# Earnings Conference Call

August 2024

## C R E D I C 💠 R P







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#### 2Q24 Earnings Conference Call

#### Safe Harbor

This material includes "forward-looking statements" within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. All statements other than statements of historical fact are forward-looking and may contain information about financial results, economic conditions, trends and known uncertainties. Forward-looking statements are not assurances of future performance. Instead, they are based only on our management's current views, beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions.

Many forward-looking statements can be identified by words such as: "anticipate", "intend", "goal", "ambition", "seek", "believe", "project", "estimate", "strategy", "future", "likely", "would", "may", "should", "will", "see" and similar references to future periods. Examples of forward-looking statements include, among others, statements or estimates we make regarding guidance relating to losses in our credit portfolio, efficiency ratio, provisions and non-performing loans, current or future market risk and future market conditions, expected macroeconomic events and conditions, our belief that we have sufficient capital and liquidity to fund our business operations, expectations of the effect on our financial condition of claims, legal actions, environmental costs, contingent liabilities and governmental and regulatory investigations and proceedings, strategy for customer retention, growth, governmental programs and regulatory initiatives, credit administration, product development, market position, financial results and reserves and strategy for risk management.

We caution readers that forward-looking statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those that we expect or that are expressed or implied in the forward-looking statements, depending on the outcome of certain factors, including, without limitation, adverse changes in:

The economies of Peru, Colombia, Chile and other countries in which we conduct business, with respect to rates of inflation, economic growth, currency devaluation, and other factors, including in the light of the COVID-19 outbreak and government laws, regulations and policies adopted to combat the pandemic;• The political or social situation in Peru, Colombia and Chile, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals;

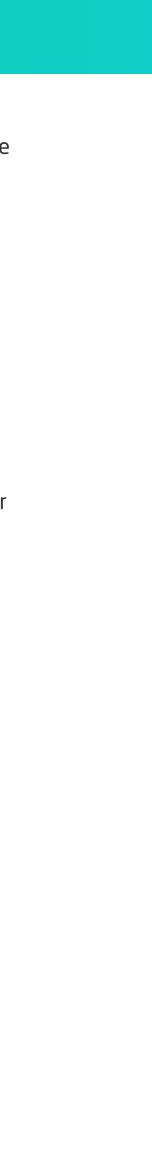
- The occurrence of natural disasters;
- The adequacy of the dividends that our subsidiaries are able to pay to us, which may affect our ability to pay dividends to shareholders and corporate expenses;
- Performance of, and volatility in, financial markets, including Latin-American and other markets;
- The frequency, severity and types of insured loss events;
- Fluctuations in interest rate levels;
- Foreign currency exchange rates, including the Sol/US Dollar exchange rate;
- Deterioration in the quality of our loan portfolio;
- Increasing levels of competition in Peru and other markets in which we operate;
- Developments and changes in laws and regulations affecting the financial sector and adoption of new international guidelines;
- Changes in the policies of central banks and/or foreign governments;
- Effectiveness of our risk management policies and of our operational and security systems;
- Losses associated with counterparty exposures;
- The scope of the coronavirus ("COVID-19") outbreak, actions taken to contain the COVID-19 and related economic effects from such actions and our ability to maintain adequate staffing; and
- Changes in Bermuda laws and regulations applicable to so-called non-resident entities.

See "Item 3. Key Information—3.D Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in our most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission for additional information and other such factors.

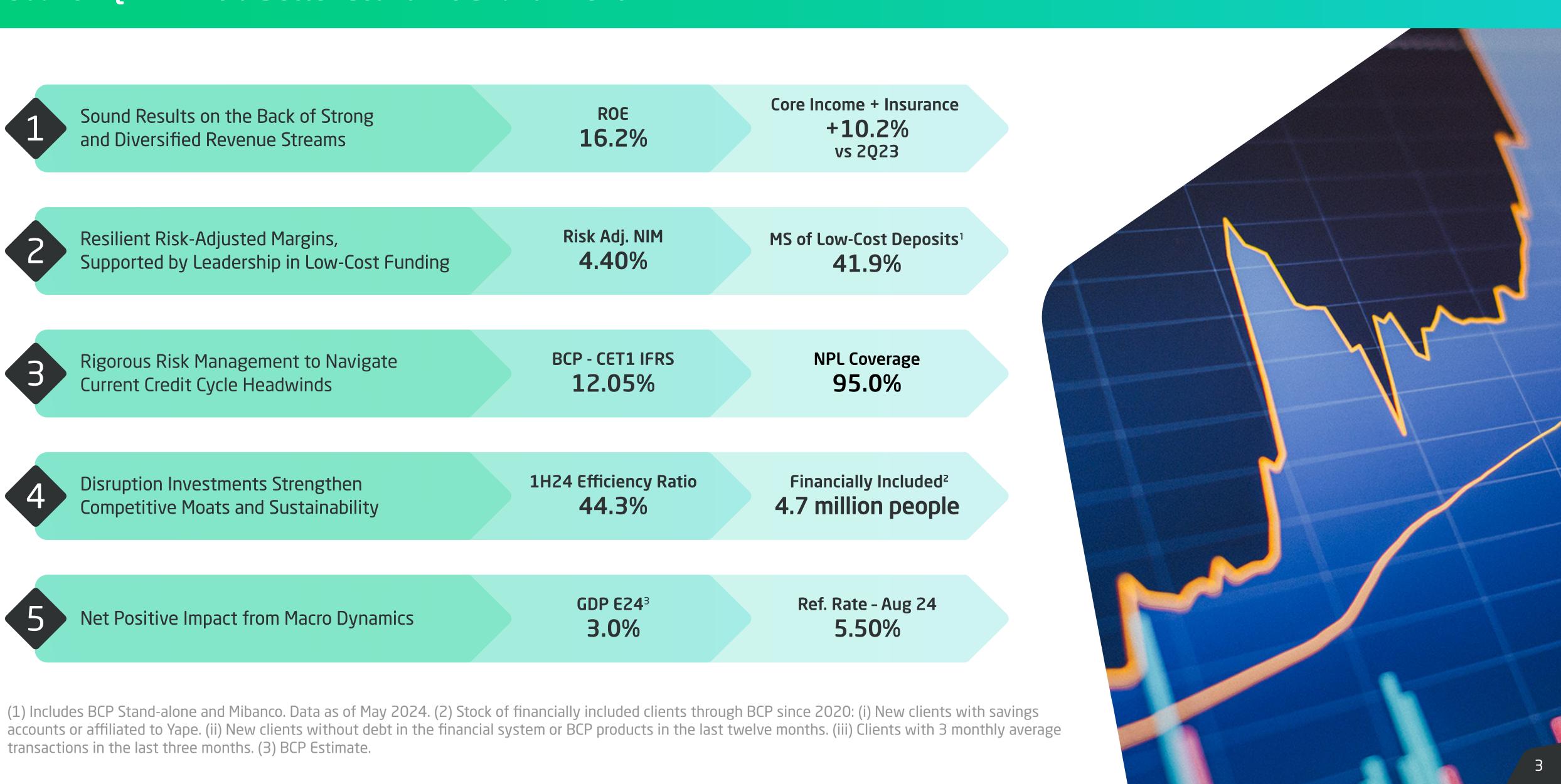
You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof and are based only on information currently available to us. Therefore, you should not rely on any of these forward-looking statements. We undertake no obligation to publicly update or revise these or any other forward-looking statements that may be made to reflect events or circumstances after the date hereof, whether as a result of changes in

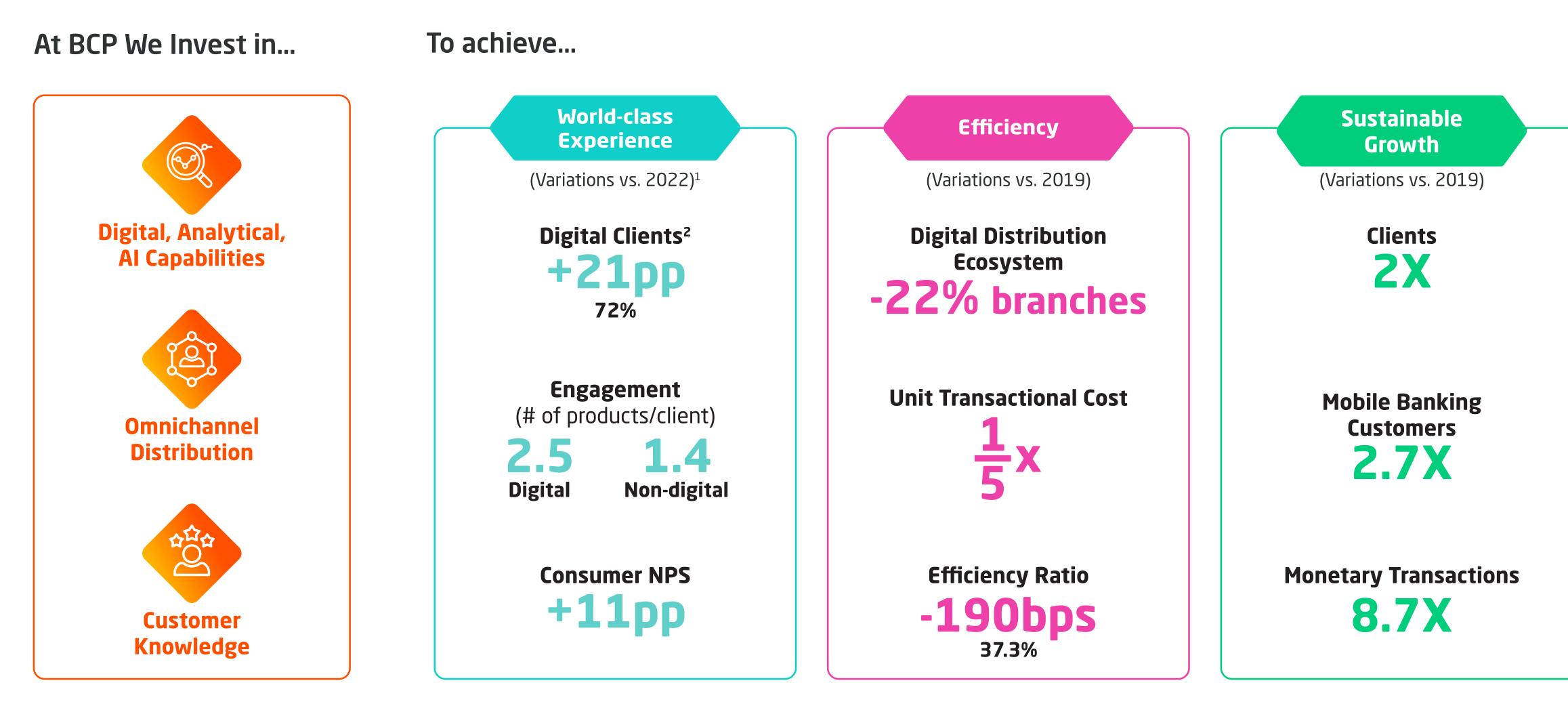
our business strategy or new information, to reflect the occurrence of unanticipated events or otherwise.

