

## CREDICORP Ltd. reports Fourth Quarter and Year End 2009 Earnings

Lima, Peru, February 4, 2009 - Credicorp (NYSE:BAP) announced today its unaudited results for the fourth quarter of 2009. These results are reported on a consolidated basis in accordance with IFRS in nominal U.S. Dollars.

## HIGHLIGHTS

- Credicorp reported net earnings of US\$ 122.3 million for 4Q09, in line with 3Q09 results, totaling earnings for the year 2009 of US\$ 469.8 million, which is a substantial $31.3 \%$ increase from last year. This resulted in improved ROAA of 2.22\% (vs. $1.72 \%$ in 08) and a $24.1 \%$ ROAE (vs. $22.3 \%$ in 08).
- Following a strong contraction in lending activity in 1Q09 and sluggish demand for financing throughout the year, a turnaround was finally recorded in 4Q09, particularly in the local currency denominated wholesale portfolio, leading to QoQ total loan growth of $8.6 \%$. Thus, total loan book growth for the year reached an important $9.9 \%$, which represents in real terms (net of revaluation effect on our soles loan book) growth of approximately 7.4\%.
- In addition, NII recovered in line with the loan portfolio and grew $10.9 \%$ QoQ as NIM also flipped back to $5.1 \%$ for the quarter. This contributed to growth of NII for the year of $8.4 \%$, which was also the result of sound funding strategies and a good defensive policy on margins. NIM for the year reflected a stable evolution with a slight upward trend reaching $4.8 \%$ vs. $4.6 \%$ the previous year.
- A further $14 \%$ increase in fee income compensated for lower income from FX transactions and gains from the sale of securities this 4 Q and led to an $8.1 \%$ QoQ increase in total non-financial income. For the year, the significant gains on the sale of securities in the 1 H 09 plus a solid 10\% fee income expansion resulted in robust 16.6\% growth for this income line in 2009.
- Our PDL ratio peaked in 4Q09 reaching $1.59 \%$ as a result of the economic slowdown, though provisions for loan losses remained at a relatively high level to ensure a comfortable coverage ratio, which remains above 190\%.
- The continuing good performance of the insurance business, which reported a $25 \%$ QoQ increase in premiums net of claims to reach US\$ 45 million for the quarter, reflect the low casualty rate that has characterized this year.
- Operating costs reflect the typical year-end increase and grew almost 23\% QoQ. However, yearly growth of $10.9 \%$, which includes the impact of the revaluation of the local currency in which most of the administrative and personnel cost are denominated, was in line with expectations. However, given the lower than expected income growth, the efficiency ratio deteriorated from 41.7\% for 2008 to 42.1\% in 2009.
- BCP's operating results also reflected the 4 Q recovery of lending activity, and despite still high provisions and operating costs, reported an increased 4Q contribution to Credicorp of US\$ 104.5 million for 4Q09. Nevertheless, these high levels of provisions resulting from the economic slowdown and the high expense base after the recent network expansion, and exacerbated by the local currency revaluation, led to a bottom line contribution to Credicorp 5\% lower for 2009 vs. 2008 of US\$ 388.5 million.
- BCP Bolivia performed well this 4Q09 reporting an $11 \%$ higher contribution of US\$ 9.5 million for the Q. Its total contribution for 2009 however dropped $33 \%$ reaching close to US\$ 29 million as a result of the economic and political environment and some regulatory intervention in the markets in which it operates.
- ASHC's reported further improvement in results this 4Q with a record Q earnings contribution of US\$ 14.9 million, up from US $\$ 8.4$ million in 3Q09. This result reveals a very clear recovery in both interest income and fee income from its AuM business, as well as lower provisions and some realized gains as the markets recover. Altogether, ASHC has had a record year with a contribution to Credicorp of close to US\$ 30 million.
- PPS continued performing better than expected after implementing its new business strategy and reported significant gains of US\$ 12.4 million, up from the US\$ 10.1 million contribution for 3Q09. This continued improvement is not only the result of stronger premium income and significantly lower claims, which led to a combined ratio of only $90.6 \%$, but also important gains from market recoveries. PPS is also a star contributor this year with a total of US\$ 37.4 million compared to a loss of US\$ 15.9 million in 2008.
- Prima AFP reported an increase YoY in income through higher fees and growth in its collections base. Its contribution reached US\$ 4.2 million for the Q and led to a contribution for the year $86 \%$ higher at US $\$ 20.1$ million, up from US $\$ 11.2$ million last year.
- The remarkably good results of all of Credicorp's non-banking businesses have therefore been crucial for the excellent bottom line results reported by Credicorp. This year's results finally reflect the potential contribution of all the businesses within the group since all have reached important profitability.


## I. Credicorp Ltd.

## Overview

Credicorp reported net earnings of US\$ 122.3 million for 4Q09, in line with 3Q09 results, totaling earnings for the year 2009 of US\$ 469.8 million, which is a substantial $31.3 \%$ increase from last year. This resulted in improved ROAA of $2.22 \%$ (vs. $1.72 \%$ in 2008) and a $24.1 \%$ ROAE (vs. $22.3 \%$ in 2008) for the year and represents EPS of 5.89 US Dollars.

The results achieved this year are especially remarkable for two reasons:
i) The difficult economic environment that led to a significant contraction of economic activity reflected by the drop in GDP from almost $10 \%$ in 2008 to about $1 \%$ within the year, making our growth numbers even more significant, and
ii) The important improvement in the business fundamentals of all of Credicorp's subsidiaries, with all of them achieving good profitability levels this year 2009 and supporting the overall performance of the group.

In fact, following the strong contraction in lending activity in 1Q09, and sluggish demand for financing throughout the year, a turnaround was finally recorded in 4Q09, particularly in the local currency denominated wholesale portfolio, leading to a QoQ total loan growth of 8.6\%. Thus, total loan book growth for the year reached an important 9.9\%, which represents in real terms (net of revaluation effect on our soles loan book) growth of approximately 7.4\%. This evolution is also reflected by the US Dollars/Nuevos Soles proportion of our portfolio, which moved from 67.5/32.5 to 60/40 during the year.

Furthermore, interest income for Q4 grew in line with this recovered lending activity and a good defensive policy on margins, while interest expenses continued to drop following the sound funding strategies applied throughout the year. Therefore, NII grew a strong $10.9 \%$ for the Q and led to the 8.4\% expansion of NII for the year 2009. Despite competitive pressures and the historically low level of interest rates, NIM for the year reflected a stable evolution with a slight upward trend reaching $4.8 \%$ vs. $4.6 \%$ the previous year.

Portfolio quality remained solid as our PDL ratio peaked in 4Q09 reaching a lower than expected $1.59 \%$. Provisions for loan losses were nevertheless still kept relatively high to accommodate the inclusion of Financiera Edyficar, which required an additional US\$ 5.8 million in provisions to align its coverage ratio with the group's policy and ensure a comfortable coverage ratio for the group, which remains above 190\%.

Fee income performed well and increased this $4 Q$ by an additional $14 \%$, compensating for lower income from FX transactions and gains from the sale of securities and leading to an $8.1 \%$ QoQ increase in total non-financial income. For the year, the significant gains on the sale of securities in the 1 H 09 plus a solid $10 \%$ fee income expansion resulted in robust $16.6 \%$ growth for this income line in 2009.

Premiums net of claims generated by our insurance business reported a $25 \% \mathrm{QoQ}$ increase, reaching US\$ 45 million for the quarter. This is a reflection of the company's continuing good performance following the long restructuring process of the last three years and the low casualty rate that has characterized this year. The importance of the recovery in this business for the overall results of Credicorp becomes more obvious when looking at the year end results of this line, which grew 165\% from US\$52 million to US\$ 138 million.

Operating costs reflect the typical year-end increase and grew almost 23\% QoQ. However, yearly growth of $10.9 \%$ which includes the impact of the revaluation of the local currency in which most of the administrative and personnel cost are denominated, was in line with expectations. However, given the lower than expected income growth, the efficiency ratio deteriorated from $41.7 \%$ for 2008 to $42.1 \%$ in 2009.

| Credicorp Ltd. | Quarter |  |  | Change \% |  | Year ended |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ thousands | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 | 2009 | 2008 | 2009/2008 |
| Net Interest income | 237,963 | 214,547 | 214,230 | 11.1\% | 10.9\% | 891,918 | 822,922 | 8.4\% |
| Total provisions, net of recoveries | $(44,044)$ | $(38,216)$ | $(5,621)$ | 683.6\% | 15.3\% | $(163,392)$ | $(47,760)$ | 242.1\% |
| Non financial income | 176,785 | 163,541 | 159,387 | 10.9\% | 8.1\% | 690,691 | 592,481 | 16.6\% |
| Insurance premiums and claims | 45,029 | 36,018 | 20,284 | 122.0\% | 25.0\% | 138,225 | 51,992 | 165.9\% |
| Operating expenses | $(260,064)$ | $(211,568)$ | $(220,261)$ | 18.1\% | 22.9\% | $(898,639)$ | $(810,540)$ | 10.9\% |
| Income before non-recuring items, translation results, employees' profit sharing and income taxes | 155,669 | 164,322 | 168,018 | -7.3\% | -5.3\% | 658,802 | 609,096 | 8.2\% |
| Translation results | 1,075 | 12,046 | $(31,813)$ | 103.4\% | -91.1\% | 12,371 | $(17,650)$ | 170.1\% |
| Impairment | $(2,661)$ | (945) | $(40,856)$ | -93.5\% | 181.6\% | $(9,825)$ | $(50,274)$ | -80.5\% |
| Provision Atlantic Blue Chip Fund and propietary exposure |  |  | $(43,489)$ | -100.0\% | 0.0\% |  | $(43,489)$ | -100.0\% |
| Employees' profit sharing and income taxes | $(21,112)$ | $(45,285)$ | $(33,771)$ | -37.5\% | -53.4\% | $(156,913)$ | $(124,352)$ | 26.2\% |
| Net income | 132,971 | 130,139 | 18,089 | 635.1\% | 2.2\% | 504,435 | 373,331 | 35.1\% |
| Minority Interest | 10,675 | 8,432 | 4,597 | 132.2\% | 26.6\% | 34,651 | 15,575 | 122.5\% |
| Net income attributed to Credicorp | 122,296 | 121,707 | 13,491 | 806.5\% | 0.5\% | 469,783 | 357,756 | 31.3\% |
| Net income/share (US\$) | 1.53 | 1.53 | 0.17 | 806.5\% | 0.5\% | 5.89 | 4.49 | 31.3\% |
| Total loans | 11,594,918 | 10,675,462 | 10,546,378 | 9.9\% | 8.6\% | 11,594,918 | 10,546,378 | 9.9\% |
| Deposits and Obligations | 14,095,983 | 13,672,287 | 13,779,414 | 2.3\% | 3.1\% | 14,095,983 | 13,779,414 | 2.3\% |
| Net Shareholders' Equity | 2,310,586 | 2,130,102 | 1,689,394 | 36.8\% | 8.5\% | 2,310,586 | 1,689,394 | 36.8\% |
| Net interest margin | 5.1\% | 4.7\% | 4.9\% |  |  | 4.8\% | 4.6\% |  |
| Efficiency ratio | 44.0\% | 39.8\% | 46.4\% |  |  | 42.1\% | 41.7\% |  |
| Return on average shareholders' equity | 22.0\% | 24.0\% | 3.1\% |  |  | 24.1\% | 22.3\% |  |
| PDL/Total loans | 1.59\% | 1.55\% | 0.79\% |  |  | 1.6\% | 0.8\% |  |
| Coverage ratio of PDLs | 192.0\% | 191.7\% | 270.7\% |  |  | 192.0\% | 270.7\% |  |
| Employees | 18,901 | 19,269 | 19,896 |  |  | 18,901 | 19,896 |  |

Thus, despite the difficult and sluggish year, income before non-recurring items, translation results, profit sharing and income taxes has grown $8.2 \%$ this year. This also makes it evident that the significant improvement in Credicorp's bottom line is strongly related to the performance of the non-banking businesses, i.e. the insurance and asset management businesses, which last year generated significant losses but has now completely recovered, performing better than expected this year.

Therefore, in the absence of crisis related losses, and following the good results in all business segments of the group, bottom line results for Credicorp improve significantly compared to 2008, with its reported US\$ 469.8 million net earnings, and reflect the real earnings generation capacity and future potential of the Credicorp group.

## Credicorp - The Sum of Its Parts

Credicorp's 4Q09 results once again reflect better performance at all its subsidiaries. Furthermore, the recovery in economic activity has reactivated loan growth though the effects of the recession are certainly visible in our banking business' operating performance for the year, mainly through the significantly higher provisions for loan losses that put significant burden on its bottom line results. Credicorp's overall performance has undoubtedly been positively impacted by improvements in the financial environment and subsequent recoveries in market valuations. However, more significant are the improvements evident in the operating performance of Credicorp's non-banking businesses, as both the asset management business and the insurance business have had an excellent year, reaching core earnings that reflect an important increase in the profitability of those businesses.

BCP saw the reactivation of demand for loans and improvement of its interest income and fee income generation this 4Q, leading to better NIMs and expansion of its core business income, which led to the excellent net earnings level reported, without having to rely on extraordinary trading income from the first two Qs. Provisions for its core business were lower, in line with 3Q, but this time included an additional US\$ 5.8 million provision related to the EDYFICAR acquisition in order to align its coverage ratio with BCP standards. Therefore, BCP's contribution to Credicorp was strong and 6\% higher at US\$ 104.5 million for Q4.

For the year, BCP's results are a real achievement, given the market conditions under which we have had to operate, particularly the abrupt slowdown experienced in our market. Therefore, BCP's year end contribution to Credicorp's results reveal a drop of only $5 \%$ with net earnings contribution reaching US\$ 388.5 million and a ROAE of $26.6 \%$ for 2009.

| Earnings Contribution | Quarter |  |  | Change \% |  | Year to end |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (US\$ Thousands) | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 | 2009 | 2008 | 2009/2008 |
| Banco de Crédito BCP(1) | 104,518 | 98,826 | 82,867 | 26\% | 6\% | 388,501 | 410,859 | -5\% |
| BCB | 9,521 | 7,086 | 11,414 | -16.6\% | 34.4\% | 30,372 | 42,878 | -29\% |
| Atlantic | 14,856 | 8,444 | $(65,468)$ | 123\% | 76\% | 29,716 | $(50,395)$ | 159\% |
| PPS | 12,372 | 10,088 | $(7,440)$ | 266\% | 23\% | 37,374 | $(15,901)$ | 335\% |
| Grupo Crédito (2) | 5,548 | 6,878 | 5,273 | 5\% | -19\% | 26,556 | 18,271 | 45\% |
| Prima | 4,224 | 5,661 | 1,437 | 194\% | -25\% | 20,798 | 11,203 | 86\% |
| Others | 1,324 | 1,217 | 3,836 | -65\% | 9\% | 5,758 | 7,068 | -19\% |
| Credicorp and Others (3) | $(14,996)$ | $(2,529)$ | $(1,741)$ | 761\% | 493\% | $(12,363)$ | $(5,079)$ | 143\% |
| Credicorp Ltd. | $(14,992)$ | $(2,994)$ | $(2,464)$ | 508\% | 401\% | $(13,787)$ | $(7,517)$ | 83\% |
| Otras | (4) | 465 | 723 | -101\% | -101\% | 1,424 | 2,438 | -42\% |
| Net income attributable to Credicorp | 122,298 | 121,707 | 13,491 | 807\% | 0\% | 469,784 | 357,756 | 31\% |

(1) Includes Banco de Crédito de Bolivia.
(2) Includes Grupo Crédito, Servicorp and Prima AFP
(3) Includes taxes on BCP's and PPS's dividends, and other expenses at the holding company level.

BCP Bolivia reported a contribution of US\$ 9.5 million for 4Q09 vs. US\$ 7.1 million for 3Q09. This $34 \%$ QoQ increase responds to gains in the sale of Visa shares to a third party, since Credicorp's business results have been affected by the fact that investment activity in Bolivia remains stagnant and regulatory intervention on fees and salaries has squeezed earnings. Despite this evolution and that Bolivia's contribution for the year revealed a 29\% drop, it still totaled US\$ 30.4 million, which reflects a still satisfactory return on investment at 30.4\%.

ASHC's reported further improved results this 4Q09 with an earnings contribution of US\$ 14.9 million, up from US\$ 8.4 million in 3Q09. This excellent 4 Q result contributed significantly to ASHC's all time high contribution to Credicorp for the year of US\$ 29.7 million. Overall, after the strong impact of the world crisis and the asset management scandals that ASHC had to absorb in 2008, the recovery of its core business has been substantial. Although the merits of this improvement are due in first line to the market recovery, they are also largely the result of appropriate financial management that led to higher margins taking advantage of the low interest rates. In addition, better fee income in Q4 starts showing the benefits of a corporate focus on improving the group's investment strategies, fee structure, risk policies and many other elements to achieve the best market practices for Credicorp's AM business.

PPS obtained net earnings of US\$ 16.3 million in 4Q09, topping the US $\$ 13.3$ million recorded in 3Q09. This contributed strongly to Pacífico's record earnings in 2009 of US\$ 49.2 million, in stark contrast to the US $\$ 15.9$ million loss reported in 2008. But more significant than the bottom linewhich also benefited from financial income- is the technical result, which indicates that the core business performance obtained in 2009 was US\$ 79.9 million, representing a significant improvement over last year's result. This is due to the reduction in the claims rate, which went from $84.3 \%$ in 2008 to $65.2 \%$ in 2009, and is the product of the changes and improvements that have been implemented over the last few years in terms of underwriting management and operating controls. These measures go hand-in-hand with the risk diversification and de-concentration strategy that the company has been working on since 2006. The results of these efforts have become evident in stages and are reflected in a number of internal fronts. Consequently, PPS contributed US\$ 12.4 million to Credicorp, which exceeded the result obtained in 3Q09 and the loss of US\$ -7.4 million seen in 4Q08, and led to a record contribution for the year 2009 of US\$ 37.4 million, a substantial turnaround from the losses of US\$15.9 million generated in 2008.

