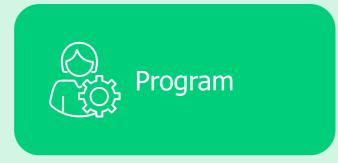
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We promote the generation of Green and Transition Businesses, and the integration of sustainability into business decisions

#### Sustainable loans



#### \$310 million<sup>1</sup>

in tagged green wholesale loans (32 operations)

#### \$30 million

**green bond issued** (1st international issuance by a private bank in Peru)

- Launched new green mortgage product
- Currently exploring new opportunities for green microfinance products

#### Sustainable investments

 Our subsidiaries integrate ESG factors in the analysis and evaluation of their investments

% of portfolio covered by ESG evaluation



pacifico

PRIMA

94%

**57%** 

**79%** 

We focus on **promoting the adoption of ESG practices** in the companies in which we invest through **engagement** and **active role** 

<sup>1</sup> YTD 2023

#### The Social Impact of Climate Change: Our Response to the Climate Emergency

- During 2023, Peru faced strong climate emergencies, with the arrival of Cyclone Yaku in the first quarter and the El Niño Phenomenon (FEN) at the year's end, likely impacting 2024.
- Peru is vulnerable to unusual weather events. Depending on the intensity, these events could affect nature, people's homes and livelihoods, infrastructure, and productive activity.
- Our subsidiaries joined efforts in the campaign #PreparadosEstamosMasSeguros – "We're safer when we're prepared" – with the objective of improving the resilience of our stakeholders.

#### #PreparadosEstamosMasSeguros

- Hosted in-person and online training sessions and prevention fairs in Lima and other provinces, including regions in the north (Piura and Trujillo), possibly the most exposed regions.
- Strengthened our help channels by offering recommendations to establish action plans, asynchronous digital advice to clients who receive support to reorganize their economy and credit assistance for clients with payment problems.



- Implemented internal risk management policies around FEN for wholesale clients, including monitoring their financial evolution and payment behavior, focusing on most vulnerable sectors (Agriculture, Fishing, Textile, Transport).
- Provided credit assistance for clients with payment problems.



- Launched plan "Perú Preparado", which promotes prevention among entrepreneurs by offering them financial products to protect their assets and businesses against natural disasters.
- Alongside Pacífico, launched microinsurance products for small business and home protection against natural disasters and other risks.



- Launched plan "Frente al FEN, No Estás Solo" with the goal of promoting prevention in clients, companies and people in the context of El Niño.
- Adjusted claims reserves in preparation for potential increase in losses and claims derived from the climate emergency.

#### Our Achievements Have Been Acknowledged by the Market and Encourage Us to Continue Generating Positive Impact

71% of investors surveyed consider our ESG advancement to be very valuable, acknowledging the emphasis placed on G and S.



Best ESG Program in LatAm





"Perú por los ODS"

Award

with our Platform of

Opportunities and Products
for Women



Lowered ESG risk rating to **22.1 (Medium Risk)** from 31.6 (High Risk)



Increased ESG rating to **AA (Leader)** from A (average)

#### **Our Focus for the Next Years**

#### Focus for 2024 – 2025

E

- Increase our green value proposition beyond wholesale, expanding into our retail, microfinance, and insurance businesses.
- ♦ Increase the scope of our scope 3 emissions measurement for our investment, loans, and insurance portfolios.
- Develop capabilities to better advice and engage with clients regarding levers to reduce their environmental impact.
- Develop an approach to other environmental topics.

S

- Increase impact of our inclusive initiatives, beyond reach.
- Continue expanding financial inclusion through initiatives that promote the reach and use of our solutions.
- Integrate inclusion and diversity lenses in our sustainable solutions to reach more vulnerable sectors of society.
- ♦ Further integrate sustainability in the organization through **culture** and **development of capabilities**.
- ♦ Advance our efforts in gender equality and continue improving our gender balance across the organization.

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- Revamp our Sustainability Strategy with a focus on 2030
- ♦ Implement recommendations resulting from the external evaluation of the Board
- Measure the impact of our sustainability initiatives
- Continue Integrating ESG factors in decision making processes



# Contribute to improving lives by driving the changes that our countries need

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