• The political or social situation in Peru, Colombia and Chile, including, without limitation, the reversal of market-oriented reforms and economic recovery measures, or the failure of such measures and reforms to achieve their goals;



#### Sound 2Q24 Amid a Better Economic Environment



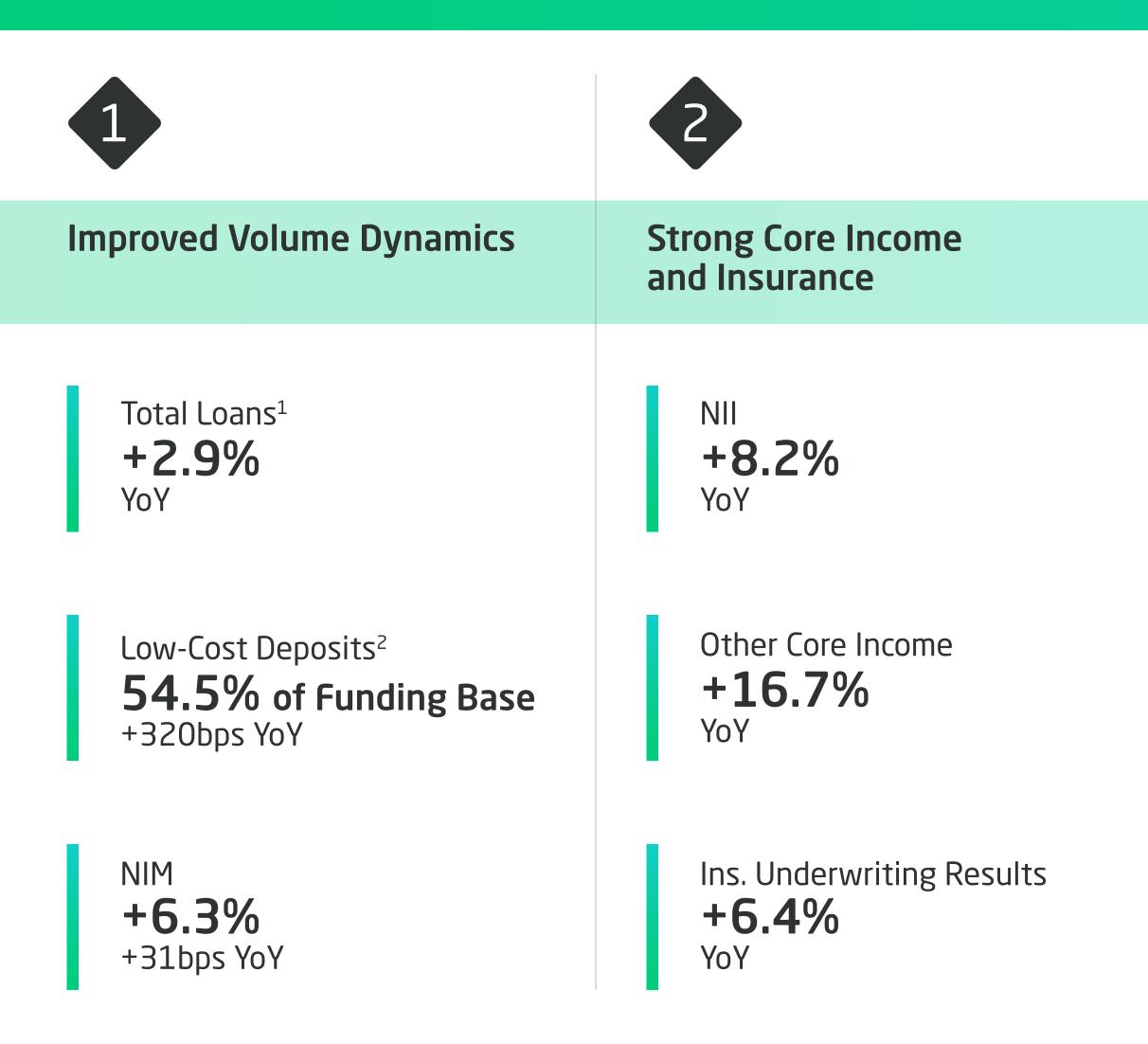


Figures as of June 2024. (1) We have not compared progress against 2019 because a different KPI was used before 2022. (2) Clients who made 70% of their monetary and non-monetary transactions through digital channels in the last 6 months.

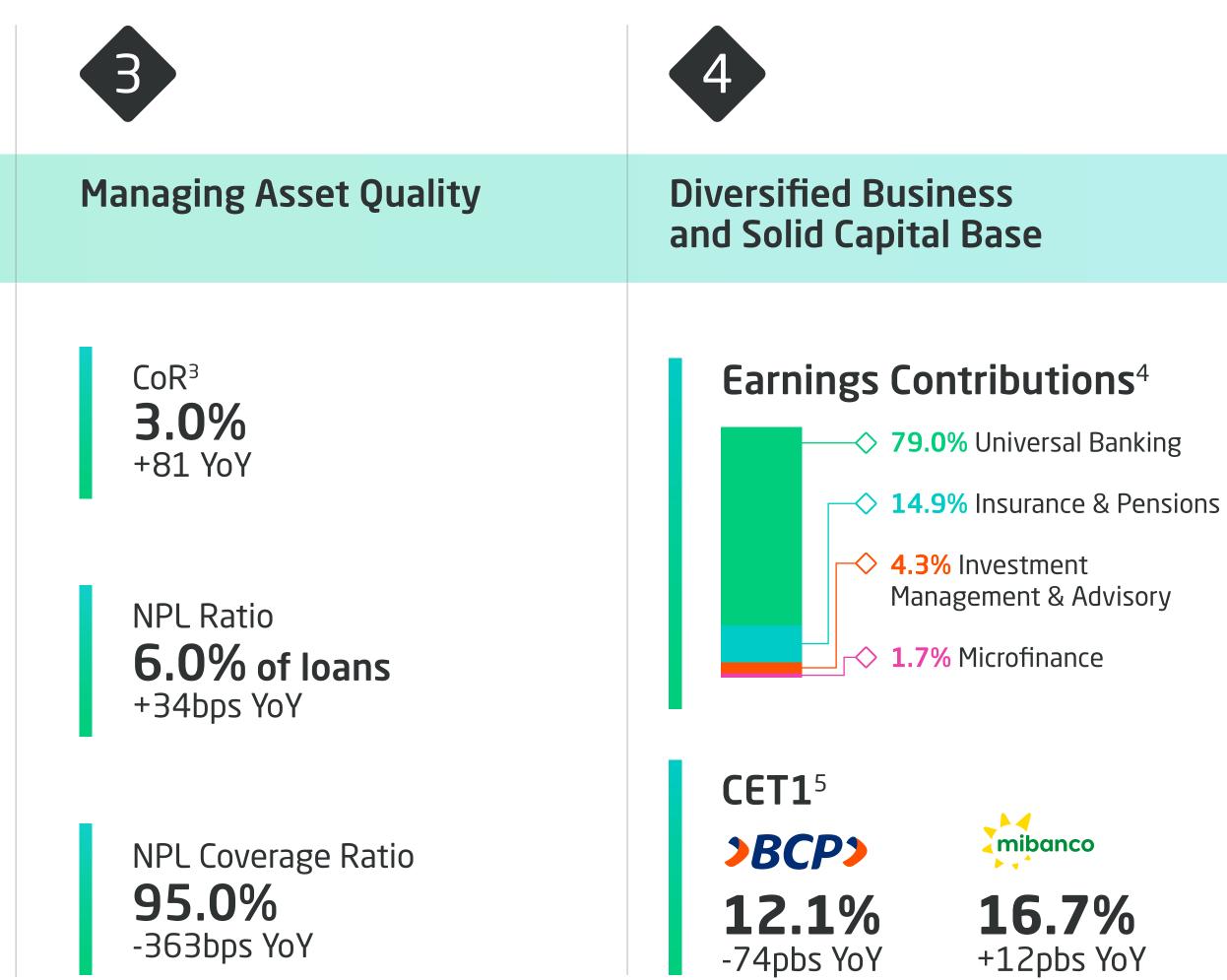




#### **2Q24 Key Financial Highlights**

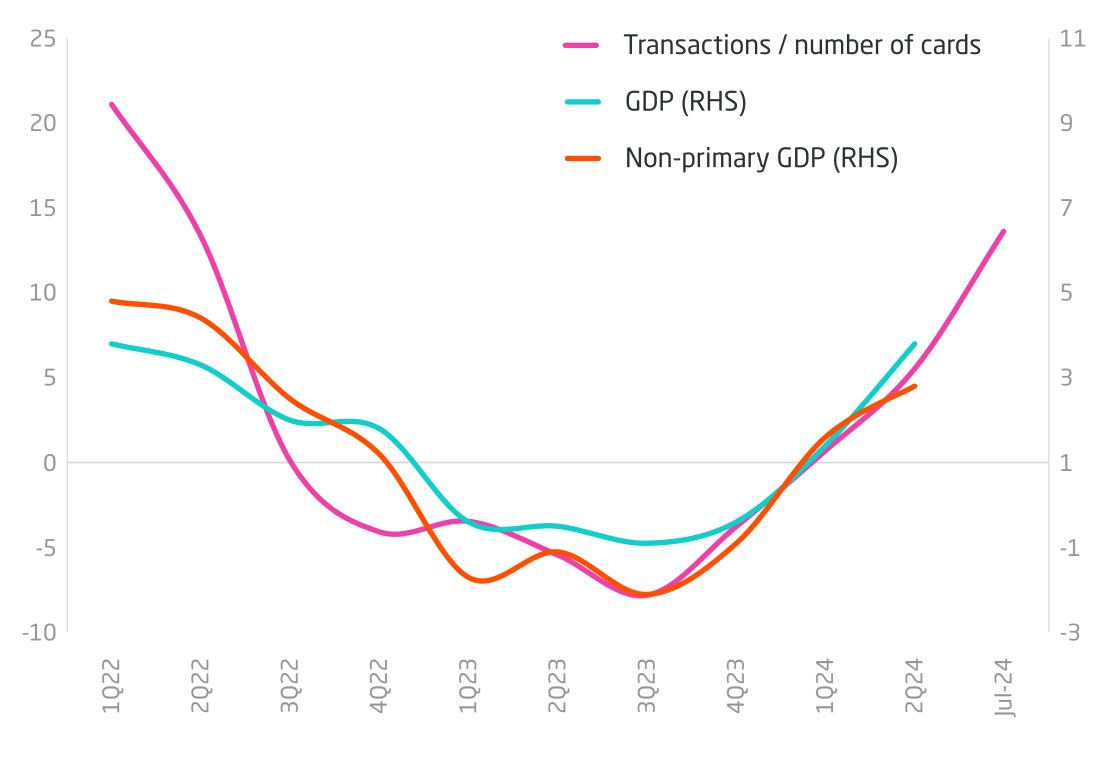


(1) Figures in End of Period balances. (2) Includes demand deposits and saving deposits. (3) Annualized provision for Ioan losses, net of recoveries / Average Total Loans. (4) % Earnings Contribution based on the total of our 8 main subsidiaries: BCP, BCP Bolivia, Mibanco, Mibanco Colombia, Pacifico Seguros, Prima AFP, Credicorp Capital and ASB Bank Corp. (5) CET1 Ratio calculated under IFRS accounting.