Finally, Prima's performance this 4Q reflects increased expenditures in marketing and payroll, and no further tax provision reversals as in Q3, leading to the $25 \%$ lower bottom line results. Despite this lower reported earnings for Q4 and notwithstanding a recent and temporary law that stipulates that the additional salaries of July and December 2009 and 2010 are not subject to contributions into the fund, Prima AFP reported an $86 \%$ increase in its contribution to Credicorp for the year reaching US\$ 20.8 million compared to US\$ 11.2 million in 2008. Thus, Prima's earnings reflect an
improved 15.8\% ROE for 2009. This performance is the result of the increase in fees introduced by the end of 2008 and the appreciation of the local currency, given that its income is primarily in local currency. Furthermore, it also reflects the stability in the domestic labor market, where Prima maintains its dominant position, capturing important market shares (30.6\% of FuM, 32.2\% of collections and $43.1 \%$ of voluntary contributions to the funds).

Further to this chart, Credicorp Ltd. shows in Q4 a reversal of a translation gain booked in Q2 as a result of the effect of the local currency revaluation in that period on declared and not yet paid dividends, which had an equivalent translation loss booked at BCP. The reversal is an internal booking and is therefore neutral to the corporation's bottom line results after consolidation.

The aforementioned improvements at Credicorp's non-banking subsidiaries, as well as the stable earnings generation at BCP despite a tough economic environment, resulted in the strong $31 \%$ growth in net earnings attributable to Credicorp for the year 2009, reaching a record level.
The operating improvements were subsequently reflected in excellent financial ratios including: 24.1\% ROAE, 2.22\% ROAA, a 42.1\% efficiency ratio, 4.8\% NIM and, 1.59\% PDLs with 192\% PDL coverage.

## II. Banco de Crédito - BCP - Consolidated

## Overview 4Q09

BCP's net income in 4Q09 was US\$ 107.4 million, which represents growth of $5.9 \%$ QoQ and 24.0\% YoY. These results reflect the bank's significant capacity to generate income, making this quarter the highest performer in 2009 despite a context of low growth in banking activity.

| Banco de Crédito and Subsidiaries | Quarter |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ 000 | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 |
| Net Financial income | 211,233 | 197,262 | 189,322 | 11.6\% | 7.1\% |
| Total provisions, net of recoveries | $(44,933)$ | $(38,917)$ | $(6,429)$ | 598.9\% | 15.5\% |
| Non financial income | 144,977 | 129,689 | 141,434 | 2.5\% | 11.8\% |
| Operating expenses | $(197,956)$ | $(161,093)$ | $(171,967)$ | 15.1\% | 22.9\% |
| Income before translation results, employees' profit sharing and income taxes | 113,321 | 126,941 | 152,360 | -25.6\% | -10.7\% |
| Translation results | 12,609 | 10,204 | $(28,346)$ | 144.5\% | 23.6\% |
| Employees profit sharing and income taxes | $(18,207)$ | $(35,400)$ | $(36,851)$ | -50.6\% | -48.6\% |
| Net income | 107,398 | 101,456 | 86,631 | 24.0\% | 5.9\% |
| Net income/share (US\$) | 0.048 | 0.046 | 0.039 | 0.178 | 0.190 |
| Total loans | 11,577,303 | 10,572,063 | 10,444,723 | 10.8\% | 9.5\% |
| Deposits and obligations | 14,465,809 | 13,946,714 | 14,063,720 | 2.9\% | 3.7\% |
| Shareholders equity | 1,675,533 | 1,556,224 | 1,400,404 | 19.6\% | 7.7\% |
| Net financial margin | 5.0\% | 4.9\% | 4.6\% |  |  |
| Efficiency ratio | 53.8\% | 48.8\% | 57.3\% |  |  |
| Return on average equity | 26.6\% | 27.1\% | 25.5\% |  |  |
| PDL/Total loans | 1.59\% | 1.56\% | 0.79\% |  |  |
| Coverage ratio of PDLs | 192.3\% | 191.8\% | 271.9\% |  |  |
| BIS ratio | 14.5\% | 14.5\% | 11.5\% |  |  |
| Branches | 334 | 330 | 330 |  |  |
| Agentes BCP | 2,801 | 2,435 | 1,851 |  |  |
| ATMs | 996 | 951 | 890 |  |  |
| Employees | 15,501 | 15,936 | 15,971 |  |  |

Improved performance in 4Q09 can be explained by:
i) The increase in net interest income (NII) due to loan growth that generated higher interest income, which was strengthened by lower interest expenses;
ii) The expansion in non-financial income caused by a significant increase in banking services commissions, particularly those from Corporate Finance, subsidiaries and others.
iii) Lower income tax provisions, which were primarily the result of tax effects produced by tax deductible FX related losses on currency indexed instruments that generate tax free interest income, situation that was clarified by the tax regulator in 4Q09.

BCP's favorable performance helped offset the strong increase in operating expenses due primarily to higher administrative expenses and a less significant expansion in salaries and employee benefits. Higher administrative expenses are also related to seasonal effects that accumulates costs at the end of the year.

It is important to emphasize that the $9.4 \%$ and $9.5 \% \mathrm{QoQ}$ increases achieved in loan quarter-end balances and average daily balances, respectively, are primarily attributable to an expansion in the domestic currency denominated portfolio both in Retail Banking and Wholesale Banking. Notwithstanding and unlike in the previous quarters, the foreign currency denominated portfolio also experienced an increase this 4Q. Furthermore, it is also noteworthy that loan growth in 4Q09 took place in a context of exchange rate stability ( $0.21 \%$ devaluation of the Nuevo Sol) that contrasts with the scenario observed in other quarters this year.

In 4Q09, the expansion of loans and the continuing deceleration in growth of past due loans have generated a past due ratio similar to last quarter's (1.59\% in 4Q09 and 1.56\% in 3Q09).

Translation results in Q4 respond to a reversal of a translation loss booked at BCP in Q2 as a result of the effect of the local currency revaluation in that period on declared and not yet paid dividends, which had an equivalent translation gain booked at Credicorp. The reversal is an internal booking and is therefore neutral to the corporation's bottom line results after consolidation.

## Core Revenues

| Core Revenues | Quarter |  |  | Change $\%$ |  | Year ended |  | Change $\%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| US\$ 000 | $\mathbf{4 Q 0 9}$ | $\mathbf{3 Q 0 9}$ | $\mathbf{4 Q 0 8}$ | $\mathbf{4 Q 0 9 / 4 Q 0 8}$ | $\mathbf{4 Q 0 9 / 3 Q 0 9}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9 / 2 0 0 8}$ |
| Net interest and dividend income | 211,233 | 197,262 | 189,322 | $11.6 \%$ | $7.1 \%$ | 798,217 | 728,583 | $9.6 \%$ |
| Fee income, net | 109,546 | 93,348 | 84,826 | $29.1 \%$ | $17.4 \%$ | 368,067 | 336,844 | $9.3 \%$ |
| Net gain on foreign exchange transactions | 23,430 | 25,559 | 33,175 | $-29.4 \%$ | $-8.3 \%$ | 93,462 | 109,032 | $-14.3 \%$ |
| Core Revenues | $\mathbf{3 4 4 , 2 0 9}$ | $\mathbf{3 1 6 , 1 6 9}$ | $\mathbf{3 0 7 , 3 2 3}$ | $\mathbf{1 2 . 0 \%}$ | $\mathbf{8 . 9 \%}$ | $\mathbf{1 , 2 5 9 , 7 4 6}$ | $\mathbf{1 , 1 7 4 , 4 5 9}$ | $\mathbf{7 . 3} \%$ |

During 4Q09, BCP's operating income totaled US\$ 344.2 million. This figure was $8.9 \%$ higher than the US\$ 316.2 million obtained in 3Q09 and $12.0 \%$ above the US\$ 307.3 million generated in 4Q08. This result is in line with the increase observed in economic activity at the end of 2009 and represents the year's highest quarterly revenues. Favorable performance can be explained primarily by:
i) The increase in NII due to higher interest income on loans and lower interest expenses due to lower interests on deposits; and
ii) The significant growth in banking services commissions, attributable primarily to Corporate Finance, Credifondo, Credileasing and credit card transactions.

## Accumulated Results in 2009

During 2009, BCP's business took place in a scenario characterized by a contraction in the demand for loans due to the global economic downturn. In this context, BCP recorded net income for US\$ 397.4 million in 2009, which indicates only a moderate $6.2 \%$ decline with regard to the US\$ 423.5 million registered in 2008.

The significant increases of $222.0 \%$ and $12.0 \%$ registered in loan provisions and operating expenses, respectively, represented the principal causes of this decline but were significantly mitigated by:
i) The $7.3 \%$ increase in operating income due to adequate and effective financial management, which translated into $9.6 \%$ and $9.3 \%$ growth in NII and banking services commissions, respectively, despite the sluggish market environment and business slowdown and the dropping interest rates;
ii) Higher earnings on securities sales (+162.7\%) attributable to timely treasury management reflected in the identification of an opportunity in the trading in international markets of sovereign and global bonds; and
iii) Translation earnings for US\$ 7.8 million, which contrast with the US\$ 12.2 million loss recorded in 2008.

| Banco de Crédito and subsidiaries | Year |  | Change $\%$ |
| :--- | ---: | ---: | ---: |
| US\$ million | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9 / 2 0 0 8}$ |
| Net financial income | 798,217 | 728,583 | $9.6 \%$ |
| Banking services commissions | 368,067 | 336,844 | $9.3 \%$ |
| Net gain on foreign exchange transactions | 93,462 | 109,032 | $-14.3 \%$ |
| Operating income | $\mathbf{1 , 2 5 9 , 7 4 6}$ | $\mathbf{1 , 1 7 4 , 4 5 9}$ | $\mathbf{7 . 3} \%$ |
| Net gain on sales of securities | 101,349 | 38,574 | $162.7 \%$ |
| Other income | 15,067 | 17,202 | $-12.4 \%$ |
| Total income | $\mathbf{1 , 3 7 6 , 1 6 2}$ | $\mathbf{1 , 2 3 0 , 2 3 5}$ | $\mathbf{1 1 . 9 \%}$ |
| Total provisions, net of recoveries | $(165,104)$ | $(51,275)$ | $222.0 \%$ |
| Operating expenses | $(692,423)$ | $(618,191)$ | $12.0 \%$ |
| Translation results | 7,802 | $(12,244)$ | $-163.7 \%$ |
| Employee profit sharing | $(16,463)$ | $(15,201)$ | $8.3 \%$ |
| Income taxes | $(111,421)$ | $(107,979)$ | $3.2 \%$ |
| Minority interest | $(1,175)$ | $(1,816)$ | $-35.3 \%$ |
| Net income | $\mathbf{3 9 7 , 3 7 8}$ | $\mathbf{4 2 3 , 5 2 9}$ | $\mathbf{- 6 . 2 \%}$ |
| Net income per common share $(U S \$)$ | 0.178 | 0.190 | $-6.2 \%$ |
| Total Loans | $11,577,303$ | $10,572,063$ | $9.5 \%$ |
| Deposits and obligations | $14,465,809$ | $13,946,714$ | $3.7 \%$ |
| Net shareholders equity | $1,675,533$ | $1,556,224$ | $7.7 \%$ |
| Net interest margin | $4.8 \%$ | $4.5 \%$ |  |
| Efficiency ratio | $51.9 \%$ | $50.3 \%$ |  |
| Return on average equity | $26.6 \%$ | $32.8 \%$ |  |

Growth in NII is primarily attributable to a $10.2 \%$ increase in interest income on loans that was reinforced by a $24.3 \%$ contraction in financial expenses, which in turn offset a decline in interest income on trading securities and deposits of $50.1 \%$ and $74.2 \%$, respectively. In this context, NIM improved, going from $4.54 \%$ to $4.81 \%$ (2008 vs. 2009).

The increase in banking services commissions is attributable primarily to higher income in Corporate Finance, savings accounts, credit cards, collections and payments and foreign trade transactions.

Higher loan provisions were made to cover requirements in the Retail Banking portfolio, particularly in the consumer loan segment. At the end of 2009, the past due ratio was $1.59 \%$ compared with $0.79 \%$ in 2008. Nevertheless, it is important to emphasize that this ratio's upward trend began to slow down in the second half of the year. During the last quarter, the past due ratio did not increase due to end-of-year expansion in the loan portfolio. Coverage on the past due portfolio was $192.3 \%$.

In terms of operating expenses, the increase observed during 2009 was due primarily to higher administrative expenses (+15.9\%) associated with initiatives that were undertaken throughout the year to improve mid-term operating efficiency. However, it is important to highlight that the increase in administrative expenses were further exacerbated by the domestic currency's annual revaluation of $8 \%$. In this context, the efficiency ratio deteriorated slightly, going from $50.3 \%$ in 2008 to $51.9 \%$ in 2009.

Finally, in terms of profitability, BCP achieved a ROAE of $26.6 \%$ and ROAA of $2.1 \%$.

## II. 1 Interest Earning Assets (IEA)

A reactivation in demand for loans has led to real QoQ growth of $9.5 \%$ in current loans, which are the primary component of interest earning assets. This QOQ growth was the highest registered in 2009.

| Interest Earning Assets | Quarter |  |  | Change \% |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
| US\$ 000 | $\mathbf{4 Q 0 9}$ |  |  | $\mathbf{3 Q 0 9}$ | $\mathbf{4 Q 0 8}$ |
| 4Q09/4Q08 | $\mathbf{4 Q 0 9 / 3 Q 0 9}$ |  |  |  |  |
| BCRP and Other Banks | $2,980,575$ | $2,749,996$ | $2,875,230$ | $3.7 \%$ | $8.4 \%$ |
| Interbank funds | 75,000 | 68,132 | 28,662 | $161.7 \%$ | $10.1 \%$ |
| Trading Securities | 70,318 | 89,718 | 36,084 | $94.9 \%$ | $-21.6 \%$ |
| Available securities available for sale securities | $3,026,542$ | $2,793,015$ | $3,406,248$ | $-11.1 \%$ | $8.4 \%$ |
| Current Loans, net | $11,393,557$ | $10,406,954$ | $10,362,659$ | $9.9 \%$ | $9.5 \%$ |
| Total interest earning assets | $\mathbf{1 7 , 5 4 5 , 9 9 2}$ | $\mathbf{1 6 , 1 0 7 , 8 1 5}$ | $\mathbf{1 6 , 7 0 8 , 8 8 3}$ | $\mathbf{5 . 0} \%$ | $\mathbf{8 . 9 \%}$ |

The increase in funds obtained by growth in deposits and bond issues conducted throughout the last quarter of the year are reflected in the expansion in interest earning assets of $8.9 \% \mathrm{QoQ}$ and $5.0 \%$ YoY. Loans capture the majority of growth in these assets and accounted for $64.9 \%$ of total interest earning assets at year end. This considerable $9.5 \%$ QoQ increase is attributable to an expansion in local currency denominated portfolio of Wholesale Banking and Retail Banking, which is a satisfactory evolution given that the Nuevo Sol remained relatively stable throughout the quarter, devaluating a mere 0.2\%.

Interest Earning Assets December 2009


Interest Earning Assets December 2008


## Loan Portfolio

At the end of year, BCP's net loans totaled US\$ 11,224 million, registering $9.4 \%$ growth QoQ and $9.8 \%$ YoY. The figure below shows the evolution in 2009 both in terms of quarter-end balances and average daily balances for each month and makes evident the recovery of growth in loans during 4Q09.


- Average daily balance --Quarter-end balance

If we analyze average daily balances on a per currency basis, it is clear that loan expansion in 4Q09 was basically seen in the domestic currency portfolio. Nevertheless, it is important to emphasize that for the first time this year, the foreign currency portfolio experienced no contractions and actually grew 0.9\% QoQ.

Growth in the domestic currency portfolio can be explained primarily by an expansion in the Retail Banking Sector, which recorded the highest quarterly increase ( $7.3 \%$ ) of this year. The most dynamic segments this quarter were mortgage loans which were up $10.2 \%$ for the Q , and SME, which grew $7.6 \%$ reflecting also the incorporation of Edyficar, probably one of the most important strategic moves for our future business growth and a real commitment to increasing bank penetration and formalization of our economy. Wholesale banking demonstrated 1.8\% growth QoQ in the domestic currency portfolio that is mainly due to recovery in the middle market banking portfolio, which grew $5.7 \%$ QoQ following a decline in last quarter. In terms of the foreign currency portfolio, unlike the scenario seen last quarter, both the wholesale and retail banking portfolios registered a slight increase.

## Average Daily Balances

| Segments | Domestic Currency Loans (1) <br> (Nuevos Soles million) |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{4 Q 0 9}$ | $\mathbf{3 Q 0 9}$ | $\mathbf{4 Q 0 8}$ | YoY | $\mathbf{Q 0 Q}$ |
| Wholesale Banking | $\mathbf{4 , 7 0 6 . 6}$ | $\mathbf{4 , 6 2 4 . 1}$ | $\mathbf{4 , 2 5 6 . 2}$ | $\mathbf{1 0 . 6 \%}$ | $\mathbf{1 . 8 \%}$ |
| Corporate | $3,535.5$ | $3,516.5$ | $2,998.8$ | $17.9 \%$ | $0.5 \%$ |
| Middle Market | $\mathbf{1 , 1 7 1 . 0}$ | $\mathbf{1 , 1 0 7 . 5}$ | $1,257.4$ | $-6.9 \%$ | $5.7 \%$ |
| Retail Banking | $\mathbf{7 , 1 7 2 . 3}$ | $\mathbf{6 , 6 8 6 . 1}$ | $\mathbf{5 , 6 1 2 . 2}$ | $\mathbf{2 7 . 8 \%}$ | $\mathbf{7 . 3 \%}$ |
| SME | $2,442.1$ | $2,269.4$ | $1,955.4$ | $24.9 \%$ | $7.6 \%$ |
| Mortgages | $\mathbf{1 , 8 2 6 . 3}$ | $1,656.9$ | $1,306.9$ | $39.7 \%$ | $10.2 \%$ |
| Consumer | $1,657.7$ | $\mathbf{1 , 5 8 6 . 7}$ | $1,331.4$ | $24.5 \%$ | $4.5 \%$ |
| Credit Cards | $\mathbf{1 , 2 4 6 . 3}$ | $\mathbf{1 , 1 7 3 . 0}$ | $1,018.4$ | $22.4 \%$ | $6.2 \%$ |
| Consolidated total loans (2) | $\mathbf{1 2 , 0 1 8}$ | $\mathbf{1 1 , 4 1 9}$ | $\mathbf{9 , 9 0 5 . 1}$ | $\mathbf{2 1 . 3} \%$ | $\mathbf{5 . 2 \%}$ |


| Foreign Currency Loans (1) (US\$ million) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 4Q09 | 3Q09 | 4Q08 | YoY | QoQ |
| 4,263.3 | 4,242.9 | 4,594.2 | -7.2\% | 0.5\% |
| 2,764.4 | 2,743.1 | 2,796.4 | -1.1\% | 0.8\% |
| 1,499.0 | 1,499.7 | 1,797.7 | -16.6\% | -0.1\% |
| 1,799.7 | 1,782.5 | 1,831.1 | -1.7\% | 1.0\% |
| 557.1 | 550.6 | 593.5 | -6.1\% | 1.2\% |
| 920.2 | 905.9 | 903.6 | 1.8\% | 1.6\% |
| 255.5 | 260.6 | 268.7 | -4.9\% | -1.9\% |
| 67.0 | 65.5 | 65.3 | 2.6\% | 2.4\% |
| 6,675 | 6,615 | 7,015.7 | -4.8\% | 0.9\% |

(2) Includes work out unit, other banking and BCP Bolivia

Domestic currency loans (SI. MM)


Foreign currency loans (US\$ MM)


## Market Share



BCP reported a $33.7 \%$ market share in loans at the end of December. This result not only maintains BCP as the market leader in loans but also represents an improvement in QoQ and YoY results, which were $32.2 \%$ and $31.8 \%$, respectively. This growth is particularly noteworthy in a context characterized by low loan growth during the better part of 2009 and strong competition in all segments.