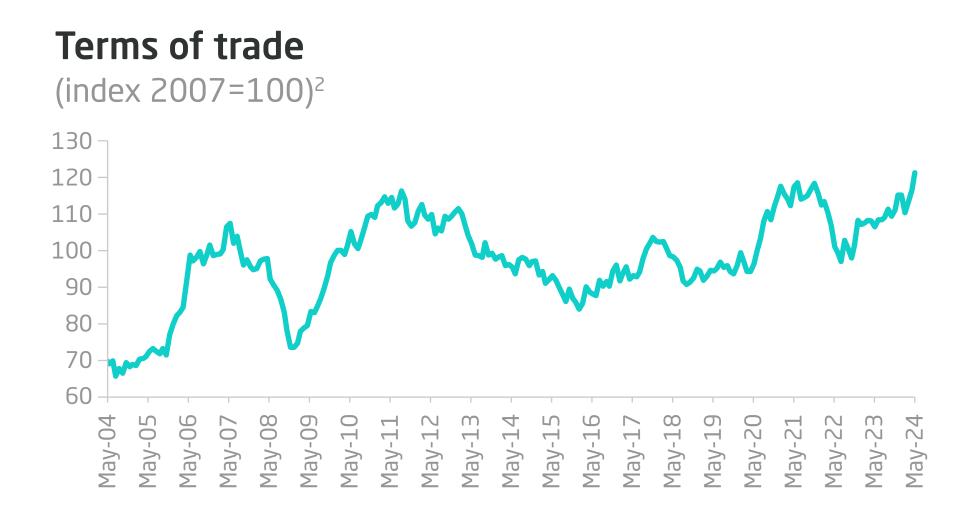


#### **Economic Recovery Gradually Gaining Traction**

### GDP and Payment Transactions with BCP Credit /Debit Card (y/y % change, as of July 15)<sup>1</sup>

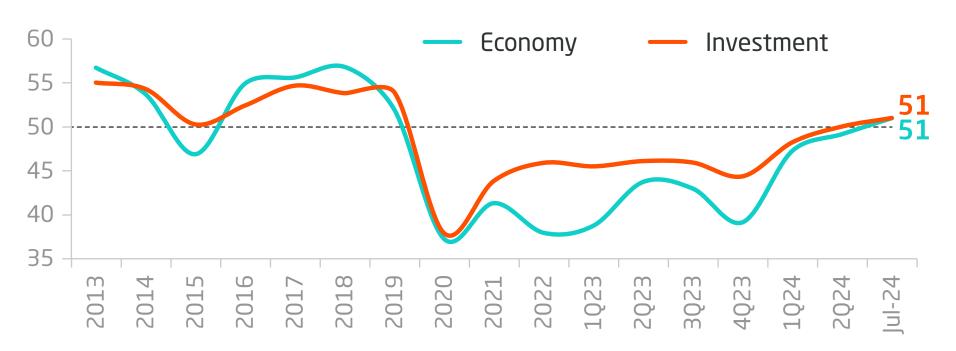


GDP Apr-May y/y: 5.0% Non-primary GDP Apr-May y/y: 3.0%



#### **3-month Expectations**

(points, pessimistic < 50 < optimistic)<sup>2</sup>

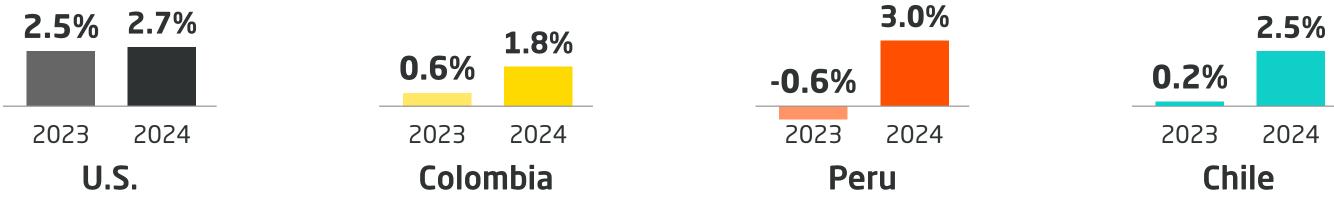




#### Latam Central Banks Cut Rates at a Slower Pace in 2Q24 as Core Inflation Persists

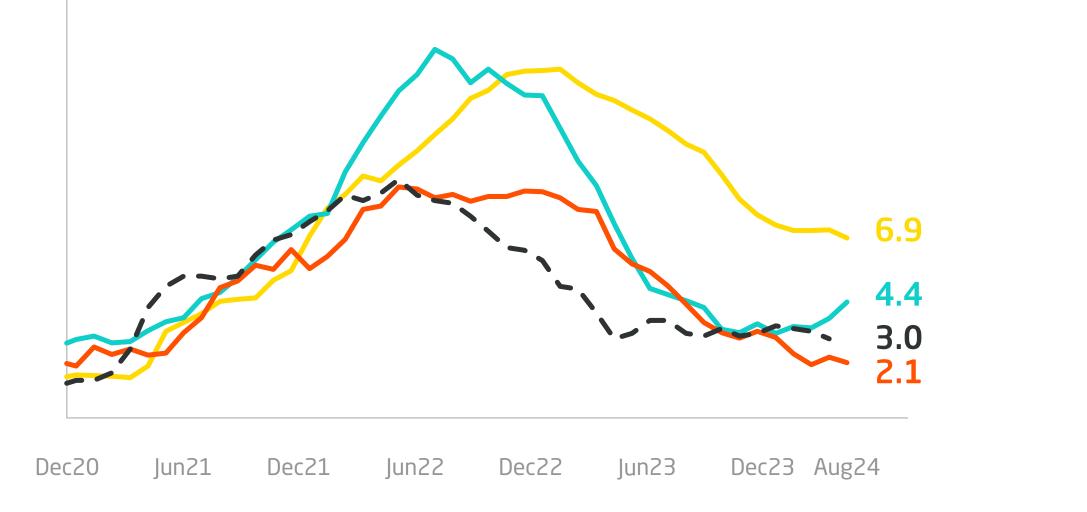


(YoY % change)<sup>1</sup>





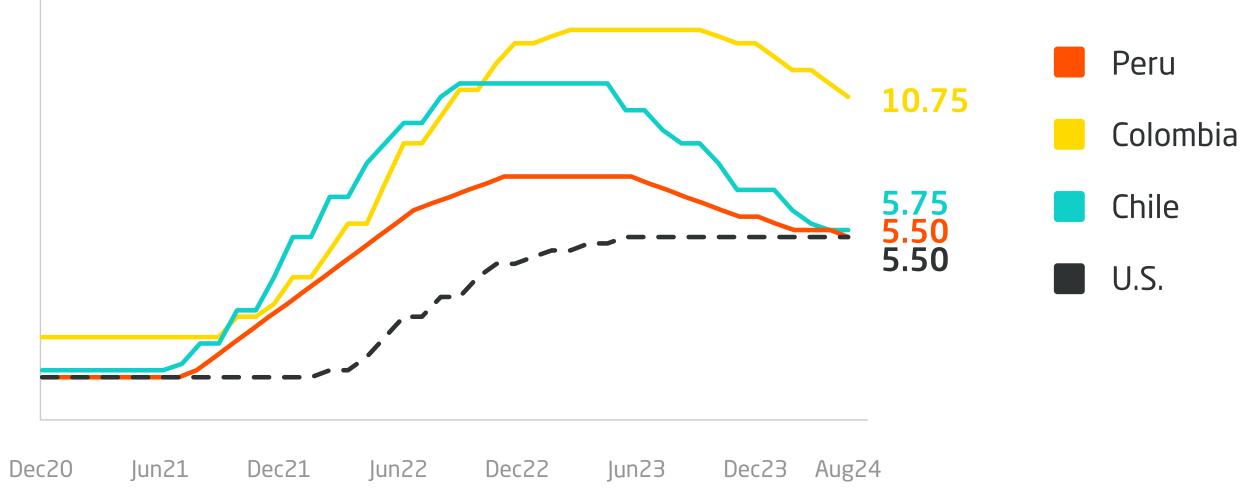
(% YoY as of August 8)<sup>2</sup>



(1) Source: BCP and Credicorp Capital for PE, CO, CL; and IMF for U.S. (2) Source: Bloomberg. (3) Source: Reference Rates for PE, CO and CL; Fed Funds Upper Bound Rate for the U.S. Peru

#### **Central Bank Policy Rates**

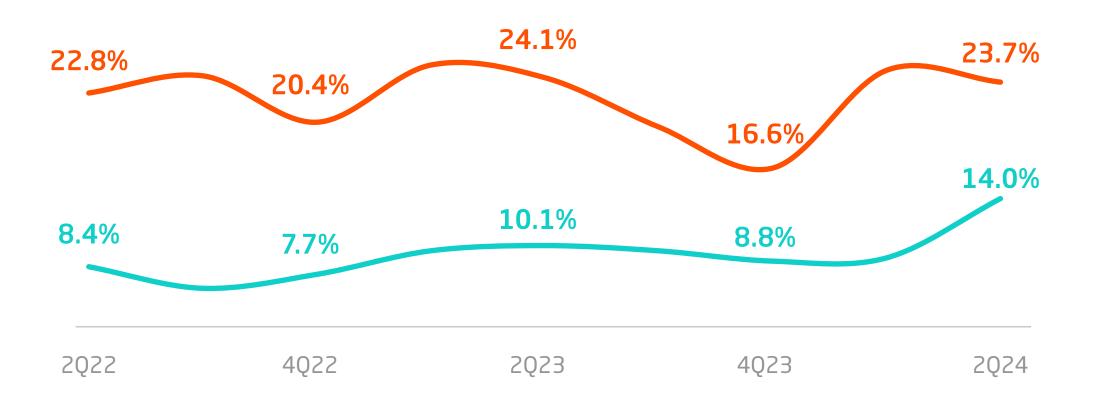
(%, as of August 8)<sup>2, 3</sup>







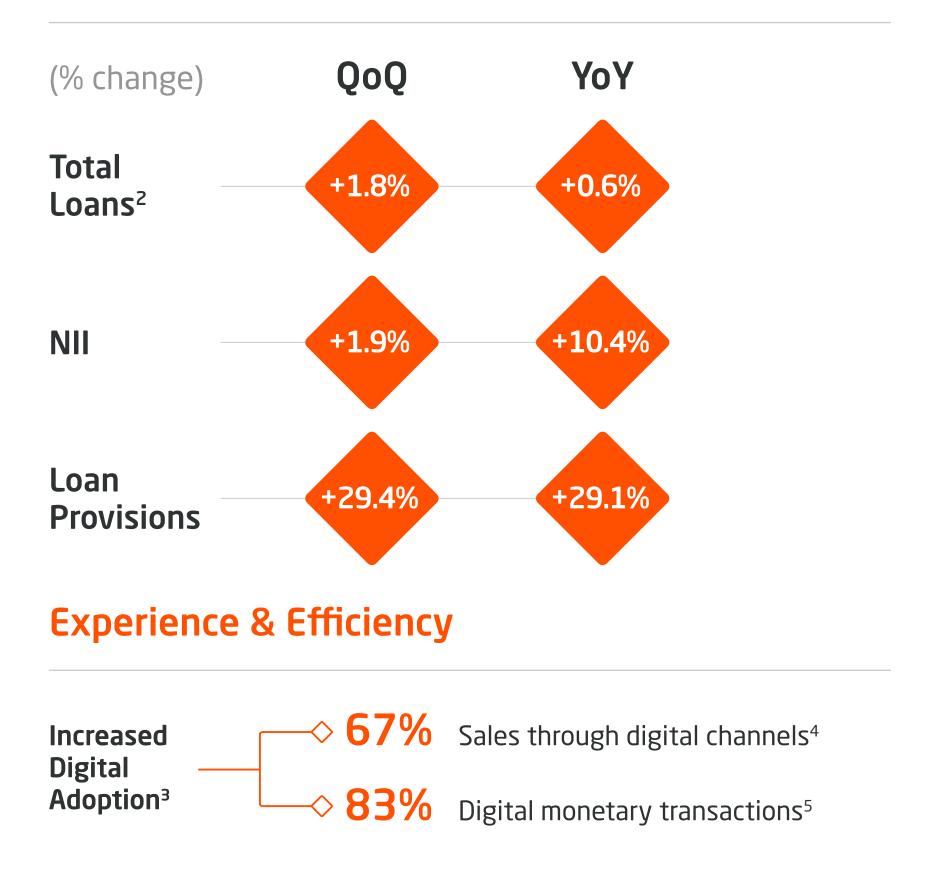




(1) Earnings contribution / Equity contribution. (2) Measured in average daily balances. (3) Figures as of June 2024. (4) Digital sales measured in units / Total sales measured in units. (5) # Digital monetary transactions/ # Total monetary transactions.

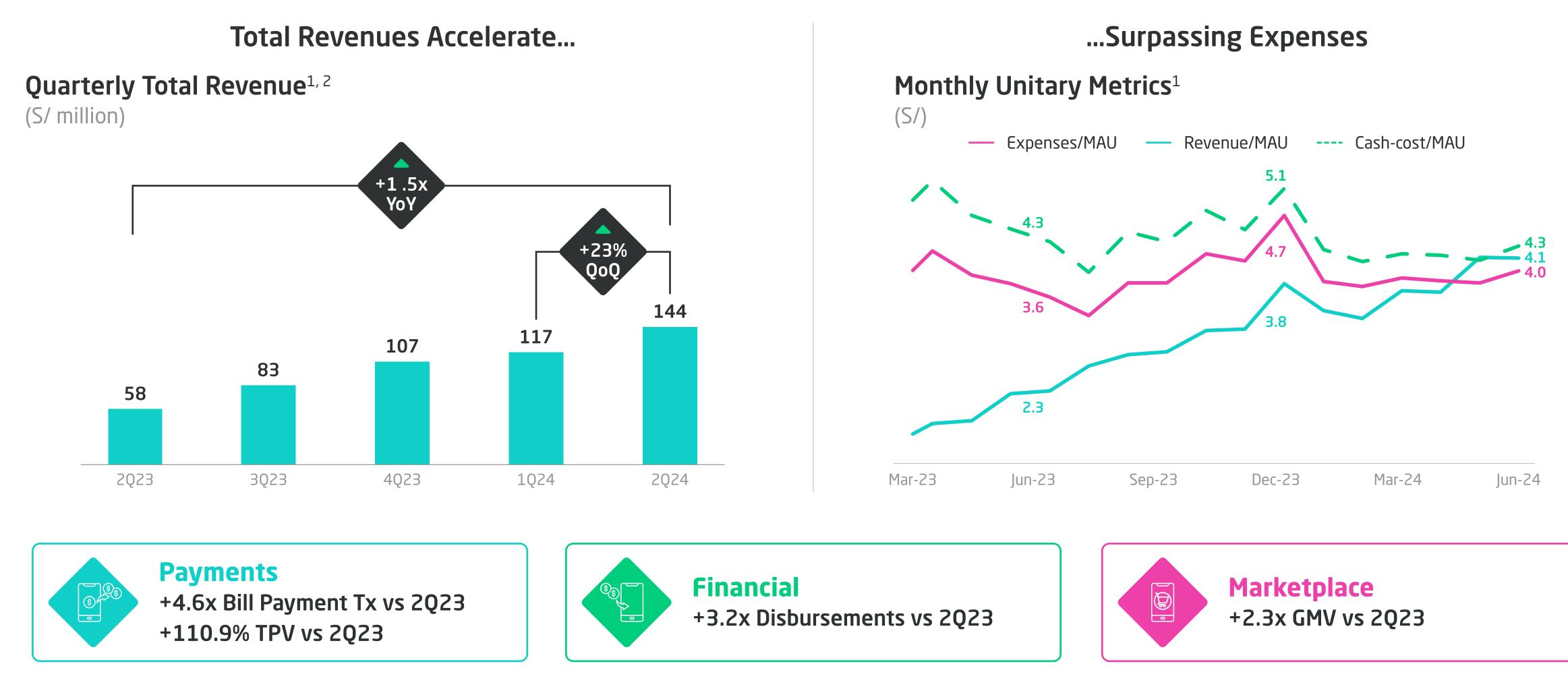
#### Universal Banking: BCP Continued to Boost Profitability Amid an Economic Rebound, While Provisions Remain High

#### **BCP's Drivers**





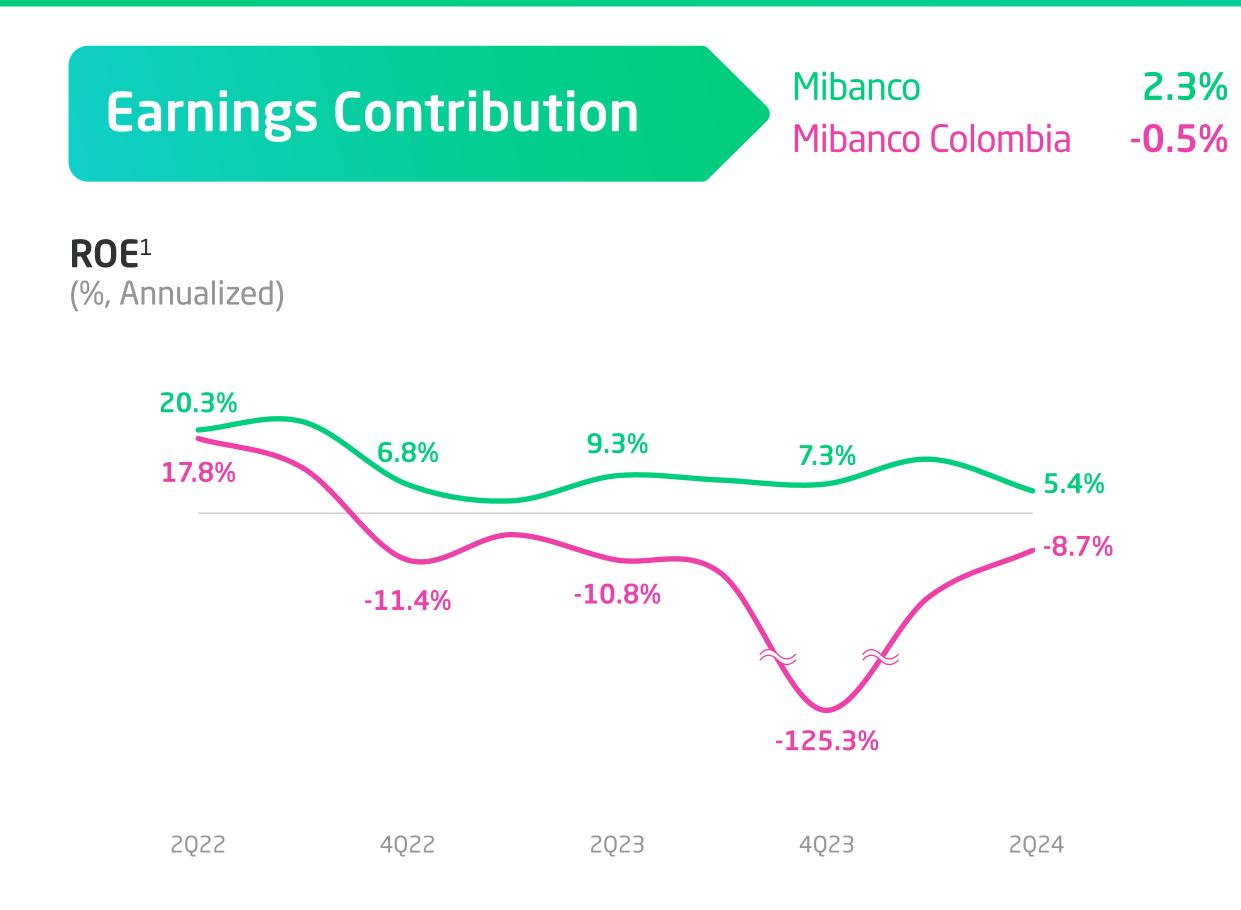
Yape: Achieved Break Even in May; Revenue Acceleration Supports High Monetization Potential



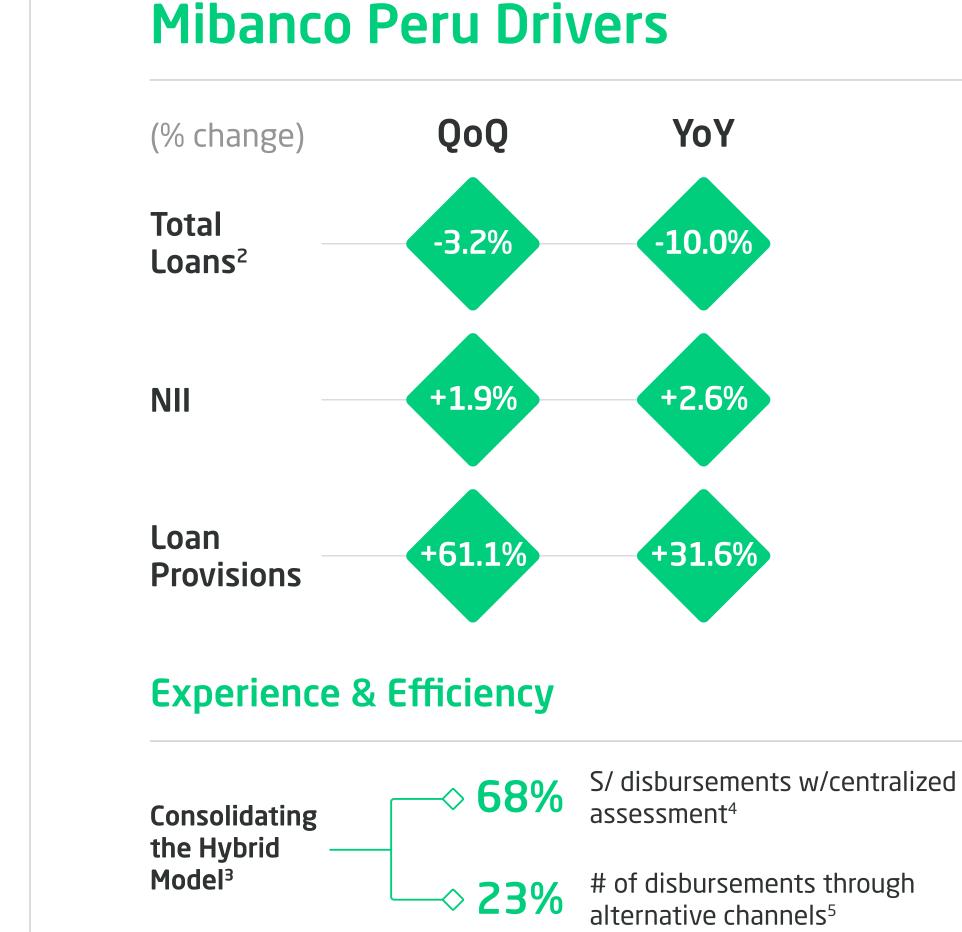
(1) Management Figures. (2) Includes: Net Interest Income, and Fees from BCP, and Fees from Yape Market.



Microfinance: Peruvian System Facing Persistent Credit Cycle Challenges; After Adjustments, Mibanco's Recovery is Taking Longer to Materialize Than Anticipated



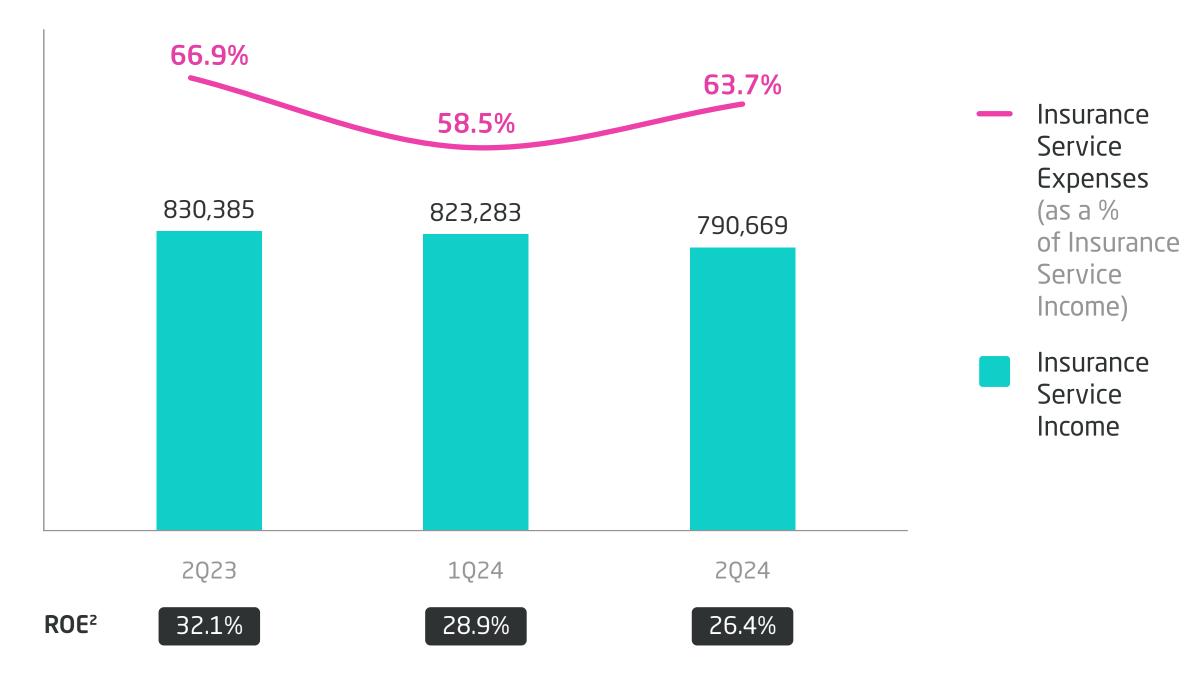
(1) Earnings contribution / Equity contribution. (2) Measured in average daily balances. (3) Figures as of June 2024. (4) Amount disbursed with centralized assessment / total disbursement amount. (5) # of disbursements through alternative channels / total # of disbursements.