At the end of November, market shares for Corporate and Middle Market banking increased slightly QoQ, registering $44.3 \%$ and $32.5 \%$, respectively ( $43.4 \%$ and $31.8 \%$, respectively, at the end of September 2009). Within Retail Banking, market shares per product also increased, particularly in the SME segment, which went from $15.7 \%$ to $20.1 \%$ due to the acquisition of Financiera Edyficar, which makes BCP the market leader in this segment.

## Dollarization

The 9.4\% QoQ growth in total loans was primarily the result of expansion in the domestic currency portfolio, which represented $39.6 \%$ of the total portfolio at the end of 2009 . This percentage exceeded the figure registered at the end of 3Q09.

This evolution is particularly notable if we compare the end-of-year positions in 2009 with those of 2008 when the domestic currency portfolio represented $32.5 \%$ of the total portfolio. This can be explained by the dynamism observed in loans in Nuevos Soles, which, unlike foreign currency loans, maintained their growth throughout 2009.


## II. 2 Deposits and Mutual Funds

Improvements in market value and an increase in fund affiliations produced a significant 12.7\% increase QoQ for BCP's mutual funds (Peru and Bolivia). Deposits grew 3.7\% QoQ, primarily due to in increase in company deposits. As a result, customer funds grew 4.8\% QoQ.

| Deposits and Obligations | Quarter |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ (000) | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 |
| Non-interest bearing deposits | 3,261,009 | 3,415,360 | 4,260,406 | -23.5\% | -4.5\% |
| Demand deposits | 1,179,634 | 883,553 | 1,630,976 | -27.7\% | 33.5\% |
| Saving deposits | 3,539,917 | 3,387,339 | 2,968,842 | 19.2\% | 4.5\% |
| Time deposits | 5,361,410 | 5,179,047 | 4,090,043 | 31.1\% | 3.5\% |
| Severance indemnity deposits (CTS) | 1,069,267 | 1,012,534 | 1,039,887 | 2.8\% | 5.6\% |
| Interest payable | 54,572 | 68,881 | 73,566 | -25.8\% | -20.8\% |
| Total customer deposits | 14,465,809 | 13,946,714 | 14,063,720 | 2.9\% | 3.7\% |
| Mutual funds in Perú | 2,042,159 | 1,779,085 | 1,273,566 | 60.3\% | 14.8\% |
| Mutual funds in Bolivia | 139,709 | 156,339 | 109,862 | 27.2\% | -10.6\% |
| Total customer funds | 16,647,677 | 15,882,138 | 15,447,148 | 7.8\% | 4.8\% |

Total customer funds grew $4.8 \%$ QoQ and $7.8 \%$ YoY due to increases in both customer deposits and mutual funds.

The funds managed by Credifondo were US\$ 2,042 million at the end of the year, which represents a $14.8 \%$ increase with regard to the US $\$ 1,779$ million registered at the close of 3Q09. This evolution was the result of both an increase in market value and customer migration from time deposits to mutual funds managed by BCP following a campaign to promote transfers. In this context, Credifondo maintains leadership in FuM and the number of clients, with shares of 42.0\% and $38.9 \%$, respectively.

Although a group of clients migrated from mutual funds during 4Q09, time deposits grew 3.5\% QoQ due to an increase in deposits from companies.

Deposits and Obligations


## Market Share

At the end of 4Q09, BCP maintained its leadership in deposits with a market share of $34.2 \%$ which was higher than the $32.8 \%$ recorded 3Q09. The table below shows market shares for each kind of deposits in domestic and foreign currency:

| Market share by type of deposit and currency |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
|  | Demand <br> deposits | Saving <br> deposits | Time <br> deposits | Severance <br> indemnity |
| LC | $38.8 \%$ | $36.8 \%$ | $21.6 \%$ | $39.0 \%$ |
| FC | $42.4 \%$ | $41.4 \%$ | $40.2 \%$ | $56.1 \%$ |

LC: Local Currency
FC: Foreign Currency

## Dollarization

Deposit de-dollarization continued in 2009 due to a context of appreciation of the Nuevo Sol against the US Dollar, which in annual terms represented an 8\% revaluation of the domestic currency.

II. 3 Net Interest Income

NII grew $7.1 \%$ QoQ due to a $3.1 \%$ increase in interest income, which was strengthened by the $5.2 \%$ QoQ reduction in interest expenses. This also led to an increase in NIM, which went from 4.87\% to 5.02\%.

| Net interest income | Quarter |  |  | Change \% |  | Year ended |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ 000 | 4Q09 | 3 Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 | 2009 | 2008 |  |
| Interest income | 301,319 | 292,292 | 327,007 | -7.9\% | 3.1\% | 1,204,914 | 1,266,009 | -4.8\% |
| Interest on loans | 274,340 | 260,705 | 269,851 | 1.7\% | 5.2\% | 1,057,384 | 959,490 | 10.2\% |
| Interest and dividends on investments | 43 | 384 | - | 100.0\% | -88.8\% | 3,131 | 4,326 | -27.6\% |
| Interest on deposits with banks | 2,327 | 2,351 | 13,944 | -83.3\% | -1.0\% | 13,775 | 53,451 | -74.2\% |
| Interest on trading securities | 22,008 | 27,730 | 38,598 | -43.0\% | -20.6\% | 109,723 | 219,679 | -50.1\% |
| Other interest income | 2,601 | 1,122 | 4,614 | -43.6\% | 131.8\% | 20,901 | 29,063 | -28.1\% |
| Interest expense | 90,086 | 95,030 | 137,685 | -34.6\% | -5.2\% | 406,697 | 537,426 | -24.3\% |
| Interest on deposits | 49,258 | 61,505 | 97,842 | -49.7\% | -19.9\% | 269,361 | 389,969 | -30.9\% |
| Interest on borrowed funds | 6,681 | 4,746 | 16,816 | -60.3\% | 40.8\% | 27,925 | 66,542 | -58.0\% |
| Interest on bonds and subordinated note | 20,916 | 16,501 | 14,386 | 45.4\% | 26.8\% | 67,929 | 54,262 | 25.2\% |
| Other interest expense | 13,231 | 12,278 | 8,641 | 53.1\% | 7.8\% | 41,482 | 26,653 | 55.6\% |
| Net interest income | 211,233 | 197,262 | 189,322 | 11.6\% | 7.1\% | 798,217 | 728,583 | 9.6\% |
| Average interest earning assets | 16,826,904 | 16,203,524 | 16,661,248 | 1.0\% | 3.8\% | 16,579,634 | 16,064,491 | 3.2\% |
| Net interest margin* | 5.02\% | 4.87\% | 4.55\% |  |  | 4.81\% | 4.54\% |  |

The quarterly evolution of NII indicates $7.1 \%$ growth that can be explained by:
i) The 5.2\% increase in interest income on loans stemming from 5.2\% growth in the average daily balance of the domestic currency portfolio, which offset lower yields on deposits and investments; and
ii) The significant contraction in expenses attributable to lower interest expenses on deposits, which fell $19.9 \%$ QoQ due primarily to lower interest rates. This offset the increase in interest on borrowed funds and on newly issued bonds in the international markets, which grew in 4Q09.

The aforementioned explains the improvement in NIM, which went from $4.87 \%$ in 3 Q09 to $5.02 \%$ in 4Q09 and an increase in NIM on loans, which reached 7.9\% in 4Q09.


For the full year 2009, overall NIM improved from $4.54 \%$ to $4.81 \%$. This improvement is the result of adequate asset \& liability management, management of our funding structure, liquidity position and their impact on interest expenses and interest income. On the income side, it is important to highlight the significant $10.2 \%$ increase in interest income on loans. This improvement is primarily due to continued growth in the Retail Banking's domestic currency portfolio that was further strengthened by Wholesale Banking's 4Q09 expansion in the same portfolio. This helped mitigate the $50.1 \%$ and $74.2 \%$ contraction in interest on investments and deposits, respectively. This reduction can be explained by the fact that yields were low throughout 2009 due to the strong contraction in interest rates generated by the international crisis.

Finally, accumulated financial expenses fell $24.3 \%$ due to adequate financial management, which focused on obtaining lower funding costs, compensating higher interest income on 2009 bond issuances, which include an additional US\$ 2.0 million per month of interest expenses from the issuance of hybrid bonds in November of 2009.

## II. 4 Loan Provisions

Provisions increased $14.7 \%$ QoQ, primarily due to the consolidation of Edyficar's results, which represented an increase of US\$5.8 million in BCP's total provisions. Although past due loans increased 11.3\% over 3Q09's levels, the past due ratio was basically flat due to loan growth.

| Provisión for loan losses | Quarter ended |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ 000 | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 |
| Provisions | $(50,554)$ | $(44,080)$ | $(12,903)$ | 291.8\% | 14.7\% |
| Loan loss recoveries | 5,620 | 5,163 | 6,474 | -13.2\% | 8.9\% |
| Total provisions, net of recoveries | $(44,933)$ | $(38,917)$ | $(6,429)$ | 598.9\% | 15.5\% |
| Total loans | 11,577,303 | 10,572,063 | 10,444,723 | 10.8\% | 9.5\% |
| Reserve for loan losses (RLL) | 353,348 | 316,718 | 223,161 | 58.3\% | 11.6\% |
| Charge-Off amount | 31,652 | 20,709 | 13,160 | 140.5\% | 52.8\% |
| Past due loans (PDL) | 183,746 | 165,109 | 82,064 | 123.9\% | 11.3\% |
| PDL/Total loans Coverage | $\begin{array}{r} 1.59 \% \\ 192.30 \% \\ \hline \end{array}$ | $\begin{array}{r} 1.56 \% \\ 191.82 \% \end{array}$ | $\begin{array}{r} \hline 0.79 \% \\ 271.94 \% \\ \hline \end{array}$ |  |  |

Net provisions totaled US\$ 44.9 million in 4Q09, representing a US\$ 6 million increase QoQ. This is primarily attributable to the acquisition of Edyficar, which reported loan provisions for US\$ 5.8 million.

Charge offs increased $52.8 \%$ QoQ for a total of US\$ 31.7 million. This increase is attributable to higher charge offs in the Retail Banking, specifically on SME and mortgage loans.

The past due portfolio experienced an $11.3 \%$ increase QoQ, which represents the lowest increase seen this year and reflects a downward trend in the growth of past due loans. This, coupled with $9.5 \%$ growth on total loans and an increase in charge-off, has helped maintain the past due ratio at levels similar to those seen in 3Q09 (1.59\% in 4Q09 vs. $1.56 \%$ in 3Q09).

Refinanced and restructured loans grew $3.0 \%$ QoQ vs $4.8 \%$ in 3 Q 09 , which is evidence of deceleration in this particular item.

II. 5 Non Financial Income

The significant increase in banking services commissions (+17.4\% QoQ) offset the decline in net earnings on FX transactions (- 8.3\%) and income on securities sales (- 7.1\%). In this context, nonfinancial income grew $11.8 \%$ QoQ.

| Non financial income | Quarter |  |  | Change \% |  | Year to end |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ 000 | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 | 2009 | 2008 | 2009/2008 |
| Fee income | 109,546 | 93,348 | 84,826 | 29.1\% | 17.4\% | 368,067 | 336,844 | 9.3\% |
| Net gain on foreign exchange transactions | 23,430 | 25,559 | 33,175 | -29.4\% | -8.3\% | 93,462 | 109,032 | -14.3\% |
| Net gain on sales of securities | 9,185 | 9,890 | 15,325 | -40.1\% | -7.1\% | 101,349 | 38,574 | 162.7\% |
| Other income | 2,816 | 892 | 8,108 | -65.3\% | 215.7\% | 15,067 | 17,202 | -12.4\% |
| Total non financial income | 144,977 | 129,689 | 141,434 | 2.5\% | 11.8\% | 577,945 | 501,652 | 15.2\% |

The $11.8 \%$ QoQ increase in non financial income is attributable to a $17.4 \%$ increase in banking services commissions that offset a slight contraction in net earnings on FX transactions. Growth in commissions is primarily due to higher income in the areas of Corporate Finance, credit cards, Credifondo and Credibolsa.

The accumulated results for 2009 show a significant increase of $15.2 \%$ when compared to 2008 's figures. The expansion is attributable to net gains on securities sales (+162.7\%) stemming from the trading of sovereign and global bonds, and an increase in banking services commissions (+ 9.3\%), which was seen primarily in Corporate Finance (+84.3\%), credit cards (+13.5\%), savings accounts (+17.6\%), collections and payments (+18.5\%) and foreign trade transactions (+21.8\%).

Finally, another important aspect of banking activity is the volume of transactions by distribution channel. The average number of monthly transactions increased $8.1 \%$ QoQ to 47.4 million, which represents the highest quarterly growth seen in 2009 and is a good indicator that BCP's bank penetration strategies are moving in the right direction. The channels that registered the highest growth were precisely those that were designed for and used extensively in bank penetration strategies: BCP ATMs (+13.2\%), BCP Internet Banking (+7.1\%) and BCP Agents (+15.2\%). This evolution reflects BCP's efforts to encourage the use of lower cost customer service channels in lieu of tellers. This last channel recorded lower growth rates this quarter.

| $\mathbf{N}^{\circ}$ of Transactions per channel | Quarter |  |  | Change \% |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Average 4Q09 | Average 3Q09 | Average 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 |
| Teller | $10,733,475$ | $10,596,719$ | $10,478,167$ | $2.4 \%$ | $1.3 \%$ |
| Internet Banking Via BCP | $10,466,538$ | $9,770,583$ | $9,507,673$ | $10.1 \%$ | $7.1 \%$ |
| ATMs Via BCP | $8,193,738$ | $7,239,234$ | $7,154,602$ | $14.5 \%$ | $13.2 \%$ |
| Agente BCP | $4,614,103$ | $4,006,165$ | $2,400,437$ | $92.2 \%$ | $15.2 \%$ |
| Telecrédito | $4,424,750$ | $3,973,367$ | $3,816,293$ | $15.9 \%$ | $11.4 \%$ |
| Points of Sale P.O.S. | $3,911,271$ | $3,474,223$ | $2,785,821$ | $40.4 \%$ | $12.6 \%$ |
| Balance Inquiries | $2,593,456$ | $2,554,782$ | $2,671,103$ | $-2.9 \%$ | $1.5 \%$ |
| Telephone Banking | $1,641,981$ | $1,470,293$ | $1,321,179$ | $24.3 \%$ | $11.7 \%$ |
| Direct Debit | 401,154 | 408,430 | 422,867 | $-5.1 \%$ | $-1.8 \%$ |
| Other ATMs network | 314,287 | 270,654 | 227,863 | $37.9 \%$ | $16.1 \%$ |
| Mobile banking | 152,191 | 118,641 |  | $-28.3 \%$ |  |
| Total transactions | $\mathbf{4 7 , 4 4 6 , 9 4 4}$ | $\mathbf{4 3 , 8 8 3 , 0 9 1}$ | $\mathbf{4 0 , 7 8 6 , 0 0 5}$ | $\mathbf{1 6 . 3} \%$ | $\mathbf{8 . 1 \%}$ |

In terms of distribution channels, the number of branches remained stable. This is part of a strategy to redesign branches and maximize their efficiency before engaging in further expansion. Branch redesign has led to an increase in the number of ATM machines, which went from 890 to 996 (2008 vs. 2009). BCP Agents grew more than any other channel, going from 1,851 locations in 2008 to 2,801 in 2009. In this context, points of contact rose significantly YoY, reaching 4,131 vs. 3,071 at the end of 2008.

|  | Balance as of |  |  | Change \% |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{4 Q 0 9}$ |  |  | $\mathbf{3 Q 0 9}$ | $\mathbf{4 Q 0 8}$ |
| $\mathbf{4 Q 0 9 / 4 Q 0 8}$ | $\mathbf{4 Q 0 9 / 3 Q 0 9}$ |  |  |  |  |
| Branches | 334 | 330 | 330 | $1.2 \%$ | $1.2 \%$ |
| ATMs | 996 | 951 | 890 | $11.9 \%$ | $4.7 \%$ |
| Agentes BCP | 2,801 | 2,435 | 1,851 | $51.3 \%$ | $15.0 \%$ |
| Total | 4,131 | 3,716 | 3,071 | $34.5 \%$ | $11.2 \%$ |

## II. 6 Operating Costs and Efficiency

Total operating expenses increased $22.9 \%$ QoQ. This led to deterioration in the efficiency ratio, which increased from $48.8 \%$ to $53.8 \%$ QoQ.

| Operating expenses | Quarter |  |  | Change \% |  | Year to end |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ 000 | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 | 2009 | 2008 | 2009/2009 |
| Salaries and employees benefits | 89,486 | 80,318 | 88,805 | 0.8\% | 11.4\% | $(328,469)$ | $(314,725)$ | 4.4\% |
| Administrative, general and tax expenses | 79,622 | 59,269 | 74,407 | 7.0\% | 34.3\% | $(266,363)$ | $(229,862)$ | 15.9\% |
| Depreciation and amortizacion | 16,153 | 14,712 | 12,740 | 26.8\% | 9.8\% | $(58,709)$ | $(45,882)$ | 28.0\% |
| Other expenses | 12,695 | 6,794 | $(3,985)$ | 418.6\% | 86.9\% | $(38,882)$ | $(27,722)$ | 40.3\% |
| Total operating expenses | 197,956 | 161,093 | 171,967 | 15.1\% | 22.9\% | $(692,423)$ | $(618,191)$ | 12.0\% |
| Efficiency Ratio | 53.82\% | 48.80\% | 57.25\% |  |  |  |  |  |

Growth in operating expenses this quarter is attributable primarily to a significant increase in general and administrative expenses, which were in turn the result of higher expenses for systems ( $+14.0 \%$ ) and subsidiaries (+13.0\%). Salaries and employee benefits also contributed-although to lesser extent- due to the inclusion of Financiera Edyficar during 4Q09. Nevertheless, it is important to mention that 4Q09's operating expenses reflect a degree of seasonality.