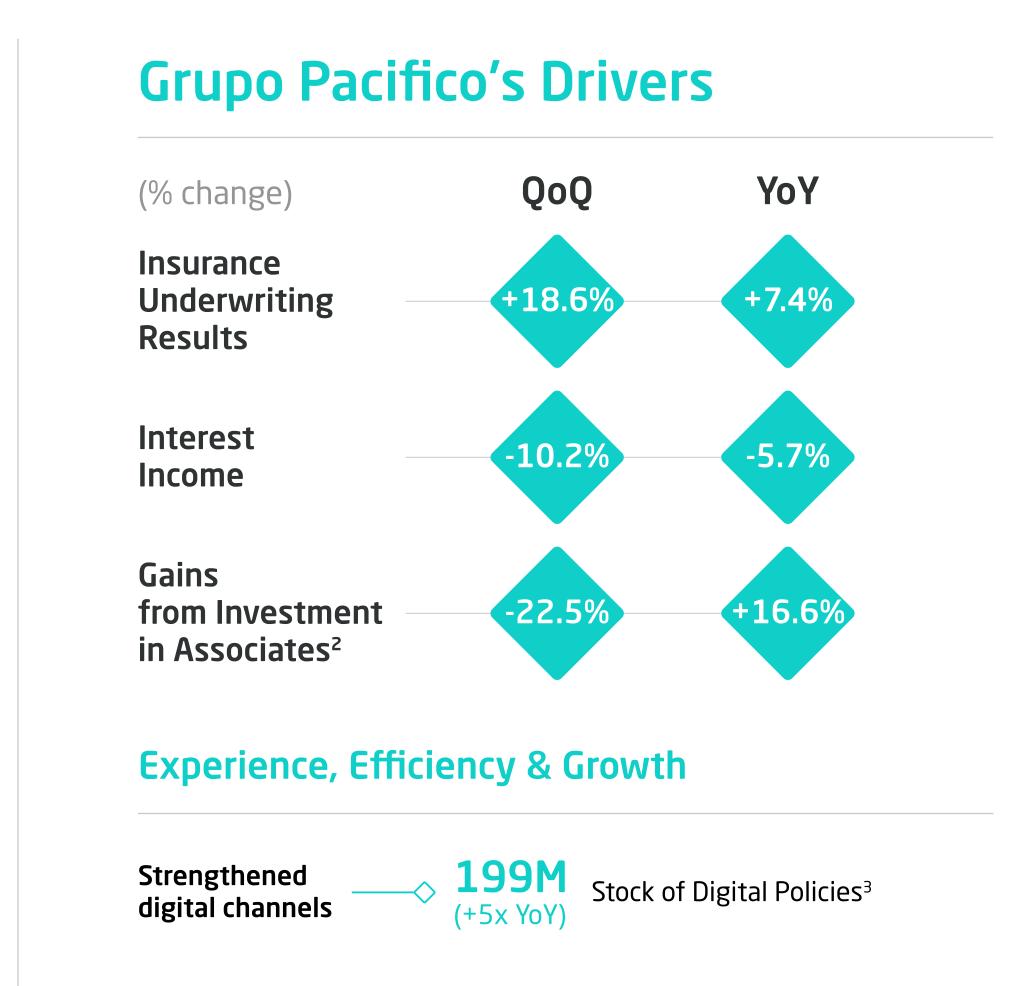




(S/ millions, %)

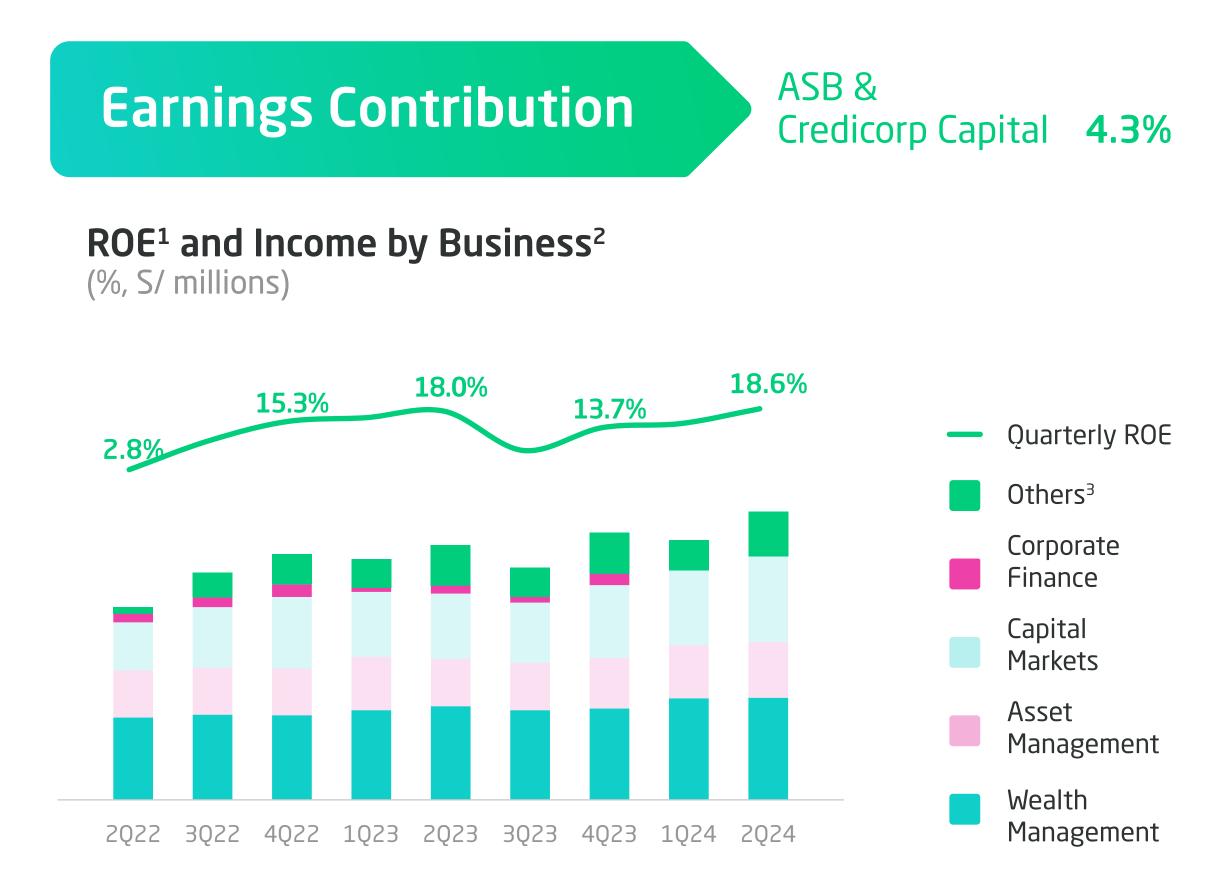


(1) Earnings contribution to BAP / Equity contribution. (2) Includes Corporate Health Insurance and Medical Services. (3) Jun 24 vs Jun 23.

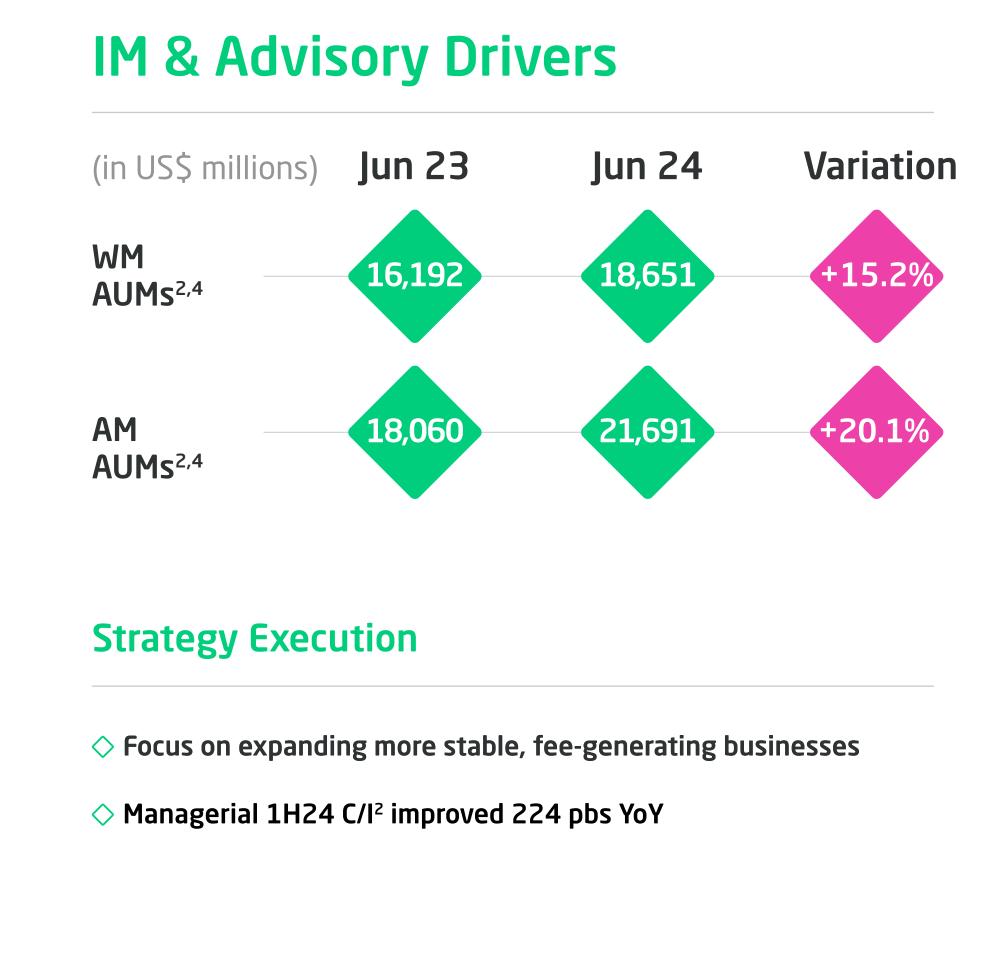




IM & A: Favorable Business Dynamics at Capital Markets, AM & WM Businesses Drove Profitability Recovery



(1) (Net income from Credicorp Capital, ASB Bank Corp, and BCP's Private Banking) / (Net equity from Credicorp Capital, ASB Bank Corp., and Economic Capital assigned to BCP's Private Banking). (2) Internal Management figures. (3) Others include Trust and Security Services and Treasury. (4) Figures measured in US Dollars



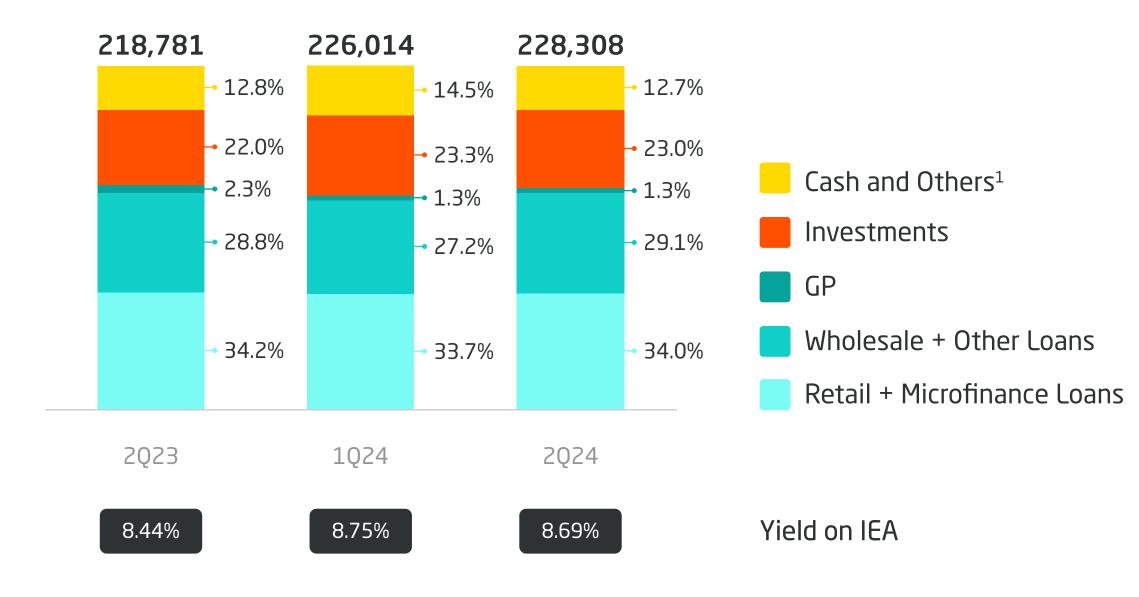


#### **Favorable Balance Sheet and Pricing Dynamics**

Assets: Loans Resume Growth this Quarter while Yields Remain Resilient in a Context of Decreasing Local Rates

#### Interest Earning Asset (IEA) Structure

(S/ millions, %)

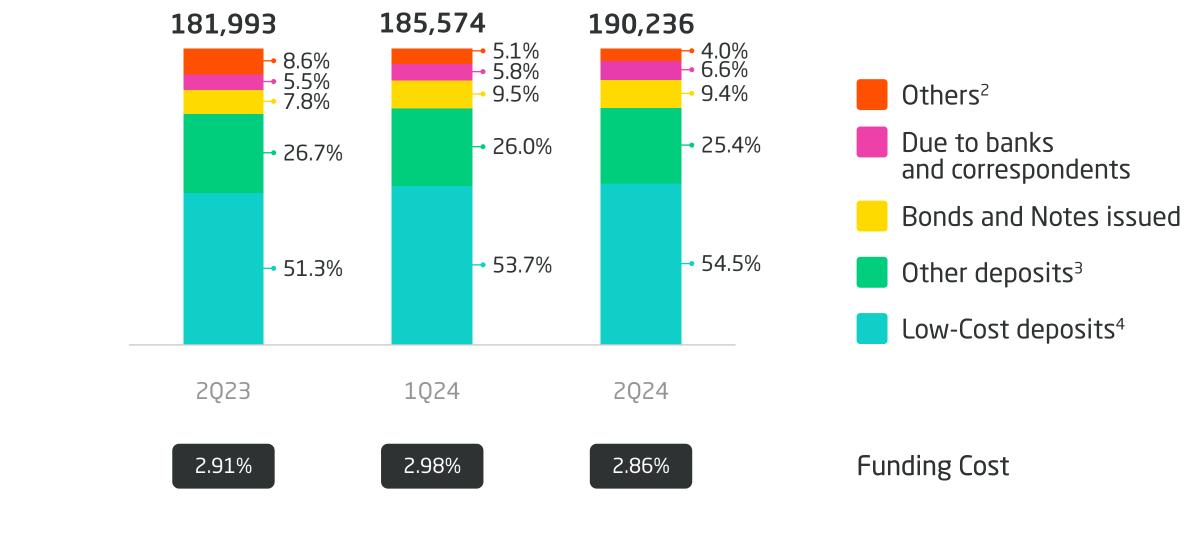


(1) Includes Cash and due from banks; Interbank funds; and Cash collateral, reverse repos and securities borrowing. (2) Includes Repurchase agreements and BCRP instruments. (3) Includes Time deposits, Severance indemnity deposits and Interest payable. (4) Includes Demand deposits and Savings deposits.

#### Liabilities: Increased Low-Cost Deposits **Drives Reduction in Funding Cost**

#### **Funding Structure**

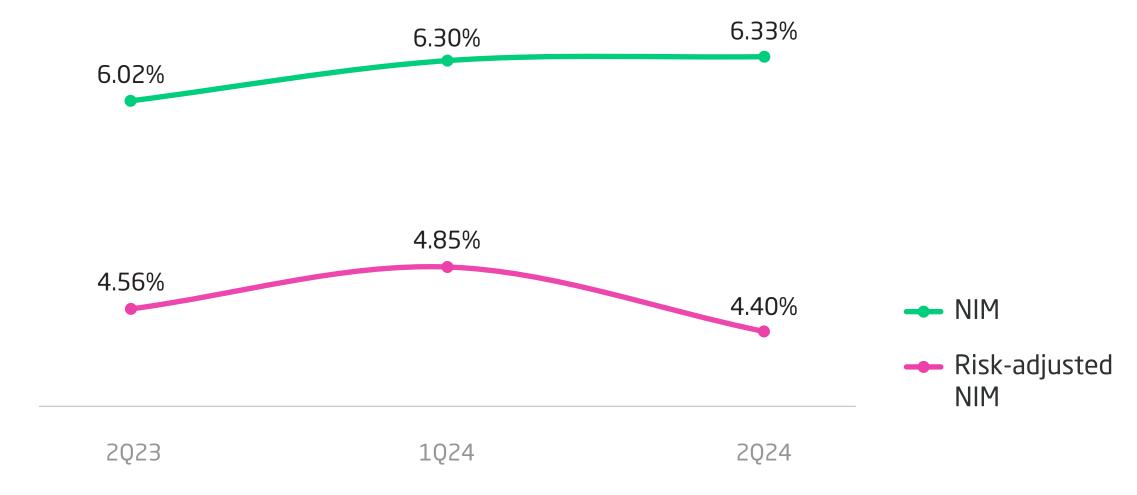
(S/ millions, %)

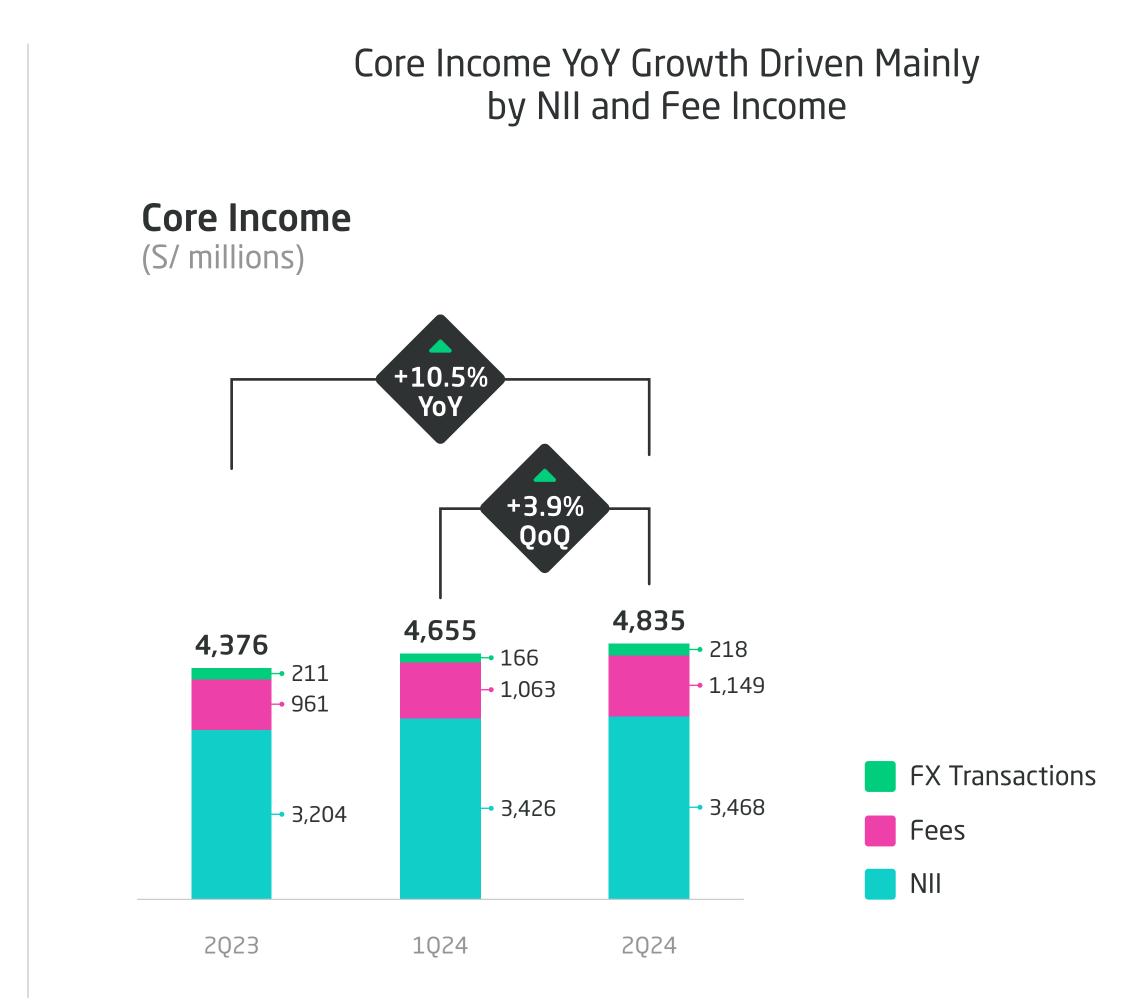




Resilient NIM and Risk-Adjusted NIM **Despite Decreasing Local Interest Rates** 

Core Income, NIM and Risk Adjusted NIM (%)