A $12 \%$ increase in accumulated expenses for 2009 is evident with regard to 2008 levels. This increase is due primarily to higher administrative expenses (+15.9\%) and salaries and employee benefits $(+4.4 \%)$. It is important to keep in mind that the increase in administrative expenses, which are largely denominated in Nuevo Soles, is highly related to the initial cost of the initiatives rolled out during 2009 to improve efficiency. Nevertheless, the aforementioned effort was neutralized by the effects of a considerable revaluation of domestic currency.

The following table provides details on administrative fees and their quarterly variations:

| Administrative Expenses | Quarter |  |  |  |  |  | Change \% |  | Year to end |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ (000) | 4Q09 | \% | 3Q09 | \% | 4Q08 | \% | 4Q09/4Q08 | 4Q09/3Q09 | 2009 | 2008 | 2009/2008 |
| Marketing | 8,351 | 143.7\% | 7,197 | 121.2\% | 14,765 | 287.9\% | -43.4\% | 16.0\% | 30,472 | 32,740 | -6.9\% |
| Systems | 11,152 | 191.8\% | 7,463 | 125.7\% | 9,749 | 190.1\% | 14.4\% | 49.4\% | 34,563 | 25,201 | 37.1\% |
| Transport | 7,344 | 126.3\% | 5,448 | 91.8\% | 5,476 | 106.8\% | 34.1\% | 34.8\% | 21,996 | 20,189 | 9.0\% |
| Maintenance | 6,342 | 109.1\% | 3,052 | 51.4\% | 3,415 | 66.6\% | 85.7\% | 107.8\% | 13,767 | 10,922 | 26.0\% |
| Communications | 3,575 | 61.5\% | 3,312 | 55.8\% | 3,139 | 61.2\% | 13.9\% | 7.9\% | 13,022 | 10,851 | 20.0\% |
| Consulting | 5,272 | 90.7\% | 6,500 | 109.5\% | 5,172 | 100.8\% | 1.9\% | -18.9\% | 21,030 | 13,033 | 61.4\% |
| Others | 21,458 | 369.1\% | 18,210 | 306.7\% | 20,794 | 405.4\% | 3.2\% | 17.8\% | 77,873 | 67,208 | 15.9\% |
| Taxes and contributions | 5,813 | 100.0\% | 5,937 | 100.0\% | 5,129 | 100.0\% | 13.3\% | -2.1\% | 23,877 | 20,782 | 14.9\% |
| Other subsidiaries and eliminations, net | 10,315 | 177.4\% | 2,150 | 36.2\% | 6,768 | 132.0\% | 52.4\% | 379.8\% | 29,762 | 25,984 | 14.5\% |
| Total Gastos Administrativos | 79,622 | 1369.7\% | 59,269 | 998.3\% | 74,407 | 1450.8\% | 7.0\% | 34.3\% | 266,362 | 226,910 | 17.4\% |

## II. 7 Shareholders' Equity and Regulatory Capital

At the end of 4Q09, regulatory capital increased $8.6 \%$ QoQ. This is primarily attributable to hybrid bond issuances for US\$ 250 million. In this scenario, and despite a significant increase in riskweighted assets, the ratio of regulatory capital reached $14.52 \%$ in 4Q09. This also represented an improvement over 3Q09's results.

| Shareholders' equity | Quarter |  |  | Change \% |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| US\$ 000 | $\mathbf{4 Q 0 9}$ | $\mathbf{3 Q 0 9}$ | $\mathbf{4 Q 0 8}$ | $\mathbf{4 Q 0 9 / 4 Q 0 8}$ | $\mathbf{4 Q 0 9 / 3 Q 0 9}$ |
| Capital stock | 667,250 | 667,250 | 439,474 | $51.8 \%$ | $0.0 \%$ |
| Reserves | 388,275 | 388,275 | 388,062 | $0.1 \%$ | $0.0 \%$ |
| Unrealized Gains and Losses | 106,708 | 94,797 | 34,746 | $207.1 \%$ | $12.6 \%$ |
| Retained Earnings | 115,922 | 115,922 | 114,593 | $1.2 \%$ | $0.0 \%$ |
| Income for the year | 397,378 | 289,980 | 423,529 | $-6.2 \%$ | $37.0 \%$ |
| Total shareholders' equity | $\mathbf{1 , 6 7 5 , 5 3 3}$ | $\mathbf{1 , 5 5 6 , 2 2 4}$ | $\mathbf{1 , 4 0 0 , 4 0 4}$ | $\mathbf{1 9 . 6 \%}$ | $\mathbf{7 . 7 \%}$ |
| Return on average equity (ROAE) | $\mathbf{2 6 . 5 9 \%}$ | $\mathbf{2 7 . 0 6 \%}$ | $\mathbf{2 5 . 4 8 \%}$ |  |  |

In annual terms, net shareholder's equity grew 19.6\% due to capitalization of earnings for 2008 as well as higher unrealized earnings that were generated by a recovery in the values of investment securities available for sale, which increased $207.1 \%$ with regard to last year.

| Regulatory Capital and Capital Adequancy Ratios | Balance as of |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ (000) | Dec 09 | Sep 09 | Dec 08 | $\begin{gathered} \hline \text { Dec } 09 \text { / } \\ \text { Dec } 08 \end{gathered}$ | $\begin{gathered} \hline \text { Dec } 09 \text { / } \\ \text { Sep } 09 \end{gathered}$ |
| Capital stock, net | 771,034 | 772,638 | 480,346 | 60.5\% | -0.2\% |
| Legal and other capital reserves | 459,881 | 460,838 | 423,052 | 8.7\% | -0.2\% |
| Net income capitalized | 113,997 | 114,234 | 229,299 | -50.3\% | -0.2\% |
| Subsidiaries non capitalized net income | 67,188 | 58,261 | n.a. | - | 15.3\% |
| Investment in subsidiaries and others | 293,507 | 233,172 | 209,393 | 40.2\% | 25.9\% |
| Goodwill | 54,933 | - | 8,027 | 584.3\% | - |
| Generic contingency loss reserves | 148,355 | 133,804 | 109,207 | 35.8\% | 10.9\% |
| Subordinated debt | 436,724 | 432,418 | 278,688 | 56.7\% | 1.0\% |
| Perpetual subordinated debt | 239,540 | n.a. | n.a. |  |  |
| Unrealized profit (loss) | - | n.a. | n.a | - | - |
| Non realized acumulated losses (if it exceeds BCP acumulated net income) |  | - | n.a. |  |  |
| Total Regulatory Capital | 1,888,278 | 1,739,021 | 1,303,172 | 44.9\% | 8.6\% |
|  |  |  |  |  |  |
| Tier $1^{(1)}$ | 1,449,953 | 1,289,384 | 1,019,974 | 42.2\% | 12.5\% |
| Tier $2^{(2)}$ | 438,325 | 449,636 | 283,199 | 54.8\% | -2.5\% |



At the end of 2009, regulatory capital recorded a 44.9\% increase compared to the figure of 2008. This was basically attributable to a US\$ 250 million hybrid bond issuance. The process to strengthen regulatory capital is part of BCP's strategy to adequately absorb the growth expected in the financial system due to bank penetration and economic expansion.

Risk-weighted assets registered a considerable increase of $16.9 \% \mathrm{QoQ}$, primarily due to loan growth. Nevertheless, the regulatory capital ratio remained relatively flat as the result of capital strengthening measures implemented in 4Q09. Thus, the end-of-quarter BIS ratio was $14.5 \%$ ( $14.5 \%$ in 3Q09). Comparisons with 4Q08 results are not applicable given that these figures were calculated according to Basel I parameters while 4Q09's figures, incorporate methodologies that were established by the Basel II framework.

## III. Banco de Crédito de Bolivia

## III. 1 Bolivian Financial System

The total net loan volume in the Bolivian banking system was US\$ 3,972 million at the end of December 2009, which, compared to the US\$ 3,962 million recorded at the end of September 2009, represented $5.6 \%$ growth QoQ and an increase of $11.4 \%$ YoY. An increase in loans was accompanied by an improvement in loan quality- evident throughout 2009- that is reflected in the banking system's past due loan ratio. This ratio fell from 4.3\% in December 2009 to 3.5\% in December 2009. Additionally, the banking system's coverage ratio reached $162.6 \%$ in December 2009, which exceeds December 2008's result of 144.3\%.

In terms of deposits, the Bolivian banking system grew 3.6\% QoQ and $22.1 \%$ YoY, reaching a balance of US\$ 6,932 at the end of December 2009. QoQ growth is attributable to an $8.6 \%$ and $3.4 \%$ in demand deposits and time deposits, respectively.

## III. 2 BCP Bolivia

## Results

In 4Q09, BCP Bolivia achieved net income of US\$ 9.5 million, which was higher than the US\$ 7.1 million recorded in 3T09. This is primarily due to a drop in loan provisions and higher non financial income. The latter corresponds to the gain in the sale of Visa shares.

If we analyze this quarter's results with 4Q08's figures in hand, a $16.7 \%$ contraction is evident that is attributable to lower interest income (-4.1\%), a contraction in other income (-78.9\%), a decline in earnings on securities sales ( $-73.5 \%$ ) and lower earnings on foreign currency transactions ($49.8 \%$ ). Most of this income deterioration is a consequence of lower net interest income due to the reduction in interest rates and higher operating expenses.

Due to the financial crisis, BCP Bolivia has opted for a conservative credit risk management strategy. As a result, the bank reported a past due ratio of $1.8 \%$ in 4Q09 ( $2.3 \%$ in 3Q09 and $2.0 \%$ in 4Q08) and a $257.9 \%$ coverage ratio ( $241.3 \%$ in 3Q09 and $230.6 \%$ in 4Q08). These indicators show that BCP Bolivia's performance exceeded that of the banking system, which reported ratios of $4.3 \%$ and 144.3 respectively at the end of $4 Q 09$.

In terms of profitability, BCP Bolivia obtained a ROAE of 30.4\% for the accumulated results of 2009. This figure was slightly higher than the 30.3\% achieved as of September 2009 but lower than the 53.4\% observed in 2008.

## Assets and Liabilities

Total loans at the end of December 2009 were US\$ 481.3 million. This is $2.2 \%$ higher than the US\$ 470.8 million recorded in 3Q09 2009 and slightly above December 2008's figure of 0.8\%. Loans fell in the first part of the year, reflecting expectations that the economy would be weak in the future. Nevertheless, loans evolved favorably during the last quarter.

This quarter, the Retail Banking Portfolio performed particularly well, registering growth of 2.3\% QoQ and $4.5 \%$ YoY. This increase has had a significant effect on the Bank's results given that this portfolio represents $53.9 \%$ of the total portfolio and has higher margins that any other segment.

In terms of Retail Banking, the product that demonstrated highest QoQ growth was Individual Cash Loans (+10.9\%), which represents $14.6 \%$ of the Retail portfolio. Mortgage loans, which account for $46.3 \%$ of this portfolio, recorded no significant growth QoQ. On the flip side, YoY growth in this segment was positive, increasing $2.8 \%$.

## CREDICORP

In terms of liabilities, BCP Bolivia's deposits fell 2.6\% QoQ and increased 22.2\% YoY. Savings deposits reduced $19.3 \%$ QoQ and increased $4 \%$ YoY, while demand deposits grew $11.5 \%$ QoQ and 49.4\% YoY.

Shareholder's equity increased 7.1\% QoQ due to higher net income (+34.1\% QoQ) and grew $1.6 \%$ YoY.

BCP Bolivia has $11.8 \%$ market share in loans and 13.0\% in deposits. As such, the bank is ranked fourth in terms of loans and deposits in the Bolivian banking system. BCP Bolivia continues to position itself as a "neighborly" bank that is innovative, agile and offers the best quality services. To accomplish this, the bank is focusing on improving sales processes (rapid, agile and good post-sale service) and increasing customers' use of on-line services.

Finally, BCP Bolivia's accumulated earnings at the end of December totaled US\$ 30.4 million, which is $29.1 \%$ lower than the figure obtained during 2008 (US\$ 42.9 million). This decline is due the fact that the domestic currency (the Boliviano) appreciated during 2008 in contrast with the situation in 2009, when the Boliviano - US Dollar exchange rate remained flat. Additionally, accumulated earnings decreased due to lower extraordinary income whose level in 2008 included proceeds from the sale of share package that BCP Bolivia held in Visa International and from the sale of an important piece of adjudicated real estate.

| Banco de Crédito de Bolivia | Quarter |  |  | Change \% |  | Year to end |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US\$ Thousands | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4Q09/3Q09 | 2009 | 2008 | 2009/2008 |
| Net financial income | 11.5 | 11.6 | 14.3 | -19.6\% | -0.9\% | 50.2 | 52.9 | -5.2\% |
| Total provision, net of recoveries | 0.9 | -1.2 | -3.9 | -123.1\% | -175.0\% | -4.2 | -6.3 | -33.0\% |
| Non financial income | 10.8 | 9 | 11 | -1.4\% | 20.7\% | 38.4 | 40.6 | -5.4\% |
| Operating expenses | -12.7 | -11.6 | -10.5 | 20.9\% | 9.5\% | -50.2 | -43.7 | 15.0\% |
| Translation result | 0 | 0.1 | 0.3 | -100.0\% | -100.0\% | -0.2 | 2.5 | -108.7\% |
| Income taxes | -1 | -0.7 | 0.3 | 433.3\% | 34.8\% | -3.5 | -3.2 | 9.5\% |
| Net income | 9.5 | 7.1 | 11.4 | -16.7\% | 34.1\% | 30.4 | 42.9 | -29.1\% |
| Total loans | 481.3 | 470.8 | 477.5 | 0.8\% | 2.2\% |  |  |  |
| Past due loans | 8.7 | 10.7 | 9.2 | -5.4\% | -18.7\% |  |  |  |
| Total provisions | -21 | -24.7 | -20.8 | 1.0\% | -14.8\% |  |  |  |
| Total assets | 1,097.80 | 1,120.10 | 939.7 | 16.8\% | -2.0\% |  |  |  |
| Deposits | 943.6 | 968.6 | 771.9 | 22.2\% | -2.6\% |  |  |  |
| Net shareholders' equity | 108.3 | 101.1 | 106.6 | 1.6\% | 7.1\% |  |  |  |
| PDL/Total loans | 1.80\% | 2.30\% | 2.00\% |  |  |  |  |  |
| Coverage ratio of PDLs | 257.90\% | 241.30\% | 230.60\% |  |  |  |  |  |
| ROAE* | 30.40\% | 30.30\% | 53.40\% |  |  |  |  |  |
| Branches | 65 | 65 | 64 |  |  |  |  |  |
| ATMs | 172 | 172 | 184 |  |  |  |  |  |
| Employees | 1,518 | 1,522 | 1,593 |  |  |  |  |  |

## IV. Atlantic Security Holding Corporation

| ASHC | Quarter |  |  | Change \% |  | Year ended |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (US\$ Million) | 4Q 2009 | 3Q 2009 | 4Q 2008 | 4Q09 / 4Q08 | 4Q09 / 3Q09 | 2009 | 2008 |  |
| Net interest income | 9.4 | 7.5 | 5.8 | 62.6 | 26.6 | 29.4 | 24.1 | 22.1\% |
| Dividend income | 0.2 | 0.1 | 0.2 | 2.8 | 100.0 | 22.3 | 22.4 | -0.1\% |
| Fees and commissions from services | 2.5 | 1.5 | 2.0 | 24.2 | 58.4 | 6.5 | 8.5 | -23.6\% |
| Net gains on foreign exchange transactions | -0.1 | 0.1 | -0.6 | 87.9 | -152.2 | -0.6 | -0.3 | 72.5\% |
| Core Revenues | 12.0 | 9.3 | 7.3 | 63.6 | 29.0 | 57.6 | 54.6 | 5.6\% |
| Impairment provisions, net of recoveries | -2.3 | -0.9 | -26.0 | 91.1 | -144.6 | -10.7 | -35.4 | -69.7\% |
| Losses related to Madoff Securities LLC | 0.0 | 0.0 | -43.5 | 0.0 | 0.0 | 0.0 | -43.5 | -100.0\% |
| Net gains from sale of securities | 4.1 | 1.6 | 3.4 | 20.7 | 157.9 | 7.3 | 5.6 | 30.5\% |
| Other income | 5.5 | 0.5 | 1.4 | 299.9 | 936.0 | 7.6 | 4.7 | 64.1\% |
| Operating expenses | -2.2 | -2.0 | -2.0 | 9.4 | 10.3 | -7.8 | -8.4 | -6.5\% |
| Net income | 17.1 | 8.4 | -59.4 | 206.9 | 102.1 | 54.1 | -22.4 | 340.9\% |
| Net income/share | 0.2 | 0.1 | -0.7 | 183.1 | 102.1 |  |  |  |
| Total loans | 132.3 | 134.3 | 201.4 | -34.3 | -1.5 |  |  |  |
| Total investments available for sale | 779.3 | 825.2 | 575.6 | 35.4 | -5.6 |  |  |  |
| Total asset | 1,483.6 | 1,508.4 | 1,454.2 | 2.0 | -1.6 |  |  |  |
| Total deposits | 1,220.6 | 1,247.7 | 1,270.2 | -3.9 | -2.2 |  |  |  |
| Shareholder's equity | 239.8 | 218.6 | 115.7 | 107.2 | 9.7 |  |  |  |
| Net interest margin | 2.75\% | 2.12\% | 1.83\% |  |  |  |  |  |
| Efficiency ratio | 10.3\% | 17.7\% | 16.8\% |  |  |  |  |  |
| Return on average equity | 29.8\% | 17.0\% | -160.8\% |  |  |  |  |  |
| PDL / Total loans | 0.00 | 0.00 | 0.00 |  |  |  |  |  |
| Cover ratio | 0.8\% | 1.0\% | 0.6\% |  |  |  |  |  |
| BIS ratio | 19.62\% | 18.20\% | 14.11\% |  |  |  |  |  |

Atlantic Security Holding Corporation (ASHC) achieved very favorable results during 4Q09, reaching net income of US\$ 17.1 million. This represents a $102.1 \%$ increase over 3Q09 results (US\$8.4 million) and shows a substantial recovery that contrasts with the losses recorded in 4Q08. ASCH's positive performance can be explained by a significant improvement in its core business income, (net interest margin and commissions), as well as some extraordinary income from the sale of investment portfolio instruments, which was reflected in realized earnings and other income. Other income also includes a reversal of excess provisions made in 2008 due to impairment of its investment portfolio.