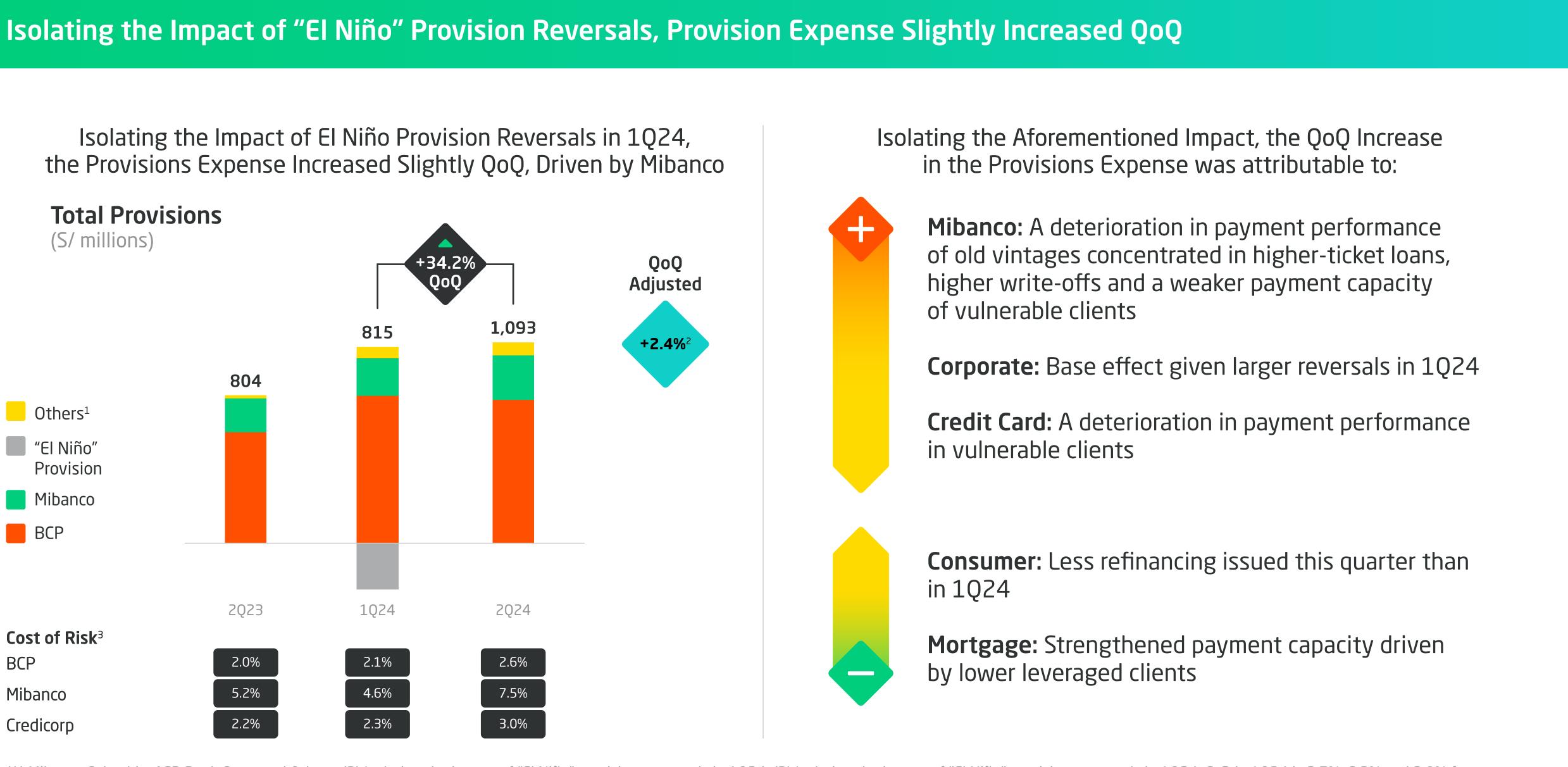






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Isolating the Impact of El Niño Provision Reversals in 1024,

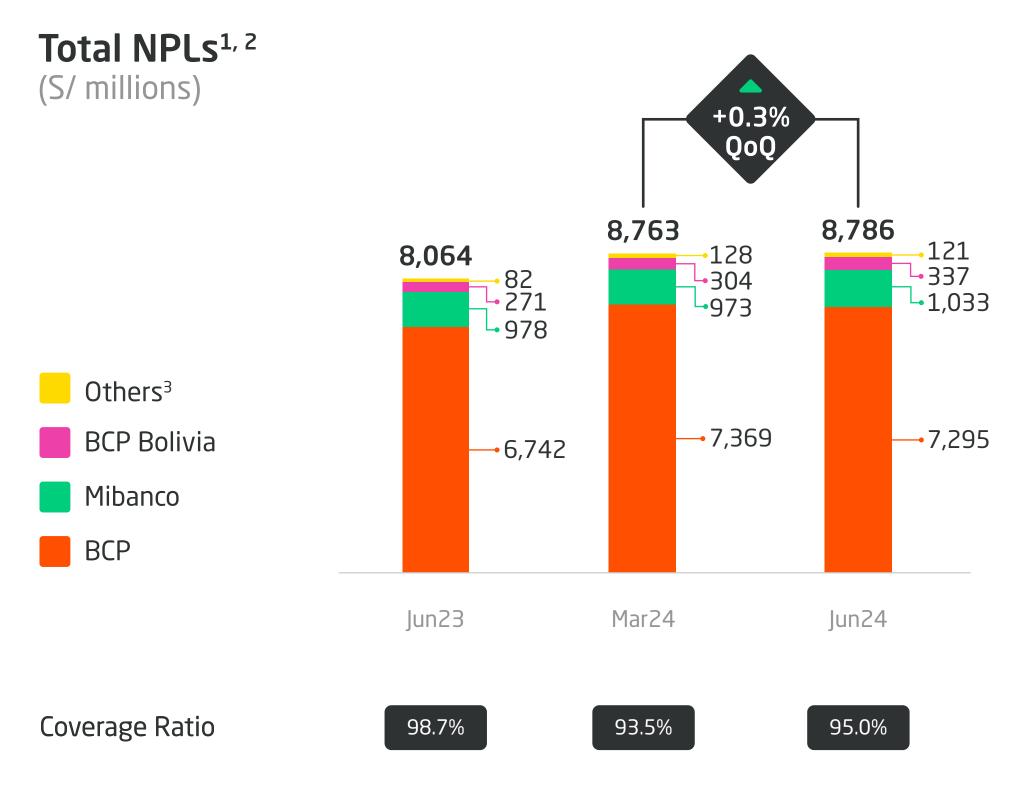


BCP, Mibanco and Credicorp respectively



Slight QoQ Increase in NPL Volumes via Mibanco was Offset by Better Performance at BCP

NPL Volumes Increased QoQ Mainly Driven by Mibanco. At BCP, an Increase in NPLs at Individuals was Offset by a Contraction in SME-Pyme



(1) Figures in quarter-end balances. (2) For more information about colaterized portfolio please refer to the annex 1 (3) Includes Mibanco Colombia, ASB Bank Corp., and Others.

Key Drivers of QoQ NPL Volumes Dynamics

**Mibanco:** Higher delinquency in GP loans and higher-ticket loans among vulnerable clients

**Individuals at BCP:** Increase in overdue loans among vulnerable clients (over-indebtedness and unstable jobs), reflected mainly in Credit Cards and Mortgages



**SME-Pyme:** Execution of loan honoring processes for Government Program loans

#### Measures Taken

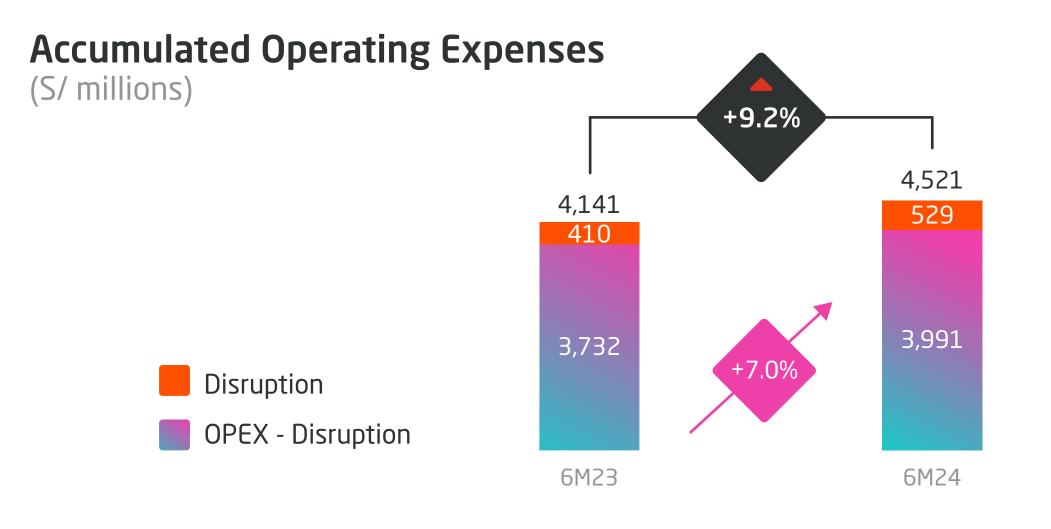
**Mibanco:** Further tightening of origination guidelines in 2Q24; Strengthened monitoring, collections and rescheduling evaluation processes

**BCP:** Selectively tightening origination guidelines since May, especially for Credit Cards and Consumer Loans; rescheduling efforts in Individuals and SME-Pyme are being ramped up in 2H24

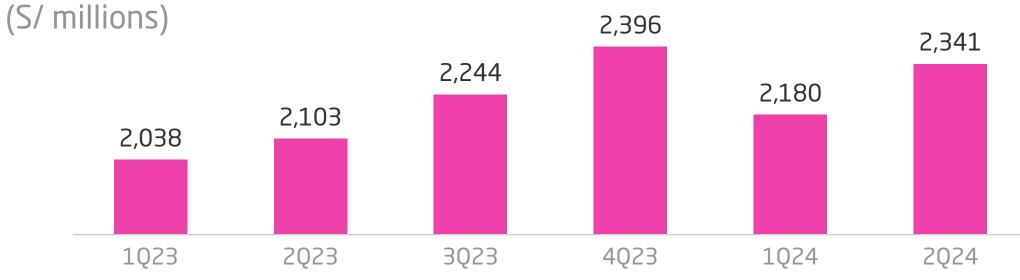


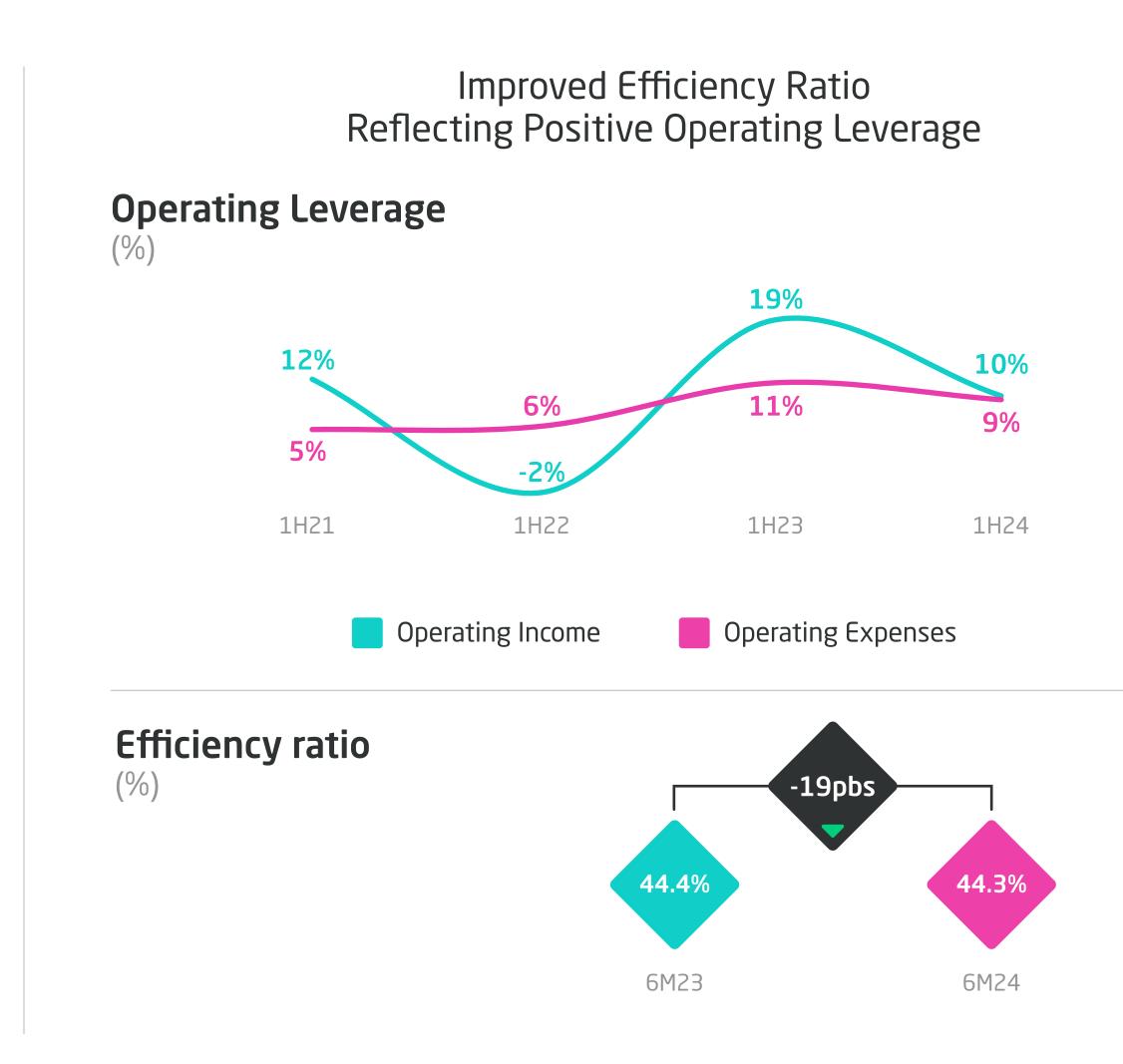
Delivered Improved Efficiency Underpinned by Higher Core Income Growth