This excellent 4Q result contributed significantly to ASHC's all time high contribution to Credicorp for the year of US\$ 29.7 million. Overall, after the strong impact of the world crisis and the asset management scandals that ASHC had to absorb in 2008, the recovery of its core business has been substantial. Although the merits of this improvement are due in first line to the market recovery, they are also largely the result of appropriate financial management that led to higher margins taking advantage of the low interest rates. In addition, better fee income in Q4 starts showing the benefits of a corporate focus on improving the group's investment strategies, fee structure, risk policies and many other elements of the business to achieve the best market practices for Credicorp's AM business.

Total income in 4Q09 was US\$ 12.0 million, $27 \%$ higher than the US\$ 9.3 million obtained in 3Q09. This growth follows higher net interest income, which has gone up due to an increase in longer term and higher rate investments as well as lower funding costs relative to deposits, in line with the falling Libor rate. Income improvement YoY is even stronger at $63 \%$ given that 4 Q 08 figures reflected the effects of a stagnant investment process and higher liquidity requirements.

Income from commissions increased $58 \%$ QoQ to reach USS\$ 2.5 million vs US\$ 1.5 million obtained in 3Q09. Similar to the scenario seen in 3Q09, the increase observed in fee income is attributable primarily to higher placement and management commissions, which continue to grow due to an overall improvement in managed funds' market values and yields, as well as a better fee structure. Nevertheless, funds from time deposits continued to migrate to investment products as clients sought higher returns.

Provisions this Q increased substantially due to specific issuers identified that had experienced deterioration in their financial situation.

The following table shows the QoQ evolution of unrealized losses and earnings since the end of 2008 period, when US $\$ 46.7$ million in losses were reported. The impairment levels seen in ASHC's results have decreased throughout 2009 due to significant improvements in the international markets. This in turn helped reverse the unrealized losses reported at the end of 2008, which became unrealized earnings for US\$ 23.3 million at the end of 2009.

|  | $\mathbf{1 Q 0 9}$ | $\mathbf{2 Q 0 9}$ | $\mathbf{3 Q 0 9}$ | $\mathbf{4 Q 0 9}$ | Unrealized <br> losses |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Opening balance |  |  |  |  | $(46.7)$ |
| Provisions for deterioration of portfolio | 3.0 | $(0.3)$ | $(1.0)$ | $(5.9)$ | $(4.2)$ |
| Apreciation / (Devaluation) <br> of market value | $(2.9)$ | 34.4 | 32.7 | 10 | 74.2 |
| Closing balance |  |  |  |  | $\mathbf{2 3 . 3}$ |

The investment portfolio is still highly concentrated in investment grade instruments (71\%), which is evidence of the portfolio's good risk profile. This structure is in accordance with the company's investment strategy, which is focused on obtaining yields from interest income as opposed to making profits through trading. Nevertheless, realized earnings on securities sales were US\$ 4.1 million in 4Q09, increasing $158 \%$ QoQ and $21 \%$ YoY.

The efficiency ratio improved significantly QoQ, going from $18 \%$ in 3 Q 09 to $10 \%$ in 4 Q 09 . This responds to an increase in interest margins and additional income volumes stemming from US\$ 4.1 million in realized earnings on instrument sales and other income for US\$ 5.5 million, attributable to reversals of excessive provisions in the investment portfolio.

## Interest Earning Assets

Total assets reported a $1.6 \%$ QoQ decrease and a $2 \%$ YoY increase. This drop in assets can be partially explained by migration from deposits to managed products as clients begin to believe in the market correction and start to invest their funds in products that offer higher yields.

Interest earnings assets reached US\$ 1,377 million in 4Q09, as shown in the following table:

| Interest Earnings Assets* | Quarter |  |  | Change \% |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (US\$ Million) | 4Q 2009 | 3Q 2009 | 4Q 2008 | 4Q09 / 4Q08 | 4Q09 / 3Q09 |
| Due from banks | 483 | 458 | 584 | $-17.4 \%$ | $5.3 \%$ |
| Loans | 132 | 134 | 201 | $-34.3 \%$ | $-1.5 \%$ |
| Investments | 763 | 807 | 546 | $39.7 \%$ | $-5.4 \%$ |
| Total interest-earning assets | $\mathbf{1 , 3 7 7}$ | $\mathbf{1 , 3 9 9}$ | $\mathbf{1 , 3 3 2}$ | $\mathbf{3 . 4 \%}$ | $\mathbf{- 1 . 5 \%}$ |

$\left.{ }^{( }\right)$Excludes investments in equities and mutual funds.
Interest earnings assets dropped 1.5\% QoQ while increased 3\% YoY. Cash and Banks increased 5\% QoQ and fell $17 \%$ YoY. This decrease in YoY cash levels is due to a process to reinvest cash balances accumulated during 2009, which is reflected in the $40 \%$ increase in investments.

Loans fell 1.5\% QoQ and 34\% YoY. Loans complement the company's overall investment strategy and remained stable throughout 2009.


## Asset Management Business

Total deposits and AuM, which includes investments such as proprietary mutual funds and financial instruments in custody, increased 4\% QoQ.

AuM grew 7\% QoQ as the trend toward overall improvement in the market seen in 3Q09 continued and led to an increase in the market value of the bank's managed funds and securities in custody, which is in line with improvements in the proprietary portfolio's value.


## V. Prima AFP

## V. 1 Market Outlook

During the fourth quarter, the private pension system's commercial activity was stable in terms of transfers and showed a marked trend towards new affiliations. The number of affiliations in 4Q09 was slightly lower QoQ because the sales force (system wide) is less active in December. During this period, the number of transfers and affiliations was close to 11,500 and 46,800 , respectively. At the end of December 2009, the number of affiliates in the private pension system was 4.5 million.

In the last quarter of the year, the financial markets were stable, continuing a recovery trend that has been evident throughout the year. At the end of 4Q09, the total portfolio managed by the system was US\$ 24.0 billion, which represents $3.3 \%$ growth with regard to figures at the end of 3Q09 (US\$ 23.2 billion).

In terms of financial results, the private pension system obtained revenues of US\$ 67.5 million in 4Q09. This figure represented growth of 5\% QoQ and $17 \%$ YoY. When comparing YoY figures, it is important to keep in mind that PRIMA increased its management fee at the beginning of 2009, which had a positive impact on the system's revenues. It is also important to emphasize that the slight increase in the QoQ revenues is due to the fact that one of the fund managers increased its management fees in October.

In 4Q09, the system's operating expenses reached US\$ 44.9 million. This figure represents a $15 \%$ increase QoQ and is primarily the result of higher payroll expenses, an increase in provisions and higher advertising costs. In 2009, expenses grew $4 \%$ YoY due primarily to an appreciation in local currency.

The system's net income in 4Q09 was US\$ 22.1 million, which represents a $46 \%$ decline QoQ. It is important to highlight that comparisons with 4 Q 08 results are not applicable given that these results were seriously affected by the losses on legal reserves due to the international crisis.

Private Pension Fund System: Main Indicators

| At the end of the period: | $\mathbf{4 Q 0 9}$ | $\mathbf{3 Q 0 9}$ | 4Q08 |
| :--- | ---: | ---: | ---: |
| Affiliates (thousands) | 4,458 | 4,416 | 4,296 |
| \% Change (1) | $1.0 \%$ | $1.0 \%$ | $0.8 \%$ |
| Sales force | 1,128 | 1,129 | 1,763 |
| Funds under management (US\$ mm) | 23,967 | 23,202 | 15,875 |
| \% Change (1) | $3.3 \%$ | $17.8 \%$ | $-11.7 \%$ |
| Income (US\$ mm) | 67.5 | 64.1 | 57.4 |
| Operating Expenses (US\$ mm) | 44.9 | 38.8 | 43.2 |
| Operating income (US\$ mm) | 22.6 | 25.3 | 14.3 |
| Net Income (US\$ mm) (2) | 22.1 | 41.5 | -7.7 |

Source: Conasev, Superintendecia de Banca, Seguros yAFP
(1) Variation with respect to the last quarter
(2) In Peruvian accounting, unlike IFRS, legal reserves are included in the income statement.

There is no infomation for results adjusted to international financial reporting standards for the Total System.

## V. 2 Prima AFP

During 4Q09, similar to the scenario seen throughout the year, PRIMA's commercial activity reflected fewer inbound transfers and greater emphasis on recruitment. The number of transfers during this period reached levels similar to those seen in 3Q09 while the number of affiliations was slightly lower QoQ. As previously explained, this is normal during the last quarter of the year.

PRIMA has maintained leadership in terms of collections with a $32.2 \%$ market share, which represents an increase over the share reported in 3Q09. PRIMA continues to rank first in terms of voluntary contributions, with a $43.1 \%$ market share at the end of December 2009. It is important to emphasize that the evolution of voluntary contributions has been favorable throughout the year and is the result of a recovery in the financial markets.

Quarterly main indicators and market share

|  | $\begin{gathered} \hline \text { PRIMA } \\ 4 \mathrm{Q} 09 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { System } \\ \text { 4Q09 } \end{gathered}$ | $\begin{gathered} \hline \text { Share 4Q09 } \\ \% \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { PRIMA } \\ & 3 Q 09 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { System } \\ \text { 3Q09 } \end{gathered}$ | $\begin{gathered} \hline \text { Share 3Q09 } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Affiliates | 1,078,317 | 4,458,045 | 24.2\% | 1,068,689 | 4,416,403 | 24.2\% |
| New affiliations (1) | 10,612 | 47,002 | 22.6\% | 11,310 | 51,700 | 21.9\% |
| Funds under management US\$ mm | 7,324 | 23,967 | 30.6\% | 7,062 | 23,202 | 30.4\% |
| Collections US\$ mm (1) | 132 | 412 | 32.2\% | 123 | 388 | 31.7\% |
| Voluntary Contributions US\$ mm | 86 | 199 | 43.1\% | 84 | 191 | 43.8\% |
| RAM US\$ mm (2) | 374 | 1,174 | 31.8\% | 369 | 1,167 | 31.6\% |

Source: Superintendencia de Banca, Seguros y AFP
(1) Accumulated to the Quarter.
(2) PRIMA AFP Forecast. Monthly remuneration of affiliates, earnings base calculation estimated by PRIMA on average earning during the last 4 months excluding double collection effect, special collections and voluntary contributions fees.

## Commercial Results

The total number of affiliations and inbound transfers in the fourth quarter fell slightly in comparison with other periods, going from 14,300 to approximately 13,400 . This total can be divided into 10,600 affiliations and 2,800 transfers. In terms of RAM, net movements during 4Q09 produced positive results for the company. In this context, PRIMA achieved a RAM share of 31.8\%, which represents an improvement over last quarter's result and means that PRIMA continues to rank first in the system in terms of this indicator.

PRIMA's managed portfolio at the end of December was US\$ 7,324 million, which gives the company a $30.6 \%$ market share, representing a slight increase QoQ. PRIMA is currently ranked second system wide and its share is only $1 \%$ lower than its closest competitor's.

## Investments

The recovery trend in the financial markets, evident since the beginning of 2009, continued during the last quarter of the year. In this context, YoY profitability was $15.64 \%, 32.62 \%$ and $50.53 \%$ for funds 1,2 y 3 respectively.

Given that pension funds constitute a long-term investment, it is best to observe profitability over a longer period (which smoothes out short-term fluctuations). As such, if we look at a 3-yr. period (December 2009/December 2006), PRIMA's profitability was $21.70 \%, 31.30 \%$ and $35.66 \%$ for funds 1, 2 and 3. In terms of system results, PRIMA ranks second in funds 1 and 3 and first in fund 2. If we extend analysis even further to a period beginning with the start-up date for system operations and ending with December 2009, the private pension system recorded an annualized nominal yield of $14.22 \%$.

The chart below shows the structure of PRIMA's managed portfolio.
Funds under management as of December 2009

|  | Dec 09 | Share \% | Sep 09 | Share \% |
| :--- | ---: | ---: | ---: | ---: |
| Fund 1 | 580 | $7.9 \%$ | 575 | $8.1 \%$ |
| Fund 2 | 4,933 | $67.4 \%$ | 4,756 | $67.4 \%$ |
| Fund 3 | 1,810 | $24.7 \%$ | 1,730 | $24.5 \%$ |
| Total US\$ mm | 7,324 | $100 \%$ | 7,062 | $100 \%$ |

Source: Superintendencia de Banca, Seguros y AFP

## Financial Results

## Income

In 4Q09, PRIMA obtained income of US\$ 20.2 million, representing 4.9\% growth QoQ. This result is due to both commercial management and the fact that the local currency appreciated throughout the period. Fourth quarter income registered $28 \%$ growth with regard to the US\$ 15.8 million obtained during 4Q08. This result can basically be explained by the administration fee increase, which went into effect in January 2009, and the appreciation of local currency.

At the end of 2009, PRIMA maintained its leadership in the system in terms of monthly remuneration of affiliates (RAM), which is the basis of the company's income. The fact that PRIMA has the system's largest income base, which is used to calculate administration fees, has ensured that PRIMA is able to maintain its leadership in market income despite applying the lowest fee.

Estimate of base to calculate earnings - US\$ mm

|  | PRIMA Dec 09 | System Dec 09 | Share \% |
| :--- | ---: | ---: | ---: |
| Income (1) | 6.5 | 22.1 | $29.6 \%$ |
| Administrative Fees (2) | $1.75 \%$ | n.a. |  |
| RAM base (3) | 374 | 1,174 | $31.8 \%$ |

PRIMA AFP estimates. In accordance to local public infomation, (CONASEV)
(1) Average income from the last four months, excluding special collections and voluntary contribution fees
(2) Administrative fee $1.75 \%$ effective since January 2009
(3) RAM: Monthly remuneration of affiliates, base to income calculation.

## Expenditures

During 4Q09, PRIMA's operating expenses increased with regard to the previous quarter. This was due to an increase in advertising and marketing activity as well as payroll expenses.

An $11 \%$ QoQ decline was evident in operating income this quarter. Operating income includes amortization charges on intangible assets (obtained due to the merger with Unión Vida) as well as depreciation and amortization on the company's real estate property and IT systems. In total, depreciation and amortization reached US\$ 2.4 million.

Local currency remained stable during 4Q09 with no significant effects on the currency translation account. PRIMA's net earnings, after excluding provisions and employee profit sharing, were US\$ 4.2 million. This figure was $25.4 \%$ below 3 Q 09 's results. Although net operating income remained at a level similar to that of 3Q09, net income was lower because of 4Q09's higher requirement in profit tax whose figure in 3Q09 included the effect of a reversal of tax provision reversals.

At the end of December 2009, PRIMA reported assets of US\$ 249.8 million, equity worth of US\$ 165.2 million and liabilities for US\$ 84.5 million.

The table below contains a summary of the main financial indicators.

| Main financial indicators (US\$ thousand) (1) | 4Q09 | 3Q09 | 4Q08 | $\begin{aligned} & \hline \text { Change \% } \\ & \text { 4Q09/4Q08 } \\ & \hline \end{aligned}$ | YTE |  | $\begin{aligned} & \hline \text { Change \% } \\ & \text { 2009/2008 } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2009 | 2008 |  |
| Income from commissions | 19,904 | 18,972 | 15,538 | 28\% | 78,791 | 70,720 | 11.4\% |
| Administrative and sale expenses | $(10,181)$ | $(8,718)$ | $(10,424)$ | -2\% | $(35,677)$ | $(41,818)$ | -14.7\% |
| Depreciation and amortization | $(2,363)$ | $(2,344)$ | $(2,172)$ | 9\% | $(9,329)$ | $(8,801)$ | 6.0\% |
| Net operating income | 7,360 | 7,910 | 2,942 | 150\% | 33,785 | 20,101 | 68.1\% |
| Other income and expenses, net | (906) | $(1,035)$ | (933) | -3\% | $(3,383)$ | $(4,155)$ | -18.6\% |
| Employee profit sharing and Income tax | $(2,150)$ | (749) | (245) | 778\% | $(8,667)$ | $(5,080)$ | 0.71 |
| Net income before translation results | 4,304 | 6,126 | 1,764 | 144\% | 21,735 | 10,866 | 100.0\% |
| Translations results and deferred liabilities | (82) | (462) | (328) | -75\% | (939) | 337 | -378.6\% |
| Net income (losses) | 4,222 | 5,664 | 1,437 | 194\% | 20,796 | 11,203 | 85.6\% |
| Total assets | 249,771 | 241,161 | 222,242 | 12\% |  |  |  |
| Total liabilities | 84,543 | 86,011 | 92,975 | -9\% |  |  |  |
| Equity | 165,228 | 155,150 | 129,268 | 28\% |  |  |  |

(1) IFRS

## VI. El Pacífico Peruano Suiza and Subsidiaries

## VI. 1 Grupo Pacifico

Pacífico Grupo Asegurador, which is comprised of property and casualty insurance (PPS), life insurance (PV) and health insurance (EPS), obtained net earnings of US\$ 16.3 million in 4Q09, topping the US $\$ 13.3$ million recorded in 3Q09. This contributed strongly to Pacifico's record earnings in 2009 of US\$ 49.2 million, in stark contrast to the US\$ 15.0 million loss reported in 2008.

Furthermore, the technical result, which reflects the core business performance, obtained in 2009 was US\$ 79.9 million, which represented a significant improvement over last year's result. This follows the reduction in the claims rate, which went from $84.3 \%$ in 2008 to $65.2 \%$ in 2009, and is the product of the changes and improvements that have been implemented over the last few years in terms of underwriting management and operating controls. These measures go hand-in-hand with the risk diversification and de-concentration strategy that the company has been working on since 2006. The results of these efforts have become evident in stages and are reflected in a number of internal fronts.

In line with this evolution, the improvement in 4Q09's technical result is attributable primarily to higher net earned premiums in general insurance (PPS) and life insurance in comparison to 3Q09. Additionally, the $35.6 \%$ claims rate recorded in the general insurance segment (PPS) was considerably lower than the 51.2\% registered in 3Q09.

The quarterly result also recorded earnings for US\$ 18.9 million in financial income, which although slightly lower than the US\$ 20.6 million obtained in 3Q09 were significantly higher than the US\$ 4.2 million seen in 4Q08. It is important to emphasize that during 4Q08, in keeping with a conservative policy and international norms for financial reporting, the company recorded a US\$11.3 million provision for impairment that affected the 2008 results. In contrast, the company registered US\$ 12.1 million in earnings on securities sales during 2009 thanks to adept investment management and stock market performance.

General expenses, which were US\$ 31.4 million, increased in comparison with the US\$22.9 million recorded in 3Q09, primarily due to higher provisions for Accounts Receivables-Reinsurers and an appreciation in the exchange rate given the high proportion of expenses billed in soles. Therefore, the relation of expenses to net earned premiums reached $20.8 \%$ for the year 2009, which is slightly higher than the $19.8 \%$ recorded the previous year.

Consequently PPS contributed US\$ 12.4 million to Credicorp, which exceeded the result obtained in 3Q09 and the loss of US\$ -7.4 million seen in 4Q08, and led to a record contribution for the year 2009 of US $\$ 37.4$ million, a substantial turnaround from the losses of US $\$ 15.9$ million generated in 2008.

| US\$ thousands | Net Earnings* |  |  |  | Adjustment for <br> Consolidation | Total Contribution <br> to BAP |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | PPS | PV | EPS | PGA | 2,384 | $(7,440)$ |
| $\mathbf{4 Q 0 8}$ | $(9,253)$ | 1,156 | $(1,731)$ | $(9,824)$ | $(1,654)$ | 5,230 |
| $\mathbf{1 Q 0 9}$ | 1,852 | 4,281 | 805 | 6,884 | $(3,063)$ | 9,685 |
| $\mathbf{2 Q 0 9}$ | 5,730 | 5,347 | 1,684 | 12,748 | $(3,189)$ | 10,088 |
| $\mathbf{3 Q 0 9}$ | 9,530 | 4,263 | $(540)$ | 13,277 | $(3,911)$ | 12,372 |
| $\mathbf{4 Q 0 9}$ | 9,093 | 6,495 | 783 | 16,283 | 0 | 0 |
| Var \% 4Q09 / 3Q09 | $(0)$ | 1 | n.a. | 0 | $(8)$ | n.a. |
| Var \% 4Q09 / 4Q08 | n.a. | 5 | n.a. | n.a. |  |  |

* Including minority interest

Pacifico Grupo Asegurador recorded net earnings of US\$49.2 million, which represent a record that contrasts sharply with the US\$ 15.0 million loss registered in 2009. This result is attributable to a significant reduction in the claims rate in Pacifico General Insurance, which dropped from 87.2\% to $53.3 \%$. The favorable performance in claims rate is the result of on-going efforts (which began in 2006) to make changes and improvements at multiple levels and also reflects the risk diversification strategy as well as the lower concentration of the portfolio.

## VI. 2 Pacífico General P\&C Insurance (PPS)

PPS's net earnings in 2009 reached US\$ 26.2 million, which starkly contrasts with the US\$ 19.5 million in losses recorded in 2008. This difference is primarily attributable to: i) the $53.3 \%$ claims rates in 2009, which represents a reduction of 33.9 points with regard to the $87.2 \%$ claims rate recorded in 2008 and ii) $10.2 \%$ growth in net earned premiums.

Net earnings in 4Q09 were US\$ 9.1 million, $4.6 \%$ lower than the figure recorded in 3Q09. Nevertheless, 4Q09's technical result was US\$ 25.4 million, which represents a $40.5 \%$ increase over 3Q09's result.

This favorable technical result is due to an increase in net earned premiums and a decline in the claims rates recorded in all business lines: Autos \& SOAT, Medical Assistance and RRGG.

Technical Results by Business Unit

| US\$ millon | 4Q09 |  |  |  | 3Q09 |  |  |  | 4Q08 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Vehicles <br> \& SOAT | Medical assistance | P\&C | tOTAL PPS | Vehicles <br> \& SOAT | Medical assistance | P\&C | $\begin{gathered} \hline \text { TOTAL } \\ \text { PPS } \\ \hline \end{gathered}$ | Vehicles <br> \& SOAT | Medical assistance | P\&C | $\begin{aligned} & \text { TOTAL } \\ & \text { PPS } \\ & \hline \end{aligned}$ |
| Net Premiums Earned | 20.4 | 15.0 | 17.0 | 52.4 | 20.3 | 13.8 | 16.2 | 50.3 | 19.1 | 12.1 | 16.4 | 47.6 |
| Technical Results | 9.3 | 4.4 | 11.7 | 25.4 | 7.3 | 1.5 | 9.3 | 18.1 | 0.1 | (1.3) | 3.5 | 2.3 |
| Net claims / Earned Net Premiums | 31.3\% | 62.2\% | 17.4\% | 35.6\% | 45.5\% | 81.2\% | 32.9\% | 51.2\% | 77.1\% | 100.2\% | 60.3\% | 77.2\% |
| Technical Results / Earned net Premiums | 45.7\% | 29.3\% | 68.7\% | 48.5\% | 36.2\% | 10.7\% | 57.1\% | 36.0\% | 0.5\% | -10.8\% | 21.6\% | 4.9\% |

The technical result in Cars and Mandatory Cars was US\$ 9.3 million in 4Q09, demonstrating 27\% growth over the US\$ 7.3 million obtained in 3Q09.

The technical result for the Car line was US\$ 7.4 million in 4Q09. This figure, which represents an improvement over 3Q09's result, is primarily attributable to an increase in direct premiums that made 4Q09 the most productive quarter of the year for Cars. During this period, the claims rate fell to $36.0 \%$, down from $44.1 \%$ in 3Q09. This decline is for the most part due to: a) a decrease in theft in 4Q09, b) an increase in the number of vehicles recovered, which rose to $47 \%$ in 4Q09 vs. $35 \%$ in 3Q09 and, c) adjustments in the underwriting policy, which increased deductibles and coinsurance on aggravated risks.

The Mandatory Cars line (SOAT) obtained a technical result of US\$ 1.9 million in 4Q09, which is an improvement over the US\$ 0.8 million in earnings observed in 3Q09. This line's result is attributable to a significant improvement in the claims rate due to a reduction in provisions for old claims as well as a trend towards a decline in claims frequency due to improvements in the underwriting policy and lower average costs.

The Medical Assistance line achieved a technical result of US\$ 4.4 million in 4 Q 09 , which is higher than the US\$ 1.5 million registered in 3Q09 and largely exceeds the US\$ -1.3 million recorded in 4Q08. This is primarily due to a progressive adjustment in premiums and new conditions for contracts and product combinations, which generate a positive effect on direct premiums, and a significant reduction in the effects of the AH1N1 flu on claims in this portfolio, which fell from $81.2 \%$ in 3Q09 to $62.2 \%$ in 4Q09.

In General Insurance (RRGG), the technical result reached US\$ 11.7 million in 4Q09, representing a significant increase over the US\$ 9.3 million recorded in 3Q09 and the US\$ 3.5 million recorded in 4 Q 08 . The main lines that contributed to RRGG's technical result this quarter were Technical Lines with US $\$ 3.6$ million, Transportation, with US\$ 3.3 million, and Fire, with US\$ 1.8 million.

The difference in results between 4Q09 and the previous quarter is primarily attributable to a considerable decrease in claims, which dropped to $17.4 \%$ in 4 Q 09 vs. $32.9 \%$ in 3 Q 09 . It is important to mention that a reduction in claims is basically due to the fact that provisions for claims from prior quarters were released in the Technical and Transportation lines. Additionally, direct premiums in 4Q09 were for US\$ 55.2 million, which represents a $21 \%$ increase over the US\$ 45.5 million recorded in 4Q08.

PPS's net financial income registered earnings for US $\$ 6.7$ million in 4Q09, which is similar to last quarter's result.

In summary, among the favorable results recorded in 4Q09 in the general segment (PPS), the following stand out: (i) income for net insurance premiums totaled 52.4 million while (ii) total operating costs were US\$ 47.5 million. These results led to (iii) a combined ratio of $90.6 \%$ this quarter, of which 35.6 points correspond to costs or expenses for net claims (claims rate), 15.9 points are attributable to business acquisition costs and the remaining 39.1 points stem from general or administrative expenses.

## VI. 3 Pacífico Vida

Pacifico Vida obtained earnings before minority interests of US\$ 10.5 million in 4Q09, which is significantly higher than the US\$ 6.9 million recorded in 3Q09. This quarter's increase in earnings can be explained primarily by a reversal of income tax provisions as a result of tax effects produced by tax deductible FX related losses generated on currency indexed instruments that generate tax free interest income, situation that was clarified by the tax regulator in 4Q09.

The technical result in 4Q09 was US\$ 0.7 million lower than the US\$ 2.9 million obtained in 3Q09, due primarily to higher claims in the fourth quarter of the year, which increased from $62.9 \%$ in 3Q09 to 69.6\% in 4Q09

| Pacífico Vida <br> (US\$ MM) |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Products Total Premiums   Change $\%$  <br>  $\mathbf{4 Q 0 9}$ $\mathbf{3 Q 0 9}$ $\mathbf{4 Q 0 8}$ $\mathbf{3 Q 0 9}$ $\mathbf{4 Q 0 8}$ <br> (US\$ millions) 13.2 12.7 11.6 $4.5 \%$ $8.8 \%$ <br> Individual life 9.9 10.3 8.0 $-3.9 \%$ $29.1 \%$ <br> Individual annuity 8.8 8.2 9.0 $7.7 \%$ $-9.9 \%$ <br> Disability \& survivor (Pension) 6.5 5.9 5.7 $11.3 \%$ $2.2 \%$ <br> Credit Life 2.8 2.8 2.6 $2.9 \%$ $4.7 \%$ <br> Personal accidents 2.1 2.1 1.9 $-0.8 \%$ $12.9 \%$ <br> Group life (Law) 3.6 3.2 2.9 $15.5 \%$ $7.9 \%$ <br> Group life 2.4 2.8 2.2 $-15.8 \%$ $29.6 \%$ <br> Limited workers compensation 2.4     <br> TOTAL $\mathbf{4 9 . 3}$ $\mathbf{4 7 . 8}$ $\mathbf{4 4 . 0}$ $\mathbf{3 . 3} \%$ $\mathbf{8 . 7 \%}$ |  |  |  |  |  |  |

Lower financial income in Q4, which fell to US\$ 12.1 million from US\$ 13.8 million in 3Q09, can be explained primarily by higher provisions on the valuation of liquid assets. The general expenses in 4Q09 increased $12.4 \%$ with regard to 3Q09, totaling US $\$ 8.2$ million.

After excluding minority interest for US\$ 4.0 million, which corresponds to Alico, net earnings for the life segment reached US\$ 6.5 million in 4Q09.

## VI. 4 Pacífico Health (EPS)

The health line reported earnings of US\$ 0.8 million in 4 Q 09 , compared to a US\$ 0.5 million loss recorded in 3Q09.

EPS's technical result increased to reach US $\$ 3.0$ million in 4Q09, recording an improvement over the US\$ 1.7 million obtained in 3Q09. The technical result's favorable evolution is due to i) a lower claims rate of $84.5 \%$ in 4Q09, compared with $88.1 \%$ in 3Q09; this reduction is primarily due to a lower incidence of cases of AH1N1 influenza as well as ii) an increase in direct premiums, which went from US $\$ 32$ million in 3Q09 to US\$ 33.4 million in 4Q09; this increase is basically attributable to adjustments in premiums and deductibles for managed accounts.

Finally, quarterly earnings were also affected by a translation result of US $\$ 0.1$ million (in comparison to the US\$0.4 million obtained in 2Q09).

## VII. Economic Outlook

## Economic Activity

During 4Q09, the economy grew at an annual rate of $3.3 \%$, the highest growth recorded in 2009. If we extract the seasonal effect, economic activity continued recovering and by the end-of-year results indicates that the economy grew $7 \%$ with regard to the minimum growth registered during the crisis.

Nevertheless, recovery is not homogenous across sectors. While activity in the services and manufacturing sectors exceeded the maximum levels recorded prior to the crisis by 5.8 and $5.1 \%$ respectively, activity in the manufacturing and fishing sectors fell below their pre-crisis records, registering declines of $8.25 \%$ and $3.1 \%$. The commercial sector has also been negatively affected given that the extent of the decline in imports was higher than predicted.

In 4Q09, public investment and public consumption have been the most dynamic components of spending while private investment and exports continued to fall but at lower annualized rates than in previous quarters. In 2009, the Peruvian economy grew $0.9 \%$ while private investment fell for the first time since 2001.

In 2010, although the private consumption and private investment will recover some of their dynamism, the public sector will continue to play a starring role in driving growth, particularly considering that regional and local elections will be held this year and presidential elections are scheduled for 2011.

Private investment will continue to grow, particularly in the mining and hydrocarbon sectors, while construction will expand more rapidly due mostly to increased activity in the country's interior, where large commercial chains have stepped up expansion efforts. The Central Bank estimates that the investment flows (expressed in dollars) of the main investment projects will increase more than $32 \%$ from US\$ 7,850 million in 2009 to US $\$ 10,400$ million this year.

Construction, driven by public and private infrastructure projects, continues to be the most dynamic productive sector. Manufacturing experienced a turnaround in 2009 thanks to global recovery. In this scenario, the Peruvian economy is expected to grow 4.9\% in 2010.

Gross Domestic Product and Internal Demand
(Annualized percentage variation)


Source: INEI

## External Sector

Export prices have recovered more rapidly than import prices. As such, the trade balance maintained a surplus throughout the majority of the year despite the fact that in annual terms, exports only grew from October on. In this scenario, exports in 4Q09 grew 16.6\%, led by the evolution of traditional products given that non-traditional products have been the most affected by the international recession (which hit hard in the destination countries for Peruvian exports).

Imports in 4Q09 fell $12.4 \%$ despite the fact that higher prices for petroleum and certain food stuffs increased the value of intermediate goods imports.
Additionally, despite the fact that a recovery in mineral export prices means increased outflows from the factor income account, which tends to increase the current account deficit, a contraction in imports offset this effect. Additionally, following a strong currency outflow in the first months of the year, financial flows increased sustainably, which translated into an increase in international reserves of US $\$ 1,005$ million during 4Q09 and US\$ 1,939 million throughout the year. As of December 31, 2009, international reserves were US $\$ 33,135$ MM. As of January 19 th reserves continued to demonstrate growth, reaching US $\$ 34,777$ million.
In 2010, to the extent that the world economy consolidates its recovery, Peru will continue to receive positive net currency flows due to the fact that it is perceived as one of the emerging countries with the best macroeconomic fundamentals in the region.

Exports and Imports
(Annualized percentage variation)


## Prices and Exchange Rate

At the end of 2009, annual inflation was $0.25 \%$, reflecting a trend toward a marked decline that had been seen throughout the year (inflation in 2008 had been $6.65 \%$ ). This is consistent with an outlook in which wholesale prices, particularly for imported products, demonstrated significant declines while the slow pace of domestic demand's recovery limited producers' ability to raise prices.

Underlying inflation has been falling since last February and closed at $2.3 \%$ in 2009. This is the lowest level seen since October 2007 and is in line with BCR's inflation goal. Given these developments, it is highly probable that inflation will be very close to BCR's target range ( $2.0 \%+/-$ $1 \%$ ).

It is important to emphasize that the US dollar remains weak throughout the world, which has pushed exchange rates down not only in Peru but in emerging economies in general, which are thought to have a better macroeconomic outlook than developed countries. In this context, the exchange rate at the end of 2009 was $\mathrm{S} / .2 .89$ and demonstrated an annual appreciation of $8.0 \%$.

Thus far this year, downward pressures on the exchange rate have accentuated given that the evolution of the Peruvian economy appears to indicate that the current expansive monetary policy, which has led to an exchange rate of S/. 2.85 (with the BCR's active intervention to control appreciation), will soon be reversed. As such, in the first twenty days of 2010, BCR acquired US\$ 1,384.5 million, which far exceeds the total amount purchased in 2009 (US\$ 1,256 million).

It is important to emphasize that BCR's interventions are effective in moderating exchange rate volatility. As such, these interventions may continue for a prolonged period, particularly in view of the fact that the exchange rate's evolution will be conditioned by uncertainty regarding global recovery; the strength or weakness of the dollar; the evolution of capital flows; inflation expectations; and economic agents' perceptions regarding when the current expansive monetary policy will be overturned.


## Fiscal Sector

In the month of November, central government tax income increased $2.6 \%$ YoY, representing the first increase since December 2008. This result was influenced by recoveries in income tax and VAT collections although a contraction is still evident if we compare the 12 -month period ended in November 2009 with the 12 months that preceded it.