Operating Expenses Increased YTD Driven by Personnel Expenses, IT Expenses, Transactional Costs, and Disruption



#### **Quarterly Operating Expenses**



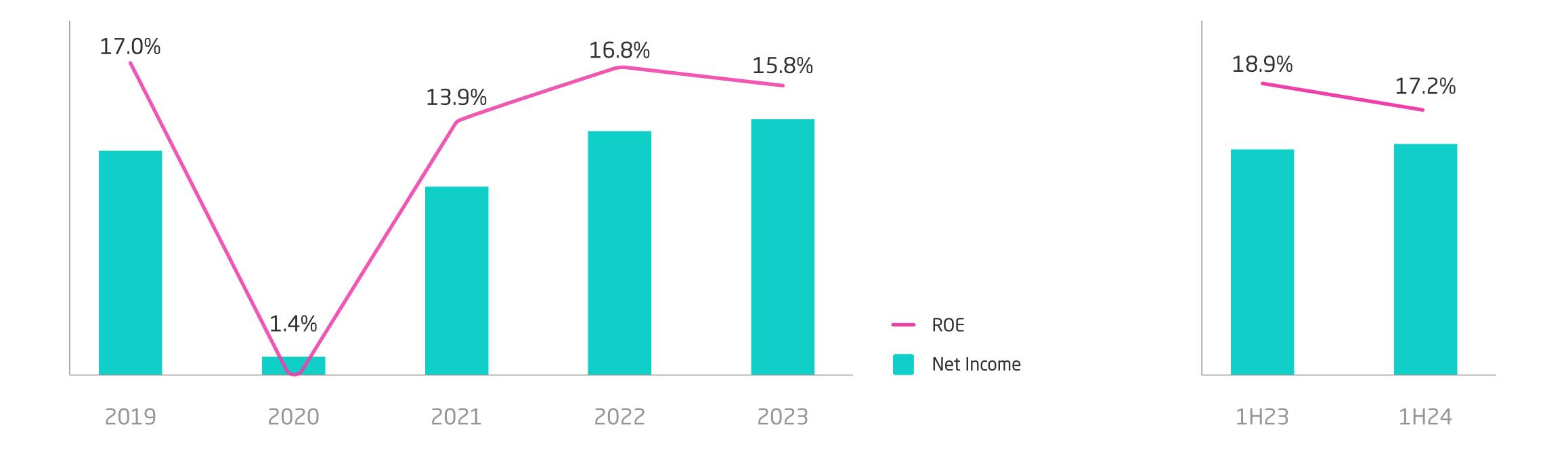




Maintained Favorable Profitability, Mainly Supported by BCP and Pacifico

#### **Net Income and ROE** (S/ millions, %)

#### **Annual Results**<sup>1</sup>









#### Our 2024 Guidance

#### 2024 Guidance (Updated 1Q24)

Real GDP Growth	around 3.0%	+2.7%	around 3.0%	
Total Loan Portfolio Growth <sup>1</sup>	3.0% - 5.0%	-1.5%	1.0% - 3.0%	Revised
Net Interest Margin	6.0% - 6.4%	6.3%	6.0% - 6.4%	
Cost of Risk	2.0% - 2.5%	2.6%	2.0% - 2.5%	
Efficiency Ratio	46.0% - 48.0%	44.3%	46.0% - 48.0%	
ROE	around 17%	17.2%	around 17%	

(1) Measured in average daily balances.



ROE of 16.2% on strong core income, and insurance results; which more than offset still high provisions; on track to meet ~17% goal for 2024

## 2024 Closing Remarks

Mibanco is still facing a highly complex credit cycle. While it is performing better than its peers, we are still adjusting our risk capabilities

Peru's economic outlook is favorable, driven by low inflation, public investment, and robust commodity prices

3

Digital advancement and customer-centric growth evident across core and disruptive businesses; Yape surpassed breakeven ahead of schedule





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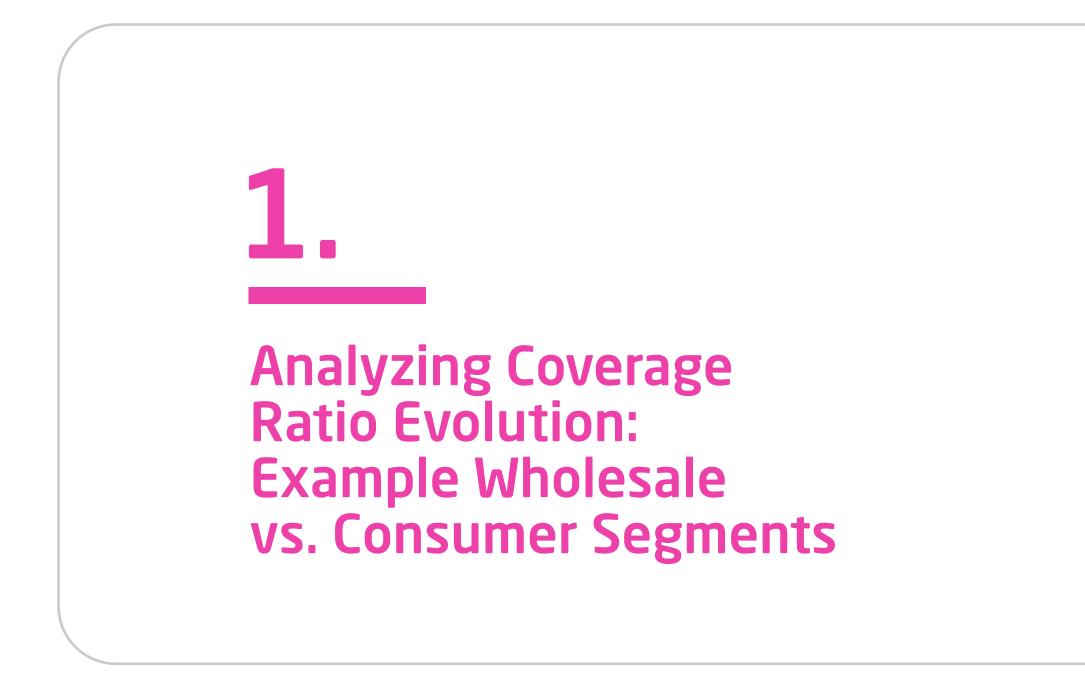


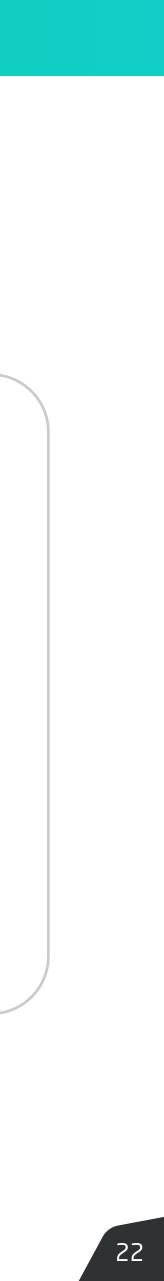




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Appendix



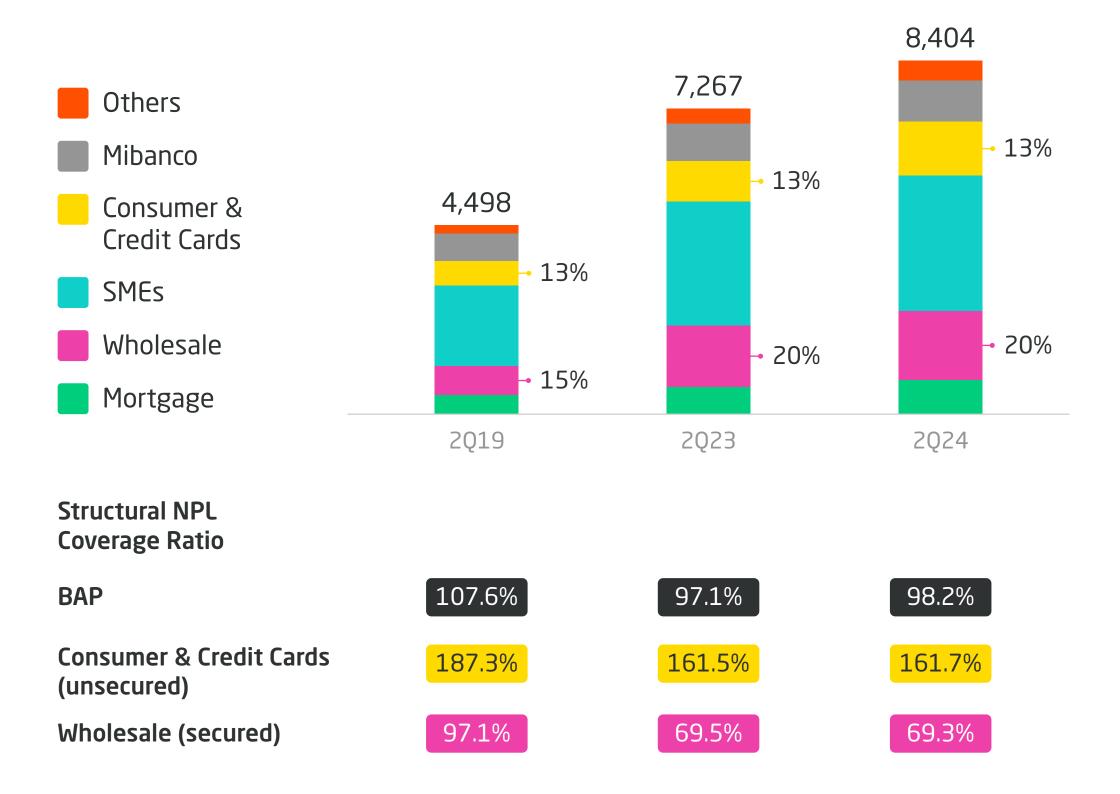


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1. Analyzing Coverage Ratio Evolution: Example Wholesale vs. Consumer Segments

Wholesale Portfolio Stage 3 is 80%<sup>1</sup> Collateralized and Explains the Evolution of the NPL Coverage Ratio

#### **Structural NPL Composition by Product:**



#### ◇ High level of Wholesale NPL which represent 20% of Credicorp NPL volumes as of 2Q24

#### Allowances for Loan Losses Cover the Structural Portfolio

Portfolio Examples (Figures as of June-24)	<b>Loans</b> (S/ millions)	Loan Portfolio Coverage by Stage			
		Stage 1	Stage 2	Stage 3	Tota
Consumer & Credit Cards Wholesale	19,020 54,366	1.8% 0.3%	12.7% 2.6%	81.5% 39.0%	11.1% 2.1%



al .% %