In a context characterized by lower fiscal income and a significant increase in spending (both in terms of consumption and public investment) after three years of a fiscal surplus, the deficit in 2009 was equivalent to approximately $1.6 \%$ of GDP. Despite the fact that income is expected to increase this year due to improvements in production and domestic demand as well as a gradual recovery in the main export product prices, these improvements will be offset by increased spending by regional and local governments due to the election year. As such, we expect a deficit (expressed as a percentage of GDP) that is similar to last year's.

Fiscal Income of the Central Government
(Annual percentage variation)


## Banking System

According to BCR's information to December 15, the loan portfolio of banking institutions, expressed in dollars, grew $10.7 \%$ in annual terms ( $26.6 \%$ at the end of 2008). It is important to emphasize that the annual loan growth rate to November showed evidence of deceleration, corresponding to a lag in economic activity. Nevertheless, some segments remained dynamic, particularly the mortgage loans whose annual growth to November was $29.6 \%$, followed by SME portfolio ( $9.1 \%$ ) and commercial loans ( $5.7 \%$ ). Consumption, in contrast, grew a mere $1.0 \%$ due to portfolio transfer from the Banco de Trabajo to Crediscotia.

To November, deposits showed $10.5 \%$ annual growth expressed in dollars, led by demand deposits $(+25.7 \%)$, and followed by savings accounts ( $+20.1 \%$ ). Time deposits fell slightly in the same period ( $-0.3 \%$ ).

Loan dollarization in the banking system reached $50.4 \%$ in December 2009 ( $55.5 \%$ at the end of 2008) while liquidity dollarization closed the year at $43.5 \%$ ( $47.0 \%$ at the end of 2008).

Finally, interest rates have shown a downward trend that has accentuated over the last few months. This is in line with a worldwide trend towards lower interest rates and a significant reduction in BCR's reference rate, which was meant to encourage credit growth and help reactivate the economy. In this context, the TAMN (active rate in national currency) closed the year at 19.9\% ( $23.0 \%$ at the end of 2008 and $20.2 \%$ at the end of 3Q09), while the TAMEX (active rate in foreign currency) was $8.6 \%$ at the end of 2009 ( $10.5 \%$ at the end of 2008 and $9.0 \%$ at the end of 3Q09).The TIPMEX (passive interest rate in foreign currency) went from $1.2 \%$ in 3Q09 to $0.9 \%$ during 4Q09 (1.9\% at the end of 2008) while the TIPMN ( passive interest rate in national currency) fell $2.1 \%$ in 3Q09 to $1.6 \%$ during 4 Q 09 (3.8\% at the end of 2008).

Main Financial Indicators

|  | $\begin{aligned} & 2007 \\ & \text { Year } \end{aligned}$ | 2008 |  |  |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | IQ | IIQ | IIIQ | IVQ | Year | IQ | IIQ | IIQ |
| GDP (US\$ MM) | 107,504 | 30,296 | 34,825 | 32,558 | 30,027 | 127,707 | 27,995 | 32,096 | 32,004 |
| Real GDP (var. \%) | 8.9 | 10.3 | 11.8 | 10.9 | 6.5 | 9.8 | 2.0 | -1.1 | -0.4 |
| GDP per-capita (US\$) | 3,873 | 4,334 | 4,967 | 4,616 | 4,219 | 4,534 | 3,899 | 4,430 | 4,378 |
| Domestic demand (var. \%) | 11.8 | 11.9 | 14.6 | 13.7 | 9.1 | 12.3 | -0.8 | -5.8 | -4.8 |
| Consumption (var. \%) | 8.3 | 8.4 | 9.3 | 9.2 | 8.0 | 8.7 | 3.8 | 1.9 | 1.5 |
| Private investment (var. \%) | 22.6 | 23.7 | 37.1 | 31.7 | 21.2 | 28.1 | 4.1 | -16.1 | -14.9 |
| CPI (annual change, \%) | 3.9 | 5.5 | 5.7 | 6.2 | 6.7 | 6.7 | 4.8 | 3.1 | 1.2 |
| Exchange rate, eop (S/. per US\$) | 3.00 | 2.74 | 2.97 | 2.98 | 3.14 | 3.14 | 3.16 | 3.01 | 2.88 |
| Devaluation (annual change, \%) | -6.1 | -44.6 | -63.4 | 41.4 | -232.1 | 0.5 | 15.2 | 1.5 | -3.1 |
| Exchange rate, average (S/. per US\$) | 3.12 | 2.89 | 2.81 | 2.90 | 3.09 | 2.92 | 3.18 | 3.02 | 2.96 |
| Non-financial Public Sector (\% of GDP) | 3.1 | 4.3 | 5.4 | 1.4 | -2.7 | 2.1 | 2.4 | 1.4 | -3.3 |
| Central Gonvernment current revenues (\% of GPD) | 18.1 | 18.0 | 19.4 | 18.4 | 17.0 | 18.2 | 16.3 | 16.2 | 15.3 |
| Tax Income (\% of GDP) | 15.6 | 15.4 | 16.4 | 15.7 | 14.9 | 15.6 | 14.5 | 13.6 | 13.1 |
| Non Tax Income (\% of GDP) | 2.5 | 2.5 | 3.0 | 2.7 | 2.1 | 2.6 | 1.8 | 2.6 | 2.2 |
| Current expenditures (\% of GDP) | 12.6 | 10.4 | 10.5 | 16.1 | 12.4 | 12.4 | 11.8 | 10.6 | 14.8 |
| Capital expenditures (\% of GDPI) | 2.1 | 1.1 | 1.7 | 2.5 | 4.2 | 2.4 | 1.9 | 3.7 | 3.6 |
| Trade Balance (US\$ MM) | 8,287 | 1,505 | 920 | 838 | -173 | 3,090 | 515 | 1,319 | 1,746 |
| Exports (US\$ MM) | 27,882 | 7,771 | 8,470 | 8,814 | 6,474 | 31,529 | 5,398 | 6,144 | 7,072 |
| Imports (US\$ MM) | 19,595 | 6,265 | 7,550 | 7,976 | 6,648 | 28,439 | 4,883 | 4,826 | 5,326 |
| Current Account Balance (US\$ MM) | 1,220 | -848 | -1,581 | -993 | -757 | -4,180 | -392 | -33 | 152 |
| Current Account Balance (\% of GDP) | 1.1 | -2.8 | -4.5 | -3.1 | -2.5 | -3.3 | -1.4 | -0.1 | 0.5 |

## Company Description:

Credicorp Ltd. (NYSE: BAP) is the leading financial services holding company in Peru. It primarily operates via its four principal Subsidiaries: Banco de Credito del Peru (BCP), Atlantic Security Holding Corporation (ASHC), El Pacífico-Peruano Suiza Compañía de Seguros y Reaseguros (PPS) and Grupo Credito. Credicorp is engaged principally in commercial banking (including trade finance, corporate finance and leasing services), insurance (including commercial property, transportation and marine hull, automobile, life, health and pension fund underwriting insurance) and investment banking (including brokerage services, asset management, trust, custody and securitization services, trading and investment). BCP is the Company's primary subsidiary.

Safe Harbor for Forward-Looking Statements

This material includes "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical information provided herein are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties.

The Company cautions readers that actual results could differ materially from those expected by the Company, depending on the outcome of certain factors, including, without limitation: (1) adverse changes in the Peruvian economy with respect to the rates of inflation, economic growth, currency devaluation, and other factors, (2) adverse changes in the Peruvian political situation, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals, and (3) adverse changes in the markets in which the Company operates, including increased competition, decreased demand for financial services, and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

The Company undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in the Company's business strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

CREDICORP LTD. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In US\$ thousands, IFRS)

|  |  | As of <br> Sep 09 | Dec 08 | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec 09 |  |  | Dec 09/Dec 08 | Dec 09/Sep 09 |
| Assets <br> Cash and due from banks |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Non-interest bearing | 928,930 | 754,875 | 2,655,820 | -65.0\% | 23.1\% |
| Interest bearing | 2,898,172 | 2,732,677 | 1,107,181 | 161.8\% | 6.1\% |
| Total cash and due from banks | 3,827,102 | 3,487,551 | 3,763,001 | 1.7\% | 9.7\% |
| Marketable securities, net | 70,318 | 89,718 | 36,084 | 94.9\% | -21.6\% |
| Loans | 11,594,918 | 10,675,462 | 10,546,378 | 9.9\% | 8.6\% |
| Current | 11,410,396 | 10,509,564 | 10,463,514 | 9.0\% | 8.6\% |
| Past Due | 184,523 | 165,898 | 82,864 | 122.7\% | 11.2\% |
| Less - Reserve for possible loan losses | $(354,355)$ | $(318,094)$ | $(224,337)$ | 58.0\% | 11.4\% |
| Loans, net | 11,240,563 | 10,357,368 | 10,322,042 | 8.9\% | 8.5\% |
| Investments securities available for sale | 5,089,022 | 4,828,806 | 4,972,592 | 2.3\% | 5.4\% |
| Reinsurance assets | 137,098 | 135,688 | 165,144 | -17.0\% | 1.0\% |
| Premiums and other policyholder receivables | 121,338 | 109,669 | 111,561 | 8.8\% | 10.6\% |
| Property, plant and equipment, net | 344,099 | 323,233 | 329,458 | 4.4\% | 6.5\% |
| Due from customers on acceptances | 96,423 | 63,901 | 232,580 | -58.5\% | 50.9\% |
| Other assets | 1,220,401 | 1,376,525 | 1,130,639 | 7.9\% | -11.3\% |
| Total Assets | 22,146,363 | 20,772,459 | 21,063,099 | 5.1\% | 6.6\% |
| Liabilities and shareholders' equity Deposits and Obligations |  |  |  |  |  |
| Non-interest bearing | 3,302,150 | 3,462,195 | 4,345,273 | -24.0\% | -4.6\% |
| Interest bearing | 10,793,833 | 10,210,091 | 9,434,142 | 14.4\% | 5.7\% |
| Total deposits and Obligations | 14,095,983 | 13,672,287 | 13,779,414 | 2.3\% | 3.1\% |
| Due to banks and correspondents | 2,265,653 | 1,713,177 | 2,330,707 | -2.8\% | 32.2\% |
| Acceptances outstanding | 96,423 | 63,901 | 232,580 | -58.5\% | 50.9\% |
| Reserves for property and casualty claims | 878,767 | 874,243 | 822,856 | 6.8\% | 0.5\% |
| Reserve for unearned premiums | 140,024 | 140,907 | 144,914 | -3.4\% | -0.6\% |
| Reinsurance payable | 48,009 | 38,832 | 55,841 | -14.0\% | 23.6\% |
| Bonds and subordinated debt | 1,286,721 | 915,091 | 799,083 | 61.0\% | 40.6\% |
| Other liabilities | 837,701 | 1,052,250 | 1,101,376 | -23.9\% | -20.4\% |
| Minority interest | 186,496 | 171,670 | 106,933 | 74.4\% | 8.6\% |
| Total liabilities | 19,835,777 | 18,642,357 | 19,373,705 | 2.4\% | 6.4\% |
| Capital stock | 471,912 | 471,912 | 471,912 | 0.0\% | 0.0\% |
| Treasury stock | $(74,242)$ | $(74,242)$ | $(73,107)$ | 1.6\% | 0.0\% |
| Capital surplus | 130,341 | 130,341 | 140,693 | -7.4\% | 0.0\% |
| Reserves | 1,053,494 | 1,053,494 | 815,387 | 29.2\% | 0.0\% |
| Unrealized gains | 237,027 | 179,179 | $(45,171)$ | -624.7\% | 32.3\% |
| Retained earnings | 492,055 | 369,418 | 379,680 | 29.6\% | 33.2\% |
| Net Shareholder's equity | 2,310,586 | 2,130,102 | 1,689,394 | 36.8\% | 8.5\% |
| Total liabilities and net shareholder's equity | 22,146,363 | 20,772,459 | 21,063,099 | 5\% | 6.6\% |
| Contingent Credits | 7,896,754 | 7,752,352 | 6,083,243 | 29.8\% | 1.9\% |


|  | CREDICORP LTD. AND SUBSIDIARIES QUARTERLY INCOME STATEMENT (In US\$ thousands, IFRS) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter |  |  | Change \% |  | Year to end |  | Change \% |
|  | 4Q09 | 3 Q 09 | 4Q08 | 4T09/4Q08 | 4T09/3Q09 | Dec-09 | Dec-08 | 4T09/Dec 08 |
| Interest income and expense |  |  |  |  |  |  |  |  |
| Interest and dividend income | 329,796 | 313,956 | 356,374 | -7.5\% | 5.0\% | 1,312,692 | 1,384,540 | -5.2\% |
| Interest expense | $(91,834)$ | $(99,409)$ | $(142,145)$ | -35.4\% | -7.6\% | $(420,774)$ | $(561,618)$ | -25.1\% |
| Net interest income | 237,963 | 214,547 | 214,230 | 11.1\% | 10.9\% | 891,918 | 822,922 | 8.4\% |
| Provision for loan losses | $(44,044)$ | $(38,216)$ | $(5,621)$ | 683.6\% | 15.3\% | $(163,392)$ | $(47,760)$ | 242.1\% |
| Non financial income |  |  |  |  |  |  |  |  |
| Fee income | 126,163 | 110,460 | 93,676 | 34.7\% | 14.2\% | 436,819 | 394,247 | 10.8\% |
| Net gain on foreign exchange transactions | 23,256 | 29,957 | 32,559 | -28.6\% | -22.4\% | 92,389 | 108,709 | -15.0\% |
| Net gain on sales of securities | 13,617 | 17,221 | 18,811 | -27.6\% | -20.9\% | 120,931 | 51,936 | 132.8\% |
| Other | 13,749 | 5,903 | 14,341 | -4.1\% | 132.9\% | 40,551 | 37,588 | 7.9\% |
| Total fees and income from services, net | 176,785 | 163,541 | 159,387 | 10.9\% | 8.1\% | 690,691 | 592,481 | 16.6\% |
| Insurance premiums and claims <br> Net premiums earned | 115,107 | 108,965 | 105,044 | 9.6\% | 5.6\% | 424,682 | 393,903 | 7.8\% |
| Net claims incurred | $(7,967)$ | $(13,522)$ | $(24,435)$ | -67.4\% | -41.1\% | $(59,248)$ | $(101,890)$ | -41.9\% |
| Increase in cost for life and health policies | $(62,111)$ | $(59,425)$ | $(60,324)$ | 3.0\% | 4.5\% | $(227,210)$ | $(240,020)$ | -5.3\% |
| Total other operating income, net | 45,029 | 36,018 | 20,284 | 122.0\% | 25.0\% | 138,225 | 51,992 | 165.9\% |
| Operating expenses |  |  |  |  |  |  |  |  |
| Salaries and employees benefits | $(108,303)$ | $(95,765)$ | $(107,010)$ | 1.2\% | 13.1\% | $(392,365)$ | $(387,701)$ | 1.2\% |
| Administrative, general and tax expenses | $(93,152)$ | $(70,436)$ | $(83,270)$ | 11.9\% | 32.3\% | $(312,256)$ | $(269,291)$ | 16.0\% |
| Depreciation and amortization | $(19,890)$ | $(18,343)$ | $(16,224)$ | 22.6\% | 8.4\% | $(73,222)$ | $(59,724)$ | 22.6\% |
| Merger Expenses | - | - | - | 100.0\% | 100.0\% | - | - |  |
| Other | $(38,719)$ | $(27,025)$ | $(13,757)$ | 181.5\% | 43.3\% | $(120,797)$ | $(93,824)$ | 28.7\% |
| Total operating expenses | $(260,064)$ | $(211,568)$ | $(220,261)$ | 18.1\% | 22.9\% | $(898,639)$ | $(810,540)$ | 10.9\% |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Translation result | 1,075 | 12,046 | $(31,813)$ | 103.4\% | -91.1\% | 12,371 | $(17,650)$ | 170.1\% |
| Impairment | $(2,661)$ | (945) | $(40,856)$ | -93.5\% | 181.6\% | $(9,825)$ | $(50,274)$ | -80.5\% |
| Provision Atlantic Blue Chip Fund propietary exposure |  |  | $(43,489)$ | 100.0\% |  |  | $(43,489)$ | 100.0\% |
| Workers' profit sharing | $(1,734)$ | $(5,747)$ | $(4,260)$ | -59.3\% | -69.8\% | $(18,412)$ | $(14,845)$ | 24.0\% |
| Income taxes | $(19,378)$ | $(39,538)$ | $(29,512)$ | -34.3\% | -51.0\% | $(138,500)$ | $(109,508)$ | 26.5\% |
| Net income | 132,971 | 130,139 | 18,089 | 635.1\% | 2.2\% | 504,435 | 373,331 | 35.1\% |
| Minority interest | 10,675 | 8,432 | 4,597 | 132.2\% | 26.6\% | 34,651 | 15,575 | 122.5\% |
| Net income attributed to Credicorp | 122,296 | 121,707 | 13,491 | 806.5\% | 0.5\% | 469,783 | 357,756 | 31.3\% |

## CREDICORP LTD. AND SUBSIDIARIES SELECTED FINANCIAL INDICATORS

|  | Quarter |  |  | Year to end |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q09 | 3Q09 | 4Q08 | 2009 | 2008 |
| Profitability |  |  |  |  |  |
| Net income per common share (US\$ per share)(1) | 1.53 | 1.53 | 0.17 | 5.89 | 4.49 |
| Net interest margin on interest earning assets (2) | 5.06\% | 4.72\% | 4.89\% | 4.79\% | 4.62\% |
| Return on average total assets (2)(3) | 2.28\% | 2.34\% | 0.26\% | 2.22\% | 1.72\% |
| Return on average shareholders' equity (2)(3) | 22.03\% | 23.96\% | 3.10\% | 24.10\% | 22.30\% |
| No. of outstanding shares (millions)(4) | 79.76 | 79.76 | 79.76 | 79.76 | 79.76 |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 1.59\% | 1.55\% | 0.79\% | 1.59\% | 0.79\% |
| Reserves for loan losses as a percentage of total past due loans | 192.04\% | 191.74\% | 270.73\% | 192.04\% | 270.73\% |
| Reserves for loan losses as a percentage of total loans | 3.06\% | 2.98\% | 2.13\% | 3.06\% | 2.13\% |
| Operating efficiency |  |  |  |  |  |
| Oper. expense as a percent. of total income (5) | 44.05\% | 39.78\% | 46.35\% | 42.14\% | 41.67\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(5) | 4.13\% | 3.54\% | 3.95\% | 3.68\% | 3.45\% |
| Average balances (millions of US\$) (3) |  |  |  |  |  |
| Interest earning assets | 18,814.34 | 18,172.09 | 17,519.39 | 18,604.03 | 17,817.49 |
| Total Assets | 21,459.41 | 20,835.65 | 20,916.29 | 21,147.53 | 20,770.53 |
| Net equity | 2,220.34 | 2,031.43 | 1,741.59 | 2,125.89 | 1,767.01 |

(1) Based on Net Income attributed to BAP. Number of shares outstanding of 79.8 million in all periods.
(2) Ratios are annualized.
(3) Averages are determined as the average of period-beginning and period-ending balances.
(4) Net of treasury shares. The total number of shares was of 94.38 million.
(5) Total income includes net interest income, fee income, net gain on foreign exchange transactions and net premiums earned. Operating expense does not include Other expenses.

## CONSOLIDATED BALANCE SHEET <br> (In US\$ thousands, IFRS)

banco de credito del peru and subsidiaries

|  | As of |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec 09 | Set 09 | Dec 08 | Dec 09/Dec 08 | Dec 09/Set 09 |
| ASSETS |  |  |  |  |  |
| Cash and due from banks | 3,724,635 | 3,368,733 | 3,526,552 | 5.6\% | 10.6\% |
| Cash and BCRP | 2,964,509 | 2,757,898 | 2,620,166 | 13.1\% | 7.5\% |
| Deposits in other Banks | 683,527 | 540,877 | 875,302 | -21.9\% | 26.4\% |
| Interbanks | 75,000 | 68,132 | 28,662 | 161.7\% | 10.1\% |
| Accrued interest on cash and due from banks | 1,599 | 1,826 | 2,422 | -34.0\% | -12.4\% |
| Marketable securities, net | 70,318 | 89,718 | 36,084 | 94.9\% | -21.6\% |
| Loans |  |  |  |  |  |
| Current | 11,393,557 | 10,406,954 | 10,362,659 | 9.9\% | 9.5\% |
| Past Due | 183,746 | 165,109 | 82,064 | 123.9\% | 11.3\% |
| Less - Reserve for possible loan losses | $(353,348)$ | $(316,718)$ | $(223,161)$ | 58.3\% | 11.6\% |
| Loans, net | 11,223,955 | 10,255,345 | 10,221,562 | 9.8\% | 9.4\% |
| Investment securities available for sale | 3,026,542 | 2,793,015 | 3,406,248 | -11.1\% | 8.4\% |
| Property, plant and equipment, net | 278,202 | 257,201 | 261,967 | 6.2\% | 8.2\% |
| Due from customers acceptances | 96,423 | 63,901 | 232,580 | -58.5\% | 50.9\% |
| Other assets | 1,143,234 | 1,052,317 | 822,440 | 39.0\% | 8.6\% |
| Total Assets | 19,563,309 | 17,880,230 | 18,507,433 | 5.7\% | 9.4\% |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| Deposits and obligations | 14,465,809 | 13,946,714 | 14,063,720 | 2.9\% | 3.7\% |
| Demand deposits | 4,440,643 | 4,298,914 | 5,891,382 | -24.6\% | 3.3\% |
| Saving deposits | 3,539,917 | 3,387,339 | 2,968,842 | 19.2\% | 4.5\% |
| Time deposits | 5,361,410 | 5,179,047 | 4,090,043 | 31.1\% | 3.5\% |
| Severance indemnity deposits (CTS) | 1,069,267 | 1,012,534 | 1,039,887 | 2.8\% | 5.6\% |
| Interest payable | 54,572 | 68,880 | 73,566 | -25.8\% | -20.8\% |
| Due to banks and correspondents | 1,278,245 | 603,152 | 1,179,863 | 8.3\% | 111.9\% |
| Bonds and subordinated debt | 1,228,901 | 941,027 | 809,148 | 51.9\% | 30.6\% |
| Acceptances outstanding | 96,423 | 63,901 | 232,580 | -58.5\% | 50.9\% |
| Other liabilities | 813,959 | 765,086 | 817,304 | -0.4\% | 6.4\% |
| Total liabilities | 17,883,337 | 16,319,880 | 17,102,615 | 4.6\% | 9.6\% |
| NET SHAREHOLDERS' EQUITY | 1,675,533 | 1,556,224 | 1,400,404 | 19.6\% | 7.7\% |
| Capital stock | 667,250 | 667,250 | 439,474 | 51.8\% | 0.0\% |
| Reserves | 388,275 | 388,275 | 388,062 | 0.1\% | 0.0\% |
| Unrealized Gains and Losses | 106,708 | 94,797 | 34,746 | 207.1\% | 12.6\% |
| Retained Earnings | 115,922 | 115,922 | 114,593 | 1.2\% | 0.0\% |
| Income for the year | 397,378 | 289,980 | 423,529 | -6.2\% | 37.0\% |
| Minority interest | 4,439 | 4,126 | 4,414 | 0.6\% | 7.6\% |
| TOTAL LIABILITIES and NET SHAREHOLDERS' EQUITY | 19,563,309 | 17,880,230 | 18,507,433 | 5.7\% | 9.4\% |
| CONTINGENT CREDITS | 7,780,722 | 7,713,584 | 6,047,377 | 28.7\% | 0.9\% |

## CREDICORP

|  | DE CREDITO DEL PERU AND SUBSIDIARIES QUARTERLY INCOME STATEMENT <br> (In US\$ thousands, IFRS) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter |  |  | Change \% |  | Year ended |  | Change\% |
|  | 4Q09 | 3Q09 | 4Q08 | 4Q09/4Q08 | 4009/3Q09 | 2009 | 2008 | 2009/2008 |
| Interest income and expense |  |  |  |  |  |  |  |  |
| Interest and dividend income | 301,319 | 292,292 | 327,007 | -7.9\% | 3.1\% | 1,204,914 | 1,266,009 | -4.8\% |
| Interest expense | $(90,086)$ | $(95,030)$ | $(137,685)$ | -34.6\% | -5.2\% | $(406,697)$ | $(537,426)$ | -24.3\% |
| Net interest and dividend income | 211,233 | 197,262 | 189,322 | 11.6\% | 7.1\% | 798,217 | 728,583 | 9.6\% |
| Provision for loan losses | $(44,933)$ | $(38,917)$ | $(6,429)$ | 598.9\% | 15.5\% | $(165,104)$ | $(51,275)$ | 222.0\% |
| Non financial income |  |  |  |  |  |  |  |  |
| Banking services commissions | 109,546 | 93,348 | 84,826 | 29.1\% | 17.4\% | 368,067 | 336,844 | 9.3\% |
| Net gain on foreign exchange transactions | 23,430 | 25,559 | 33,175 | -29.4\% | -8.3\% | 93,462 | 109,032 | -14.3\% |
| Net gain on sales of securities | 9,185 | 9,890 | 15,325 | -40.1\% | -7.1\% | 101,349 | 38,574 | 162.7\% |
| Other | 2,816 | 892 | 8,108 | -65.3\% | 215.7\% | 15,067 | 17,202 | -12.4\% |
| Total fees and income from services, net | 144,977 | 129,689 | 141,434 | 2.5\% | 11.8\% | 577,945 | 501,652 | 15.2\% |
| Operating expenses Salaries and employees benefits | $(89,486)$ | $(80,318)$ | $(88,805)$ | 0.8\% | 11.4\% | Operating expenses |  | 4.4\% |
| Administrative expenses | $(79,622)$ | $(59,269)$ | $(74,407)$ | 7.0\% | 34.3\% | $(266,363)$ | $(229,862)$ | 15.9\% |
| Depreciation and amortization | $(16,153)$ | $(14,712)$ | $(12,740)$ | 26.8\% | 9.8\% | $(58,709)$ | $(45,882)$ | 28.0\% |
| Other | $(12,695)$ | $(6,794)$ | 3,985 | -418.6\% | 86.9\% | $(38,882)$ | $(27,722)$ | 40.3\% |
| Total operating expenses | $(197,956)$ | $(161,093)$ | $(171,967)$ | 15.1\% | 22.9\% | $(692,423)$ | $(618,191)$ | 12.0\% |
| Income before translation results,workers' profit sharing and income taxes | 113,321 | 126,941 | 152,360 | -25.6\% | -10.7\% | 518,635 | 560,769 | -7.5\% |
| Translation result | 12,609 | 10,204 | $(28,346)$ | 144.5\% | 23.6\% | 7,802 | $(12,244)$ | 163.7\% |
| Employees' profit sharing | $(2,041)$ | $(4,842)$ | $(4,708)$ | -56.6\% | -57.8\% | $(16,463)$ | $(15,201)$ | 8.3\% |
| Income taxes | $(16,166)$ | $(30,558)$ | $(32,143)$ | -49.7\% | -47.1\% | $(111,421)$ | $(107,979)$ | 3.2\% |
| Minority Interest | (325) | (289) | (532) | -38.9\% | 12.5\% | $(1,175)$ | $(1,816)$ | -35.3\% |
| Net income | 107,398 | 101,456 | 86,631 | 24.0\% | 5.9\% | 397,378 | 423,529 | -6.2\% |

## BANCO DE CREDITO DEL PERU AND SUBSIDIARIES SELECTED FINANCIAL INDICATORS

|  | Quarter |  |  | Year to end |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q09 | 3Q09 | 4Q08 | 2009 | 2008 |
| Profitability |  |  |  |  |  |
| Net income per common share (US\$ per share)(1) | 0.048 | 0.046 | 0.039 | 0.178 | 0.190 |
| Net interest margin on interest earning assets (2) | 5.02\% | 4.87\% | 4.55\% | 4.81\% | 4.54\% |
| Return on average total assets (2)(3) | 2.29\% | 2.25\% | 1.88\% | 2.14\% | 2.35\% |
| Return on average shareholders' equity (2)(3) | 26.59\% | 27.06\% | 25.48\% | 26.55\% | 32.77\% |
| No. of outstanding shares (millions) | 2,228.29 | 2,228.29 | 2,228.29 | 2,228.29 | 2,228.29 |
| Quality of loan portfolio |  |  |  |  |  |
| Past due loans as a percentage of total loans | 1.59\% | 1.56\% | 0.79\% | 1.59\% | 0.79\% |
| Reserves for loan losses as a percentage of total past due loans | 192.30\% | 191.82\% | 271.93\% | 192.30\% | 271.93\% |
| Reserves for loan losses as a percentage of total loans | 3.05\% | 3.00\% | 2.14\% | 3.05\% | 2.14\% |
| Operating efficiency |  |  |  |  |  |
| Oper. expense as a percent. of total income (4) | 53.82\% | 48.80\% | 57.25\% | 51.88\% | 50.28\% |
| Oper. expense as a percent. of av. tot. assets(2)(3)(4) | 3.96\% | 3.42\% | 3.83\% | 3.53\% | 3.28\% |
| Capital adequacy |  |  |  |  |  |
| Total Regulatory Capital (US\$Mn) | 1,888.3 | 1,739.0 | 1,303.2 | 1,888.3 | 1,303.2 |
| Risk-weighted assets (US\$Mn) | 1,450.0 | 1,289.4 | 1,020.0 | 1,450.0 | 1,020.0 |
| Regulatory capital / risk-weighted assets (5) | 14.5\% | 14.5\% | 11.5\% | 14.5\% | 11.5\% |
| Average balances (millions of US\$) (3) |  |  |  |  |  |
| Interest earning assets | 16,826.9 | 16,203.5 | 16,661.2 | 16,579.6 | 16,064.5 |
| Total Assets | 18,721.8 | 18,033.8 | 18,390.9 | 18,538.7 | 18,013.6 |
| Net equity | 1,615.9 | 1,499.5 | 1,360.1 | 1,496.7 | 1,292.5 |

(1) Shares outstanding of 2,228 million is used for all periods since shares have been issued only for
capitalization of profits and inflation adjustment.
(2) Ratios are annualized.
(3) Averages are determined as the average of period-beginning and period-ending balances.
(4) Total income includes net interest income, fee income and net gain on foreign exchange transactions.

Operating expense includes personnel expenses, administrative expenses and depreciation and amortization
(5) Risk-weighted assets include market risk assets

EL PACIFICO - PERUANO SUIZA and SUBSIDIARIES
(in thousand dollars)

|  | Balance to and for the period of Three month ending |  |  | Change \% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31 Dec 08 | 30 Sep 09 | 31 Dec 09 | Dec 08 | Dec 09 |
|  | 4Q08 | 3Q09 | 4Q09 | Dec 08 | Dec 09 |
| Results |  |  |  |  |  |
| Total Premiums | 152,497 | 148,718 | 172,697 | 587,568 | 608,824 |
| Ceded Premiums | 34,518 | 19,637 | 34,968 | 111,194 | 101,743 |
| Adjusment of reserves | 10,130 | 16,341 | 18,582 | 70,645 | 67,567 |
| Earned net premiums | 107,849 | 112,740 | 119,146 | 405,730 | 439,515 |
| Direct claims | 95,714 | 57,091 | 92,473 | 406,485 | 335,959 |
| Ceded claims | 10,954 | $(15,855.7)$ | 22,396 | 64,574 | 49,501 |
| Net claims | 84,760 | 72,947 | 70,078 | 341,911 | 286,457 |
| Direct commissions | 18,066 | 17,029 | 17,970 | 65,546 | 69,139 |
| Commissions received | 2,050 | 2,420 | 2,395 | 8,730 | 9,565 |
| Net commissions | 16,016 | 14,609 | 15,575 | 56,816 | 59,574 |
| Technical expenses | 5,772 | 6,099 | 7,267 | 24,798 | 24,777 |
| Technical resolves | 2,618 | 3,549 | 2,749 | 10,130 | 11,202 |
| Net technical expenses | 3,154 | 2,550 | 4,518 | 14,668 | 13,574 |
| Technical results | 3,920 | 22,634 | 28,976 | $(7,664.2)$ | 79,909 |
| Financial income | 18,273 | 15,774 | 16,043 | 70,432 | 61,471 |
| Gains on sale of real state and secutirities | $(14,209.5)$ | 4,122 | 2,262 | (628.4) | 12,173 |
| Renting (Net of expenses) | 751 | 1,136 | 1,147 | 2,943 | 4,025 |
| (-) Financial expenses | 523 | 412 | 493 | 2,313 | 2,017 |
| Financial income, net | 4,291 | 20,620 | 18,960 | 70,435 | 75,652 |
| Salaries and benefits | 10,953 | 11,752 | 14,258 | 42,757 | 46,713 |
| Administrative expenses | 8,685 | 11,117 | 17,128 | 37,598 | 44,777 |
| Third party services | 3,668 | 4,531 | 5,039 | 16,249 | 17,806 |
| Sundry management expenses | 1,549 | 1,602 | 2,192 | 7,019 | 7,303 |
| Provisions | 1,237 | 1,751 | 5,204 | 4,921 | 9,463 |
| Taxes | 1,231 | 1,382 | 1,697 | 4,848 | 5,441 |
| Other expenses | 1,000 | 1,851 | 2,997 | 4,561 | 4,764 |
| General expenses | 19,637 | 22,869 | 31,386 | 80,354 | 91,489 |
| Other income | 1,352 | (92.4) | 945 | 2,261 | 1,778 |
| Traslations results | $(2,669.4)$ | 1,879 | 382 | $(3,402.0)$ | 4,474 |
| Employee participations and income tax | $(3,629.8)$ | $(6,281.9)$ | $(2,387.6)$ | $(9,182.3)$ | 8,637 |
| Income before minority interest | $(9,114.6)$ | 15,890 | 20,264 | $(9,543.1)$ | 61,687 |
| Minority interest | 709 | 2,613 | 3,981 | 5,492 | 12,495 |
| Net income | $(9,823.6)$ | 13,277 | 16,283 | $(15,035.1)$ | 49,192 |
| Balance (end of period) |  |  |  |  |  |
| Total Assets | 1,308,096 | 1,476,861 | 1,498,255 | 1,308,096 | 1,498,255 |
| Invesment on securities and real state (1) | 822,297 | 1,026,507 | 1,057,162 | 822,297 | 1,057,162 |
| Technical reserves | 968,499 | 1,016,054 | 1,019,551 | 968,499 | 1,019,551 |
| Net equity | 146,255 | 242,243 | 265,219 | 146,255 | 265,219 |
| Ratios |  |  |  |  |  |
| Ceded | 22.6\% | 13.2\% | 20.2\% | 18.9\% | 16.7\% |
| Net claims/ earned net premiums | 78.6\% | 64.7\% | 58.8\% | 84.3\% | 65.2\% |
| Commissions+technical expenses, net / earned net premiums | 17.8\% | 15.2\% | 16.9\% | 17.6\% | 16.6\% |
| Technical results / earned net premiums | 3.6\% | 20.1\% | 24.3\% | -1.9\% | 18.2\% |
| General expenses / earned net premiums | 18.2\% | 20.3\% | 26.3\% | 19.8\% | 20.8\% |
| Return on equity (2)(3) | -23.8\% | 26.6\% | 6.4\% | -8.6\% | 24.6\% |
| Return on total premiums | -6.4\% | 8.9\% | 9.4\% | -2.6\% | 8.1\% |
| Net equity / Total Assets | 11.2\% | 16.4\% | 17.7\% | 11.2\% | 17.7\% |
| Increase in technical reserves | 8.6\% | 12.7\% | 13.5\% | 14.8\% | 13.3\% |
| General expenses / Assets (2)(3) | 6.2\% | 6.5\% | 2.1\% | 6.4\% | 6.7\% |
| Combined ratio of PPS + PS (4) | 112.3\% | 95.2\% | 94.2\% | 118.4\% | 96.8\% |
| Net claims / earned net premiums | 82.6\% | 65.6\% | 54.7\% | 88.5\% | 65.6\% |
| General expenses and commissions / earned net premiums | 29.7\% | 29.6\% | 39.5\% | 29.9\% | 31.2\% |

(1) Real state investment were excluded

## (2) Annualized

(3) Average are determined as the average of period - begging and period ending
(4) Without consolidated adjusments

